

Lab story

This lab is one of many in a series of labs that was designed as a complete story from data preparation to publication as reports and dashboards. You can complete the labs in any order. However, if you intend to work through multiple labs, we suggest you do them in the following order:

- 1. Prepare Data in Power BI Desktop
- 2. Load Data in Power BI Desktop
- 3. Model Data in Power BI Desktop
- 4. Create DAX Calculations in Power BI Desktop, Part 1
- 5. Create DAX Calculations in Power BI Desktop, Part 2
- 6. Design a Report in Power BI Desktop, Part 1
- 7. Design a Report in Power BI Desktop, Part 2
- 8. Create a Power BI Dashboard
- 9. Perform Data Analysis in Power BI Desktop
- 10. Enforce Row-Level Security

Exercise 1: Create Calculated Tables

In this exercise you will create two calculated tables. The first will be the **Salesperson** table, to allow a direct relationship between it and the **Sales** table. The second will be the **Date** table.

Task 1: Get started

In this task you will setup the environment for the lab.

Important: If you are continuing on from the previous lab (and you completed that lab successfully), do not complete this task; instead, continue from the next task.

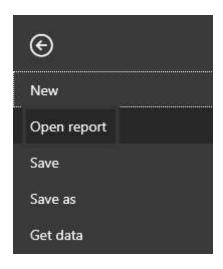
1. To open the Power BI Desktop, on the taskbar, click the Microsoft Power BI Desktop shortcut.



2. To close the getting started window, at the top-left of the window, click X.



- 3. To open the starter Power BI Desktop file, click the **File** ribbon tab to open the backstage view.
- 4. Select Open Report.



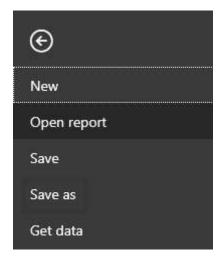
5. Click Browse Reports.



- 6. In the **Open** window, navigate to the **D:\PL300\Labs\04-create-dax-calculations-in-power-bi-desktop\Starter** folder.
- 7. Select the Sales Analysis file.
- 8. Click Open.



- 9. Close any informational windows that may open.
- 10. To create a copy of the file, click the **File** ribbon tab to open the backstage view.
- 11. Select Save As.



12. If prompted to apply changes, click **Apply**.



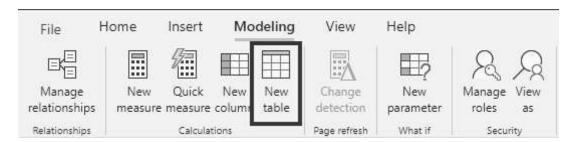
- 13. In the Save As window, navigate to the D:\PL300\MySolution folder.
- 14. Click Save.



Task 2: Create the Salesperson table

In this task you will create the Salesperson table (direct relationship to Sales).

1. In Power BI Desktop, in Report view, on the **Modeling** ribbon, from inside the **Calculations** group, click **New Table**.



2. In the formula bar (which opens directly beneath the ribbon when creating or editing calculations), type **Salesperson** =, press **Shift+Enter**, type **'Salesperson** (**Performance**)', and then press **Enter**.



For your convenience, all DAX definitions in this lab can be copied from the snippets file, located in D:\PL300\Labs\04-create-dax-calculations-in-power-bi-desktop\Assets\Snippets.txt.

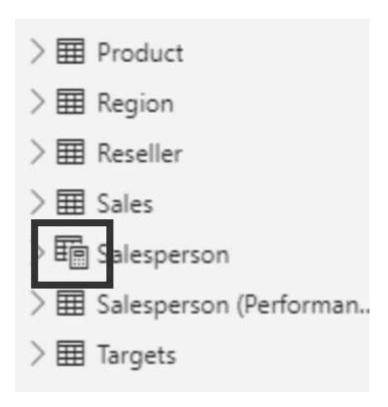
A calculated table is created by first entering the table name, followed by the equals symbol (=), followed by a DAX formula that returns a table. Note that the table name cannot already exist in the data model.

