

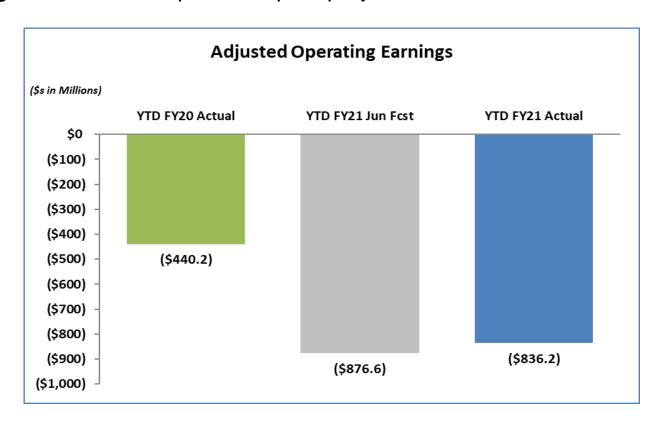
## Monthly Performance Report

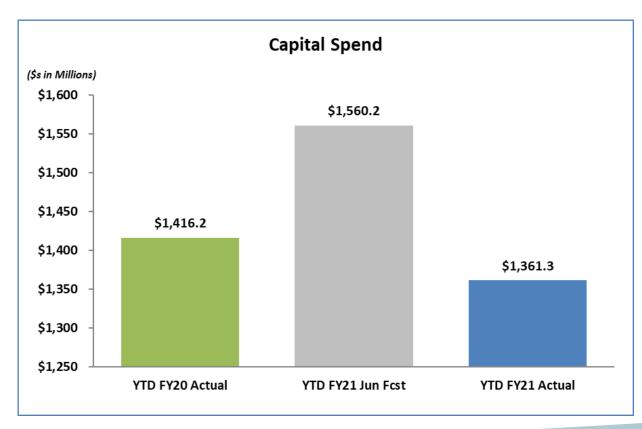
YTD June FY 2021

July 31, 2021

**Operating:** Adjusted Operating Earnings of (\$836.2MM) through June FY 2021 are \$40.3MM favorable to June Forecast and (\$396.0MM) lower than the prior year. Total revenue is \$16.4MM favorable (driven by ticket revenue and state supported train revenue) and total expenses are \$23.9MM favorable (primarily driven by transfer to capital and ancillary, and salary, wages and benefits) vs. June Forecast.

**Capital:** Capital spend of **\$1,361.3MM** for YTD FY 2021 is (\$199.0MM) lower vs June Forecast and a decrease of (\$55.0MM) compared to prior year. Lower spend vs June Forecast is mainly driven by Planning & Asset Development capital projects.







