# Smoking within the Household: Spousal Peer Effects and Children Health Implications\*

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#### Abstract

This paper looks at spousal peer effects on the smoking behavior and their implication for the health of children through passive smoking. Smoking decisions are modeled as equilibrium strategies of an incomplete information game within the couple. Using data from the French Health Survey 2002-2003, we identify two distinct effects linked to spousal behavior: a smoking enhancing effect of smoking partners and a smoking deterring effect of non smoking partners. On the one hand, having a smoking partner might make smoking more valuable because of the possibility of smoking together. On the other hand, having a non smoking partner might reduce the utility of smoking because the smoker partially internalizes the nuisance imposed on the partner. An implication of these findings is that smoking behaviors could differ qualitatively in couples in which both partners smoke and in which just one partner smokes. This interpretation is supported by our finding that the respiratory health of children is negatively affected only if both parents smoke.

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#### 1 Introduction

The determinants of smoking behavior have been intensively studied in order to improve the understanding of a phenomenon that imposes high costs on society. An important question in this context is how social interactions affect smoking decisions. The behavior of peers might convey information about the costs and benefits of smoking, or affect directly the benefit that an individual derives from tobacco consumption.

Peer effects have been shown to play an important role in individual smoking decisions. A number of studies provide evidence of peer effects on teenagers' tobacco consumption (Powell et al., 2005, Lundborg, 2006, Harris and Gonzàlez López-Valcàrcel, 2008). Harris and Gonzàlez López-Valcàrcel (2008), for instance, separately identify the impacts of peer group smoking prevalence and peer group non smoking prevalence using a cross-section of US young people. A peer group is constituted by young people living in the same household ("siblings"). The main finding of the paper is that the pro-smoking influence of a smoking sibling is twice as big as the deterrence effect exerted by a non smoking sibling. The authors interpret these effects in terms of learning: siblings' smoking and non smoking behavior do not convey the same kind of information about the "coolness" of smoking. Concerning intra-household peer effects, Jones (1994) analyzes the role of the presence of other smokers in the household on individuals' probability of succeeding in giving up smoking. Clark and Etilé (2006), look at the effect of the lagged spousal smoking behavior on current smoking status. Cutler and Glaeser (2007) study spousal peer effects on smoking decisions, as well as the impact of other kinds of social interactions. Using instruments in order to tackle selection problems, they show the existence of such effects. The findings of this literature have important implications: they suggest that measuring the impact of smoking containment policies at the individual level is not appropriate, because of the multiplier effect due to social interactions.

This paper contributes to the literature by disaggregating the peer effect of spousal smoking on individuals smoking participation. The partner's smoking behavior could affect the utility that a smoker derives from tobacco consumption in different ways. With respect to singles, on the one hand, having a smoking partner could make smoking more valuable because of the possibility of smoking together. On the other hand, having a non smoking partner could reduce the utility of smoking, because of (partial) internalization of some of the nuisance imposed on the partner.

We model smoking decisions as the equilibrium strategies of an incomplete information game within the couple. We identify two distinct effects of spousal behavior: a smoking enhancing effect of smoking partners and a smoking deterring effect of non smoking partners. In contrast to Harris and Gonzàlez López-Valcàrcel (2008), in which peer effects are assumed to work through learning in the case of teenagers, in the case of adult couples it seems reasonable to assume that the partners share the same kind of information and that "being cool" is less of an issue. A deterrence effect of non smoking partners could thus be interpreted as a cost imposed by the non smokers on the smokers. Studying the presence of these effects in the context of couples is interesting because this deterrence effect might have an impact on the nature of the smoking behavior. The fact that spouses live together could imply qualitatively different smoking behaviors depending on the tobacco consumption of the partner. For instance, a smoker living with a non smoker could smoke less than she would like to, or decide to smoke outside (bearing thus a transportation cost) in order to avoid the complaints of the partner.

We use data from the French Health Survey 2002-2003. To our knowledge there is no study of intra-couple peer effects on smoking using French data. The literature deals mainly with U.S. or U.K. data. Smoking decisions in different countries might be subject to different social norms. Our results, however, are in line with the existing literature on the determinants of smoking.

We look at the smoking behavior as a game of incomplete information in the case of couples, and as a simple individual decision in the case of singles. Each individual knows a number of characteristics of her partner (if any), but cannot observe all the variables that might influence the smoking decision of the latter. She forms a prior on the probability that the partner smokes.

This prior is a function of the characteristics of the partner, and in particular of his past smoking behavior. The assumptions that the smoking game is non cooperative and of incomplete information might seem odd in the household context. However, the smoking behavior is very much linked to addiction and it could be difficult for an individual to commit to a particular behavior. In addition to that, adults are not likely to start smoking, but they might quit if they were smokers in the past. Succeeding in giving up smoking is not perfectly predictable ex ante and might depend on random shocks (for instance, random shocks). Thus, at each instant in time, the smoking decision of the spouse can be considered as uncertain.

In order to identify the model we use the methodology proposed by Bajari et al. (2009). This method permits to estimate peer effects in incomplete information games, when the equilibrium probabilities of choosing a particular strategy are unobserved to the econometrician. We include in our sample individuals that play a game with their partner (couples) and individuals whose smoking behavior is determined individually (singles). This permits us to identify both a negative and the positive peer effects that are at work in the smoking game.

The main problem in estimating household decision-making models is related to assortative matching (Becker, 1974), leading to the well known correlated effects (Manski, 1995). For instance, Clark and Etilé (2006) consider a complete information framework and find that the correlation between spouses smoking decisions is entirely due to the correlation between individual random effects, not to peer effects. We use a different strategy in order to tackle this problem: we consider an imperfect information game instead and we control by a number of partners characteristics influencing the beliefs about the partner's decisions. In our model, each individual sets her instantaneous smoking decision in order to maximize her expected utility, knowing the socioeconomic characteristics of the partner she faces. In addition to that, we control for past smoking behaviors. Thus, our model does not predict the probability of smoking of an individual, but the probability of smoking given her past smoking behavior and the partner she lives with. Controlling for the past smoking decision of both partners permits to take into

account the correlation across partners' unobservables, if this correlation is constant over time.

The main result of the paper is that both a smoking enhancing and a smoking deterring effect are at work in the spousal smoking game. Having a smoking partner encourages tobacco consumption, while having a non smoking partner has the opposite impact. As it was mentioned earlier, our interpretation of this result is that a non smoking partner might reduce the utility enjoyed from smoking. A smoker could change the way she consumes cigarettes depending on the partner's smoking status. For instance, she could be forced to smoke outside home by a non smoking partner which reduces her utility. This should have an impact on the exposure to passive smoking of other family members, and ultimately on their health status. As passive smoking exposure is not observable, we cannot test directly the hypothesis that having a non smoking partner imposes a reduction in utility to the smoker through the obbligation to smoke inside the house. However, using data on the respiratory diseases of children, we find evidence supporting our interpretation of the smoking game.

A relatively large literature has studied the effect of passive smoking on the health of children. For instance, Mannino et al. (2001) showed that an high level of exposure to tobacco smoke (measured by the cotinine levels in body fluids) increases the numbers of sick days in school for U.S. children. Adda and Cornaglia (2009), showed that smoking bans in public place increase the exposure of children with smoking parents. However, these studies do not look at the interaction of smoking and non smoking parents. According to our results, a non smoking parent could play a control role and push the smoking parent to smoke outside. This would imply that the respiratory diseases affect more the children whose both parents smoke (controlling for the overall quantities smoked) than the ones with just one smoking parent. Using the French health survey 2002-2003, we find that only the fact that both parents smoke affects negatively the health of children. This is consistent with the smoking game model. Non smoking parents seem to play a control role on their smoking spouses, reducing the utility of smokers possibly though imposing less smoke at home which materializes in the empirical reduction of respiratory diseases of children.

