

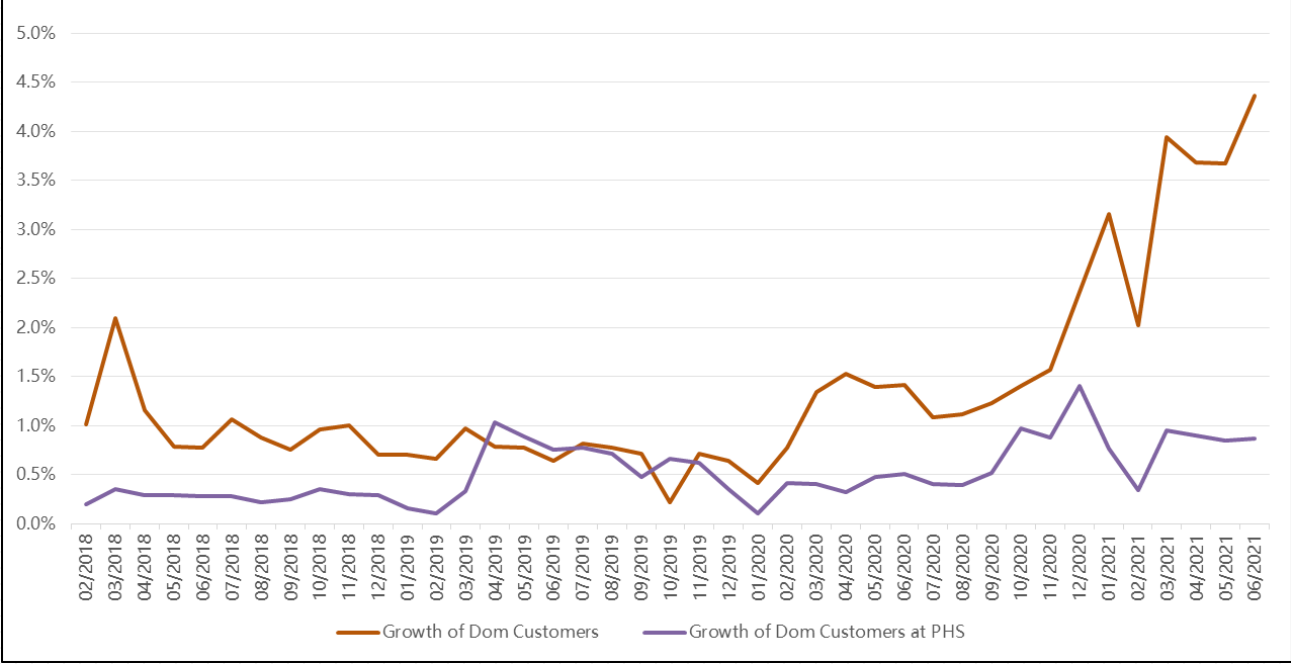


PHS vs. Market

How well we performed over market benchmarks

DOMESTIC INDIVIDUAL ACCOUNTS

Growth of Domestic Accounts

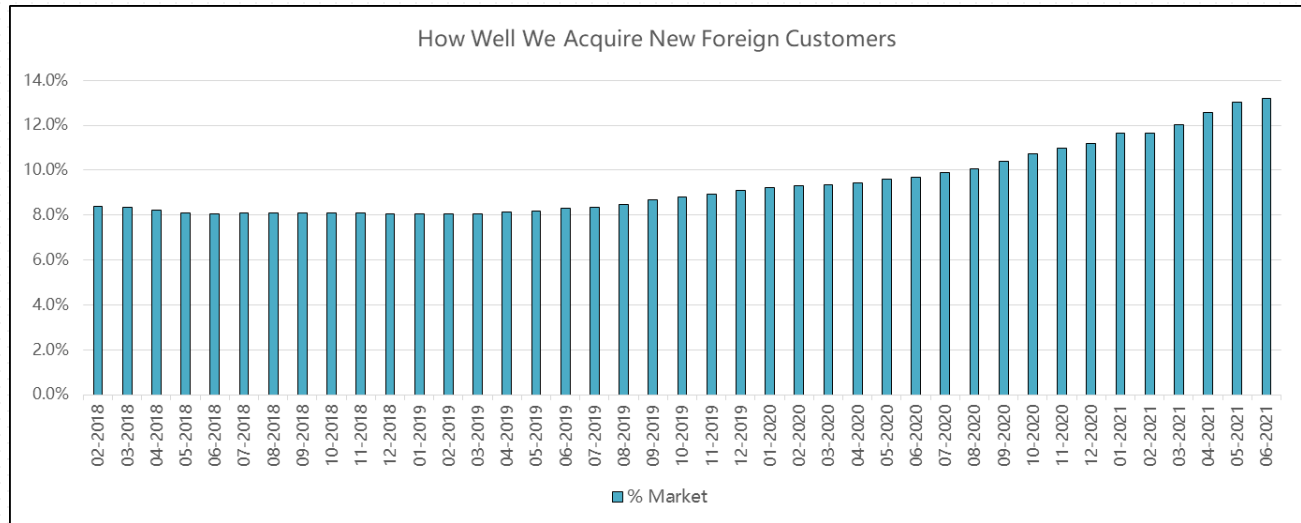
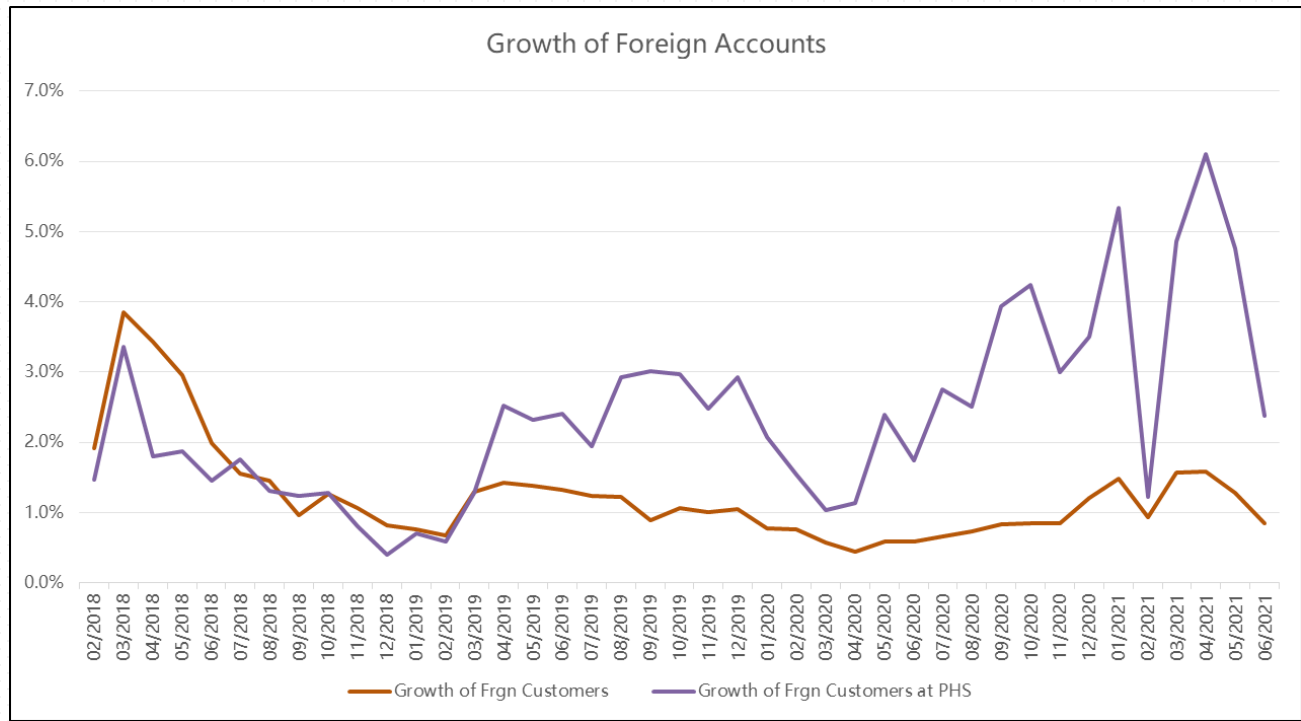


