

CURRICULUM VITAE

Pierre DUBOIS

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Academic Positions and Education

Sept. 2001-... Researcher at IDEI, Toulouse.
Sept. 1999-... Permanent Researcher at INRA Toulouse.
Sept. 2002-2005 "Chargé de Conférences Complémentaires" at EHESS.
June 1999-2001 Associate Researcher at CRDE, University of Montreal.
Jan.-Aug. 2000 Invited Researcher at the University of California at Berkeley.
June-Dec. 1999 Invited Professor at the Department of Economics, University of Montreal.
June 1999 Ph.D. in Economics from Ecole des Hautes Etudes en Sciences Sociales, Paris (EHESS) and CREST (Research Center in Economics and Statistics). Dissertation title: *Agricultural Contracts, Risk and Incomplete Markets*. Supervisor : Thierry Magnac and Bruno Jullien. Affiliated to the Microeconometrics laboratory of CREST.
1994-95 & 97-99 PhD student at CREST (Centre de Recherche en Économie et Statistique), Microeconometrics laboratory (interruption from October 1995 to August 1997 because of National Service in Cooperation in Brazil).
June 1994 Graduation from the ENSAE (National School of Statistics and Economics). Specialization in Microeconomics, Finance, Econometrics and Development Economics.
Master Degree in Mathematics Applied to Economics at University of Paris-IX-Dauphine.

Teaching

2003-2004

- "Econometrics of Contracts", at doctoral program in Economics of the University of Toulouse 1.
- "Applied Economics of Contracts", part of 3rd year course at ENSAE, Paris.
- "Advanced Microeconometrics: treatment effects and discrete choice models", at doctoral program in Economics of the University of Toulouse 1 and EHESS.
- Direction of a workshop at DEEQA (doctoral program) at the University of Toulouse, on "Applied Industrial Organization ", with Marc Ivaldi

2002-2003

- "Econometrics of Contracts", at doctoral program in Economics of the University of Toulouse 1.
- "Applied Economics of Contracts", part of 3rd year course at ENSAE, Paris.
- "Advanced Microeconometrics: treatment effects and discrete choice models", at doctoral program in Economics of the University of Toulouse 1 and EHESS.
- Direction of a workshop at DEEQA (doctoral program) at the University of Toulouse, on "Econometrics of the Dynamics of Industries ", with Marc Ivaldi

2001-2002

- "Econometrics of Contracts", at doctoral program in Economics of the University of Toulouse 1.
- "Applied Economics of Contracts", part of 3rd year course at ENSAE, Paris.
- Direction of a workshop at DEEQA (doctoral program) at the University of Toulouse, on "Identification and Estimation of Consumer Choices: Durable or Non-Durable Goods, Differentiated Products, Hedonic Prices", with Pascal Lavergne and Michel Simioni.
- "Advanced Microeconometrics: Treatments effects and discrete choice models ", at doctoral program in Economics of the University of Toulouse 1.

2000-2001

- "Econometrics of Contracts", at doctoral program in Economics of the University of Toulouse 1.
- Direction of a workshop at the University of Toulouse, (doctoral program), on "Identification and Estimation of Treatment Effects: Theory and Applications", with Pascal Lavergne.

1999-2000

- Economics and Econometrics of Contracts, Ph.D. course given in collaboration with Michel Poitevin, Department of Economics of the University of Montreal (ECN 7923A).
- Development Microeconomics, Graduate course, Department of Economics of the University of Montreal (ECN 6428).
- Applied Econometrics, Undergraduate course, Department of Economics of the University of Montreal (ECN 3949).

