## TEDD ENERGY

#### Hourly vs TEDD

#### **Hourly Pay**

**\$4 per hour rate** with no commissions with an obligation to maintain KPI's otherwise the last day will be sooner than later.

#### **TEDD Pay**

Gives you liberty to work for yourself with a lucrative **commission structure** and long-term success rather a base pay to put you under-pressure.

WE are the LATTER Ones so, CHOOSE WISELY!

#### How to make real money with this network model

Lets take \$1000 as an example,

You need to make \$1000 real-quick within this month, a quick math would do.

\$1000 = Target, \$66 (Commission per appointment) 15 = Total Working days, 5 = Working days per week

\$1000/66 = 15/4 = 4/5 = 1

Meaning 1 appointment per day will going to make you over \$1000 a month.

Similarly,

If you need to make \$2,000 real-quick within this month.

\$2000 = Target, \$45 = Commission per appointment, 20 = Total Working days, 5 = Working days per week

\$2000/66 = 30 /4 = 8 /5 = 2

Meaning 2 appointments per day will going to make you over \$2000 a month.

#### Commission Over-ride structure

If you are able to brought in 6 people under you, you will have a chance to earn commission for the appointment each of them makes, this is called commission override.



#### First Generation Structure & Commission:

Example,	Now lets suppose	e

1 Agent makes 1 appointment/day 1 Agent makes 2 appointment/day

6 Agents = 6 Appointments/day 6 Agents = 12 Appointments/day

6 Appointments × 5 days = 30

Appointments

12 Appointments × 5 days = 60

Appointments

Commission per Appointment = \$45 Commission per Appointment = \$45

Total Commission =  $$45 \times 30$  Total Commission =  $$45 \times 60$  Appointments = \$1,350/week Appointments = \$2,700/week

#### **Commission Over-ride structure**

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#### Second Generation Description, Structure & Commission

Second Generation are the agents that your direct referrals brought in to work. If each agent brings people to form a network, you will be able to make even more money.

Lets suppose there are 6 people under you, and each of the six people have 5 people working in the company and each making commissions, that's a total of 30 people working under you in the second generation and you get commission on all of them.

1 Agent makes 1 appointment/day

Commission will be \$15 per appointment

30 agents  $\times$  1 Appointment  $\times$  \$15 = \$450/day

 $$450 \times 5 \text{ days} = $2,250/\text{week}$ 

 $$2,250 \times 4 \text{ weeks} = $9,000/\text{month}$ 

When we add your appointments (\$1,000) plus your 1<sup>st</sup> and 2<sup>nd</sup> Generations based on the previous examples, you have the potential to earn \$ 20, 400.

\$1,000 (your appointments) + \$10,400 (1<sup>st</sup> Generation) + \$9,000 (2<sup>nd</sup> Generation) = \$20,400

Plus Bonuses from sales on your whole network will be anywhere from \$6,000 to \$12,000 a month based on these examples and depending on the number of closed sales.

Based on this example you can make \$ 26,000 to \$ 32,000 a month by making 1-2 appointments a day and bringing a group of 6 people who can do the same as you.

# FOR THOSE WHO LEARN THE BUSINESS, WE WILL HELP YOU ESTABLISH YOUR OWN AGENCY

### TEDD ENERGY 2<sup>nd</sup> Phase

#### Commission Over-ride structure CLOSERS

If you recruit 6 closers under you, you will earn a commission for every sale each of them makes, this is called commission over-ride.

#### First Generation Structure & OVERRIDES:



Example, Now lets suppose,

1 CLOSER makes 1 sale a day 1 CLOSER makes 2 sales/day

6 CLOSERS = 6 sales a day 6 CLOSERS = 12 sales/day

6 SALES  $\times$  5 days = 30 SALES a week 12 sales  $\times$  5 days = 60 sales a week

OVERRIDE per SALE = \$100 OVERRIDE per SALE = \$100

Total OVERRIDES =  $$100 \times 30 \text{ SALES} = $5000/\text{week}$ Total OVERRIDES =  $$100 \times 60 \text{ SALES} = $6,000/\text{week}$ 

 $$3000 \times 4 \text{ weeks} = $12,000/\text{month}$  \$6000 × 4 weeks = \$24,000/month

#### **Commission Over-ride structure**

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#### Second Generation Description, Structure & Commission

Second Generation are the CLOSERS that your direct referrals brought in to work. If each CLOSER brings people to form a network, you will be able to make even more money.

Lets suppose there are 6 people under you, and each of the six people have 5 CLOSERS working in the company and each making commissions, that's a total of 30 people working under you in the second generation and you get OVER-RIDES on all of them.

1 CLOSER makes 1 SALE/day

OVER-RIDE will be \$30 per SALE

30 CLOSERS  $\times$  1 SALE  $\times$  \$30 = \$900/day

 $$900 \times 5 \text{ days} = $4500/\text{week}$ 

 $$4500 \times 4 \text{ weeks} = $18,000/\text{month}$ 

If we add your 1<sup>st</sup> and 2<sup>nd</sup> CLOSERS Generations based on the previous examples, you have the potential to earn \$42, 000 per month

\$24,000 (1st Generation) + \$18,000 (2nd Generation) = \$42,000 monthly

Now lets add the appointment over-rides:

\$ 42,000 + \$ 20,400 (Appointment over-rides) = \$62,400 monthly