## **Operating Results**

			FY.	2021 vs Prior	/ear			FY 2021 vs Jun Forecast						
	P	rior Year		Actual		Y/Y Grov	wth		Jun Fcst		Actual	Fav	v/(Unfav) v	s Jun Fcst
(\$s in Millions)	YT	D Jun FY20	YTI	D Jun FY21		\$	%	Y	TD Jun FY21	YTI	D Jun FY21		\$	%
Ticket Revenue (Adjusted)	\$	1,112.4	\$	494.5	\$	(617.9)	(56%)	\$	480.9	\$	494.5	\$	13.5	3%
Food & Beverage		27.3		12.1		(15.2)	(56%)		10.5		12.1		1.6	15%
State Supported Train Revenue		241.2		280.5		39.3	16%		277.4		280.5		3.1	1%
Subtotal Passenger Related Revenue		1,380.9		787.0		(593.9)	(43%)		768.8		787.0		18.2	2%
Other Core Revenue		228.9		221.3		(7.6)	(3%)		221.6		221.3		(0.3)	(0%)
Ancillary Revenue		258.7		253.8		(4.9)	(2%)		255.2		253.8		(1.4)	(1%)
Total Revenue		1,868.4		1,262.1		(606.4)	(32%)		1,245.6		1,262.1		16.4	1%
Salaries, Wages & Benefits		1,472.5		1,379.5		(92.9)	(6%)		1,382.3		1,379.5		2.7	0%
Train Operations		213.7		153.3		(60.4)	(28%)		152.8		153.3		(0.5)	(0%)
Fuel, Power & Utilities		173.6		128.1		(45.6)	(26%)		129.1		128.1		1.0	1%
Materials		108.6		82.6		(26.1)	(24%)		84.1		82.6		1.5	2%
Facility, Communication & Office		123.2		124.0		0.8	1%		125.2		124.0		1.2	1%
Advertising and Sales		44.8		34.6		(10.2)	(23%)		34.2		34.6		(0.4)	(1%)
Casualty and Other Claims		51.6		40.4		(11.2)	(22%)		41.0		40.4		0.6	2%
Professional Fees & Data Processing		155.0		141.5		(13.5)	(9%)		143.3		141.5		1.9	1%
All Other Expense		95.0		143.0		47.9	50%		144.2		143.0		1.3	1%
Transfer to Capital & Ancillary		(129.5)		(128.6)		0.9	1%		(114.1)		(128.6)		14.5	13%
Total Expense		2,308.7		2,098.3		(210.3)	(9%)		2,122.2		2,098.3		23.9	1%
Adjusted Operating Earnings	\$	(440.2)	\$	(836.2)	\$	(396.0)	(90%)	\$	(876.6)	\$	(836.2)	\$	40.3	5%
OPEB's and Pension		25.1		26.0		0.9	3%		26.4		26.0		(0.4)	(2%)
Project Related Revenue & Expense		(110.2)		(100.3)		9.9	9%		(90.6)		(100.3)		(9.8)	(11%)
Depreciation		(697.0)		(710.3)		(13.4)	(2%)		(715.1)		(710.3)		4.8	1%
Office of Inspector General		(16.4)		(17.2)		(0.8)	(5%)		(17.5)		(17.2)		0.3	2%
State Capital Payment Amortization		98.4		103.7		5.2	5%		102.7		103.7		1.0	1%
Non-Operating Inc/(Exp)		49.8		(18.5)		(68.4)	(137%)		(16.0)		(18.5)		(2.5)	(16%)
Net Income/(Loss)	\$	(1,090.5)	\$	(1,553.0)	\$	(462.5)	(42%)	\$	(1,586.7)	\$	(1,553.0)	\$	33.7	2%

<sup>\*</sup>State Supported Train Revenue - includes revenue from CARES Act Funding

**Revenues:** Total revenue of **\$1,262.1MM** through June FY 2021 is \$16.4MM favorable to June Forecast and a decrease of (\$606.4MM) over the prior year. YOY variance is mainly driven by lower passenger related revenue due to the COVID-19 pandemic.

**Expenses:** Total expenses of **\$2,098.3MM** through June FY 2021 are favorable \$23.9MM to June Forecast primarily driven by favorable transfer to capital and ancillary, salary, wages, and benefits expenses, and professional fees and data processing. The decrease of (\$210.3MM) from the prior year is driven by lower expenses for salaries, wages and benefits, train operations, fuel, power and utilities, and materials.

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results, Net Income/(Loss) will continue to be reported for reference. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level results (reported on page 8) reflect the change to Adjusted Operating Earnings, in line with consolidated financials.