The paper is structured as follows: in section 2 the theoretical model is described. Section 3 summarizes the methodology and describes the data set. Section 4 reports the results on the equilibrium smoking behavior and on the effect of smoking on the respiratory diseases of children. Section 5 concludes.

# 2 Explaining Smoking Behavior: A Theoretical Model

We consider a model in which individuals living in a couple take their decision about smoking behavior simultaneously, taking into account the expected decision of the partner. Singles take their decision individually.

Let us first consider the utility of an individual i living with a partner j. The benefit that this individual can obtain from smoking depends on her taste for smoking  $f_i$  and on the smoking behavior of her partner. Let  $a_i \in \{0, 1\}$  be the smoking decision of individual i, where  $a_i = 1$  means that the individual smokes. The partner makes the same dichotomous decision denoted by  $a_j$ . The utility of individual i if she smokes is:

$$f_i + sa_i - p(1 - a_i),$$

where  $f_i$  is the private benefit from smoking, p is the disutility due to the presence a non smoking partner and s is the effect on the utility from smoking if the partner smokes as well. Both parameters are thus assumed to be non negative in the theoretical model. They capture, respectively, a smoking enhancing and a smoking deterring effect related to the partner's behavior.

The utility of a non smoker is normalized to zero up to the disutility linked to passive smoking when the partner smokes. It is thus equal to:

$$-ra_{j}$$
,

where r is a positive parameter quantifying the disutility imposed by a smoking partner on an non smoker.

The utility from smoking of a single is simply  $f_i$ , while her utility from non smoking is normalized to zero. Using the dummy variable  $D_i$  taking value one if the individual lives with a

partner and zero otherwise, we can write the utility from smoking in a more general form as:

$$f_i + sa_iD_i - p(1 - a_i)D_i$$
.

In the same way, the utility of a non smoker is thus equal to:

$$-ra_jD_i$$
.

We assume that the private benefit from smoking is a linear function of a vector of observed variables  $\tilde{x}_i$ , and an individual shock, unobservable by the econometrician,  $\epsilon_i$ :

$$f_i = \lambda \widetilde{x}_i + \epsilon_i,$$

where  $\tilde{x}_i$  is a vector of individual and household characteristics influencing the taste for smoking. The past smoking behavior is an important characteristic to be included in  $\tilde{x}_i$ , given the addictive nature of tobacco consumption.

The utility  $U_i$  of individual i can be written as a function of the person's own decision to smoke  $a_i$ , the partner's decision to smoke  $a_j$  and the individual characteristics:

$$U_i(a_i, a_j, x_i, \epsilon_i) = a_i \left[\lambda \widetilde{x}_i + \epsilon_i + s a_j D_i - p(1 - a_j) D_i\right] - \left[1 - a_i\right] r a_j D_i$$

$$= a_i \left[\lambda \widetilde{x}_i - p D_i + \epsilon_i\right] - r a_j D_i + a_i a_j \left[s + p + r\right] D_i$$

$$= \lambda_1 a_i x_i + \lambda_2 a_j D_i + \lambda_3 a_i a_j D_i + a_i \epsilon_i,$$

where  $x_i = (\tilde{x}_i, D_i)$ ,  $\lambda_1 = (\lambda, -p)$ ,  $\lambda_2 = -r$ ,  $\lambda_3 = p + r + s$ . As the parameters s, r and p should be non negative, we expect in particular that  $\lambda_3 \geq 0$ .

We assume that both partners take their decision simultaneously. The assumption that the game is non cooperative can be justified by the fact that commitment on smoking decisions might be impossible. The decision is taken under imperfect information because both partners' attitude towards smoking might depend on idiosyncratic shocks on their preferences that are private information. Think about smoking cessation (which is empirically very relevant in our

sample as will be illustrated in the following): this choice might depend on some health or taste or psychological shock. Thus,  $\epsilon_j$  is assumed to be unobservable by the partner and the expected payoff of individual i depends on the probability that the other partner smokes which we denote  $\sigma_j(x_i, x_j) = Pr(a_j = 1 | x_i, x_j)$ . Each individual's belief on the partner's probability of smoking is constructed using all the available information. That is to say the beliefs are contingent to  $(x_i, x_j)$ , the set of both the individual's and the partner's characteristics that is publicly known within the household. We thus look at a Bayesian Nash equilibrium.

An individual i does smoke  $(a_i = 1)$  if and only if

$$\Delta EU_i \equiv E_{a_i} [U_i(1, a_i, x_i, \epsilon_i)] - E_{a_i} [U_i(0, a_i, x_i, \epsilon_i)] > 0.$$
 (1)

Since  $U_i(a_i, a_j, x_i, \epsilon_i)$  is linear in the unknown action  $a_j$ , in equilibrium the expected payoff of strategy  $a_i$  can be written as

$$E_{a_i}\left[U_i(a_i,a_j,x_i,\epsilon_i)\right] = \lambda_1 a_i x_i + \lambda_2 \sigma_i\left(x_j,x_i\right) D_i + \lambda_3 a_i \sigma_i\left(x_j,x_i\right) D_i + a_i \epsilon_i,$$

where  $\sigma_j(x_j, x_i)$  is the equilibrium probability that the partner smokes. Substituting this expression in (1) one can rewrite the smoking condition as of individual i as

$$\Delta EU_i = \lambda_1 x_i + \lambda_3 \sigma_i (x_i, x_i) D_i + \epsilon_i > 0.$$

This condition shows that it will be impossible to identify the parameter  $\lambda_2=-r$ . The model only permits to identify  $\lambda_1=(\lambda,-p)$ , and  $\lambda_3=p+r+s$ . Our estimation will thus permit to recover the structural parameters p and r+s.

# 3 Identification and Estimation strategy

Given the availability of data on smoking behavior within households as well as on characteristics of the members of the households, we first study how to identify and estimate the model parameters.

Our model shows that the decision to smoke of individual i depends on whether  $\lambda_1 x_i + \lambda_3 \sigma_j(x_j, x_i) D_i + \epsilon_i$  is positive or not. Under the assumption that the preference shocks  $\epsilon$  follow

a logistic distribution, we obtain the following expression for the probability that individual is smokes conditional on individual and partner's characteristics,  $\sigma_i(x_i, x_j)$ :

$$\sigma_{i}(x_{i}, x_{j}) = Pr(a_{i} = 1 | x_{i}, x_{j}) = Pr(\lambda_{1}x_{i} + \lambda_{3}\sigma_{j}(x_{i}, x_{j}) D_{i} + \epsilon_{i} > 0)$$

$$= \frac{\exp(\lambda_{1}x_{i} + \lambda_{3}\sigma_{j}(x_{i}, x_{j}) D_{i})}{1 + \exp(\lambda_{1}x_{i} + \lambda_{3}\sigma_{j}(x_{i}, x_{j}) D_{i})}$$

$$= \frac{\exp \Delta EU_{i}(x_{i}, x_{j})}{1 + \exp \Delta EU_{i}(x_{i}, x_{j})}$$

and the same holds for the partner j.

