

**Al-Madina Pharmaceuticals Ltd. (Animal Health)**  
**PMD**  
**PMD**

**Monthly Sales Collection and Outstanding Repot**

**From : 01-Oct-2023 To: 03-Dec-2023**

Territory code & Name	MIO Code	Name of Person	Desgination	Joining date	Target	Opening Balance	Type	Total (TP+VAT)	Dec,2023	Nov,2023	Oct,2023	Total	Left Return	Incentive
SVR(T)-6-Vacant	DHK-101010	Md.Mahbubur Rahman	Marketing Officer		0	1795070	Collection	Cash	0	873937	169580	1043517	0	0
								Credit	0	88000	0	88000	0	0
								<b>Total</b>	<b>0</b>	<b>961937</b>	<b>169580</b>	<b>1131517</b>	<b>0</b>	<b>0</b>
							Sales	Cash	0	0	76080	76080	0	0
								Credit	0	0	91100	91100	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>167180</b>	<b>167180</b>	<b>0</b>	<b>0</b>
NRS(T)-1-Narsingdi	DHK-2000	MD. HOSEN ALI (NSD)	Marketing Officer	07-01-2017	0	398251	Collection	Cash	0	291008	488937	779944	4050	0
								Credit	0	101056	0	101056	0	0
								<b>Total</b>	<b>0</b>	<b>392064</b>	<b>488937</b>	<b>881000</b>	<b>4050</b>	<b>0</b>
							Sales	Cash	0	240093	179731	419823	0	0
								Credit	0	11196	86168	97364	0	0
								<b>Total</b>	<b>0</b>	<b>251288</b>	<b>265899</b>	<b>517187</b>	<b>0</b>	<b>0</b>
NRS(T)-5-Bhairab-1	DHK-2001	MR. SAZAL CHANDRA BISWAS(VHOIROB)	Marketing Officer		0	0	Collection	Cash	0	147581	0	147581	147581	0
								<b>Total</b>	<b>0</b>	<b>147581</b>	<b>0</b>	<b>147581</b>	<b>147581</b>	<b>0</b>
NRS(T)-6-Bhairab-2	DHK-2004	MR. JOGONATPAL JOY (VHOIROB)	Marketing Officer		0	0	Collection	Cash	0	107982	0	107982	107982	0
								Credit	0	17000	0	17000	17000	0
								<b>Total</b>	<b>0</b>	<b>124982</b>	<b>0</b>	<b>124982</b>	<b>124982</b>	<b>0</b>
NRS(T)-2-RAIPURA	DHK-2005	MD. YOUNUS MIA	Marketing Officer	01-09-2017	0	1311666	Collection	Cash	0	242474	161545	404019	4370	0
								Credit	0	5270	0	5270	0	0
								<b>Total</b>	<b>0</b>	<b>247744</b>	<b>161545</b>	<b>409289</b>	<b>4370</b>	<b>0</b>

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From : 01-Oct-2023 To: 03-Dec-2023