The formula bar supports entering a valid DAX formula. It includes features like auto-complete, Intellisense and color-coding, enabling you to quickly and accurately enter the formula.

This table definition creates a copy of the **Salesperson (Performance)** table. It copies the data only, however model properties like visibility, formatting, etc. are not copied.

Tip: You're encouraged to enter "white space" (i.e. carriage returns and tabs) to layout formulas in an intuitive and easy-to-read format—especially when formulas are long and complex. To enter a carriage return, press **Shift+Enter**. "White space" is optional.

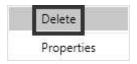
3. In the **Fields** pane, notice that the table icon is a shade of blue (denoting a calculated table).



Calculated tables are defined by using a DAX formula which returns a table. It's important to understand that calculated tables increase the size of the data model because they materialize and store values. They're recomputed whenever formula dependencies are refreshed, as will be the case for this data model when new (future) date values are loaded into tables.

Unlike Power Query-sourced tables, calculated tables can't be used to load data from external data sources. They can only transform data based on what has already been loaded into the data model.

- 4. Switch to Model view.
- 5. Notice that the **Salesperson** table is available (take care, it might be hidden from view, in which case scroll horizontally to locate it).
- 6. Create a relationship from the **Salesperson | EmployeeKey** column to the **Sales | EmployeeKey** column.
- 7. Right-click the inactive relationship between the **Salesperson (Performance)** and **Sales** tables, and then select **Delete**.



8. When prompted to confirm the deletion, click **OK**.



- 9. In the **Salesperson** table, multi-select the following columns, and then hide them (set the **Is Hidden** property to **Yes**):
 - EmployeeID
 - EmployeeKey
 - o UPN
- 10. In the model diagram, select the **Salesperson** table.
- 11. In the **Properties** pane, in the **Description** box, enter: **Salesperson related to Sales**You may recall that descriptions appear as tooltips in the **Fields** pane when the user hovers their cursor over a table or field.
- 12. For the **Salesperson (Performance)** table, set the description to: **Salesperson related to region(s)**

The data model now provides two alternatives when analyzing salespeople. The **Salesperson** table allows analyzing sales made by a salesperson, while the **Salesperson** (**Performance**) table allows analyzing sales made in the sales region(s) assigned to the salesperson.

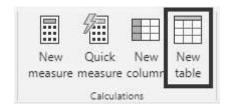
Task 3: Create the Date table

In this task you will create the **Date** table.

1. Switch to Data view.



2. On the Home ribbon tab, from inside the Calculations group, click New Table.



3. In the formula bar, enter the following:

DAX

Date =
CALENDARAUTO(6)



The CALENDARAUTO() function returns a single-column table consisting of date values. The "auto" behavior scans all data model date columns to determine the earliest and latest date values stored in the data model. It then creates one row for each date within this range, extending the range in either direction to ensure full years of data is stored.

This function can take a single optional argument that is the last month number of a year. When omitted, the value is 12, meaning that December is the last month of the year. In this case, 6 is entered, meaning that June is the last month of the year.

4. Notice the column of date values.



The dates shown are formatted using US regional settings (i.e. mm/dd/yyyy).

5. At the bottom-left corner, in the status bar, notice the table statistics, confirming that 1826 rows of data have been generated, which represents five full years' data.

```
TABLE: Date (1,826 rows)
```

Task 4: Create calculated columns

In this task you will add additional columns to enable filtering and grouping by different time periods. You will also create a calculated column to control the sort order of other columns.

For your convenience, all DAX definitions in this lab can be copied from the snippets file, located in D:\PL300\Labs\04-create-dax-calculations-in-power-bi-desktop\Assets\Snippets.txt.

