# CURRICULUM VITAE PIERRE DUBOIS

#### **ADDRESS**

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#### **CURRENT POSITIONS**

Nov. 2022 CEPR IO Program Director

2022-2027 Senior Member of Institut Universitaire de France
 June 2021- Director Toulouse School of Economics Health Center
 Jan. 2021- Co-Editor, Journal of the European Economic Association

Jan. 2013-.. IFS Research Fellow

Dec. 2009-.. Professor of Economics, Toulouse School of Economics, University of Toulouse 1 Capitole

### **PAST EXPERIENCE**

2019-2020	Visiting Professor, Department of Economics, Harvard University
2015-2019	Scientific Director of the Toulouse School of Economics
2011-2016	Junior Member of Institut Universitaire de France
JanJune 2015	Visiting Professor, Department of Economics, Harvard University
2009-2015	Director of DEEQA (2 <sup>nd</sup> year doctoral program), Toulouse School of Economics.
2009-2015	TSE Coordinator of ENTER (European Network for Training in Economic Research)
2007-2013	Academic Panelist of the UK Competition Commission
2010-2011	Visiting Scholar, Department of Economics, Northwestern University
2006-2009	Research Director of INRA at Toulouse School of Economics.
2007-2009	Deputy Director of GREMAQ (Univ. of Toulouse, CNRS, INRA, EHESS)
2005- 2006	Director of the research team MAIA of INRA ESR Toulouse.
1999-2006	Permanent Researcher of INRA at Toulouse School of Economics.
2002-2005	Guest Lecturer at EHESS (Ecole des Hautes Etudes en Sciences Sociales)
Dec. 2005	Invited Researcher, Getulio Vargas Foundation, Rio de Janeiro, Brazil
OctNov. 2004	Invited Professor at the Department of Economics, University of Montreal
JanFeb. 2004	Invited Researcher, Getulio Vargas Foundation, Rio de Janeiro, Brazil
1999-2001	Associate Researcher at CRDE, University of Montreal
JanAug. 2000	Invited Researcher at the University of California, Berkeley

# **EDUCATION**

June-Dec. 1999

January 2005 Habilitation à Diriger des Recherches (HDR), University of Toulouse 1.

June 1999 Ph.D. in Economics from Ecole des Hautes Etudes en Sciences Sociales (EHESS), Paris and CREST (Research

Center in Economics and Statistics).

1994-95 & 97-99 Doctoral student at CREST (Centre de Recherche en Économie et Statistique), Paris. Interruption from

October 1995 to August 1997 for National Service in Cooperation in Brazil.

Assistant Professor at the Department of Economics, University of Montreal

June 1994 Graduation from the ENSAE Paris (National School of Statistics and Economics).

June 1994 Master Degree in Mathematics Applied to Economics at University of Paris-IX-Dauphine.

# **AWARDS, FELLOWSHIPS, DISTINCTIONS**

2022 Fellow of the Econometric Society

2022 Lilien Practice Prize – American Marketing Association for the paper on Nutrition Labels in the Journal of the

Academy of Marketing Science

2021 Fellow of the European Economic Association

2018	Fellow of the International Association of Applied Econometrics
2017	Excellence in Refereeing Award, American Economic Review
2015	Member of ThReD (Theoretical Research in Development Economics)
2013-	CEPR Research Fellow
2011	Junior Member of Institut Universitaire de France (2011-2016)
2011	Novela prize of the city of Toulouse
2010	Fulbright Award, declined
2009	France-Berkeley Fund Award, with Céline Bonnet and Sofia Berto Villas-Boas
2009	Laurier de la Recherche de la ville de Toulouse
2006	Member of EUDN (European Development Research Network) (2006-2018)
2004	CEPR Research Affiliate (2004-2013)
2001	France-Berkeley Fund Award, with Ethan Ligon
2000	Young Economist Award of the European Economic Association.

#### **GRANTS**

- Three years doctoral fellowship of CREST-INSEE obtained for 1994-1995 and 1997-1999.
- Travel Grants from ADRES (1998), European Economic Association (1998), International Economic Association (1999), Royal Economic Society (1999, 2001), Canadian Economic Association (2000, 2001), Econometric Society (2000), Stanford Institute for Theoretical Economics (2001), Review of Economic Studies (2001), Latin American and Caribbean Economic Association (2002), Sociedade Brasileira de Econometria (2003).
- Grant of the Ministry of Research during 2001-2004 for a Research Project on Agricultural Contracts (with Philippe Bontems and Pascal Lavergne).
- Grant of the Department of Economics scientific committee of INRA for 2001-2002 for a Research Project on Agricultural Contracts in the Poultry Industry (with Pascal Lavergne).
- Grant of the Economics department on "Risk and Insurance" with A. Thomas, O. Mahul, Gohin, A. Carpentier.
- Grant of DADP for a project on Agricultural Production Contracts in the Midi-Pyrenees Region for 2002-2004.
- Grant of the Department of Economics scientific committee of INRA for 2003-2004 for a Research Project on Empirical Industrial Organization of Food Products in France.
- Grant of ACI PROSODIE obtained in a project joint with GREMAQ, 2004-2006.
- Grant of the National Program of Research on Food and Human Nutrition of the Agence Nationale pour la Recherche. 2005-2007.
- Grant of the Department of Economics scientific committee of INRA for 2006-2007 for a Research Project with Céline Bonnet on Individual Food Demand and Obesity in France.
- Grant of the Agence Nationale de la Recherche for research on "Risk Sharing" with Bruno Jullien, Ethan Ligon and Thierry Magnac. 2006-2010.
- Grant of the CAPES-COFECUB for exchange between France and Brazil, 2007-2008.
- Grant of PRES University of Toulouse, for a project on research productivity evaluation of mathematicians with J.C. Rochet and J.M. Schlenker (2008-2010).
- Seed Funding of Toulouse School of Economics on Health Economics (2009).
- Grant of the Center for the Study of Industrial Organization, Northwestern University, 2010-2011
- ANR (Agence Nationale de la Recherche) Grant on the program « Open Research Area for the Social Sciences in Europe», 2011-2014
- Institut Universitaire de France Grant 2011-2016
- Fondation du Risque Chaire Santé, Dauphine, 2015, 2016
- IDEX « Emergence » Université de Toulouse 2015-2017
- Institut Louis Bachelier, 2015-2016
- ANR Grant (Agence Nationale de la Recherche), Open Research Area for the Social Sciences in Europe, "Food consumption, Advertising and Dynamics", 2016-2018
- ANR Grant (Agence Nationale de la Recherche) "Economics of Antibiotics: Incentives for Innovation and Implications for Health Care Cost", 2017-2020
- NIHCM Research Grant 2020, "Bargaining and international reference pricing", with A. Gandhi and S. Vasserman
- ANR Grant (Agence Nationale de la Recherche), Open Research Area for the Social Sciences in Europe, "Public Policy in Food Markets", 2021-2024
- ARPEGE Grant (consortium Antabio, BioMérieux, HCL, TSE) on the Economics of Antibiotics (2022-2025).
- Institut Universitaire de France Grant 2022-2027

### **PHD STUDENTS**

- 1. **Marta Rubio-Codina**: Conditional Cash Transfers and Human and Physical Capital Accumulation in Rural Mexico -An Empirical Analysis, defended on September 19, 2006, first placement: Post Doc Leverhulme Trust at UCL-IFS (2006-2009), IFS London permanent researcher.
- 2. **Sandra Jodar-Rosell**: *Econometrics of differentiated products and localization*, defended on December 16, 2008, first placement at Research Department, La Caixa, Barcelona.
- 3. **Helena Perrone**: *Structural Models of Consumer Behavior in Industrial Organization*, defended on June 5, 2009, first placement: Assistant Professor, Department of Economics, University Pompeu Fabra, Barcelona.
- 4. **Sarolta Laczo** (in collaboration with Thierry Magnac): *Essays on Informal Risk Sharing*, defended on October 22, 2009, first placement: Post Doc, European University Institute, Florence, post-doc UCLA, researcher, Institut d'Anàlisi Econòmica (Barcelona).
- 5. **Qiu Ju**: *Essays on Risk Sharing, Migration and Health and Obesity*, defended on December 9, 2014, first placement: Post Doc: University of Sussex
- 6. **Jorge Florez**, Essays on the Empirical Analysis of Grocery retailing and Consumer Shopping Behavior, with Bruno Jullien, defended on July 21 2015, first placement: Assistant Professor, Department of Economics, Universidad del Rosario, Bogota.
- 7. **Laura Lasio**, *Empirical Industrial Organization and the Pharmaceutical sector*, defended on December 7 2015, first placement: Assistant Professor, Department of Economics, McGill University.
- 8. **Arthur Alik**, *Essays on Workfare Program in Low and Middle-Income Economies*, defended on December 15, 2016, first placement: Research Economist at the World Bank
- 9. **Tuba Tunçel**, Essays in Empirical IO and Health Economics, defended on June 26, 2017, first placement: Assistant Professor, HEC Montréal
- 10. **Adrian Torchiana**, Essays in Applied Econometrics with Missing Data, defended on October 9, 2017, now Data Scientist, Granular, San Francisco, US
- 11. **Rossi Abi Rafeh**, Essays in empirical industrial organization of advertising and platform markets, defended on September 9, 2022 now at Deliveroo London
- 12. Malgorzata Majewska, Market Structure and Innovation in Pharmaceuticals, in progress
- 13. **Gökçe Gökkoca**, *Economics of Antibiotics*, in progress
- 14. **Léa Bignon,** *IO and health economics,* in progress
- 15. **Xin Zhang,** *Empirical IO,* (with Isis Durrmeyer)
- 16. Valentina Reig, IO and Health

