

PHILLIP HENGEMUHLE

SOFTWARE ENGINEER

» Web Dev Projects

Portfolio Site

Aug. 2018 to Current

Portfolio site built with HTML/CSS and JavaScript within the first few weeks of the immersive program

Pixel Art page

Sept. 2018 to Current

Art based page built with HTML/CSS and JavaScript

» Selected Experience

American Produce

Denver, CO

Commodity Buyer

Dec. 2016 to May 2017

- Negotiated pricing and supply chains ensuring profitable margins.
- Charged with arranging and negotiating transportation and shipping.
- Worked within a \$100,000 a week budget.
- Adapted purchasing techniques to meet fluctuating markets.
- Used advanced market research predicting supply chain disruptions and market shortages.

Custom Expressions

Longmont, CO

Partner, Installer

Aug. 2010 to Nov. 2016

- Analyzed demographics and undertook market research to define our target client base allowing for profit in first 9 months.
- Generated sales through expert negotiation of agency contracts and direct client interaction, surpassing \$100k per year.
- Collaborated with clients to preserve growth rate by identifying abstract needs and challenges, and providing solutions to fit all restraints.
- Maintained financial control of multiple concurrent projects in excess of \$50,000.
- Managed multiple projects simultaneously and supervised five employees and coordinated construction crews on each job.

Ginsberg Enterprises LLC

Boulder, CO

General Manager

Aug. 2005 to Aug. 2010

- Restructured company building a 200% increase in sales during first 2 years of management.
- Excelled with day-to-day marketing responsibilities specializing in, social media, SEO, advertisement design and publication.
- Sustained supervision of up to 15 employees.
- Secured significant new accounts to maintain growth rate while improving relationships with current accounts.
- Designed and instituted employee training procedures, including interviewing, hiring and mentoring team members.
- Implemented new marketing and advertising techniques utilizing social networking websites and events.
- Controlled individual budgets for each company, collectively exceeding \$200k.

» Giving Back

Learn to Code at Galvanize · Teaching assistant Denver

Aug. 2018 to Current

Teach HTML/CSS and JavaScript to new coders and prospective students.

» Contact

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📍 Denver, CO

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🔗 phengemuhle

» Education

Galvanize

Current

Web Development Immersive

University of Colorado Boulder

Dec.
2012

B.S Business Administration

» Skills

Technical Side

GitHub

JavaScript

CSS/HTML

Node.js

Agile

React/Redux

Python

GO

SQL

Bootstrap

Angular

jQuery/AJAX

JSON

Adobe

Softer Side

Team Building

Management

Training

Leadership

» After Hours

Snowboarding

Travel

Camping

Trying to take over the world!