

# Phillip Estevez

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## EXPERIENCE

### **Nolita Group, New York, NY — Real Estate Agent**

AUGUST 2019 - PRESENT

Primarily marketing commercial and residential real estate portfolios in downtown Manhattan. Representing buyers, sellers, and landlords in their transactions.

### **Anchor Associates, New York, NY — Real Estate Agent**

OCTOBER 2014 - AUGUST 2019

Represented buyers, landlords, and sellers in their respective transactions as well as handled the marketing of property.

## EDUCATION

### **College of the Holy Cross, Worcester, MA — BA English Lit.**

AUGUST 2010 - MAY 2014

Majored in English Literature and facilitated campus-wide programs concerning social issues, networking, and the booking of guest speakers & performers.

### **All Hallows, Bronx, NY — High School**

SEPTEMBER 2006 - JUNE 2010

Studied NYC's generally required subjects as well as 3 years of Latin and dedicated over 200 hours to volunteering in my community over the course of 4 years.

## SLICE OF LIFE

Growing up in New York has instilled in me a sense of urgency and responsibility that I've found beneficial in all aspects of life whether they be professional, personal, and especially interpersonal. Past clients continue looking to me for guidance long after our initial transaction, and I treat every project that I'm working on with the same care as I do friend and family matters. Outside of work, I enjoy spending time with family, friends, my wonderful girlfriend, and our silly French Bulldog, Buster. Thank you for taking the time to review my past experiences and I look forward to meeting you in person.

## SKILLS

Market analysis.

Copywriting & Digital Marketing.

Deal structure and negotiation.

Project management.

Connecting with people.

## LANGUAGES

English (native speaker)

Spanish (conversational)