**Note:** Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).



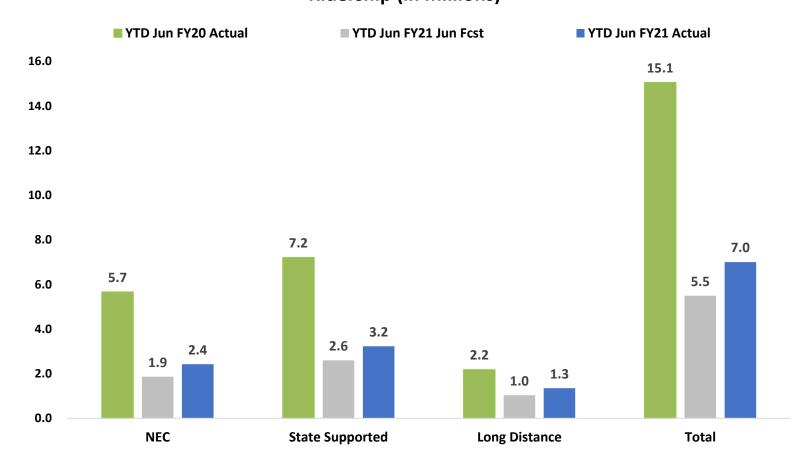
	FY2021 vs Prior Year								FY 2021 vs Jun Forecast								
(\$s in Millions)	Actual YTD Jun FY20		al Actual			Y/Y Growth			Jun Fcst		Actual	Over/(Under) vs Jun Fcst					
			YT	D Jun FY21		\$	%		YTD Jun FY21		TD Jun FY21		\$	%			
Engineering	\$	533.8	\$	449.4	\$	(84.4)	(16%)	Ç	448.0	\$	449.4	\$	1.5	0%			
Mechanical		234.1		260.9		26.9	11%		237.4		260.9		23.6	10%			
Operations		47.7		8.6		(39.1)	(82%)		9.3		8.6		(0.8)	(8%)			
<b>Total Operations</b>		815.6		718.9		(96.6)	(12%)		694.7		718.9		24.3	3%			
IT		80.4		68.7		(11.7)	(15%)		71.0		68.7		(2.3)	(3%)			
Commerical & Marketing		1.4		0.5		(0.9)	(67%)		2.6		0.5		(2.2)	(83%)			
ADA & Stations		112.8		150.3		37.5	33%		151.8		150.3		(1.5)	(1%)			
Safety		14.1		12.7		(1.4)	(10%)		14.4		12.7		(1.7)	(12%)			
Procurement		3.7		2.6		(1.2)	(31%)		2.9		2.6		(0.3)	(11%)			
Acela 21		323.4		165.8		(157.6)	(49%)		183.0		165.8		(17.2)	(9%)			
Planning & Asset Development		65.3		102.0		36.6	56%		439.5		102.0		(337.5)	(77%)			
Intercity Trainsets		0.0		136.0		136.0	N/A		3.7		136.0		132.3	N/A			
Other, OVHD Adjustment		(0.5)		3.8		4.3	887%		(3.3)		3.8		7.2	215%			
Total Capital Spend	\$	1,416.2	\$	1,361.3	\$	(55.0)	(4%)	Ş	1,560.2	\$	1,361.3	\$	(199.0)	(13%)			

**FY 2021 vs. June Forecast**: YTD FY 2021 capital spend of \$1,361.3MM is (\$199.0MM or 13%) lower than June Forecast driven by lower capital spend on Planning and Asset Development capital projects, and partially offset by higher spend on Intercity Trainsets capital projects.

**FY 2021 vs. Prior Year:** YTD FY 2021 capital spend is (\$55.0MM or 4%) lower than prior year primarily driven by lower capital spend on New Acela, Engineering, Operations and IT capital projects. This is partially offset by higher spend on Intercity Trainsets, ADA, Planning and Asset Development, and Real Estate capital projects.

	Prior Year	Jun Fcst	Actual	Fav/(Unfav) vs J	un Fcst	Y/Y Growth	
	YTD Jun FY20	YTD Jun FY21	YTD Jun FY21	#	%	#	%
Key Performance Indicators							
Ridership (in thousands):							
Northeast Corridor	5,664	1,861	2,423	561	30%	(3,241)	(57%)
State Supported	7,209	2,599	3,230	631	24%	(3,979)	(55%)
Long Distance	2,182	1,035	1,350	315	30%	(832)	(38%)
Total Ridership	15,055	5,495	7,002	1,507	27%	(8,053)	(53%)
RASM (in cents)	18.47	14.01	14.81	0.80	6%	(4)	(20%)
CASM (in cents)	23.62	27.90	28.09	(0.18)	(1%)	4	19%
Cost Recovery Ratio (NTS)	78.2%	50.2%	52.7%	2.5 pp		(25.5) pp	
Customer Satisfaction Index (CSI)	82.0%	81.8%	83.3%	1.5 pp		1.3 pp	
Other Indicators (in millions)							
Seat Miles	7,721.4	4,837.9	5,560.2	722.4	15%	(2,161)	(28%)
Passenger Miles	2,971.5	1,289.0	1,665.3	376.3	29%	(1,306)	(44%)
Train Miles	24.6	14.4	16.8	2.4	17%	(8)	(32%)

## Ridership (in millions)



**Ridership:** Ridership of **7.0MM** for FY 2021 and is **1.5MM** higher than June Forecast and **(8.1MM)** lower than prior year driven by lower ridership across all service lines due to the COVID-19 pandemic.

**Note:** Key Performance Indicators and Other Indicators are representative of National Train Service (NTS) (NEC, State Supported, and Long Distance) results <a href="RASM">RASM</a> is defined as NTS (NEC, State Supported, and Long Distance) operating revenue divided by seat miles.

CASM is defined as NTS (NEC, State Supported, and Long Distance) operating expenses divided by seat miles.