1. On the **Table Tools** contextual ribbon, from inside the **Calculations** group, click **New Column**.



2. In the formula bar, type the following (or copy from the snippets file), and then press **Enter**:

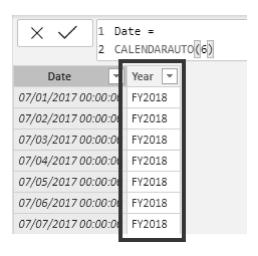
DAX

```
Year =
"FY" & YEAR('Date'[Date]) + IF(MONTH('Date'[Date]) > 6, 1)
```

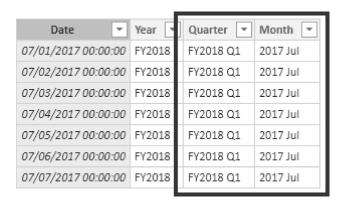
A calculated column is created by first entering the column name, followed by the equals symbol (=), followed by a DAX formula that returns a single-value result. The column name cannot already exist in the table.

The formula uses the date's year value but adds one to the year value when the month is after June. It's how fiscal years at Adventure Works are calculated.

3. Verify that the new column was added.



- 4. Use the snippets file definitions to create the following two calculated columns for the **Date** table:
 - Quarter
 - Month



- 5. To validate the calculations, switch to Report view.
- 6. To create a new report page, at the bottom-left, click the plus icon.

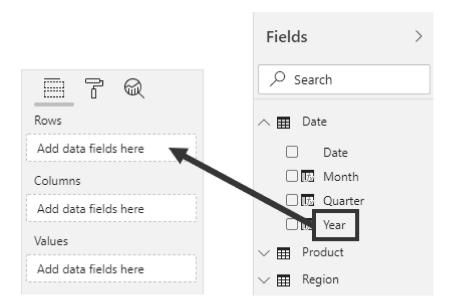


7. To add a matrix visual to the new report page, in the **Visualizations** pane, select the matrix visual type.

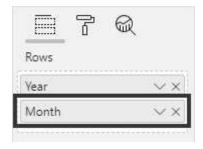
Tip: You can hover the cursor over each icon to reveal a tooltip describing the visual type.



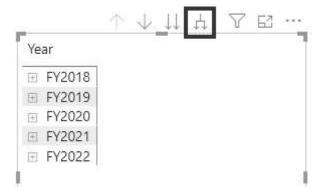
8. In the **Fields** pane, from inside the **Date** table, drag the **Year** field into the **Rows** well/area.



9. Drag the Month field into the Rows well/area, directly beneath the Year field.



10. At the top-right of the matrix visual (or bottom, depending on the location of the visual), click the forked-double arrow icon (which will expand all years down one level).



11. Notice that the years expand to months, and that the months are sorted alphabetically rather than chronologically.



By default, text values sort alphabetically, numbers sort from smallest to largest, and dates sort from earliest to latest.

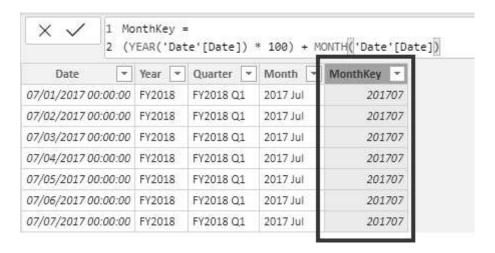
- 12. To customize the **Month** field sort order, switch to Data view.
- 13. Add the MonthKey column to the Date table.

DAX

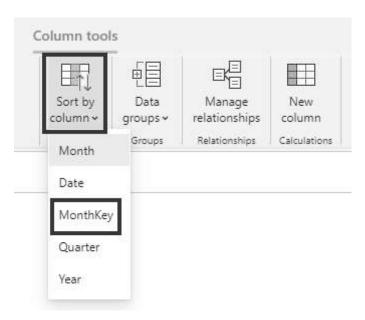
```
MonthKey =
(YEAR('Date'[Date]) * 100) + MONTH('Date'[Date])
```

This formula computes a numeric value for each year/month combination.

14. In Data view, verify that the new column contains numeric values (e.g. 201707 for July 2017, etc.).



- 15. Switch back to Report view.
- 16. In the **Fields** pane, ensure that the **Month** field is selected (when selected, it will have a dark gray background).
- 17. On the **Column Tools** contextual ribbon, from inside the **Sort** group, click **Sort by Column**, and then select **MonthKey**.