We thus obtain the following system of equations for couples

$$\sigma_{i}(x_{i}, x_{j}) = \frac{\exp(\lambda_{1}x_{i} + \lambda_{3}\sigma_{j}(x_{i}, x_{j}) D_{i})}{1 + \exp(\lambda_{1}x_{i} + \lambda_{3}\sigma_{j}(x_{i}, x_{j}) D_{i})}$$

$$\sigma_{j}(x_{i}, x_{j}) = \frac{\exp(\lambda_{1}x_{j} + \lambda_{3}\sigma_{i}(x_{i}, x_{j}) D_{i})}{1 + \exp(\lambda_{1}x_{j} + \lambda_{3}\sigma_{i}(x_{i}, x_{j}) D_{i})}$$

We can prove that, whenever existence is guaranteed by the model parameters, this system has a unique solution if  $|\lambda_3| < 4$ . This solution thus corresponds to a Bayesian Nash equilibrium of our model.

To prove this result, let us denote by F the logistic function  $(F(z) = \exp(z)/(1 + \exp(z)))$ . Note that F' = F(1 - F) and define  $G(z) = z - F(\lambda_1 x_1 + \lambda_3 F(\lambda_1 x_j + \lambda_3 z D_j) D_i)$  for all z. Combining the two equations of our system, we have that  $G(\sigma_i(x_i, x_j)) = 0$ . Since G(.) is a continous function and G(0) < 0 and G(1) > 0, in order to show that the system has an unique solution, it is sufficient to prove that G(.) is strictly increasing. The first derivative of G(z) is  $G'(z) = 1 - \lambda_3^2 D_i D_j \left[ F'(\lambda_1 + \lambda_3 F(\lambda_1 x_j + \lambda_3 z D_j) D_i) \right] F'(\lambda_1 x_j + \lambda_3 z D_j) \ge 1 - D_i D_j \left( \frac{\lambda_3}{4} \right)^2$ , since  $0 \le F'(z) \le \frac{1}{4}$  for all z. Then, G'(z) is strictly positive if  $|\lambda_3| < 4$ . In this range of parameters, the equation  $G(\sigma_i(x_i, x_j)) = 0$  has a unique solution and the system admits a unique solution  $(\sigma_i(x_i, x_j), \sigma_j(x_i, x_j))$ .

The problem in estimating such a model is that the equilibrium probabilities  $\sigma_i(x_i, x_j)$  and  $\sigma_j(x_i, x_j)$  are unknown. In order to estimate the model parameters, we use a two-step procedure

as in Bajari et al. (2009). In this paper the authors estimate a similar model of simultaneous decisions under incomplete information. We first estimate  $\hat{\sigma}_i(x_i, x_j)$  and  $\hat{\sigma}_j(x_i, x_j)$  using a logit regression. Under the assumption that individuals do not have better information than the econometrician (that is to say, the partner's  $\epsilon$  is unknown to each individual),  $\hat{\sigma}_j$  corresponds to the belief that individual i holds about the partner's smoking decision. Since at equilibrium the believed probabilities are equal to the equilibrium ones,  $\hat{\sigma}_i(x_i, x_j)$  and  $\hat{\sigma}_j(x_i, x_j)$  are unbiased estimates of the probability of smoking.

Then we use the "Hotz-Miller" (1993) inversion to obtain:

$$\Delta \widehat{EU}_i(x_i, x_j) = \ln \widehat{\sigma}_i(x_i, x_j) - \ln (1 - \widehat{\sigma}_i(x_i, x_j))$$

$$\Delta \widehat{EU}_{j}(x_{i}, x_{j}) = \ln \widehat{\sigma}_{j}(x_{i}, x_{j}) - \ln (1 - \widehat{\sigma}_{j}(x_{i}, x_{j})).$$

These are the empirical counterparts for the expected utility from smoking of individuals i and j. In equilibrium, these estimated expected utilities must coincide with the true expected utility of smoking  $\lambda_1 x_i + \lambda_3 \sigma_j (x_i, x_j) D_i + \epsilon_i$ . To identify the structural parameters we can then use the following moment conditions

$$E\left[\left(\Delta \widehat{EU}_i(x_i, x_j) - \lambda_1 x_i - \lambda_3 \widehat{\sigma}_j(x_i, x_j) D_i\right)\right] = 0,$$

and minimize in  $\lambda_1$  and  $\lambda_3$  the empirical counterpart of this moment condition across individuals.

Note that the structural model parameters are identified if and only if some variables affect only the individual smoking behavior. In particular, in the utility function of individual i,  $x_j$  enters only through  $\hat{\sigma}_j$   $(x_i, x_j)$ .

As mentioned above, a crucial assumption in the model is that both the spouses and the econometrician share the same information on the characteristics of each individual. That is to say, we assume that what is unobservable for us is not reciprocally observable for the spouses and is not correlated across them. This is of course a strong assumption.

In this kind of models, assortative matching might lead to biased estimates of the peer effects parameters. The bias might come from two channels. First of all, any correlation of spouses smoking behaviors might be explained by the correlation of unobservable characteristics of the partners. Clark and Etilé (2006), for instance, look at how spouses present smoking status depends on the past smoking status of the partner and they conclude that all the correlation between smoking behaviors is explained by correlation of unobservables across spouses. Our strategy is to control for a number of characteristics of the partner, which enter the belief of the probability of smoking. Our approach can be motivated as follows. Suppose for instance that young people tend to smoke more. Since young people have a good chance to match, regressing the smoking behavior of an individual on the smoking behavior of her partner would lead to biased results since the correlation between behaviors could be driven by the simple fact that young are more likely to be matched. However, controlling for the age of the partner would take away this bias.

Assortative matching would also lead to biased estimates if tobacco consumption was a relevant characteristic in the choice of a partner. To tackle this problem, we control for the past smoking behavior of each partner. Under the assumption that the couple was already formed in the previous period, controlling for past smoking decisions permits to take into account the endogeneity due to assortative matching. The resulting peer effect parameter can thus be interpreted as the effect of the expected smoking behavior of the partner on the own decision to smoke today, given the individual past smoking status and given the characteristics of the partner the individual is assigned to.

# 4 Empirical Estimation and Results

#### 4.1 Data description

The French health survey 2002-2003 includes data on the demography, socioeconomic status, health status, and health consumption of 25,000 households in France. Data were collected on about 40,797 individuals, interviewed three successive times. Adult individuals (over eighteen) were also required to fill an auto-evaluation, in which they were asked to report their perceived health and their prevention behavior, including alcohol and tobacco consumption. A similar

but adapted questionnaire was proposed to kids aged between 11 and 17. Out of 30,997 adults in the survey, 25,931 complied and returned an auto-evaluation. We dropped the observations containing missing values either on the reported smoking habit or on the socio-demographic variables of interest. We also limit the analysis to adults being the household reference person or the partner of the reference person and in this subgroup, we consider only individuals with an age between 18 and 60. In the case of couples we drop the households in which the husband is more than 60 years old. Our sample reduces this way to 13,406 adult individuals, 10,862 of which live in couple.

Our endogenous variable is the smoking behavior. In particular, we can construct a dummy equal to one if the individual reports being a smoker. An individual is a smoker if she reports to be smoking every day.