## **PARTICIPATION TO PHD COMMITTEES**

- 1. Stefan Ambec, University of Montreal, Essays in Economics of Contracts and Institutions, Sept. 1999.
- 2. **Laëtitia Malavolti**, University of Toulouse, *Contribution to Treatment Models and Econometric Evaluation of Public Policies*, April 25, 2003.
- 3. **Erwan Shaï**, University of Toulouse, *Econométrie structurelle pour des modèles de jeux empiriques et application aux enchères du Trésor*, June 11, 2003.
- 4. Marc Bellemare, Cornell University, Sharecropping in Madagascar, June 1, 2006.
- 5. **Jonathan Kaminski**, University of Toulouse, *Cotton reforms and development in sub-Saharan Africa: lessons from Burkina-Faso experience*, July 17 2008.
- 6. **Adriana Hernandez-Perez**, University of Toulouse, *Regulation and Competition in Network Industries: An Empirical Analysis*, Sept. 3, 2008.
- 7. Jibirila Leinyuy, University of Toulouse, Markets, Family Firms and Human Capital Investments, Sept. 8, 2008.
- 8. **Matthieu Delpierre**, Université Catholique de Louvain, *A Non-cooperative Approach to Rural Development Issues*, October 10, 2008.
- 9. Rafael Pinho de Morais, University of Toulouse, Essays on the Economics of the Pharmaceutical Industry, Feb. 12 2009.
- 10. Juan Miguel Gallego, University of Toulouse, Three essays on Labor Economics and Development, July 20, 2009
- 11. Daejung Kim, University of Toulouse, Essays on the Economics of the Pharmaceutical Sector, February 12 2010
- 12. **Viki Nellas**, University of Toulouse and University of Bologna, *Job Polarization, Immigration and Worker's Intrinsic Motivation: Three Essays on Labor Economics*, June 4 2010
- 13. Elisabetta Olivieri, Three Essays in Labour Economics, University of Bologna, June 4 2010
- 14. **Francesco Lancia**, *Demographic Change, Intergenerational Conflict and Economic Growth*, University of Bologna, June 4 2010
- 15. Matteo Bobba, Essays on the Unintended Effects of Cash Transfer Programs Paris School of Economics, October 13, 2011
- 16. **Alexandre Carbonel**, *Essays in Economics of the Pharmaceutical Industry*, Toulouse School of Economics, December 16, 2011
- 17. Vardges Hovhannisyan, Vertical Channel Analysis of the U.S. Milk Market, May 2 2012, University of Wisconsin, Madison

- 18. Carlos Canon, Essays on Theory and Econometric Methods for Platforms, June 5 2012, University of Toulouse 1 Capitole
- 19. **Daniel Coublucq**, Essays *on Empirical Industrial Organization with Applications to the US Rail Industry*, October 12 2012, University of Toulouse 1 Capitole
- 20. **Isis Durrmeyer**, Quatre Essais en Economie Industrielle Empirique: Application des Modèles Structurels d'Offre et de Demande au Marché Français de l'Automobile, November 20, 2012, University of Paris 1
- 21. **Hassen Rais**, Analyse empirique de la gestion des risques dans les entreprises non financières françaises, November 27, 2012, University of Toulouse 1 Capitole
- 22. **Gwendoline Promsopha**, Allocation des terres agricoles et gestion des risques de subsistance, December 4 2012, University of Paris 10 Nanterre
- 23. **Marco Batarcé**, Essays in Empirical Industrial Organization of Networks and Transport January 31, 2013, Toulouse School of Economics
- 24. **Pedro Hemsley**, Four Essays in Contract Theory and Development Economics, September 9, 2013, Toulouse School of Economics
- 25. Nina Yin, Essays on Innovation and Pharmaceutical Economics, September 26, 2013, Toulouse School of Economics
- 26. **Maxime Tô,** From School to Work, Essays on Educational Decisions and Labor Market Transitions, December 10, 2013 Institut d'Études Politiques de Paris
- 27. Miguel Algobendas, Essays on the Economics of the Airline Industry, Toulouse School of Economics, June 7, 2014
- 28. **Richard Meade**, Ownership Effects in Electricity and Other Utility Sectors, and Banking, Toulouse School of Economics, September 19, 2014
- 29. **Rahila Hassane Amadou**, *Gestion des risques, valorisation et stratégie: Applications aux industries agroalimentaire et de transport aérien*, University of Toulouse 1 Capitole, September 25, 2014
- 30. Vibhuti Mendiratta, Four Essays on Gender Issues in Developing Countries, Paris School of Economics, October 1, 2014
- 31. **Laurine Martinoty**, *Intrahousehold Allocation of Time and Consumption During Hard Times*, University of Lyon, October 8, 2015
- 32. Kun Li, Essays on Productivity and Distortions, Toulouse School of Economics, September 28, 2016
- 33. **Vicente Lagos**, Essays on the Economics and Competition Assessment of Mergers, Toulouse School of Economics, October 28, 2016
- 34. **Jiekai Zhang**, Concurrence et régulation des plateformes medias financées par la publicité, Mines Paris Tech, September 12, 2017
- 35. **Frederik Plum Hauschultz,** Learning, Search, and Competition in Pharmaceutical Markets, University of Copenhagen, October 30, 2019
- 36. Valerio Serse, Essays on commodity taxation, UC Louvain, September 4, 2020
- 37. **Kevin Remmy**, Essays in Empirical Industrial Organization, Toulouse School of Economics, June 28, 2021
- 38. Christophe Bruneel-Zupanc, Essays in Structural Econometrics, Toulouse School of Economics, July 6, 2021
- 39. **Ilaria Natali**, Essays on the Socioeconomic Determinants of Health and Pharmaceutical Regulation, Université Libre de Bruxelles, September 14, 2022
- 40. Enrico Camarda, KU Leuven, Ocober 19, 2022

# **POST-DOC SUPERVISION:**

1. Sophie Thiébaut March 1, 2012 - August 31 2013

# PARTICIPATION TO HDR COMMITTEES (Habilitation à Diriger des Recherches):

- 1. **Alice Mesnard**, "Migration and Development", June 17 2010, Toulouse School of Economics, University of Toulouse 1 Capitole
- 2. Chiara Canta, "Health Economics", December 18, 2018, Toulouse School of Economics, University of Toulouse 1 Capitole
- 3. Lionel Wilner, "Risques et Protection Sociale", Ecole Normale Supérieur, Paris, September 23, 2022
- 4. **Mathias Reynaert**, "Empirical Industrial Organization" Toulouse School of Economics, University of Toulouse 1 Capitole, October 10, 2022

# **EDITING AND REFEREEING**

- Co-Editor, Journal of the European Economic Association, (2021-)
- Managing Editor of International Journal of Industrial Organization (2013-2018)
- Associate Editor of European Economic Review (2012-)
- Associate Editor of Annals of Economics and Statistics (2009-)
- Co-Editor of L'Actualité Economique Revue d'Analyse Economique (2004-2013)

- Guest Co-Editor *Journal of Economics and Managements Strategy*, special issue on "Industrial Organization and the Food Industry", Volume 14, Number 4, Winter 2005. (with Farid Gasmi)
- Guest Co-Editor *Journal of Applied Econometrics*, special issue on "The econometrics of Auctions" in honor of Jean-Jacques Laffont, Volume 23, Issue 7, 2008. (with Marc Ivaldi and Thierry Magnac)
- Referee: Econometrica, American Economic Review, Journal of Political Economy, Review of Economic Studies, Quarterly Journal of Economics, Journal of the European Economic Association, Review of Economics and Statistics, International Economic Review, RAND Journal of Economics, Journal of Human Resources, Economic Journal, Journal of Development Economics, American Economic Journal: Applied Economics, American Economic Journal: Micro, American Economic Journal: Economic Policy, Journal of Applied Econometrics, Proceedings of the National Academy of Sciences, Canadian Journal of Economics, American Journal of Agricultural Economics, International Journal of Industrial Organization, Journal of Industrial Economics, Journal of Economics and Managements Strategy, Annales d'Economie et de Statistique, European Review of Agricultural Economics, Journal of Development Studies, Journal of African Economies, Economie et Statistique, The Economics of Transition, World Development, Economic Development and Cultural Change, Journal of Financial Intermediation, Brazilian Review of Econometrics, Berkeley Electronic Journal of Economic Analysis and Policy, Agricultural Economics, Journal of Public Economic Theory, World Bank Economic Review, Applied Economic Perspectives & Policy. Revue Française d'Economie. Journal of Law, Economics and Organization, International Journal of the Economics of Business, Environment and Resource Economics, Marketing Science, Fiscal Studies, Review of Industrial Organization, Health Economics, Congressional Budget Office, Economie et Prévision, Journal of Law and Economics.

