



Shipping directly from our overseas factories at factories prices

Direct Import Program 2011 Direct Factory Prices - FOB Terms

Container Prices:

We offer direct FOB factory price which is way below our regular wholesale prices. Since this is raw factory prices customer pays all charges associated with moving the product from the factory to your store.

Shipping Points:

Two from China and Two from Vietnam

Freight Forwarder / Local Trucking

FOB orders, will be charged the actual cost of all freight and all duties from the port of origin to the door. You have the choice of using your own freight-forwarder or you can use our own and we bill you separate.

You can provide your own local trucking. Please submit the contact information to us. If you don't have one, please consult with us immediately.

Unloading Containers (select on contract page)

2 hours waiting time is normally included in your advance door delivery contract. Actual unloading time varies depending on experience. Additional driver wait time for unloading will be billed separately after unloading at local rates. It is your responsibility to have the proper equipment ready for unloading (staff, fork lift, pallet jack and bolt cutter for door seal). Drop charges will be applied with dropping container for overnight unloading. We will be happy to provide an estimate by request.

Packing

Our standard packing for pottery is strap wrap with outer cardboard and inner recycled polyethylene by sets. Some large jars are packed with wooden crates (PV only). You may choose loose (floor) loading or palletized shipment. In some cases, we can use a combination as Pallets may not be suitable for large or odd size items. We will discuss this with you when ordering. We strongly recommend floor loading. Palletize container, \$15.00/pallet. (two pallets if pack two semi pallets in one full pallet)

Please allow + / - 10% change in quantities at time of loading.

Certain non-standard items must be loose packed. Loose packed merchandise must be unloaded by hand. If you want palletized items, we will do our best to palletize; however, there will be a small percentage of non standard products loose packed in the container in order to utilize the container space. Please unload container carefully for the top loading merchandise.

Goods and Service Tax (GST)

GST (Goods and Service Tax) Number is setup/activated/registered through Canada Border Service Agency (CBSA). Please be ready to provide this information upon ordering.

Sizes and Minimums

Our standard pot size: 26" D by 28" H or less is considered medium, other sizes are considered large. Minimum order per style per color: 4 sets (or pieces) large items 8 sets (or pieces) medium; 16 sets (or pieces) table-top items.

Pallet orders: we prefer one style per pallet, max 3 colors per pallet.

Lead Time

We can work with you to adjust your order to meet your deadline. Due to production timing of our different factories and products, "extra" or "optional" selections help us to speed this process. Certain items take longer to produce. Please identify "must have" items in your order. ETD: 60 days from the date of receiving your deposit and 90 days for peak season, certain large items, or custom work.

Payment

TERMS: TT 30% on order confirmation, 70% after receiving fax copy of OBL.

Cancellation

Your deposit is not refundable 60 days prior to your requested shipping date. Order cannot be canceled after your order has been loaded overseas to meet your requested shipping date. (Note: per Homeland Security, container destination cannot be altered after booking entry enters into the system).

Label (specify on contract page)

Each item and carton or pallet will be labeled per your requirements. Our item label is outdoor quality vinyl, resin thermal transfer.

Breakage

Claims need to be filed immediately upon receiving the container. 3% breakage allowance already included in our quotation.

Please send itemized list of all breakage within 5 days of receipt of your merchandise. Note which color and size was broken, A, B, C, etc. where A is the largest size in a set. Photos of damaged merchandise should be emailed to your sales representative.

If you open the container and see excessive breakage, please call our office immediately so that we can make a report to the insurance company. We would very much appreciate a photo taken from the back so that we may forward it to the packing facility.

Others

Please ask your sales representative if you do not understand or not familiar with importation.

Customer Broker

Please provide us with your custom broker contact information. If you don't have one, please consult with us immediately.

Contract Page:

(fax or email to initiate order)

Initials required:

We received and reviewed the PI #s _____, The "Ordering Information" and the "Contract".

We understand there is a 3% breakage tolerance in the contract _____

Special Terms

(If quoted differently than the terms above)

Quoted by: (Print name of sales representative) _____

I am sending my deposit via _____ on _____ (date).

Unloading Time (choose one, initial)

I prefer to pay actual local unload charges over 2 hours on additional invoice _____

I prefer you set up drop off/pick up of container now _____

Label

labels(Y/N) _____ apply to product(Y/N) _____ send in mail or with shipment?(M/S) _____

If label, Barcode?(Y/N) _____

UPC?(Y/N) _____ or customer provided item numbers (specify barcode style if required, otherwise we'll print the code) _____

By signing and paying the deposit as requested, I signify that I have read and agree to the terms and conditions outlined on this direct import contract and in the document "ordering information direct import program."

Buyer:

Sales representative of PHG:

(signature, print name and date)

(signature, print name and date)

Subject: What Can You Expect on Extra Charges Associate with Direct Container that may Occur during the Transportation?

This is a general announcement for all customers who place direct container order with Pacific Home & Garden, Inc., from Asia (China & Vietnam) to the United States of America and Canada based on FOB prices.

Pacific Home & Garden, Inc. has experienced importing about more than 100 containers in total combined for local, interstate, and international every year. However, due to the increasing restriction on regulation by U.S. Custom Border & Protection (U.S. CBP) and Canada Border Service Agency (CBSA) in term of international, inter regional, and local transport, there are some CBP operation costs that subject to delay the container transportation from the port of discharged, rail ramp destination, and local to customer and vice versa. Below are some expenses shall be bear and are needed to be familiar with:

- Demurrage – Fee that is assessed when container isn't moved off from the terminal/rail destination on the free time allowance ends assigned by CBP. Please note that demurrage charge may still be applied although CBP conducts the examination of the container beyond its allowance time.
- Pre-Pull Charge – Container needs to be pre-pulled at the local trucker's rate to avoid demurrage charge. It's applied for shipment that arrives at rail destination close to the weekend, i.e. Thursday or Friday, and if customer can't accept container on the day it's available for delivery.
- Storage fee – When container is pre-pulled, storage fee may be applied at the local trucker's rate.
- Detention/Per-diem Charge – Cost per day that is assessed on container(s) held by customers for an extended time and charges levied upon a trucker due to late return of equipment to the port/terminal/rail terminal after the designated free time assigned by CBP.
- If your shipment is examined by CBP, the Centralized Examination Station (CES) will facilitate CBP by providing an efficient means to conduct exam(s) like :
 - VACIS Exam : Vehicle and Cargo Inspection using sophisticated imaging technology, i.e. X-Ray exam.
 - M.E.T. Exam : Manifest Examination Team examine documents for custom- clearance on a random basis.
 - Intensive Exam : Full Devanning (unloading goods from container) exam.
 - CET Exam : Contraband Enforcement Team may examine shipments with the intent of looking for contraband drugs and goods not allowed to United States.
 - AQI (Agriculture Quarantine Inspection -- formerly USDA) Hold

Extra trucker's transportation fee will be applied if container is moved to the Central Examination Station (CES) or Homeland Security exam site.

Pacific Home and Garden, Inc. strives to work closely with our contracted custom broker and freight forwarder to be compliant with U.S. Customs procedure and minimize risk as we understand how time sensitive your product is.

Thank you!