

BF

Object: 5 dimensions of human personality

Number of Item: 10

Likert Scale: 1-5

Participants:

- CC: 243
- JIS: 230 (OU_df file)
- JIHO: 221 (CTU_df file)

Study Design: Within subject

Procedure: we conducted three experiments where participants were required to respond to the same questionnaire twice. First, they were asked to respond honestly to all of its questions. Then, we instructed them to fake their responses in three different contexts: a Job Interview for a Salesperson Position (JIS), one for a role in a Humanitarian Organization (JIHO) and to obtain a Child Custody (CC) in the context of a litigation, having the same subject responding in an honest condition and in one of instructed faking. To sum up, In the three experiments, participants were asked to respond to the same set of 10 items twice, first honestly and then altering their answers to obtain a personal gain in three different contexts described before.

FAKING GOOD: we expect liars will give higher responses than truth-tellers because they have to appear in a better light.

Item:

EX1G EX2G A1G A2G C1G C2G ES1G ES2G O1G O2G

EX = Extroversion scale

A = Agreeableness scale

C = Conscientiousness scale

ES = Emotional stability scale

O = Openness scale

"I see myself as someone who ...":

- is outgoing, sociable (extroversion);
- is reserved (extroversion reversed);
- tends to find fault with others (agreeableness, reversed);
- is generally trusting (agreeableness);
- tends to be lazy (conscientiousness, reversed)
- does a thorough job (conscientiousness);
- gets nervous easily (emotional stability, reversed);

- is relaxed, handles stress well (emotional stability);
- has an active imagination (openness);
- has few artistic interests (openness, reversed).