

Practices of a Modern Tech Startup

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phinze



**The Most
Scariest
Things**

(for developers)

1st
in love

2nd
in money



\$\$\$\$\$\$\$\$\$\$

A close-up photograph of a woman with blonde hair, looking directly at the camera with a neutral expression. She has blue eyes and is wearing a red patterned top.

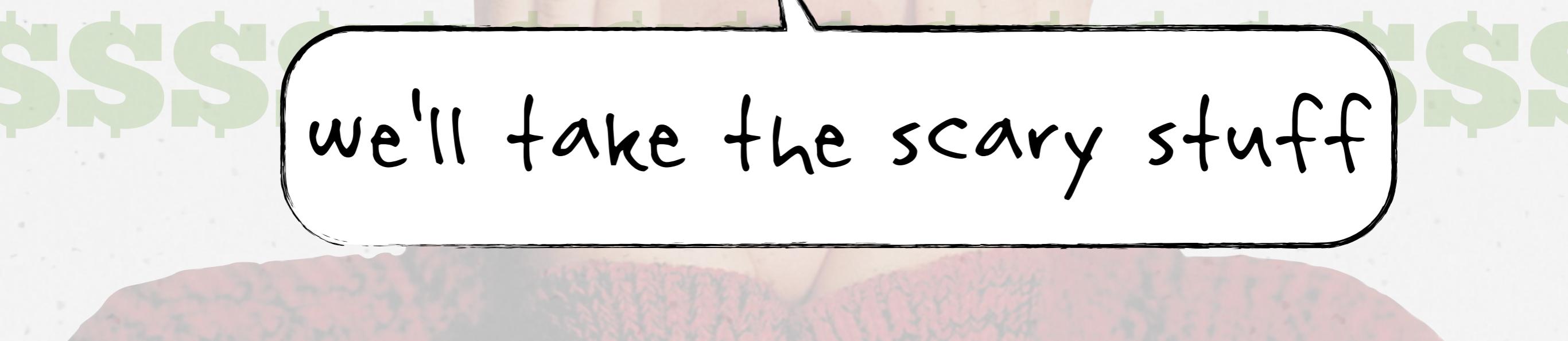
BraintreeTM

\$\$\$\$\$\$\$\$\$\$\$\$\$\$

braintreeTM



we'll take the scary stuff



don't you worry
your little head

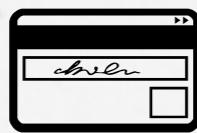
what we do



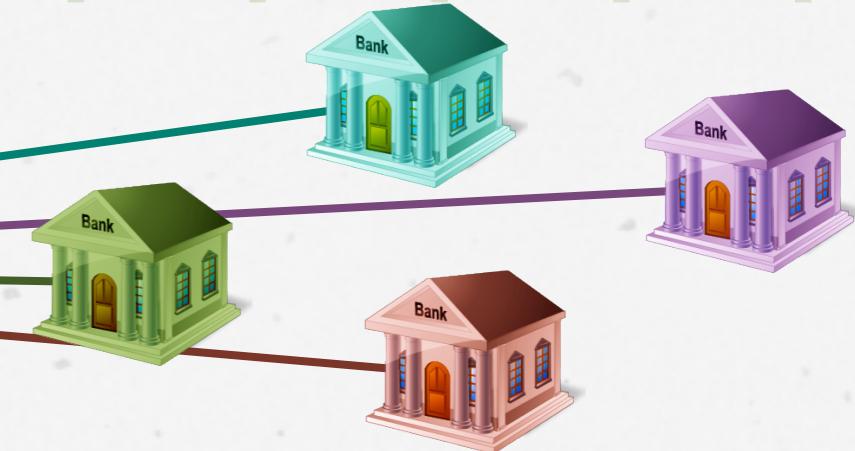
rainatreco



You



\$\$\$\$\$\$\$\$\$\$



rainatre

**Clean
APIs**

Bank

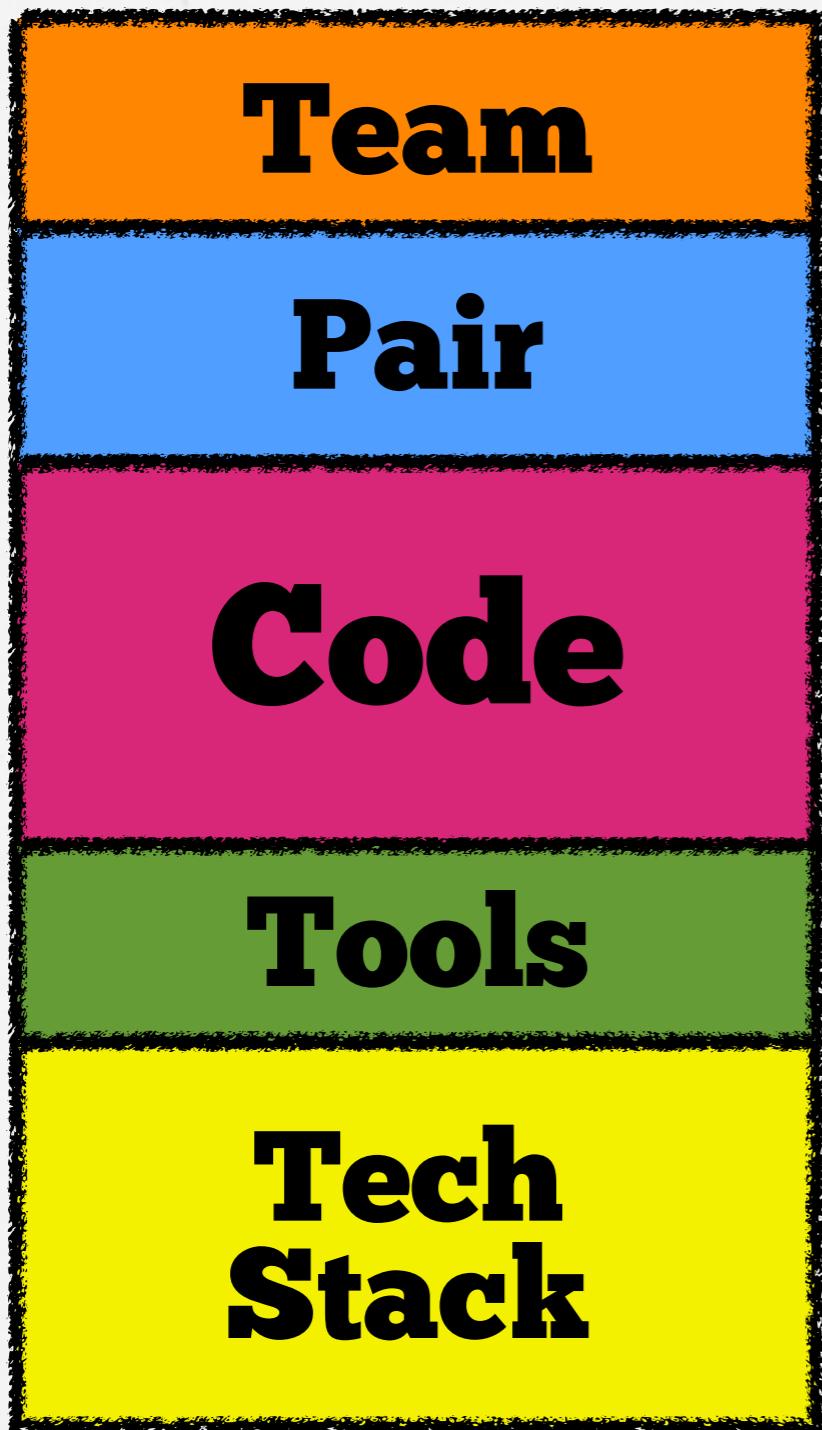
Integration

**Secure
Storage**



clean
APIs

Today



Community



Team

Pair

Code

Tools

**Tech
Stack**

Agile

Requirements

,

then

Design

,

then

Implementation

,

then

Verification

,

then

Maintenance

.