Fellowship, Grants and Awards

- *Young Economist Award of the European Economic Association* in 2000.
- *France-Berkeley Fund Award* (2001), with Ethan Ligon (UC Berkeley)
- Travel Grants from *ADRES* (1998), *European Economic Association* (1998), *International Economic Association* (1999), *Royal Economic Society* (1999, 2001), *Canadian Economic Association* (2000, 2001), *Econometric Society* (2000), *Stanford Institute for Theoretical Economics* (2001), *Review of Economic Studies* (2001), *Latin American and Caribbean Economic Association* (2002), *Sociedade Brasileira de Econometria* (2003).
- Three years doctoral fellowship from CREST-INSEE obtained for 1994-1995 and 1997-1999.
- Grant of the Ministry of Research during 2001-2004 for a Research Project on Agricultural Contracts (with Philippe Bontems and Pascal Lavergne)
- Grant of the Department of Economics scientific committee of INRA for 2001-2002 for a Research Project on Agricultural Contracts in the Poultry Industry (with Pascal Lavergne)
- Mission of the Economics department on "Risk and Insurance" with A. Thomas, O. Mahul, Gohin, A. Carpentier.
- Grant of the Department of Economics scientific committee of INRA for 2003-2004 for a Research Project on Empirical Industrial Organization of Food Products in France

Publications and Research Papers

Published papers:

- "Grower Risk Aversion and the Cost of Moral Hazard in the Livestock Production Contracts", with Tom Vukina, *American Journal of Agricultural Economics*, Vol. 86, N. 3, 835-841, August 2004
- "Rotten Parents and Child Labor", with Antoine Bommier, *Journal of Political Economy*, February 2004, vol. 112, n. 1, 240-248
- "Optimal Regulation of Private Production Contracts with Environmental Externalities", avec Philippe Bontems et Tom Vukina, *forthcoming* in the *Journal of Regulatory Economics*
- "Environmental Regulation of Livestock Production Contracts", with Philippe Bontems and Tom Vukina, *forthcoming* chapter in *Frontiers in the Economics of Environmental Regulation and Liability*, Ashgate, 2004
- "Moral Hazard, Land Fertility and Sharecropping in a Rural Area of the Philippines", *Journal of Development Economics*, 2002, Vol. 68, Issue 1, p. 35-64
- "Consommation, Partage de Risque et Assurance Informelle: Modèles Théoriques et Tests Empiriques", *L'Actualité Économique, Revue d'Analyse Économique*, 2002, vol. 78, n° 1, 115-149
- "Contrats Agricoles en Économie du Développement: Une Revue Critique des Théories et des Tests Empiriques", *Revue d'Économie du Développement*, 2001, 3, 75-106
- "Assurance Complète, Hétérogénéité des Préférences et Métayage au Pakistan", *Annales d'Économie et de Statistique*, 2000, 59, 1-37
- "Aléa Moral, Fertilité de la Terre et Choix de Contrats aux Philippines", *Revue Économique*, 1999, 50, 3, 621-632.
- "Impact d'une visite à Epidaure sur la consommation de cigarettes et d'alcool des adolescents" *Bulletin du Cancer*, 1995, 6, 467-468 (with A. Stoebner, M. Bousquet, H. Sancho-Garnier)

Working papers:

- "Consumption Insurance with Heterogeneous Preferences. Can Sharecropping Help Complete Markets?", revise and resubmit at the *Journal of Political Economy*
- "Multitask Moral Hazard, Incentive Contracts and Land Value", revise and resubmit at *Annales d'Économie et de Statistique*
- "Coalition Proof Informal Insurance and Endogenous Association Cost"
- "Efficiency Wages for Rotten Kids: Intrahousehold Consumption and Nutrition in the Philippines", with Ethan Ligon
- "Effects on School Enrollment and Performance of a Conditional Transfers Program in Mexico", with E. Sadoulet and A. de Janvry
- "Risk Sharing with Formal and Informal Contracts: Theory, Semi-Parametric Identification and Estimation", with Thierry Magnac and Bruno Jullien
- "Risk Sharing, Optimal Incentives and Heterogeneity in the case of Livestock Production Contracts", with Tom Vukina
- "Product design and decision rights in vertical structures", with Bruno Jullien
- "Vertical Contracts Between Manufacturers and Retailers on Differentiated Products Markets: An Empirical Study in France", with Céline Bonnet and Michel Simioni