Individual variables include the age, a dummy equal to one if the level of education is above high school (HS), and the body mass index (BMI). The latter variable is included because it can be correlated with smoking. Descriptive statistics on the whole adult population of the survey point to a substitutability between the two problems. Another variable susceptible to influence smoking behavior is the exposure to smoke at the workplace. This variable is self reported by each individual and takes the form of a dummy equal to one if the individual is currently exposed to smoke at work. It is worth noticing that in France smoking bans in public places were not as strict in 2002 as they are today. Consequently the exposure to work variable exhibits some variability, and almost 15 percent of the individuals in our sample reported to be exposed to smoke at the workplace. Finally, the past smoking behavior is included in the analysis: in particular, we use the two years lagged smoking behavior. We take a two years lag because most couples did not change of partner during that period and we have more variation between past and current smoking behaviors than with a year lag only. Taking longer lags would however raise the problem of having of deal with more individuals changing partner or moving from single to couple. We do not include in the explanatory variables the price of cigarettes for the simple

reason that this price in France is regulated and homogeneous at the national level. Another variable that is often used in smoking models is the price (or the price variation) of cigarettes during the adolescence of the individual, that is to say when the individual was more likely to start smoking<sup>1</sup>. We refrain from using this variable, since it would be the same for all individuals in the same age cohort, and thus reduce to a mere proxy for age.

Household specific variables include an income measure (the family income adjusted for the number of people in the household), and a dummy variable taking value 1 if at least one child under the age of 15 belongs to the household. Note that the presence of children does not mean that these are the children of the reference individuals (they could be the children of just one of the two partners). For our purposes, this is not problematic, since we want to estimate the impact on smoking behavior of the presence of children living in the same household. Finally, we control for the number of children under age 15 present in the household.

#### 4.2 Reduced Forms Results on Smoking Behavior

In the first stage of the empirical analysis we estimate a reduced form model in order to recover the estimated probability of smoking of each individual and the empirical analogue of her expected utility.

We run a logit regression where the endogenous variable is the smoking behavior. We include in the explanatory variables both individual characteristics and partner's characteristics, if any. In particular we include the past smoking behavior, in the form of a dummy taking value one if the individual smoked two years ago. We use a two years lag to have more variation across present and past smoking status without having to deal with changing partners. Remark that the correlation across past and present behavior is very high, probably because of addiction. In particular, in our sample, the probability of being a smoker is equal to 26.51%. However this probability is equal to 85.8% for past smokers and to just 1.17% for people who never smoked in the past. This piece of evidence shows that among adults quitting smoking is much more

<sup>&</sup>lt;sup>1</sup>See for instance Douglas and Hariharan (1994)

TABLE 1. Individuals in couple. Descriptive statistics

Variable	Mean	Std. Dev.
Smoking	0.248	0.431
Smoking two years before	0.284	0.4508
Sex	0.500	0.5000
Age	41.341	10.1168
Education>High School	0.385	0.4865
BMI	24.610	4.1067
Work exposure	0.146	0.3535
At least one child $< 15$ years	0.511	0.4996
Number of children<15 years	0.900	1.0437
Income	17,767	11,190
Observations	10,862	

TABLE 2. Singles. Descriptive Statistics

Mean	Std. Dev.
0.338	0.4731
0.366	0.4819
0.3910	0.4899
40.038	11.4990
0.477	0.4996
23.639	4.3127
0.152	0.3588
0.178	0.3826
0.264	0.6605
$16,\!121$	11,743
2,544	
	0.338 $0.366$ $0.3910$ $40.038$ $0.477$ $23.639$ $0.152$ $0.178$ $0.264$ $16,121$

frequent than starting smoking. Since we control for the past smoking behavior, we will be able to look at the impact of spousal smoking on the probability of switching tobacco consumption behaviors and in particular on the probability of smoking cessation.

We also include in the analysis the sex, the age, the education level and the current work exposure to smoke of the individual. Some household characteristics are also taken into account: for instance, we distinguish among individuals being singles and the ones living in couple. The number of children under 15 and the presence of at least one child under 14 are variables that are susceptible to influence smoking behavior. Finally, we include the family income, adjusted for the size of the household. Descriptive statistics for people living in couple and singles are reported in Tables 1 and 2.

TABLE 3. Smoking Behavior: Logit Model

VARIABLES	Parameter	(Standard error)
	Estimate	,
Smoking at year-2*couple	6.075***	(0.1217)
Smoking at year-2*single	6.820***	(0.2779)
Sex*couple	0.306***	(0.1115)
Sex*single	0.011	(0.2232)
Age*couple	0.048	(0.0409)
$Age^2*couple$	-0004	(0.0005)
Age*single	0.084	(0.0737)
$Age^2*single$	-0.0009	(0.0009)
Education>HS*couple	-0.357***	(0.1094)
Education>HS*single	-0.704***	(0.2331)
$\mathrm{BMI}^*\mathrm{couple}$	-0.223***	(0.0921)
$\mathrm{BMI}^2\mathrm{couple}$	0.002	(0.0017)
$\mathrm{BMI*}$ single	-0.193***	(0.0782)
$BMI^2*single$	0.003	(0.0012)
Work exposure*couple	0.160	(0.1110)
Work exposure* $single$	0.468*	(0.2885)
Partner smoking at year-2*couple	0.824***	(0.0995)
Partner's age*couple	0.002	(0.0105)
Partner's education>HS*couple	-0.243**	(0.1100)
Partner's BMI*couple	0.010	(0.0122)
Partner's work exposure*couple	-0.081	(0.1268)
Couple	0.730	(2.2483)
At least one child $<15*$ couple	-0.748	(0.8972)
At least one child $<15*$ single	0.336	(0.2911)
Number of children $< 15*$ couple	-0.420*	(0.2815)
(Number of children $<15$ ) $^2*$ couple	0.108**	(0.0626)
Number of children<15*single	0.432	(0.8821)
(Number of children $<15$ ) $^2*single$	-0.041	(0.1751)
${\rm Income^* couple}$	-2.59e-05***	(8.64e-06)
$Income^2*couple$	2.40e-10***	(9.86e-11)
${ m Income}^*{ m single}$	-4.29e-05***	(1.85e-05)
$Income^2*single$	4.40e-10***	(1.98e-10)
Constant	-2.509	(1.6730)
Observations	13406	

The results of the reduced form logit regression are reported in Table 3. Heteroscedasticity-robust standard errors allowing for clustering at the household level are reported in parentheses.

The current smoking behavior is strongly correlated with the past smoking behavior, as expected. The education level influences negatively the probability to smoke, as well as the BMI for people living in a couple. The income and the presence of children does not affect the

probability of smoking. For couples, the past smoking behavior of the partner has a positive and highly significant effect on the probability of smoking. If the individual has a high level of education, this affects negatively the probability of smoking. These parameters, however do not correspond to the structural model parameters.

Through this first step estimation, we get the estimated probability  $\hat{\sigma}_i(x_i, x_j)$  that individual i smokes conditional on the observables. In order to recover the structural parameters, we use the Hotz-Miller inversion and we obtain an estimation of the expected utility from smoking for each of individual i:

$$\Delta \widehat{EU}_i(x_i, x_j) = \ln \widehat{\sigma}_i(x_i, x_j) - \ln (1 - \widehat{\sigma}_i(x_i, x_j))$$

Remind that, under our assumptions,  $\hat{\sigma}_j(x_i, x_j)$  is a consistent estimate of the beliefs that individual i holds about the probability of smoking of her partner. In equilibrium the beliefs coincide with the true probabilities. Thus,  $\Delta \widehat{EU}_i(x_i, x_j)$  is the empirical analogue of the expected utility of individual i. We can then proceed with the second step of our analysis.