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NRS(T)-2-RAIPURA	DHK-2005	MD. YOUNUS MIA	Marketing Officer	01-09-2017	0	1311666	Sales	Cash	10415	174899	166245	351559	0	0
								Credit	0	7140	0	7140	0	0
								<b>Total</b>	<b>10415</b>	<b>182039</b>	<b>166245</b>	<b>358699</b>	<b>0</b>	<b>0</b>
INS(T)-Institute	DHK-2006	MD. AHASHAN HABIB	Marketing Officer		0	0	Collection	Cash	0	163443	0	163443	0	0
								<b>Total</b>	<b>0</b>	<b>163443</b>	<b>0</b>	<b>163443</b>	<b>0</b>	<b>0</b>
MDR(T)-1-Madaripur	DHK-2051	MD. MONIRUL ISLAM (MDP)	Marketing Officer	05-04-2011	0	1804254	Collection	Cash	0	178922	86787	265710	0	0
								Credit	0	2569	39318	41888	0	0
								<b>Total</b>	<b>0</b>	<b>181492</b>	<b>126106</b>	<b>307597</b>	<b>0</b>	<b>0</b>
							Sales	Cash	0	10640	92400	103040	0	0
								Credit	0	162314	63776	226090	0	0
								<b>Total</b>	<b>0</b>	<b>172954</b>	<b>156176</b>	<b>329130</b>	<b>0</b>	<b>0</b>
BSL(T)-Swarupkathi	DHK-2052	MD. LIAKOT ALI=SWARUPKATHI=	Marketing Officer	30-09-2014	0	158551	Collection	Cash	0	307950	112180	420130	0	30402
								Credit	0	59656	0	59656	0	0
								<b>Total</b>	<b>0</b>	<b>367606</b>	<b>112180</b>	<b>479786</b>	<b>0</b>	<b>30402</b>
							Sales	Cash	0	101505	108830	210335	0	0
								<b>Total</b>	<b>0</b>	<b>101505</b>	<b>108830</b>	<b>210335</b>	<b>0</b>	<b>0</b>
FRD(AA)-(Faridpur)	DHK-2053	MD. SELIM KHAN	Marketing Officer	15-12-2016	0	1732221	Collection	Cash	0	183646	31530	215176	0	0
								Credit	0	100698	138846	239544	0	0
								<b>Total</b>	<b>0</b>	<b>284344</b>	<b>170376</b>	<b>454720</b>	<b>0</b>	<b>0</b>
							Sales	Cash	0	19121	31530	50651	0	0
								Credit	54510	161445	144747	360702	0	0
								<b>Total</b>	<b>54510</b>	<b>180567</b>	<b>176277</b>	<b>411353</b>	<b>0</b>	<b>0</b>

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MDR(T)-2-Shariatpur	DHK-2054	MD. GOLAM KIBRIA=SHARIATPUR=	Marketing Officer	01-02-2018	0	473604	Collection	Cash	0	160017	65160	225177	0	0
								Credit	0	65922	29499	95422	0	0
								Total	0	225940	94659	320599	0	0
							Sales	Cash	0	43660	65160	108820	0	0
								Credit	0	43154	54842	97996	0	0
								Total	0	86814	120002	206816	0	0
SVR(T)-1-Savar	DHK-2061	MD. AL-AMIN (SAVAR )	Marketing Officer	15-12-2012	0	889630	Collection	Cash	0	704605	329951	1034556	0	50000
								Credit	0	0	0	0	0	0
								Total	0	704605	329951	1034556	0	50000
							Sales	Cash	0	219319	107349	326668	0	0
								Credit	0	237530	275460	512990	0	0
								Total	0	456849	382809	839658	0	0
NYZ(T)-1-Narayangonj	DHK-2063	MD. SAMSUR RAHMAN	Marketing Officer		0	356159	Collection	Cash	0	32300	15833	48133	0	0
								Credit	0	72191	117500	189691	0	0
								Total	0	104491	133333	237824	0	0
							Sales	Cash	0	0	34970	34970	0	0
								Credit	0	0	63563	63563	0	0
								Total	0	0	98533	98533	0	0
NYZ(T)-2-Keranigonj	DHK-2064	MD. ROMJAN ALI (KHOKON)=DOHAR	Marketing Officer	05-09-2011	0	1226959	Collection	Cash	0	266065	71244	337308	0	0
								Credit	0	29102	0	29102	0	0
								Total	0	295167	71244	366411	0	0
							Sales	Cash	0	34700	52610	87310	0	0