### • Grant reviewer

European Research Council Advanced Grants
European Research Council Consolidator Grants
European Research Council Starting Grants
Alfred Sloan Foundation
British Academy Research Development Award
Social Sciences and Humanities Research Council of Canada
The Leverhulme Trust

Agence Nationale pour la Recherche (France)

International Labor Organization

Fonds de la Recherche Scientifique FNRS (Belgium)

AXA Research Fund

ARC consolidator projects and ARC research program, Université Libre de Bruxelles

European Science Foundation College of Experts Reviewers (2016-2019)

Deutsche Forschungsgemeinschaft (German Research Foundation)

## **Scientific Committees:**

- Scientific council of the journal Economie et Prévision, 2020-2021
- Scientific Council of GENES, Paris, since 2017
- Advisory Board of the Institute for Fiscal Studies, London, since 2016.
- Member of the Commission Recherche and of the Conseil Académique, University of Toulouse Capitole (2015-2020)
- Nomination Committee of the China Economics Prize 2016, 2017, 2018 (National Economics Foundation, China)
- Nomination Committee of the Contemporary Economics Prize 2019 (National Economics Foundation, China)
- Member of Academic Advisory Board of Mannheim Graduate School of Economic and Social Sciences (2014, 2015)
- Elected Member of Scientific Committee (commission de la recherche and conseil académique) of the University of Toulouse Capitole (2010-2015, 2016-2021)
- Member of the Scientific Committee on the Microinsurance Innovation Facility of International Labor Organization, 2009-2012.
- Member of Ethical Committee of J-PAL Europe, 2009-2015
- Member of the evaluation committee of the Quebec Fund for Research on Society and Culture (Fonds québécois de recherche sur la société et la culture- FQRSC) 2011
- Member of the Scientific Council of IREEP (Institute for Empirical Research in Political Economy) 2004-2010
- Member of the recruiting committee of the Department of Economics, University of Toulouse, 2000-2007

# **Program Committee Member and Chair of Conferences:**

- EEA1 2003 in Stockholm.
- ESEM<sup>2</sup> 2004 in Madrid.

<sup>&</sup>lt;sup>1</sup> European Economic Association

- INRA IDEI Conference on Industrial Organization and the Food Processing Industry, June 9-10, 2006.
- The Econometrics of Auctions (program co-chair), IDEI Toulouse, May 12-13, 2006.
- The Economics of the Health Care and the Pharmaceutical Industry, IDEI Toulouse, January 25-26, 2008.
- FSFM 2008 in Milan.
- EARIE<sup>3</sup> conference, Toulouse (Scientific Program co-chair), September 4-6, 2008.
- LACEA 2008, Rio de Janeiro, November 2008.
- EARIE conference, Ljubljana, Slovenia, 2009.
- EARIE conference, Istanbul, 2010.
- EARIE conference, Stockholm, 2011.
- INRA IDEI Conference on Industrial Organization and Food Processing Industry, June 21-22, 2012, Toulouse.
- ESEM 2012 in Malaga
- EARIE conference, Roma, 2012.
- EEA 2013 in Goteborg.
- ESEM 2013 in Goteborg.
- EARIE conference, Evora, 2013.
- 5<sup>th</sup> French Econometrics Conference Toulouse November 14-15, 2013.
- EEA 2014 in Toulouse.
- ESEM 2014 in Toulouse.
- AFSE, June 2014, Lyon.
- European Association of Agricultural Economists Conference, Ljubljana, 2014
- EARIE conference, Milan, 2014.
- AFSE, June 2015, Rennes.
- EARIE conference, Munich, 2015.
- ADRES Doctoral Conference, Paris, December 2015.
- AFSE, June 2016, Nancy.
- ESEM 2016 in Geneva.
- EARIE conference, Lisbon, 2016.
- EC<sup>2</sup> Conference on Big Data, Toulouse, December 2016.
- ESEM 2017 in Lisbon.
- EARIE conference, Maastricht, 2017.
- AFSE, June 2017, Nice.
- AFSE, May 2018, Paris.
- ESEM 2018 in Cologne.
- EARIE conference, Athens, 2018.
- AFSE, May 2019, Orléans.
- ESEM 2019 in Manchester.
- EARIE conference, Barcelona, 2019.
- EARIE conference, Bologna, 2020 (cancelled).
- ESEM 2021 in Copenhagen.
- EARIE conference, Bergen, 2021.
- ESEM 2022 in Milano.
- EARIE conference, Vienna, 2022.
- EARIE conference, Roma, 2023 (Scientific Program Chair).

# **Organization of Seminars:**

- Econometrics Seminar, University of Toulouse, in 2001-2002, 2002-2003, 2003-2004 (with Alban Thomas), 2004-2005 (with Thierry Magnac), 2005-2007 (with C. Bontemps and T. Magnac).
- **Development Economics** Seminar, University of Toulouse, in 2001-2002, 2002-2003, (with Emmanuelle Auriol), 2003-2004, 2004-2005 (with Guido Friebel).
- Industrial Organization seminar Toulouse School of Economics, 2012-2014, (with Renato Gomes)
- CEPR Virtual Industrial Organization Seminar, Fall, 2021, https://cepr.org/vios

<sup>&</sup>lt;sup>2</sup> Econometric Society European Meeting

<sup>&</sup>lt;sup>3</sup> European Association of Research in Industrial Economics

## **Organization of Conferences:**

- 5<sup>th</sup> Toulouse INRA IDEI Conference on Industrial Organization and the Food Processing Industry, June 14-15, 2002. (with Farid Gasmi)
- Workshop on "Microeconomic Theory and Empirical Studies of Intra-Household Behavior in Developing Countries" at the University of California at Berkeley, June 28-29, 2002. (with Ethan Ligon)
- CIRANO-IDEI-LEERNA Conference on « Regulation, Liability and the management of Major Industrial/Environmental Risks», University of Toulouse, June 10-12, 2003. (with Y. Hiriart and D. Martimort)
- INRA IDEI conference on 'Economics of Contracts in Agriculture', December 9-10, 2004 (with P. Lavergne).
- INRA IDEI conference on Empirical IO of the Food Industry, Feb. 9-10, 2006. (with C. Bonnet)
- The Econometrics of Auctions, Toulouse, May 12-13, 2006. (with M. Ivaldi and T Magnac)
- INRA Conference on "New Challenges for the Firms of the Agrofood Chain", Paris, November, 15, 2006. (with L.G. Soler and M. Simioni)
- 1st Workshop on "Risk Sharing" at Toulouse School of Economics, September 3-4, 2007. (with B. Jullien and T. Magnac)
- The Economics of the Health Care and the Pharmaceutical Industry, Toulouse, January 25-26, 2008. (with B. Jullien and D. Bardey)
- 2<sup>nd</sup> Workshop on "Risk Sharing" at Toulouse School of Economics, June 5-6, 2008. (with B. Jullien and T. Magnac)
- Special session on Empirical IO of the food industry at EARIE conference Toulouse, September 4-6 2008.
- Special session on Empirical IO of the retail industry at LACEA conference, Rio de Janeiro, November 20-22 2008.
- INRA IDEI conference on Epidemiological Economics and Health Economics, October 20-21, 2009. (with Frédérique Fève and Jean-Pierre Florens)
- 3<sup>rd</sup> Workshop on "Risk Sharing" at Toulouse School of Economics, October 22-23, 2009. (with B. Jullien and T. Magnac)
- ENTER Jamboree Toulouse School of Economics, February 5-6, 2010
- CEPR School in Applied IO, with Marc Ivaldi, Toulouse School of Economics, May 26, 2010
- CEPR Applied IO Conference, with Marc Ivaldi, Toulouse School of Economics, May 27-29, 2010
- 8<sup>th</sup> Toulouse INRA IDEI Conference on Industrial Organization and the Food Processing Industry, June 10-11, 2010. (with Catarina Goulao)
- Workshop on Health and Pharmaceutical Economics, Toulouse, France, 15 December 2011. Organized with Claude Crampes.
- ANR/ESRC workshop, Toulouse School of Economics, December 17-18, 2012
- TIGER Forum, Conference on Health and Pharmaceutical Economics, Toulouse, June 2-3 2014
- Organization of a Health Economics Workshop on Prescription Behavior of Physicians, Toulouse School of Economics, June 23, 2016
- TSE-CGD workshop on Global Health, With Rachel Silverman (CGD), Toulouse, April 26-27, 2018
- MIT-TSE Conference in Health Economics, with Amy Finkelstein and Jean Tirole, Cambridge USA, November 12, 2020 postponed
- Workshop on "Economics of Antibiotics", Toulouse School of Economics, December 6, 2021
- TSE Workshop on "Innovation, regulation and organization in healthcare" (with Jean Tirole), Paris, June 27, 2022