How Well We Acquire New Domestic Customers



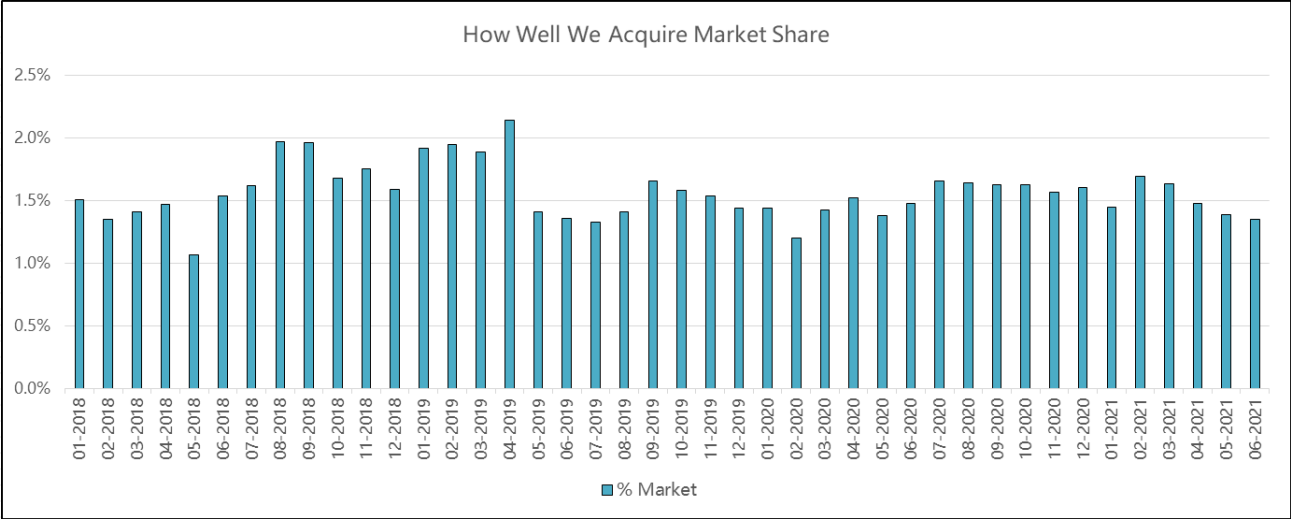
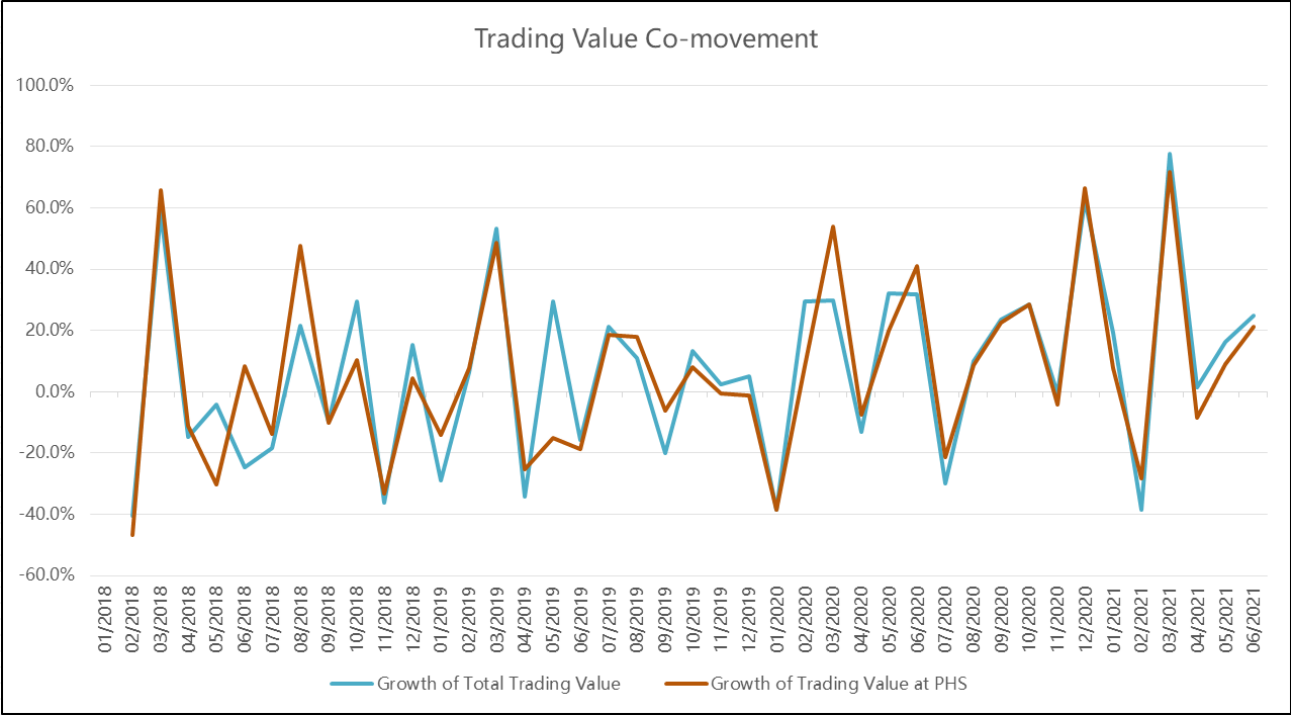
	Number of Dom Customers	Growth of Dom Customers	Number of Dom Customers at PHS	Growth of Dom Customers at PHS	% Market
02-2018	1,938,329	1.0%	60,099	0.2%	3.1%
03-2018	1,978,883	2.1%	60,311	0.4%	3.0%
04-2018	2,001,794	1.2%	60,490	0.3%	3.0%
05-2018	2,017,531	0.8%	60,667	0.3%	3.0%
06-2018	2,033,206	0.8%	60,839	0.3%	3.0%
07-2018	2,054,773	1.1%	61,010	0.3%	3.0%
08-2018	2,072,887	0.9%	61,143	0.2%	2.9%
09-2018	2,088,476	0.8%	61,296	0.3%	2.9%
10-2018	2,108,521	1.0%	61,515	0.4%	2.9%
11-2018	2,129,788	1.0%	61,698	0.3%	2.9%
12-2018	2,144,735	0.7%	61,877	0.3%	2.9%
01-2019	2,159,850	0.7%	61,974	0.2%	2.9%
02-2019	2,174,198	0.7%	62,042	0.1%	2.9%
03-2019	2,195,374	1.0%	62,246	0.3%	2.8%
04-2019	2,212,740	0.8%	62,892	1.0%	2.8%
05-2019	2,229,848	0.8%	63,455	0.9%	2.8%
06-2019	2,244,068	0.6%	63,936	0.8%	2.8%
07-2019	2,262,537	0.8%	64,434	0.8%	2.8%
08-2019	2,280,202	0.8%	64,896	0.7%	2.8%
09-2019	2,296,443	0.7%	65,206	0.5%	2.8%
10-2019	2,301,388	0.2%	65,639	0.7%	2.9%
11-2019	2,317,738	0.7%	66,044	0.6%	2.8%
12-2019	2,332,560	0.6%	66,280	0.4%	2.8%
01-2020	2,342,287	0.4%	66,351	0.1%	2.8%
02-2020	2,360,501	0.8%	66,629	0.4%	2.8%
03-2020	2,392,333	1.3%	66,897	0.4%	2.8%
04-2020	2,428,985	1.5%	67,114	0.3%	2.8%
05-2020	2,462,938	1.4%	67,432	0.5%	2.7%
06-2020	2,497,903	1.4%	67,772	0.5%	2.7%
07-2020	2,524,975	1.1%	68,048	0.4%	2.7%
08-2020	2,553,246	1.1%	68,319	0.4%	2.7%
09-2020	2,584,586	1.2%	68,674	0.5%	2.7%
10-2020	2,620,932	1.4%	69,340	1.0%	2.6%
11-2020	2,662,012	1.6%	69,952	0.9%	2.6%
12-2020	2,725,087	2.4%	70,932	1.4%	2.6%
01-2021	2,811,194	3.2%	71,474	0.8%	2.5%
02-2021	2,868,212	2.0%	71,720	0.3%	2.5%
03-2021	2,981,403	3.9%	72,401	0.9%	2.4%
04-2021	3,091,401	3.7%	73,052	0.9%	2.4%
05-2021	3,204,944	3.7%	73,675	0.9%	2.3%
06-2021	3,344,998	4.4%	74,318	0.9%	2.2%

FOREIGN INDIVIDUAL ACCOUNTS



	Number of Frgn Customers	Growth of Frgn Customers	Number of Frgn Customers at PHS	Growth of Frgn Customers at PHS	% Market
02-2018	20,636	1.9%	1,728	1.5%	8.4%
03-2018	21,430	3.8%	1,786	3.4%	8.3%
04-2018	22,164	3.4%	1,818	1.8%	8.2%
05-2018	22,820	3.0%	1,852	1.9%	8.1%
06-2018	23,273	2.0%	1,879	1.5%	8.1%
07-2018	23,633	1.5%	1,912	1.8%	8.1%
08-2018	23,975	1.4%	1,937	1.3%	8.1%
09-2018	24,204	1.0%	1,961	1.2%	8.1%
10-2018	24,511	1.3%	1,986	1.3%	8.1%
11-2018	24,772	1.1%	2,002	0.8%	8.1%
12-2018	24,975	0.8%	2,010	0.4%	8.0%
01-2019	25,164	0.8%	2,024	0.7%	8.0%
02-2019	25,333	0.7%	2,036	0.6%	8.0%
03-2019	25,660	1.3%	2,062	1.3%	8.0%
04-2019	26,024	1.4%	2,114	2.5%	8.1%
05-2019	26,384	1.4%	2,163	2.3%	8.2%
06-2019	26,734	1.3%	2,215	2.4%	8.3%
07-2019	27,064	1.2%	2,258	1.9%	8.3%
08-2019	27,396	1.2%	2,324	2.9%	8.5%
09-2019	27,640	0.9%	2,394	3.0%	8.7%
10-2019	27,935	1.1%	2,465	3.0%	8.8%
11-2019	28,215	1.0%	2,526	2.5%	9.0%
12-2019	28,511	1.0%	2,600	2.9%	9.1%
01-2020	28,731	0.8%	2,654	2.1%	9.2%
02-2020	28,947	0.8%	2,695	1.5%	9.3%
03-2020	29,114	0.6%	2,723	1.0%	9.4%
04-2020	29,244	0.4%	2,754	1.1%	9.4%
05-2020	29,416	0.6%	2,820	2.4%	9.6%
06-2020	29,589	0.6%	2,869	1.7%	9.7%
07-2020	29,783	0.7%	2,948	2.8%	9.9%
08-2020	30,001	0.7%	3,022	2.5%	10.1%
09-2020	30,249	0.8%	3,141	3.9%	10.4%
10-2020	30,506	0.8%	3,274	4.2%	10.7%
11-2020	30,763	0.8%	3,372	3.0%	11.0%
12-2020	31,134	1.2%	3,490	3.5%	11.2%
01-2021	31,594	1.5%	3,676	5.3%	11.6%
02-2021	31,889	0.9%	3,721	1.2%	11.7%
03-2021	32,391	1.6%	3,902	4.9%	12.0%
04-2021	32,903	1.6%	4,140	6.1%	12.6%
05-2021	33,326	1.3%	4,337	4.8%	13.0%
06-2021	33,606	0.8%	4,440	2.4%	13.2%

TRADING VALUES

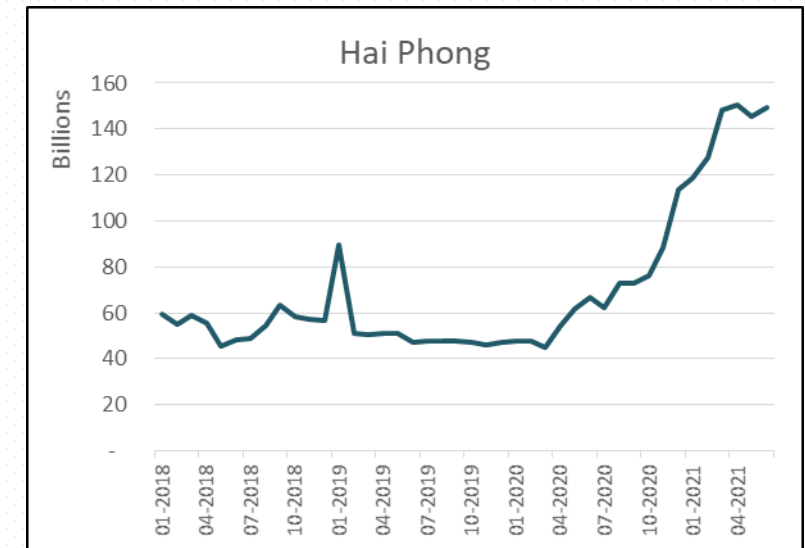
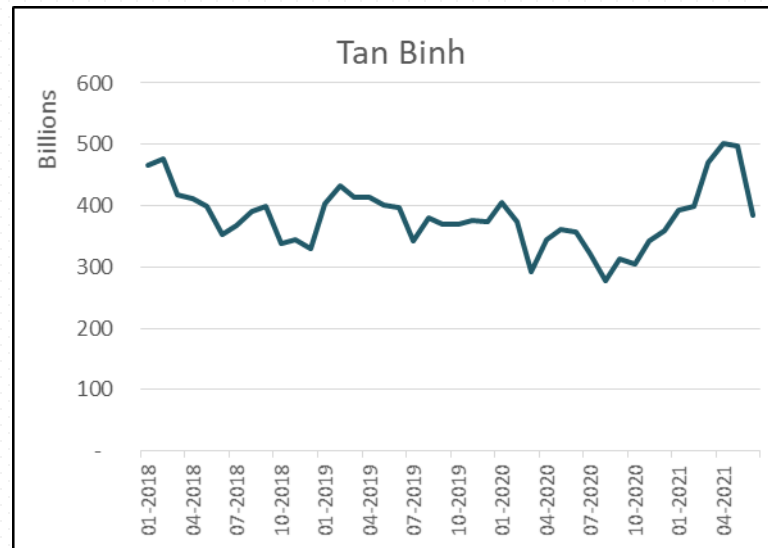
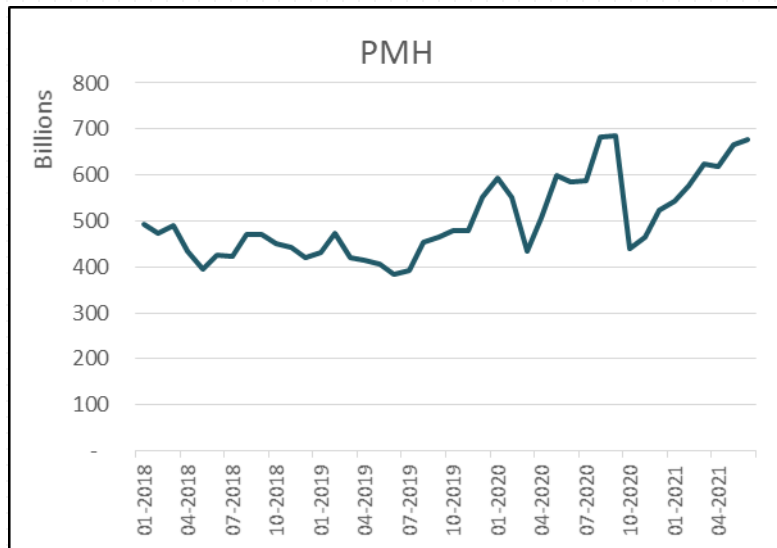
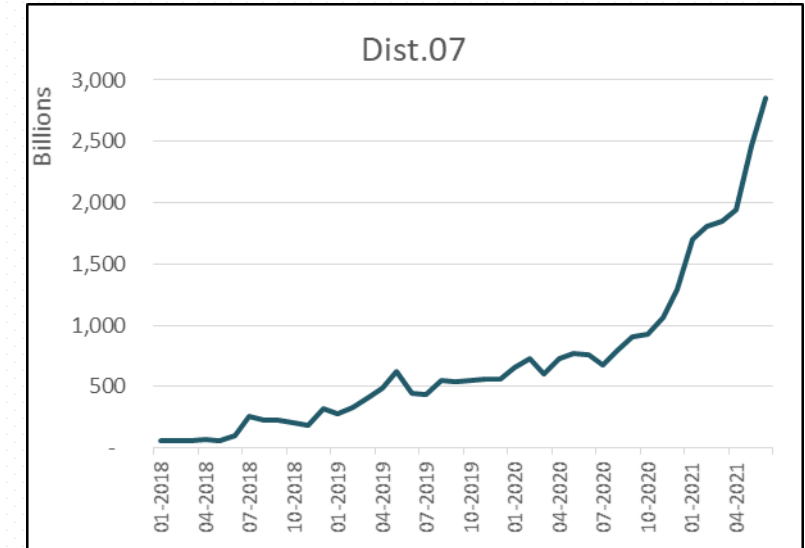
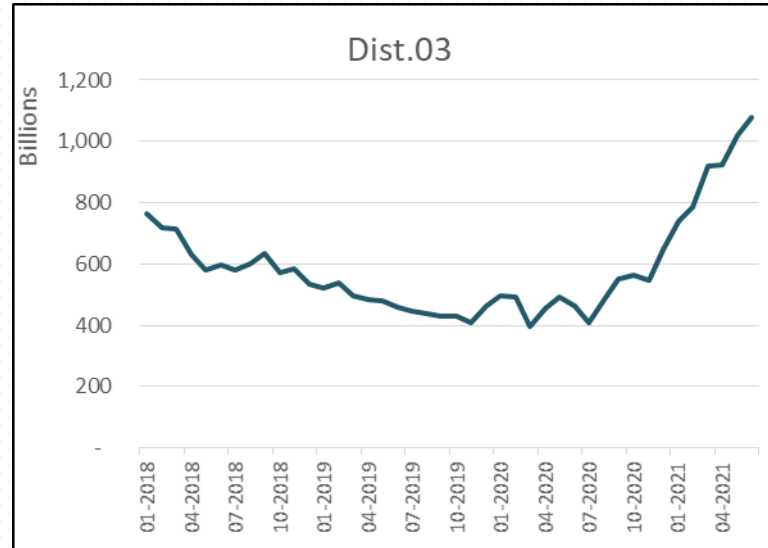
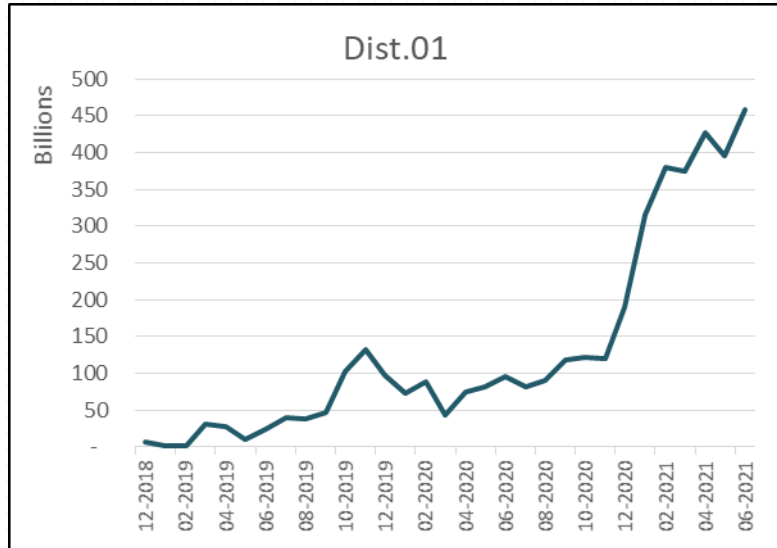