Seminars and Conferences

- "Moral Hazard, Land Fertility and Sharecropping in a Rural Area of the Philippines":
 - Econometric Society European Meeting (ESEM98), 1998, Berlin
 - Annual Congress of the European Economic Association (EEA98), 1998, Berlin
 - 15th Applied Microeconomics Meetings (JMA98), June 1998, Pointe-à-Pître
 - Seminar at International Food Policy Research Institute (IFPRI, Washington DC), March 1998
 - Workshop of Econometrics of Contracts, CREST-LEI, April 1998
 - Seminar INRA, Toulouse, January 1999
 - Seminar Department of Economics, Concordia University, Oct. 1999
 - Citibank Econometric Seminar, Brown University, Nov. 1999
 - Development Seminar, University of California, Berkeley, January 2000
 - Seminar of the Institute for Economic Development, Boston University, November 27, 2000
 - Seminar at North Carolina State University, November 29, 2000
 - Stanford Institute for Theoretical Economics, 2-4 August 2001
- "Multitask Moral Hazard, Incentive Contracts and Land Value":
 - 12th World Congress of the International Economic Association (IEA99), August 1999, Buenos Aires.
 - Econometric Society European Meeting (ESEM99), Sept. 1999, Santiago de Compostela
 - Seminar INRA-IDEI at IDEI, University of Toulouse, December 1997
 - Seminar Microeconometrics laboratory of CREST, 1998
- "Aléa Moral, Fertilité de la Terre et Choix de Contrats aux Philippines"
 - Presented at 47th congress of AFSE, in Paris, September, 1998.
- "Assurance Complète, Hétérogénéité des Préférences et Métayage au Pakistan":
 - Seminar Microeconometrics laboratory, CREST, June 1999
 - Seminar at CRDE, University of Montreal, November 30, 1999
- "Impact d'une visite à Epidaure sur la consommation de cigarettes et d'alcool des adolescents" (with A. Stoebner et M. Bousquet): presented at the Forum de Cancérologie/ Session Épidémiologie et Prévention, June 1995
- "Consumption Insurance with Heterogeneous Preferences. Can Sharecropping Help Complete Markets?"
 - 34th Annual Meeting, Canadian Economic Association (CEA2000), Vancouver 1-4 June 2000
 - 8th World Congress of the Econometric Society, Seattle, August 2000
 - European Economic Association Conference (EEA2000), Bolzano 2000
 - Northeast Universities Development Conference (NEUDC2000), Cornell University, 6-7 October 2000
 - Development Economics seminar, ARQADE, University of Toulouse, November 9, 2000
- "Efficiency Wages for Rotten Kids: Intrahousehold Consumption and Nutrition in the Philippines", with E. Ligon
 - Northeast Universities Development Conference (NEUDC2000), Cornell University, October 2000
 - Brown Bag Seminar at IFPRI (International Food Policy Research Institute), November 30, 2000
 - Development Economics Seminar at DELTA, Paris, January 24, 2001
 - North American Meeting of the Econometric Society, Los Angeles, June 2002, (Ligon)
 - Berkeley Summer Symposium, 28-29 June 2002
 - Stanford Institute for Theoretical Economics, June 28-29 2003, (Ligon)
 - ESEM 2003, Stockholm, August 20-24 2003
- "Effects on School Enrollment and Performance of a Conditional Transfers Program in Mexico", with E. Sadoulet and A. de Janvry
 - CREST seminar, December 7th 2000
 - Econometrics Seminar, GREMAQ, University of Toulouse, January 26th 2001
 - Society of Economic Dynamics (Stockholm June 2001)
 - 35th Annual Meeting, Canadian Economic Association (CEA2001), Montreal May 31 - June 4 2001
 - North American Summer Meeting of the Econometric Society, University of Maryland, June 2001
 - European Economic Association conference (EEA2001), Lausanne, August 2001
 - Econometric Society European Meeting (ESEM2001), Lausanne, August 2001
 - Northeast Universities Development Conference (NEUDC 2001) at Boston University, September 28-30, 2001
 - Seminar ECARES at Brussels, November 27th, 2001
 - Development Economics Seminar, ARQADE, University of Toulouse, December 6th 2001
 - Applied Microeconomics Seminar at University College London, March 21st, 2002
 - Latin American and Caribbean Economic Association 2002 meeting, CEMFI, Madrid, October 2002
 - Seminar at Tinbergen Institute, Free University of Amsterdam, April, 29, 2003
 - Seminar at CIRPEE workshop, Université Laval, Québec, March 14, 2003