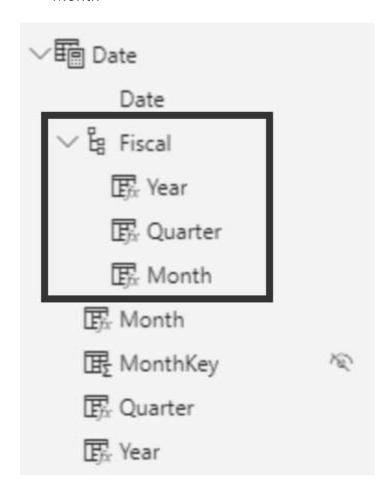
18. In the matrix visual, notice that the months are now chronologically sorted.



Task 5: Complete the Date table

In this task you will complete the design of the **Date** table by hiding a column and creating a hierarchy. You will then create relationships to the **Sales** and **Targets** tables.

- 1. Switch to Model view.
- 2. In the Date table, hide the MonthKey column (set Is Hidden to Yes).
- 3. On the **Fields** right side pane, select the **Date** table, right click on the **Year** column, and select **create hierarchy**.
- 4. Rename newly created hierarchy to **Fiscal** by right click and **Rename**.
- 5. Add the follow two remaining fields to the Fiscal hierarchy by selecting them in the fields pane, right clicking, selecting **Add to hierarchy** -> **Fiscal**.
 - Quarter
 - o Month



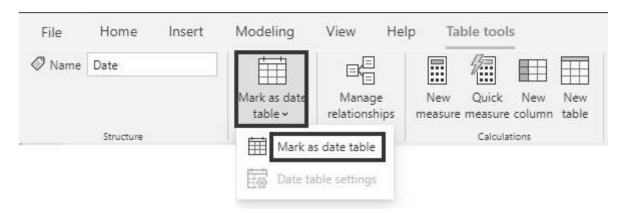
- 6. Create the following two model relationships:
 - Date | Date to Sales | OrderDate
 - Date | Date to Targets | TargetMonth

- 7. Hide the following two columns:
 - Sales | OrderDate
 - Targets | TargetMonth

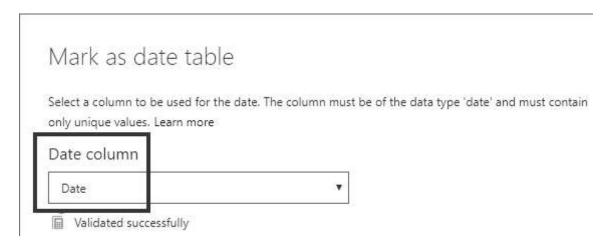
Task 6: Mark the Date table

In this task you will mark the **Date** table as a date table.

- 1. Switch to Report view.
- 2. In the Fields pane, select the Date table (not the Date field).
- 3. On the **Table Tools** contextual ribbon, from inside the **Calendars** group, click **Mark** as **Date Table**, and then select **Mark as Date Table**.



4. In the Mark as Date Table window, in the Date Column dropdown list, select Date.



5. Click OK.



6. Save the Power BI Desktop file.

Power BI Desktop now understands that this table defines date (time). It's important when relying on time intelligence calculations. You'll work with time intelligence calculations in the Create DAX Calculations in Power BI Desktop, Part 2 lab.

Note that this design approach for a date table is suitable when you don't have a date table in your data source. If you have a data warehouse, it would be appropriate to load date data from its date dimension table rather than "redefining" date logic in your data model.

Exercise 2: Create Measures

In this exercise you will create and format several measures.

Task 1: Create simple measures

In this task you will create simple measures. Simple measures aggregate values in a single column or count rows of a table.

1. In Report view, on **Page 2**, in the **Fields** pane, drag the **Sales | Unit Price** field into the matrix visual.

The labs use a shorthand notation to reference a field. It will look like this: **Sales** | **Unit Price**. In this example, **Sales** is the table name and **Unit Price** is the field name.

