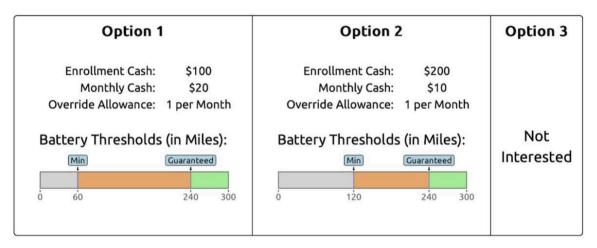
#### **Appendix**

#### A. SMC and V2G Conjoint Questions

(1 of 6) If your utility offers you these 2 SMC programs, which one do you prefer? (Your BEV has maximum range of 300 miles.)

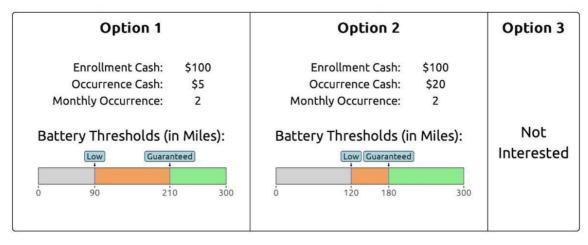
Access the SMC Attributes



Appendix 1: Sample SMC Conjoint Question

(1 of 6) If your utility offers you these 2 V2G programs, which one do you prefer? (Your BEV has maximum range of 300 miles.)

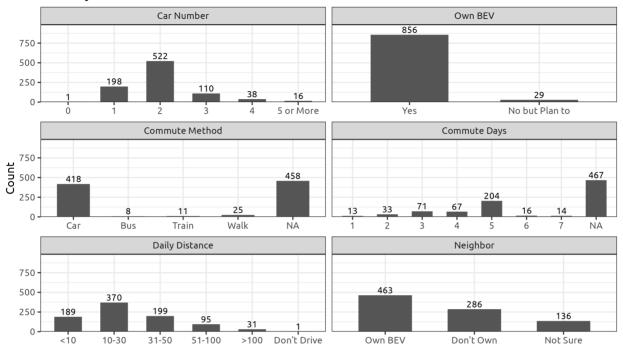
Access the V2G Attributes



Appendix 2: Sample V2G Conjoint Question

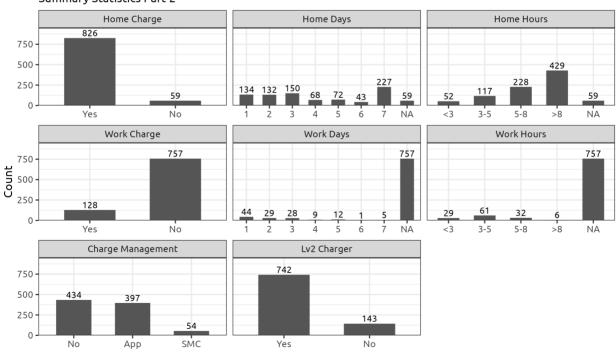
#### B. Demographics

#### Car Ownership Summary Summary Statistics Part 1



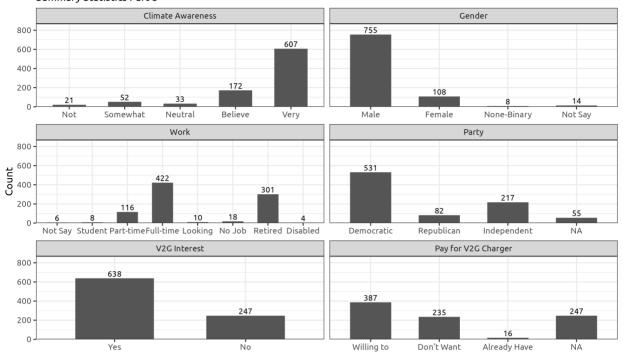
Appendix 3: Car Ownership Summary

## Charging Preferences Summary Summary Statistics Part 2



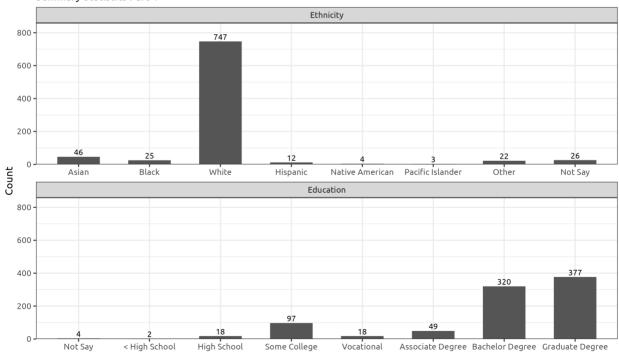
Appendix 4: Charging Preferences Summary