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Cost Recovery Ratio is defined as NTS (NEC, state supported, long distance) operating revenue divided by operating expenses



YTD Jun FY21	Northeast Corridor Account	National Network Account	<u>Total</u>
Financial Sources			
Operating Sources (A)	530,792	731,283	1,262,074
Capital Sources	314,203	131,705	445,908
Federal Grants to Amtrak	2,473,560	2,547,313	5,020,873
Total Operating and Capital Sources	3,318,554	3,410,300	6,728,855
Financial Uses (Operating):			
Operating Uses (B)	903,924	1,194,391	2,098,314
Operating Surplus/Deficit (A-B) (Operating Sources - Operating Uses)	(373,132)	(463,108)	(836,240)
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Financial Uses (Debt Service Payments):			
Debt Service Payments	-	<del>-</del>	-
Available for Capital Uses			
(Operating Surplus/Deficit - Debt Service Payments + Capital Sources + Federal Grants to Amtrak)	2,414,631	2,215,910	4,630,541
Einanaial Hasa (Capital)			
Financial Uses (Capital):  Capital Expenditures	739,557	621,711	1,361,268
Legacy Debt Repayments	91,710	46,707	138,417
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Remaining Carryover Balance	\$ 1,583,364	\$ 1,547,491	\$ 3,130,855
Transfers	_	-	_

Federal funding includes CARES Act Funding

FY 2021 net change in cash flows is \$3,130.9MM for Consolidated Amtrak, \$1,583.4MM for NEC and \$1,547.5MM for National Network.