months to years

Requirements

,

then

Design

,

then

Implementation

then

oh balls

,

then

Maintain



months to years

Implementation

Verification

Design

Requirements

Maintenance

days to weeks

Implementation

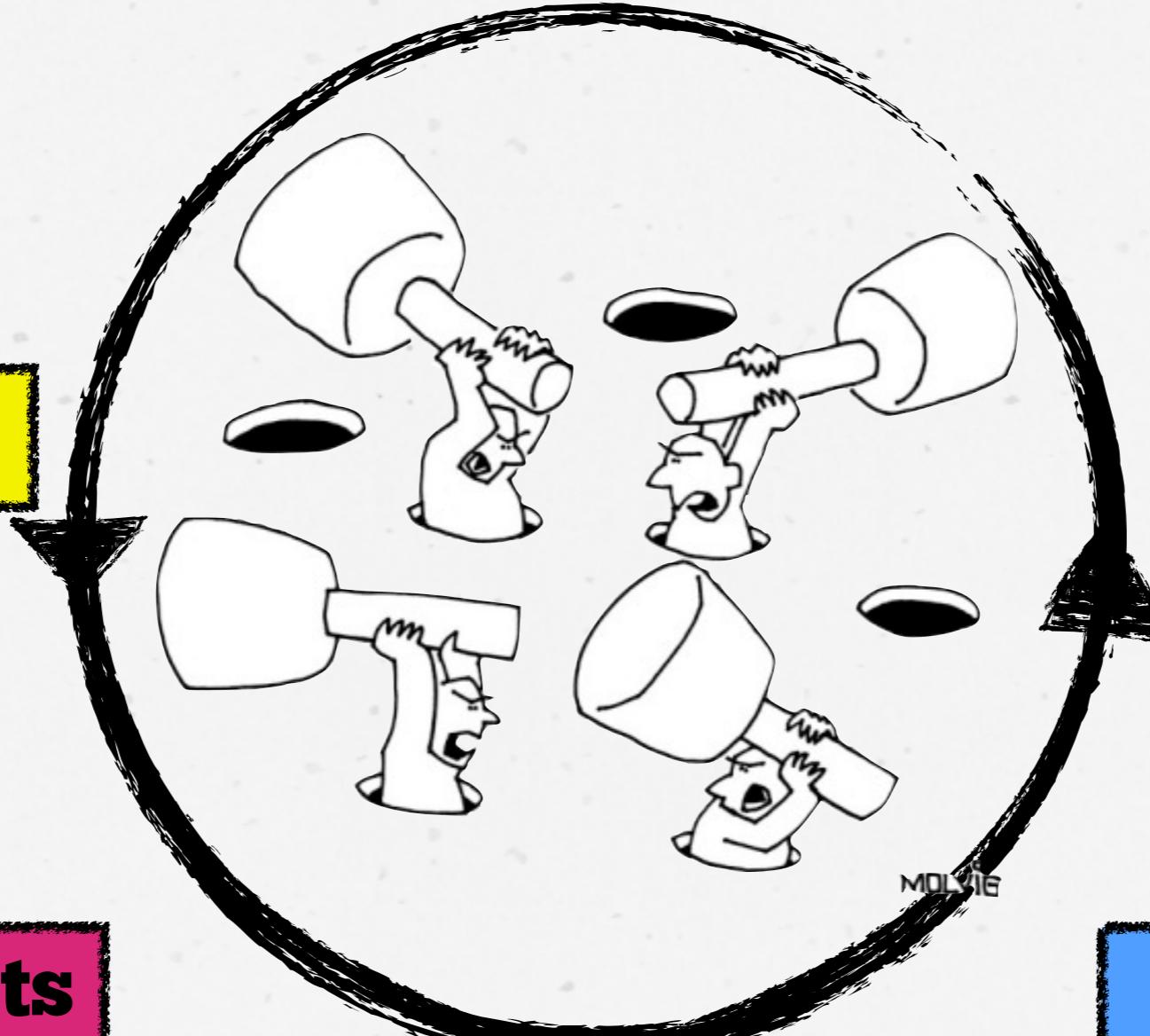
Verification

Design

Requirements

Maintenance

days to weeks



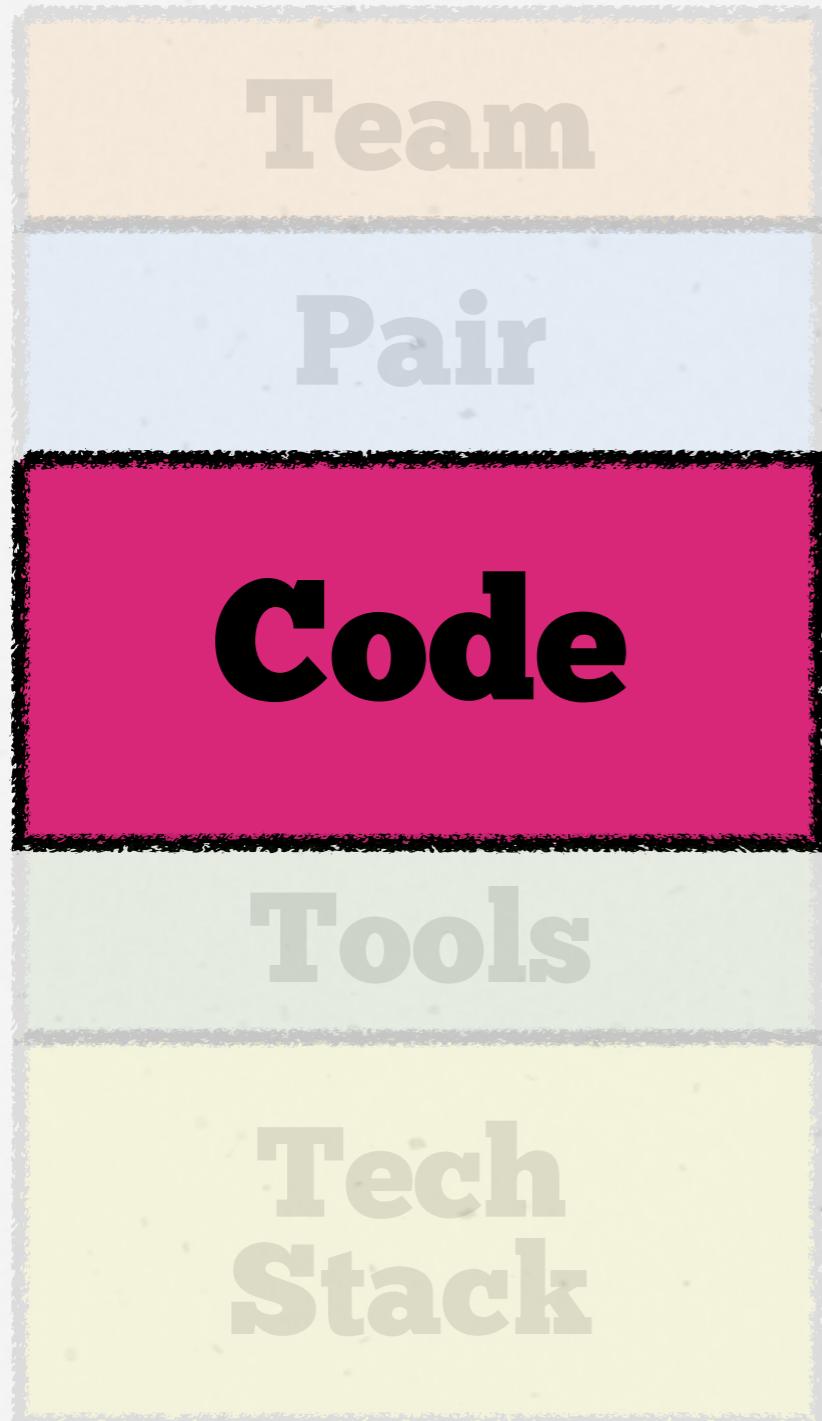
MOLYKIE

	Team
	Pair
	Code
	Tools
	Tech Stack

Agile
in practice

Team
Pair
Code
Tools
Tech Stack

Pair
Programming
...will change your life



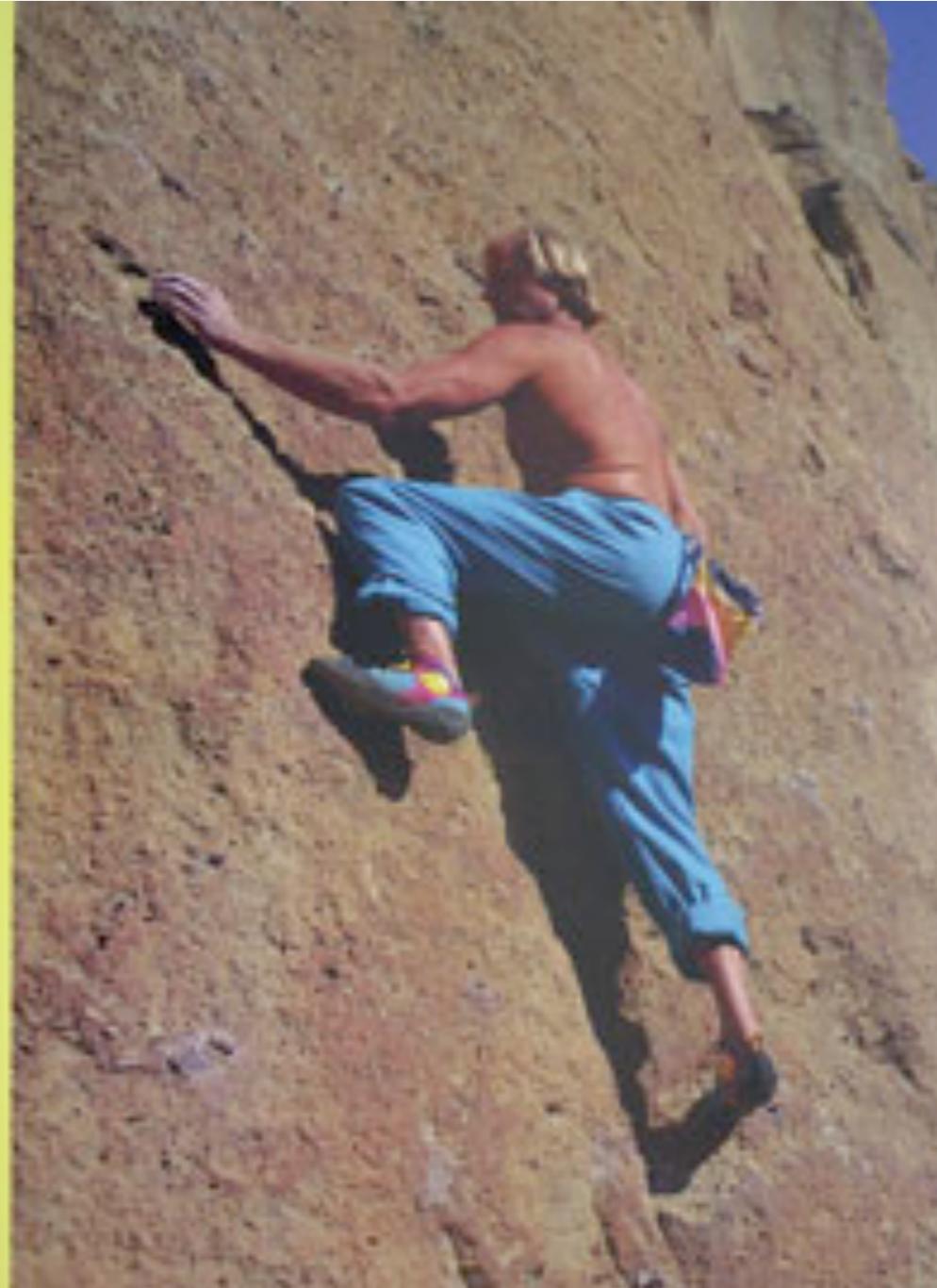
Test-Driven Development

...will change your life

**what good
is a test?**

If you think
you can,

PROVE IT!