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NYZ(T)-2-Keranigonj	DHK-2064	MD. ROMJAN ALI (KHOKON)=DOHAR	Marketing Officer	05-09-2011	0	1226959	Sales	Credit	0	118742	97397	216139	0	0
								<b>Total</b>	<b>0</b>	<b>153442</b>	<b>150007</b>	<b>303449</b>	<b>0</b>	<b>0</b>
DHK79-Bashabo	DHK-2065	MD. MAHBUBUR RAHMAN	Field Manager		0	0	Collection	Cash	0	311626	0	311626	0	0
								<b>Total</b>	<b>0</b>	<b>311626</b>	<b>0</b>	<b>311626</b>	<b>0</b>	<b>0</b>
DHK81-Merul Badda	DHK-2067	MD. SHAH ALAM=MUNSHIGONJ			0	0	Collection	Cash	0	0	1100	1100	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>1100</b>	<b>1100</b>	<b>0</b>	<b>0</b>
TNG(T)-1-Sakhipur	DHK-2070	MD. Mozammel Haque	Marketing Officer	01-09-2008	0	2199630	Collection	Cash	0	451108	175550	626658	0	0
								Credit	0	298207	0	298207	15764	0
								<b>Total</b>	<b>0</b>	<b>749315</b>	<b>175550</b>	<b>924865</b>	<b>15764</b>	<b>0</b>
							Sales	Cash	16500	216855	174058	407413	0	0
								Credit	0	83200	30720	113920	0	0
								<b>Total</b>	<b>16500</b>	<b>300055</b>	<b>204778</b>	<b>521333</b>	<b>0</b>	<b>0</b>
TNG(T)-4-Mirzapur	DHK-2072	MD. FOYSAL KHAN	Marketing Officer	01-02-2016	0	845979	Collection	Cash	0	186800	53789	240589	0	0
								Credit	0	0	39877	39877	0	0
								<b>Total</b>	<b>0</b>	<b>186800</b>	<b>93666</b>	<b>280466</b>	<b>0</b>	<b>0</b>
							Sales	Cash	0	0	24550	24550	0	0
								Credit	0	0	130175	130175	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>154725</b>	<b>154725</b>	<b>0</b>	<b>0</b>
GAZ(T)-1-Sreepur	DHK-2075	MD. ZALAL UDDIN (SREEPUR)	Marketing Officer	11-03-2008	0	834309	Collection	Cash	0	139962	578753	718716	0	0
								Credit	0	256522	46220	302742	0	0
								<b>Total</b>	<b>0</b>	<b>396484</b>	<b>624973</b>	<b>1021457</b>	<b>0</b>	<b>0</b>

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GAZ(T)-1-Sreepur	DHK-2075	MD. ZALAL UDDIN (SREEPUR)	Marketing Officer	11-03-2008	0	834309	Sales	Cash	0	119540	150465	270005	0	0
								Credit	0	228606	86571	315177	0	0
								<b>Total</b>	<b>0</b>	<b>348146</b>	<b>237036</b>	<b>585182</b>	<b>0</b>	<b>0</b>
GAZ(T)-2-Kapasia	DHK-2076	MD. JAMAL AHMMED	Marketing Officer	15-06-2009	0	688884	Collection	Cash	23589	275078	150700	449368	0	0
								Credit	4810	29220	16434	50463	0	0
								<b>Total</b>	<b>28399</b>	<b>304298</b>	<b>167134</b>	<b>499831</b>	<b>0</b>	<b>0</b>
							Sales	Cash	0	155305	150700	306005	0	0
								Credit	0	30429	26730	57159	0	0
--Select---TNT	DHK-2078	MD. ASADUZZAMAN			0	0	Collection	<b>Total</b>	<b>0</b>	<b>185734</b>	<b>177430</b>	<b>363164</b>	<b>0</b>	<b>0</b>
								Cash	0	300000	0	300000	0	0
GP04-Mirerbazar	DHK-2079	MD. ARIF HOSSEN (GAZIPUR)	Marketing Officer		0	0	Collection	<b>Total</b>	<b>0</b>	<b>300000</b>	<b>0</b>	<b>300000</b>	<b>0</b>	<b>0</b>
								Cash	0	0	1575518	1575518	0	0
GP36-Faidabad, Uttara	DHK-2168	MD.SUJAT UDDIN			0	0	Collection	<b>Total</b>	<b>0</b>	<b>0</b>	<b>1575518</b>	<b>1575518</b>	<b>0</b>	<b>0</b>
								Cash	0	0	2299	2299	0	0
GP39-Majar Road	DHK-2174	MD. ZAHIRUL ISLAM =SHIBPUR=			0	0	Collection	<b>Total</b>	<b>0</b>	<b>0</b>	<b>2299</b>	<b>2299</b>	<b>0</b>	<b>0</b>
								Cash	0	35807	0	35807	0	0
NYZ(T)-3-Dohar	DHK-2180	MD. MOTALEB =N-GONJ=	Marketing Officer	07-11-2020	0	1377971	Collection	<b>Total</b>	<b>0</b>	<b>35807</b>	<b>0</b>	<b>35807</b>	<b>0</b>	<b>0</b>
								Cash	0	62704	43579	106283	0	0
								Credit	0	34000	18452	52452	0	0
								<b>Total</b>	<b>0</b>	<b>96704</b>	<b>62031</b>	<b>158735</b>	<b>0</b>	<b>0</b>