		YTD June FY 2021												
						Adjusted		Seat Miles	Passenger	Average				
(\$s in Millions)	Op	perating	o	perating		Operating	Ridership	(in	Miles	Load				
,	_	evenue		xpense		Earnings	(in Thousands)	Millions)	(in Millions)	Factor	ОТР			
NEC:				•		J		•	,					
Acela	\$	59.7	\$	190.1	\$	(130.5)	455.6	337.8	92.7	27%	84.1%			
Regional		130.6		309.7		(179.2)	1,965.9	1,090.4	318.8	30%	87.2%			
NEC Special Trains & Adjustments		6.4		8.1		(1.8)	1.2	4.6	0.2	N/A	N/A			
NEC	\$	196.6	\$	508.0	\$	(311.4)	2,422.7	1,432.8	411.7	29%	86.7%			
State Supported:														
Ethan Allen Express	\$	0.8	\$	0.6	\$	0.2	0.0	0.0	0.0	0%	92.4%			
Vermonter	Ą	0.8	Ą	0.0	٦	0.2	0.1	0.8	0.0	0%	94.1%			
Maple Leaf		19.5		19.9		(0.4)	149.9	113.8	42.8	37%	84.5%			
The Downeaster		11.3		11.7		(0.4)	97.2	99.3	8.2	8%	73.6%			
New Haven - Springfield		15.6		20.4		(4.8)	119.1	48.8	7.3	15%	92.3%			
Keystone Service		30.7		47.5		(16.8)	238.8	162.6	21.7	13%	95.3%			
Empire Service		37.5		48.1		(10.5)	369.1	208.3	43.2	21%	91.8%			
Chicago-St.Louis		16.7		20.6		(3.9)	155.6	96.1	28.5	30%	78.8%			
Hiawathas		12.0		14.1		(2.1)	120.0	38.2	9.7	26%	93.9%			
Wolverines		11.5		13.5		(2.0)	80.5	57.7	18.5	32%	59.2%			
Illini		10.1		5.3		4.8	93.0	71.8	14.7	21%	84.9%			
ILLINOIS Zephyr		7.2		7.8		(0.6)	45.9	31.7	7.7	24%	90.6%			
Heartland Flyer		4.9		6.2		(1.3)	26.7	17.3	4.8	28%	71.1%			
Pacific Surfliner		55.4		67.8		(12.4)	481.2	318.4	45.9	14%	87.5%			
Cascades		16.0		21.6		(5.6)	84.1	41.3	13.1	32%	57.5%			
Capitols		28.7		33.3		(4.7)	213.5	132.9	15.0	11%	91.4%			
San Joaquins		42.0		49.5		(7.5)	285.8	289.6	40.9	14%	83.3%			
Adirondack		1.6		0.7		1.0	0.0	0.0	0.0	0%	0.0%			
Blue Water		11.3		13.4		(2.1)	57.9	60.8	10.7	17%	76.2%			
Washington-Lynchburg		8.6		8.4		0.1	69.4	53.2	17.0	32%	85.6%			
Washington - Newport News		8.0		15.2		(7.2)	120.1	72.1	27.7	33%	84.2%			
Washington - Norfolk		13.5		12.2		1.2	84.5	82.0	20.4	23%	84.2%			
Washington - Richmond		8.2		0.1		8.1	0.1	0.0	0.0	0%	84.2%			
Hoosier State		-		0.0		(0.0)	0.0	0.0	0.0	0%	0.0%			
Kansas City-St.Louis		7.6		7.8		(0.2)	45.1	47.3	8.9	19%	81.8%			
Pennsylvanian		11.9		13.0		(1.2)	80.4	57.6	18.2	32%	74.0%			
Pere Marquette		5.3		6.2		(0.9)	29.5	20.6	4.5	22%	83.1%			
Carolinian		14.7		16.8		(2.1)	125.2	87.9	37.9	43%	72.9%			
Piedmont		4.6 0.1		5.1 8.9		(0.5) (8.9)	57.3 0.0	28.5 2.6	6.4 0.0	22% N/A	78.5% N/A			
Non Nec Special Trains & Adjustments  State Supported	\$	415.1	Ċ	495.8	\$	(80.7)	3,229.9	2,241.1	473.8	21%	83.7%			
State Supported	Ą	413.1	Ą	433.8	٦	(80.7)	3,223.3	2,241.1	4/3.8	21/6	03.770			
Long Distance:														
Silver Star	\$	13.8	\$	38.6	\$	(24.9)	123.8	149.3	59.3	40%	40.3%			
Cardinal		4.3		18.7		(14.4)	47.0	54.8	19.1	34%	56.7%			
Silver Meteor		16.2		42.7		(26.5)	129.0	177.0	67.8	38%	51.7%			
Empire Builder		18.3		57.6		(39.3)	123.9	228.8	87.2	38%	56.3%			
Capitol Limited		5.4		18.0		(12.7)	49.8	43.3	21.1	49%	37.1%			
California Zephyr		18.3		56.6		(38.2)	106.4	186.5	80.4	43%	46.4%			
Southwest Chief		15.4		52.9		(37.5)	78.6	180.2	74.2	41%	36.2%			
City of New Orleans		5.9		19.8		(13.8)	60.1	63.7	25.1	38%	83.2%			
Texas Eagle		9.0		25.4		(16.4)	88.6	76.3	47.2	62%	59.1%			
Sunset Limited		5.4		35.8		(30.3)	39.2	113.7	27.8	25%	32.4%			
Coast Starlight		14.7		47.1		(32.4)	119.2	138.9	56.2	41%	56.4%			
Lake Shore Limited		9.4		30.7		(21.3)	106.5	105.0	44.0	42%	59.0%			
Palmetto		6.2		17.0		(10.8)	71.4	54.7	19.6	36%	66.0%			
Crescent		9.0		30.5		(21.5)	67.3	79.6	32.3	41%	45.1%			
Auto Train		60.4		65.1		(4.7)	138.6	234.7	118.5	51%	54.3%			
Long Distance Adjustments	\$	(0.0)	<u>,</u>	1.3	_	(1.3)	N/A	N/A	N/A	N/A	N/A			
Long Distance	Þ	211.9	Þ	557.8	\$	(345.9)	1,349.6	1,886.4	779.8	41%	52.1%			
Ancillary		250.7		245.6		5.0								
Infrastructure		187.8		291.0		(103.2)								
Ametical	_	1 202 4	<u>,</u>	2.000.0	_	/02C 01	7.003.1	F F60 0	1.005.0	30%	70.00/			
Amtrak	\$	1,262.1	Þ	2,098.3	Þ	(836.2)	7,002.1	5,560.2	1,665.3	30%	78.9%			

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level Adjusted Operating Earnings will replace the previously reported "Fully Allocated Contribution/(Loss)" which was based on Net Income/(Loss)

Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).

Operating Revenue is defined as GAAP revenue excluding: 1) non-cash revenue items (state capital payment amortization); and (2) GAAP income statement items reported with capital results (project related revenue).

Gross Ticket Revenue is defined as unadjusted revenues from ticket purchases.

Special Trains & Adjustments ("NEC Special Trains & Adjustments", "Non NEC Special Trains & Adjustments", and "Long Distance Adjustments" include non-train revenue & expenses allocated across the National Train Service, these typically include items that cannot be allocated to a specific route but affect all routes in the National Train Service.

Due to the individual PRIIA Sec. 209 contract requirements, the State Supported route view will not match invoices to the states or agencies.

Note: CSI route scores reflect a 12 month rolling average