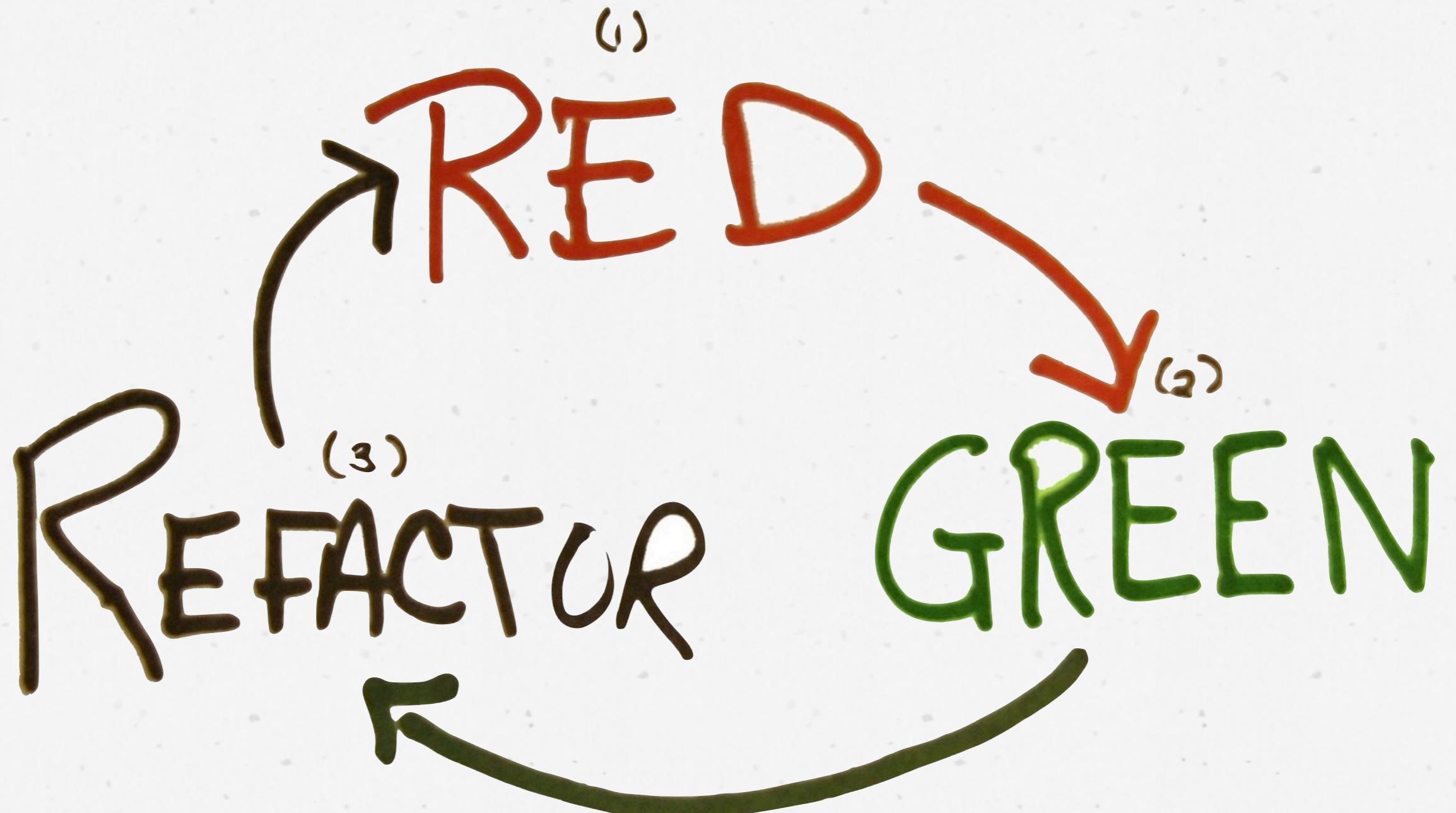


Verification & Confidence



I meant to do that...