# **PUBLICATIONS**

# **Principal Journal Articles:**

- 1. "The Use of Scanner Data for Economics Research" with Rachel Griffith, Martin O'Connell, *Annual Review of Economics*, 2022, Volume 14
- 2. "Identifying the Effects of Scientific Information and Recommendations on Physicians Prescribing Behavior" with Tuba Tunçel, *Journal of Health Economics*, 2021, 78, 102461
- 3. "Pooled Procurement of Drugs in Low and Middle Income Countries" with Yassine Lefouili and Stéphane Straub, *European Economic Review*, 2021, 132, 103655
- 4. "Effects of Front-of-Pack labels on the Nutritional Quality of Supermarket Food Purchases: Evidence from a large-Scale Randomized Controlled Trial", with Paulo Albuquerque, Olivier Allais, Patrice Bertail, Céline Bonnet, Pierre Chandon, Pierre Combris, Saadi Lahlou, Natalie Rigal, Bernard Ruffieux, *Journal of the Academy of Marketing Science*, 2021, 49:119-138
- 5. "On the Effect of Parallel Trade on Manufacturers' and Retailers' Profits in the Pharmaceutical Sector" with Morten Saethre, *Econometrica*, 2020, 88, 6, 2503-2545
- 6. "How well targeted are soda taxes?" with Rachel Griffith and Martin O'Connell, *American Economic Review*, 2020, Vol. 110, No 11, 3661-3704
- 7. "Identifying Industry Margins with Unobserved Price Constraints: Structural Estimation on Pharmaceuticals " with Laura Lasio, *American Economic Review*, 2018, 108, 12, 3685-3724

- 8. "The Effects of Banning Advertising in Junk Food Markets" with Rachel Griffith and Martin O'Connell, *Review of Economic Studies*, 2018, 1, 1, 396-436
- 9. "Product Design and Decision Rights in Vertical Structures", with Bruno Jullien, *Research in Economics*, 2016, 70, 4, 558-568
- 10. "Incentives to Invest in Short-term vs. Long-term Contracts: Theory and Evidence" with Tom Vukina, *B.E. Journal of Economic Analysis and Policy (Advances)*, 2016, 16, 3, 1239-1272
- 11. "Impacts of Patent Expiry and Regulatory Policies on Daily Cost of Pharmaceutical Treatments: OECD Countries, 2004-2010", with Ernst Berndt, *International Journal of the Economics of Business*, 2016, 23, 2, 125-147
- 12. "Market Size and Pharmaceutical Innovation", with Olivier de Mouzon, Fiona Scott-Morton and Paul Seabright, *Rand Journal of Economics*, Vol 46, No 4, Winter 2015, 844-871
- 13. "Smoking within the Household: Parents Behavior and Health Effects on Children", with Chiara Canta, *B.E. Journal of Economic Analysis and Policy (Topics)*, 2015, Vol. 15, Iss. 4, 1939-1973
- 14. "Do Prices and Attributes Explain International Differences in Food Purchases?" with Aviv Nevo and Rachel Griffith, *American Economic Review*, 2014, 104(3), 832-867
- 15. "Productivity and Mobility in Academic Research: Evidence from Mathematicians", with Jean-Charles Rochet and Jean-Marc Schlenker, *Scientometrics*, 2014, 98:1669-1701
- 16. "Empirical Evidence on the Role of Non Linear Wholesale Pricing and Vertical Restraints on Cost Pass-Through", with Céline Bonnet, Sofia B. Villas Boas, and Daniel Klapper, *Review of Economics and Statistics*, 95:2 (May 2013) 500–515
- 17. "Household Food Consumption, Individual Caloric Intake and Obesity in France", with Céline Bonnet and Valérie Orozco, *Empirical Economics*, May 2014, Volume 46, Issue 3, pp. 1143-1166
- 18. "Child Care Provision: Semiparametric Evidence from a Randomized Experiment in Mexico", with Marta Rubio-Codina, *Annals of Economics and Statistics*, 2012, 105-106, 155-184
- 19. "Effects on School Enrollment and Performance of a Conditional Transfers Program in Mexico", with E. Sadoulet and A. de Janvry, *Journal of Labor Economics*, 2012, 30, 3, 555-589
- 20. "Empirical evidence on satisfaction with privatization in Latin America: Welfare Effects and Beliefs", with Céline Bonnet, David Martimort and Stéphane Straub, *World Bank Economic Review*, 2012, 26, 1, 1-33 (lead article)
- 21. "Identifying the Effect of Unobserved Quality and Experts' Reviews in the Pricing of Experience Goods: Empirical Application on Bordeaux Wine", with Céline Nauges, *International Journal of Industrial Organization*, 2010, 28, 3, 205-212 (lead article), reprinted in Handbook of the Economics of Wine, Volume 1: Prices, Finance, and Expert Opinion, 2018, pages 459-481
- 22. "Inference on Vertical Contracts between Manufacturers and Retailers Allowing for Non Linear Pricing and Resale Price Maintenance", with Céline Bonnet, *Rand Journal of Economics*, Spring 2010, 41, 1, 139-164
- 23. "Optimal Incentives under Moral Hazard and Heterogeneous Agents: Evidence from Production Contracts Data", with Tom Vukina, *International Journal of Industrial Organization*, 2009, 27, 4, 489-500. (lead article)
- 24. "Formal and Informal Risk Sharing in LDCs: Theory and Empirical Evidence", with Bruno Jullien and Thierry Magnac, *Econometrica* Vol. 76, No. 4 (July, 2008), 679–725 (lead article)
- 25. "The Market of Academic Journals: Empirical Evidence from Data on French Libraries", with Adriana Hernandez-Perez and Marc Ivaldi, *Journal of the European Economic Association*, April-May 2007, Vol. 5, No. 2-3: 390-399
- 26. "Rotten Parents and Child Labor", with Antoine Bommier, *Journal of Political Economy*, February *2004, vol. 112, n. 1,* 240-248
- 27. "Grower Risk Aversion and the Cost of Moral Hazard in Livestock Production Contracts", with Tom Vukina, *American Journal of Agricultural Economics*, Vol. 86, N. 3, *835-841*, August 2004
- 28. "Optimal Regulation of Private Production Contracts with Environmental Externalities", with Philippe Bontems et Tom Vukina, *Journal of Regulatory Economics*, 2004, 26, 3, 287-301
- 29. "Moral Hazard, Land Fertility and Sharecropping in a Rural Area of the Philippines", *Journal of Development Economics*, 2002, Vol. 68, Issue 1, p. 35-64
- 30. "Consommation, Partage de Risque et Assurance Informelle: Modèles Théoriques et Tests Empiriques», *L'Actualité Économique, Revue d'Analyse Économique*, 2002, vol. 78, n° 1, 115-149
- 31. «Contrats Agricoles en Économie du Développement: Une Revue Critique des Théories et des Tests Empiriques», **Revue d'Économie du Développement**, 2001, 3, 75-106
- 32. "Assurance Complète, Hétérogénéité des Préférences et Métayage au Pakistan", *Annales d'Économie et de Statistique*, 2000, 59, 1-37 (lead article)
- 33. "Aléa Moral, Fertilité de la Terre et Choix de Contrats aux Philippines", *Revue Économique*, 1999, 50, 3, 621-632.

# **Book chapters:**

34. "Sharecropping", in: Palgrave Macmillan (eds) *The New Palgrave Dictionary of Economics*. Palgrave Macmillan, London, 2008

35. "Environmental Regulation of Livestock Production Contracts", with Philippe Bontems and Tom Vukina, in M. Boyer, Y. Hiriart, D. Martimort, editors, *Frontiers in the Economics of Environmental Regulation and Liability* Ashgate Publishing, Aldershot, U.K., 2006, 265-290.

