





Announcements

Date

Name

SCONE Lab.

Announcements on March 19

Schedule

- 3/14: Examples
 - Read Ross Chapter 1
- 3/19: Random Variables
 - Read MU 2.
- 3/21:

Random Variables

Read MU 2.

Quiz

- You may bring one A4 size, double side reference note
- Should be original, hand-written, no photo copy
- Last year's quiz, midterm/final exams will be post

Announcements on March 19 -Herd Behavior

• Information cascade (OR Herding)

- One of important topics in social network analysis

• Banergee

- People influenced by other person's behavior and decision

Many examples

- Stock market
- Crowd
- Fashion
- Technologies
- Products
- Entertainment



Marketing



THE JAPANESE THRILLER PHENOMENON - 2 MILLION COPIES SOLD THE JAPANESE THRILLER PHENOMENON - 2 MILLION COPIES SOLD THE JAPANESE THRILLER PHENOMENON - 2 MILLION COPIES SOLD

과 SKT의 퍼펙트매치 ①] 대 가입자 500만명이 선택한 SK텔레콤 LTE!

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More Examples, Experiments

• Imitation(Herding) good or bad?

Restaurant

- You read good review of A restaurant but no one is eating there while B restaurant next door has a long queue
- What restaurant do you choose?

Milgram's experiment

- A group of people (One to 15) stare the sky
- Up to 40% of passers-by also stop and stare the sky

• Evolution may have selected imitative abilities as fit

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Experiments

- Anderson & Holt, 1996
- There are two bags each of which contains three balls
 - MB(Majority Blue) bag: Contains two blue balls and one red ball
 - MR(Majority Red) bag: Contains two red balls and one blue ball
- Randomly select one bag
 - Pr(MB bag) = Pr(MR bag) = 1/2
- In a class, students sequentially draw a ball from the selected bag
 - A student observes the color of the drawn ball and announces her guess whether the bag is MB or MR
 - Each student makes decision based on her own private information and prior announcements
- If the first student draws a blue ball, then what is her educated guess?

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Experiments

- Pr[MB|b,b,r] = ?
- \bullet Pr[MR|b,b,r] = ?

• Information cascade

- After the MB→ MB sequence, the best guess for the third student who draws a red ball is MB
- For the first and second students, their decision are the same as what they saw
- After blue-blue occurrence, the third student's decision is not related to her private finding
- Whenever the number of MB announcements exceeds the number of MR announcements by two, information cascade occurs

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Herding Good OR Bad

Hamilton

Geometry For The Selfish Herd



Surowiecki

A NEW YORK TIMES BUSINESS BESTSELLER

"As entertaining and thought providing as The Eppring Point by Malestin Chabrell, . . . The Histon of Crossis congre for and wide." — The States Chile

THE WISDOM OF CROWDS

JAMES SUROWIECKI

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Experiments

• Now, if the second student draws a blue ball, what is her educated guess?

$$Pr[MB|b,b] = ??$$

• If the ball sequence is (blue, red) then

$$Pr[MB|b,r] = 1/2$$

- → She announces the bag is MR
- First two students announce that the bag is MB
 - → Both draw blue balls
- Third student draw a red ball, what is her educated guess?

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