# Highlights of RFP

Team no.4

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**Air Canada**, a flag carrier and the largest passenger carrier airlines of Canada grabs your attention to get a chance to be a vendor to develop a partnership with Air Canada for innovation and upgrading I.T. databases, Applications and software through fully integrated smart IT technology.

- This RPF requires the capabilities of the vendors in the field of Information Technology.
- It includes the scope of the departments of Customer service, Commercials and operations to advance and enhanced IT services.
- Adding extra edge to the current working technology through
  - o monitoring of weather
  - NOTAM (Notice to Airmen)
  - Airports and Runways management
  - Fight status management (Route/Airways)
  - Airspace management

### Purpose

Selection of a vendor with which to develop a partnership for innovation

A vendor with proven experience operating in large enterprise environments.

A vendor with professional services staff to assist team of Air Canada.

A vendor with a dedicated support staff

## Confidentiality agreement Non Disclosure Agreement

Confidential Information

Confidentiality; Disclosure

Protective Order

No Representation or Warranty

Intellectual Property Rights

Costs and Expenses

Remedies

Venue and Choice of Law

### Acknowledgement

Vendor receipt of RFP and

Intention to respond

Date when response is due

## Requirements

Main Drivers for the Deal

**Expected Benefits** 

Services To be Delivered

Timeframe for Delivery of Benefits

How change will be managed

Role of Vendor and Internal IT staff

Integration and Performance Requirements

### Requirement for innovation

What are we looking for?

Reduced costs

One stop solution for customer demands

Increased efficiency in current processes

Enhancement of technology for being competitive in market

### Areas where we need innovation

Airport

Runways

Flight Status Management

Airways / Routes

Airspace

## VENDOR CAPABILITIES - CAPABILITIES TO PROVIDE THE REQUIRED SERVICES

#### EXPERIENCED RESOURCES

• Vendor needs to have resources with higher experience for the projects. A minimum of 5 years of experienced people in the domain is required.

#### HIGHER QULIFICATION

• experienced in the given technology that will be used in particular projects adjust and work in shifts as per the requirements

#### CYBER SECURITY

 Vendor should have its own cyber security team to deal with fraudulent transactions
Cost reduction is expected without involving any other outsourcing

## VENDOR CAPABILITIES - STANDARDIZED SERVICE CAPABILITIES

#### Resource Distribution

- Worklog
- Knowledge Transfer within team
- 3 months SME KT- 1 month evaluation
- Learning tools for Vendor and Access to Client for evaluation

## VENDOR CAPABILITIES

Methodologies

Productivity Tools

Expertise in Ares Identified

CMM | Level Certification

- Disaster Recovery
- Offshore and onshore server maintenance
- Ticketing tools like Symphony, Service Now, Remedy Now
- On all hardware that will be required
- Management team should be well defined
- Should have staff who knows multi languages for multi language content development
- Vendor must be at CMMI Level 3 "Maturity Level"

## Thank You