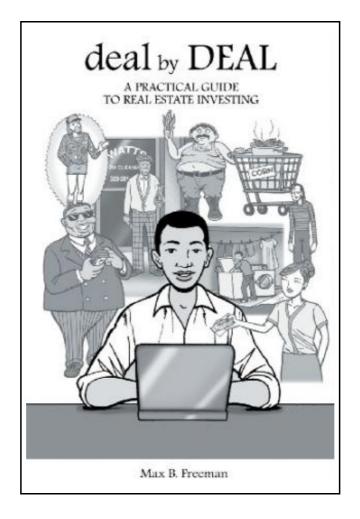
Deal by Deal: A Practical Guide to Real Estate Investing



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DEAL BY DEAL: A PRACTICAL GUIDE TO REAL ESTATE INVESTING



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Dog Ear Publishing, United States, 2012. Paperback. Book Condition: New. 224 x 147 mm. Language: English . Brand New Book ***** Print on Demand *****. Max B. Freeman enjoys teaching the simple techniques required to succeed with real estate investments. As a business owner Max understands the power of value in the market place. If the products or services you offer have value, your business has a good chance of succeed-ing. Real estate investing is also about added-value. Value can be added through rehabilita-tion, time appreciation and use code. His added-value approach allows the reader to avoid the common myths associated with real estate investing i.e., the market will always go up, now is the perfect time to invest, now is the worst time to invest, etc. Mr. Freeman recognizes that real estate investing can yield modest profits to income that can replace a professional career. Throughout the book Max allows the reader to understand hands-on, the entire process of successful real estate ventures. In the various vignettes, he displays a commonsense approach to problem solving to realize profit. His fundamental belief in the benefits of real estate investing is reflected in his continued market activity. Along with his investment team, Mr. Freeman develops properties through-out Southern California, Arizona and Illinois. He currently sits on the board of several real estate partnerships where he formulates business strategies to expand, liquidate or maintain real estate portfolios. Because of his love of teaching, Max periodically takes on clients to consult in their individ-ual real estate endeavors; from solutions for asset acquisition to asset management. He also writes for several periodicals along with speaking to students on campuses in his local area. Max s uncanny approach to problem solving is remarkable . Dr. Lloyd Ferguson Jr. Computer Engineering professor, California State Polytechnic University, Pomona....

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