# PHI NGUYEN

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### **WORK EXPERIENCE**

Data Scientist | Gusto | San Francisco, CA | August 2021 - Present

Data Scientist | Cisco Meraki | San Francisco, CA | May 2020 - August 2021

- Created models in Python to improve end-to-end customer support experience, such as topic modeling to identify common issues and binary classification to understand drivers of case creation.
- Spearheaded AB testing efforts organization-wide, including an experiment that reduced support case close time by 16%.

Data Scientist | Priori Data | Berlin, Germany | Nov 2017 - Oct 2018

- Developed several machine learning models (GLM with regularization) to estimate app revenue & app stickiness, and used Python, Airflow, and Google BigQuery to schedule model deployment.
- Improved model performance metric MAPE (median absolute percentage error) by 17% in certain geographies and categories by creating benchmark observations and changing model formulation.

Senior Data Analyst | Intuit | Mountain View, CA | Aug 2013 - Feb 2016

- Led analytics and AB testing for Quickbooks.com using SiteCatalyst, SQL, R, and Tableau.
- Evaluated performance (conversion rate, retention, revenue, mix shift) for high-profile AB tests that led to introduction of new product line on the website (Quickbooks Self-Employed).

### **EDUCATION**

Humboldt Universität zu Berlin | Berlin, Germany | Oct 2016 – Oct 2019

M.S. Statistics | 3.6 GPA [1,7 in German grading system]

Master's Thesis: Measuring the Cost of Congestion in Berlin using DBSCAN-Identified Travelers

UC Berkeley | Berkeley, CA | Aug 2009 - May 2013

B.A. Operations Research and Management Science | 3.86 GPA [Honors with Distinction]

### ADDITIONAL EXPERIENCE

Data Scientist Volunteer | LifeMoves | Menlo Park, CA | February 2021 - Present

Devised a data science strategy and roadmap to aid fundraising efforts.

## **SKILLS**

**Tools:** Python (pandas, numpy, sklearn, statsmodels), R (tidyverse, mlr, R Shiny), SQL, git, Markdown, AWS + GCP (limited working knowledge), Docker

**Techniques:** regression, classification, clustering, machine learning, statistics, econometrics, time series, topic modeling, survival analysis, hypothesis testing (frequentist + Bayesian), visualization