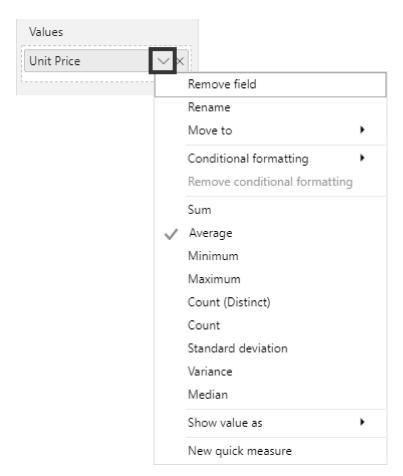


You may recall that in the **Model Data in Power BI Desktop** lab, you set the **Unit Price** column to summarize by **Average**. The result you see in the matrix visual is the monthly average unit price (sum of unit price values divided by the count of unit prices).

2. In the visual fields pane (located beneath the **Visualizations** pane), in the **Values** field well/area, notice that **Unit Price** is listed.

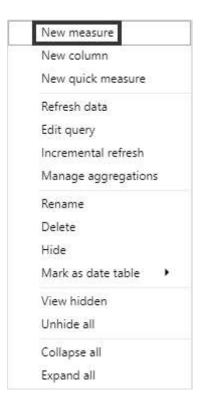


3. Click the down-arrow for **Unit Price**, and then notice the available menu options.



Visible numeric columns allow report authors at report design time to decide how column values will summarize (or not). It can result in inappropriate reporting. Some data modelers don't like leaving things to chance, however, and choose to hide these columns and instead expose aggregation logic defined in measures. It's the approach you will now take in this lab.

4. To create a measure, in the **Fields** pane, right-click the **Sales** table, and then select **New Measure**.

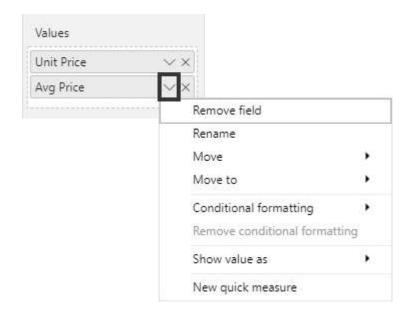


5. In the formula bar, add the following measure definition:

DAX

```
Avg Price =
AVERAGE(Sales[Unit Price])
```

- 6. Add the **Avg Price** measure to the matrix visual.
- 7. Notice that it produces the same result as the **Unit Price** column (but with different formatting).
- 8. In the **Values** well, open the context menu for the **Avg Price** field, and notice that it is not possible to change the aggregation technique.



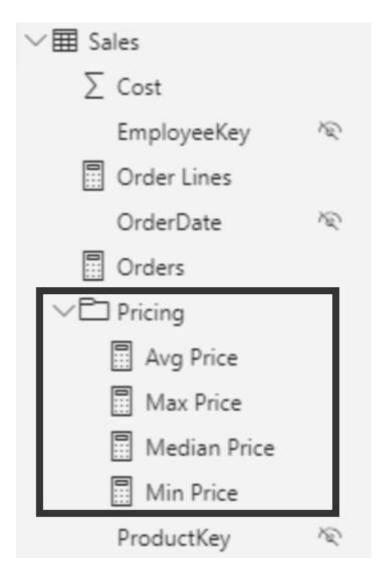
It's not possible to modify the aggregation behavior of a measure.

- 9. Use the snippets file definitions to create the following five measures for the **Sales** table:
 - Median Price
 - o Min Price
 - Max Price
 - Orders
 - Order Lines

The DISTINCTCOUNT() function used in the **Orders** measure will count orders only once (ignoring duplicates). The COUNTROWS() function used in the **Order Lines** measure operates over a table.

In this case, the number of orders is calculated by counting the distinct **SalesOrderNumber** column values, while the number of order lines is simply the number of table rows (each row is a line of an order).

