

**CURRICULUM VITAE**  
**PIERRE DUBOIS**

**ADDRESS**

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University of Toulouse Capitole  
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**CURRENT POSITIONS**

Nov. 2022	CEPR IO Program Director
2022-2027	Senior Member of Institut Universitaire de France
June 2021-	Director Toulouse School of Economics Health Center
Jan. 2021-	Co-Editor, <i>Journal of the European Economic Association</i>
Jan. 2013-..	IFS Research Fellow
Dec. 2009-..	Professor of Economics, Toulouse School of Economics, University of Toulouse 1 Capitole

**PAST EXPERIENCE**

2019-2020	Visiting Professor, Department of Economics, Harvard University
2015-2019	Scientific Director of the Toulouse School of Economics
2011-2016	Junior Member of Institut Universitaire de France
Jan.-June 2015	Visiting Professor, Department of Economics, Harvard University
2009-2015	Director of DEEQA (2 <sup>nd</sup> year doctoral program), Toulouse School of Economics.
2009-2015	TSE Coordinator of ENTER (European Network for Training in Economic Research)
2007-2013	Academic Panelist of the UK Competition Commission
2010-2011	Visiting Scholar, Department of Economics, Northwestern University
2006-2009	Research Director of INRA at Toulouse School of Economics.
2007-2009	Deputy Director of GREMAQ (Univ. of Toulouse, CNRS, INRA, EHESS)
2005- 2006	Director of the research team MAIA of INRA ESR Toulouse.
1999-2006	Permanent Researcher of INRA at Toulouse School of Economics.
2002-2005	Guest Lecturer at EHESS (Ecole des Hautes Etudes en Sciences Sociales)
Dec. 2005	Invited Researcher, Getulio Vargas Foundation, Rio de Janeiro, Brazil
Oct.-Nov. 2004	Invited Professor at the Department of Economics, University of Montreal
Jan.-Feb. 2004	Invited Researcher, Getulio Vargas Foundation, Rio de Janeiro, Brazil
1999-2001	Associate Researcher at CRDE, University of Montreal
Jan.-Aug. 2000	Invited Researcher at the University of California, Berkeley
June-Dec. 1999	Assistant Professor at the Department of Economics, University of Montreal

**EDUCATION**

January 2005	Habilitation à Diriger des Recherches (HDR), University of Toulouse 1.
June 1999	Ph.D. in Economics from Ecole des Hautes Etudes en Sciences Sociales (EHESS), Paris and CREST (Research Center in Economics and Statistics).
1994-95 & 97-99	Doctoral student at CREST (Centre de Recherche en Économie et Statistique), Paris. Interruption from October 1995 to August 1997 for National Service in Cooperation in Brazil.
June 1994	Graduation from the ENSAE Paris (National School of Statistics and Economics).
June 1994	Master Degree in Mathematics Applied to Economics at University of Paris-IX-Dauphine.

**AWARDS, FELLOWSHIPS, DISTINCTIONS**

2022	Fellow of the Econometric Society
2022	Lilien Practice Prize – American Marketing Association for the paper on Nutrition Labels in the <i>Journal of the Academy of Marketing Science</i>
2021	Fellow of the European Economic Association

2018	Fellow of the International Association of Applied Econometrics
2017	Excellence in Refereeing Award, American Economic Review
2015	Member of ThReD (Theoretical Research in Development Economics)
2013-	CEPR Research Fellow
2011	Junior Member of Institut Universitaire de France (2011-2016)
2011	Novela prize of the city of Toulouse
2010	Fulbright Award, declined
2009	France-Berkeley Fund Award, with Céline Bonnet and Sofia Berto Villas-Boas
2009	Laurier de la Recherche de la ville de Toulouse
2006	Member of EUDN (European Development Research Network) (2006-2018)
2004	CEPR Research Affiliate (2004-2013)
2001	France-Berkeley Fund Award, with Ethan Ligon
2000	Young Economist Award of the European Economic Association.

## GRANTS

- Three years doctoral fellowship of CREST-INSEE obtained for 1994-1995 and 1997-1999.
- Travel Grants from *ADRES (1998)*, *European Economic Association (1998)*, *International Economic Association (1999)*, *Royal Economic Society (1999, 2001)*, *Canadian Economic Association (2000, 2001)*, *Econometric Society (2000)*, *Stanford Institute for Theoretical Economics (2001)*, *Review of Economic Studies (2001)*, *Latin American and Caribbean Economic Association (2002)*, *Sociedade Brasileira de Econometria (2003)*.
- Grant of the Ministry of Research during 2001-2004 for a Research Project on Agricultural Contracts (with Philippe Bontems and Pascal Lavergne).
- Grant of the Department of Economics scientific committee of INRA for 2001-2002 for a Research Project on Agricultural Contracts in the Poultry Industry (with Pascal Lavergne).
- Grant of the Economics department on "Risk and Insurance" with A. Thomas, O. Mahul, Gohin, A. Carpentier.
- Grant of DADP for a project on Agricultural Production Contracts in the Midi-Pyrenees Region for 2002-2004.
- Grant of the Department of Economics scientific committee of INRA for 2003-2004 for a Research Project on Empirical Industrial Organization of Food Products in France.
- Grant of ACI PROSODIE obtained in a project joint with GREMAQ, 2004-2006.
- Grant of the National Program of Research on Food and Human Nutrition of the Agence Nationale pour la Recherche. 2005-2007.
- Grant of the Department of Economics scientific committee of INRA for 2006-2007 for a Research Project with Céline Bonnet on Individual Food Demand and Obesity in France.
- Grant of the Agence Nationale de la Recherche for research on "Risk Sharing" with Bruno Jullien, Ethan Ligon and Thierry Magnac. 2006-2010.
- Grant of the CAPES-COFECUB for exchange between France and Brazil, 2007-2008.
- Grant of PRES University of Toulouse, for a project on research productivity evaluation of mathematicians with J.C. Rochet and J.M. Schlenker (2008-2010).
- Seed Funding of Toulouse School of Economics on Health Economics (2009).
- Grant of the Center for the Study of Industrial Organization, Northwestern University, 2010-2011
- ANR (Agence Nationale de la Recherche) Grant on the program « Open Research Area for the Social Sciences in Europe », 2011-2014
- Institut Universitaire de France Grant 2011-2016
- Fondation du Risque Chaire Santé, Dauphine, 2015, 2016
- IDEX « Emergence » Université de Toulouse 2015-2017
- Institut Louis Bachelier, 2015-2016
- ANR Grant (Agence Nationale de la Recherche), Open Research Area for the Social Sciences in Europe, "Food consumption, Advertising and Dynamics", 2016-2018
- ANR Grant (Agence Nationale de la Recherche) "Economics of Antibiotics: Incentives for Innovation and Implications for Health Care Cost", 2017-2020
- NIHCM Research Grant 2020, "Bargaining and international reference pricing", with A. Gandhi and S. Vasserman
- ANR Grant (Agence Nationale de la Recherche), Open Research Area for the Social Sciences in Europe, "Public Policy in Food Markets", 2021-2024
- ARPEGE Grant (consortium Antabio, BioMérieux, HCL, TSE) on the Economics of Antibiotics (2022-2025).
- Institut Universitaire de France Grant 2022-2027

## PHD STUDENTS

1. **Marta Rubio-Codina**: *Conditional Cash Transfers and Human and Physical Capital Accumulation in Rural Mexico -An Empirical Analysis*, defended on September 19, 2006, first placement: Post Doc Leverhulme Trust at UCL-IFS (2006-2009), IFS London permanent researcher.
2. **Sandra Jodar-Rosell**: *Econometrics of differentiated products and localization*, defended on December 16, 2008, first placement at Research Department, La Caixa, Barcelona.
3. **Helena Perrone**: *Structural Models of Consumer Behavior in Industrial Organization*, defended on June 5, 2009, first placement: Assistant Professor, Department of Economics, University Pompeu Fabra, Barcelona.
4. **Sarolta Laczó** (in collaboration with Thierry Magnac): *Essays on Informal Risk Sharing*, defended on October 22, 2009, first placement: Post Doc, European University Institute, Florence, post-doc UCLA, researcher, Institut d'Anàlisi Econòmica (Barcelona).
5. **Qiu Ju**: *Essays on Risk Sharing, Migration and Health and Obesity*, defended on December 9, 2014, first placement: Post Doc: University of Sussex
6. **Jorge Florez**, *Essays on the Empirical Analysis of Grocery retailing and Consumer Shopping Behavior*, with Bruno Jullien, defended on July 21 2015, first placement: Assistant Professor, Department of Economics, Universidad del Rosario, Bogota.
7. **Laura Lasio**, *Empirical Industrial Organization and the Pharmaceutical sector*, defended on December 7 2015, first placement: Assistant Professor, Department of Economics, McGill University.
8. **Arthur Alik**, *Essays on Workfare Program in Low and Middle-Income Economies*, defended on December 15, 2016, first placement: Research Economist at the World Bank
9. **Tuba Tunçel**, *Essays in Empirical IO and Health Economics*, defended on June 26, 2017, first placement: Assistant Professor, HEC Montréal
10. **Adrian Torchiana**, *Essays in Applied Econometrics with Missing Data*, defended on October 9, 2017, now Data Scientist, Granular, San Francisco, US
11. **Rossi Abi Rafeh**, *Essays in empirical industrial organization of advertising and platform markets*, defended on September 9, 2022 now at Deliveroo London
12. **Malgorzata Majewska**, *Market Structure and Innovation in Pharmaceuticals*, in progress
13. **Gökçe Gökkoça**, *Economics of Antibiotics*, in progress
14. **Léa Bignon**, *IO and health economics*, in progress
15. **Xin Zhang**, *Empirical IO*, (with Isis Durrmeyer)
16. **Valentina Reig**, *IO and Health*

