PHILIP HUTCHINS

Engineering & Technology Leader

📞 678 361-6518   @ **flipture@gmail.com**   🔗 **https://www.linkedin.com/in/philiphutchins**   📍 Atlanta

EXPERIENCE

Co-Founder & CEO

Pencil Ink (stealth startup)

📅 07/2023 - Present

AI Driven Product & Project Management SaaS

- Bootstrapped and launched an end-to-end product & project management SaaS platform from concept to alpha with paying customers
- Defined go-to-market strategy, pricing models, and early sales efforts, securing initial revenue traction
- Spearheaded fundraising efforts, engaging with investors and accelerators to drive early-stage growth

Contractor - Scaling & Infrastructure Automation

DIMO

📅 10/2023 - Present

Open Automotive Data Platform

- Designed and built deployment orchestration and automation software (DIMO Node) using Pulumi and Golang, streamlining node deployment, upgrades, and management
- Enabled developers to easily run and test DIMO software locally, improving development efficiency and iteration speed
- Facilitated decentralization by allowing partners and community members to deploy and operate their own nodes, reinforcing DIMO's distributed network vision

Chief Technology Officer

Proof

📅 04/2022 - 07/2023   📍 Remote / Miami, FL

Data Driven Impact Analysis

- Boosted engineering efficiency by 25-35%, reducing development environment issues from 30-40% to under 5% and saving ~$360K-$600K annually by eliminating the need for 4-5 additional hires
- Led Engineering teams in re-architecting the Proof Impact Platform for market fit, extensibility, and scalability

Decentralization Workstream Lead

Gitcoin DAO

📅 05/2021 - 03/2022   📍 Remote

Community Funding Tools

- Launched token and started initial workstreams forming the Gitcoin DAO
- Architected and built decentralized versions of Gitcoins products
- Built and led team creating operations and policies from the ground up

Vice President of Engineering and Product

Gravy Solutions

📅 06/2020 - 05/2021   📍 Remote / Atlanta, GA

Customer Retention

- Increased profit margins by more than 70% by architecting and building app reducing manual work and required support
- Delivered POC by independently developing innovative solutions
- Recruited team to scale POC

SUMMARY

Product-orientated Engineering and Technology Leader with more than 19 years of deep technical experience architecting, implementing and supporting complex infrastructure and web applications that scale for fast growing startups.

STRENGTHS

💎 **Bringing Order to Chaos**

By joining a number of startups very early, I developed a love and skill for bringing an order to the chaos while increasing productivity and morale

💎 **Hands-On Leader**

I have remained hands on to some extent in all of my roles or in my own time to stay ahead of technology and lead from experience and by example

💎 **Scale and Extensibility**

I have gained an immense amount of experience in my previous roles by architecting and building applications for scale while maintaining a healthy level of tech debt in order to ship customer features fast but reliably

SKILLS

Leadership   Fundraising

AI/ML Proficiency   JavaScript   Cloud

CI/CD   Full Stack Development

Web3   Information / Data Security

Learning   Infrastructure Design / Scale

Automation   Data Management

Docker

App Architecture Design / Scale

Product Management   Kubernetes

ADVISORY ROLES

Verady
Board of Advisors

Storj Labs
Board of Advisors

EXPERIENCE

Chief Technology Officer

Storj Labs Inc.

📅 03/2016 - 12/2019   📍 Atlanta, GA / Remote

Decentralized Cloud Storage Platform

- Joined as 3rd employee handling security, deployments, and product direction
- Led successful in-house token sale (fundraising), distribution, and conversion with 0 security incidents raising 30M in funding
- Built teams growing company to over 50 employees
- Launched a fully decentralized cloud storage platform surpassing performance of AWS and GCP cloud storage

Site Reliability Engineer

Yik Yak

📅 10/2015 - 03/2016   📍 Atlanta, GA

Geo-fenced Social App

- Migrated app to Docker/Kubernetes reducing deployment times by 90%

Director of DevOps

BitPay

📅 09/2014 - 11/2015   📍 Atlanta, GA

Bitcoin Payment Processing

- Owned infrastructure security successfully keeping millions work of crypto safe
- Identified and deployed solutions for bottlenecks greatly increasing throughput and quality of product released
- Developed tools and automation saving time and increasing confidence in the reliability of product

Full and detailed experience available uppon request...