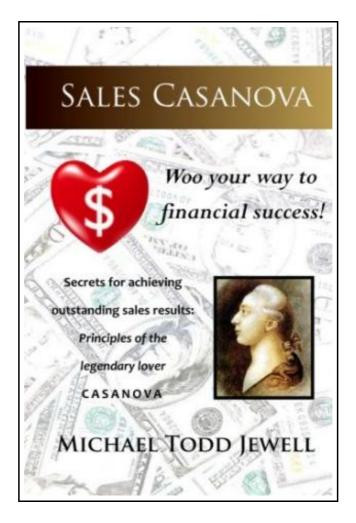
### Sales Casanova: Woo Your Way to Financial Success!



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#### Reviews

Unquestionably, this is the best operate by any author. It is among the most amazing pdf i actually have read. Its been designed in an remarkably basic way which is just right after i finished reading this pdf by which basically altered me, change the way i believe.

(Harold Spencer)

#### SALES CASANOVA: WOO YOUR WAY TO FINANCIAL SUCCESS!



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Createspace, United States, 2015. Paperback. Book Condition: New. 203 x 133 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Are you ready for more than just a j-o-b (what some people call justover-broke)? You know: employment that is time consuming, strength zapping and mind numbing . and that also, by the way, severely limits your income. You can have more than that. You can woo your way to riches through Sales Success! .A man lived more than two centuries ago who was famous as a lover-perhaps the greatest lover the world has ever known. What is less commonly talked about today is his success as a salesperson. The man s name was Giacomo Casanova. The principles and techniques Casanova used to successfully sell himself (and after all, isn t that ultimately what we are all selling anyway?) can still be applied today in order sell any product or service, in corporate or retail sales, to achieve outstanding sales results and steer you on the path to financial success. Within these pages, you will find the keys to learning how to treat your customers like the significant people they are in your life in order to achieve optimum sales performance: by applying the never-before-revealed yet simple principles of the legendary lover Casanova. Learn the secrets to achieving outstanding sales results by applying the never-before-revealed: Yet common-sense principles of the legendary 18th century lover Casanova. Discover the application of conventional selling to these Sales Casanova principles, and more: Conventional Selling Steps versus Sales Casanova principles. Prospecting for Customer Sales Lead vs. Going where your type hangs out. Schedule Prospect/Customer Appointmentscompared to Setting up a date. Qualifying Prospective Customersis akin to Listening and letting them talk. Make the Sales Presentation ala Turn on the Charm. Closing the deal aka Get...



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