## PARTICIPATION TO PHD COMMITTEES

1. **Stefan Ambec**, University of Montreal, *Essays in Economics of Contracts and Institutions*, Sept. 1999.
2. **Laëtitia Malavolti**, University of Toulouse, *Contribution to Treatment Models and Econometric Evaluation of Public Policies*, April 25, 2003.
3. **Erwan Sbaï**, University of Toulouse, *Econométrie structurelle pour des modèles de jeux empiriques et application aux enchères du Trésor*, June 11, 2003.
4. **Marc Bellemare**, Cornell University, *Sharecropping in Madagascar*, June 1, 2006.
5. **Jonathan Kaminski**, University of Toulouse, *Cotton reforms and development in sub-Saharan Africa: lessons from Burkina-Faso experience*, July 17 2008.
6. **Adriana Hernandez-Perez**, University of Toulouse, *Regulation and Competition in Network Industries: An Empirical Analysis*, Sept. 3, 2008.
7. **Jibirila Leinyuy**, University of Toulouse, *Markets, Family Firms and Human Capital Investments*, Sept. 8, 2008.
8. **Matthieu Delpierre**, Université Catholique de Louvain, *A Non-cooperative Approach to Rural Development Issues*, October 10, 2008.
9. **Rafael Pinho de Moraes**, University of Toulouse, *Essays on the Economics of the Pharmaceutical Industry*, Feb. 12 2009.
10. **Juan Miguel Gallego**, University of Toulouse, *Three essays on Labor Economics and Development*, July 20, 2009
11. **Daejung Kim**, University of Toulouse, *Essays on the Economics of the Pharmaceutical Sector*, February 12 2010
12. **Viki Nellas**, University of Toulouse and University of Bologna, *Job Polarization, Immigration and Worker's Intrinsic Motivation: Three Essays on Labor Economics*, June 4 2010
13. **Elisabetta Olivieri**, *Three Essays in Labour Economics*, University of Bologna, June 4 2010
14. **Francesco Lancia**, *Demographic Change, Intergenerational Conflict and Economic Growth*, University of Bologna, June 4 2010
15. **Matteo Bobba**, *Essays on the Unintended Effects of Cash Transfer Programs* Paris School of Economics, October 13, 2011
16. **Alexandre Carbonel**, *Essays in Economics of the Pharmaceutical Industry*, Toulouse School of Economics, December 16, 2011
17. **Vardges Hovhannisyan**, *Vertical Channel Analysis of the U.S. Milk Market*, May 2 2012, University of Wisconsin, Madison

18. **Carlos Canon**, *Essays on Theory and Econometric Methods for Platforms*, June 5 2012, University of Toulouse 1 Capitole
19. **Daniel Coublucq**, *Essays on Empirical Industrial Organization with Applications to the US Rail Industry*, October 12 2012, University of Toulouse 1 Capitole
20. **Isis Durrmeyer**, *Quatre Essais en Economie Industrielle Empirique: Application des Modèles Structurels d'Offre et de Demande au Marché Français de l'Automobile*, November 20, 2012, University of Paris 1
21. **Hassen Rais**, *Analyse empirique de la gestion des risques dans les entreprises non financières françaises*, November 27, 2012, University of Toulouse 1 Capitole
22. **Gwendoline Promsopha**, *Allocation des terres agricoles et gestion des risques de subsistance*, December 4 2012, University of Paris 10 Nanterre
23. **Marco Batarcé**, *Essays in Empirical Industrial Organization of Networks and Transport* January 31, 2013, Toulouse School of Economics
24. **Pedro Hemsley**, *Four Essays in Contract Theory and Development Economics*, September 9, 2013, Toulouse School of Economics
25. **Nina Yin**, *Essays on Innovation and Pharmaceutical Economics*, September 26, 2013, Toulouse School of Economics
26. **Maxime Tô**, *From School to Work, Essays on Educational Decisions and Labor Market Transitions*, December 10, 2013 Institut d'Études Politiques de Paris
27. **Miguel Algomendas**, *Essays on the Economics of the Airline Industry*, Toulouse School of Economics, June 7, 2014
28. **Richard Meade**, *Ownership Effects in Electricity and Other Utility Sectors, and Banking*, Toulouse School of Economics, September 19, 2014
29. **Rahila Hassane Amadou**, *Gestion des risques, valorisation et stratégie: Applications aux industries agroalimentaire et de transport aérien*, University of Toulouse 1 Capitole, September 25, 2014
30. **Vibhuti Mendiratta**, *Four Essays on Gender Issues in Developing Countries*, Paris School of Economics, October 1, 2014
31. **Laurine Martinoty**, *Intrahousehold Allocation of Time and Consumption During Hard Times*, University of Lyon, October 8, 2015
32. **Kun Li**, *Essays on Productivity and Distortions*, Toulouse School of Economics, September 28, 2016
33. **Vicente Lagos**, *Essays on the Economics and Competition Assessment of Mergers*, Toulouse School of Economics, October 28, 2016
34. **Jiekai Zhang**, *Concurrence et régulation des plateformes médias financées par la publicité*, Mines Paris Tech, September 12, 2017
35. **Frederik Plum Hauschultz**, *Learning, Search, and Competition in Pharmaceutical Markets*, University of Copenhagen, October 30, 2019
36. **Valerio Serse**, *Essays on commodity taxation*, UC Louvain, September 4, 2020
37. **Kevin Remmy**, *Essays in Empirical Industrial Organization*, Toulouse School of Economics, June 28, 2021
38. **Christophe Bruneel-Zupanc**, *Essays in Structural Econometrics*, Toulouse School of Economics, July 6, 2021
39. **Ilaria Natali**, *Essays on the Socioeconomic Determinants of Health and Pharmaceutical Regulation*, Université Libre de Bruxelles, September 14, 2022
40. **Enrico Camarda**, KU Leuven, October 19, 2022

#### POST-DOC SUPERVISION:

1. **Sophie Thiébaud** March 1, 2012 - August 31 2013

#### PARTICIPATION TO HDR COMMITTEES (Habilitation à Diriger des Recherches):

1. **Alice Mesnard**, "Migration and Development", June 17 2010, Toulouse School of Economics, University of Toulouse 1 Capitole
2. **Chiara Canta**, "Health Economics", December 18, 2018, Toulouse School of Economics, University of Toulouse 1 Capitole
3. **Lionel Wilner**, "Risques et Protection Sociale", Ecole Normale Supérieure, Paris, September 23, 2022
4. **Mathias Reynaert**, "Empirical Industrial Organization" Toulouse School of Economics, University of Toulouse 1 Capitole, October 10, 2022

#### EDITING AND REFEREEING

- Co-Editor, *Journal of the European Economic Association*, (2021- )
- Managing Editor of *International Journal of Industrial Organization* (2013-2018)
- Associate Editor of *European Economic Review* (2012-)
- Associate Editor of *Annals of Economics and Statistics* (2009-)
- Co-Editor of *L'Actualité Economique Revue d'Analyse Economique* (2004-2013)

