TERMINAL STYLE DEVELOPER GUIDE

Crane Intelligence Platform - Professional Terminal Interface

OVER INTELLIGENCE TERMINAL

Create a professional, Bloomberg Terminal-inspired interface that provides instant, comprehensive crane market intelligence. The platform should feel like a sophisticated financial terminal but specifically designed for crane and heavy equipment professionals.

Core Philosophy: "Every piece of information a crane professional needs, instantly accessible, beautifully presented, and actionable."

BLOOMBERG TERMINAL DESIGN PRINCIPLES

® VISUAL DESIGN LANGUAGE

Color Scheme (Bloomberg-Inspired):

```
CSS
/* Primary Colors */
--terminal-black: #00000
--terminal-orange: #FF6600 /* Bloomberg signature orange */
--terminal-blue:
--terminal-green: #00CC66 /* Positive values */
                          /* Negative values */
--terminal-red: #CC0000
--terminal-yellow: #FFCC00 /* Warnings/alerts */
/* Background Colors */
                           /* Dark terminal background */
--bg-primary: #1a1a
                         /* Panel backgrounds */
--bg-secondary: #
                          /* Input fields */
--bg-tertiary: #404040
/* Text Colors */
--text-primary: #FFFFFF /* Main text */
--text-secondary: #CCCCCC /* Secondary text */
```

```
--text-accent: #FF6600 /* Highlighted text */
--text-muted: #999999 /* Muted text */
```

Typography:

```
/* Primary Font Stack */
font-family: 'Monaco', 'Menlo', 'Ubuntu Mono', monospace;

/* Font Sizes */
--font-xs: 10px /* Data labels */
--font-sm: 12px /* Secondary data */
--font-md: 14px /* Primary data */
--font-lg: 16px /* Headers */
--font-xl: 20px /* Main values */
--font-xxl: 24px /* Key metrics */
```

Layout Principles:

- Dense Information Display: Maximum data in minimal space
- Grid-Based Layout: Consistent alignment and spacing
- Modular Panels: Resizable, moveable information blocks
- **Real-Time Updates:** Live data with visual change indicators
- Keyboard Navigation: Full keyboard shortcuts support

PROFESSIONAL VALUATION REPORT STRUCTURE



Header Section:

```
Plain Text

| CRANE INTELLIGENCE PLATFORM - PROFESSIONAL VALUATION |
| Generated: [Timestamp] | Report ID: [Unique ID] |
| Prepared for: [Client Name] | By: Atlantic Coast Cranes |
```

Executive Summary Panel:

Plain Text

EXECUTIVE SUMMARY

Equipment: 2009 Demag AC500-2 All Terrain Crane

Current Listing Price: \$1,950,000

Fair Market Value: \$1,750,000

Recommended Wholesale: \$1,600,000 (net to seller)

Market Position: ~11% above market value

Annual Depreciation: \$120,000/year

Confidence Level: HIGH (85%)

Equipment Specifications Panel:

Plain Text **EQUIPMENT SPECIFICATIONS** Manufacturer: Demag (Terex) Model: AC500-2 Year: 2009 Capacity: 500 tons (metric) Upper: 8,400 | Lower: 3,101 Hours: Condition: Good (7.5/10)KEY FEATURES: • Full 396.8k counterweight package • 295' luffer jib, 204' straight jib with offset • Superlift package with quick-removal outriggers Three hook blocks and ball included • Boom launch trailer included

Market Analysis Panel:

| Plain Text | |
|----------------------------|--|
| MARKET COMPARISON ANALYSIS | |

| Year | Model | Price | Hours | Notes |
|-------|----------------------|----------------|-----------|-------------|
| | | | | |
| 2004 | Demag AC500-2 | \$1,200,000 | 12,500 | Older model |
| 2009 | Terex-Demag AC500 | \$1,750,000 | 8,400 | Subject |
| 2009 | Terex-Demag AC500 | \$1,680,000 | 9,200 | Comparable |
| 2018 | Terex-Demag AC500 | \$2,500,000 | 3,100 | Newer model |
| 2019 | Terex-Demag AC500 | \$2,750,000 | 1,800 | Latest |
| | | | | |
| Marke | t Price Range: \$1,6 | 00,000 - \$2,1 | L00,000 | |
| Avera | ge Market Price: \$1 | ,750,000 | | |
| Price | per Hour: \$208 (ba | sed on compar | able anal | lysis) |
| | | | | |
| | | | | |