# Other journal publications:

- 36. "Régulation des prix et politiques de remboursement des médicaments" with Claude Crampes, Bruno Jullien, Jean Marie Lozachmeur, *Revue Générale de Droit Médical* n°33 December 2009, 273-290
- 37. "Introduction to the Special Issue on the Econometrics of Auctions", with Marc Ivaldi and Thierry Magnac, *Journal of Applied Econometrics*, 2008, 23, 7, 867-869
- 38. "Presentation" with M. Simioni and L.G. Soler, INRA Sciences Sociales, November 5-6, 2006.
- 39. "Producer-retailer relationships, an economic and econometrical analysis of inflationist mechanisms on retail prices" with C. Bonnet, S. Caprice, C. Chambolle, *INRA Sciences Sociales*, *November 5-6, 2006*.
- 40. "Efficiency of agricultural contracts: The case of Wheat Production in South-Pyrénées", *INRA Sciences Sociales*, April 1, 2006
- 41. "Introduction to the special issue on Industrial Organization and the Food Industry", with Farid Gasmi, *Journal of Economics and Management Strategy*, Winter 2005, vol. 14, n.4, 775-778
- 42. "Efficacité des contrats passés entre coopératives et agriculteurs", Lettre INRA aux Entreprises, September 2005, No 2
- 43. "Contrats agricoles: le cas de contrats de production de blé en Midi-Pyrénées", with Pascal Lavergne, **Recherches PSDR** Agriculture, IAA et Espaces Ruraux en Midi-Pyrénées, INRA, 3 December 2004
- 44. "Impact d'une visite à Epidaure sur la consommation de cigarettes et d'alcool des adolescents" with A. Stoebner, M. Bousquet, H. Sancho-Garnier, *Bulletin du Cancer*, 1995, 6, 467-468

### Working papers:

- 45. "The Economics of Transferable Patent Extensions", with Paul-Henri Moisson and Jean Tirole
- 46. "Bargaining and International Reference Pricing in the Pharmaceutical Industry" with Ashvin Gandhi and Shoshana Vasserman
- 47. "Soda Taxes and Advertising Dynamics" with Rossi Abi-Rafeh, Rachel Griffith, Martin O'Connell
- 48. "Merger and Advertising in the Pharmaceutical Industry", with Gosia Majewska
- 49. "Antibiotic Demand in the Presence of Antimicrobial Resistance", with Gökçe Gökkoca
- 50. "Strategic Submissions: A Cross-Country Analysis of Supplemental Drug Approvals" with Elissa Philipp-Gentry and Tuba Tuncel
- 51. "Optimal Intertemporal Setting of Drug Expenses: Hepatitis C as a case study" with Thierry Magnac
- 52. "Price Dispersion and Search Costs: The Roles of Imperfect Information and Product Differentiation" with Helena Perrone, revise and resubmit at *American Economic Journal: Microeconomics*
- 53. "Price and Brand Competition between Differentiated Retailers: A Structural Econometric Model" with Sandra Jodar, revise and resubmit at *Quantitative Economics*
- 54. "Identifying Two Part Tariff Contracts with Buyer Power: Empirical Estimation on Food Retailing", with Céline Bonnet
- 55. "Are Cancer Drugs Worth the Price? The Effects of Pharmaceutical Innovation on Cancer Mortality Rates ", with Margaret Kyle
- 56. "Consumption Insurance with Heterogeneous Preferences. Can Sharecropping Help Complete Markets?", revise and resubmit at the *Journal of Political Economy*
- 57. "Multitask Moral Hazard, Incentive Contracts and Land Value", revise and resubmit at **Annales d'Economie et de Statistique**
- 58. "Heterogeneity of Preferences, Limited Commitment and Coalitions: Empirical Evidence on the Limits to Risk Sharing in Rural Pakistan"
- 59. "Academic Journals as Two-Sided Platforms: Empirical Evidence from Data on French Libraries", with Adriana Hernandez-Perez and Marc Ivaldi
- 60. "Nutrition and Risk Sharing within the Household", with Ethan Ligon
- 61. "Incentives and Nutrition for Rotten Kids: Intrahousehold Food Allocation in the Philippines", with Ethan Ligon
- 62. "Food Consumption and Obesity in France: Identification of Causal Effects and Price Elasticities", with Céline Bonnet and Valérie Orozco
- 63. "Non Parametric Decomposition of the Distributional Change of Body Mass Index in China", with Qiu Ju
- 64. "Consumer Demand with Unobserved Stockpiling and Intertemporal Price Discrimination" with Thierry Magnac
- 65. "Incentives and Discrimination in Agricultural Contracts: Identification and Structural Estimation on French Data", with Pascal Lavergne

# Reports:

- 66. "Can transferable patent extensions solve the market failure for antibiotics?" with Paul-Henri Moisson and Jean Tirole
- 67. "How Does Innovation in the Pharmaceutical Industry Respond to Policies that Influence Expected Market Size?" CEPR Policy Paper, with Wing Man Wynne Lam, Olivier de Mouzon, Fiona Scott-Morton, Paul Seabright
- 68. "Study on the economic and technical evolution of the scientific publication markets in Europe", for DG-Research, European Commission, with M. Dewatripont, V. Ginsburgh, P. Legros, A. Walckiers, J.P. Devroey, M. Dujardin, F. Vandooren, J. Foncel, M. Ivaldi, M.D. Heusse
- 69. "Report on the Pilot Econometric Study on The Market for Scientific Journals in France", for DG-Research, European Commission, with J. Foncel, A. Hernandez, M. Ivaldi.
- 70. "Régulation des prix et politique de remboursement des médicaments", IDEI Report n°7, september 2008, with Claude Crampes, Bruno Jullien, Jean-Marie Lozachmeur.

### Press articles:

- 71. "Au Mexique, Un programme a levé le tabou de l'aide sociale sous condition", *Le Monde Economie*, October 31, 2006.
- 72. "Aide social sous condition: lever le tabou", *La Gazette du Midi*, November 13-19 2006.
- 73. "Contre la progression de l'obésité, ayons le courage de taxer la « junk food »", *Le Monde Economie*, September 25, 2007 and November 23, 2009.
- 74. "Obesity's on the rise let's have the courage to tax junk food!", **CEPR Vox**, 17 October 2007, http://voxeu.org/
- 75. "Faut-il taxer la "junk food"?, *La Vie*, November 1st, 2007
- 76. "Des taxes contre l'obésité", *L'expansion*, December 1st, 2008
- 77. "Finis les blockbusters, l'industrie pharmaceutique doit se réinventer", *La Tribune* 9/9/2014
- 78. "The effects of banning advertising in junk food markets", CEPR Vox, 31 March 2017, http://voxeu.org/
- 79. "Le prix des pénueries de medicaments", *La Chronique*, *Les Chiffres Clés de l'Industrie Pharmaceutique*, GERS GIE, Octobre 2019
- 80. "Le paradoxe des antibiotiques nous obligera à changer de modèle économique", **Edito**, Le point Chiffré du GERS GIE, Mars 2020
- 81. "The antibiotic paradox will force us to change our economic model", *Editorial*, The GERS progress report, April 2020
- 82. "The effects of parallel trade of drugs in Europe" CEPR Vox, 4 July 2020, http://voxeu.org/
- 83. "Pharmacie : Le commerce parallèle de médicaments entraîne des dépenses de santé plus élevées", *Le Monde*, August 1, 2020
- 84. "Quelle devrait être le rôle de la régulation des génériques ?", *La Chronique, Les Chiffres Clés de l'Industrie Pharmaceutique*, GERS GIE, Septembre 2020
- 85. "Pooled procurement of drugs in low- and middle-income countries can lower prices and improve access", *CEPR Vox*, January 30, 2021 https://voxeu.org/
- 86. "Une meilleure évaluation des innovations pour mieux les inciter", *La Chronique, Les Chiffres Clés de l'Industrie Pharmaceutique*, GERS GIE, Mars 2021
- 87. "Attention aux prix de références", *La Chronique, Les Chiffres Clés de l'Industrie Pharmaceutique*, GERS GIE, Mars 2022

# **INVITED AND KEYNOTE ACADEMIC CONFERENCES**

- 1. 2<sup>nd</sup> Annual Workshop on the Economics of Contracts in Agriculture, Annapolis (Maryland), July 21-23, 2002.
- 2. Invited Lecture at European School of New Institutional Economics, Cargèse may 1-7 2005.
- 3. Royal Economic Society Conference Invited Session, University of Warwick, March 18, 2008.
- 4. LACEA Invited Session, Rio de Janeiro, 20-22 November 2008
- 5. European Pharmaceutical Economics and Policy Council meeting, Paris, April 8, 2009.
- 6. Royal Economic Society Conference Invited Session, University of Cambridge, March 28, 2012
- 7. European Association of Research in Industrial Economics Invited Session, Roma, September 3, 2012
- 8. UK Network of Industrial Economists Conference, Centre for competition Policy (CCP), London, Dec. 14, 2012
- 9. Keynote, Applied IO, Barcelona GSE Summer Forum, June 19-20, 2013
- 10. ADRES Conference Keynote, University Paris Dauphine, February 3-4, 2014
- 11. Berlin IO Day, September 26, 2014
- 12. Latin American Meeting of the Econometric Society Invited Session, Sao Paulo, November 20-22, 2014.
- 13. Ensae/Berkeley Workshop on Big Data, Paris, November 5-6, 2015
- 14. Invited Session on Empirical IO at the Info-Metrics conference in Cambridge (UK) on April 1-2, 2016
- 15. Keynote, BECCLE Conference on Competition Economics, Bergen, April 27, 2017

