



Northwestern University

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Imane Jalal

has successfully completed

Building a Toolkit for Your Sales Process

an online non-credit course authorized by Northwestern University and offered through
Coursera

A handwritten signature in black ink, appearing to read 'Craig Wortmann'.

Craig Wortmann
CEO, Sales Engine Inc
Venture Partner, Pritzker Group Venture Capital
Clinical Professor, Kellogg School of Management

COURSE CERTIFICATE



Verify at:
<https://coursera.org/verify/JQ2KL3NBj9QZ>

Coursera has confirmed the identity of this individual and their
participation in the course.