

GO IMMUTABLE

INTRODUCTION

Go Immutable Endeavors To Play An Integral Role
in Helping Factom Change The World.

The Go Immutable Team Was
Deliberately Constructed To:

- (1) Provide Top-Notch Technical Support
- (2) Onboard New Enterprise Clients (please see bios).

OUR TEAM



MATT OSBORNE—Partner & CEO

- Undergraduate Degree from Miami University (OH), Communications
- Founder – 12 Lantern Solutions
- Discord: matto
- Factom Guide

<https://www.linkedin.com/in/osborne2424/>

Background

Having spent his 20s working for start-ups in a broad range of roles (management, operations, marketing, software project development, capital raising, etc.), Matt would eventually parlay those skills into Growth Strategy Consulting. Matt helps companies grow by executing roles a company currently lacks the resources to do so on its own. This runs the gamut from forecasting sales and appropriate marketing spends, creating investor prospectuses and financials, obtaining new customers/clients via digital marketing, to managing technical projects, to crunching website analytics, and more. He's executed work for companies ranging in size from start-ups to publicly traded.

GRANTS

- Legal guidance for Factom Standing Parties
- Accounting/Tax Guidance from CPA
- Create liquid OTC relationships so Authority Set can sell FCT in size without having to worry about detrimentally affecting price

FACTOM CONTRIBUTIONS

- Joined testnet community February/March 2018
- Assisted in developing pre-ratification Governance Documents
- Attended, participated and voted in inaugural Governance Convention
- Voted in as a founding Guide
- Acted as legal liaison for Factom Standing Parties
- Contributed 20+ scripts to Github with assistance of Jay C.

OUR TEAM



Greg Forst – Partner & COO

- Undergraduate Degree from the University of Dayton in Criminal Justice
- Founder – Baltoro
- Discord: gforst

<https://www.linkedin.com/in/gforst/>

Background

Since 2001 Greg has consulted for Fortune 500 companies, worked with 4 Inc Magazine Fast 500 companies, guided an ecommerce company from \$300K in revenue to now a top 100 ecommerce company with \$40 million in revenue, and helped scale TicketsNow which eventually got purchased by Ticketmaster for \$265 million. Greg's cross discipline expertise, entrepreneurial mindset, management experience and knack for networking have made him an impact player.

GRANTS

- Factom market research / target market determination / marketing+sales funnel creation
- Develop awareness of Factom by enterprise clients within target market
- Sales funnel nurturing campaign development and execution

FACTOM CONTRIBUTIONS

- Joined testnet early March 2018
- Attended, participated and voted in inaugural Governance Convention
- Provided input and edits on some minor pieces of language in community documents

OUR TEAM



Thomas Derhake—Partner & Business Development

- Undergraduate Degree from University of Dayton in Electrical Engineering, and Electrical and Electronic Engineering
- Senior Partner at Liberty Advisor Group
- Co-founder of Box Score Games LLC
- Accenture
- Discord: TommyD

<https://www.linkedin.com/in/derhake/>

Background

Tom has over 17 years of technical experience consulting for Fortune 500 companies including Best Buy, Bank of American, PepsiCo, MillerCoors, and many more. Currently, Tom is a senior partner at Liberty Advisor Group, which was named one of the Fastest Growing US Consulting Firms by Consulting Magazine. He works directly with enterprise clients in need of data security solutions. These industries include healthcare, the Internet of Things, smart cities, global payments, retail banking and national defense.

GRANTS

- Broadly speaking, Tom's current clients are looking to address problems that Factom currently solves. As a result, Tom would introduce Factom to Liberty Advisor Group clients.
- Liberty currently supports one of the leading technology platform providers in the driverless car software industry. An autonomous vehicle is highly dependent on the overall ecosystems, which requires urban mobility // smart city solutions. These large technology trends require significant coordination and collaboration between multiple parties. Factom should be part of the technology stack to unlock these use cases.
- Another client of Liberty's is the largest North American broker (import/export) of goods. They are currently exploring blockchain technologies to reduce friction and automate the flow of goods across borders. The new Automated Commercial Environment (ACE) is the single window the Customs and Board Protection agency uses to process transactions; however, this complex supply chain system was architected years ago. The flow of goods requires multiple actors to process data. Distributed ledger technology to manage and create transparency is needed.

OUR TEAM



Paul Forst - Partner & Senior Project Manager

- Senior Business Data Analyst – Appriss Health
- Undergraduate Degree from University of Dayton in Computer Engineering
- Master Degree from Bellarmine University in Analytics
- Expert witness on Federal, State, and Local courts levels
- Discord: pforst
- <https://www.linkedin.com/in/paulforst/>

Background

Paul has almost a decade of technical experience in business technology as well as 4 years of professionally trading financial markets. Additionally, he has been a part of starting, growing and selling businesses. He is currently a Senior Business Data analyst at Appriss, which is the largest provider of prescription drug monitoring services in the United States. Appriss focuses on 3 verticals: Health, Retail and Safety. All three are ripe for blockchain applications given the sensitivity and critical nature of the data handled by each.