Financial Analysis Panel:

| FINANCIAL ANALYSIS | | |
|-----------------------|----------------------------|---|
| | | |
| Original MSRP (2009): | \$3,200,000 | |
| Current Age: | 15 years | |
| Total Depreciation: | \$1,450,000 (45.3%) | |
| Annual Depreciation: | \$96,667 (3.0% per year) | |
| VALUATION BREAKDOWN: | | |
| Base Value (Age): | \$1,920,000 | |
| Hours Adjustment: | -\$120,000 (high hours) | |
| Condition Adjustment: | -\$50,000 (good condition) | |
| Market Adjustment: | +\$0 (stable market) | |
| Fair Market Value: | \$1,750,000 | |
| LIQUIDATION VALUES: | | |
| Orderly Liquidation: | \$1,400,000 (80% of FMV) | |
| Forced Liquidation: | \$1,050,000 (60% of FMV) | i |

Risk Assessment Panel:

```
Plain Text

RISK ASSESSMENT
Overall Risk Score: MEDIUM (6.2/10)
```

RISK FACTORS:

• Age Factor: HIGH (15 years old)

Hours Factor: MEDIUM (8,400 upper hours)
 Market Volatility: LOW (stable 500-ton market)
 Liquidity Risk: MEDIUM (specialized equipment)

• Technology Risk: LOW (proven technology)

MARKET OUTLOOK:

• Demand Trend: STABLE

• Price Trend: DECLINING (-2% annually)

• Supply Availability: MODERATE

• Regional Factors: POSITIVE (strong construction)

Recommendations Panel:

Plain Text

PROFESSIONAL RECOMMENDATIONS

PRICING STRATEGY:

• List Price: \$1,850,000 (5% above FMV)

Negotiation Floor: \$1,650,000Quick Sale Price: \$1,600,000

TIMING RECOMMENDATIONS:

• Optimal Sale Window: Q2-Q3 (construction season)

• Market Timing: GOOD (stable demand)

• Urgency Level: MODERATE (depreciation ongoing)

MARKETING STRATEGY:

• Target Buyers: Large construction companies

• Geographic Focus: Southeast US, Gulf Coast

• Key Selling Points: Complete package, good condition

• Financing Options: Available through partners





Top Navigation Bar:

```
Plain Text

| CRANE INTELLIGENCE | SEARCH [_____] | USER: PHIN |
| VALUATION | MARKET | PORTFOLIO | ANALYTICS | ALERTS | HELP |
```

Quick Search Panel:

```
QUICK VALUATION

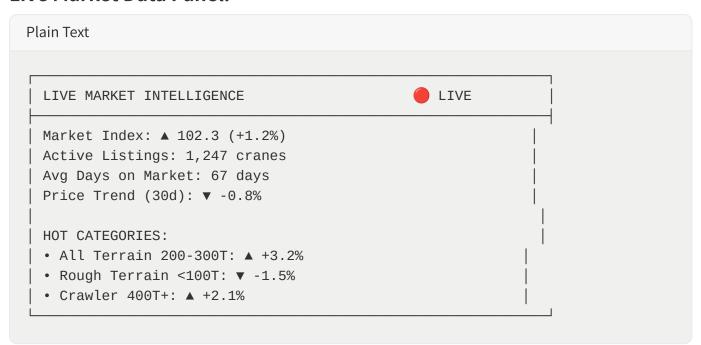
| Manufacturer: [Dropdown ▼] Model: [Dropdown ▼]

| Year: [___] Capacity: [___] Hours: [___]

| Location: [____] Condition: [Dropdown ▼]

| [INSTANT VALUATION] [DETAILED REPORT] [SAVE SEARCH]
```