### Personal Info Summary A - Major Info Summary Statistics Part 3



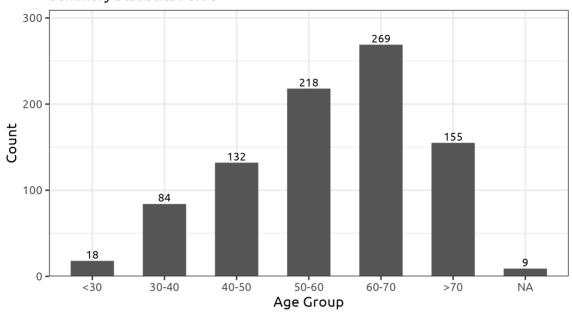
Appendix 5: Personal Info Summary A - Major Info

## Personal Info Summary B - Ethnicity & Education Summary Statistics Part 4



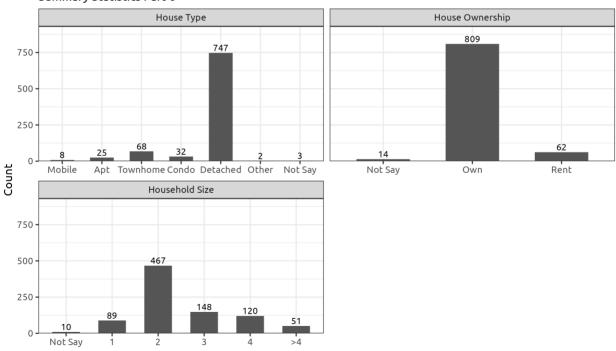
Appendix 6: Personal Info Summary B - Ethnicity & Education

#### Personal Info Summary C - Age Group Summary Statistics Part 5



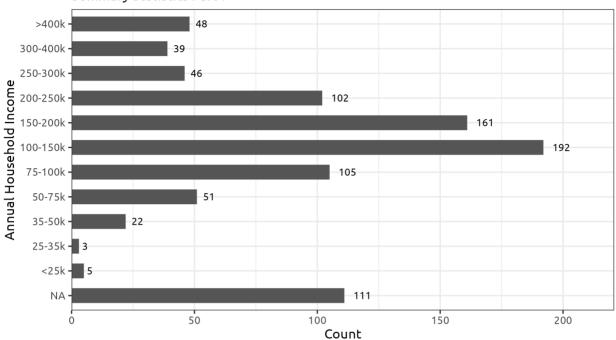
Appendix 7: Personal Info Summary C - Age Group

#### Household Info Summary A - Major Info Summary Statistics Part 6



Appendix 8: Household Info Summary A - Major Info

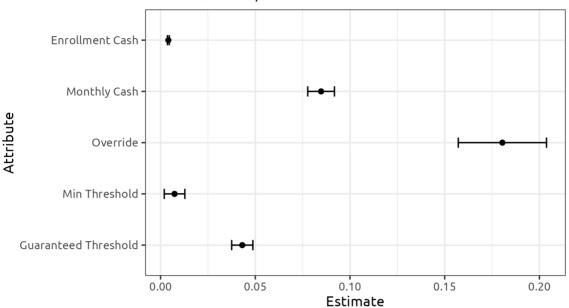
## Household Info Summary B - Income Summary Statistics Part 7



