

## 04. Certificate in Professional Banker. (Duration 12 Months.)

### Professional Banker Training Program

Course Duration: 12 months

Objective: The Professional Banker Training Program is an extensive 12-month course designed to provide participants with a comprehensive understanding of banking operations, financial management, risk assessment, leadership skills, and strategic decision-making. This program aims to prepare individuals for senior-level positions within the banking industry.

### Months 1-2: Introduction to Banking and Financial Markets

- Overview of the Banking Industry
- Financial Markets and Instruments
- Regulatory Framework and Compliance
- Introduction to Central Banking

### Months 3-4: Banking Operations and Customer Service

- Core Banking Functions
- Advanced Payment Systems (RTGS, NEFT, IMPS)
- Customer Service Excellence
- Relationship Management in Banking

### Months 5-6: Financial Products and Services

- Retail Banking Products (Savings, Current, Fixed Deposits)
- Commercial and Corporate Banking Products
- Investment and Wealth Management Products
- Treasury and Capital Markets

### Months 7-8: Risk Management in Banking

- Types of Banking Risks (Credit, Market, Operational)
- Advanced Risk Assessment and Mitigation Strategies
- Compliance and Anti-Money Laundering (AML) Procedures
- Fraud Prevention and Detection

### Months 9-10: Financial Analysis and Decision-Making

- Financial Statement Analysis
- Corporate Finance Principles
- Strategic Financial Decision-Making
- Capital Budgeting and Investment Analysis

### Months 11-12: Leadership, Innovation, and Strategic Management

- Leadership in Banking
- Change Management in Banking
- Innovation in Banking
- Strategic Management and Planning.