- **Guest Co-Editor *Journal of Economics and Managements Strategy***, special issue on "Industrial Organization and the Food Industry", Volume 14, Number 4, Winter 2005. (with Farid Gasmi)
- **Guest Co-Editor *Journal of Applied Econometrics***, special issue on "The econometrics of Auctions" in honor of Jean-Jacques Laffont, Volume 23, Issue 7, 2008. (with Marc Ivaldi and Thierry Magnac)
- **Referee:** *Econometrica*, *American Economic Review*, *Journal of Political Economy*, *Review of Economic Studies*, *Quarterly Journal of Economics*, *Journal of the European Economic Association*, *Review of Economics and Statistics*, *International Economic Review*, *RAND Journal of Economics*, *Journal of Human Resources*, *Economic Journal*, *Journal of Development Economics*, *American Economic Journal: Applied Economics*, *American Economic Journal: Micro*, *American Economic Journal: Economic Policy*, *Journal of Applied Econometrics*, *Proceedings of the National Academy of Sciences*, *Canadian Journal of Economics*, *American Journal of Agricultural Economics*, *International Journal of Industrial Organization*, *Journal of Industrial Economics*, *Journal of Economics and Managements Strategy*, *Annales d'Economie et de Statistique*, *European Review of Agricultural Economics*, *Journal of Development Studies*, *Journal of African Economies*, *Economie et Statistique*, *The Economics of Transition*, *World Development*, *Economic Development and Cultural Change*, *Journal of Financial Intermediation*, *Brazilian Review of Econometrics*, *Berkeley Electronic Journal of Economic Analysis and Policy*, *Agricultural Economics*, *Journal of Public Economic Theory*, *World Bank Economic Review*, *Applied Economic Perspectives & Policy*, *Revue Française d'Economie*, *Journal of Law, Economics and Organization*, *International Journal of the Economics of Business*, *Environment and Resource Economics*, *Marketing Science*, *Fiscal Studies*, *Review of Industrial Organization*, *Health Economics*, *Congressional Budget Office*, *Economie et Prévision*, *Journal of Law and Economics*.
- **Grant reviewer** *European Research Council Advanced Grants*  
*European Research Council Consolidator Grants*  
*European Research Council Starting Grants*  
*Alfred Sloan Foundation*  
*British Academy Research Development Award*  
*Social Sciences and Humanities Research Council of Canada*  
*The Leverhulme Trust*  
*Agence Nationale pour la Recherche (France)*  
*International Labor Organization*  
*Fonds de la Recherche Scientifique FNRS (Belgium)*  
*AXA Research Fund*  
*ARC consolidator projects and ARC research program, Université Libre de Bruxelles*  
*European Science Foundation College of Experts Reviewers (2016-2019)*  
*Deutsche Forschungsgemeinschaft (German Research Foundation)*

#### **Scientific Committees:**

- Scientific council of the journal *Economie et Prévision*, 2020-2021
- Scientific Council of GENES, Paris, since 2017
- Advisory Board of the Institute for Fiscal Studies, London, since 2016.
- Member of the Commission Recherche and of the Conseil Académique, University of Toulouse Capitole (2015-2020)
- Nomination Committee of the China Economics Prize 2016, 2017, 2018 (National Economics Foundation, China)
- Nomination Committee of the Contemporary Economics Prize 2019 (National Economics Foundation, China)
- Member of Academic Advisory Board of Mannheim Graduate School of Economic and Social Sciences (2014, 2015)
- Elected Member of Scientific Committee (commission de la recherche and conseil académique) of the University of Toulouse Capitole (2010-2015, 2016-2021)
- Member of the Scientific Committee on the Microinsurance Innovation Facility of International Labor Organization, 2009-2012.
- Member of Ethical Committee of J-PAL Europe, 2009-2015
- Member of the evaluation committee of the Quebec Fund for Research on Society and Culture (Fonds québécois de recherche sur la société et la culture- FQRSC) 2011
- Member of the Scientific Council of IREEP (Institute for Empirical Research in Political Economy) 2004-2010
- Member of the recruiting committee of the Department of Economics, University of Toulouse, 2000-2007

#### **Program Committee Member and Chair of Conferences:**

- EEA<sup>1</sup> 2003 in Stockholm.
- ESEM<sup>2</sup> 2004 in Madrid.

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<sup>1</sup> European Economic Association

- INRA IDEI Conference on Industrial Organization and the Food Processing Industry, June 9-10, 2006.
- The Econometrics of Auctions (program co-chair), IDEI Toulouse, May 12-13, 2006.
- The Economics of the Health Care and the Pharmaceutical Industry, IDEI Toulouse, January 25-26, 2008.
- ESEM 2008 in Milan.
- EARIE<sup>3</sup> conference, Toulouse (Scientific Program co-chair), September 4-6, 2008.
- LACEA 2008, Rio de Janeiro, November 2008.
- EARIE conference, Ljubljana, Slovenia, 2009.
- EARIE conference, Istanbul, 2010.
- EARIE conference, Stockholm, 2011.
- INRA IDEI Conference on Industrial Organization and Food Processing Industry, June 21-22, 2012, Toulouse.
- ESEM 2012 in Malaga
- EARIE conference, Roma, 2012.
- EEA 2013 in Goteborg.
- ESEM 2013 in Goteborg.
- EARIE conference, Evora, 2013.
- 5<sup>th</sup> French Econometrics Conference Toulouse November 14-15, 2013.
- EEA 2014 in Toulouse.
- ESEM 2014 in Toulouse.
- AFSE, June 2014, Lyon.
- European Association of Agricultural Economists Conference, Ljubljana, 2014
- EARIE conference, Milan, 2014.
- AFSE, June 2015, Rennes.
- EARIE conference, Munich, 2015.
- ADRES Doctoral Conference, Paris, December 2015.
- AFSE, June 2016, Nancy.
- ESEM 2016 in Geneva.
- EARIE conference, Lisbon, 2016.
- EC<sup>2</sup> Conference on Big Data, Toulouse, December 2016.
- ESEM 2017 in Lisbon.
- EARIE conference, Maastricht, 2017.
- AFSE, June 2017, Nice.
- AFSE, May 2018, Paris.
- ESEM 2018 in Cologne.
- EARIE conference, Athens, 2018.
- AFSE, May 2019, Orléans.
- ESEM 2019 in Manchester.
- EARIE conference, Barcelona, 2019.
- EARIE conference, Bologna, 2020 (cancelled).
- ESEM 2021 in Copenhagen.
- EARIE conference , Bergen, 2021.
- ESEM 2022 in Milano.
- EARIE conference , Vienna, 2022.
- EARIE conference , Roma, 2023 (Scientific Program Chair).

#### **Organization of Seminars:**

- **Econometrics** Seminar, University of Toulouse, in 2001-2002, 2002-2003, 2003-2004 (with Alban Thomas), 2004-2005 (with Thierry Magnac), 2005-2007 (with C. Bontemps and T. Magnac).
- **Development Economics** Seminar, University of Toulouse, in 2001-2002, 2002-2003, (with Emmanuelle Auriol), 2003-2004, 2004-2005 (with Guido Friebel).
- **Industrial Organization** seminar Toulouse School of Economics, 2012-2014, (with Renato Gomes)
- **CEPR Virtual Industrial Organization** Seminar, Fall, 2021, <https://cepr.org/vios>

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<sup>2</sup> Econometric Society European Meeting

<sup>3</sup> European Association of Research in Industrial Economics

### Organization of Conferences:

- 5<sup>th</sup> Toulouse INRA IDEI Conference on Industrial Organization and the Food Processing Industry, June 14-15, 2002. (with Farid Gasmi)
- Workshop on "Microeconomic Theory and Empirical Studies of Intra-Household Behavior in Developing Countries" at the University of California at Berkeley, June 28-29, 2002. (with Ethan Ligon)
- CIRANO-IDEI-LEERNA Conference on « Regulation, Liability and the management of Major Industrial/Environmental Risks», University of Toulouse, June 10-12, 2003. (with Y. Hiriart and D. Martimort)
- INRA IDEI conference on 'Economics of Contracts in Agriculture', December 9-10, 2004 (with P. Lavergne).
- INRA IDEI conference on Empirical IO of the Food Industry, Feb. 9-10, 2006. (with C. Bonnet)
- The Econometrics of Auctions, Toulouse, May 12-13, 2006. (with M. Ivaldi and T Magnac)
- INRA Conference on "New Challenges for the Firms of the Agrofood Chain", Paris, November, 15, 2006. (with L.G. Soler and M. Simioni)
- 1<sup>st</sup> Workshop on "Risk Sharing" at Toulouse School of Economics, September 3-4, 2007. (with B. Jullien and T. Magnac)
- The Economics of the Health Care and the Pharmaceutical Industry, Toulouse, January 25-26, 2008. (with B. Jullien and D. Bardey)
- 2<sup>nd</sup> Workshop on "Risk Sharing" at Toulouse School of Economics, June 5-6, 2008. (with B. Jullien and T. Magnac)
- Special session on Empirical IO of the food industry at EARIE conference Toulouse, September 4-6 2008.
- Special session on Empirical IO of the retail industry at LACEA conference, Rio de Janeiro, November 20-22 2008.
- INRA IDEI conference on Epidemiological Economics and Health Economics, October 20-21, 2009. (with Frédérique Fève and Jean-Pierre Florens)
- 3<sup>rd</sup> Workshop on "Risk Sharing" at Toulouse School of Economics, October 22-23, 2009. (with B. Jullien and T. Magnac)
- ENTER Jamboree Toulouse School of Economics, February 5-6, 2010
- CEPR School in Applied IO, with Marc Ivaldi, Toulouse School of Economics, May 26, 2010
- CEPR Applied IO Conference, with Marc Ivaldi, Toulouse School of Economics, May 27-29, 2010
- 8<sup>th</sup> Toulouse INRA IDEI Conference on Industrial Organization and the Food Processing Industry, June 10-11, 2010. (with Catarina Goulao)
- Workshop on Health and Pharmaceutical Economics, Toulouse, France, 15 December 2011. Organized with Claude Crampes.
- ANR/ESRC workshop, Toulouse School of Economics, December 17-18, 2012
- TIGER Forum, Conference on Health and Pharmaceutical Economics, Toulouse, June 2-3 2014
- Organization of a Health Economics Workshop on Prescription Behavior of Physicians, Toulouse School of Economics, June 23, 2016
- TSE-CGD workshop on Global Health, With Rachel Silverman (CGD), Toulouse, April 26-27, 2018
- MIT-TSE Conference in Health Economics, with Amy Finkelstein and Jean Tirole, Cambridge USA, November 12, 2020 postponed
- Workshop on "Economics of Antibiotics", Toulouse School of Economics, December 6, 2021
- TSE Workshop on "Innovation, regulation and organization in healthcare" (with Jean Tirole), Paris, June 27, 2022

