Proforma

Companies open to your department

Company: Praxis Global Alliance

Company Name : Praxis Global Alliance

Nature Of Business: Management Consulting Designation: Associate Consultant

Tentative Job Location :

Gurugram/Bengaluru/Mumbai

About Praxis (Praxian Global Private Limited)

Praxis Global Alliance is a next-gen advisory, management consulting and business research firm revolutionizing the way consulting projects are delivered. We deliver practical solutions to the toughest business problems by uniquely combining domain practitioner expertise, AI-led research approaches, and digital technologies. Present in three strategic locations in India (Gurgaon, Bangalore, Mumbai), Praxis Global Alliance works with Csuite to the front-line executives across business streams helping them with competitive intelligence, benchmarking, and sector review, tracking, and landscape support in an agile environment.

The company operates four business units, viz.,

- 1. **Financial Investor Group (FIG)** offering pre-deal support, commercial due diligence, post-acquisition value creation
- 2. **Business Enablement and Transformation (BET)** for practitioner-led business advisory and consulting
- 3. **PGA Labs** focused on research and technology-led business conusulting and market research powered by AI, and
- 4. **PraxDigitalâ**, ¢ delivering data engineering and analytics, AI, OpenData and visualization solutions to clients across verticals.

The position of Associate Consultant is within the FIG & BET vertical of Praxis Global Alliance.

Key Responsibilities:

- Own a problem statement / workstream of a management consulting assignment end to end and take from analysis to answer including dealing and presenting with / to clients
- Understand client problem, think of practical solutions and recommendations
- Conduct business research (desk research, field research) and do analysis on excel and be comfortable with handling data to derive meaningful insights
- Work with clients directly and conceptualize/ structure key initiatives for clients basis their priorities; should be comfortable working in client locations as well
- Work collaboratively with Praxis Principals, Consultants, Managers and cross-functional data science and technology teams
- Be extremely focused on outcomes; Be flexible to deal with ambiguous and dynamic environment, morph as required.
- Innovate on frameworks/ tools and help record learnings to expand Praxis knowledge base

Desired background

- An experienced associate who exhibits strong performance along desired competencies will be considered
- Top tier undergrad / grad / post grad
- 1-3 years of experience in total
- Experience in management consulting firms is a plus
- Any experience in line functions will be considered a plus.

Desired Competencies

- Strong levels of ownership and should demonstrate pride in output
- Analytical, ability to derive patterns from data/push for insights
- Resourcefulness and tactfulness in getting market inputs and client requirements
- Ability to work and influence in client settings and work collaboratively with counterparts in business partner teams to drive impact together at clients
- High focus on outcomes and must enjoy driving clients to action
- Proficiency in Microsoft Excel is a must and working understanding of Powerpoint desirable
- Must be a value-driven individual with high degree of integrity

Description :

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	PSE	-	-	N	-	-	N	-	-	-	N	-	N
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Cost to Company :	 Gross - INR 1158899 p.a. Fixed - INR 1200000 p.a. Variable â€" INR 50000 p.a. Allowances & Reimbursements â€" 56000 CTC â€" 1306000 Gross - INR 1158899 p.a. Fixed - INR 1200000 p.a. 												
Package Details :	 Variable â€" INR 50000 p.a. Allowances & Reimbursements â€" 56000 CTC â€" 1306000 												
Bond:	False												
Medical Requirements	;												
Resume Shortlist :	True												
Resume Shortlist Criteria:	N/A												
Aptitude Test:	True												

 $\begin{array}{ll} \text{Aptitude Test} \\ \text{Duration:} \end{array} \text{N/A}$ Group False Discussion: Technical False Test: Technical True Interview: Technical Interview N/A Duration: Number of Techincal 2 Interview Rounds: HR

Interview:

False