PHILIPPOS G. BARABAS

ENGINEER & FOUNDER

CONTACT



+49 176 57868854



pbarabas@proton.me



linkedin.com/in/philipposbarabas



Poetschnerstraße 7 80634 Munich, Germany

INTERESTS



Industry 4.0



Futurism



Sustainability



Humane technology

TECHNICAL & SOFT SKILLS

Technical Architecture

POC/MVP Creation

Cloud Computing
Internet of Things

Post-Sales Support

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Relationship Management

Technical Communication

Product Demonstrations

Analytical Thinking

Adaptability

LANGUAGES

English

German Greek

Chinese

EDUCATION & PUBLICATIONS

Technical University of Munich

B. SC. & M. SC. IN ELECTRICAL ENGINEERING | 10/2013 - 03/2020

Lothar & Sigrid Rohde Foundation Scholarship (2017)

COLAW: Cooperative Location Proof Architecture for VANETs based on Witnessing (doi.org)

BARABAS P., REGNATH E., STEINHORST S. | COINS: CONFERENCE ON OMNI-LAYER INTELLIGENT SYSTEMS | 2020

ABOUT ME

Engineer and founder with 5 years of experience in the automotive and technical consulting sector. Proven track record in conceptualizing and delivering technical solutions tailored to clients' needs, managing client relationships, and providing presales technical assistance in both B2B and B2C environments. Highly skilled in communicating complex technical concepts and solutions to non-technical audiences, and passionate about the future of technology and its role in creating a sustainable society.

WORK EXPERIENCE

CAPGEMINI ENGINEERING | 10/2018 - PRESENT

Worked on 5+ client, R&D and European research projects. Some selected projects:

TURING | TECHNICAL CONSULTANT | Q1 2024 - PRESENT

Key responsibilities:

- Strengthen the GenAl footprint in the German automotive sector
- Engaging with clients and project leads to understand needs and pain points
- Identifying GenAl use-cases and proposing technical solutions

ASSM | TECHNICAL CONSULTANT | Q4 2022 - Q1 2024

Key responsibilities:

- Development and delivery of production ready solution
- Analyzed business data and proposed technical architecture solutions
- Worked closely and in short iterations with the client

Achievements.

- Final product used to steer software development processes of more than 1200 employees
- Parent company of the client raised interest in adopting final product

GAIA-X 4 KI | TECHNICAL CONSULTANT | Q2 2021 - PRESENT

Key responsibilities:

- Identifying automotive business cases for the European federated data infrastructure project, GAIA-X
- Designing and developing demos showcasing the value added
- Understanding and aligning key stakeholders requirements

Achievements:

- The maturity of the use cases led to them being used as a reference across the consortium
- Demos and software components developed are reusable across many projects

SILC | TECHNICAL LEAD | Q2 2019 - Q2 2022

Key responsibilities:

- Full-stack development of an Android app MVP to demonstrate the benefits of truck platooning
- Designing the technical architecture of the solution and launching the MVP
- Gather requirements and expectations from end-users and key stakeholders

Achievements:

 MVP was tested on real road conditions and showcased at internal company events

TERANO | 03/2021 - 10/2022

CO-FOUNDER, COO

Description: The zero-waste grocery delivery service Terano (<u>terano.de</u>) with its intuitive container deposit system for stables proved that grocery shopping can be both sustainable and convenient.

Key responsibilities:

- Managing warehouse operations, procurement and last-mile delivery
- Responsible for customer and supplier relationships
- Supported on various other startup activities like creating marketing material, shop design, legal matters and data analytics

Achievements:

• Terano generated five figure revenues and was featured on local news