- 16. Keynote, 10th PhD Workshop in Economics (University of Turin and Colegio Carlo Alberto), December 19, 2017
- 17. Nutrition and Competition Conference, Oslo, March 13, 2018
- 18. Lecture at Shanghai University of Finance and Economics, IO Summer Conference, June 26, 2018
- 19. II Workshop on Structural Industrial Organization, Bogota, Colombia, October 4-5, 2018
- 20. Keynote Lecture, LACEA Health Economics Network in Latin America, September 8, 2021
- 21. Asia-Pacific Industrial Organization Conference, December 14, 2021

### **INVITED NON ACADEMIC CONFERENCES**

- 1. TSE Common Good Summit, Paris, May 28, 2021
- 2. TSE debate online, "Quel modèle économique pour l'industrie de la santé en France ?", January 27, 2022
- 3. "Research and Innovation to reduce the burden of antibiotic resistance: Strengthening the European action", Paris, June 7 2022
- 4. Web conference, Maladies Infectieuses, "Antibiorésistance : quel business model viable ?", June 10 2022
- 5. 17th Annual Conference of GSF-GETO, Toulouse, June 30, 2022
- 6. Journée Filière Biothérapie Innovation Occitanie, Montpellier, October 13, 2022
- 7. Forum Santé Innovation Lyon, November 8, 2022

## **CONFERENCE PRESENTATIONS**

- 1. 15<sup>th</sup> Applied Microeconomics Conference, June 4 1998, Pointe-à-Pître.
- 2. Econometric Society European Meeting, September 1998, Berlin.
- 3. European Economic Association, September 1998, Berlin.
- 4. Association Française de Sciences Économiques, 24 September 1998, Paris.
- 5. International Economic Association World Congress, August 25 1999, Buenos Aires.
- 6. Econometric Society European Meeting, September 1999, Santiago de Compostela.
- 7. Canadian Economic Association, Vancouver June 1-4 2000.
- 8. World Congress of the Econometric Society, Seattle, 11-16 August 2000.
- 9. European Economic Association, Bolzano August 2000.
- 10. Northeast Universities Development Conference, Cornell University, 6-7 October 2000.
- 11. North American Summer Meeting of the Econometric Society, University of Maryland, June 2001.
- 12. Canadian Economic Association, Montréal 31 May-4 June 2001.
- 13. Society for Economic Dynamics, Stockholm June 2001.
- 14. European Economic Association conference, Lausanne, August 2001.
- 15. Econometric Society European Meeting, Lausanne, August 2001.
- 16. Northeast Universities Development Conference at Boston University, September 28-30, 2001.
- 17. Stanford Institute for Theoretical Economics, 2-4 August 2001.
- 18. North American Meeting of the Econometric Society, Los Angeles, June 2002.
- 19. Berkeley Symposium on the Microeconomics of Intra-Household Behavior in Developing Countries, 28-29 June 2002.
- 20. World Congress of Environmental Economists, Monterrey, June 2002.
- 21. Stanford Institute for Theoretical Economics, 28-29 June, 2002.
- 22. Econometric Society European Meeting, Venise, August 2002.
- 23. European Economic Association conference, Venise, August 2002.
- 24. Latin American and Caribean Economic Association, 11-13 October 2002, CEMFI Madrid.
- 25. ESEM 2003, Stockholm, 20-24 August 2003.
- 26. XXV Encontro Brasileiro de Econometria, 10-12 December 2003.
- 27. IAOS-IASS Joint Conference: Poverty, Social Exclusion and Development, December 2004.
- 28. NEUDC 2002, Williams College, 25-27 October 2002.
- 29. Conférence CSIO-IDEI, Toulouse, 9-10 May 2003.
- 30. Conférence CIRANO-IDEI-LEERNA sur « Régulation, Liability and the management of Major Industrial / Environmental Risks» a University of Toulouse, 10-12 June 2003.
- 31. Conférence INRA-IDEI, 9 December 2004.
- 32. Workshop on Social Dynamics and the Microeconomics of Poverty in Bellagio, Italy, March 29, 2005.
- 33. Sixth CEPR Conference on Applied Industrial Organization, Munich, Germany, 26-28 May, 2005.
- 34. Econometric Society World Congress 2005, UCL, London.
- 35. Conférence en l'Honneur de Jean-Jacques Laffont, IDEI, Toulouse 30 June 2 July, 2005.
- 36. EARIE 2005, Porto, 1-4 September, 2005.

- 37. CSIO/IDEI, "6th Joint Workshop on Industrial Organization", Toulouse, France, 16-17 September 2005.
- 38. NEUDC 2005, Brown University, September 23-25, 2005.
- 39. Sociedade Brasileira de Econometria, Natal, Brazil, December 7-9, 2005.
- 40. International Industrial Organization Conference, Boston, 7-9 April 2006.
- 41. Canadian Economic Association conference, Montreal, May 2006.
- 42. ESEM 2006, Vienna August 2006.
- 43. Advances in the empirical analysis of retailing, Berlin, 8-9 September 2006.
- 44. Firms' Price Choices: Exchanging Insights between Industrial Organization, Marketing Science, and Macroeconomics, Federal Reserve Bank of Chicago, 15 December 2006.
- 45. Ecole Chercheur INRA, Tours, 19 June 2007.
- 46. European Economic Association Conference, August 2008, Milan.
- 47. ASSET conférence, 7-9 November 2008
- 48. INRA IDEI, Toulouse, 12 December 2008
- 49. American Economic Association Conference, San Francisco, 3 January 2009
- 50. Journée d'étude "Médicaments: Aspects de droit international communautaire et comparé", University of Toulouse 1, 25 March 2009
- 51. CEPR Applied IO Conference, Mannheim, 14-16 May 2009
- 52. Journée Politique Nutritionnelle et Régulation, INRA, Paris, 25 May 2009
- 53. Conditional Cash Transfers: Reducing Present and Future Poverty, World Bank IFS conference, Londres, May 26, 2009
- 54. EARIE, Ljubljana, Slovenia, September 4, 2009
- 55. JEI, Vigo, Spain, September 25, 2009
- 56. INRA IDEI workshop on Health Economics, October 21, 2009
- 57. INRA IDEI Conference on Pass-through, November 17, 2009
- 58. IFS Conference on Econometrics of Scanner Data, March 22, 2010
- 59. USDA ERS Washington DC, June 1, 2011
- 60. PEPC Meeting, Amelia Island, May 25, 2011
- 61. Invited conference, NIE Winter meeting University of Leicester, December 14, 2011
- 62. Workshop on Health and Pharmaceutical Economics, December 15, 2011
- 63. American Economic Association Meeting, January 6-8 2012
- 64. North American Meeting of the Econometric Society, Chicago, January 6-8, 2012
- 65. CSIO-IDEI, May 5 2012, Northwestern University
- 66. INRA IDEI Conference, Toulouse School of Economics, June 21, 2012
- 67. ESEM Malaga, August 27-31 2012
- 68. French Econometrics Conference, Rennes, November 22-23, 2012
- 69. ANR/ESRC Toulouse School of Economics, December 17-18, 2012
- 70. CSIO-IDEI Conference, Toulouse, April 5, 2013
- 71. IFS London, Development Conference May 31, 2013
- 72. EARIE Conference, Evora, August 30-31, 2013
- 73. Better Foods for Better Health Conference, Annecy, Merieux, September 18-20, 2013
- 74. Demand Estimation and Modeling Conference, Boston College, December 12-14, 2013
- 75. ASSA meeting, Philadelphia, January 3-5, 2014
- 76. Risk, Perception, and Response Conference, Harvard University, March 20-21, 2014
- 77. Barcelona Summer Forum, Applied IO Conference, June 12-13, 2014
- 78. IFS Demand Conference, June 20, 2015
- 79. EARIE Munich, August 29 2015
- 80. EEA Mannheim August 24-28, 2015
- 81. Workshop on "Competition and bargaining in vertical chains" TSE March 16-17, 2016
- 82. Journée de la Chaire Santé, Paris, March 25, 2016
- 83. 2016 Bates White Life Sciences Symposium, Washington DC, May 23-25, 2016
- 84. Health Economics Workshop on Prescription Behavior of Physicians, Toulouse School of Economics, June 23, 2016
- 85. Econometric Society European Meeting, August 22-26, 2016
- 86. CIREQ Workshop on the Application of Industrial Organization, McGill University, Sept. 16-17, 2016
- 87. COEURE Final Conference, Bruxelles, October 17, 2016
- 88. Heterogeneity in Supply and Demand Conference, Boston College, December 9, 2016
- 89. Royal Economic Society, Bristol, April 10, 2017
- 90. Northwestern-Toulouse Conference, May 12-13, 2017
- 91. Bates White Life Sciences Symposium, Washington DC, May 22-23, 2017

