

TEDD SOLAR SCRIPT

Hi (their name), (their name), I'm (your name) with the renewable energy program. We are currently introducing new renewable energy initiatives in your area, and your home at 111 Elm Street is a perfect candidate. We would love to provide you with a free consultation and demonstrate how you may drastically lower your energy costs.

Are you the homeowner?

Homeowner: yes

Excellent, are you currently paying over \$100 on your electric bill? (Must be a yes)

Homeowner: yes 100+

Approx how much Are you paying?

Homeowner: \$ _____

Agent: WOW, that is a LOT! We can fix that for you! Homeowners that switch over are saving anywhere between 30 to 50 % with no upfront or installation fees.

Agent: Who provides your electricity?

Homeowner:

Agent: Great! We work hand in hand with them

How old is your roof?

Homeowner: 3 yrs. old

Agent: Excellent, do you get a good amount of sunlight on your roof?

Homeowner: Yes

Agent: Great!

Most consumers that qualify generally have a credit score of 600 and above. Is that the case for you?

Homeowner : YES

Mr. (Name) you are prequalified!!. We would like to give you a free consultation. My specialist will explain precisely how you can generate your electricity and save money at the same time.

When is a good time for a virtual meeting this week?

Lock down a time

A requisite for the appointment is the electricity bill ,
Can you please text me a copy of your electricity bill, to
reduce the length of the meeting significantly and give
you the most accurate information on how much you
will save by going solar?

—(no)

Hey (Name) our design engineers use a 100 million
dollar software to build custom and accurate projects
based on your kW usage. Your billing statement will
give the expert the data he needs to show what we can
truly do.

Do you get your bill by mail or email?

Customer- email/mail

Ok great. Can you send a picture or a copy to(407) 564-0006 or apricotenergyusa@gmail.com

(They are hesitant) The only thing we can do with your bill is pay it for you

Please text it to (407) 564-0006

Only if they insist on email and not texting —Please email it to apricotenergyusa@gmail.com

KEEP IN MIND THAT THIS MEETING WILL SAVE YOU THOUSANDS OF DOLLARS A YEAR

I look forward to our appointment. Hey (Name), is there any reason that you would not be able to make the appointment (day) at (time)?

We will send you a link for the video call , whats your email please?

Homeowner: _____@_____

If we need to reach you , Is this the best number to call you back?

Awesome. Thanks so much. Have a wonderful day!

GET THE UBILL SCRIPT

Hi [Customer Name], this is [Your Name] from Freedom Forever. I hope you're doing well and that you're as excited as I am for our virtual solar presentation that we have scheduled for [Date and Time].

In order to make sure that our time together is as productive and efficient as possible, I just need a little something from you. Could you please send me a photo of your latest electric bill? This will allow me to give you an accurate quote and show you exactly how much you can expect to save each month with our solar panels.

If it's more convenient for you, feel free to text me a photo of your bill to [(407) 564-0006].

APRICOTENERGYUSA@GMAIL.COM(ONLY IF THEY
CAN'T TEXT)

Thank you so much for your cooperation and I can't wait to speak with you soon!

RESCHEDULE SCRIPT/GET THE UBILL

Hi [Customer Name], my name is [Your Name] and I'm a representative from [Freedom Forever]. I'm reaching out because I'd like to reschedule our missed virtual solar presentation for you to show you how you can save money on your monthly electricity bills with our solar system.

In order to make sure that our time together is as productive and efficient as possible, I just need a little something from you. Could you please send me a photo of your latest electric bill? This will allow me to give you an accurate quote and show you exactly how much you can expect to save each month with our solar panels. Fair enough? If it's more convenient for you, feel free to text me a photo of your bill front and back to [(407) 564-0006].

Thank you so much for your cooperation and I
can't wait to speak with you soon!