Documentation of Intention



A New Way of Thinking

Team
Pair
Code
Tools
Tech Stack

Pair
Programming

**What is
pair programming?**



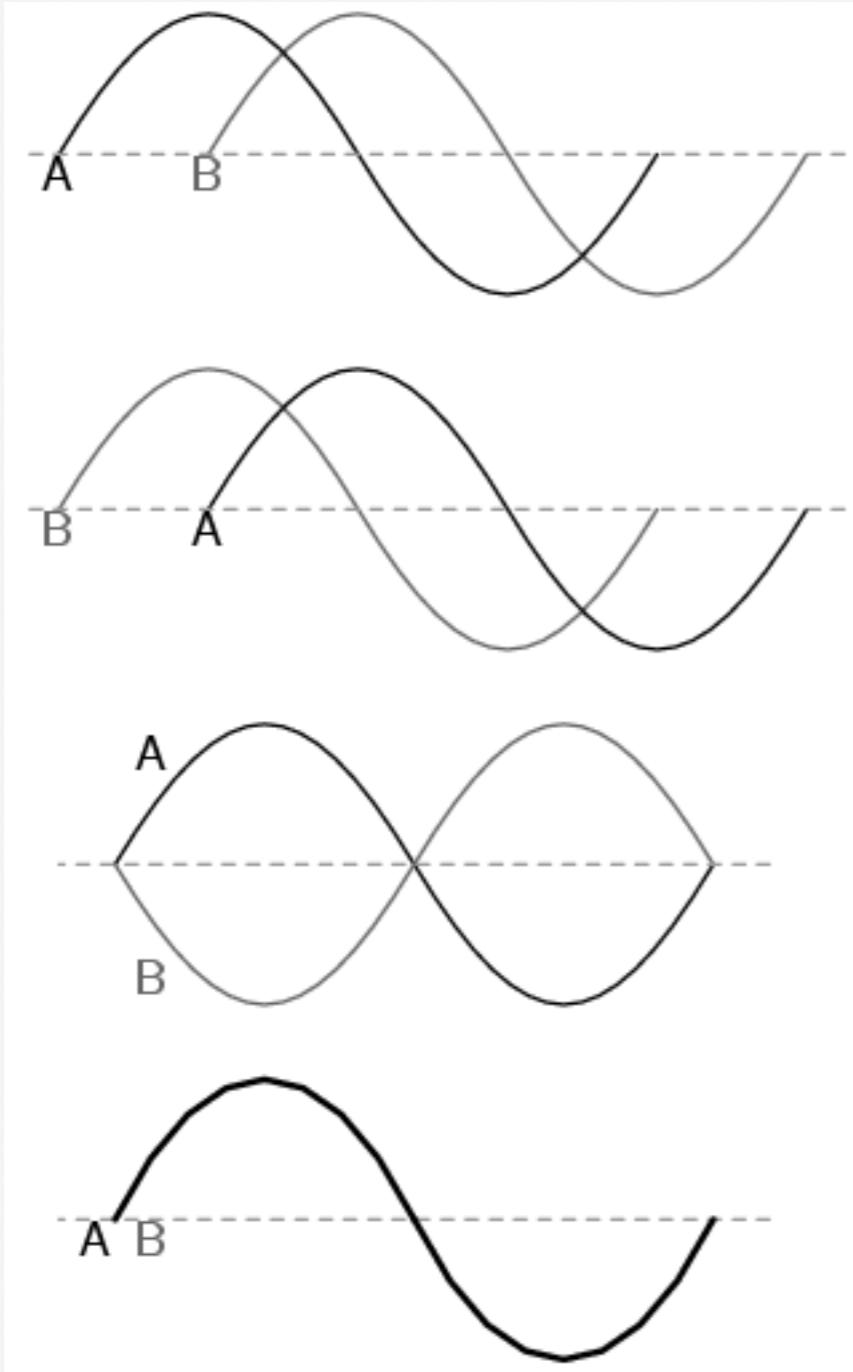
**what good
is a pair?**



Constant Code Review



Construction as Conversation



Partner in Crime

How we pair

Strategize together

Write a failing test

ping

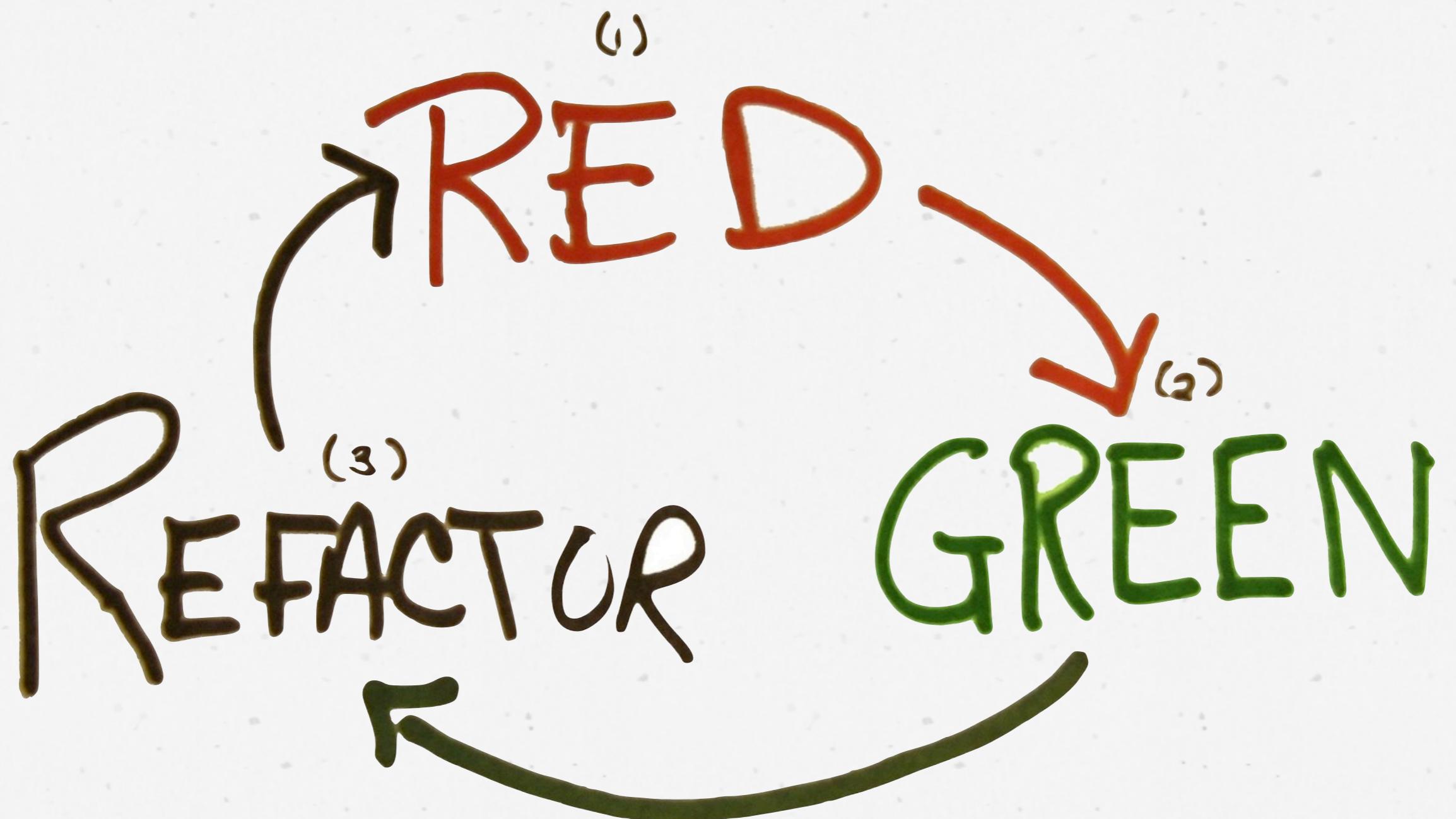
Make test pass

Write another failing test

pong

Make test pass

...and so on



Team

Pair

Code

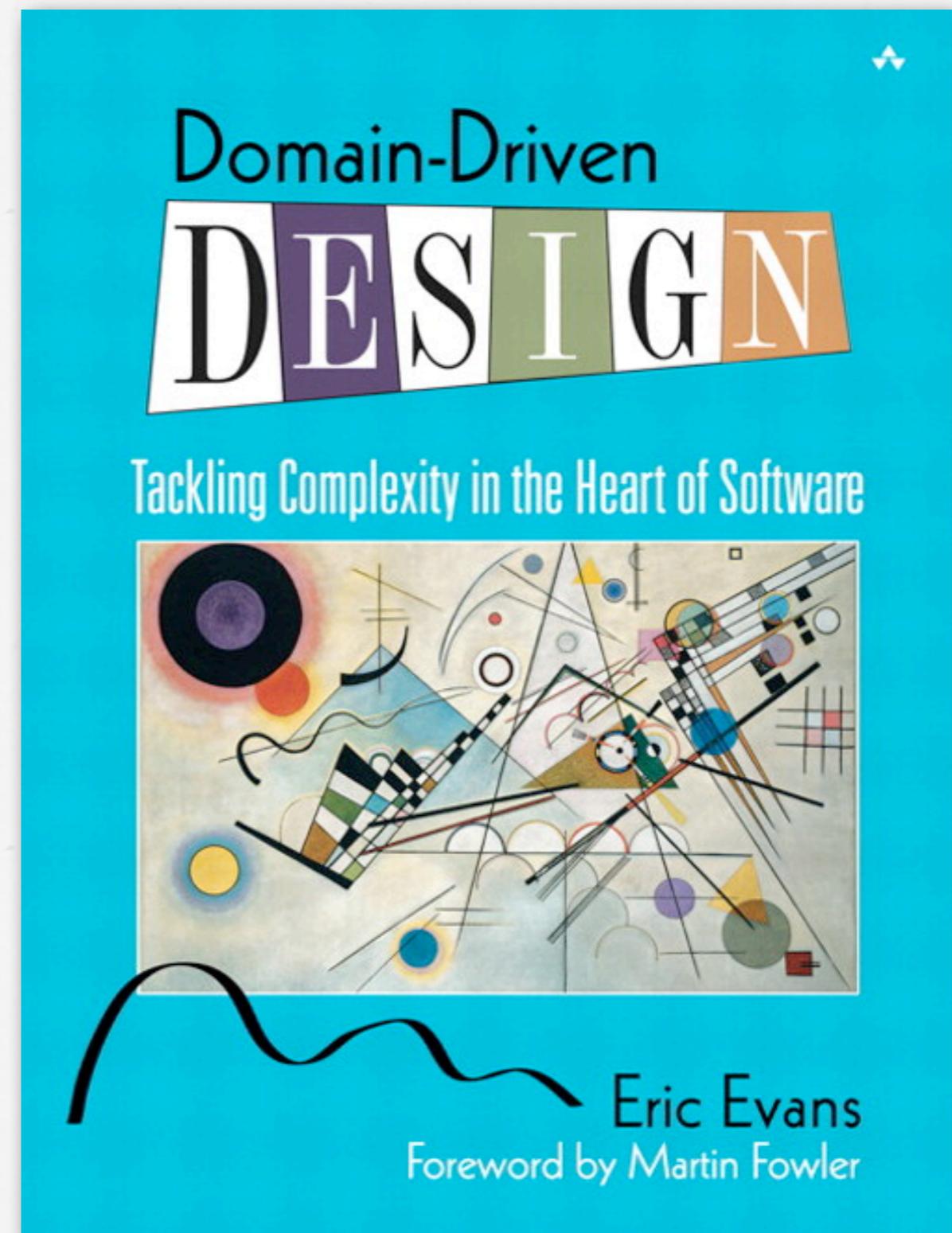
Tools

**Tech
Stack**

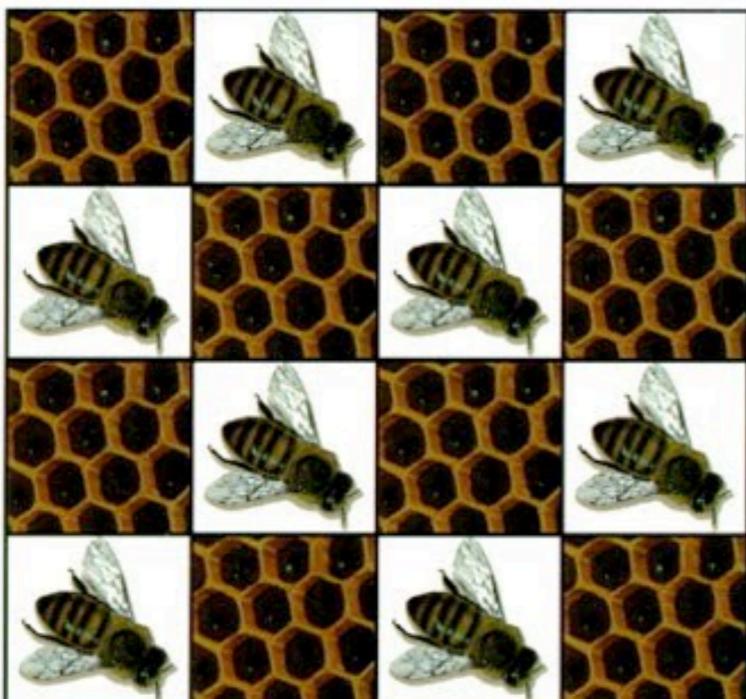
**How we
code**

**Domain over
everything**

*domain on
my mind*



SMALLTALK BEST PRACTICE PATTERNS



KENT BECK

**Names for
things we do**

Polyglot?!

Polyglot?!





Polyglot!

clean
APIs



```
import java.math.BigDecimal;
import com.braintreegateway.*;

public class BraintreeExample {
    public static void main(String[] args) {
        BraintreeGateway gateway = new BraintreeGateway(
            Environment.SANDBOX,
            "the_merchant_id",
            "the_public_key",
            "the_private_key"
        );
        TransactionRequest request = new TransactionRequest().
            amount(new BigDecimal("1000.00")).
            creditCard().
            number("4111111111111111").
            expirationDate("05/2009").
            done();
        Result<Transaction> result = gateway.transaction().sale(request);
        if (result.isSuccess()) {
            Transaction transaction = result.getTarget();
            System.out.println("Success!: " + transaction.getId());
        } else if (result.getTransaction() != null) {
            System.out.println("Message: " + result.getMessage());
            Transaction transaction = result.getTransaction();
            System.out.println("Error processing transaction:");
            System.out.println("  Status: " + transaction.getStatus());
            System.out.println("  Code: " + transaction.getProcessorResponseCode());
            System.out.println("  Text: " + transaction.getProcessorResponseText());
        } else {
            System.out.println("Message: " + result.getMessage());
            for (ValidationError error : result.getErrors().getAllDeepValidationErrors()) {
                System.out.println("Attribute: " + error.getAttribute());
                System.out.println("  Code: " + error.getCode());
                System.out.println("  Message: " + error.getMessage());
            }
        }
    }
}
```



```
using System;
using Braintree;
namespace BraintreeExample
{
    class Program
    {
        static void Main(string[] args)
        {
            var gateway = new BraintreeGateway
            {
                Environment = Braintree.Environment.SANDBOX,
                MerchantId = "the_merchant_id",
                PublicKey = "a_public_key",
                PrivateKey = "a_private_key"
            };
            var request = new TransactionRequest
            {
                Amount = 1000M,
                CreditCard = new TransactionCreditCardRequest
                {
                    Number = "4111111111111111",
                    ExpirationDate = "05/2012"