#### 4.3 Structural Estimation of Smoking Behavior

Once an unbiased estimation of the expected utility from smoking has been recovered, it is possible to recover the parameters of the structural model under the sole moment condition discussed above that  $E\left[\left(\Delta \widehat{EU}_i(x_i,x_j)-\lambda_1x_i-\lambda_3\widehat{\sigma}_j\left(x_i,x_j\right)D_i\right)\right]=0$ . In particular, we obtain estimates of the coefficients  $\lambda_1=(\lambda,-p)$  and  $\lambda_3=p+r+s$ , and p and r+s are identified.

Remark that the assumption that allows us to recover these parameters is that partner's characteristics  $x_j$  enter the individual expected utility function only through the beliefs about the partner's smoking behavior  $\hat{\sigma}_j(x_i, x_j)$  and thus are excluded from the direct utility of the individual.

The results of the described regression are reported in Table 4. Bootstrap standard errors are reported in brackets<sup>2</sup>. The past smoking behavior affects positively the utility of smoking.

<sup>&</sup>lt;sup>2</sup>A bootstrap procedure was motivated by the fact that in the second stage we include estimated variables. The bootstrapping procedure was performed at the household level, in order to preserve the information concerning both partners in each resample.

TABLE 4. Expected utility of smoking (OLS)

TABLE 4. Expected t	tunty of smoking (ODS)			
VARIABLES	Parameter			
	(Standard Error)			
Smoked at t-2	6.252***			
	(0.1166)			
$\hat{\sigma_j}$ $( ext{r+p+s})$	0.823***			
	(0.1045)			
Couple (-p)	-0.388**			
	(0.1974)			
Age	0.049			
	(0.0359)			
(Age)2	-0.0005			
	(0.0004)			
Sex	0.193**			
	(0.0876)			
Education>HS	-0.535***			
	(0.0924)			
BMI	-0.077***			
	(0.0114)			
Work exposure	0.194*			
	(0.1127)			
At least one child<15	-0.126			
	(0.1608)			
Number of children<15	0.073			
	(0.0753)			
Income	-1.13e-05***			
	(3.92e-06)			
Constant	-3.365***			
	(0.7330)			
Observations	13406			

The corresponding parameter is strongly significant and quantitatively important. This is not surprising, since smoking behaviors are persistent over time. Remember that, on the one hand, only about 15% of past smokers succeeded in giving up smoking by the time of the interview. On the other hand, individuals that were non smokers two years before are very unlikely to start smoking. This explains the explanatory power of the past smoking behavior.

However, given the past smoking behavior, other variables significantly affect the present utility from smoking. Males seem to be more prone to smoke than women. The BMI affects

negatively the utility of smoking. This piece of evidence suggests that overweight people might be more concerned about the health damages of smoking; the fact that obesity and tobacco consumption could be substitute and not complements is not new to the literature (see for instance, Gruber and Frakes, 2006 and Flegal et al., 1995). The level of education is negatively correlated with the expected utility of smoking. This is an intuitive result in line with previous findings from the literature (see for instance Kenkel et al., 2006). The exposure to smoke at work has also a significant (at the 90% confidence level) and positive effect on the utility of smoking. The results also suggest that the utility from smoking decreases as family income increases, which is in line with previous findings. The presence of at least one child and the number of children in the household do not have any significant effect on individual smoking. This result is counter intuitive but quite robust to different specifications. Parents seem not to perceive an extra cost of smoking with respect to non parents.

Let us now discuss the parameters corresponding to peer effects. On the one hand, the impact of the probability of smoking of the partner is positive and strongly significant. This effect corresponds in the theoretical model to p + r + s and is estimated to be 0.82. On the other hand, living in a couple has a negative and significant (at the 95% confidence level) effect estimated to be -0.38. The absolute value of this parameter corresponds to the cost of smoking when the partner does not, p. We can thus identify r + s. If the partner has a probability to smoke close to one, the individual expected utility function increases of around 0.8 in absolute value with respect to the case in which it is very unlikely that the partner will smoke. In the model, the presence of single individuals permits to disaggregate this increase. With respect to a single, an individual with a partner who smokes gets an extra utility from smoking. This extra utility is modeled through the parameter r + s and is estimated to be about 0.4. Always with respect to a single, an individual with a non smoker partner gets a loss of utility if she smokes. This loss, corresponding to the parameter p in the model, is estimated to be be equal to -0.4.

These findings suggest that the smoking behavior of the partner influences the utility from

smoking in two distinct ways. First, if both partners smoke, this increases the benefit that they can both extract from tobacco consumption. This is a smoking enhancing effect linked to the presence of a smoker in the household. Second, if just one partner smokes, she will have to bear a cost due to the fact that she happens to live with a non smoker. This extra cost might be linked to the partner complaints, or to the internalization of some of the passive smoke externality. Furthermore, it could be due to the fact that a smoker matched with a non smoker might have to smoke outside the house or reduce her tobacco consumption.

The coefficients listed in Table 4 give us a qualitative idea of spousal peer effects. However, the results refer to the impact on the utility from smoking which is an ordinal quantity. Thus, they cannot permit to quantify the magnitude of the peer effects. As it was pointed out before, those magnitudes are important in order to measure the impact of smoking containment measures. In the next section, we present the marginal effects of spousal behaviors on the probability of smoking of an individual.

#### 4.4 Marginal effects

Once parameters have been estimated, one can look at the marginal effect of  $x_i$  or  $x_j$  (the characteristics of the partner of i) on the probability of smoking of an individual i. This probability is equal to

$$\sigma_i(x_i, x_j) = F(\Delta E U_i(x_i, x_j)),$$

where F is the logistic function satisfying F'(u) = F(u)(1 - F(u)) for all u.

Thus, we have

$$\frac{\partial}{\partial x_{i}} \sigma_{i}\left(x_{i}, x_{j}\right) = \sigma_{i}\left(x_{i}, x_{j}\right) \left[1 - \sigma_{i}\left(x_{i}, x_{j}\right)\right] \left[\lambda_{1} + \lambda_{3} \frac{\partial}{\partial x_{i}} \sigma_{j}\left(x_{i}, x_{j}\right) D_{i}\right]$$

for the marginal effect of an individual characteristic on its own likelihood to smoke, and

$$\frac{\partial}{\partial x_{j}} \sigma_{i}\left(x_{i}, x_{j}\right) = \sigma_{i}\left(x_{i}, x_{j}\right) \left[1 - \sigma_{i}\left(x_{i}, x_{j}\right)\right] \left[\lambda_{3} \frac{\partial}{\partial x_{j}} \sigma_{j}\left(x_{i}, x_{j}\right) D_{i}\right]$$

for the marginal effect of a partner characteristic on the own likelihood to smoke.

Note that each individual characteristic has both a direct effect on the probability of smoking and an indirect effect through the partner's probability of smoking. The direct effect of  $x_i$  on the probability of smoking of i is  $\sigma_i(x_i, x_j) \left[1 - \sigma_i(x_i, x_j)\right] \lambda_1$  and  $\lambda_3 \sigma_i(x_i, x_j) \left[1 - \sigma_i(x_i, x_j)\right] \frac{\partial}{\partial x_i} \sigma_j(x_i, x_j)$  is the indirect effect due to the implied change in the probability of smoking of the partner which also affects the probability of smoking of i. This indirect effect can either reinforce or reduce the effect of  $x_i$  on the probability to smoke.

