Digital Sponsorship: Structured Literature Review

Pieter Joubert Vega School Bordeaux

June 28, 2021

Keywords— Digital Sponsorship, Brand Leadership, Game Design, Game Development, Structured Literature Review.

1 Subject Area

Brand Leadership and Management

2 Introduction

The field of digital sponsorship, specifically in the field of eSports, is one that requires further investigation, according to various authors (Huettermann, Trail, Pizzo & Stallone 2020), (Elasri-Ejjaberi, Rodriguez-Rodriguez, Sergio, Aparicio-Chueca & Pilar 2020). Furthermore it is unclear to what extent game design and level design effect how gamers perceive brand placement in digital games (Hwang, Ballouli, So & Heere 2017).

This paper will thus explore the current state of the literature regarding Digital Sponsorship in eSports, and more specifically the link between Game and Level Design and Brand Placement in eSports.

The Research Question that this paper wishes to explore is: To what extent has the link between Game and Level Design and Brand Placement in eSports been explored in the literature?

3 Literature

The field of Digital Sponsorship is still nascent, but there is a growing body of literature exploring various aspects of Digital Sponsorship. Some authors are comparing Digital Sponsorship to traditional forms of Sports Sponsorship (Huettermann et al. 2020), others are exploring the possibility of Brand Harm and Digital Sponsorship (Freitas, Contreras-Espinosa & Álvaro Pereira Correia 2019) and finally authors are generally commenting on the lack of detailed research within this field and performing their own exploratory literature reviews (Elasri-Ejjaberi et al. 2020).

4 Methodology and Data Analysis

The research data, being academic literature can be classified as highly mediated, but unstructured, using the mixed methods framework of Plowright (Plowright 2011). This classification naturally leads to performing a Structured Literature Review (Petticrew & Roberts 2008).

5 Ethical Clearance

No participants of any kind will be included in the study so only standard Ethical Clearance from the author's institution will be required.

6 Expected Findings and Results

A clearer understanding of what research has been done in the field of Digital Sponsorship of eSports will be provided. This will hopefully also lead to the identification of any gaps within the literature, especially any concerning the link between Game and Level Design and Digital Sponsorship.

7 Limitations of the Study

The study will be time limited to explore the most recent literature in the field, and will be limited to exports games only, to ensure that the study is focused.

References

Elasri-Ejjaberi, A., Rodriguez-Rodriguez, ., Sergio, Aparicio-Chueca, . & Pilar. 'Effect of eSport sponsorship on brands: an empirical study applied to youth.' *Journal of Physical Education and Sport* ® (*JPES*), **20**(2), pages 852–861 (2020). doi: 10.7752/jpes.2020.02122.

URL: www.efsupit.ro

- Freitas, B.D.A., Contreras-Espinosa, R.S. & Álvaro Pereira Correia, P. 'Identifying the pros, cons and tactics of esports sponsorships: An integrative literature review.' Comunicação pública, 14, pages 0–13 (2019). ISSN 2182-2269. doi:9.4000/cp.7243.
- Huettermann, M., Trail, G.T., Pizzo, A.D. & Stallone, V. 'Esports sponsorship: An empirical examination of esports consumers' perceptions of non-endemic sponsors.' Journal of Global Sport Management, pages 1–26 (2020).
- Hwang, Y., Ballouli, K., So, K. & Heere, B. 'Effects of brand congruity and game difficulty on gamers' response to advertising in sport video games.' *Journal of Sport Management*, **31**(5), pages 480–496 (2017).
- Petticrew, M. & Roberts, H. Systematic reviews in the social sciences: A practical guide. John Wiley & Sons (2008).
- Plowright, D. Using mixed methods: Frameworks for an integrated methodology. Sage publications (2011).