Appendix 9: Household Info Summary B - Income

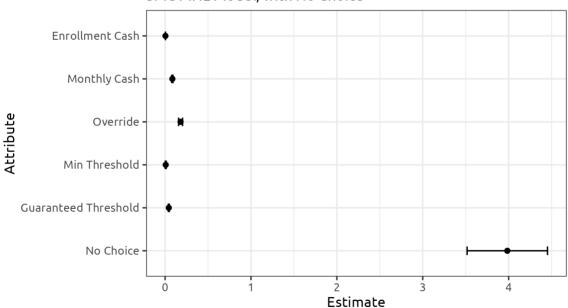
#### C. Multinomial Logit (MNL) Models

# Coefficient Estimates with Uncertainty Bounds SMC MNL Model, without No Choice



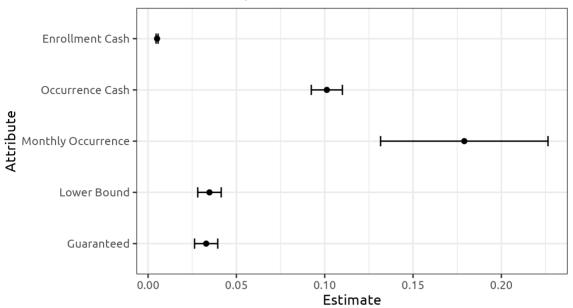
Appendix 10: SMC MNL Model, without No Choice

# Coefficient Estimates with Uncertainty Bounds SMC MNL Model, with No Choice



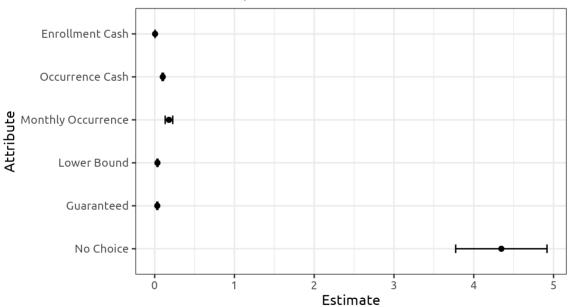
Appendix 11: SMC MNL Model, with No Choice

# Coefficient Estimates with Uncertainty Bounds V2G MNL Model, without No Choice



Appendix 12: V2G MNL Model, without No Choice

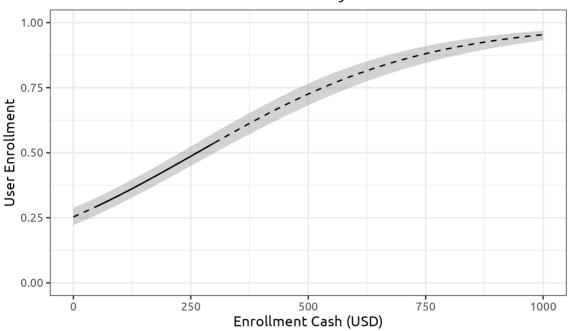
# Coefficient Estimates with Uncertainty Bounds V2G MNL Model, with No Choice



Appendix 13: V2G MNL Model, with No Choice

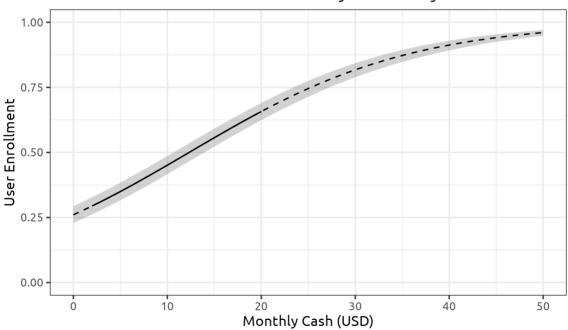
#### D. SMC MNL User Enrollment Sensitivity Plots

#### SMC MNL User Enrollment Sensitivity of Enrollment Cash



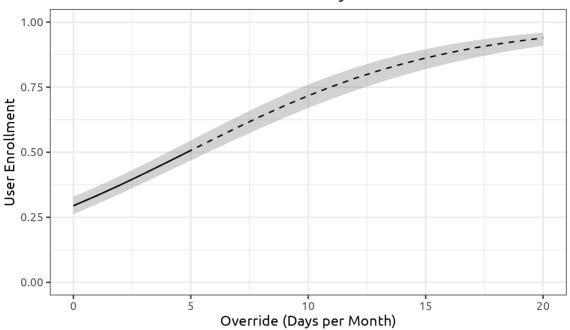
Appendix 14: SMC MNL Sensitivity Plot of Enrollment Cash