	Total Trading Value	Growth of Total Trading Value	Trading Value at PHS	Growth of Trading Value at PHS	% Market
01-2018	208,077,578,447,000		3,134,942,666,496		1.5%
02-2018	124,040,335,659,700	-40.4%	1,671,615,943,860	-46.7%	1.3%
03-2018	196,477,082,845,200	58.4%	2,772,993,858,328	65.9%	1.4%
04-2018	167,548,309,856,200	-14.7%	2,463,345,237,812	-11.2%	1.5%
05-2018	160,699,788,224,600	-4.1%	1,718,224,798,968	-30.2%	1.1%
06-2018	121,062,021,230,299	-24.7%	1,859,802,453,164	8.2%	1.5%
07-2018	98,801,650,679,600	-18.4%	1,602,155,785,912	-13.9%	1.6%
08-2018	120,009,035,993,699	21.5%	2,363,172,981,676	47.5%	2.0%
09-2018	108,149,967,297,600	-9.9%	2,125,580,256,404	-10.1%	2.0%
10-2018	139,855,314,416,100	29.3%	2,343,961,620,456	10.3%	1.7%
11-2018	89,137,364,378,799	-36.3%	1,565,342,184,432	-33.2%	1.8%
12-2018	102,714,234,328,099	15.2%	1,634,738,238,332	4.4%	1.6%
01-2019	73,104,221,066,400	-28.8%	1,401,763,813,600	-14.3%	1.9%
02-2019	77,691,224,700,800	6.3%	1,510,407,543,228	7.8%	1.9%
03-2019	118,939,845,453,400	53.1%	2,242,372,165,032	48.5%	1.9%
04-2019	78,063,421,012,700	-34.4%	1,672,411,683,440	-25.4%	2.1%
05-2019	101,011,427,248,700	29.4%	1,421,190,475,156	-15.0%	1.4%
06-2019	85,063,017,329,100	-15.8%	1,155,049,438,132	-18.7%	1.4%
07-2019	102,959,066,619,100	21.0%	1,368,974,069,868	18.5%	1.3%
08-2019	114,308,917,800,900	11.0%	1,614,999,180,680	18.0%	1.4%
09-2019	91,409,537,971,200	-20.0%	1,515,359,331,452	-6.2%	1.7%
10-2019	103,510,945,203,900	13.2%	1,636,954,101,168	8.0%	1.6%
11-2019	105,943,938,256,399	2.4%	1,625,615,092,698	-0.7%	1.5%
12-2019	111,376,300,397,500	5.1%	1,603,651,639,999	-1.4%	1.4%
01-2020	68,609,926,758,799	-38.4%	985,929,651,052	-38.5%	1.4%
02-2020	88,737,928,286,000	29.3%	1,068,838,089,876	8.4%	1.2%
03-2020	115,206,828,347,100	29.8%	1,643,244,050,376	53.7%	1.4%
04-2020	99,907,890,454,799	-13.3%	1,521,079,162,091	-7.4%	1.5%
05-2020	131,911,201,312,000	32.0%	1,824,048,956,919	19.9%	1.4%
06-2020	173,777,683,924,500	31.7%	2,570,306,019,053	40.9%	1.5%
07-2020	121,599,284,093,000	-30.0%	2,017,390,755,244	-21.5%	1.7%
08-2020	133,833,248,645,899	10.1%	2,194,348,578,644	8.8%	1.6%
09-2020	165,079,522,109,300	23.3%	2,686,095,496,672	22.4%	1.6%
10-2020	212,075,750,538,200	28.5%	3,449,871,720,008	28.4%	1.6%
11-2020	210,551,832,511,400	-0.7%	3,300,517,348,970	-4.3%	1.6%
12-2020	342,216,962,536,800	62.5%	5,490,719,386,438	66.4%	1.6%
01-2021	408,272,750,268,600	19.3%	5,904,565,602,028	7.5%	1.4%
02-2021	250,283,043,696,499	-38.7%	4,237,624,862,606	-28.2%	1.7%
03-2021	444,716,239,034,999	77.7%	7,276,969,662,468	71.7%	1.6%
04-2021	450,802,685,209,899	1.4%	6,657,096,291,776	-8.5%	1.5%
05-2021	523,558,898,506,000	16.1%	7,258,999,031,168	9.0%	1.4%
06-2021	653,177,732,964,000	24.8%	8,798,381,236,826	21.2%	1.3%

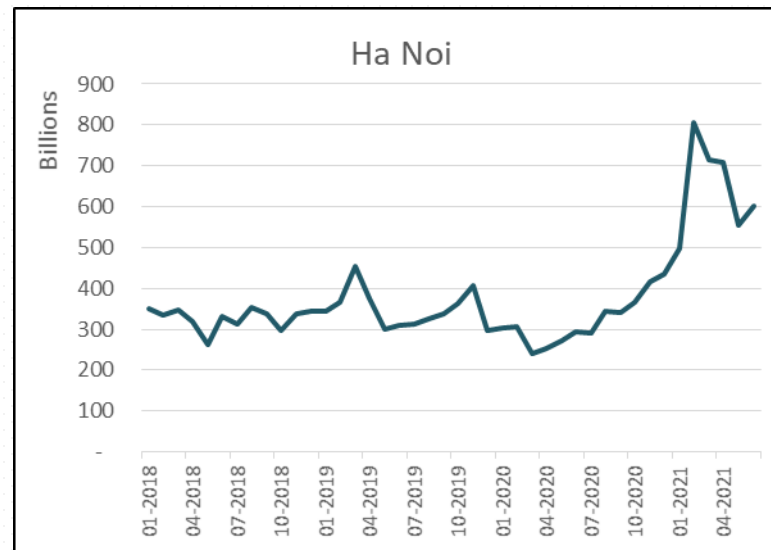
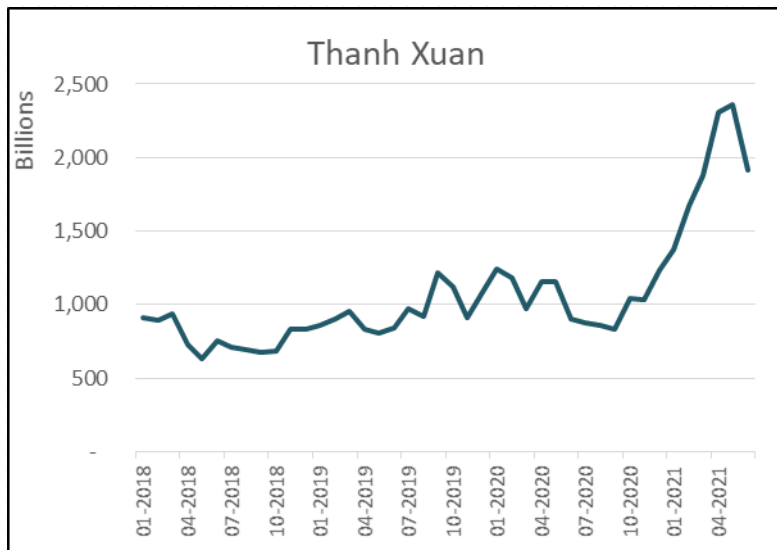
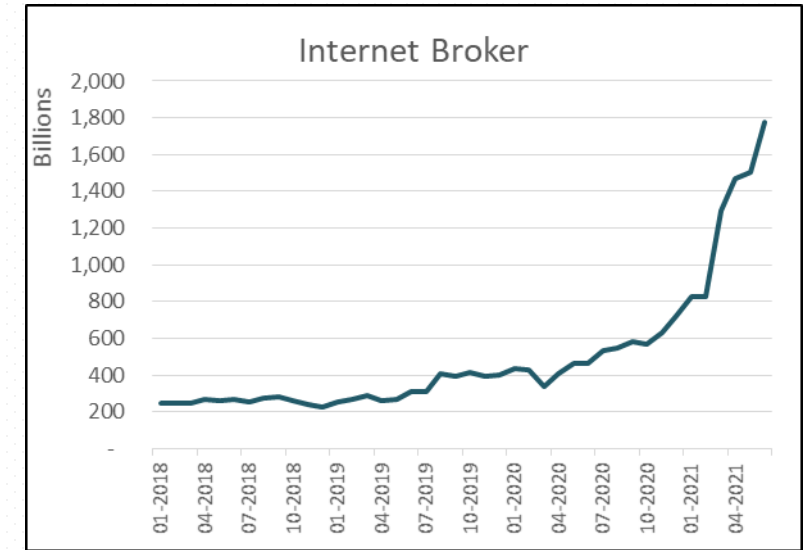
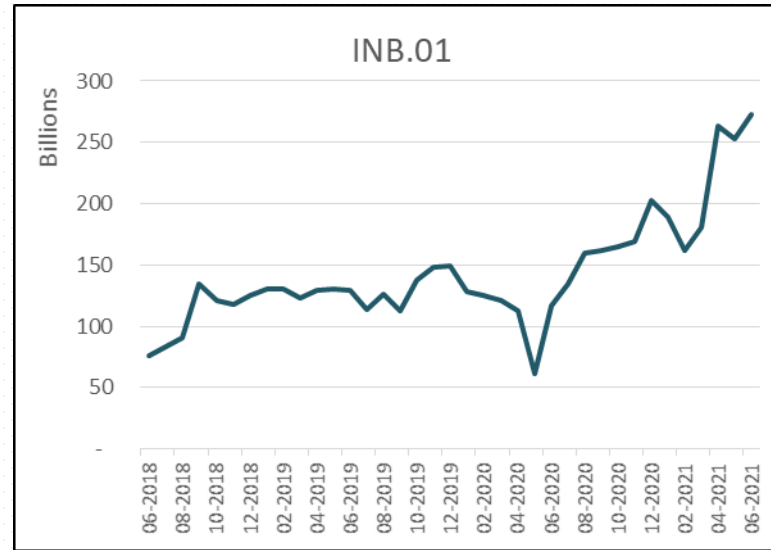
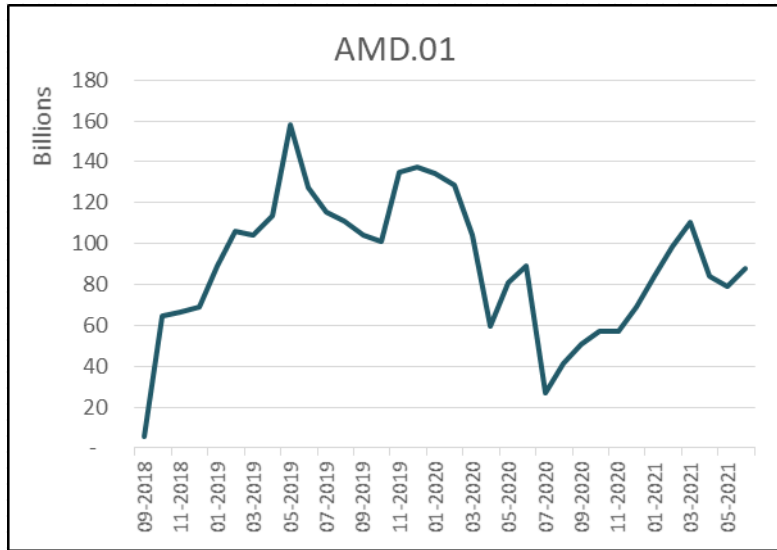