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NYZ(T)-3-Dohar	DHK-2180	MD. MOTALEB =N-GONJ=	Marketing Officer	07-11-2020	0	1377971	Sales	Cash	0	0	10917	10917	0	0
								Credit	0	0	126742	126742	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>137660</b>	<b>137660</b>	<b>0</b>	<b>0</b>
BSL(T)-1-Gournadi	DHK-2187	MD. MOSIUR RAHMAN =Gournadi =	Marketing Officer	15-02-2019	0	0	Collection	Cash	0	0	279357	279357	226634	0
								Credit	0	0	14800	14800	14800	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>294157</b>	<b>294157</b>	<b>241434</b>	<b>0</b>
GP52-Vacant NRG	DHK-2200	EJAZUL ISLAM =Barishal Sadar=			0	0	Collection	Cash	0	0	10000	10000	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>10000</b>	<b>10000</b>	<b>0</b>	<b>0</b>
SVR(T)-3-Dhamrai	DHK-2220	MD. ISMAIL HOSSAIN=DHAMRAI=			0	0	Collection	Cash	0	95000	25100	120100	0	0
								<b>Total</b>	<b>0</b>	<b>95000</b>	<b>25100</b>	<b>120100</b>	<b>0</b>	<b>0</b>
NYZ(T)-4-Munshiganj	DHK-2221	MD.IKRAM HOSSAIN (MUNSHIGONJ)	Marketing Officer	15-02-2020	0	496675	Collection	Cash	0	180466	50140	230606	0	0
								Credit	0	50248	149326	199574	0	0
								<b>Total</b>	<b>0</b>	<b>230714</b>	<b>199467</b>	<b>430181</b>	<b>0</b>	<b>0</b>
							Sales	Cash	0	22600	13375	35975	0	0
								Credit	0	116964	119939	236903	0	0
								<b>Total</b>	<b>0</b>	<b>139564</b>	<b>133314</b>	<b>272878</b>	<b>0</b>	<b>0</b>
INS(T)-1-Institution-	DHK-2226	K.M RAFIQUUL ISLAM	Marketing Officer		0	3350993	Collection	Cash	0	714244	47530	761775	0	0
								Credit	0	639575	0	639575	0	0
								<b>Total</b>	<b>0</b>	<b>1353820</b>	<b>47530</b>	<b>1401350</b>	<b>0</b>	<b>0</b>
							Sales	Credit	0	1014050	491920	1505970	0	0
								<b>Total</b>	<b>0</b>	<b>1014050</b>	<b>491920</b>	<b>1505970</b>	<b>0</b>	<b>0</b>