### PUBLICATIONS

#### Principal Journal Articles:

1. "The Use of Scanner Data for Economics Research" with Rachel Griffith, Martin O'Connell, **Annual Review of Economics**, 2022, Volume 14
2. "Identifying the Effects of Scientific Information and Recommendations on Physicians Prescribing Behavior" with Tuba Tunçel, **Journal of Health Economics**, 2021, 78, 102461
3. "Pooled Procurement of Drugs in Low and Middle Income Countries" with Yassine Lefouili and Stéphane Straub, **European Economic Review**, 2021, 132, 103655
4. "Effects of Front-of-Pack labels on the Nutritional Quality of Supermarket Food Purchases: Evidence from a large-Scale Randomized Controlled Trial", with Paulo Albuquerque, Olivier Allais, Patrice Bertail, Céline Bonnet, Pierre Chandon, Pierre Combris, Saadi Lahlou, Natalie Rigal, Bernard Ruffieux, **Journal of the Academy of Marketing Science**, 2021, 49:119-138
5. "On the Effect of Parallel Trade on Manufacturers' and Retailers' Profits in the Pharmaceutical Sector" with Morten Saethre, **Econometrica**, 2020, 88, 6, 2503-2545
6. "How well targeted are soda taxes?" with Rachel Griffith and Martin O'Connell, **American Economic Review**, 2020, Vol. 110, No 11, 3661-3704
7. "Identifying Industry Margins with Unobserved Price Constraints: Structural Estimation on Pharmaceuticals " with Laura Lasio, **American Economic Review**, 2018, 108, 12, 3685-3724

8. "The Effects of Banning Advertising in Junk Food Markets" with Rachel Griffith and Martin O'Connell, *Review of Economic Studies*, 2018, 1, 1, 396-436
9. "Product Design and Decision Rights in Vertical Structures", with Bruno Jullien, *Research in Economics*, 2016, 70, 4, 558-568
10. "Incentives to Invest in Short-term vs. Long-term Contracts: Theory and Evidence" with Tom Vukina, *B.E. Journal of Economic Analysis and Policy (Advances)*, 2016, 16, 3, 1239-1272
11. "Impacts of Patent Expiry and Regulatory Policies on Daily Cost of Pharmaceutical Treatments: OECD Countries, 2004-2010", with Ernst Berndt, *International Journal of the Economics of Business*, 2016, 23, 2, 125-147
12. "Market Size and Pharmaceutical Innovation", with Olivier de Mouzon, Fiona Scott-Morton and Paul Seabright, *Rand Journal of Economics*, Vol 46, No 4, Winter 2015, 844-871
13. "Smoking within the Household: Parents Behavior and Health Effects on Children", with Chiara Canta, *B.E. Journal of Economic Analysis and Policy (Topics)*, 2015, Vol. 15, Iss. 4, 1939-1973
14. "Do Prices and Attributes Explain International Differences in Food Purchases?" with Aviv Nevo and Rachel Griffith, *American Economic Review*, 2014, 104(3), 832-867
15. "Productivity and Mobility in Academic Research: Evidence from Mathematicians", with Jean-Charles Rochet and Jean-Marc Schlenker, *Scientometrics*, 2014, 98:1669-1701
16. "Empirical Evidence on the Role of Non Linear Wholesale Pricing and Vertical Restraints on Cost Pass-Through", with Céline Bonnet, Sofia B. Villas Boas, and Daniel Klapper, *Review of Economics and Statistics*, 95:2 (May 2013) 500-515
17. "Household Food Consumption, Individual Caloric Intake and Obesity in France", with Céline Bonnet and Valérie Orozco, *Empirical Economics*, May 2014, Volume 46, Issue 3, pp. 1143-1166
18. "Child Care Provision: Semiparametric Evidence from a Randomized Experiment in Mexico", with Marta Rubio-Codina, *Annals of Economics and Statistics*, 2012, 105-106, 155-184
19. "Effects on School Enrollment and Performance of a Conditional Transfers Program in Mexico", with E. Sadoulet and A. de Janvry, *Journal of Labor Economics*, 2012, 30, 3, 555-589
20. "Empirical evidence on satisfaction with privatization in Latin America: Welfare Effects and Beliefs", with Céline Bonnet, David Martimort and Stéphane Straub, *World Bank Economic Review*, 2012, 26, 1, 1-33 (lead article)
21. "Identifying the Effect of Unobserved Quality and Experts' Reviews in the Pricing of Experience Goods: Empirical Application on Bordeaux Wine", with Céline Nauges, *International Journal of Industrial Organization*, 2010, 28, 3, 205-212 (lead article), reprinted in *Handbook of the Economics of Wine, Volume 1: Prices, Finance, and Expert Opinion*, 2018, pages 459-481
22. "Inference on Vertical Contracts between Manufacturers and Retailers Allowing for Non Linear Pricing and Resale Price Maintenance", with Céline Bonnet, *Rand Journal of Economics*, Spring 2010, 41, 1, 139-164
23. "Optimal Incentives under Moral Hazard and Heterogeneous Agents: Evidence from Production Contracts Data", with Tom Vukina, *International Journal of Industrial Organization*, 2009, 27, 4, 489-500. (lead article)
24. "Formal and Informal Risk Sharing in LDCs: Theory and Empirical Evidence", with Bruno Jullien and Thierry Magnac, *Econometrica* Vol. 76, No. 4 (July, 2008), 679-725 (lead article)
25. "The Market of Academic Journals: Empirical Evidence from Data on French Libraries", with Adriana Hernandez-Perez and Marc Ivaldi, *Journal of the European Economic Association*, April-May 2007, Vol. 5, No. 2-3: 390-399
26. "Rotten Parents and Child Labor", with Antoine Bommier, *Journal of Political Economy*, February 2004, vol. 112, n. 1, 240-248
27. "Grower Risk Aversion and the Cost of Moral Hazard in Livestock Production Contracts", with Tom Vukina, *American Journal of Agricultural Economics*, Vol. 86, N. 3, 835-841, August 2004
28. "Optimal Regulation of Private Production Contracts with Environmental Externalities", with Philippe Bontems et Tom Vukina, *Journal of Regulatory Economics*, 2004, 26, 3, 287-301
29. "Moral Hazard, Land Fertility and Sharecropping in a Rural Area of the Philippines", *Journal of Development Economics*, 2002, Vol. 68, Issue 1, p. 35-64
30. "Consommation, Partage de Risque et Assurance Informelle: Modèles Théoriques et Tests Empiriques», *L'Actualité Économique, Revue d'Analyse Économique*, 2002, vol. 78, n° 1, 115-149
31. «Contrats Agricoles en Économie du Développement: Une Revue Critique des Théories et des Tests Empiriques», *Revue d'Économie du Développement*, 2001, 3, 75-106
32. "Assurance Complète, Hétérogénéité des Préférences et Métayage au Pakistan", *Annales d'Économie et de Statistique*, 2000, 59, 1-37 (lead article)
33. "Aléa Moral, Fertilité de la Terre et Choix de Contrats aux Philippines", *Revue Économique*, 1999, 50, 3, 621-632.

#### Book chapters:

34. "Sharecropping", in: Palgrave Macmillan (eds) *The New Palgrave Dictionary of Economics*. Palgrave Macmillan, London, 2008



35. "Environmental Regulation of Livestock Production Contracts", with Philippe Bontems and Tom Vukina, in M. Boyer, Y. Hiriart, D. Martimort, editors, *Frontiers in the Economics of Environmental Regulation and Liability* Ashgate Publishing, Aldershot, U.K., 2006, 265-290.