NAV - All Customers

NAV - All Customers



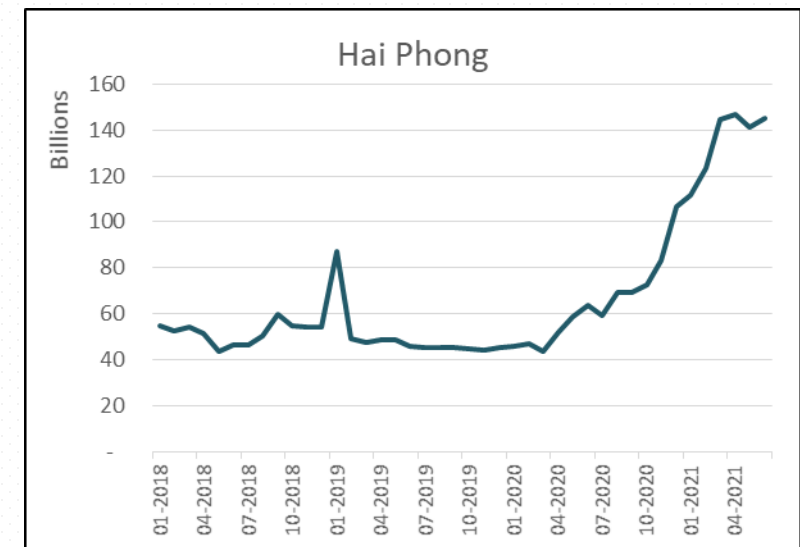
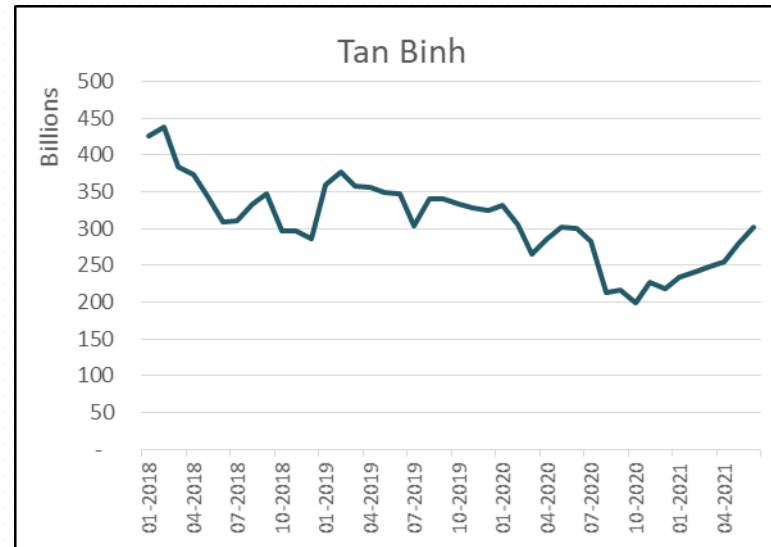
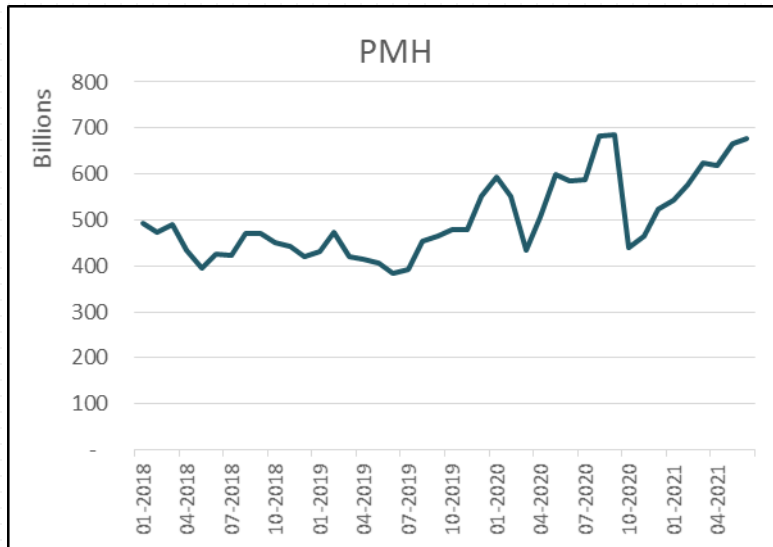
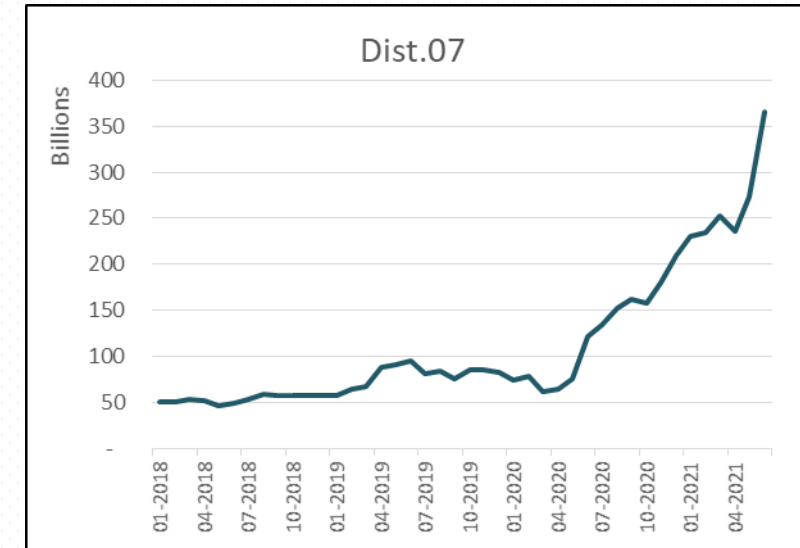
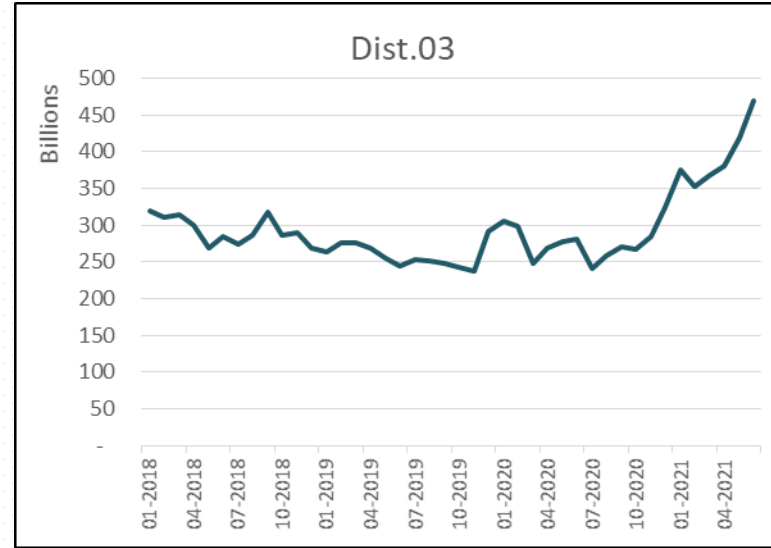
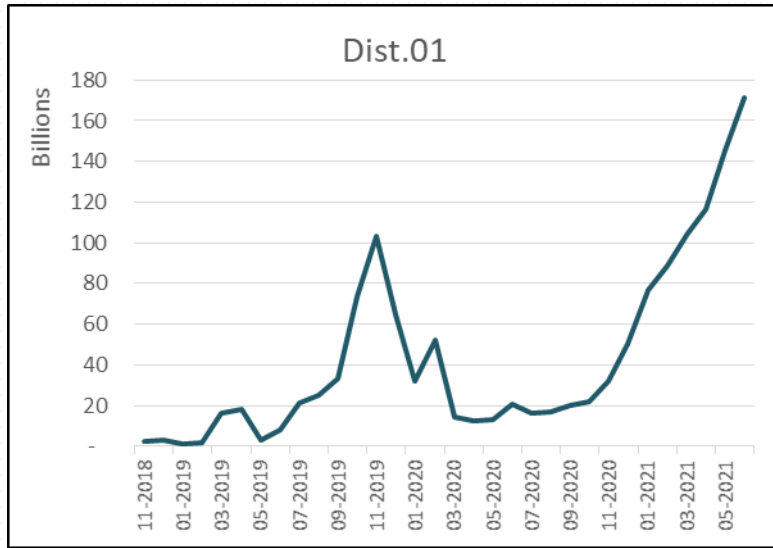
NAV - All Customers