Substituting the same expressions for  $\frac{\partial}{\partial x_i}\sigma_j(x_i,x_j)$  and  $\frac{\partial}{\partial x_j}\sigma_j(x_i,x_j)$  in the previous equations after some rearrangements we get:

$$\frac{\partial}{\partial x_{i}}\sigma_{i}\left(x_{i},x_{j}\right) = \frac{\lambda_{1}\sigma_{i}\left(x_{i},x_{j}\right)\left[1-\sigma_{i}\left(x_{i},x_{j}\right)\right]}{1-\lambda_{3}^{2}\sigma_{j}\left(x_{i},x_{j}\right)\left[1-\sigma_{j}\left(x_{i},x_{j}\right)\right]\sigma_{i}\left(x_{i},x_{j}\right)\left[1-\sigma_{i}\left(x_{i},x_{j}\right)\right]D_{i}}$$

and

$$\frac{\partial}{\partial x_{j}} \sigma_{i} \left(x_{i}, x_{j}\right) = \frac{\lambda_{1} \lambda_{3} \sigma_{i} \left(x_{i}, x_{j}\right) \left[1 - \sigma_{i} \left(x_{i}, x_{j}\right)\right] \sigma_{j} \left(x_{i}, x_{j}\right) \left[1 - \sigma_{j} \left(x_{i}, x_{j}\right)\right] D_{i}}{1 - \lambda_{3}^{2} \sigma_{i} \left(x_{i}, x_{j}\right) \left[1 - \sigma_{i} \left(x_{i}, x_{j}\right)\right] \sigma_{j} \left(x_{i}, x_{j}\right) \left[1 - \sigma_{j} \left(x_{i}, x_{j}\right)\right] D_{i}} \\
= \frac{\partial}{\partial x_{i}} \sigma_{i} \left(x_{i}, x_{j}\right) \left[\lambda_{3} \sigma_{j} \left(x_{i}, x_{j}\right) \left[1 - \sigma_{j} \left(x_{i}, x_{j}\right)\right] D_{i}\right].$$

The interaction effect increases the marginal effect of the own individual characteristics on the probability to smoke because

$$1 - \lambda_3^2 \sigma_j(x_i, x_j) \left[ 1 - \sigma_j(x_i, x_j) \right] \sigma_i(x_i, x_j) \left[ 1 - \sigma_i(x_i, x_j) \right] D_i < 1$$

if  $|\lambda_3| < 4$ , which is the case empirically.

We estimated the marginal effect of continuous variables for each individual, and we take the averages on the whole sample. Concerning the BMI, for a person measuring 1m70 the effect of a 3 kilos weight increase reduces the probability of smoking by a factor equal to 0.30 percentage points on average (ranging from -1 to 0). Finally, an increase in annual income of 10,000 euros corresponds to a decrease in the probability of smoking of 4 percentage points on average.

In Table 5 we report the average marginal effect for the peer effect parameters. The standard deviations are obtained by bootstrap. For individuals living in couple, the effect of the probability that the partner smokes s + r + p is equal to

$$\frac{\partial}{\partial \sigma_{j}} \sigma_{i} \left( x_{i}, x_{j} \right) = \lambda_{3} \sigma_{i} \left( x_{i}, x_{j} \right) \left[ 1 - \sigma_{i} \left( x_{i}, x_{j} \right) \right],$$

and is estimated to be equal to 0.03 for individuals living in couple. This effect ranges from 0 to 0.20 depending on the value of  $\sigma_i$ . This effect seems low, compared to the existing empirical literature; for instance, Cutler and Glaeser find that a smoking partner increases the individual probability of smoking of 40 percent. However, we are already controlling for the past smoking behavior for which we know that there is a strong path dependence. Thus, marginal effects on transitions from smoking to non smoking are generally low. In addition to that, the average marginal effect for individuals that smoked in the past (t-2) goes up to 9.1 percent. The interpretation of this number is that a smoker is about 9 percentage points less likely to give up smoking if her partner smoking probability moves from zero to one.

The marginal effect p of being in a couple on the probability of smoking is calculated as the difference in the probability of smoking of individual i when the couple dummy,  $D_i$ , passes from zero to one. Since for singles  $\hat{\sigma}_j = 0$ , in order to evaluate this marginal effect separately from the effect of  $\hat{\sigma}_j$ , one has to keep  $\hat{\sigma}_j$  fixed and equal for all the individuals in the sample. First, we impose  $\hat{\sigma}_j = 0$ . The average marginal effect over the full sample is equal to -1.5 percent. This figure goes up to -4.3 percent for individuals who smoked two years before. This result suggests that smokers living in a couple and expecting the partner not to smoke are 4.3 percentage points more likely to give up smoking (with respect to singles).

We also look at the marginal effect of being in couple imposing  $\hat{\sigma}_j = 1$ . The effect is much smaller than the previous one both for smokers and the full sample. As one would expect, the negative effect on smoking of living in a couple is smaller if the partner is expected to smoke with probability one. The increase in the probability of smoking due to the fact of living with a smoking partner (denoted by s + r in the theoretical model) is equal to the difference between the marginal effect of  $\hat{\sigma}_j$  (which corresponds to s + r + p) and the marginal effect of the couple dummy calculated at  $\hat{\sigma}_j = 1$  (corresponding to -p). For past smoker, this increase is estimated to be equal to 8 percentage points.

The results from this section suggest that a non smoking partner might have some control

TABLE 5. Marginal peer effects

	1	
	Marg. Eff.	Std. Dev.
All individuals		
$\hat{\sigma}_j$ (couples only)	0.032	0.0043
Couple (non smoking partner)	-0.015	0.0088
Couple (smoking partner)	-0.006	0.0074
Past smokers		
$\hat{\sigma}_j$ (couples only)	0.091	0.0125
Couple (non smoking partner)	-0.043	0.0239
Couple (smoking partner)	-0.007	0.0138

role on the tobacco consumption of her spouse. In particular the non smoker could impose a cost on the smoker, sometimes succeeding in having the latter quit. For instance, he could require the smoker to smoke less at home and to go out for smoking. We cannot observe these qualitative aspects of the smoking behavior and our interpretation is not directly testable. However, in the next section, we look at partners with children and analyze the effects of parental smoking on the health of their children their children. If the deterring effect identified in this section reduces the individual utility through an obligation for the smoker not to smoke at home, we should find that, everything else equal, children whose both parents smoke are more exposed to passive smoking than children with a non smoking parent. This constitutes a testable prediction of our model.

#### 4.5 Children Health and Parents Behavior

In this section, we study the relationship between the smoking behavior of parents and the number of non chronic respiratory diseases of their children. We consider here only households in which the reference person lives in a couple, with or without children. We also limit the analysis to the case in which the reference person is a man (only 10 households are removed) and is between the age of 18 and 60. There are 5,431 such households. For simplicity, in the following we will refer as the reference person as the husband and his partner as the wife, even though we do not control for their effective marital status. Overall, 2,824 such households have at least one child under the age of 15; 4897 children live in these families. In these household, 1,511 husbands and 1,183 wives reported being smokers. In 658 cases both parents smoke.