Other journal publications:

36. "Régulation des prix et politiques de remboursement des médicaments" with Claude Crampes, Bruno Jullien, Jean Marie Lozachmeur, *Revue Générale de Droit Médical* n°33 December 2009, 273-290
37. "Introduction to the Special Issue on the Econometrics of Auctions", with Marc Ivaldi and Thierry Magnac, *Journal of Applied Econometrics*, 2008, 23, 7, 867-869
38. "Presentation" with M. Simioni and L.G. Soler, *INRA Sciences Sociales*, November 5-6, 2006.
39. "Producer-retailer relationships, an economic and econometrical analysis of inflationist mechanisms on retail prices" with C. Bonnet, S. Caprice, C. Chambolle, *INRA Sciences Sociales*, November 5-6, 2006.
40. "Efficiency of agricultural contracts: The case of Wheat Production in South-Pyrénées", *INRA Sciences Sociales*, April 1, 2006
41. "Introduction to the special issue on Industrial Organization and the Food Industry", with Farid Gasmi, *Journal of Economics and Management Strategy*, Winter 2005, vol. 14, n.4, 775-778
42. "Efficacité des contrats passés entre coopératives et agriculteurs", *Lettre INRA aux Entreprises*, September 2005, No 2
43. "Contrats agricoles: le cas de contrats de production de blé en Midi-Pyrénées", with Pascal Lavergne, *Recherches PSDR Agriculture, IAA et Espaces Ruraux en Midi-Pyrénées*, INRA, 3 December 2004
44. "Impact d'une visite à Epidaure sur la consommation de cigarettes et d'alcool des adolescents" with A. Stoebner, M. Bousquet, H. Sancho-Garnier, *Bulletin du Cancer*, 1995, 6, 467-468

Working papers:

45. "The Economics of Transferable Patent Extensions", with Paul-Henri Moisson and Jean Tirole
46. "Bargaining and International Reference Pricing in the Pharmaceutical Industry" with Ashvin Gandhi and Shoshana Vasserman
47. "Soda Taxes and Advertising Dynamics" with Rossi Abi-Rafeh, Rachel Griffith, Martin O'Connell
48. "Merger and Advertising in the Pharmaceutical Industry", with Gosia Majewska
49. "Antibiotic Demand in the Presence of Antimicrobial Resistance", with Gökçe Gökkoça
50. "Strategic Submissions: A Cross-Country Analysis of Supplemental Drug Approvals" with Elissa Philipp-Gentry and Tuba Tunçel
51. "Optimal Intertemporal Setting of Drug Expenses: Hepatitis C as a case study" with Thierry Magnac
52. "Price Dispersion and Search Costs: The Roles of Imperfect Information and Product Differentiation" with Helena Perrone, revise and resubmit at *American Economic Journal: Microeconomics*
53. "Price and Brand Competition between Differentiated Retailers: A Structural Econometric Model" with Sandra Jodar, revise and resubmit at *Quantitative Economics*
54. "Identifying Two Part Tariff Contracts with Buyer Power: Empirical Estimation on Food Retailing", with Céline Bonnet
55. "Are Cancer Drugs Worth the Price? The Effects of Pharmaceutical Innovation on Cancer Mortality Rates ", with Margaret Kyle
56. "Consumption Insurance with Heterogeneous Preferences. Can Sharecropping Help Complete Markets?", revise and resubmit at the *Journal of Political Economy*
57. "Multitask Moral Hazard, Incentive Contracts and Land Value", revise and resubmit at *Annales d'Economie et de Statistique*
58. "Heterogeneity of Preferences, Limited Commitment and Coalitions: Empirical Evidence on the Limits to Risk Sharing in Rural Pakistan"
59. "Academic Journals as Two-Sided Platforms: Empirical Evidence from Data on French Libraries", with Adriana Hernandez-Perez and Marc Ivaldi
60. "Nutrition and Risk Sharing within the Household", with Ethan Ligon
61. "Incentives and Nutrition for Rotten Kids: Intrahousehold Food Allocation in the Philippines", with Ethan Ligon
62. "Food Consumption and Obesity in France: Identification of Causal Effects and Price Elasticities", with Céline Bonnet and Valérie Orozco
63. "Non Parametric Decomposition of the Distributional Change of Body Mass Index in China", with Qiu Ju
64. "Consumer Demand with Unobserved Stockpiling and Intertemporal Price Discrimination" with Thierry Magnac
65. "Incentives and Discrimination in Agricultural Contracts: Identification and Structural Estimation on French Data", with Pascal Lavergne

#### Reports:

66. "Can transferable patent extensions solve the market failure for antibiotics?" with Paul-Henri Moisson and Jean Tirole
67. "How Does Innovation in the Pharmaceutical Industry Respond to Policies that Influence Expected Market Size?" CEPR Policy Paper, with Wing Man Wynne Lam, Olivier de Mouzon, Fiona Scott-Morton, Paul Seabright
68. "Study on the economic and technical evolution of the scientific publication markets in Europe", for DG-Research, European Commission, with M. Dewatripont, V. Ginsburgh, P. Legros, A. Walckiers, J.P. Devroey, M. Dujardin, F. Vandooren, J. Foncel, M. Ivaldi, M.D. Heusse
69. "Report on the Pilot Econometric Study on The Market for Scientific Journals in France", for DG-Research, European Commission, with J. Foncel, A. Hernandez, M. Ivaldi.
70. "Régulation des prix et politique de remboursement des médicaments", IDEI Report n°7, september 2008, with Claude Crampes, Bruno Jullien, Jean-Marie Lozachmeur.

#### Press articles:

71. "Au Mexique, Un programme a levé le tabou de l'aide sociale sous condition", **Le Monde Economie**, October 31, 2006.
72. "Aide social sous condition: lever le tabou", **La Gazette du Midi**, November 13-19 2006.
73. "Contre la progression de l'obésité, ayons le courage de taxer la « junk food »", **Le Monde Economie**, September 25, 2007 and November 23, 2009.
74. "Obesity's on the rise – let's have the courage to tax junk food!", **CEPR Vox**, 17 October 2007, <http://voxeu.org/>
75. "Faut-il taxer la "junk food"?", **La Vie**, November 1st, 2007
76. "Des taxes contre l'obésité", **L'expansion**, December 1st, 2008
77. "Finis les blockbusters, l'industrie pharmaceutique doit se réinventer", **La Tribune** 9/9/2014
78. "The effects of banning advertising in junk food markets", **CEPR Vox**, 31 March 2017, <http://voxeu.org/>
79. "Le prix des pénuries de médicaments", **La Chronique, Les Chiffres Clés de l'Industrie Pharmaceutique**, GERS GIE, Octobre 2019
80. "Le paradoxe des antibiotiques nous obligera à changer de modèle économique", **Edito, Le point Chiffré du GERS GIE**, Mars 2020
81. "The antibiotic paradox will force us to change our economic model", **Editorial**, The GERS progress report, April 2020
82. "The effects of parallel trade of drugs in Europe" **CEPR Vox**, 4 July 2020, <http://voxeu.org/>
83. "Pharmacie : Le commerce parallèle de médicaments entraîne des dépenses de santé plus élevées", **Le Monde**, August 1, 2020
84. "Quelle devrait être le rôle de la régulation des génériques ?", **La Chronique, Les Chiffres Clés de l'Industrie Pharmaceutique**, GERS GIE, Septembre 2020
85. "Pooled procurement of drugs in low- and middle-income countries can lower prices and improve access", **CEPR Vox**, January 30, 2021 <https://voxeu.org/>
86. "Une meilleure évaluation des innovations pour mieux les inciter", **La Chronique, Les Chiffres Clés de l'Industrie Pharmaceutique**, GERS GIE, Mars 2021
87. "Attention aux prix de références", **La Chronique, Les Chiffres Clés de l'Industrie Pharmaceutique**, GERS GIE, Mars 2022

#### **INVITED AND KEYNOTE ACADEMIC CONFERENCES**

1. 2<sup>nd</sup> Annual Workshop on the Economics of Contracts in Agriculture, Annapolis (Maryland), July 21-23, 2002.
2. Invited Lecture at European School of New Institutional Economics, Cargèse may 1-7 2005.
3. Royal Economic Society Conference Invited Session, University of Warwick, March 18, 2008.
4. LACEA Invited Session, Rio de Janeiro, 20-22 November 2008
5. European Pharmaceutical Economics and Policy Council meeting, Paris, April 8, 2009.
6. Royal Economic Society Conference Invited Session, University of Cambridge, March 28, 2012
7. European Association of Research in Industrial Economics Invited Session, Roma, September 3, 2012
8. UK Network of Industrial Economists Conference, Centre for competition Policy (CCP), London, Dec. 14, 2012
9. Keynote, Applied IO, Barcelona GSE Summer Forum, June 19-20, 2013
10. ADRES Conference Keynote, University Paris Dauphine, February 3-4, 2014
11. Berlin IO Day, September 26, 2014
12. Latin American Meeting of the Econometric Society Invited Session, Sao Paulo, November 20-22, 2014.
13. Ensaë/Berkeley Workshop on Big Data, Paris, November 5-6, 2015
14. Invited Session on Empirical IO at the Info-Metrics conference in Cambridge (UK) on April 1-2, 2016
15. Keynote, BECCLE Conference on Competition Economics, Bergen, April 27, 2017