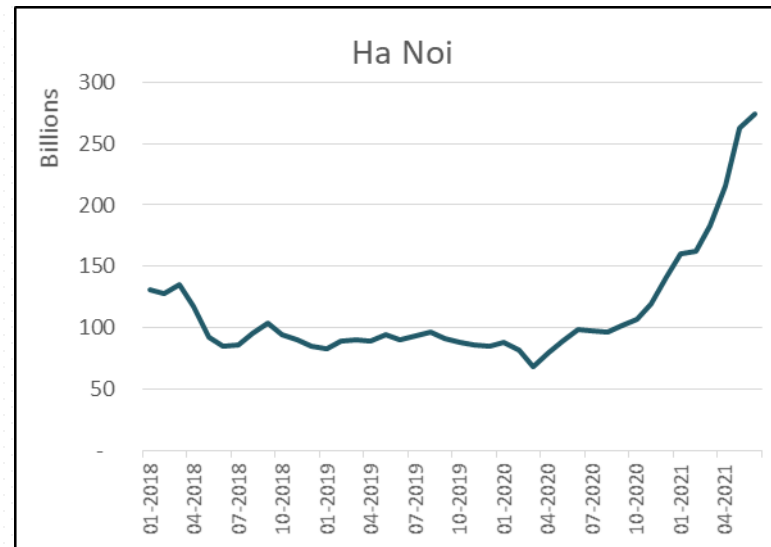
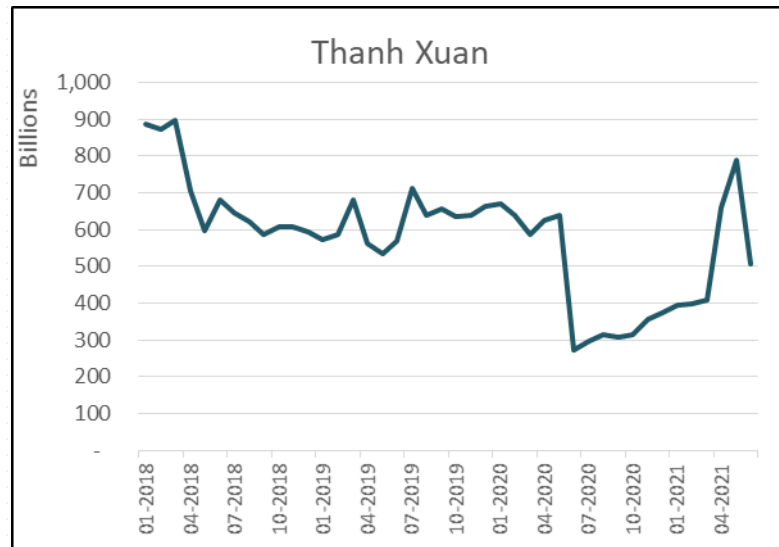
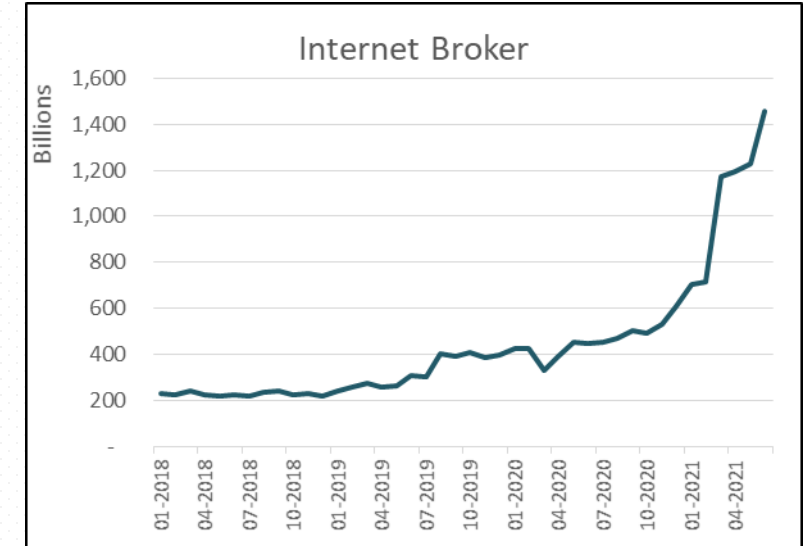
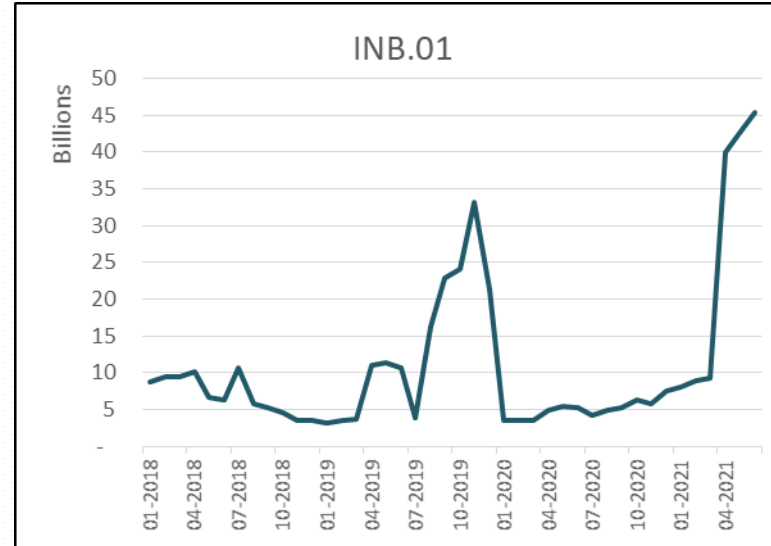
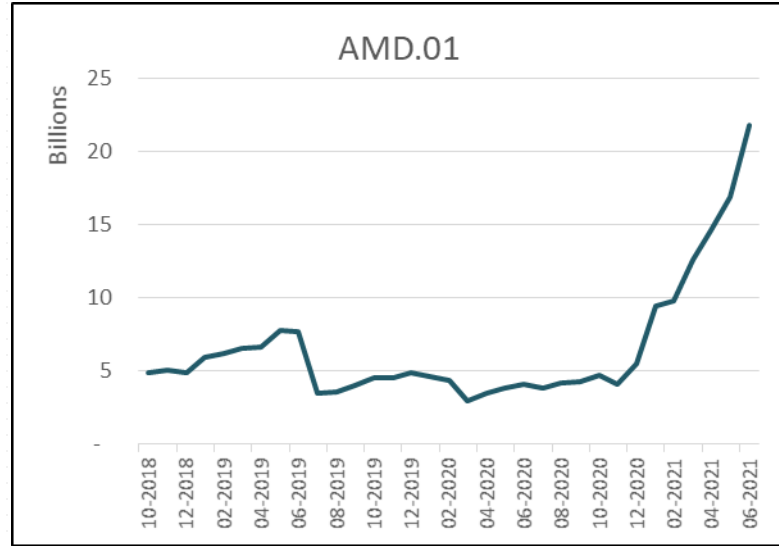


NAV - Individual Customers

NAV - Individual Customers



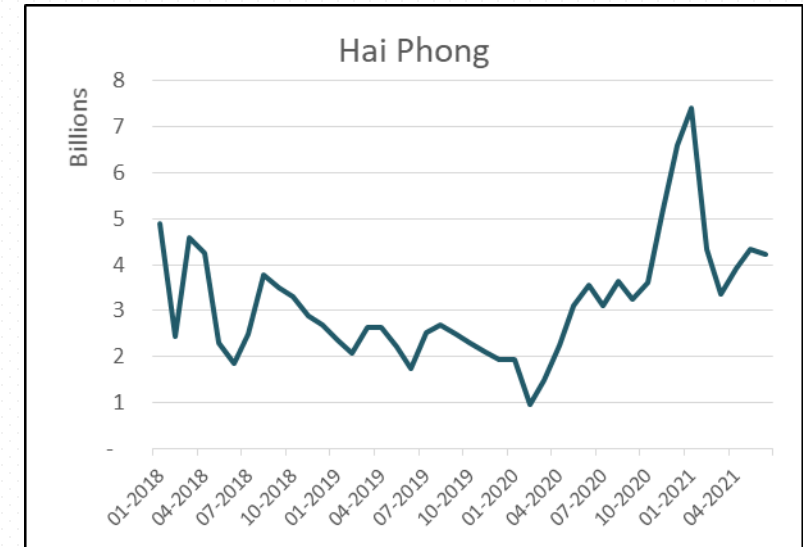
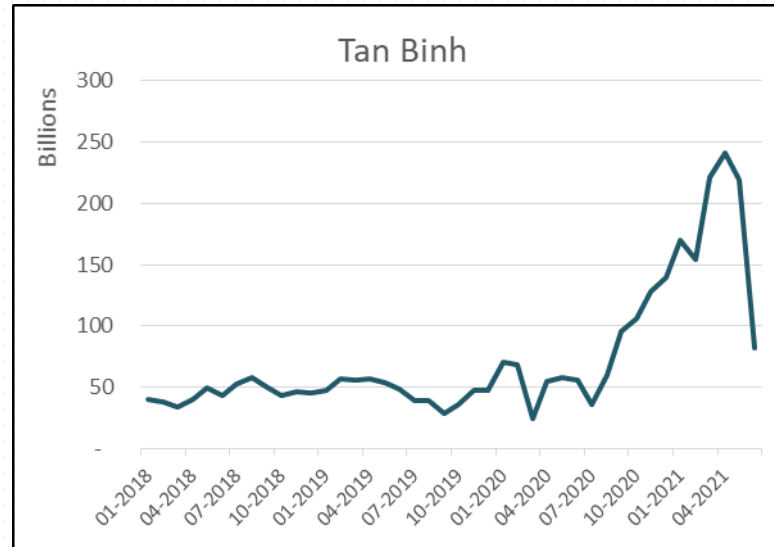
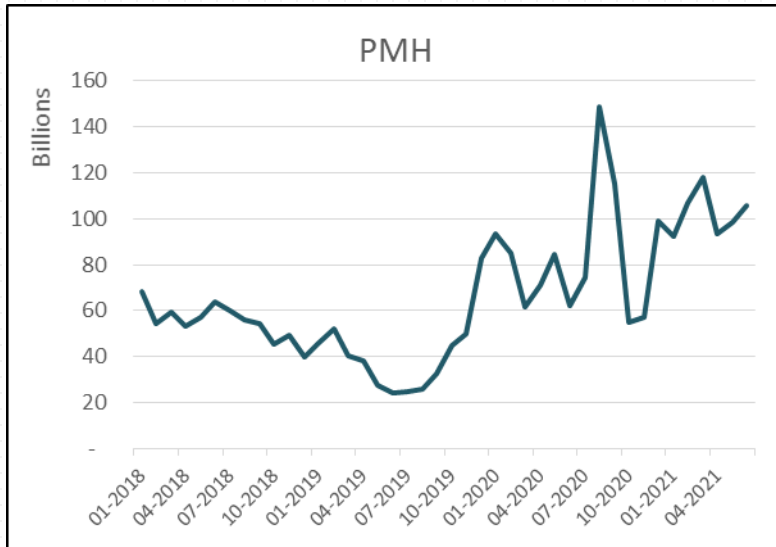
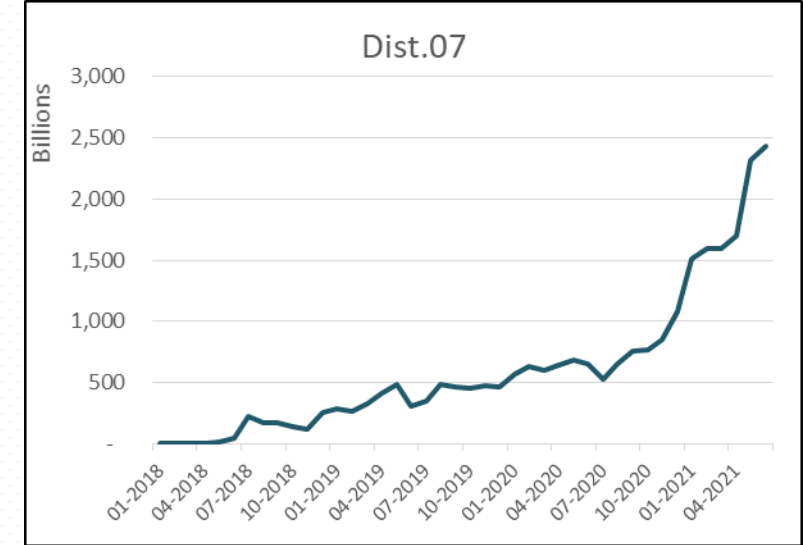
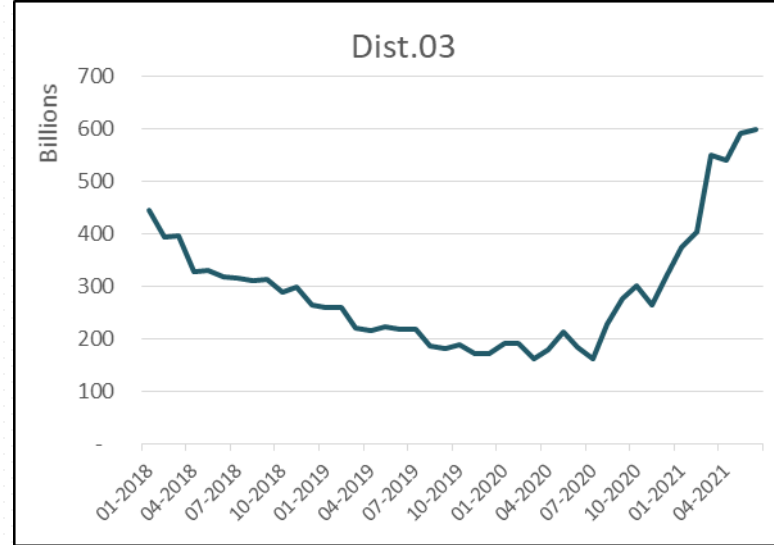
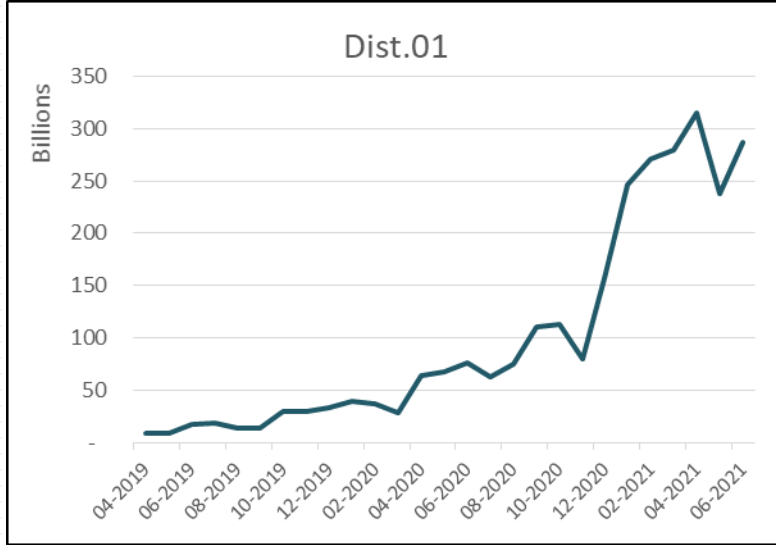
NAV - Individual Customers



