

PHILIP HUTCHINS

Engineering & Technology Leader

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EXPERIENCE

Co-Founder & CEO

Pencil Ink (stealth startup)

📅 07/2023 - Present

Product & Project Management SaaS

- Bootstrapped and launched an end-to-end product & project management SaaS platform from concept to alpha with paying customers
- Defined go-to-market strategy, pricing models, and early sales efforts, securing initial revenue traction
- Spearheaded fundraising efforts, engaging with investors and accelerators to drive early-stage growth

Contractor

DIMO

📅 10/2023 - Present

Open Automotive Data Platform

- Designed and built deployment orchestration and automation software (DIMO Node) using Pulumi and Golang, streamlining node deployment, upgrades, and management
- Enabled developers to easily run and test DIMO software locally, improving development efficiency and iteration speed
- Facilitated decentralization by allowing partners and community members to deploy and operate their own nodes, reinforcing DIMO's distributed network vision

Chief Technology Officer

Proof

📅 04/2022 - 07/2023 📍 Remote / Miami, FL

Data Driven Impact Analysis

- Boosted engineering efficiency by 25-35%, reducing development environment issues from 30-40% to under 5% and saving ~\$360K-\$600K annually by eliminating the need for 4-5 additional hires
- Led Engineering teams in re-architecting the Proof Impact Platform for market fit, extensibility, and scalability

Decentralization Workstream Lead

Bitcoin DAO

📅 05/2021 - 03/2022 📍 Remote

Community Funding Tools

- Launched token and started initial workstreams forming the Bitcoin DAO
- Architected and built decentralized versions of Bitcoins products
- Built and led team creating operations and policies from the ground up

Vice President of Engineering and Product

Gravy Solutions

📅 06/2020 - 05/2021 📍 Remote / Atlanta, GA

Customer Retention

- Increased profit margins by more than 70% by architecting and building app reducing manual work and required support
- Delivered {\$5 mln.} POC project by independently developing innovative solutions
- Recruited team to scale POC

SUMMARY

Product-orientated Engineering and Technology Leader with more than 19 years of deep technical experience architecting, implementing and supporting complex infrastructure and web applications that scale for fast growing startups.

STRENGTHS



Bringing Order to Chaos

By joining a number of startups very early, I developed a love and skill for bringing an order to the chaos while increasing productivity and morale



Hands-On Leader

I have remained hands on to some extent in all of my roles or in my own time to stay ahead of technology and lead from experience and by example



Scale and Extensibility

I have gained an immense amount of experience in my previous roles by architecting and building applications for scale while maintaining a healthy level of tech debt in order to ship customer features fast but reliably

SKILLS

Agile GCP/AWS SAAS

JavaScript Security Linux

Information / Data Security

Infrastructure Design / Scale CI/CD

Automation Developer Experience

App Architecture Design / Scale Web3

Kubernetes Docker Learning

Product Management

ADVISORY ROLES

Verady

Board of Advisors

Storj Labs

Board of Advisors

EXPERIENCE

Chief Technology Officer

Storj Labs Inc.

📅 03/2016 - 12/2019 📍 Atlanta, GA / Remote

Decentralized Cloud Storage Platform

- Joined as 3rd employee handling security, deployments, and product direction
 - Led successful in-house token sale, distribution, and conversion with 0 security incidents raising 30M in funding
 - Built teams growing company to over 50 employees
 - Launched a fully decentralized cloud storage platform surpassing performance of AWS and GCP cloud storage
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Site Reliability Engineer

Yik Yak

📅 10/2015 - 03/2016 📍 Atlanta, GA

Geo-fenced Social App

- Migrated app to Docker/Kubernetes reducing deployment times by 90%
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Director of DevOps

BitPay

📅 09/2014 - 11/2015 📍 Atlanta, GA

Bitcoin Payment Processing

- Owned infrastructure security successfully keeping millions worth of crypto safe
 - Identified and deployed solutions for bottlenecks greatly increasing throughput and quality of product released
 - Developed tools and automation saving time and increasing confidence in the reliability of product
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Full and detailed experience available upon request...