- Seminar at Tingen Institute, Free University of Amsterdam, April 29, 2003
- XXV Encontro Brasileiro de Econometria, December 10-12, 2003
- Seminar at the Department of Economics of PUC, Rio de Janeiro, January 30, 2004
- Seminar at the Getulio Vargas Foundation, Rio de Janeiro, February 6, 2004
- Seminar at the Institute for International Economic Studies, Stockholm University, March 30, 2004
- "Risk Sharing with Formal and Informal Contracts: Theory, Semi-Parametric Identification and Estimation", with Thierry Magnac and Bruno Jullien
- Economic Theory Seminar, University of Toulouse, March 26th, 2002
- Econometric Society European Meeting (ESEM2002), Venice, August 2002
- European Economic Association conference (EEA2002), Venice, August 2002
- NEUDC 2002, Williams College, 25-27 October 2002
- CSIO-IDEI Conference, Toulouse, May 9-10, 2003
- Getulio Vargas Foundation, Rio de Janeiro, January 29, 2004
- CREST seminar, March 11, 2004
- "Rotten Parents and Child Labor", with Antoine Bommier
- Berkeley Summer Symposium, 28-29 June 2002
- "Optimal Regulation of Private Production Contracts with Environmental Externalities", with Philippe Bontems and Tom Vukina
- Invited Conference at the Economics of Contracts meeting in Annapolis (USA), July 21-23, 2002.
- World Congress of Environmental Economists, Monterrey, June 2002
- Seminar at INRA Grenoble, April 18, 2003
- 1st CIRANO-IDEI-LEERNA Conference on « Regulation, Liability and the management of Major Industrial/Environmental Risks» at the University of Toulouse, June 10-12, 2003
- "Grower Compensation and the Cost of Moral Hazard in the Livestock Production Contracts", with Tom Vukina
- Invited paper session at ASSA Meeting, San Diego, USA, 2-5 January 2004

Other Academic Activities

- Member of the *Econometric Society European Meeting* Program Committee, 2004, in Madrid.
- Member of the *European Economic Association* Program Committee, 2003, in Stockholm.
- Referee for *Journal of Political Economy*, *Review of Economic Studies*, *International Economic Review*, *Journal of Human Resources*, *Journal of Development Economics*, *Canadian Journal of Economics*, *American Journal of Agricultural Economics*, *Annales d'Economie et de Statistique*, *European Review of Agricultural Economics*, *Journal of Economics and Managements Strategy*, *Journal of African Economies*, *Economie et Statistique*, *L'Actualité Economique* *Revue d'Analyse Economique*.
- Member of editorial board of *L'Actualité Economique* *Revue d'Analyse Economique* (2004-present)
- Guest Co-Editor for a special issue of the *Journal of Economics and Managements Strategy*, on "Industrial Organization and the Food processing Industry".
- Participation to Ph.D. committees:
 - Stefan Ambec, University of Montreal, *Essays in Economics of Contracts and Institutions*, Sept. 1999
 - Laëtitia Malavolti, University of Toulouse, *Contribution to Treatment Models and Econometric Evaluation of Public Policies*, April 25, 2003
 - Erwan Sbaï, University of Toulouse, *Econométrie strcuturelle pour des modèles de jeux empiriques et application aux enchères du Trésor*, June 11, 2003
- Elected Member of the "Commission de Spécialistes" (recruiting committee) of the Department of Economics, University of Toulouse 1 (2000-2003 and 2004-2007).
- Member of the Scientific Council of the Institute for Empirical Research in Poltical Economy (IREEP).
- Organization of the 5th Toulouse INRA IDEI Conference on Industrial Organization and the Food Processing Industry (with Farid Gasmi), June 14-15, 2002
- Organization of the Econometrics Seminar of the Department of Economics, University of Toulouse 1, in 2001-2002, 2002-2003, 2003-2004 (with Alban Thomas), 2004-2005 (with Thierry Magnac)
- Organization of the Development Economics Seminar of ARQADE, University of Toulouse, in 2001-2002, 2002-2003, (with Emmanuelle Auriol), 2003-2004, 2004-2005 (with Guido Friebe)
- Organization of a workshop on "Microeconomic Theory and Empirical Studies of Intra-Household Behavior in Developing Countries" at the University of California at Berkeley (with Ethan Ligon) with the France-Berkeley Fund, June 28-29, 2002