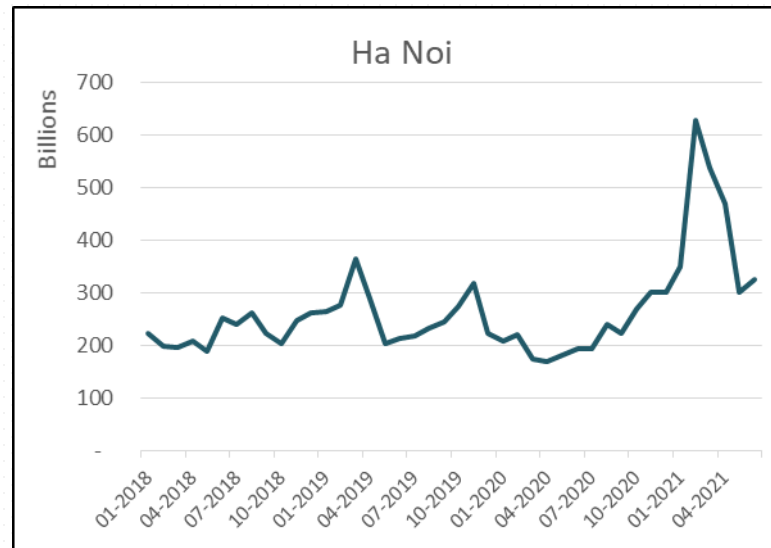
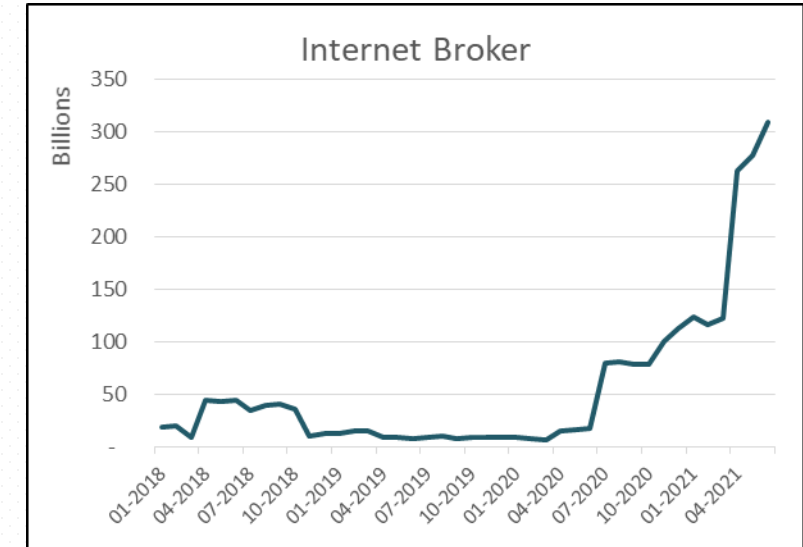
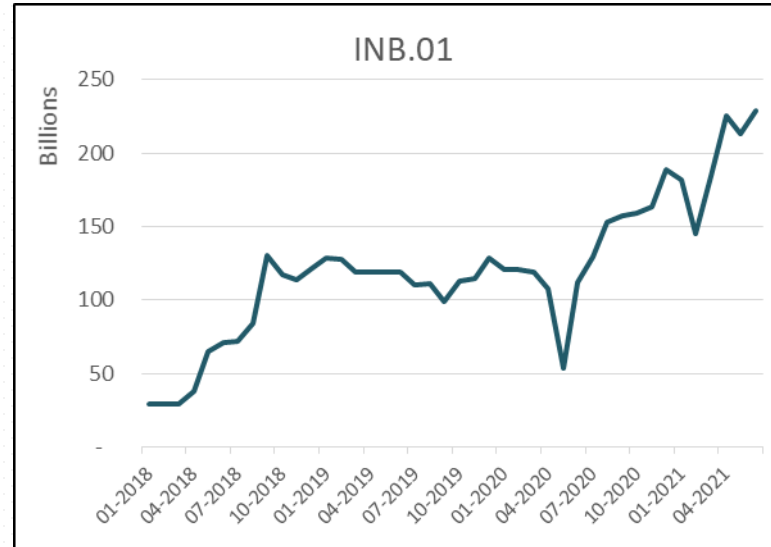
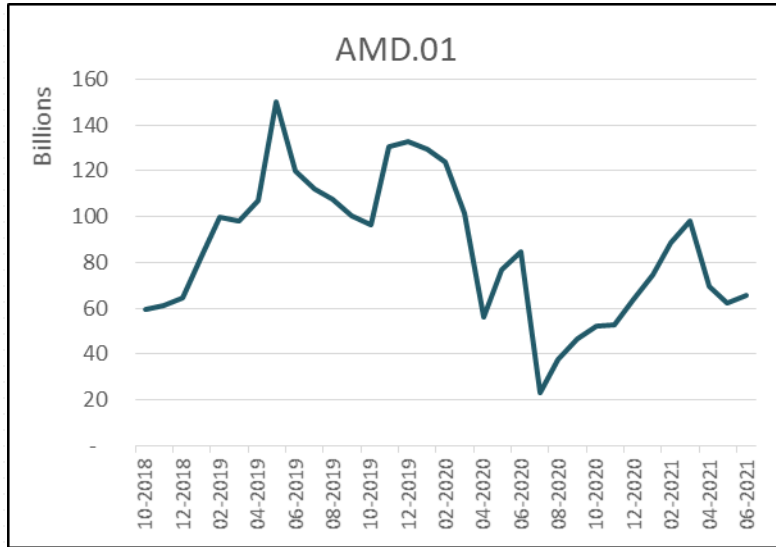