TABLE 6. Children. Descriptive statistics

Variable	Obs	Mean	Std. Dev.
Non chronic respiratory diseases	4897	0.310	0.5789
At least one chronic condition	4897	0.084	0.2773
Doctor visits-else than respiratory	4897	0.402	0.8885
Sicknesses-else than respiratory	4897	0.928	1.0861
Age	4897	6.963	4.3458
Sex	4897	0.513	0.4999
BMI	4897	17.136	3.5302
Number of children $< 15$	4897	2.111	0.9245
One parent smokes	4897	0.268	0.4432
Both parents smoke	4897	0.134	0.3411
Cigarettes if one parent smokes	1315	14.829	7.9185
Cigarettes if both parents smoke	658	30.849	11.5561

We regress the number of non chronic respiratory diseases on a set of individual variables, such as the age, the sex, the BMI of the child and a dummy equal to one if she is affected by chronic respiratory condition; we also include in the regressors the number of children under 15 present in the household. The education level of both mother and father and their BMI are also taken into account, since these characteristics may influence the way parents care about the health of their children. Finally, we include two dummy variables summarizing parents' smoking behavior: we distinguish the case in which both parents smoke and the one in which just one parent smokes.

In our data set the number of sicknesses and the level of health care consumption of children is reported by parents. This can lead to measurement problems if parents tend to misreport the health status of their children. In the case of respiratory diseases, this difficulty seems to be particularly strong since some parents might report to the interviewer problems such as a light flu, while others would not. If this reporting bias is correlated with the variables of interest, this can lead to a misinterpretation of the coefficients. For instance, if smoking parents tend to underestimate the health problems of their children, we could find no effect of smoking on the latter non chronic respiratory diseases, even though passive tobacco exposure affects their health. In order to reduce this bias, we control for the total number of non respiratory diseases and the total number of doctor visits for health matters different from the respiratory ones. These

variables are useful to control the global health of the child and might capture the reporting bias of parents, if the latter is systematically the same for any health condition.

Another problem to take into account is endogeneity. On the one hand if a parent observe that her children are often sick, this may affect her smoking behavior. Even though we control for chronic respiratory conditions, which have a high chance to affect both parents behavior and the occurrence of non chronic respiratory diseases, there could still be some correlation between our measures of parents' tobacco consumption and some unobservables affecting the occurrence of non chronic respiratory diseases. Regressing naively the health status of children on the smoking behavior of parents might thus lead to biased results because of endogeneity. In particular, the impact of smoking on children respiratory health could be underestimated. On the other hand, the smoking status of parents might be correlated to unobservables that in turn affect the respiratory diseases of children. For instance, smoking parents might be less concerned with the health status of their children. This would lead to an overestimation of the effect of smoking on children's health. We try to overcome this problem using instruments. We use as instrument the age of both parents and their exposure to smoke at the workplace. The age of parents does not appear to be correlated with the error term once one controls for the age of children. We think that it is quite reasonable to consider the exposure to smoke at the workplace as exogenous. Evans et al. (1999) using U.S. data, showed that the sorting across jobs based on smoking status seems to be relatively week. We run a Sargan test suggesting that the instruments are indeed valid (see Table 7). A F-test of significance of the excluded instruments in the first stage regression confirms that instruments are not weak.

We perform an OLS and 2SLS regression. Since we are dealing with count data (the number of respiratory diseases in the period of interest ranges from 0 to 4), we check the robustness of those estimates by running a Poisson regression and a Poisson regression with control functions in order to account for endogeneity (using the same instrumental variables as in the 2SLS). The latter estimate is obtain by a technique suggested by Blundell and Powell (2003). We perform

TABLE 7. Children Respiratory Diseases (a)

VARIABLES	(a) OLS	$^{ m (b)}_{ m 2SLS}$	(c) Poisson	(d) CF Poisson	
One parent smokes	-0.006	-0.085	-0.021	2.487	
One parent smokes	(0.0209)	(0.4127)	(0.0620)	(1.6281)	
Both parents smoke	0.039	0.598*	0.115	1.612	
Dom parents smoke	(0.0315)	(0.3325)	(0.0768)	(1.3978)	
One cronic condition	-0.004	-0.027	-0.022	-0.079	
	(0.0283)	(0.3505)	(0.0923)	(0.1015)	
Visits-else than respiratory	0.034***	0.035***	0.045*	0.044	
1	(0.0125)	(0.0148)	(0.0269)	(0.0295)	
Sicknesses-else than respiratory	0.047***	0.046***	0.160***	0.160***	
ı v	(0.0095)	(0.0136)	(0.0270)	(0.0339)	
Age	-0.042***	-0.041***	-0.083***	-0.082***	
	(0.0077)	(0.0088)	(0.0226)	(0.0244)	
(Age)2	0.0009*	0.001*	-0.0009	-0.001	
	(0.0005)	(0.0006)	(0.0017)	(0.0018)	
Sex	0.014	0.010	0.041	0.036	
	(0.0162)	(0.0201)	(0.0517)	(0.0566)	
BMI	-0.0001	-0.0004	-0.0008	-0.0031	
	(0.0026)	(0.0031)	(0.0082)	(0.0095)	
Number of children<15	-0.029***	-0.027***	-0.095***	-0.078***	
	(0.0097)	(0.0115)	(0.0301)	(0.0315)	
Mother's education>HS	0.023	0.045*	0.084	0.133**	
	(0.0225)	(0.0272)	(0.0609)	(0.0682)	
Father's education>HS	0.051**	0.091***	0.159***	0.264***	
	(0.0234)	(0.0360)	(0.0618)	(0.0876)	
Mother's BMI	0.0004	0.004	0.001	0.010	
	(0.0022)	(0.0029)	(0.0065)	(0.0077)	
Father's BMI	0.002	0.006	0.006	0.015	
	(0.0028)	(0.0036)	(0.0076)	(0.0091)	
Income	-3.12e-06***	-1.83e-06	-1.07e-05***	-7.40e-06*	
	(1.03e-06)	(1.41e-06)	(3.60e-06)	(4.48e-06)	
Constant	0.493***	0.220	-0.751***	-1.928***	
	(0.0966)	(0.1548)	(0.2761)	(0.4827)	
Observations	4897	4897	4897	4897	
Sargan		0.892		•	
0	•	(P val. 0.6403)	•	•	
$R^2$	0.067		•		

a first stage regression of the endogenous variables on all exogenous variables and instruments and we use the residuals and polynomials of those residuals as additional control variables in the

main regression.

Results of both the OLS and the IV regression are reported in the first two columns of Table Clustered standard errors at the household level are reported in brackets. The presence of chronic conditions seems not to influence the number of non chronic respiratory diseases. However, the total number of doctor visits and the number of diseases different than respiratory both present positive and highly significant effect on the endogenous variable. As pointed out before, this could be due to the fact that these variables are proxies for the general health of the child. However, their positive impact might be linked to a systematic reporting bias of the parents. The age of the child affects positively the respiratory health of the child, as expected. The square of the age, the sex and the BMI have a small or not significant effect in both specifications. The variable controlling for the number of children in the household presents a negative estimated parameter. This result seems counter intuitive since one could expect the presence of siblings to increase the risk to fall sick. The father's education dummy seems to have a positive correlation with the respiratory diseases of children. The mother education and BMI do not seem to have a significant effect. The fact that the father's education increases the number of non chronic respiratory condition is somehow counter intuitive. One explanation would be that more educated households tend to report more the respiratory diseases of their children. The family income has a positive and significant effect on the number of sicknesses in the OLS regression, but the significance vanishes in the IV specification.

The results on smoking variables are the ones that present a particular interest. In the OLS specification, the estimates suggest no significant effect of the smoking behavior of parents. In the IV regression, however, the fact that both parents smoke has a significant (at the 95% confidence interval) and positive effect on the respiratory diseases of children. Having just one parent smoking at home does not affect significantly the children's health. The impact of the fact that both parents smoke is quantitatively very high (0.598), considering that in the period of observation, the average number of non chronic respiratory diseases for children is equal to

0.3. If just one parent smokes, the effect of smoking on children seems to be null. This evidence supports the hypothesis that non smoking parents might have a control role inside the household, protecting children from passive tobacco exposure.

