

Maarit Aalto | Contract Manager

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Samuli Kajosaari
Outotec Oyj

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It is with great pleasure that I am applying for the open position of a Contract Manager in your Legal and Contract management team. I am interested in the open position due to my experience in the metal industry and International business contracts. Also, Outotec as a global leader in a mineral and metals processing and developer of many breakthrough technologies in metals and mining industry, interests me as potential employer. I believe that my good overview of the metal industry together with my experience with contracts and educational background provide good prerequisites for succeeding in the position of Contract Manager.

I have graduated from Satakunta University of Applied Sciences International Business with focus on Cross-Cultural Business Relations, where I concentrated in various aspects of foreign trade, among which movement of goods, international marketing, cultural studies and global project management. My studies allowed to immediately start working in the international import/export sector of commodities. In the following ten years my career has consisted of proficuous experiences in different companies, in each of which I was able to both improve my skills, professionally and personally, as well as to contribute to the success of the company. Even though each step meant to abandon a position I was competent in to start a new experience somewhere else, I found each of such steps to be a fundamental one in my professional growth, as it forced me each time to expand my knowledge and to learn new aspects of the business, as well as to explore new markets. The last big step was to join NEOT in 2012 where for 4+ years I worked as an Logistics and Operations Coordinator, before being promoted to the position of Contract Manager and Demurrage Specialist. Although my time at NEOT has been extremely satisfying, I have come to realize that the opportunities for learning within the oil trade are now limited for me. Joining the legal and contract management team at Outotec would be instead an exciting opportunity to fully express my potential, by being part of a multinational company whose dynamics position in the market would represent for me a daily source of professional growth for the foreseeable future.

On my part, I can guarantee that I will contribute to Outotec not only with enthusiasm, but also with precision, professionalism and excellent organizational skills, for which I have received good feedback from my supervisor and from my other colleagues.

I would be pleased to discuss my job application further in a personal interview.
Yours faithfully,

Maarit Aalto