



Building Careers and Communities

March 3, 2010

Dear Minister Jennex,

The Nova Scotia Association of REALTORS® supports The Canadian Association of Home and Property Inspectors (Atlantic) in its efforts to promote the regulation of Home Inspectors in Nova Scotia.

REALTORS® believe in protecting property owners. Buyers should have as much protection as possible when making what could be the largest purchase of their lives. They should have comfort in knowing that the services they depend upon to make informed decisions are provided by individuals who are property educated and trained and adhere to the highest professional standards. The home inspection is a critical part of a real estate transaction and regulation of Home Inspectors in Nova Scotia will strengthen the quality of inspections and ensure that buyers are purchasing a home based on more accurate and detailed information and counsel.

To get a sense of the number of consumers that have affected by home inspectors over the last five years, consider these MLS® stats:

Year	Number of MLS® Sales	Total Value of MLS® Sales
2005	11,599	\$1,770,963,143
2006	11,382	\$1,819,439,080
2007	12,549	\$2,162,161,906
2008	11,362	\$2,045,730,188
2009	10,452	\$1,965,562,088

We urge you to consider the importance of regulating the home inspection industry in our province.

Kind regards,

A handwritten signature in blue ink, which appears to read "Linda Smardon".

Linda Smardon

President, Nova Scotia Association of REALTORS®



Member, Canadian Real Estate Association

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