



Brief Coaching for Lasting Solutions

By Insoo Kim Berg

W. W. Norton & Company. Hardcover. Book Condition: New. Hardcover. 264 pages. Dimensions: 8.3in. x 5.7in. x 1.1in. Like so many helping professionals today, coaches are discovering that the most effective treatment plan is not always the one that takes the most time. Perhaps more so than in any other situation, coaching allows practitioners to quickly forge collaborative relationships with their clients and help them maximize their performance in work and in life. Brief Coaching for Lasting Solutions teaches coaches how to conduct conversations that are most useful to clients in achieving their goals within a brief period of time. The authors, two of the leading practitioners of the brief coaching method, masterfully guide readers through the steps of this process from the initial meeting to follow-up sessions to troubleshooting setbacks while illustrating essential skills with ample case examples. This book is written for coaches who want to reduce the time it takes to provide effective coaching while making the best use possible of resources the client brings to the table. At the same time it is written for the benefit of today's clients, so many of whom want to avoid coaching that is time-intensive and costly, and instead seek coaching that is...



READ ONLINE
[7.37 MB]

Reviews

If you need to adding benefit, a must buy book. I could comprehended every thing out of this composed e pdf. I am just very happy to tell you that this is the greatest pdf i have study inside my individual existence and could be he finest publication for at any time.

-- **Miss Laurie Waters IV**

Most of these publication is the greatest publication offered. It is actually rally intriguing throgh reading period of time. You can expect to like just how the article writer create this publication.

-- **Eddie Schuppe**