Live Market Data Panel:



Recent Valuations Panel:

Plain Text

III DETAILED VALUATION SCREEN

Main Valuation Display:

Market Comparison Chart:

```
Plain Text

COMPARABLE SALES ANALYSIS

Price ($M)
3.0 -
```

```
2.5 -
2.0 +
1.5
1.0 -
0.5
    2004 2006 2008 2010 2012 2014 2016 2018 2020 2022
• Subject Equipment: $1,750,000
Trend: -2.3% annually | R<sup>2</sup>: 0.87
```

TECHNICAL IMPLEMENTATION GUIDE

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Component Structure:

```
Plain Text
src/
— components/
    ├─ Terminal/
       ├─ Dashboard.tsx
       ├─ ValuationPanel.tsx
        ├─ MarketPanel.tsx
         — SearchPanel.tsx
       └─ ReportsPanel.tsx
     – Charts/
      PriceChart.tsx
          - MarketTrends.tsx
       └─ ComparableAnalysis.tsx
      - Reports/
       ├─ ValuationReport.tsx
       ├─ MarketReport.tsx
       └── PortfolioReport.tsx
  - styles/
    ├─ terminal.css
     bloomberg.css
    └─ reports.css
  - utils/
    ├─ formatting.ts
```

Key React Components:

1. Terminal Dashboard:

```
TSX
interface TerminalDashboardProps {
  user: User;
 marketData: MarketData;
  recentValuations: Valuation[];
}
const TerminalDashboard: React.FC<TerminalDashboardProps> = ({
  user,
 marketData,
  recentValuations
}) => {
  return (
    <div className="terminal-container">
      <TopNavigation user={user} />
      <div className="terminal-grid">
        <QuickSearchPanel />
        <LiveMarketPanel data={marketData} />
        <RecentValuationsPanel valuations={recentValuations} />
        <AlertsPanel />
      </div>
    </div>
  );
};
```

2. Valuation Report Component:

```
interface ValuationReportProps {
   equipment: Equipment;
   valuation: ValuationResult;
   comparables: Comparable[];
   marketAnalysis: MarketAnalysis;
}

const ValuationReport: React.FC<ValuationReportProps> = ({
   equipment,
   valuation,
   comparables,
   marketAnalysis
}) => {
```

III DATA VISUALIZATION REQUIREMENTS

Chart Types Needed:

1. Price Trend Charts:

```
interface PriceTrendChart {
  data: {
    date: Date;
    price: number;
    volume: number;
}[];
timeframe: '1M' | '3M' | '6M' | '1Y' | '5Y';
showVolume: boolean;
showTrendline: boolean;
}
```

2. Market Comparison Charts:

```
interface MarketComparisonChart {
  comparables: {
    equipment: Equipment;
    price: number;
    similarity: number;
    date: Date;
}[];
subject: Equipment;
```

```
highlightSubject: boolean;
}
```

3. Risk Assessment Radar:

```
Interface RiskRadarChart {
  factors: {
    age: number;
    hours: number;
    market: number;
    liquidity: number;
    technology: number;
};
maxValue: number;
}
```

STYLING SPECIFICATIONS

Terminal CSS Framework:

```
CSS
/* Bloomberg Terminal Base Styles */
.terminal-container {
  background: #1a1a1a;
 color: #ffffff;
  font-family: 'Monaco', 'Menlo', 'Ubuntu Mono', monospace;
  font-size: 12px;
  line-height: 1.4;
  overflow: hidden;
}
.terminal-panel {
  background: #2d2d2d;
  border: 1px solid #404040;
  border-radius: 2px;
  padding: 8px;
 margin: 4px;
}
.terminal-header {
  background: #404040;
  color: #ff6600;
  padding: 4px 8px;
```

```
font-weight: bold;
  border-bottom: 1px solid #666;
}
.value-positive { color: #00cc66; }
.value-negative { color: #cc0000; }
.value-neutral { color: #ffffff; }
.value-warning { color: #ffcc00; }
.data-grid {
  display: grid;
  grid-template-columns: repeat(auto-fit, minmax(200px, 1fr));
  gap: 8px;
  font-family: monospace;
}
.data-row {
  display: flex;
  justify-content: space-between;
  padding: 2px 0;
  border-bottom: 1px solid #333;
}
.data-label {
  color: #ccccc;
 min-width: 120px;
}
.data-value {
 color: #ffffff;
 font-weight: bold;
  text-align: right;
}
```