                }
            };
            Result<Transaction> result = gateway.Transaction.Sale(request);

            if (result.IsSuccess())
            {
                Transaction transaction = result.Target;
                Console.WriteLine("Success!: " + transaction.Id);
            }
            else if (result.Transaction != null)
            {
                Console.WriteLine("Message: " + result.Message);
                Transaction transaction = result.Transaction;
                Console.WriteLine("Error processing transaction:");
                Console.WriteLine("  Status: " + transaction.Status);
                Console.WriteLine("  Code: " + transaction.ProcessorResponseCode);
                Console.WriteLine("  Text: " + transaction.ProcessorResponseText);
            }
        }
    }
}
```



```
};

var request = new TransactionRequest
{
    Amount = 1000M,
    CreditCard = new TransactionCreditCardRequest
    {
        Number = "4111111111111111",
        ExpirationDate = "05/2012"
    }
};

Result<Transaction> result = gateway.Transaction.Sale(request);

if (result.IsSuccess())
{
    Transaction transaction = result.Target;
    Console.WriteLine("Success!: " + transaction.Id);
}
else if (result.Transaction != null)
{
    Console.WriteLine("Message: " + result.Message);
    Transaction transaction = result.Transaction;
    Console.WriteLine("Error processing transaction:");
    Console.WriteLine(" Status: " + transaction.Status);
    Console.WriteLine(" Code: " + transaction.ProcessorResponseCode);
    Console.WriteLine(" Text: " + transaction.ProcessorResponseText);
}
else
{
    Console.WriteLine("Message: " + result.Message);
    foreach (ValidationResult error in result.Errors.DeepAll())
    {
        Console.WriteLine("Attribute: " + error.Attribute);
        Console.WriteLine(" Code: " + error.Code);
        Console.WriteLine(" Message: " + error.Message);
    }
}
}
```



```
var sys = require('sys'),
braintree = require('braintree');

var gateway = braintree.connect({
  environment: braintree.Environment.Sandbox,
  merchantId: 'your_merchant_id',
  publicKey: 'your_public_key',
  privateKey: 'your_private_key'
});

gateway.transaction.sale({
  amount: '5.00',
  creditCard: {
    number: '5105105105105100',
    expirationDate: '05/12'
  }
}, function (err, result) {
  if (err) throw err;

  if (result.success) {
    sys.puts('Transaction ID: ' + result.transaction.id);
  } else {
    sys.puts(result.message);
  }
});
```

```
use Net::Braintree;

my $config = Net::Braintree->configuration;
$config->environment("sandbox");
$config->merchant_id("your_merchant_id");
$config->public_key("your_public_key");
$config->private_key("your_private_key");

my $result = Net::Braintree::Transaction->sale({
    amount => "1000.00",
    credit_card => {
        number => "5105510551055100",
        expiration_date => "05/12"
    }
});

if ($result->is_success) {
    printf "Transaction ID: %s", $result->transaction->id;
    # status will be authorized or submitted_for_settlement
    printf "Transaction Status: %s", $result->transaction->status;
} else {
    printf "Message: %s", $result->message;