- 92. Cowles Structural Microeconomics Conference, Yale University, June 8-9, 2017
- 93. Economics of Antitrust and Consumer Protection, CREST, Paris, September 14-15, 2017
- 94. Empirical IO: Analysis of Contracting and Bargaining Conference, Cemmap, London, June 15, 2018
- 95. NBER Summer Institute, Industrial Organization, July 19-20, 2018
- 96. Workshop of NBER IFS International Network on the Value of Health Research, Cambridge, Sept. 15, 2018
- 97. Workshop on Health Economics, CREST-ENSAI, Rennes, October 26, 2018
- 98. Bates White Life Sciences Symposium, Washington DC, May 20-21, 2019
- 99. 10<sup>th</sup> Conference on Industrial Organization and the Food Industry, Toulouse, June 6-7, 2019
- 100. CEPR Applied IO conference, Madrid, 13-15 June 2019
- 101. International Association of Applied Econometrics Conference, June 25-28, 2019, Nicosia, Cyprus
- 102. NBER IO Winter meeting (discussion), Stanford University, February 7-8, 2020
- 103. World Congress of the Econometric Society (virtual), August 17-20, 2020
- 104. ASSA/AEA Annual Congress, January 4, 2021
- 105. MIT-TSE Conference in Health Economics, Cambridge USA, November 12, 2020 (postponed 2021)
- 106. Policy Evaluation Network, Virtual Workshop, Helmholtz Zentrum München, March 26, 2021
- 107. American Society of Health Economics conference, June 21, 2021
- 108. Field Surgery Session Pharmaceutical Pricing, EEA ESEM Congress August 24, 2021
- 109. International Workshop on Quantifying the impact of food and lifestyle policies, Rimini, University of Bologna, September 7, 2021
- 110. Workshop on the Economics of Antibiotics, Toulouse, December 6, 2021
- 111. ASSA/AEA Annual Congress, January 9, 2022
- 112. Leuven Summer Event, KU Leuven, June 8-9, 2022
- 113. TSE Workshop on "Innovation, regulation and organization in healthcare", Paris, June 27, 2022
- 114. Club Statistiques et Mathématiques Appliquées à la Cancérologie du Cancéropole Grand Sud-Ouest, March 17, 2023
- 115. American Economic Association, New Orleans, January 6-8, 2023

#### **INVITED SEMINARS**

- 1. INRA-IDEI, University of Toulouse, December 12, 1997.
- 2. Laboratoire de Microéconométrie du CREST, 1998.
- 3. International Food Policy Research Institute (IFPRI, Washington DC), 25 March 1998
- 4. CREST-LEI, April 9 1998.
- 5. INRA, Toulouse, 28 January 1999.
- 6. Laboratoire de microéconométrie, CREST, 17 June 1999.
- 7. Concordia University, 15 October 1999.
- 8. Citibank Econometric Seminar, Brown University, 19 November 1999.
- 9. CRDE, Université de Montréal, 30 November 1999.
- 10. University of California, Berkeley, 24 January 2000.
- 11. ARQADE, Université de Toulouse, 9 November 2000.
- 12. Boston University, 27 November 2000.
- 13. North Carolina State University, 29 November 2000.
- 14. Brown Bag Seminar at IFPRI (Washington DC), 30 November 2000.
- 15. CREST, 7 December 2000.
- 16. DELTA, Paris, 24 January 2001.
- 17. GREMAQ, Université de Toulouse, 26 January 2001.
- 18. ECARES, Bruxelles, 27 November, 2001.
- 19. ARQADE, Université de Toulouse, 6 December 2001.
- 20. University College London, 21 March 2002.
- 21. Economie Théorique, Université de Toulouse, 26 March 2002.
- 22. INRA LEA, Paris, 7 March 2003.
- 23. Université Laval, Québec, 14 March 2003.
- 24. INRA Grenoble, 18 April 2003.
- 25. Tinbergen Institute, Free University of Amsterdam, 29 April 2003.
- 26. Fondation Getulio Vargas, Rio de Janeiro, 29 January 2004.
- 27. PUC, Rio de Janeiro, 30 January 2004.
- 28. Fondation Getulio Vargas, Rio de Janeiro, 6 February 2004.
- 29. CREST, 11 March, 2004.

- 30. North Carolina State University, 28 September 2004.
- 31. Université Laval, Québec, 4 November 2004.
- 32. Université de Montréal 5 November 2004.
- 33. INRA Toulouse, 27 January 2005.
- 34. London School of Economics, IO seminar, 18 March 2005.
- 35. Economic Theory, University of Toulouse, 31 May, 2005.
- 36. Université de Namur, 1 June, 2005.
- 37. CREST-LEI, Paris, 23 June 2005.
- 38. Université de Cergy, 26 January 2006.
- 39. INRA-IDEI seminar, 10 February, 2006.
- 40. IREEP, Cotonou, Bénin, 3 January 2007.
- 41. Université de Toulouse, 19 April 2007.
- 42. INSEAD, 27 April 2007.
- 43. Université d'Alicante, 1 June 2007.
- 44. Yale University, 10 September 2007.
- 45. Oxford University, 27 November 2007.
- 46. CREST, Paris, 13 December 2007.
- 47. CEMFI Madrid, 7 February 2008.
- 48. GATE, Université de Lyon, 3 March 2008.
- 49. Norwegian School of Economics and Business Administration, Bergen, 15 May, 2008.
- 50. Econometrics seminar, Toulouse, September 29, 2008.
- 51. European University Institute, Florence, 7 October 2008.
- 52. Fédération Recherche Santé Société, Toulouse, 10 October 2008.
- 53. North Carolina State University, 14 October 2008.
- 54. Duke University, 15 October 2008.
- 55. IFS-UCL, 3 March 2009.
- 56. HECER Seminar, Helsinki, 8 May 2009.
- 57. Oxford University, 20 May 2009.
- 58. Seminar Toulouse School of Economics, June 8 2009
- 59. EHESP School of Public Health seminar, Paris, June 12 2009.
- 60. IO seminar, Ecole Polytechnique, February 10, 2010
- 61. AFIO seminar, Toulouse School of Economics, March 8, 2010
- 62. University Pompeu Fabra, March 18, 2010
- 63. University of Wisconsin, Madison, IO seminar, September 29, 2010
- 64. Northwestern University, November 4, 2010
- 65. Penn State University, November 15, 2010
- 66. Michigan State University, December 3, 2010
- 67. USDA ERS Washington DC, January 13, 2011
- 68. University of Wisconsin, Madison, Applied Economics Departmental seminar, January 28, 2011
- 69. Laval University, Québec, March 3, 2011
- 70. University of North Carolina, Chapel Hill, April 6, 2011
- 71. Yale University, April 14, 2011
- 72. EIEF Roma, November 17, 2011
- 73. University of Mannheim, November 29, 2011
- 74. Imperial College Business School, London, January 24, 2012
- 75. Paris School of Economics, March 12, 2012
- 76. IFS London, March 30, 2012
- 77. IFS London, April 18, 2012
- 78. Toulouse School of Economics, IAST seminar, March 16, 2012
- 79. CREST, Paris, September 20, 2012
- 80. Research Institute of Industrial Economics IFN, Stockholm, November 14, 2012
- 81. Norwegian School of Economics, November 28, 2012
- 82. University of Poitiers, 17 January 2013
- 83. Bristol University, March 19, 2013
- 84. KU Leuven, March 28, 2013
- 85. University of Aarhus, April 16, 2013
- 86. Applied Micro Workshop, Toulouse School of Economics, June 24, 2013