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FRD(AA)-1-(Sadarpur)	DHK-2227	MD. NAZMUL KABIR	Marketing Officer	10-08-2020	0	322972	Collection	Cash	0	176839	139064	315903	0	0
								Credit	0	16733	0	16733	0	0
								<b>Total</b>	<b>0</b>	<b>193572</b>	<b>139064</b>	<b>332636</b>	<b>0</b>	<b>0</b>
							Sales	Cash	0	46550	3260	49810	0	0
								Credit	13382	54794	93863	162040	0	0
								<b>Total</b>	<b>13382</b>	<b>101344</b>	<b>97123</b>	<b>211850</b>	<b>0</b>	<b>0</b>
BSL(T)-3- Barisal	DHK-2235	Md. RAYHAN	Marketing Officer	01-11-2020	0	223159	Collection	Cash	0	84142	46984	131126	0	0
								Credit	0	27303	78578	105881	0	0
								<b>Total</b>	<b>0</b>	<b>111445</b>	<b>125562</b>	<b>237007</b>	<b>0</b>	<b>0</b>
							Sales	Cash	0	40445	6090	46535	0	0
								Credit	6600	59824	101294	167718	0	0
								<b>Total</b>	<b>6600</b>	<b>100269</b>	<b>107384</b>	<b>214253</b>	<b>0</b>	<b>0</b>
GP67-Maona	DHK-2247	MD.SHAON AHMMED=POTUAKHALI=			0	0	Collection	Cash	0	0	187	187	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>187</b>	<b>187</b>	<b>0</b>	<b>0</b>
GAZ(T)-6-Kashimpur	DHK-2250	MD. ABU SAYED=KASHIMPUR=	Marketing Officer	01-01-2021	0	532617	Collection	Cash	0	166546	78467	245013	0	84379
								Credit	0	208149	0	208149	0	0
								<b>Total</b>	<b>0</b>	<b>374696</b>	<b>78467</b>	<b>453162</b>	<b>0</b>	<b>84379</b>
							Sales	Cash	0	63948	47490	111438	0	0
								Credit	0	132090	38340	170430	0	0
								<b>Total</b>	<b>0</b>	<b>196038</b>	<b>85830</b>	<b>281868</b>	<b>0</b>	<b>0</b>
DHK100-Azimpur Maturity-04	DHK-2256	MD. DALOWAR HOSSEN (TANGAIL)		01-06-2023	0	0	Collection	Cash	0	0	1511	1511	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>1511</b>	<b>1511</b>	<b>0</b>	<b>0</b>

Al-Madina Pharmaceuticals Ltd. (Animal Health)  
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Monthly Sales Collection and Outstanding Repot  
From : 01-Oct-2023 To: 03-Dec-2023

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**Monthly Sales Collection and Outstanding Repot**