ENHANCED SCRAPER EXPANSION STRATEGY

OPERIORITY TARGET WEBSITES

Tier 1: Major Marketplaces (Immediate Implementation)

```
Python

TIER_1_TARGETS = {
    'crane_network': {
      'url': 'https://www.cranenetwork.com',
```

```
'priority': 'HIGH',
        'expected_listings': 5000,
        'update_frequency': 'daily',
        'data_quality': 'excellent'
    },
    'crane_trader': {
        'url': 'https://www.cranetrader.com',
        'priority': 'HIGH',
        'expected_listings': 3000,
        'update_frequency': 'daily',
        'data_quality': 'excellent'
    },
    'crane_market': {
        'url': 'https://www.cranemarket.com',
        'priority': 'HIGH',
        'expected_listings': 2500,
        'update_frequency': 'daily',
        'data_quality': 'good'
    }
}
```

Tier 2: Auction Platforms (Week 2-3)

```
Python
TIER_2_TARGETS = {
    'ritchie_bros': {
        'url': 'https://www.rbauction.com',
        'priority': 'HIGH',
        'expected_listings': 1500,
        'update_frequency': 'weekly',
        'data_quality': 'excellent',
        'special_handling': 'auction_data'
    },
    'iron_planet': {
        'url': 'https://www.ironplanet.com',
        'priority': 'HIGH',
        'expected_listings': 1200,
        'update_frequency': 'weekly',
        'data_quality': 'excellent'
    },
    'purple_wave': {
        'url': 'https://www.purplewave.com',
        'priority': 'MEDIUM',
        'expected_listings': 800,
        'update_frequency': 'weekly',
        'data_quality': 'good'
```

```
}
}
```

Tier 3: Dealer Networks (Week 4-5)

```
Python
TIER_3_TARGETS = {
    'bigge_crane': {
        'url': 'https://www.biggecrane.com',
        'priority': 'MEDIUM',
        'expected_listings': 500,
        'update_frequency': 'weekly',
        'data_quality': 'excellent'
    },
    'maxim_marketplace': {
        'url': 'https://www.maximmarketplace.com',
        'priority': 'HIGH',
        'expected_listings': 2000,
        'update_frequency': 'daily',
        'data_quality': 'excellent'
    },
    'all_crane_rental': {
        'url': 'https://www.allcranerental.com',
        'priority': 'MEDIUM',
        'expected_listings': 300,
        'update_frequency': 'weekly',
        'data_quality': 'good'
    }
}
```

SCRAPER ARCHITECTURE ENHANCEMENT

Modular Scraper Framework:

```
Python

class EnhancedCraneScraper:
    def __init__(self, config: ScraperConfig):
        self.config = config
        self.session = self._create_session()
        self.data_validator = DataValidator()
        self.rate_limiter = RateLimiter()

def scrape_site(self, site_config: SiteConfig) -> List[CraneListing]:
```

```
"""Enhanced scraping with error handling and validation"""
        try:
           # Rate limiting
            self.rate_limiter.wait_if_needed(site_config.domain)
            # Dynamic scraping strategy
            scraper = self._get_scraper_strategy(site_config.site_type)
            raw_data = scraper.extract_listings(site_config)
            # Data validation and cleaning
            validated_data = self.data_validator.validate_listings(raw_data)
            # Standardization
            standardized_data = self._standardize_listings(validated_data)
            return standardized_data
        except Exception as e:
            self.logger.error(f"Scraping failed for {site_config.domain}:
{e}")
            return []
```

