## Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



: What do TechPro
Solutions customers
say? This could
include feedback,
comments, or
requests they've
made, both positive
and negative.

Preparation in maintanance of zoho books Techpro solutions

P.Meharaj R.Pilavadiyan J.Dinesh A.Sivasakthi What might be going on in their minds? Are they concerned about technology issues, cost-effectiveness, or efficiency?

What actions do they take when interacting with TechPro Solutions? Do they contact customer support, refer others, or discontinue using the services?

What emotions do
they experience
when using
TechPro's services?
Are they frustrated,
relieved, satisfied,
or anxious?



## Does