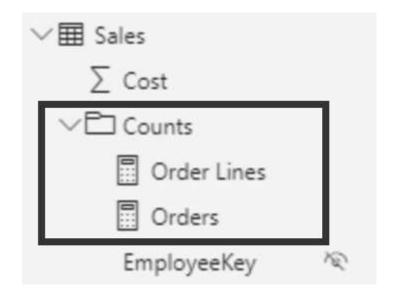
- 10. Switch to Model view, and then multi-select the four price measures: **Avg Price**, **Max Price**, **Median Price**, and **Min Price**.
- 11. For the multi-selection of measures, configure the following requirements:
 - Set the format to two decimal places
 - Assign to a display folder named Pricing



12. Hide the Unit Price column.

The **Unit Price** column is now not available to report authors. They must use the pricing measures you've added to the model. This design approach ensures that report authors won't inappropriately aggregate prices, for example, by summing them.

- 13. Multi-select the **Order Lines** and **Orders** measures, and then configure the following requirements:
 - Set the format use the thousands separator
 - Assign to a display folder named Counts



14. In Report view, in the **Values** well/area of the matrix visual, for the **Unit Price** field, click **X** to remove it.



- 15. Increase the size of the matrix visual to fill the page width and height.
- 16. Add the following five measures to the matrix visual:
 - Median Price
 - Min Price
 - Max Price
 - Orders
 - Order Lines
- 17. Verify that the results looks sensible and are correctly formatted.

Year	Avg Price	Median Price	Min Price	Max Price	Orders	Order Lines
⊟ FY2018	\$748.68	\$419.46	\$4.75	\$2,146.96	739	8,459
2017 Jul	\$655.59	\$419.46	\$5.19	\$2,146.96	38	352
2017 Aug	\$758.93	\$419.46	\$4.75	\$2,146.96	75	785
2017 Sep	\$741.85	\$419.46	\$5.19	\$2,146.96	60	593
2017 Oct	\$677.45	\$419.46	\$5.19	\$2,146.96	40	499
2017 Nov	\$752.31	\$419.46	\$5.01	\$2,146.96	90	1,106
2017 Dec	\$734.58	\$419.46	\$5.01	\$2,146.96	63	803

Task 2: Create additional measures

In this task you will create additional measures that use more complex formulas.

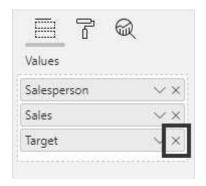
1. In Report view, select Page 1.



2. Review the table visual, noticing the total for the **Target** column.

Г			_
Salesperson	Sales	Target	^
Amy Alberts	\$10,288,626	\$19,450,000	
Brian Welcker	\$77,548,570	\$221,700,000	
David Campbell	\$12,004,822	\$19,625,000	
Garrett Vargas	\$13,875,633	\$23,675,000	
Jae Pak	\$8,410,883	\$13,575,000	
Jillian Carson	\$7,633,387	\$13,675,000	
José Saraiva	\$13,875,633	\$18,875,000	
Linda Mitchell	\$25,634,503	\$40,850,000	
Lynn Tsoflias	\$1,391,025	\$3,210,000	
Michael Blythe	\$21,987,348	\$31,150,000	
Pamela Ansman-Wolfe	\$30,005,939	\$53.850.000	V
Total	\$77,548,570	\$676,210,000	ľ

3. Select the table visual, and then in the **Visualizations** pane, remove the **Target** field.



4. Rename the Targets | Target column as Targets | TargetAmount.

Tip: There are several ways to rename the column in Report view: In the **Fields** pane, you can right-click the column, and then select **Rename**—or, double-click the column, or press **F2**.

You're about to create a measure named **Target**. It's not possible to have a column and measure in the same table with the same name.

5. Create the following measure on the **Targets** table:

```
Target =
IF(
HASONEVALUE('Salesperson (Performance)'[Salesperson]),
SUM(Targets[TargetAmount])
)
```

The HASONEVALUE() function tests whether a single value in the **Salesperson** column is filtered. When true, the expression returns the sum of target amounts (for just that salesperson). When false, BLANK is returned.

6. Format the **Target** measure for zero decimal places.

Tip: You can use the Measure Tools contextual ribbon.

7. Hide the TargetAmount column.

Tip: You can right-click the column in the Fields pane, and then select Hide.