Site-Specific Scraper Strategies:

```
Python
class CraneNetworkScraper(BaseScraper):
    def extract_listings(self, config: SiteConfig) -> List[Dict]:
        """Specialized scraper for CraneNetwork.com"""
        listings = []
        # Navigate to search results
        search_url = f"{config.base_url}/search?category=cranes"
        response = self.session.get(search_url)
        # Extract listing URLs
        listing_urls = self._extract_listing_urls(response)
        # Scrape individual listings
        for url in listing_urls:
            listing_data = self._scrape_individual_listing(url)
            if listing_data:
                listings.append(listing_data)
        return listings
    def _scrape_individual_listing(self, url: str) -> Dict:
```

```
"""Extract detailed information from individual listing"""
response = self.session.get(url)
soup = BeautifulSoup(response.content, 'html.parser')
return {
    'manufacturer': self._extract_manufacturer(soup),
    'model': self._extract_model(soup),
    'year': self._extract_year(soup),
    'price': self._extract_price(soup),
    'hours': self._extract_hours(soup),
    'location': self._extract_location(soup),
    'description': self._extract_description(soup),
    'images': self._extract_images(soup),
    'contact': self._extract_contact(soup),
    'source_url': url,
    'scraped_date': datetime.now()
}
```

III DATA QUALITY ENHANCEMENT

Advanced Data Validation:

```
Python
class AdvancedDataValidator:
    def __init__(self):
        self.validation_rules = self._load_validation_rules()
        self.ml_validator = MLDataValidator()
    def validate_listing(self, listing: Dict) -> ValidationResult:
        """Comprehensive listing validation"""
        errors = []
        warnings = []
        # Basic field validation
        basic_validation = self._validate_basic_fields(listing)
        errors.extend(basic_validation.errors)
        warnings.extend(basic_validation.warnings)
        # Business logic validation
        business_validation = self._validate_business_logic(listing)
        errors.extend(business_validation.errors)
        warnings.extend(business_validation.warnings)
        # ML-based anomaly detection
        ml_validation = self.ml_validator.detect_anomalies(listing)
        warnings.extend(ml_validation.warnings)
```

```
return ValidationResult(
            is_valid=len(errors) == 0,
            errors=errors,
            warnings=warnings,
            confidence_score=self._calculate_confidence(listing)
        )
    def _validate_business_logic(self, listing: Dict) -> ValidationResult:
        """Validate business logic rules"""
        errors = []
        warnings = []
        # Price validation
        if listing.get('price'):
            price = float(listing['price'])
            capacity = listing.get('capacity_tons', 0)
            # Price per ton validation
            if capacity > 0:
                price_per_ton = price / capacity
                if price_per_ton < 1000 or price_per_ton > 50000:
                    warnings.append(f"Unusual price per ton:
${price_per_ton:,.0f}")
        # Age vs hours validation
        year = listing.get('year')
        hours = listing.get('hours')
        if year and hours:
            age = datetime.now().year - int(year)
            expected_hours = age * 500 # Rough estimate
            if hours > expected_hours * 2:
                warnings.append(f"High hours for age: {hours} hours for
{age} year old crane")
        return ValidationResult(errors=errors, warnings=warnings)
```

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Streaming Data Architecture:

```
Python

class RealTimeDataPipeline:
    def __init__(self):
        self.kafka_producer = KafkaProducer()
        self.redis_cache = RedisCache()
```

```
self.database = DatabaseManager()
def process_new_listing(self, listing: Dict):
    """Process new listing in real-time"""
   # Immediate validation
   validation_result = self.validator.validate_listing(listing)
   if validation_result.is_valid:
        # Store in cache for immediate access
        self.redis_cache.store_listing(listing)
       # Send to Kafka for processing
        self.kafka_producer.send('new_listings', listing)
       # Update market intelligence
        self.update_market_intelligence(listing)
       # Trigger alerts if needed
        self.check_alert_conditions(listing)
def update_market_intelligence(self, listing: Dict):
    """Update real-time market metrics"""
    # Update price indices
    self.update_price_indices(listing)
   # Update inventory levels
    self.update_inventory_metrics(listing)
   # Update regional data
    self.update_regional_metrics(listing)
   # Broadcast updates to connected clients
    self.broadcast_market_updates()
```

