



# Alexandra Mendoza

**Sales Director**

floresamy@example.org ★ 407.486.3522  
linkedin.com/in/fsullivan ★ www.haleytheresa.com

## ★ CREATIVE PROFILE

Dynamic sales director with expertise in data analysis, process optimization, and cross-functional collaboration.

## ★ EXPERIENCE JOURNEY

### Sales Director

DataDrive Inc | Nov 2023 - Present

#### Impact & Achievements:

- ★ Implemented new system resulting in 59% efficiency gain
- ★ Delivered 8 major projects on time and under budget
- ★ Improved customer satisfaction scores by 15 points

### Operations Manager

FutureWork Industries | Jun 2023 - Nov 2024

#### Impact & Achievements:

- ★ Mentored 6 junior team members
- ★ Increased team productivity by 37% through process improvements
- ★ Reduced operational costs by \$131K annually

### Project Manager

AgileMinds Consulting | Apr 2022 - Jun 2024

#### Impact & Achievements:

- ★ Implemented new system resulting in 28% efficiency gain
- ★ Increased team productivity by 31% through process improvements
- ★ Improved customer satisfaction scores by 16 points

## ★ LEARNING & GROWTH

### Bachelor of Engineering

University of California, Berkeley • Class of 2013

Academic Excellence: 3.62/4.0 GPA

## ★ SKILL ARSENAL

#### Technical Powers:

Node.js ★ Excel ★ Git ★ Pandas ★ Power BI ★ Java ★ SQL ★ NumPy

#### Creative Strengths:

Project Management ★ Analytical Thinking ★ Negotiation ★ Adaptability ★ Leadership ★  
Communication

## ★ ACHIEVEMENT BADGES

- Google Cloud Professional
- Google Analytics Certified
- AWS Certified Solutions Architect