NAV - Deal Customers

NAV - Deal Customers



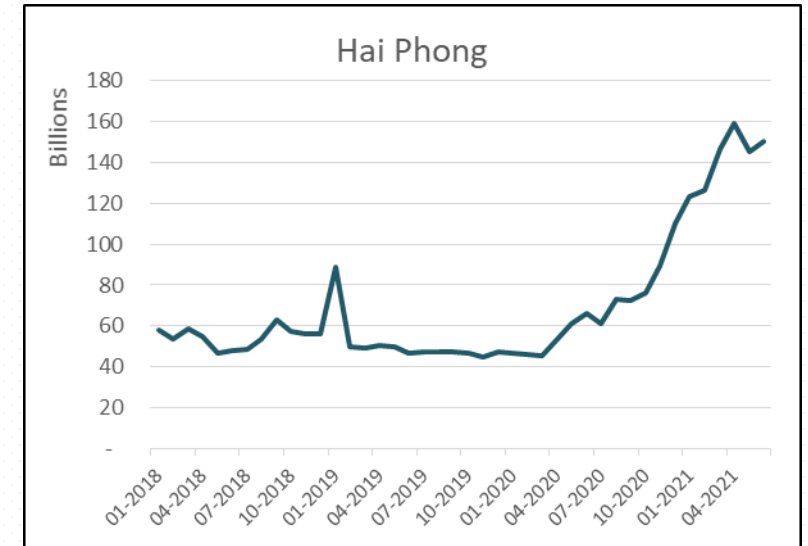
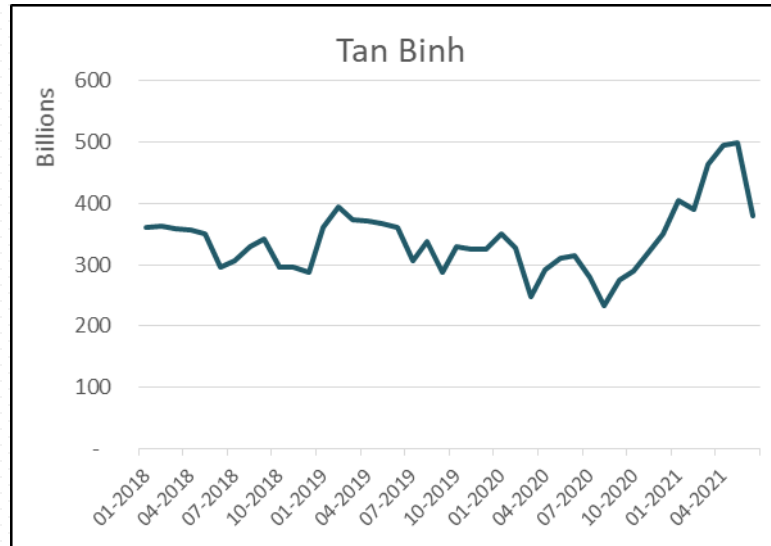
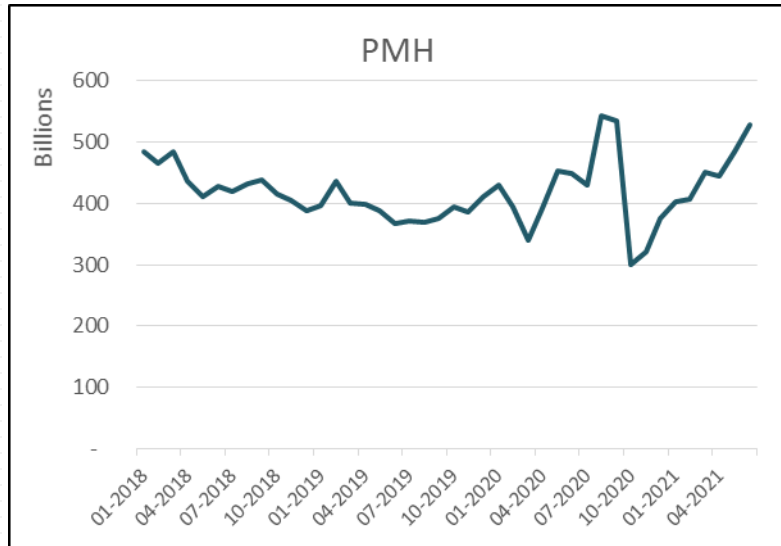
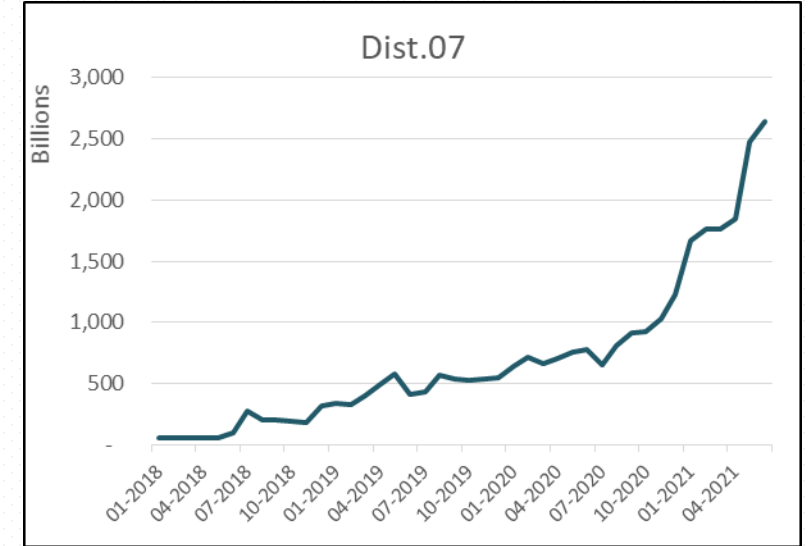
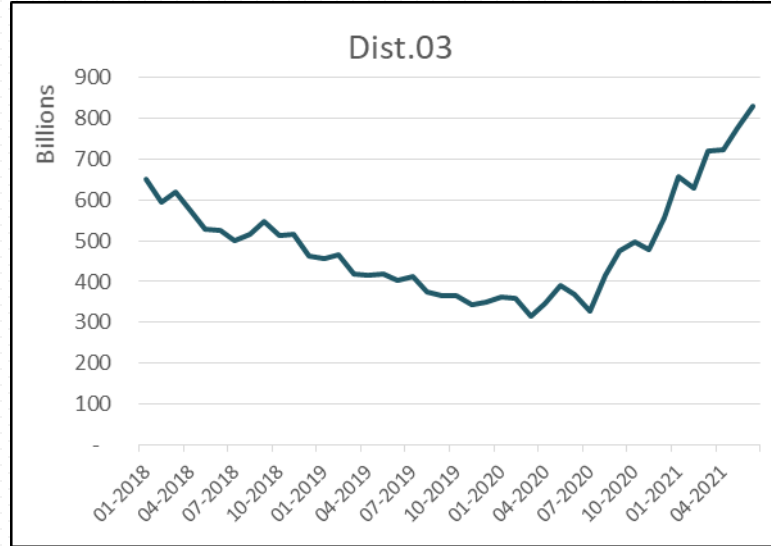
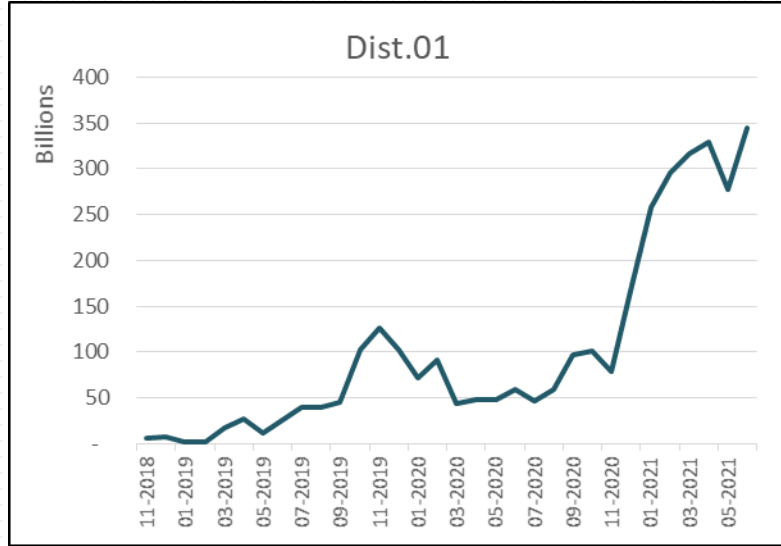
NAV - Deal Customers



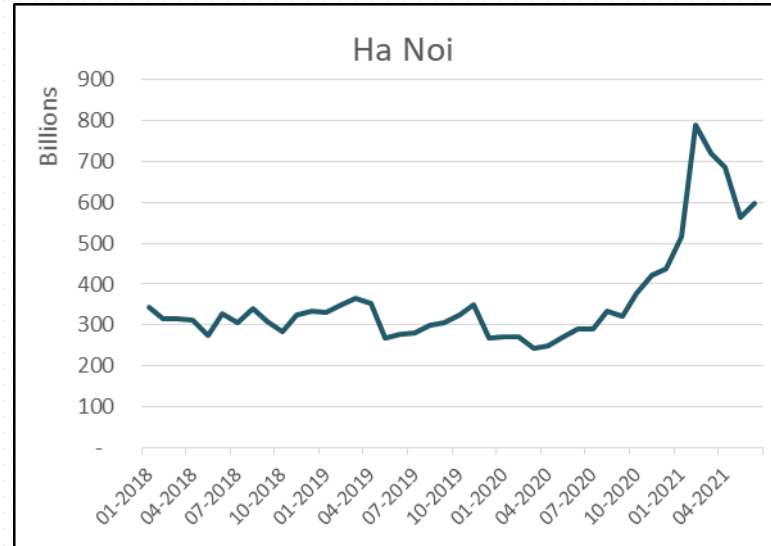
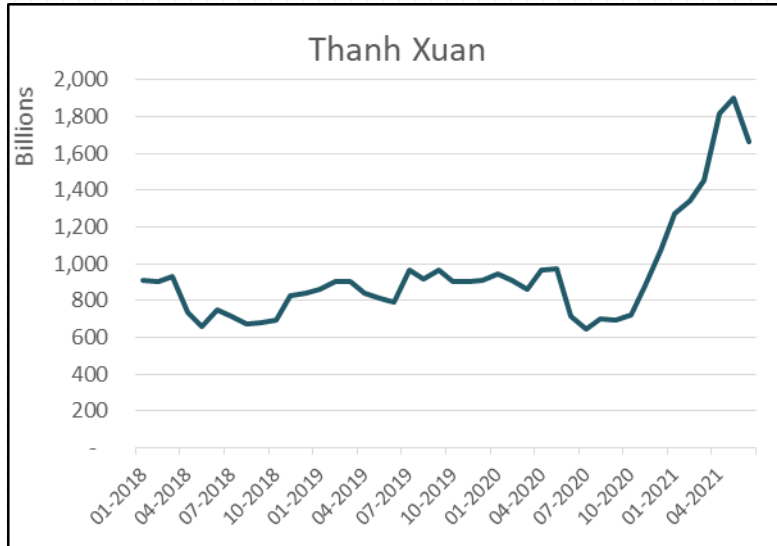
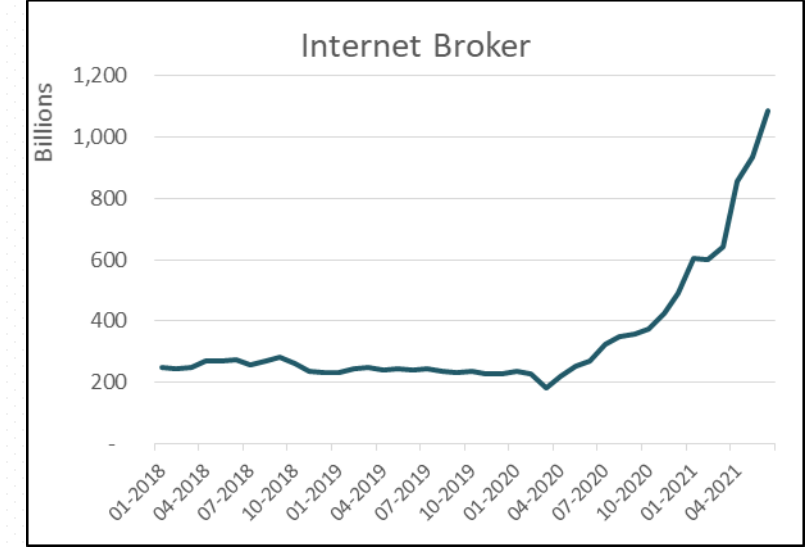
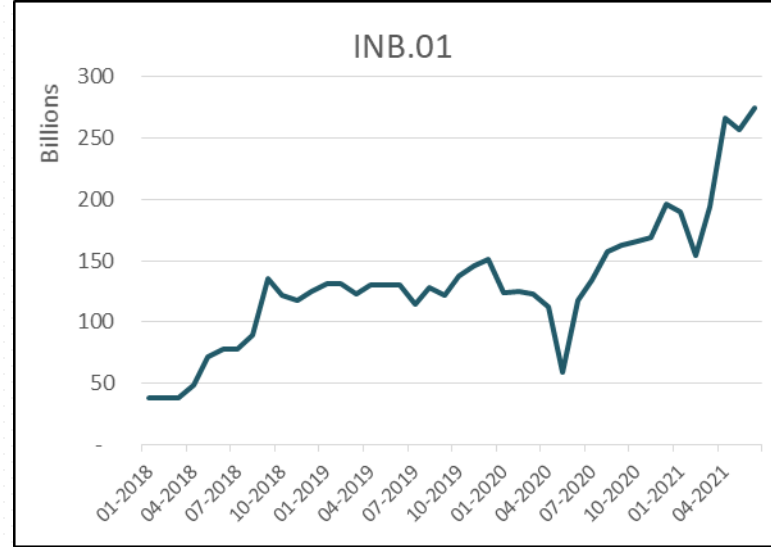
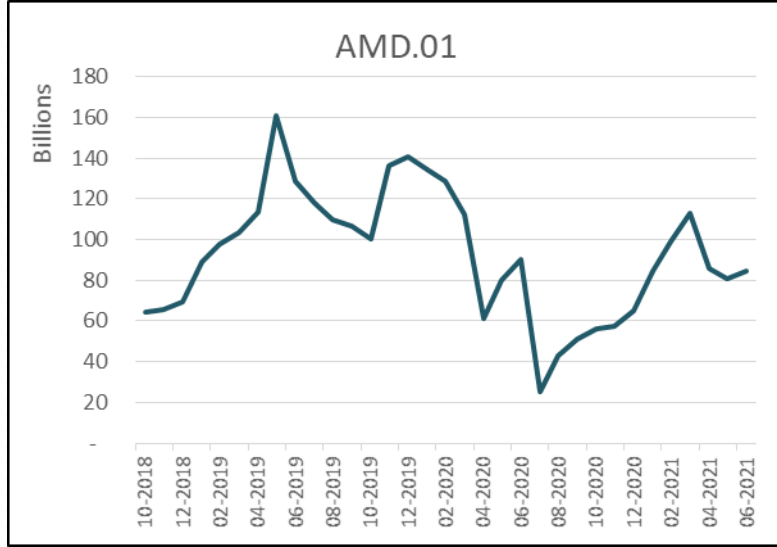


