Phillips and George Study 2

Start of Block: Consent



Consent
  
**Research Informed Consent**
 These HITs are part of a research study being conducted by Jonathan Phillips at Yale University about how people make decisions. The completed work will be stored at Yale in our laboratory and will be confidential. The response records will be kept for up to three years afterwards to aid in data analysis and interpretation. Participation in this study is voluntary, and you may withdraw at any time, but you will only be compensated for the questions you answer in accordance with the policies of Amazon Mechanical Turk and the terms of this HIT.
 
  
  
  
If you choose to answer all the questions it should take approximately 5 minutes.   
There are no known risks and you will not receive any other benefit for participating in this study. If you have any questions or concerns, you may reach us by using the ‘contact this requester’ link.   
APPROVED BY THE YALE UNIVERSITY HUMAN SUBJECTS COMMITTEE 25-JAN-2013   
 
***Do you voluntarily consent to participate in this study?***

* Yes (1)
* No (2)

End of Block: Consent

Start of Block: Base Case



Base\_vign **Please read the following story carefully. You will be asked about it again at the end of the study.**
  
 
  
  
Sue is standing on the street near a store called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. Bob was correct about Newstopia, which does sell Italian newspapers.  



Base\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue knows where she can buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* Neither agree nor disagree (4)
* (5)
* (6)
* Completely agree (7)



Base\_Time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Base Case

Start of Block: Mixed Case



Mixed\_vign **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near two stores: one called PaperWorld, and another called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at PaperWorld, and also at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about PaperWorld, which does not sell newspapers, but actually just sells stationery and office supplies. Bob was correct about Newstopia.



Mixed\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue knows where she can buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



Mixed\_Time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Mixed Case

Start of Block: Error Case



Error\_vign **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near a store called Paperworld. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Paperworld. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about Paperworld, which does not sell newspapers, but actually just sells stationery and office supplies.



Error\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue knows where she can buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



Error\_Time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Error Case

Start of Block: Base Case - Negated



BsCase-Neg **Please read the following story carefully. You will be asked about it again at the end of the study.**
  
 
  
  
Sue is standing on the street near a store called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. Bob was correct about Newstopia, which does sell Italian newspapers.  



BN\_knows Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue doesn't know where she can buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* Neither agree nor disagree (4)
* (5)
* (6)
* Completely agree (7)



BN\_time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Base Case - Negated

Start of Block: Mixed Case Negated



MxCase-Neg **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near two stores: one called PaperWorld, and another called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at PaperWorld, and also at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about PaperWorld, which does not sell newspapers, but actually just sells stationery and office supplies. Bob was correct about Newstopia.



MC\_knows Now please tell us whether you agree or disagree with the following statement.
  
  
Sue doesn't know where she should buy an Italian newspaper.

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



MC\_time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Mixed Case Negated

Start of Block: Error Case - Negated



ErCase-Neg **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near a store called Paperworld. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Paperworld. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about Paperworld, which does not sell newspapers, but actually just sells stationery and office supplies.



EN\_knows Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue doesn't know where she can buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



EN\_time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Error Case - Negated

Start of Block: Base Case - Should



Base\_shld **Please read the following story carefully. You will be asked about it again at the end of the study.**
  
 
  
  
Sue is standing on the street near a store called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. Bob was correct about Newstopia, which does sell Italian newspapers.  



BC\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue knows where she should buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* Neither agree nor disagree (4)
* (5)
* (6)
* Completely agree (7)



BC\_Time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Base Case - Should

Start of Block: Mixed Case - Should



Mxd\_Should **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near two stores: one called PaperWorld, and another called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at PaperWorld, and also at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about PaperWorld, which does not sell newspapers, but actually just sells stationery and office supplies. Bob was correct about Newstopia.



MC\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue knows where she should buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



MC\_time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Mixed Case - Should

Start of Block: Error Case - Should



Err\_Should **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near a store called Paperworld. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Paperworld. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about Paperworld, which does not sell newspapers, but actually just sells stationery and office supplies.



EC\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue knows where she should buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



EC\_Time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Error Case - Should

Start of Block: Base Case - Should Negated



BC\_shldneg **Please read the following story carefully. You will be asked about it again at the end of the study.**
  
 
  
  
Sue is standing on the street near a store called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. Bob was correct about Newstopia, which does sell Italian newspapers.  



BC\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue doesn't know where she should buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* Neither agree nor disagree (4)
* (5)
* (6)
* Completely agree (7)



BC\_Time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Base Case - Should Negated

Start of Block: Mixed Case - Should Negated



MC\_shldneg **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near two stores: one called PaperWorld, and another called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at PaperWorld, and also at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about PaperWorld, which does not sell newspapers, but actually just sells stationery and office supplies. Bob was correct about Newstopia.



MC\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue doesn't know where she should buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



MC\_Time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Mixed Case - Should Negated

Start of Block: Error Case - Should Negated



EC\_shldneg **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near a store called Paperworld. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Paperworld. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about Paperworld, which does not sell newspapers, but actually just sells stationery and office supplies.