16. Keynote, 10th PhD Workshop in Economics (University of Turin and Colegio Carlo Alberto), December 19, 2017
17. Nutrition and Competition Conference, Oslo, March 13, 2018
18. Lecture at Shanghai University of Finance and Economics, IO Summer Conference, June 26, 2018
19. II Workshop on Structural Industrial Organization, Bogota, Colombia, October 4-5, 2018
20. Keynote Lecture, LACEA Health Economics Network in Latin America, September 8, 2021
21. Asia-Pacific Industrial Organization Conference, December 14, 2021

#### INVITED NON ACADEMIC CONFERENCES

1. TSE Common Good Summit, Paris, May 28, 2021
2. TSE debate online, "Quel modèle économique pour l'industrie de la santé en France ?", January 27, 2022
3. "Research and Innovation to reduce the burden of antibiotic resistance: Strengthening the European action", Paris, June 7 2022
4. Web conference, Maladies Infectieuses, "Antibiorésistance : quel business model viable ?", June 10 2022
5. 17th Annual Conference of GSF-GETO, Toulouse, June 30, 2022
6. Journée Filière Biothérapie Innovation Occitanie, Montpellier, October 13, 2022
7. Forum Santé Innovation Lyon, November 8, 2022
8. AMR course, fondation Mérieux, Annecy, November 11, 2022

#### CONFERENCE PRESENTATIONS

1. 15<sup>th</sup> Applied Microeconomics Conference, June 4 1998, Pointe-à-Pître.
2. Econometric Society European Meeting, September 1998, Berlin.
3. European Economic Association, September 1998, Berlin.
4. Association Française de Sciences Économiques, 24 September 1998, Paris.
5. International Economic Association World Congress, August 25 1999, Buenos Aires.
6. Econometric Society European Meeting, September 1999, Santiago de Compostela.
7. Canadian Economic Association, Vancouver June 1-4 2000.
8. World Congress of the Econometric Society, Seattle, 11-16 August 2000.
9. European Economic Association, Bolzano August 2000.
10. Northeast Universities Development Conference, Cornell University, 6-7 October 2000.
11. North American Summer Meeting of the Econometric Society, University of Maryland, June 2001.
12. Canadian Economic Association, Montréal 31 May-4 June 2001.
13. Society for Economic Dynamics, Stockholm June 2001.
14. European Economic Association conference, Lausanne, August 2001.
15. Econometric Society European Meeting, Lausanne, August 2001.
16. Northeast Universities Development Conference at Boston University, September 28-30, 2001.
17. Stanford Institute for Theoretical Economics, 2-4 August 2001.
18. North American Meeting of the Econometric Society, Los Angeles, June 2002.
19. Berkeley Symposium on the Microeconomics of Intra-Household Behavior in Developing Countries, 28-29 June 2002.
20. World Congress of Environmental Economists, Monterrey, June 2002.
21. Stanford Institute for Theoretical Economics, 28-29 June, 2002.
22. Econometric Society European Meeting, Venise, August 2002.
23. European Economic Association conference, Venise, August 2002.
24. Latin American and Caribbean Economic Association, 11-13 October 2002, CEMFI Madrid.
25. ESEM 2003, Stockholm, 20-24 August 2003.
26. XXV Encontro Brasileiro de Econometria, 10-12 December 2003.
27. IAOS-IASS Joint Conference: Poverty, Social Exclusion and Development, December 2004.
28. NEUDC 2002, Williams College, 25-27 October 2002.
29. Conférence CSIO-IDEI, Toulouse, 9-10 May 2003.
30. Conférence CIRANO-IDEI-LEERNA sur « Régulation, Liability and the management of Major Industrial / Environmental Risks » a University of Toulouse, 10-12 June 2003.
31. Conférence INRA-IDEI, 9 December 2004.
32. Workshop on Social Dynamics and the Microeconomics of Poverty in Bellagio, Italy, March 29, 2005.
33. Sixth CEPR Conference on Applied Industrial Organization, Munich, Germany, 26-28 May, 2005.
34. Econometric Society World Congress 2005, UCL, London.
35. Conférence en l'Honneur de Jean-Jacques Laffont, IDEI, Toulouse 30 June - 2 July, 2005.

36. EARIE 2005, Porto, 1-4 September, 2005.
37. CSIO/IDEI, "6th Joint Workshop on Industrial Organization", Toulouse, France, 16-17 September 2005.
38. NEUDC 2005, Brown University, September 23-25, 2005.
39. Sociedade Brasileira de Econometria, Natal, Brazil, December 7-9, 2005.
40. International Industrial Organization Conference, Boston, 7-9 April 2006.
41. Canadian Economic Association conference, Montreal, May 2006.
42. ESEM 2006, Vienna August 2006.
43. Advances in the empirical analysis of retailing, Berlin, 8-9 September 2006.
44. Firms' Price Choices: Exchanging Insights between Industrial Organization, Marketing Science, and Macroeconomics, Federal Reserve Bank of Chicago, 15 December 2006.
45. Ecole Chercheur INRA, Tours, 19 June 2007.
46. European Economic Association Conference, August 2008, Milan.
47. ASSET conférence, 7-9 November 2008
48. INRA IDEI, Toulouse, 12 December 2008
49. American Economic Association Conference, San Francisco, 3 January 2009
50. Journée d'étude "Médicaments: Aspects de droit international communautaire et comparé", University of Toulouse 1, 25 March 2009
51. CEPR Applied IO Conference, Mannheim, 14-16 May 2009
52. Journée Politique Nutritionnelle et Régulation, INRA, Paris, 25 May 2009
53. Conditional Cash Transfers: Reducing Present and Future Poverty, World Bank - IFS conference, Londres, May 26, 2009
54. EARIE, Ljubljana, Slovenia, September 4, 2009
55. JEI, Vigo, Spain, September 25, 2009
56. INRA IDEI workshop on Health Economics, October 21, 2009
57. INRA IDEI Conference on Pass-through, November 17, 2009
58. IFS Conference on Econometrics of Scanner Data, March 22, 2010
59. USDA ERS Washington DC, June 1, 2011
60. PEPC Meeting, Amelia Island, May 25, 2011
61. Invited conference, NIE Winter meeting University of Leicester, December 14, 2011
62. Workshop on Health and Pharmaceutical Economics, December 15, 2011
63. American Economic Association Meeting, January 6-8 2012
64. North American Meeting of the Econometric Society, Chicago, January 6-8, 2012
65. CSIO-IDEI, May 5 2012, Northwestern University
66. INRA IDEI Conference, Toulouse School of Economics, June 21, 2012
67. ESEM Malaga, August 27-31 2012
68. French Econometrics Conference, Rennes, November 22-23, 2012
69. ANR/ESRC Toulouse School of Economics, December 17-18, 2012
70. CSIO-IDEI Conference, Toulouse, April 5, 2013
71. IFS London, Development Conference May 31, 2013
72. EARIE Conference, Evora, August 30-31, 2013
73. Better Foods for Better Health Conference, Annecy, Merieux, September 18-20, 2013
74. Demand Estimation and Modeling Conference, Boston College, December 12-14, 2013
75. ASSA meeting, Philadelphia, January 3-5, 2014
76. Risk, Perception, and Response Conference, Harvard University, March 20-21, 2014
77. Barcelona Summer Forum, Applied IO Conference, June 12-13, 2014
78. IFS Demand Conference, June 20, 2015
79. EARIE Munich, August 29 2015
80. EEA Mannheim August 24-28, 2015
81. Workshop on "Competition and bargaining in vertical chains" TSE March 16-17, 2016
82. Journée de la Chaire Santé, Paris, March 25, 2016
83. 2016 Bates White Life Sciences Symposium, Washington DC, May 23-25, 2016
84. Health Economics Workshop on Prescription Behavior of Physicians, Toulouse School of Economics, June 23, 2016
85. Econometric Society European Meeting, August 22-26, 2016
86. CIREQ Workshop on the Application of Industrial Organization, McGill University, Sept. 16-17, 2016
87. COEURE Final Conference, Bruxelles, October 17, 2016
88. Heterogeneity in Supply and Demand Conference, Boston College, December 9, 2016
89. Royal Economic Society, Bristol, April 10, 2017
90. Northwestern-Toulouse Conference, May 12-13, 2017

