

# PHILLIP HENGEMUHLE

## SOFTWARE ENGINEER

### » Web Dev Projects

#### Portfolio Site

Portfolio site built with HTML/CSS and JavaScript within the first few weeks of the immersive program.

#### Troll Wars

Built by my team in 4 days utilizing a front-end framework that we had never used, as well as a new non-trivial library (GraphQL). This game is an expanded version of chess, adding in attack values as well and defense to increase the difficulty of the game.

#### Movie Database

Front end built in React with Router, and the back end is built with PostgreSQL and Knex. Full CRUD functionality with custom api, built from scratch.

### » Selected Experience

#### American Produce Commodity Buyer

Denver, CO  
Dec. 2016 to May 2017

- Negotiated pricing and supply chains ensuring profitable margins.
- Charged with arranging and negotiating transportation and shipping.
- Worked within a \$100,000 a week budget.
- Adapted purchasing techniques to meet fluctuating markets.
- Used advanced market research predicting supply chain disruptions and market shortages.

#### Custom Expressions Partner, Installer

Longmont, CO  
Aug. 2010 to Nov. 2016

- Analyzed demographics and undertook market research to define our target client base allowing for profit in first 9 months.
- Generated sales through expert negotiation of agency contracts and direct client interaction, surpassing \$100k per year.
- Collaborated with clients to preserve growth rate by identifying abstract needs and challenges, and providing solutions to fit all restraints.
- Maintained financial control of multiple concurrent projects in excess of \$50,000.
- Managed multiple projects simultaneously and supervised five employees and coordinated construction crews on each job.

#### Ginsberg Enterprises LLC General Manager

Boulder, CO  
Aug. 2005 to Aug. 2010

- Restructured company building a 200% increase in sales during first 2 years of management.
- Excelled at day-to-day marketing responsibilities specializing in, social media, SEO, advertisement design and publication.
- Supervised 15 employees.
- Secured significant new accounts to maintain growth rate while improving relationships with current accounts.
- Designed and instituted employee training procedures, including interviewing, hiring and mentoring team members.
- Implemented new marketing and advertising techniques utilizing social networking websites and events.
- Controlled individual budgets for each company, collectively exceeding \$200k.

### » Giving Back

#### Learn to Code at Galvanize · Teaching assistant Denver

Aug. 2018 to Current

Teach HTML/CSS and JavaScript to new coders and prospective students.

### » Contact

✉ phengemuhle@gmail.com

🌐 phengemuhle.com

📞 720-352-1928

📍 Denver, CO

in [linkedin.com/in/phengemuhle/](https://www.linkedin.com/in/phengemuhle/)

🔗 phengemuhle

### » Education

#### Galvanize

Current

Web Development Immersive

University of Colorado Boulder Dec. 2012  
B.S Business Administration

### » Skills

#### Technical Side

GitHub

JavaScript

CSS/HTML

Node.js

Agile

React/Vue/Angular

Python

JAVA

SQL

jQuery

Adobe

PSQL

PostgreSQL/Knex

User Stories

#### Softer Side

Team Building

Management

Training

Leadership

### » After Hours

Snowboarding

Travel

Camping

Trying to take over the world!