

**Enhancing Motivation in the US Air Force: A Multifaceted Approach**

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# **Title: Enhancing Motivation in the US Air Force: A Multifaceted Approach**

## **Introduction**

The importance of motivation in the workplace, particularly within the context of the US Air Force, is paramount. Currently, there is a pressing issue of personnel feeling treated as expendable or less than the "mission". This proposal aims to address this issue by leveraging various motivation theories to enhance motivation within the Air Force.

## **The Importance of Motivation**

Motivation plays a crucial role in enhancing employee performance and organizational productivity. High levels of motivation lead to increased job satisfaction, improved work discipline, and stronger organizational commitment (Hastuti & Akyuwen, 2022). Moreover, fostering a culture of motivation can significantly impact job satisfaction and organizational performance (Razak et al., 2022). Therefore, enhancing motivation within the Air Force can lead to improved performance, increased job satisfaction, and a stronger commitment to the mission.

## **Needs-Based Theories and Their Application**

Needs-based theories, such as Maslow's Hierarchy of Needs, ERG Theory, Two-Factor Theory, and Acquired Needs Theory, provide valuable insights into what drives individuals to perform. By understanding and addressing these needs, the Air Force can create an environment that motivates its personnel.

For instance, ensuring that basic needs are met can form a solid foundation for motivation. This includes creating a "circle of safety" in the servant leadership theory where employees feel safe to participate without retribution or ridicule, as well as addressing personal needs. The military often assumes that employees, especially lower-ranked ones, will abuse liberties given, so preemptively taking that away erodes the circle of safety and creates a psychologically hostile workplace.

## **Proposed Motivation Strategy**

To increase motivation within the US Air Force, a multifaceted approach that combines elements from the aforementioned theories is proposed. This approach includes:

- 1. Ensuring Basic Needs are Met and Providing Opportunities for Growth and Achievement (Needs-Based Theories):** Making people feel valued is part of this step. What fills their bucket, so to speak. What do THEY value? Is it extra time off? Public recognition? Time for physical training at work? Another thing the military does poorly that could help

immensely and satisfy the other basic needs is accommodating familial relations. Families satisfy a lot of the other basic needs such as the need to feel loved, appreciated, needed, etc. Prioritizing families would net benefit the military instead of the other way around as is the commonly held belief and is, in my opinion, one of the biggest shortcomings of the military.

**2. Promoting Fairness and Equality (Equity Theory):** The Air Force can enhance motivation by ensuring that all personnel, regardless of rank or role, are treated with fairness and equality. This can be achieved by implementing transparent policies and procedures that apply to everyone equally. For instance, promotions and assignments should be based on merit and performance, not favoritism or bias. Also, any grievances or conflicts should be handled in a fair and impartial manner. This approach would require a shift from any existing practices that may be perceived as unfair or biased.

**3. Clearly Communicating Performance Expectations and Rewards (Expectancy Theory):** The Air Force should clearly communicate what is expected from each member in terms of performance, and what rewards they can expect in return. This could be done through regular performance reviews and feedback sessions. The rewards could include promotions, commendations, or other forms of recognition. The key is to ensure that personnel understand the link between their efforts, their performance, and their rewards. This may require improving communication channels and feedback mechanisms within the Air Force.

**4. Recognizing and Rewarding Positive Behavior (Reinforcement Theory):** The Air Force should establish a system to recognize and reward positive behavior. This could include formal recognition programs, such as 'Employee of the Month', or informal recognition, such as a word of praise from a superior. The rewards could be intrinsic (like a sense of accomplishment) or extrinsic (like a bonus or extra time off). However, it's important to understand what type of recognition and rewards each individual values. This could be achieved through regular surveys or feedback sessions. This approach would require a cultural shift towards recognizing and rewarding positive behavior, rather than just focusing on negative behavior or mistakes. A personal example happened just the other day. I was very proud of my leadership. Everyone in my workcenter did not follow directions except one person. Instead of punishing all the others, they let the one person go home early. This still made the point to the others but focused on the positive and it was a great shift.

## **Conclusion**

Enhancing motivation within the US Air Force is crucial for improving performance, job satisfaction, and commitment to the mission. By leveraging needs-based and process-based theories, the proposed strategy offers a comprehensive approach to enhancing motivation. Implementing this strategy can help transform the perception of personnel from being expendable to being valued members of the mission.

### References

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