#### SMC MNL User Enrollment Sensitivity of Monthly Cash

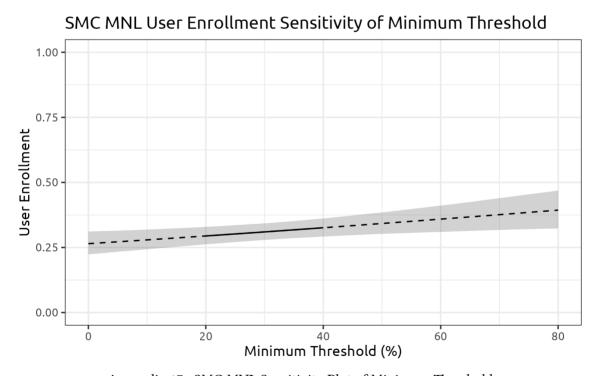


Appendix 15: SMC MNL Sensitivity Plot of Monthly Cash

#### SMC MNL User Enrollment Sensitivity of Override

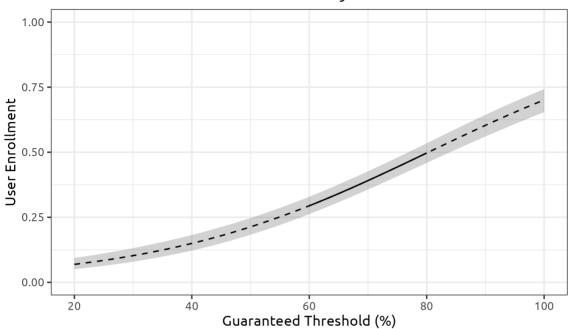


Appendix 16: SMC MNL Sensitivity Plot of Override Allowance



Appendix 17: SMC MNL Sensitivity Plot of Minimum Threshold

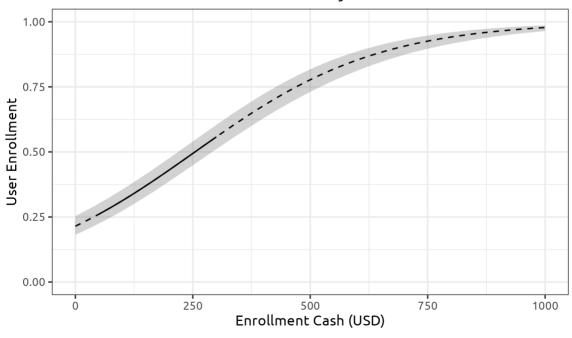
#### SMC MNL User Enrollment Sensitivity of Guaranteed Threshold



Appendix 18: SMC MNL Sensitivity Plot of Guaranteed Threshold

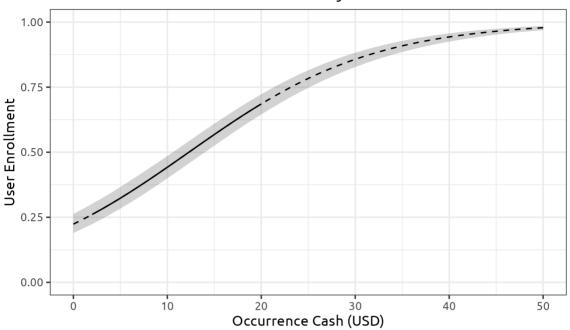
#### E. V2G MNL User Enrollment Sensitivity Plots