    if !defined($result->transaction) {
        # validation errors prevented transaction from being created
        print $result->errors;
    } else {
        printf "Transaction ID: %s", $result->transaction->id;
        # status will be processor_declined, gateway_rejected, or failed
        printf "Transaction Status: %s", $result->transaction->status;
    }
}
```





```
require_once 'PATH_TO_BRAINTREE/lib/Braintree.php';

Braintree_Configuration::environment('sandbox');
Braintree_Configuration::merchantId('your_merchant_id');
Braintree_Configuration::publicKey('your_public_key');
Braintree_Configuration::privateKey('your_private_key');

$result = Braintree_Transaction::sale(array(
    'amount' => '1000.00',
    'creditCard' => array(
        'number' => '5105105105105100',
        'expirationDate' => '05/12'
    )
));

if ($result->success) {
    print_r("success!: " . $result->transaction->id);
} else if ($result->transaction) {
    print_r("Error processing transaction:");
    print_r("\n message: " . $result->message);
    print_r("\n code: " . $result->transaction->processorResponseCode);
    print_r("\n text: " . $result->transaction->processorResponseText);
} else {
    print_r("Message: " . $result->message);
    print_r("\nValidation errors: \n");
    print_r($result->errors->deepAll());
}
```



```
import braintree

braintree.Configuration.configure(
    braintree.Environment.Sandbox,
    "the_merchant_id",
    "the_public_key",
    "the_private_key"
)

result = braintree.Transaction.sale({
    "amount": "1000.00",
    "credit_card": {
        "number": "4111111111111111",
        "expiration_date": "05/2012"
    }
})

if result.is_success:
    print "success!: " + result.transaction.id
elif result.transaction:
    print "Error processing transaction:"
    print "  message: " + result.message
    print "  code:     " + result.transaction.processor_response_code
    print "  text:     " + result.transaction.processor_response_text
else:
    print "message: " + result.message
    for error in result.errors.deep_errors:
        print "attribute: " + error.attribute
        print "  code: " + error.code
        print "  message: " + error.message
```



```
require "rubygems"
require "braintree"

Braintree::Configuration.environment = :sandbox
Braintree::Configuration.merchant_id = "your_merchant_id"
Braintree::Configuration.public_key = "your_public_key"
Braintree::Configuration.private_key = "your_private_key"

result = Braintree::Transaction.sale(
  :amount => "1000.00",
  :credit_card => {
    :number => "5105105105105100",
    :expiration_date => "05/12"
  }
)

if result.success?
  puts "Transaction ID: #{result.transaction.id}"
  # status will be authorized or submitted_for_settlement
  puts "Transaction Status: #{result.transaction.status}"
else
  puts "Message: #{result.message}"
  if result.transaction.nil?
    # validation errors prevented transaction from being created
    p result.errors
  else
    puts "Transaction ID: #{result.transaction.id}"
    # status will be processor_declined, gateway_rejected, or failed
    puts "Transaction Status: #{result.transaction.status}"
  end
end
```