- 87. University of Manchester, October 24, 2013
- 88. Duke University, October 29, 2013
- 89. North Carolina State University, October 30, 2013
- 90. London School of Economics, November 11, 2013
- 91. Tilburg University, February 13, 2014
- 92. Getulio Vargas Foundation, Rio de Janeiro, April 24, 2014
- 93. PUC, Rio de Janeiro, April 28, 2014
- 94. University of Chile, Santiago, May 7, 2014
- 95. Oxford, Economics Department, November 11, 2014
- 96. CREST Paris, November 12, 2014
- 97. Harvard University, February 2, 2015
- 98. University of Maryland, February 10, 2015
- 99. Boston College, March 17, 2015
- 100. University of Virginia, April 2, 2015
- 101. University of Rochester, April 7, 2015
- 102. Stanford University, May 1, 2015
- 103. New York University, May 5, 2015
- 104. Northwestern University, May 18, 2015
- 105. University of Warwick, December 1, 2015
- 106. TSE IO seminar in Saint Lary, January 29, 2016
- 107. Paris School of Economics, March 21, 2016
- 108. Applied Micro Workshop, Toulouse School of Economics, April 4, 2016
- 109. Paris School of Economics, Hospinomics seminar, April 11, 2016
- 110. University of Mannheim, April 19, 2016
- 111. CREST Paris, April 20, 2016
- 112. Toulouse School of Economics, Econometrics Seminar, May 17, 2016
- 113. University of Toronto, September 19, 2016
- 114. Applied Micro Workshop, Toulouse, November 14, 2016
- 115. ECARES, Bruxelles, November 15, 2016
- 116. Royal Holloway, London, December 1, 2016
- 117. Aalto University School of Business, HECER department seminar, Helsinki, January 13, 2017
- 118. Séminaire bilan recherche en sciences humaines et sociales de l'Agence Nationale de la Recherche, Paris, March 3, 2017
- 119. Catholic University of Milan, March 9, 2017
- 120. University of Southampton, March 22, 2017
- 121. Bocconi University, March 27, 2017
- 122. Wharton/Penn IO seminar, April 4, 2017
- 123. Penn State University, November 13, 2017
- 124. Cornell University, November 15, 2017
- 125. Harvard University, November 20, 2017
- 126. Columbia University, November 21, 2017
- 127. PSL/Governance Analytics seminar, Paris Dauphine, December 12, 2017
- 128. Tilburg University, June 12, 2018
- 129. Imperial College Business School, London, June 19, 2018
- 130. Toulouse School of Economics, November 20, 2018
- 131. University of Cambridge, January 30, 2019
- 132. TSE IO Winter seminar, Ax les thermes, February 8, 2019
- 133. PUC Rio de Janeiro, April 24, 2019
- 134. EPGE, FGV, Rio de Janeiro, April 25, 2019
- 135. Insper, Sao Paulo, April 30, 2019
- 136. Hong Kong University of Science and Technology, May 31, 2019
- 137. Hong Kong University Business School, June 3, 2019
- 138. Yale IO seminar, September 10, 2019
- 139. Harvard IO seminar, September 16, 2019
- 140. NYU IO seminar, October 4, 2019
- 141. University of Arizona, November 1, 2019
- 142. Princeton University, December 5, 2019
- 143. Boston University, March 3, 2020

- 144. Ohio State University, March 25, 2020 (postponed)
- 145. University of Wisconsin, Madison, April 15, 2020 (postponed)
- 146. University of North Carolina, Chapel Hill, September 30, 2020 (virtual IO seminar)
- 147. University of Vienna, October 8, 2020
- 148. Toulouse School of Economics, Competition Policy Seminar, February 5, 2021
- 149. University of California, Irvine, March 1, 2021
- 150. Toulouse School of Economics, Econometrics Workshop, March 9, 2021
- 151. University of Massachusetts, Amherst, April 9, 2021
- 152. CREST Paris, May 5, 2021
- 153. IO<sup>2</sup> seminar, July 6, 2021
- 154. GATE University of Lyon, October 11, 2021
- 155. IO Seminar, University of Pennsylvania, Wharton, November 10, 2021
- 156. IO seminar, Toulouse School of Economics, December 13, 2021
- 157. Winter IO seminar, Toulouse School of Economics, March 10, 2022
- 158. Applied Micro Workshop, Toulouse School of Economics, March 21, 2022
- 159. IO seminar, Uniersitat Pompeu Fabra, March 23, 2022
- 160. Econometrics Workshop, Toulouse School of Economics, March 29, 2022
- 161. TSE department seminar, Toulouse School of Economics, April 14, 2022
- 162. IO Seminar, Stanford University, May 3, 2022
- 163. IO seminar, University of Mannheim, May 31, 2022
- 164. IFS UCL LSE IO seminar, October 21, 2022
- 165. Stockholm School of Economics, November 16, 2022
- 166. Hong Kong University of Science and Technology, November 25, 2022
- 167. Seminar Lille Economie Management, March 14, 2023
- 168. Strategy Seminar, Kellogg, Northwestern University, March 29, 2023
- 169. University of Wisconsin, Madison, IO seminar, April 5, 2023
- 170. IESE Business School, Barcelona, June 12-13, 2022

#### **TEACHING**

- 2022-2023 Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
  - Empirical IO Master 2 Business Economics, Toulouse School of Economics.
  - Empirical IO reading group, PhD, Toulouse School of Economics.
- 2021-2022 Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
  - Empirical IO Master 2 EEE and EMO, Toulouse School of Economics.
  - Empirical IO reading group, PhD, Toulouse School of Economics.
- 2020-2021 Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
  - Empirical IO Master 2 EEE, Toulouse School of Economics.
  - Empirical IO Master 2 EMO, Toulouse School of Economics.
  - Empirical IO reading group, PhD, Toulouse School of Economics.
  - Topics in Empirical IO Master 2 ETE, Toulouse School of Economics.
- 2019-2020 Advanced Industrial Organization, ECON1642, Department of Economics, Harvard University.
- 2018-2019 Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
  - Empirical IO Master 2, Toulouse School of Economics.
  - Research Projects in Applied Microeconomics, Master 2, Toulouse School of Economics.
- 2017-2018 Empirical IO 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
  - Empirical IO Master 2, Toulouse School of Economics.
  - Research Projects in Applied Microeconomics, Master 2, Toulouse School of Economics.
- 2016-2017 Empirical IO, Master 2, Toulouse School of Economics.
  - Research Projects in Applied Microeconomics, Master 2, Toulouse School of Economics.
- 2015-2016 Empirical IO, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
- 2014-2015 Industrial Organization II, ECON2611, Harvard University, Department of Economics.
  - Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
  - Empirical IO, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
- 2013-2014 Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
  - Empirical IO, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
- 2012-2013 Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
- 2011-2012 Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.

- Microeconomics, Licence 1, University of Toulouse.
- Program Evaluation: Econometrics of treatment effects, Master 2 and DEEQA, Toulouse School of Economics.
- 2009-2010
- Advances in Economics, 2<sup>nd</sup> year PhD (DEEQA), Toulouse School of Economics.
- Econometrics III, Master 2, Toulouse School of Economics.
- Microeconomics, Licence 1, University of Toulouse.
- Econometrics, Licence 3, Ho Chi Minh Ville, Vietnam.
- Program Evaluation: Econometrics of treatment effects, Master of Governance, University of Maastricht
- 2008-2009
- Advanced Microeconometrics, Master 2, Toulouse School of Economics.
- Program Evaluation: Econometrics of treatment effects, Master of Governance, University of Maastricht
- 2007-2008
- Advanced Microeconometrics, Master 2, Toulouse School of Economics.
- 2006-2007
- Course on "Treatments effects, University of Maastricht, February 2008.
  Advanced Microeconometrics, Master 2, Toulouse School of Economics.
- Course on "Treatments effects, IREEP, Cotonou, Bénin, January 2007.
- 2005-2006
- Advanced Microeconometrics, Master 2, Toulouse School of Economics.
- 2004-2005
- Econometrics of Contracts, Toulouse School of Economics.
- Econometrics of Contracts, at the University of Montréal.
- Advanced Microeconometrics: treatment effects and discrete choice models", at doctoral program in Economics of the University of Toulouse 1 and EHESS.
- 2003-2004
- Econometrics of Contracts, Master 2, University of Toulouse 1.
- Applied Economics of Contracts, part of 3<sup>rd</sup> year course at ENSAE, Paris.
- Advanced Microeconometrics: treatment effects and discrete choice models, Master 2, University of Toulouse 1 and EHESS.
- 2002-2003
- Econometrics of Contracts, Master 2, University of Toulouse 1.
- Applied Economics of Contracts, part of 3<sup>rd</sup> year course at ENSAE, Paris.
- Advanced Microeconometrics: treatment effects and discrete choice models, Master 2, University of Toulouse 1 and EHESS.
- 2001-2002
- Econometrics of Contracts, Master 2, University of Toulouse 1.
- Applied Economics of Contracts, part of 3<sup>rd</sup> year course at ENSAE, Paris.
- Advanced Microeconometrics: Treatments effects and discrete choice models, Master 2, University of Toulouse
- 2000-2001
- Econometrics of Contracts, Master 2, University of Toulouse 1.
- 1999-2000
- Economics and Econometrics of Contracts, Ph.D. course given in collaboration with Michel Poitevin, Department of Economics of the University of Montreal.
- Development Microeconomics, Master 1, Department of Economics of the University of Montreal.
- Applied Econometrics, Undergraduate course, Department of Economics of the University of Montreal.

# **PERSONAL INFORMATION**

Languages: French (Native tongue), English (Fluent), Portuguese (Fluent), Spanish (Good).