#### V2G MNL User Enrollment Sensitivity of Enrollment Cash

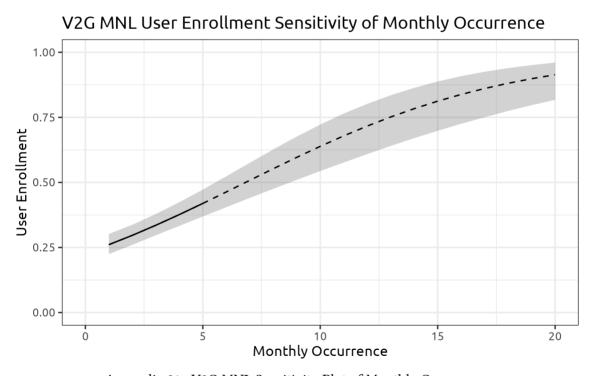


Appendix 19: V2G MNL Sensitivity Plot of Enrollment Cash

## V2G MNL User Enrollment Sensitivity of Occurrence Cash

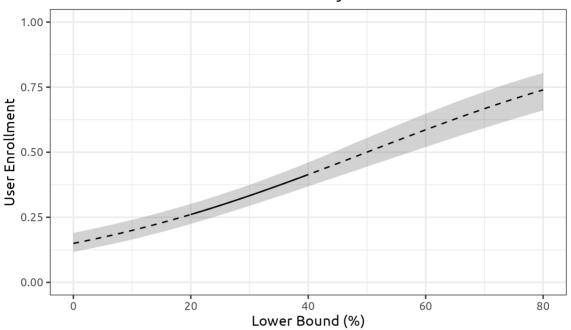


Appendix 20: V2G MNL Sensitivity Plot of Occurrence Cash



Appendix 21: V2G MNL Sensitivity Plot of Monthly Occurrence

#### V2G MNL User Enrollment Sensitivity of Lower Bound



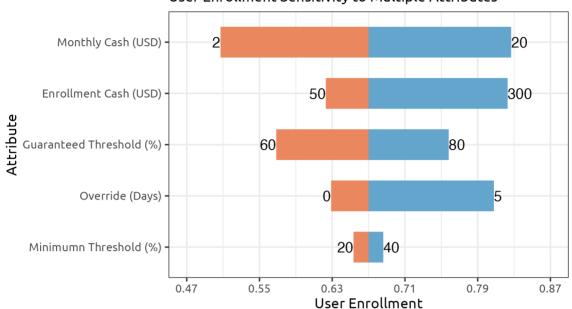
Appendix 22: V2G MNL Sensitivity Plot of Lower Bound

# 0.75 0.00 O.75 O.00 Guaranteed Threshold Guaranteed Threshold (%)

Appendix 23: V2G MNL Sensitivity Plot of Guaranteed Threshold

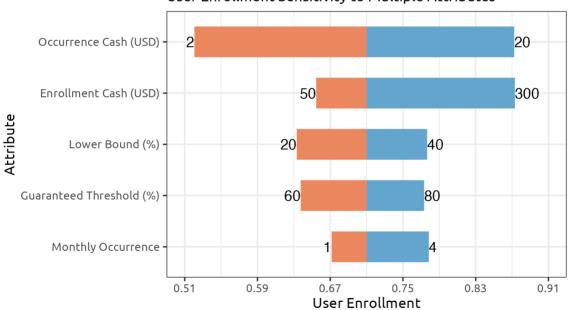
#### F. SMC & V2G MNL Tornado Plots

#### SMC MNL Tornado Plot User Enrollment Sensitivity to Multiple Attributes



Appendix 24: SMC MNL Tornado Plot

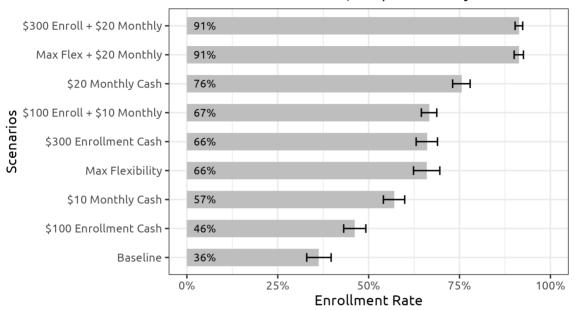
#### V2G MNL Tornado Plot User Enrollment Sensitivity to Multiple Attributes



Appendix 25: V2G MNL Tornado Plot

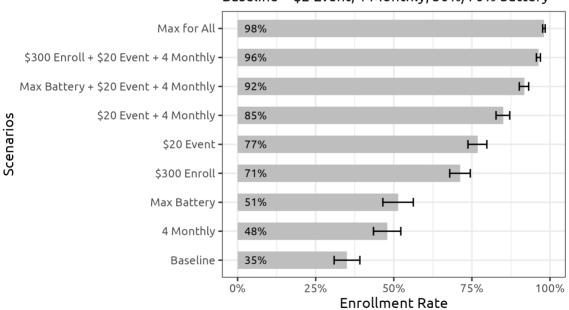
#### G. SMC & V2G MNL Basic Program Market Simulations

# SMC MNL Market Simulation Baseline = 1 Time Override, 30%/70% Battery



Appendix 26: SMC MNL Market Simulation

## V2G MNL Market Simulation Baseline = \$2 Event, 1 Monthly, 30%/70% battery



Appendix 27: V2G MNL Market Simulation