PHIL DELONG | Backend Developer

1501 Wazee St., Apt. 3F, Denver, CO 80202 | philjdelong@gmail.com | (614) 537-6176

Backend Developer with a demonstrated history in Product Management, Sales, and Marketing for medical technology groups. As a back-end developer, I have experience creating scalable web applications within a in a fast-paced, challenging environment. I enjoy problem-solving and learning new ways to approach obstacles.

EDUCATION

Turing School of Software and Design | Denver, Co

Back End Program, Ruby on Rails

- Fast-paced curriculum focused on Agile Practices, Object Oriented Programming, and Test-Driven-Development.
- Build new apps, or quickly learn existing code and develop new features within a given deadline.
- Establish strong work flow (in-person and remote): Video and Chat communication, Project Boards, PR Templates.

University of Kentucky | Lexington, KY

Bachelor of Science in Business Economics (BSBE)

SKILLS & INTERESTS

Technical | Ruby on Rails :: RSpec :: Rake :: Python :: Flask :: REST API :: JSON :: PostgreSQL :: MongoDB :: HTML :: CSS **Professional** | Public Speaking :: Communication :: Organization :: Product Management :: Strategic Planning

PROJECT PORTFOLIO

GameOn | Python, Flask, SQLAlchemy, JavaScript, React Native

• Full-stack project designed to connect users with local pick-up games and activities. Post new activities to the community event board or join events by reserving a spot in real-time. Google Location API used for maps.

InkTank | Ruby on Rails, Sinatra

• Web application with UX focused on enhancing Tattoo Artists' marketability by connecting customers based on style, location, availability preferences. Google API for image, login, media data. Stripe API for taking card payments.

Sweater Weather | Ruby on Rails, API

• Rails API built to help travelers better plan for weather in a given location. Google Location API consumed for destination location coordinates. DarkSky API consumed for forecast data. UnSplash API consumed for images.

Brownfield of Dreams | Ruby on Rails

• Educational platform focused on displaying training videos based on tags and user interests. GitHub Api utilized for Authentication and YouTube API used for video display. SendGrid implemented for email notifications and invites.

PROFESSIONAL EXPERIENCE

Paragon 28 | Denver, CO

Product Manager, Foot and Ankle Surgical Devices

• Work closely with Engineering, Clinical, and Sales teams to assess user needs and develop cutting-edge products with close support from surgeon consultants and Key-Opinion-Leaders.

- Ensure testing and development standards are met in order to acquire effective, accurate data within a given deadline.
- Analyze market trends as well as past product performance in order to forecast and develop marketing strategies for future growth.

ZimmerBiomet | Louisville, KY

Sales Representative, Orthopedic Surgical Devices

- Develop and execute sales strategies in order to establish new business with surgeons.
- Thoroughly understand orthopedic procedures in the surgical setting; total joint replacement, trauma, and biologics.
- Work closely with healthcare professionals and other staff to ensure quality customer service and satisfaction.

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Sep2019 :: April2020

Aug2008 :: May2012

Mar2018 :: Sep2019

Mar2014 :: June2017

PROFESSIONAL EXPERIENCE (CONT...)

Stryker | Lexington, KY Sep2012 :: Mar2014

Product Specialist, Endoscopic Surgical Devices

- Provide clinical expertise and troubleshooting for endoscopic devices during surgery.
- Thorough understanding of endoscopic, arthroscopic, and general surgery.
- Collaborate with healthcare professionals to ensure quality customer service and satisfaction.

AWARDS & RECOGNITION

Top-Talk Presentation | Turing School of Software and Design

Feb**2020**

• "Technology in Medicine" chosen as one of eight "Top-Talk" student presentations.

Ranked #1 in top 10 innovations of 2019 | Podiatry Today Magazine

July**2019**

• Product Manager for TenoTac, selected as top innovation by leading US surgeons.

"Team of the Year" | ZimmerBiomet

July**2016**

• Awarded "Team of the Year" for 2016 (member), highest generated revenue with over \$50M in sales.