In the third and fourth columns of Table 7, we report the results of the Poisson regression. For most variables the results of the least square regression are confirmed. However, the parameters corresponding to the smoking behavior of parents are not significant in this specification.

Those results weakly point towards a control role of a non smoking parent. However, this first analysis does not take into account the number of cigarettes effectively smoked by each parents and thus lacks precision. We refine the analysis by looking at the effect of each cigarette smoked per day by household members. In particular, we constructed a variable corresponding to the daily tobacco consumption of the smoking parent when just one parent smokes, and a variable corresponding to the daily aggregate consumption when both parents smoke. No information is available on where those cigarettes are consumed. In particular, we do not know whether the parents smoke at home or not. The estimates of the smoking game suggest that when an individual is in couple with a non smoker, this reduces its utility from smoking. Our interpretation is that this disutility might come from the fact of being obliged to smoke less at home or leave the house in order to smoke. Thus, we expect to see a smaller effect of each cigarette on the respiratory health of children when just one parent smokes.

In columns (a) and (b) of Table 8 we report the results of the OLS and the IV regressions. In the OLS regression, no effect of the smoking behavior is highlighted. In the IV specification, the respiratory health of children seems to be affected only by each extra cigarette that a parent smokes when the other parent is also a smoker. The parameter is significant at the 95% confidence level. In column (3) we also include among the instrumented variables the square of the total number of cigarettes smoked by parents (if one or both smoke). This variable is meant to control for non linear effects of the number of cigarettes. In particular, we want to test for the hypothesis that the number of cigarettes matters only if a critical number of cigarettes is consumed or that

TABLE 8. Children Respiratory Diseases (b)

VARIABLES	(a)	$\frac{\text{en respiratory}}{\text{(b)}}$	(c)	(d)	(e)
	OLS	$2 \mathrm{SLS}$	2SLS	Poisson	CF Poisson
Cigarettes if one smokes	0.0002	-0.010	0.035	0.002	0.104
	(0.0012)	(0.0170)	(0.0437)	(0.0052)	(0.1105)
Cigarettes if both smoke	0.001	0.019**	0.053**	0.006	0.141*
	(0.0009)	(0.0097)	(0.0300)	(0.0066)	(0.0816)
(Cigarettes)2			-0.001	-0.001	-0.004
			(0.0010)	(0.0001)	(0.0027)
One chronic condition	-0.003	-0.022	-0.024	-0.021	-0.073
	(0.0282)	(0.0339)	(0.0337)	(0.0923)	(0.0986)
Visits-else than respiratory	0.034***	0.038***	0.030*	0.45*	0.029
	(0.0124)	(0.0151)	(0.0162)	(0.0269)	(0.0353)
Sicknesses-else than respiratory	0.047***	0.042***	0.057***	0.160***	0.191***
	(0.0095)	(0.0125)	(0.0187)	(0.0270)	(0.0470)
Age	-0.042***	-0.042***	-0.0413***	-0.084***	-0.082***
_	(0.0077)	(0.0086)	(0.0084)	(0.0226)	(0.0234)
(Age)2	0.001**	0.001*	0.001*	0.001	0.001
	(0.0005)	(0.0005)	(0.0056)	(0.0017)	(0.0018)
Sex	0.014	0.006	0.018	0.042	0.054
	(0.0162)	(0.0204)	(0.0223)	(0.0517)	(0.0617)
BMI	-0.0001	-6.16e-05	-0.001	-0.001	-0.004
	(0.0026)	(0.0029)	(0.0029)	(0.0082)	(0.0092)
Number of children<15	-0.029***	-0.028***	-0.024**	-0.095***	-0.072*
	(0.0097)	(0.0116)	(0.0121)	(0.0301)	(0.0325)
Mother's education>HS	0.024	0.046*	0.033	0.085	0.106
	(0.0226)	(0.0273)	(0.0293)	(0.0609)	(0.0741)
Father's Education>HS	0.052**	0.087***	0.081***	0.163***	0.241***
	(0.0233)	(0.0346)	(0.0342)	(0.0076)	(0.0846)
Mother's BMI	0.0004	0.004	0.002	0.001	0.005
	(0.0022)	(0.0030)	(0.0034)	(0.0065)	(0.0086)
Father's BMI	0.002	0.006*	0.006*	0.006	0.016
	(0.0028)	(0.0040)	(0.0038)	(0.0076)	(0.0086)
Income	-3.15e-06***	-2.13e-06*	-2.01e-06*	1.07e-05***	-7.73e-06**
	(1.03e-06)	(1.23e-06)	(1.19e-06)	(3.60e-06)	(3.94e-06)
Constant	0.494***	0.244*	0.217	-0.765***	-1.489
	(0.0960)	(0.1550)	(0.1535)	(0.2756)	(0.4411)
Observations	4897	4897	4897	4897	4897
Sargan		1.717	0.002		•
		(P val. $0.4237$ )	(P val. 0.9676)		•
$R^2$					

the deleterious effect on health is convex. The results seem to reject this hypothesis. After controlling for this variable, the effect of the marginal cigarette is measured to be equal to an increase of 0.05 in the number of respiratory sicknesses when both parents smoke. Again, no effect is detected in households where just one parent smokes. In columns (c) and (d), we report the results of a Poisson regression and of a Poisson with control functions (for endogeneity). The results are qualitatively similar to the previous ones. The number of cigarettes smoked in households where both parents smoke has a positive impact on the number of sicknesses.

Thus, there seems to be some evidence that non smoking parents exert a control role over smoking ones, in particular in protecting children from passive smoking. This is in line with our interpretation of the empirical results for the smoking game. A related interpretation is that having one parent smoking 20 cigarettes a day is less detrimental than two parents smoking 10 cigarettes a day because of the unobserved change in behavior concerning smoking inside or outside, the smoker with a non smoking partner being more likely to smoke outside.

## 5 Conclusion

In this paper we analyze intra-couple peer effects on smoking. Our empirical results suggest that the smoking behavior of the partner influences the individual probability of smoking in two ways. If the partner smokes, each individual's utility from smoking is enhanced. However, if the partner does not smoke, a loss in utility occurs, with respect to the utility the same individual could get if she was single. We interpret this result as the effect of smoking externalities. Smoking together might be more pleasant than smoking alone. However, smoking alone as a single is better than smoking when living with a non smoker. This might be due to the fact that the non smoker imposes a cost on the smoking partner. This cost may materialize in a different smoking behavior: for instance smoking outside the house.

We quantify the impact of spousal tobacco consumption on the individual probability of smoking. We find in particular that smokers living in a couple and expecting the partner not to smoke are 5 percentage points more likely to give up smoking within a period of two years with respect to singles. This might be due to the fact that individuals anticipate some extra cost from smoking if their partner does not smoke. However, if the partner is likely to smoke, this situation is reversed, and smokers living in couple are 8 percentage points less likely to give up smoking with respect to singles. Having a smoking partner enhances the utility an individual can get from smoking.

We look at the impact of smoking on children respiratory diseases. Only when both parents smoke there seems to be some effect of parental smoking on children health. This result is consistent with the evidence from the smoking game we modeled above, and in particular with the fact that if only one parent smokes, she might be obliged by the partner to act in order to protect the children from passive smoke.

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