REPORTING ENHANCEMENTS

ADVANCED ANALYTICS REPORTS

Market Intelligence Report:

```
Python

class MarketIntelligenceReport:
    def generate_report(self, timeframe: str, region: str) -> Dict:
        """Generate comprehensive market intelligence report"""
```

```
return {
        'executive_summary': self._generate_executive_summary(),
        'market_trends': self._analyze_market_trends(timeframe),
        'price_analysis': self._analyze_price_trends(timeframe, region),
        'inventory_analysis': self._analyze_inventory_levels(region),
        'demand_forecast': self._forecast_demand(timeframe),
        'risk_assessment': self._assess_market_risks(),
        'recommendations': self._generate_recommendations()
    }
def _analyze_market_trends(self, timeframe: str) -> Dict:
    """Analyze market trends over specified timeframe"""
    return {
        'overall_trend': 'stable',
        'price_trend': -2.3, # percentage change
        'volume_trend': 5.7, # percentage change
        'hot_categories': [
            {'category': 'All Terrain 200-300T', 'trend': 3.2},
            {'category': 'Crawler 400T+', 'trend': 2.1}
        ],
        'declining_categories': [
            {'category': 'Rough Terrain <100T', 'trend': -1.5}
        ]
    }
```

Portfolio Performance Report:

```
Python
class PortfolioPerformanceReport:
    def generate_report(self, portfolio_id: str) -> Dict:
        """Generate portfolio performance analysis"""
        portfolio = self.get_portfolio(portfolio_id)
        return {
            'portfolio_summary': {
                'total_value': self._calculate_total_value(portfolio),
                'value_change': self._calculate_value_change(portfolio),
                'asset_count': len(portfolio.assets),
                'avg_age': self._calculate_avg_age(portfolio)
            },
            'performance_metrics': {
                'roi': self._calculate_roi(portfolio),
                'utilization': self._calculate_utilization(portfolio),
                'depreciation_rate': self._calculate_depreciation(portfolio)
            },
            'risk_analysis': {
```

1 IMPLEMENTATION PRIORITIES

T DEVELOPMENT ROADMAP

Phase 1: Bloomberg Terminal Interface (Weeks 1-4)

- 1. Week 1: Core terminal layout and styling
- 2. Week 2: Dashboard components and navigation
- 3. Week 3: Valuation display and charts
- 4. Week 4: Report generation and export

Phase 2: Enhanced Scraping (Weeks 5-8)

- 1. Week 5: Tier 1 marketplace scrapers
- 2. Week 6: Tier 2 auction platform scrapers
- 3. Week 7: Tier 3 dealer network scrapers
- 4. Week 8: Data validation and quality assurance

Phase 3: Advanced Analytics (Weeks 9-12)

- 1. Week 9: Market intelligence algorithms
- 2. Week 10: Portfolio analytics tools
- 3. Week 11: Risk assessment models
- 4. Week 12: Predictive analytics and forecasting

TECHNICAL REQUIREMENTS

Frontend Technologies:

• React 18+ with TypeScript

- Material-UI or Ant Design for components
- **D3.js** or **Chart.js** for visualizations
- **Socket.io** for real-time updates
- **Redux Toolkit** for state management

Backend Technologies:

- **Python 3.11+** with FastAPI
- PostgreSQL for primary database
- Redis for caching and real-time data
- Apache Kafka for data streaming
- **Celery** for background tasks

Infrastructure:

- **Docker** containers for deployment
- **Kubernetes** for orchestration
- AWS/Azure cloud services
- CDN for global content delivery
- Load balancers for high availability

This comprehensive guide provides everything needed to build a professional, Bloomberg Terminal-style crane intelligence platform with advanced scraping capabilities and sophisticated reporting features.