91. Bates White Life Sciences Symposium, Washington DC, May 22-23, 2017
92. Cowles Structural Microeconomics Conference, Yale University, June 8-9, 2017
93. Economics of Antitrust and Consumer Protection, CREST, Paris, September 14-15, 2017
94. Empirical IO: Analysis of Contracting and Bargaining Conference, Cemmap, London, June 15, 2018
95. NBER Summer Institute, Industrial Organization, July 19-20, 2018
96. Workshop of NBER IFS International Network on the Value of Health Research, Cambridge, Sept. 15, 2018
97. Workshop on Health Economics, CREST-ENSAI, Rennes, October 26, 2018
98. Bates White Life Sciences Symposium, Washington DC, May 20-21, 2019
99. 10<sup>th</sup> Conference on Industrial Organization and the Food Industry, Toulouse, June 6-7, 2019
100. CEPR Applied IO conference, Madrid, 13-15 June 2019
101. International Association of Applied Econometrics Conference, June 25-28, 2019, Nicosia, Cyprus
102. NBER IO Winter meeting (discussion), Stanford University, February 7-8, 2020
103. World Congress of the Econometric Society (virtual), August 17-20, 2020
104. ASSA/AEA Annual Congress, January 4, 2021
105. MIT-TSE Conference in Health Economics, Cambridge USA, November 12, 2020 (postponed 2021)
106. Policy Evaluation Network, Virtual Workshop, Helmholtz Zentrum München, March 26, 2021
107. American Society of Health Economics conference, June 21, 2021
108. Field Surgery Session - Pharmaceutical Pricing, EEA ESEM Congress August 24, 2021
109. International Workshop on Quantifying the impact of food and lifestyle policies, Rimini, University of Bologna, September 7, 2021
110. Workshop on the Economics of Antibiotics, Toulouse, December 6, 2021
111. ASSA/AEA Annual Congress, January 9, 2022
112. Leuven Summer Event, KU Leuven, June 8-9, 2022
113. TSE Workshop on "Innovation, regulation and organization in healthcare", Paris, June 27, 2022
114. Club Statistiques et Mathématiques Appliquées à la Cancérologie du Cancéropole Grand Sud-Ouest , March 17, 2023
115. American Economic Association, New Orleans, January 6-8, 2023

#### INVITED SEMINARS

1. INRA-IDEI, University of Toulouse, December 12, 1997.
2. Laboratoire de Microéconométrie du CREST, 1998.
3. International Food Policy Research Institute (IFPRI, Washington DC), 25 March 1998
4. CREST-LEI, April 9 1998.
5. INRA, Toulouse, 28 January 1999.
6. Laboratoire de microéconométrie, CREST, 17 June 1999.
7. Concordia University, 15 October 1999.
8. Citibank Econometric Seminar, Brown University, 19 November 1999.
9. CRDE, Université de Montréal, 30 November 1999.
10. University of California, Berkeley, 24 January 2000.
11. ARQADE, Université de Toulouse, 9 November 2000.
12. Boston University, 27 November 2000.
13. North Carolina State University, 29 November 2000.
14. Brown Bag Seminar at IFPRI (Washington DC), 30 November 2000.
15. CREST, 7 December 2000.
16. DELTA, Paris, 24 January 2001.
17. GREMAQ, Université de Toulouse, 26 January 2001.
18. ECARES, Bruxelles, 27 November, 2001.
19. ARQADE, Université de Toulouse, 6 December 2001.
20. University College London, 21 March 2002.
21. Economie Théorique, Université de Toulouse, 26 March 2002.
22. INRA LEA, Paris, 7 March 2003.
23. Université Laval, Québec, 14 March 2003.
24. INRA Grenoble, 18 April 2003.
25. Tinbergen Institute, Free University of Amsterdam, 29 April 2003.
26. Fondation Getulio Vargas, Rio de Janeiro, 29 January 2004.
27. PUC, Rio de Janeiro, 30 January 2004.
28. Fondation Getulio Vargas, Rio de Janeiro, 6 February 2004.

29. CREST, 11 March, 2004.
30. North Carolina State University, 28 September 2004.
31. Université Laval, Québec, 4 November 2004.
32. Université de Montréal 5 November 2004.
33. INRA Toulouse, 27 January 2005.
34. London School of Economics, IO seminar, 18 March 2005.
35. Economic Theory, University of Toulouse, 31 May, 2005.
36. Université de Namur, 1 June, 2005.
37. CREST-LEI, Paris, 23 June 2005.
38. Université de Cergy, 26 January 2006.
39. INRA-IDEI seminar, 10 February, 2006.
40. IREEP, Cotonou, Bénin, 3 January 2007.
41. Université de Toulouse, 19 April 2007.
42. INSEAD, 27 April 2007.
43. Université d'Alicante, 1 June 2007.
44. Yale University, 10 September 2007.
45. Oxford University, 27 November 2007.
46. CREST, Paris, 13 December 2007.
47. CEMFI Madrid, 7 February 2008.
48. GATE, Université de Lyon, 3 March 2008.
49. Norwegian School of Economics and Business Administration, Bergen, 15 May, 2008.
50. Econometrics seminar, Toulouse, September 29, 2008.
51. European University Institute, Florence, 7 October 2008.
52. Fédération Recherche Santé Société, Toulouse, 10 October 2008.
53. North Carolina State University, 14 October 2008.
54. Duke University, 15 October 2008.
55. IFS-UCL, 3 March 2009.
56. HECER Seminar, Helsinki, 8 May 2009.
57. Oxford University, 20 May 2009.
58. Seminar Toulouse School of Economics, June 8 2009
59. EHESP School of Public Health seminar, Paris, June 12 2009.
60. IO seminar, Ecole Polytechnique, February 10, 2010
61. AFIO seminar, Toulouse School of Economics, March 8, 2010
62. University Pompeu Fabra, March 18, 2010
63. University of Wisconsin, Madison, IO seminar, September 29, 2010
64. Northwestern University, November 4, 2010
65. Penn State University, November 15, 2010
66. Michigan State University, December 3, 2010
67. USDA ERS Washington DC, January 13, 2011
68. University of Wisconsin, Madison, Applied Economics Departmental seminar, January 28, 2011
69. Laval University, Québec, March 3, 2011
70. University of North Carolina, Chapel Hill, April 6, 2011
71. Yale University, April 14, 2011
72. EIEF Roma, November 17, 2011
73. University of Mannheim, November 29, 2011
74. Imperial College Business School, London, January 24, 2012
75. Paris School of Economics, March 12, 2012
76. IFS London, March 30, 2012
77. IFS London, April 18, 2012
78. Toulouse School of Economics, IAST seminar, March 16, 2012
79. CREST, Paris, September 20, 2012
80. Research Institute of Industrial Economics - IFN, Stockholm, November 14, 2012
81. Norwegian School of Economics, November 28, 2012
82. University of Poitiers, 17 January 2013
83. Bristol University, March 19, 2013
84. KU Leuven, March 28, 2013
85. University of Aarhus, April 16, 2013

86. Applied Micro Workshop, Toulouse School of Economics, June 24, 2013
87. University of Manchester, October 24, 2013
88. Duke University, October 29, 2013
89. North Carolina State University, October 30, 2013
90. London School of Economics, November 11, 2013
91. Tilburg University, February 13, 2014
92. Getulio Vargas Foundation, Rio de Janeiro, April 24, 2014
93. PUC, Rio de Janeiro, April 28, 2014
94. University of Chile, Santiago, May 7, 2014
95. Oxford, Economics Department, November 11, 2014
96. CREST Paris, November 12, 2014
97. Harvard University, February 2, 2015
98. University of Maryland, February 10, 2015
99. Boston College, March 17, 2015
100. University of Virginia, April 2, 2015
101. University of Rochester, April 7, 2015
102. Stanford University, May 1, 2015
103. New York University, May 5, 2015
104. Northwestern University, May 18, 2015
105. University of Warwick, December 1, 2015
106. TSE IO seminar in Saint Lary, January 29, 2016
107. Paris School of Economics, March 21, 2016
108. Applied Micro Workshop, Toulouse School of Economics, April 4, 2016
109. Paris School of Economics, Hospinomics seminar, April 11, 2016
110. University of Mannheim, April 19, 2016
111. CREST Paris, April 20, 2016
112. Toulouse School of Economics, Econometrics Seminar, May 17, 2016
113. University of Toronto, September 19, 2016
114. Applied Micro Workshop, Toulouse, November 14, 2016
115. ECARES, Bruxelles, November 15, 2016
116. Royal Holloway, London, December 1, 2016
117. Aalto University School of Business, HECER department seminar, Helsinki, January 13, 2017
118. Séminaire bilan recherche en sciences humaines et sociales de l'Agence Nationale de la Recherche, Paris, March 3, 2017
119. Catholic University of Milan, March 9, 2017
120. University of Southampton, March 22, 2017
121. Bocconi University, March 27, 2017
122. Wharton/Penn IO seminar, April 4, 2017
123. Penn State University, November 13, 2017
124. Cornell University, November 15, 2017
125. Harvard University, November 20, 2017
126. Columbia University, November 21, 2017
127. PSL/Governance Analytics seminar, Paris Dauphine, December 12, 2017
128. Tilburg University, June 12, 2018
129. Imperial College Business School, London, June 19, 2018
130. Toulouse School of Economics, November 20, 2018
131. University of Cambridge, January 30, 2019
132. TSE IO Winter seminar, Ax les thermes, February 8, 2019
133. PUC Rio de Janeiro, April 24, 2019
134. EPGE, FGV, Rio de Janeiro, April 25, 2019
135. Insper, Sao Paulo, April 30, 2019
136. Hong Kong University of Science and Technology, May 31, 2019
137. Hong Kong University Business School, June 3, 2019
138. Yale IO seminar, September 10, 2019
139. Harvard IO seminar, September 16, 2019
140. NYU IO seminar, October 4, 2019
141. University of Arizona, November 1, 2019
142. Princeton University, December 5, 2019

