# PHU PHAN

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## **CAREER OBJECTIVE**

I am an analytical, organized, and detail-oriented business and data analyst in complex businesses, multi-segments, and corporate environments. My target is to support organizations in achieving operational excellence through improving business performance, supporting IT initiatives, and data analysis that enable effective decision-making, sustainable growth, and increased profitability.

### **EXPERIENCE**

### Home schooling instructor, Ho Chi Minh city, Vietnam

Feb 2023 - Sep 2023

- Developed a comprehensive study curriculum and instructed my children to take the 6th-grade selective school at Tran Dai Nghia High School for the Gifted, Ho Chi Minh City, and the Australian Math Competition.
- Provided guidance on block-based programming using Scratch, from basic numerical programs and logic games to controlling a Tello drone.

# Charles Darwin University, Northern Territory, Australia

Mar 2022 - Nov 2022

Research student

- Collaborated closely with the lecturer on a research project to analyze the National Science Foundation grants, using literature-based discovery techniques to explore hidden insights from historical data, and predict the topics of future successful grants.
- Developed a comprehensive framework for data extraction, text pre-processing, data mining model, validating, and storytelling the outcomes.

# DCDD, Northern Territory Government, Northern Territory, Austra

Dec 2021 – Feb 2022

Vacation employee

Jun 2022 – Aug 2022

- Investigated and scoped solutions to migrate team data, documents from MS SharePoint, NTG MyLearning portal to Atlassian Confluence system.
- Provided administrative support regarding NTG JIRA issues, dashboards creation, and report testing.
- Developed VBA macros that help the workforce relation manager automate the configuration of JIRA reports' format and layout.

### American International Group, Vietnam

Jun 2010 – Jun 2020

Business Analysis Consultant

- Managed and facilitated meetings with concerned stakeholders to define project scope, business case analysis, requirement elicitation and analysis.
- Formulated business requirements, functional and non-functional requirements, and used data and process modelling techniques to create specifications for system design and development.
- Conducted descriptive analysis and dashboard visualization on the insurance metrics and KPIs, presented insights through automated reports and formal presentations to different partners.
- Developed data analytics models to propose actionable insights for both short and long-term strategies, such as market
  basket analysis to explore customer behaviors in purchasing insurance products to recommend up-sell and cross-sale
  opportunities, discover relevant factors to historical claims, RFM-based analysis for customer segmentation, and claim
  outlier detection to escalate senior management the advanced notice of potential losses.
- Supported IT department to manage business data, including data cleansing, pre-processing, and integration.
- Provided technical guidance, training, and industry research regarding IT and Insurance to a local team.

### **Achievement:**

Awarded as AIG Vietnam Employee of the Year 2016 thanks to the great supporting attitude in AIG global strategic transformation project and other key initiatives throughout the year.

## Prudential Vietnam Assurance Private Limited, Vietnam

Executive Analyst

- Frequently tracked and communicated strategic KPIs of agency distribution with the senior management team.
- Conducted business analytics and data modelling on sales, compensation, and marketing campaigns to support business decision-making.
- Evaluated daily operations and processes to identify system inefficiencies and provide recommendations and optimized solutions for enhancement.
- Liaised with IT on maintaining the customer portal, including requirement analysis and documentation, system testing, and deployment.

#### TMA Solutions, Vietnam

Sep 2006 - Jul 2008

Sep 2008 - Jun 2010

Software Engineer

- Conducted research on the Contact Center system from Nortel Networks Corporation regarding software design, product knowledge, setup requirements, and system dependencies.
- Reviewed and provided feedback on architecture design and system technical documents.
- Conducted software sustaining activities, including bug fixing, developed new features, and automated test scripts.
- Prepared for system deployment, updated technical documents, and source code management.
- Participated in regular meetings with the TMA onsite, Nortel, and product verification team.
- Nominated by TMA for onsite work at Nortel lab, Galway, Ireland, from Jul to Oct 2007.

# **EDUCATION**

Charles Darwin University, Northern Territory, Australia, Master of Data Science2021 – 2022University of Economics of Ho Chi Minh City, Vietnam, Bachelor of Information Systems2002 – 2006National Institute of Information Technology, India, Diploma of Enterprise System Engineer2004 – 2006

#### **SKILLS**

- Requirement elicitation, gathering and analysis.
- Business process modelling, database analysis and design.
- Management reporting, financial statement analysis.
- Data mining techniques (classification, regression, market basket analysis), customer sentiment analysis.
- Data cleansing, pre-processing, and integration.
- Data modelling, designing and visualizing dashboards.
- Web scraping and automated browser tests using Selenium.
- Programming language: Microsoft platform, VBA, SQL/TSQL, Python.
- BI and RDBMS: IBM Cognos, SAP Business Objects, BPC, SQL Server, Oracle, Power BI, Neo4J.
- Modelling: UML, BPMN, Rational Rose, Draw.io, Visio, Bizagi.
- Others: Office 365, SharePoint, JIRA, Confluence.

## **CERTIFICATION**

ACS Associate membership