**Good Polyglot =
Pragmatic Polyglot**

Team

Pair

Code

Tools

**Tech
Stack**

**Stuff we
use**

Just use git

**For godssake
use git**



Also use Github



Elevate your language

Terminal — #1

```
20      :expiration_month => "05",
21      :expiration_year => "2012",
22      :last_4 => "6789",
23      :token => "token",
24      :customer_location => "US"
25    )
26    details.inspect.should == %(#<token: "token", bin: "123456", last_4: "6789", card_type: "Visa", expiration_d
ate: "05/2012", cardholder_name: "The Cardholder", customer_location: "US">)
27  end
28 end
29
30 describe "masked_number" do
31   it "concatenates the bin, some *'s, and the last_4" do
32     details = Braintree::Transaction::CreditCardDetails.new(
33       :bin => "510510", :last_4 => "5100"
34     )
35     details.masked_number.should == "510510*****5100"
36   end
37 end
38 end
```

N BR: 86dad783 | spec/unit/braintree/transaction/credit_card_details_spec.rb <nix | utf-8 | ruby 89% LN 34:1

...

Finished in 0.00175 seconds
3 examples, 0 failures
koopa:~/bt/braintree-ruby% [0] [koopa.chi.braintreepayments.com] (10-Apr-12 09:12)

vim + tmux = <3

unix tools

...

```
Apr 30 18:11:47 "POST /merchants/tcwhwpq75vyf7pp9/transparent_redirect_requests/w8xphcwhxb8hh54/config HTTP/1.1" 200
Apr 30 18:11:48 "PUT /merchants/p5rnfb7stsyc8zyh/transactions/5m2xmm/submit_for_settlement HTTP/1.1" 200
Apr 30 18:11:48 "GET /merchants/2b9y47kwmx6m4rv2/customers/x HTTP/1.1" 404
Apr 30 18:11:48 "PUT /merchants/tcwhwpq75vyf7pp9/transactions/hbzmqg/submit_for_settlement HTTP/1.1" 200
Apr 30 18:11:49 "POST /merchants/tw6fybj4vfy34z55/customers HTTP/1.1" 201
Apr 30 18:11:49 "POST /merchants/tw6fybj4vfy34z55/transparent_redirect_requests/8cpv6fmkggsb28rf/config HTTP/1.1" 200
Apr 30 18:11:49 "GET /merchants/pssrj367r8h4m3n8/subscriptions/1234873727 HTTP/1.1" 200
Apr 30 18:11:50 "GET /merchants/pssrj367r8h4m3n8/subscriptions/1234873727 HTTP/1.1" 200
Apr 30 18:11:51 "POST /merchants/tw6fybj4vfy34z55/transactions HTTP/1.1" 201
Apr 30 18:11:51 "POST /merchants/tw6fybj4vfy34z55/customers HTTP/1.1" 201
Apr 30 18:11:52 "GET /merchants/mph2sx3hnprn7m37/customers/4f9ed3ea83ac6721ae00000d HTTP/1.1" 200
Apr 30 18:11:52 "GET /merchants/pssrj367r8h4m3n8/customers/2116426642 HTTP/1.1" 200
Apr 30 18:11:52 "POST /merchants/tw6fybj4vfy34z55/customers HTTP/1.1" 201
Apr 30 18:11:52 "GET /merchants/grc7zw68p9fybcrx/plans HTTP/1.1" 200
Apr 30 18:11:52 "GET /merchants/fdcpggzf8kgjvxnz/customers/1 HTTP/1.1" 200
Apr 30 18:11:52 "GET /merchants/pssrj367r8h4m3n8/customers/2116426642 HTTP/1.1" 200
Apr 30 18:11:53 "GET /merchants/grc7zw68p9fybcrx/plans HTTP/1.1" 200
Apr 30 18:11:54 "POST /merchants/6kdffyjmf2sgm653/customers/advanced_search_ids HTTP/1.1" 200
Apr 30 18:11:54 "GET /merchants/pssrj367r8h4m3n8/subscriptions/1285787219 HTTP/1.1" 200
Apr 30 18:11:55 "POST /merchants/tw6fybj4vfy34z55/customers HTTP/1.1" 201
Apr 30 18:11:55 "GET /merchants/pssrj367r8h4m3n8/subscriptions/1285787219 HTTP/1.1" 200
Apr 30 18:11:56 "GET /merchants/tw6fybj4vfy34z55/customers/3750786 HTTP/1.1" 200
Apr 30 18:11:56 "GET /merchants/pssrj367r8h4m3n8/customers/508837329 HTTP/1.1" 200
...
```