143. Boston University, March 3, 2020
144. Ohio State University, March 25, 2020 (postponed)
145. University of Wisconsin, Madison, April 15, 2020 (postponed)
146. University of North Carolina, Chapel Hill, September 30, 2020 (virtual IO seminar)
147. University of Vienna, October 8, 2020
148. Toulouse School of Economics, Competition Policy Seminar, February 5, 2021
149. University of California, Irvine, March 1, 2021
150. Toulouse School of Economics, Econometrics Workshop, March 9, 2021
151. University of Massachusetts, Amherst, April 9, 2021
152. CREST Paris, May 5, 2021
153. IO<sup>2</sup> seminar, July 6, 2021
154. GATE University of Lyon, October 11, 2021
155. IO Seminar, University of Pennsylvania, Wharton, November 10, 2021
156. IO seminar, Toulouse School of Economics, December 13, 2021
157. Winter IO seminar, Toulouse School of Economics, March 10, 2022
158. Applied Micro Workshop, Toulouse School of Economics, March 21, 2022
159. IO seminar, Uniersitat Pompeu Fabra, March 23, 2022
160. Econometrics Workshop, Toulouse School of Economics, March 29, 2022
161. TSE department seminar, Toulouse School of Economics, April 14, 2022
162. IO Seminar, Stanford University, May 3, 2022
163. IO seminar, University of Mannheim, May 31, 2022
164. IFS UCL LSE IO seminar, October 21, 2022
165. Stockholm School of Economics, November 16, 2022
166. Hong Kong University of Science and Technology, November 25, 2022
167. Seminar Lille Economie Management, March 14, 2023
168. Strategy Seminar, Kellogg, Northwestern University, March 29, 2023
169. University of Wisconsin, Madison, IO seminar, April 5, 2023
170. IESE Business School, Barcelona, June 12-13, 2023

## TEACHING

- |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>2022-2023</b> | <ul style="list-style-type: none"> <li>- Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> <li>- Empirical IO Master 2 Business Economics, Toulouse School of Economics.</li> <li>- Empirical IO reading group, PhD, Toulouse School of Economics.</li> </ul>                                                                                                                                    |
| <b>2021-2022</b> | <ul style="list-style-type: none"> <li>- Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> <li>- Empirical IO Master 2 EEE and EMO, Toulouse School of Economics.</li> <li>- Empirical IO reading group, PhD, Toulouse School of Economics.</li> </ul>                                                                                                                                           |
| <b>2020-2021</b> | <ul style="list-style-type: none"> <li>- Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> <li>- Empirical IO Master 2 EEE, Toulouse School of Economics.</li> <li>- Empirical IO Master 2 EMO, Toulouse School of Economics.</li> <li>- Empirical IO reading group, PhD, Toulouse School of Economics.</li> <li>- Topics in Empirical IO Master 2 ETE, Toulouse School of Economics.</li> </ul> |
| <b>2019-2020</b> | <ul style="list-style-type: none"> <li>- Advanced Industrial Organization, ECON1642, Department of Economics, Harvard University.</li> </ul>                                                                                                                                                                                                                                                                                    |
| <b>2018-2019</b> | <ul style="list-style-type: none"> <li>- Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> <li>- Empirical IO Master 2, Toulouse School of Economics.</li> <li>- Research Projects in Applied Microeconomics, Master 2, Toulouse School of Economics.</li> </ul>                                                                                                                                 |
| <b>2017-2018</b> | <ul style="list-style-type: none"> <li>- Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> <li>- Empirical IO Master 2, Toulouse School of Economics.</li> <li>- Research Projects in Applied Microeconomics, Master 2, Toulouse School of Economics.</li> </ul>                                                                                                                                 |
| <b>2016-2017</b> | <ul style="list-style-type: none"> <li>- Empirical IO, Master 2, Toulouse School of Economics.</li> <li>- Research Projects in Applied Microeconomics, Master 2, Toulouse School of Economics.</li> </ul>                                                                                                                                                                                                                       |
| <b>2015-2016</b> | <ul style="list-style-type: none"> <li>- Empirical IO, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> </ul>                                                                                                                                                                                                                                                                                                |
| <b>2014-2015</b> | <ul style="list-style-type: none"> <li>- Industrial Organization II, ECON2611, Harvard University, Department of Economics.</li> <li>- Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> <li>- Empirical IO, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> </ul>                                                                                                 |
| <b>2013-2014</b> | <ul style="list-style-type: none"> <li>- Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> <li>- Empirical IO, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> </ul>                                                                                                                                                                                               |
| <b>2012-2013</b> | <ul style="list-style-type: none"> <li>- Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.</li> </ul>                                                                                                                                                                                                                                                                                       |



- 2011-2012 - Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.  
 - Microeconomics, Licence 1, University of Toulouse.  
 - Program Evaluation: Econometrics of treatment effects, Master 2 and DEEQA, Toulouse School of Economics.
- 2009-2010 - Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.  
 - Econometrics III, Master 2, Toulouse School of Economics.  
 - Microeconomics, Licence 1, University of Toulouse.  
 - Econometrics, Licence 3, Ho Chi Minh Ville, Vietnam.  
 - Program Evaluation: Econometrics of treatment effects, Master of Governance, University of Maastricht
- 2008-2009 - Advanced Microeconometrics, Master 2, Toulouse School of Economics.  
 - Program Evaluation: Econometrics of treatment effects, Master of Governance, University of Maastricht
- 2007-2008 - Advanced Microeconometrics, Master 2, Toulouse School of Economics.  
 - Course on "Treatments effects, University of Maastricht, February 2008.
- 2006-2007 - Advanced Microeconometrics, Master 2, Toulouse School of Economics.  
 - Course on "Treatments effects, IREEP, Cotonou, Bénin, January 2007.
- 2005-2006 - Advanced Microeconometrics, Master 2, Toulouse School of Economics.
- 2004-2005 - Econometrics of Contracts, Toulouse School of Economics.  
 - Econometrics of Contracts, at the University of Montréal.  
 - Advanced Microeconometrics: treatment effects and discrete choice models", at doctoral program in Economics of the University of Toulouse 1 and EHESS.
- 2003-2004 - Econometrics of Contracts, Master 2, University of Toulouse 1.  
 - Applied Economics of Contracts, part of 3<sup>rd</sup> year course at ENSAE, Paris.  
 - Advanced Microeconometrics: treatment effects and discrete choice models, Master 2, University of Toulouse 1 and EHESS.
- 2002-2003 - Econometrics of Contracts, Master 2, University of Toulouse 1.  
 - Applied Economics of Contracts, part of 3<sup>rd</sup> year course at ENSAE, Paris.  
 - Advanced Microeconometrics: treatment effects and discrete choice models, Master 2, University of Toulouse 1 and EHESS.
- 2001-2002 - Econometrics of Contracts, Master 2, University of Toulouse 1.  
 - Applied Economics of Contracts, part of 3<sup>rd</sup> year course at ENSAE, Paris.  
 - Advanced Microeconometrics: Treatments effects and discrete choice models, Master 2, University of Toulouse
- 2000-2001 - Econometrics of Contracts, Master 2, University of Toulouse 1.
- 1999-2000 - Economics and Econometrics of Contracts, Ph.D. course given in collaboration with Michel Poitevin, Department of Economics of the University of Montreal.  
 - Development Microeconomics, Master 1, Department of Economics of the University of Montreal.  
 - Applied Econometrics, Undergraduate course, Department of Economics of the University of Montreal.

#### PERSONAL INFORMATION

Languages: French (Native tongue), English (Fluent), Portuguese (Fluent), Spanish (Good).