EC\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue doesn't know where she should buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



EC\_time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Error Case - Should Negated

Start of Block: Base Case - Where to



BC\_to **Please read the following story carefully. You will be asked about it again at the end of the study.**
  
 
  
  
Sue is standing on the street near a store called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. Bob was correct about Newstopia, which does sell Italian newspapers.  



BC\_Know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue knows where to buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* Neither agree nor disagree (4)
* (5)
* (6)
* Completely agree (7)



BC\_Time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Base Case - Where to

Start of Block: Mixed Case - Where to



MC\_to **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near two stores: one called PaperWorld, and another called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at PaperWorld, and also at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about PaperWorld, which does not sell newspapers, but actually just sells stationery and office supplies. Bob was correct about Newstopia.



MC\_Know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue knows where to buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



MC\_Time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Mixed Case - Where to

Start of Block: Error Case - Where to



EC\_to **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near a store called Paperworld. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Paperworld. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about Paperworld, which does not sell newspapers, but actually just sells stationery and office supplies.



EC\_Know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue knows where to buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



EC\_time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Error Case - Where to

Start of Block: Base Case - Where to negated



BC\_negTo **Please read the following story carefully. You will be asked about it again at the end of the study.**
  
 
  
  
Sue is standing on the street near a store called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. Bob was correct about Newstopia, which does sell Italian newspapers.  



BC\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue doesn't know where to buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* Neither agree nor disagree (4)
* (5)
* (6)
* Completely agree (7)



BC\_time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Base Case - Where to negated

Start of Block: Mixed Case - Where to negated



MC\_negTo **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near two stores: one called PaperWorld, and another called Newstopia. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at PaperWorld, and also at Newstopia. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about PaperWorld, which does not sell newspapers, but actually just sells stationery and office supplies. Bob was correct about Newstopia.



MC\_Know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue doesn't know where to buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



MC\_time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Mixed Case - Where to negated

Start of Block: Error Case - Where to negated



EC\_negTo **Please read the following story carefully. You will be asked about it again at the end of the study.**  
  
  
  
Sue is standing on the street near a store called Paperworld. Sue’s friend, Bob, a native of the city who is normally very well-informed and trustworthy, told her that she can buy an Italian newspaper at Paperworld. Having no reason to doubt this, Sue has always assumed that Bob was right. However, Bob completely misinformed Sue about Paperworld, which does not sell newspapers, but actually just sells stationery and office supplies.



EC\_know Now please tell us whether you agree or disagree with the following statement.
  
  
**Sue doesn't know where to buy an Italian newspaper.**

* Completely disagree (1)
* (2)
* (3)
* In between (4)
* (5)
* (6)
* Completely agree (7)



EC\_time Timing

First Click (1)

Last Click (2)

Page Submit (3)

Click Count (4)

End of Block: Error Case - Where to negated

Start of Block: Demographics and Controls



Summary1 Please give a brief summary of the story you read.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

|  |  |
| --- | --- |
| Page Break |  |



DemoInstr   
 
  
In this part of the experiment, we'd like you to answer a series of background questions.  
 
  
(Your answers to these questions are very helpful, and are for research purposes only. Remember that your responses are entirely anonymous. If you feel uncomfortable with a question in this section, you can leave the question blank.)



Lang Is English your native language?

* Yes (21)
* No (22)



Age   
What is your age?

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_



Gender   
What is your gender?

* Male (1)
* Female (2)
* Prefer not to answer / Other (3) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_



Ethnicity   
What is your ethnicity?

* Black / African American (1)
* Hispanic / Latino (2)
* Asian / Pacific Islander (3)
* Native American / American Indian (4)
* White / Caucasian (5)
* Other (6) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

|  |  |
| --- | --- |
|  |  |

Education Please indicate the highest level of education completed.

* Grammar School (1)
* High School or equivalent (2)
* Vocational/Technical School (2 year) (3)
* Some College (4)
* College Graduate (4 year) (5)
* Master's Degree (MS) (6)
* Doctoral Degree (PhD) (7)
* Professional Degree (MD, JD, etc.) (8)
* Other (9)



SES Think of this ladder as representing where people stand in the United States. At the top of the ladder are the people who have the most money, most education, and most respected jobs. At the bottom are the people who have the least money, least education, and least respected jobs or no job. The higher up you are on this ladder, the closer you are to the people at the very top, and the lower you are, the closer you are to the people at the very bottom.  
  
  
  
***Where would you place yourself on this ladder? Please select the rung where you think you stand at this time in your life, relative to other people in the United States.***

* Rung 10 (Top Rung) (1)
* Rung 9 (2)
* Rung 8 (3)
* Rung 7 (4)
* Rung 6 (5)
* Rung 5 (6)
* Rung 4 (7)
* Rung 3 (8)
* Rung 2 (9)
* Rung 1 (Bottom Rung) (10)

End of Block: Demographics and Controls

Start of Block: code



Code Please copy and paste this code into the box on mturk:  ${e://Field/random}
  
 
  
**You must click next to complete the survey!**  
  
 
  
Thanks for your time.

End of Block: code