cat apache.log

...
Apr 29 06:46:52 "POST /merchants/tcwhwpq75vyf7pp9/transparent_redirect_requests HTTP/1.1" 303
Apr 29 06:46:54 "POST /merchants/tcwhwpq75vyf7pp9/transparent_redirect_requests/59vk7g5gvd8f85mk/config
Apr 29 06:46:54 "POST /merchants/6kdffyjmf2sgm653/customers/advanced_search_ids HTTP/1.1" 200
Apr 29 06:46:55 "PUT /merchants/tcwhwpq75vyf7pp9/transactions/9mtknr/submit_for_settlement HTTP/1.1" 200
Apr 29 06:47:01 "POST /merchants/78vfmgx8ghw425mf/transactions HTTP/1.1" 422
Apr 29 06:47:02 "GET /merchants/f2tdk79y64gmj2tx/transactions/jb6tgr HTTP/1.1" 404
Apr 29 06:47:03 "GET /merchants/f2tdk79y64gmj2tx/transactions/6gz37b HTTP/1.1" 404
Apr 29 06:47:03 "POST /merchants/sfs23ncfk37xmkf4/payment_methods/all/expiring_ids?start=042012&end=052012
Apr 29 06:47:05 "POST /merchants/sfs23ncfk37xmkf4/payment_methods/all/expiring?start=042012&end=052012
Apr 29 06:47:05 "POST /merchants/x4y2tbn3zv5kxmwn/transparent_redirect_requests HTTP/1.1" 303
Apr 29 06:47:05 "POST /merchants/x4y2tbn3zv5kxmwn/transparent_redirect_requests/zr4h9x7y4xf33d7h/config
Apr 29 06:47:05 "GET /merchants/x4y2tbn3zv5kxmwn/customers/213 HTTP/1.1" 404
Apr 29 06:47:05 "GET /merchants/f2tdk79y64gmj2tx/transactions/8n539m HTTP/1.1" 404
Apr 29 06:47:06 "GET /merchants/4x5jxfvh25cx4mjw/plans HTTP/1.1" 200
Apr 29 06:47:07 "GET /merchants/56xv4qhtvwmrynxz/customers/33410 HTTP/1.1" 200
Apr 29 06:47:07 "GET /merchants/4x5jxfvh25cx4mjw/plans HTTP/1.1" 200
Apr 29 06:47:13 "GET /merchants/6r9z9pr6hb48zyy8/customers/INVALIDID HTTP/1.1" 404
Apr 29 06:47:14 "POST /merchants/6kdffyjmf2sgm653/customers/advanced_search_ids HTTP/1.1" 200
..."

cat apache.log | grep 'Apr 29'

```
Apr 29 07:00:00 "PUT /merchants/bqdcwtwf7j5fzjnn/transactions/c6gqh6/submit_for_settlement HTTP/1.1" 4
Apr 29 07:00:00 "PUT /merchants/bqdcwtwf7j5fzjnn/transactions/k6hr7r/submit_for_settlement HTTP/1.1" 4
Apr 29 07:00:00 "PUT /merchants/bqdcwtwf7j5fzjnn/transactions/44pz62/submit_for_settlement HTTP/1.1" 4
Apr 29 07:00:01 "PUT /merchants/bqdcwtwf7j5fzjnn/transactions/594k3r/submit_for_settlement HTTP/1.1" 4
Apr 29 07:00:01 "POST /merchants/78vfmgx8ghw425mf/transactions HTTP/1.1" 422
Apr 29 07:00:01 "PUT /merchants/bqdcwtwf7j5fzjnn/transactions/4y2ss6/submit_for_settlement HTTP/1.1" 4
Apr 29 07:00:02 "PUT /merchants/bqdcwtwf7j5fzjnn/transactions/gxtjrm/submit_for_settlement HTTP/1.1" 4
Apr 29 07:00:02 "POST /merchants/6qgdwz75nd8tc9cv/transactions/advanced_search_ids HTTP/1.1" 200
Apr 29 07:00:02 "PUT /merchants/bqdcwtwf7j5fzjnn/transactions/g934m2/submit_for_settlement HTTP/1.1" 4
Apr 29 07:00:02 "POST /merchants/zcf46s3zj8myyrqd/payment_methods/all/expiring_ids?start=042012&end=06
Apr 29 07:00:02 "POST /merchants/6qgdwz75nd8tc9cv/transactions/advanced_search_ids HTTP/1.1" 200
Apr 29 07:00:02 "GET /merchants/6r9z9pr6hb48zyy8/transactions/fkbx2m HTTP/1.1" 200
Apr 29 07:00:02 "PUT /merchants/bqdcwtwf7j5fzjnn/transactions/d3nhpw/submit_for_settlement HTTP/1.1" 4
Apr 29 07:00:02 "POST /merchants/6qgdwz75nd8tc9cv/transactions/advanced_search_ids HTTP/1.1" 200
Apr 29 07:00:03 "POST /merchants/cn3nt6g3dyf8cgmk/transactions/advanced_search_ids HTTP/1.1" 200
Apr 29 07:00:03 "POST /merchants/6qgdwz75nd8tc9cv/transactions/advanced_search_ids HTTP/1.1" 200
Apr 29 07:00:03 "POST /merchants/snw7jr55grjvj95m/payment_methods HTTP/1.1" 201
...
...
```

cat apache.log | grep 'Apr 29 0[789]'

```
422  
422  
422  
422  
422  
422  
422  
422  
200  
422  
200  
200  
200  
422  
200  
200  
200  
200  
200  
200  
200  
200  
200  
200  
200  
200  
200  
200  
200  
201  
...
```

```
cat apache.log | grep 'Apr 28 0[345]' \  
| awk '{ print $11 }'
```

3768	200
410	201
42	302
54	303
22	304
56	401
3035	404
423	422

```
cat apache.log | grep 'Apr 28 0[345]' |
awk '{ print $11 }' | sort -n | uniq -c
```

Team

Pair

Code

Tools

Tech
Stack

**Highly
Available
Architecture**



Stop, wait!

"Full Stack"

Developer

**To the
chalkboard!**