- Invited presentation at the "2nd Annual Workshop on the Economics of Contracts in Agriculture", Annapolis (Maryland), July 21-23, 2002
- Member of the Local Organizing Committee of the 1st CIRANO-IDEI-LEERNA Conference on « Regulation, Liability and the management of Major Industrial/Environmental Risks» at the University of Toulouse, June 10-12, 2003
- *Discussion of papers at* : Econometric Society European Meeting (1998), Young Researchers Meetings of INRA (2000, 2001), 4th Toulouse Conference on Environment and Resource Economics (2001), Canadian Economic Association Conference (2001), Northeast Universities Development Conference (Cornell University, 2000, Boston University, 2001, Williams College, 2002), INRA-IDEI Seminar at the University of Toulouse (2001, 2003), 5th Toulouse INRA-IDEI Conference on Industrial Organization and the Food Processing Industry (2002), INRA Toulouse Applied Economics seminar (2002), Toulouse Seminar on Macroeconomics (2001), First Meeting of the IADB Social Policy Monitoring Network (IFS, London, 2002), IDEI-CEPR conference on "The Economics of the Software and Internet Industries" (2003), 1st CIRANO-IDEI-LEERNA Conference on « Regulation, Liability and the management of Major Industrial/Environmental Risks» at the University of Toulouse, June 10-12, 2003, ARQADE-IDEI-World Bank conference on "Markets for Pharmaceuticals and the Health of Developing Nations" at the University of Toulouse, December 5-6, 2003, XXV Encontro Brasileiro de Econometria, December 10-12, 2003, "The Economics of Two-Sided Markets", Toulouse, 23-24 janvier 2004, 6th INRA-IDEI Conference on "Industrial Organization and the Food-processing Industry", Toulouse, June 4-5, 2004

Other Visits Abroad for Academic Purpose

- IFPRI (International Food Policy Research Institute) Washington DC, USA, 23-27 March 1998.
- Xavier University, RIMC (Research Institute for Mindanao Culture), Cagayan de Oro, Philippines, July 1998.
- Visit at PROGRESA program in Mexico: Mexico City and Hidalgo State, June 2000.
- University of Montreal, Department of Economics, June, September-December 1999.
- University of California, Berkeley, Department of Agricultural and Resource Economics, January-August 2000.
- Workshop on Contracts in Danish Agriculture, 28-29 September 2000, Copenhagen, Denmark.
- First Meeting of the IADB Social Policy Monitoring Network on *Conditional Cash Transfers Programs*, November 20-21, 2002, IFS, London, UK.
- Getulio Vargas Foundation, Rio de Janeiro, Brazil, Invited Researcher January-February 2004.

Languages

<i>French</i>	Native tongue.
<i>English</i>	Fluent.
<i>Portuguese</i>	Fluent.
<i>Spanish</i>	Good.

Personal Information

Born December 28, 1970, married, two children.
Citizenship : French.