NAV - Retail Customers

NAV - Retail Customers



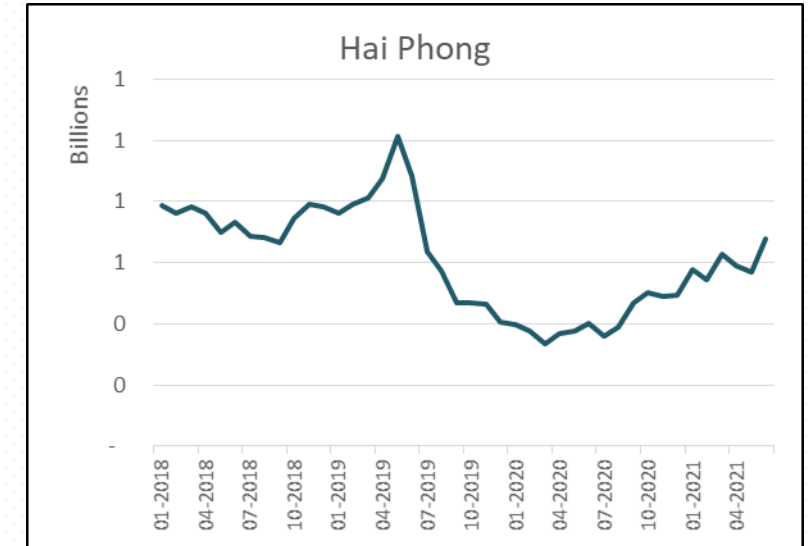
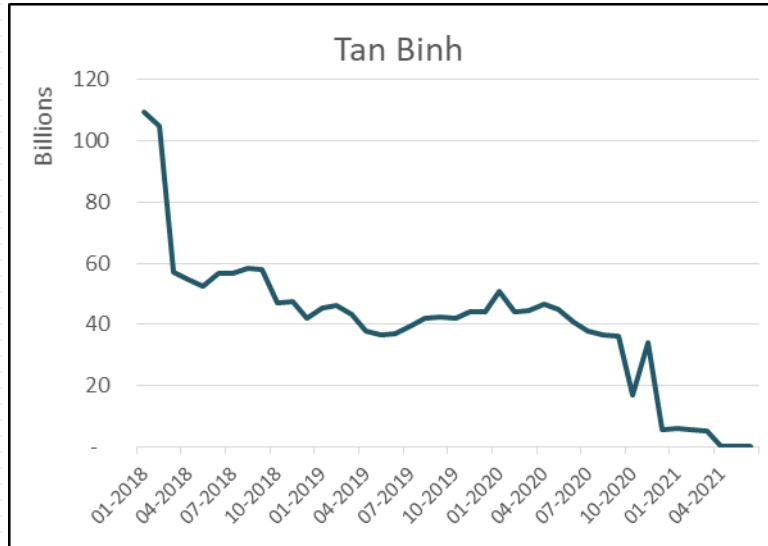
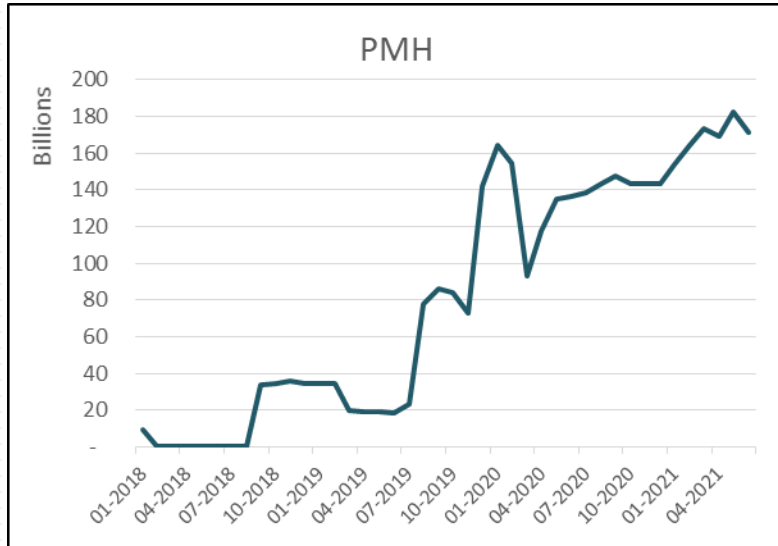
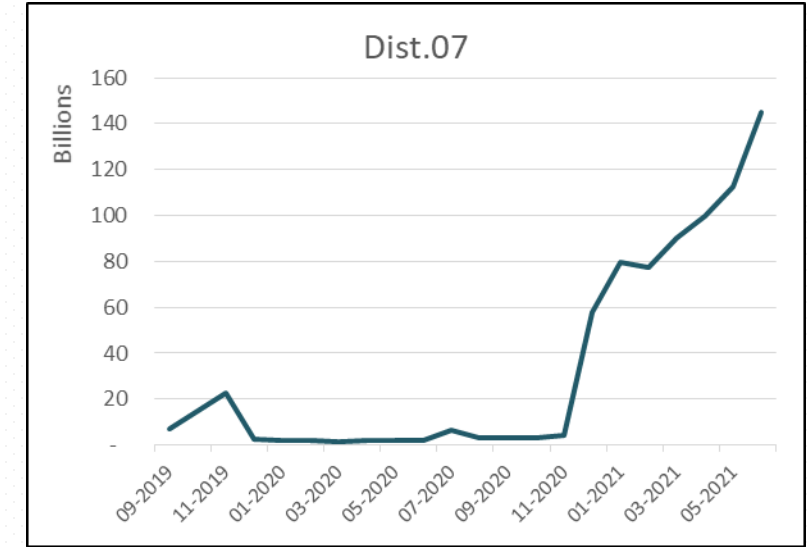
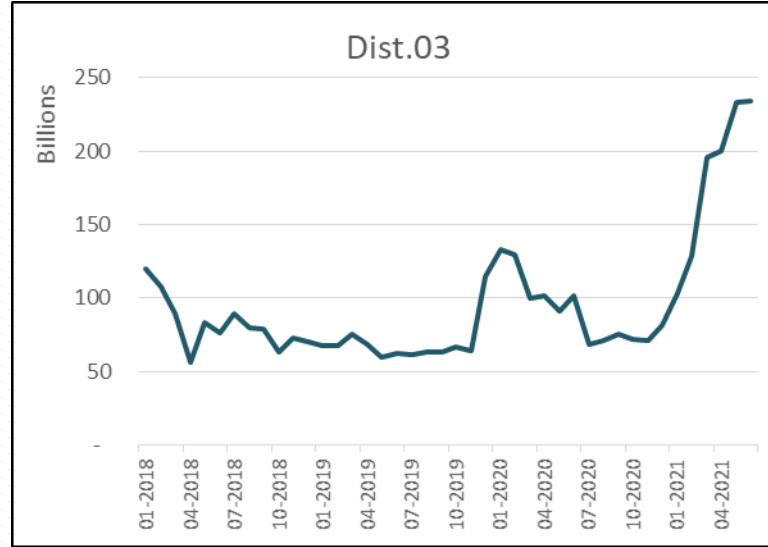
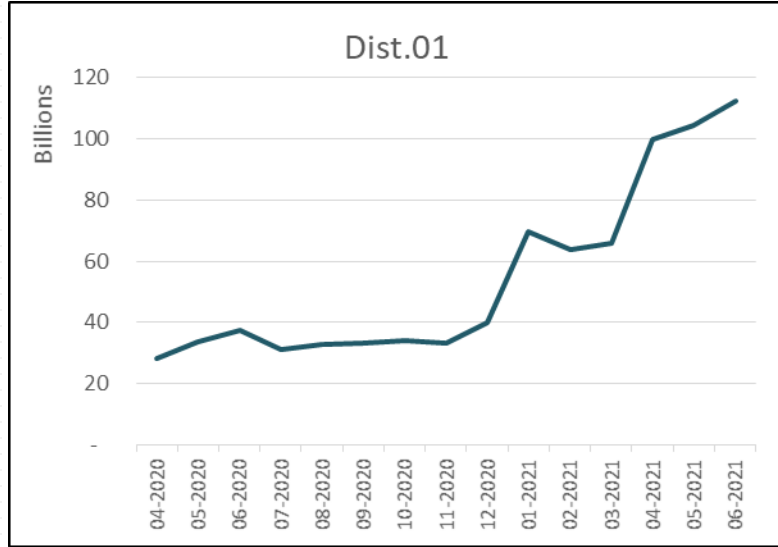
NAV - Retail Customers



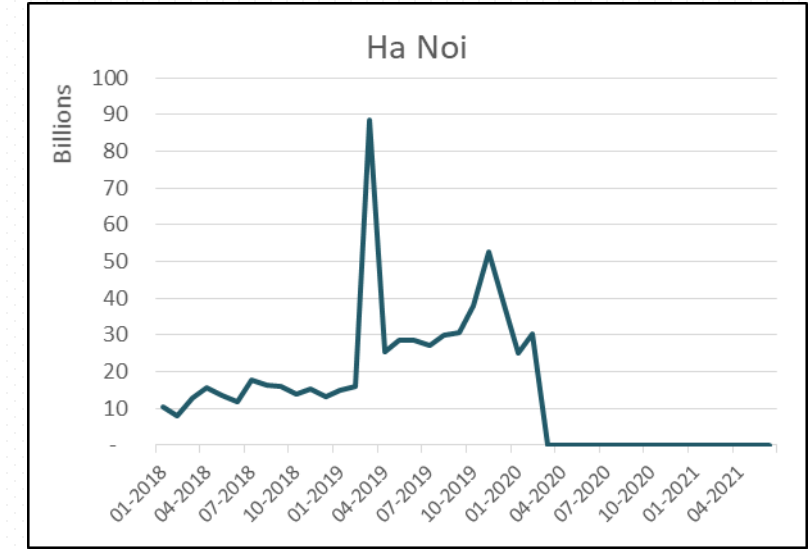
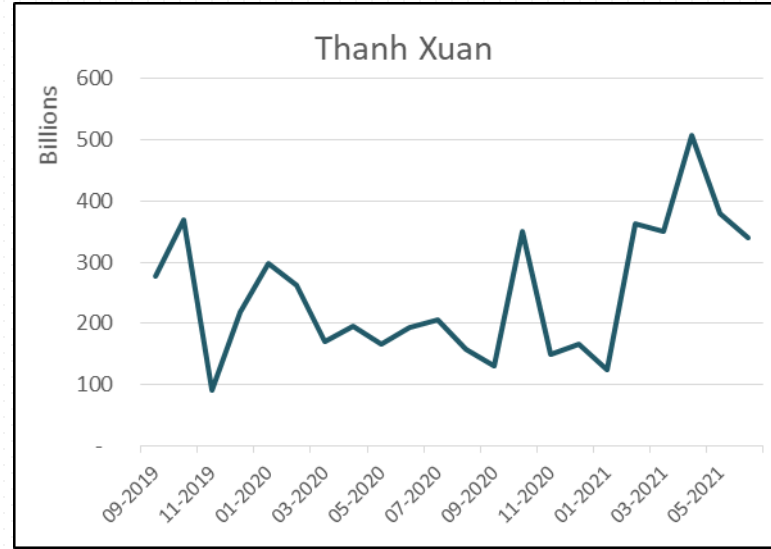
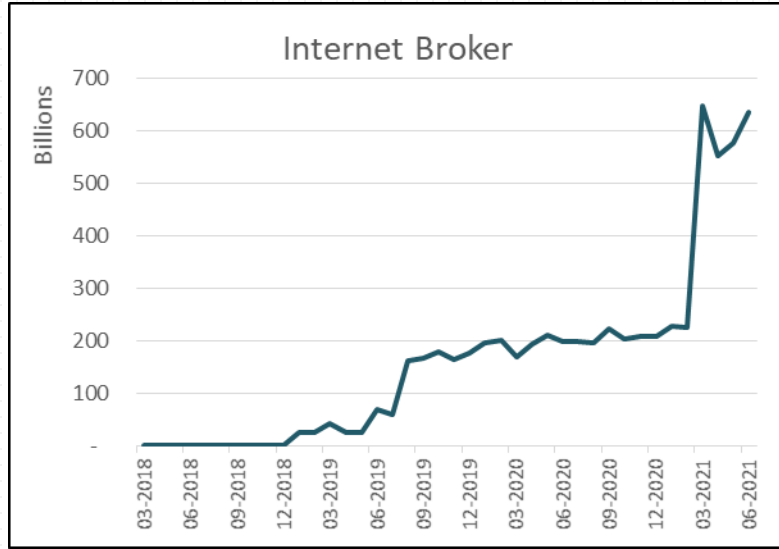


NAV - Institutional Customers

NAV - Institutional Customers



NAV - Institutional Customers



The background features a complex network of thin, dark lines connecting various points, creating a web-like or molecular structure. A solid red horizontal band spans the middle of the image, serving as a backdrop for the text. Two dark blue rectangular shapes are positioned at the top and bottom center, partially overlapping the network lines.

THANK YOU