Appriss Overview

Appriss Health focuses on analytics/data-driven solutions to help address patient safety and substance misuse potential through both controlled substance data/analytics solutions and the monitoring of over-the-counter methamphetamine precursors. Appriss Health's PDMP platform, PMP Aware, is now live in 30 states and provides access to mandatory pharmacy reporting with secure accessibility to data across state lines.

Appriss Retail provides artificial intelligence-based solutions to help retailers protect margin, unlock sales, and cut shrink. Appriss Retail serves a global base of leading specialty, apparel, department store, hard goods, big box, grocery, pharmacy, and hospitality businesses in more than 100,000 locations (brick and mortar and online) in 45 countries across six continents.

Appriss Safety operates the nation's most comprehensive and up-to-date arrest data network. Appriss delivers data-driven solutions that help customers make better informed decisions for early response to people-driven risk. By delivering real-time notifications, context-sensitive risk assessments, and actionable insights, Appriss enables government agencies and commercial enterprises to save lives, fight crime, prevent fraud, and manage risk.

GRANTS

- Engage with Appriss to obtain specifications, requirements and informational needs that they would be required to move forward with Factom. This information is highly valuable as Factom looks to partner with enterprise level users in the Healthcare, Retail and Public Safety sectors.
- Develop an application for Appriss Health to create the first blockchain solution for prescription drug monitoring. State law mandates that every pharmacy is required to monitor and track the sale of specific prescription and non-prescription drugs in order to not only prevent overprescribing of controlled medications but also to help improve patient care and clinical outcomes.

OUR TECHNICAL TEAM



John Koegel—Technical Architect

- BSE in Chemical Engineering from the University of Notre Dame
- Pursuing a Masters in Predictive Analytics from Northwestern University
- Principal at Liberty Advisor Group - Infrastructure & Architecture lead for Data Analytics
- Accenture—Technical Architect
- <https://www.linkedin.com/in/john-koegel-44aa0b3a/>

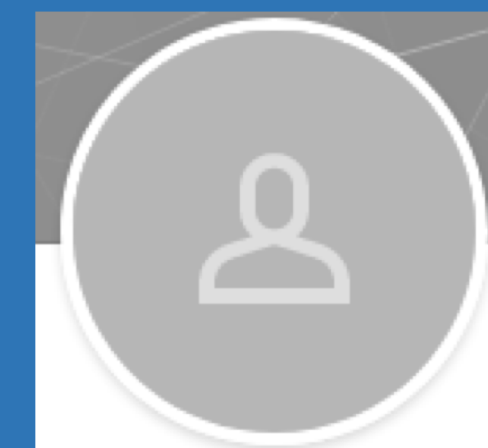
Background

John advises and provides tangible value to enterprise clients through actionable analytics and Enterprise technology assessment. John's experience and areas of expertise span across industries and include: Data architecture, architectural assessment and roadmaps, business intelligence, program management, delivery assurance, system design and analysis, large scale project assurance. John's work at Accenture allowed for a breadth of experiences that culminated in leading a multi-national team from design to full scale rollout to 60,000 users for a re-implementation of a CRM system from SAP to Salesforce in a staged rollout requiring concurrent data integrations to both systems as source of truth. Other experiences centered around: lead tester of world's largest Active Directory Federated System, security architecture, enterprise architecture, multi-national project management, performance architecture, and integration architecture.



Greg Johnson—Technical

- Undergraduate Degree from University of Dayton in Management Information Systems
- Lead Solutions Engineer at Salesforce
- Technical Architect for the Federal Reserve Bank of Chicago
- <https://www.linkedin.com/in/gjohnson/>



Jay Cheroske — Technical

- Technical
- University of California, Berkeley
- Discord: jcheroske

Advisors



ANDREW MANER

Managing Partner of
Liberty Advisor Group

[LinkedIn](#)

- Andrew is an accomplished leader in the Federal/Consulting arena with specialty in M&A, Organization Design/Change with mission eminence in National Security & Homeland Defense.
- Formerly Vice President for IBM's Global Business Services Public Sector Practice
 - 2004 appointed CFO of Dept of Homeland Defense by Pres George W Bush



STEVE PRESTON

Vice Chairmen of
Liberty Lane Advisor Group

[LinkedIn](#)

Steve has led major transformations of two private equity owned companies as their CEO, headed two major federal agencies during times of national crisis as a member of the President's cabinet, and served as a CFO for two Fortune 500 companies during times of significant change and restructuring



CHAD SMITH

CEO & Founder of
Liberty Lane Advisor Group

[LinkedIn](#)

Chad brings over 24 years of consulting experience with an emphasis in technology strategy, M&A integration, operations improvement, and pricing optimization. His technical expertise is primarily in designing and implementing large scale operational and technology integration solutions, including operational optimization, enterprise systems, e-commerce solutions, and post-merger integration.

VISION FOR FACTOM

THE ENTERPRISE STANDARD FOR:



PROOF OF EXISTENCE

A document existed in this form at a specific time in the past



PROOF OF PROCESS

Said document existed and is now linked to its updated version



PROOF OF AUDIT

Said document underwent verifiable changes in accordance with a specific process

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