**From : 01-Oct-2023 To: 03-Dec-2023**

NRS(T)-3-Narsingdi-2	DHK-2267	MD. JAMAL UDDIN	Marketing Officer	01-03-2021	0	661618	Collection	Cash	0	98413	166819	265232	0	0
								Credit	0	421390	3300	424690	1760	0
								<b>Total</b>	<b>0</b>	<b>519803</b>	<b>170119</b>	<b>689922</b>	<b>1760</b>	<b>0</b>
							Sales	Cash	3850	79355	82280	165484	0	0
								Credit	0	153045	151873	304918	0	0
								<b>Total</b>	<b>3850</b>	<b>232399</b>	<b>234153</b>	<b>470402</b>	<b>0</b>	<b>0</b>
GP76-Monipur Bazar	DHK-2268	MD. SHAHIN ALI=MANIKGONJ=			0	0	Collection	Cash	0	0	4825	4825	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>4825</b>	<b>4825</b>	<b>0</b>	<b>0</b>
NRS(T)-4-Narsingdi-3	DHK-6026	Md. Mohibul Islam	Marketing Officer	01-12-2021	0	213637	Collection	Cash	0	77529	43290	120819	48629	0
								Credit	0	98820	0	98820	85478	0
								<b>Total</b>	<b>0</b>	<b>176348</b>	<b>43290</b>	<b>219638</b>	<b>134107</b>	<b>0</b>
							Sales	Cash	0	0	22740	22740	0	0
								Credit	0	0	78415	78415	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>101155</b>	<b>101155</b>	<b>0</b>	<b>0</b>
NRG34-Victory Hospital-02	DHK-70564	Md. Faizul Karim=Patuakhali=			0	0	Collection	Cash	0	0	35000	35000	0	0
								<b>Total</b>	<b>0</b>	<b>0</b>	<b>35000</b>	<b>35000</b>	<b>0</b>	<b>0</b>
GAZ(T)-8-KALIYAKOIR	DHK-70640	Md. Abdul Monnaf	Marketing Officer	01-12-2021	0	579556	Collection	Cash	0	630563	276383	906946	0	0
								Credit	0	54218	0	54218	0	0
								<b>Total</b>	<b>0</b>	<b>684781</b>	<b>276383</b>	<b>961164</b>	<b>0</b>	<b>0</b>
							Sales	Cash	0	218395	186415	404810	0	0
								Credit	0	48970	69200	118170	0	0
								<b>Total</b>	<b>0</b>	<b>267365</b>	<b>255615</b>	<b>522980</b>	<b>0</b>	<b>0</b>

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Monthly Sales Collection and Outstanding Repot

From : 01-Oct-2023 To: 03-Dec-2023

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From : 01-Oct-2023 To: 03-Dec-2023

SVR(T)-2-Singair	DHK-70663	Md. Liton Rana	Marketing Officer	12-01-2023	0	424129	Collection	Cash	0	102571	137735	240306	0	0
								Credit	0	83470	0	83470	0	0
								Total	0	186041	137735	323776	0	0
							Sales	Cash	0	0	101985	101985	0	0
								Credit	0	0	21015	21015	0	0
								Total	0	0	123000	123000	0	0
TNG(T)-2-Ghatail	DHK-70665	Md. Mizanur Rahman	Marketing Officer	01-01-2023	0	266433	Collection	Cash	0	138707	23681	162388	0	0
								Credit	0	122401	67329	189730	0	0
								Total	0	261108	91010	352118	0	0
							Sales	Cash	0	27000	0	27000	0	0
								Credit	23400	158534	109168	291102	0	0
								Total	23400	185534	109168	318102	0	0
GAZ(T)-7-Gazipur	DHK-70681	Md. Sadikul Islam	Marketing Officer	02-05-2023	0	463877	Collection	Cash	0	159556	73682	233238	33580	0
								Credit	0	28034	153588	181622	0	0
								Total	0	187590	227270	414860	33580	0
							Sales	Cash	0	12630	0	12630	0	0
								Credit	0	102888	75194	178082	0	0
								Total	0	115518	75194	190712	0	0
SVR(T)-5-Shibalaya	DHK-70690	Poturam Mohanto	MIO	04-07-2023	0	201006	Collection	Cash	0	52110	93200	145310	0	0
								Credit	0	138769	45800	184569	0	0
								Total	0	190879	139000	329879	0	0

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Monthly Sales Collection and Outstanding Repot  
From : 01-Oct-2023 To: 03-Dec-2023

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**From : 01-Oct-2023 To: 03-Dec-2023**

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Monthly Sales Collection and Outstanding Repot

From : 01-Oct-2023 To: 03-Dec-2023

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SVR(T)-3-Dhamrai	DHK-70732	Anik Sarkar	MIO	25-10-2023	0	0	Collection	Cash	5400	169425	22000	196825	0	0
								Credit	31335	7730	0	39065	0	0
								Total	36735	177155	22000	235890	0	0
							Sales	Cash	54400	164875	26550	245825	0	0
								Credit	16728	197973	28485	243186	0	0
								Total	71128	362848	55035	489012	0	0

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Monthly Sales Collection and Outstanding Repot  
From : 01-Oct-2023 To: 03-Dec-2023

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