- 8. Add the **Target** measure to the table visual.
- 9. Notice that the **Target** column total is now BLANK.

Total	\$77,548,570	
Pamela Ansman-Wolfe	\$30,005,939	\$53,850,000
Michael Blythe	\$21,987,348	\$31,150,000
Lynn Tsoflias	\$1,391,025	\$3,210,000
Linda Mitchell	\$25,634,503	\$40,850,000
José Saraiva	\$13,875,633	\$18,875,000
Jillian Carson	\$7,633,387	\$13,675,000
Jae Pak	\$8,410,883	\$13,575,000
Garrett Vargas	\$13,875,633	\$23,675,000
David Campbell	\$12,004,822	\$19,625,000
Brian Welcker	\$77,548,570	\$221,700,000
Amy Alberts	\$10,288,626	\$19,450,000
Salesperson	Sales	Target

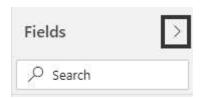
- 10. Use the snippets file definitions to create the following two measures for the **Targets** table:
 - Variance
 - Variance Margin

- 11. Format the Variance measure for zero decimal places.
- 12. Format the Variance Margin measure as percentage with two decimal places.
- 13. Add the Variance and Variance Margin measures to the table visual.
- 14. Resize the table visual so all columns and rows can be seen.

Salesperson	Sales	Target	Variance	Variance Margin
Amy Alberts	\$10,288,626	\$19,450,000	(\$9,161,374)	-47.10 %
Brian Welcker	\$77,548,570	\$221,700,000	(\$144,151,430)	-65.02 %
David Campbell	\$12,004,822	\$19,625,000	(\$7,620,178)	-38.83 %
Garrett Vargas	\$13,875,633	\$23,675,000	(\$9,799,367)	-41.39 %
Jae Pak	\$8,410,883	\$13,575,000	(\$5,164,117)	-38.04 %
Jillian Carson	\$7,633,387	\$13,675,000	(\$6,041,613)	-44.18 %
José Saraiva	\$13,875,633	\$18,875,000	(\$4,999,367)	-26.49 %
Linda Mitchell	\$25,634,503	\$40,850,000	(\$15,215,497)	-37.25 %
Lynn Tsoflias	\$1,391,025	\$3,210,000	(\$1,818,975)	-56.67 %
Michael Blythe	\$21,987,348	\$31,150,000	(\$9,162,652)	-29.41 %
Pamela Ansman-Wolfe	\$30,005,939	\$53,850,000	(\$23,844,061)	-44.28 %
Total	\$77,548,570			

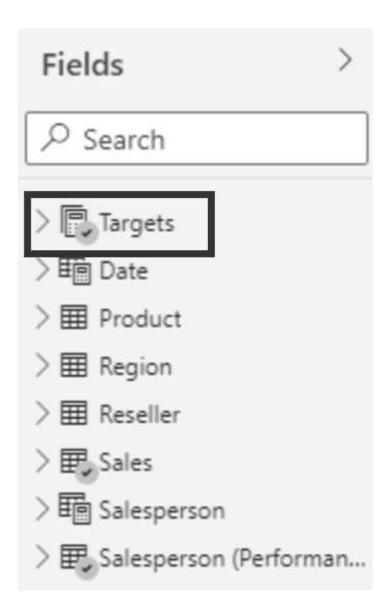
While it appears all salespeople are not meeting target, remember that the table visual isn't yet filtered by a specific time period. You'll produce sales performance reports that filter by a user-selected time period in the **Design a Report in Power BI Desktop, Part 1** lab.

15. At the top-right corner of the **Fields** pane, collapse and then expand open the pane.



Collapsing and re-opening the pane resets the content.

16. Notice that the **Targets** table now appears at the top of the list.



Tables that comprise only visible measures are automatically listed at the top of the list.

Task 3: Finish up

In this task you will complete the lab.

- 1. Save the Power BI Desktop file.
- 2. If you intend to start the next lab, leave Power BI Desktop open.

You'll enhance the data model with more advanced calculations using DAX in the Create DAX Calculations in Power BI Desktop, Part 2 lab.