

CURRICULAM – VITAE

PERSONAL DETAILS:

NAME : **MANISH KUMAR CHOUDHARY**
DATE OF BIRTH : 24th November 1970
FATHER'S NAME : Sh.B.Choudhary.
ADDRESS : B-101, Plot No.-19, Sector-7,
Meghdoot Appartment, Dwarka
New Delhi-110045

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EDUCATIONAL RECORD:

- Master's in Business Administration (**MBA-Marketing and Foreign Trade**) with first class from L.N.MISHRA College of Business Management, class of 1995.
- **M.Sc. (Mathematics)** with first class from C.M. Science College, Class of 1993.
- **B.Sc. (Mathematics)** with first class from C.M. Science College, Class of 1991.

SCHOLARSTIC RECORD:

Scholarships Award

- National Scholarship 1982-85 by Government of India.
- Primary Scholarship 1981-82 by Government of Bihar.

In additional to this I was granted a stipend by the Government of Bihar for which they sponsored me for my studies till my completion of M.B.A.

OBJECTIVE:

Career

To work in a professional & challenging environment to enhance quality of life.

Personal

Earth, Wind, Rain & Fire
Weather, Power, Love & Desire
One goal to live for
Before I die, Taste of Glory
A Mouthful of Sky

WORK EXPERIENCE:

Training

- Worked six weeks as a Summer Trainee with **Maruti Udyog Ltd. (MUL)**, Palam, Gurgaon Road, Gurgaon (Haryana) as a part of my M.B.A. Curriculum.
- The nature of training was visiting all dealers and distributors in and around Delhi for surveying the awareness of people about the difference between Maruti Genuine parts (MGP) and spurious parts. Apart from this I also supervised Packaging, Dispatching & Receipt section in the spare parts division.

On The Job

- Worked **with NAHAR PETRO CHEM INC** for 5 years 4 Month as Executive-Business Development, India Region. Nahar-Petro Chem.Inc. (A Petro division of Nahar Group), New Delhi has Marketing Rights of Power-Tek Smart Lubricant of USA.

My nature of job involved surveying the marketing, meeting with dealers, taking order and payments and coordinating routine office sales department. Apart from launching of Power-Tek Lubricant, I worked since its inception, had built up clients participated in exhibitions and conducted tours and trend.

- Worked with **NITRO-CHEM LUBRICANTS** for 6 months as Executive-Business Development. NITRO-CHEM LUBRICANTS India is an associate of Champion Lubricants USA and NITRO-CHEM of Canada. My scope of work was same as what I was doing at Nahar.
- Worked with **BAJRANG PETROLEUM PVT LTD.**, for 7 years approx as **Asst.Manager-Sales**, which is an associate of a reputed and very well managed business organization **Bajrang Group**. The group has discernible distribution channels for Petroleum and Petrochemicals products like **H.S.D., L.D.O., F.O., M.T.O., I.S.K.O., Toluene, and Benzene** etc. I introduced the company name in the market and going substantial business. I was independently incharge for introduction, procurement, sales and execution unto the payment and document collection.

Since the past couple of years this company is manufacturing **Substitute of M.T.O.** at its various plants. The product **Industrial Solvent/O.C.S** can be used as Substitute of M.T.O. and has been well received by many reputed paint, Resins, Alkayd, Driers Manufacturers and other users.

- Worked with **GULF PETRCHEM FZC, Hamriyah Free Zone, UAE**, for 1.5 Years (approx) as **Manager Sales (India)**. I am independently incharge for introduction, sales, payment and documentation in India. Based in U.A.E., the company has emerged as one of the leading producers/ Traders of Petroleum Products, like **Base oil-SN-150, SN-500, SN-650, Fuel Oil-180 Lubricating oil, Gas oil, Bitumen- 60/70, 80/100, Bitumen Pitch, Bitumen Emulsions, Grease etc.**
- Worked with **PETROLUBE INDIA LTD** as **Manager-Sales** for last 6.6 Years am independently incharge for introduction, Sales and payment. The company is one of the leading **Importer, Exporter, Identeter and retailer of Petroleum Products, like Base Oil, Group: I and Group: II i.e SN-500, SN-150, SN-70, White Oil, Pale-2000, B.S., R.P.O. Polymers, Spindle Oil, Light Spray Oil, Additives, Grease, etc.**
- At present I am working as **Chief Manager-Sales** with **MPCL INDUSTRIES LTD.** for last 7 Years. The company is one of the leading **Importer, Exporter, Identeter and retailer of Petroleum Products, like Base Oil-Group: I and II , Pale-2000, R.P.O., LAWS, Bitumen etc.** and many more Products

Apart from this, I have very rich clients for Paint and allied Industries. I have all India Network as well as abroad also, for **Naphtha, F.O., L.D.O., Toluene, Benzene, Methanol, Phenol, IPA, and C-9** Etc, directly to traders and end-users.

EXTRA CURRICULAR:

- I played Badminton at School level under District club. I have also won certificates in football and cricket at school level.
- Regular face in Quizzes, Debates and Dramatics back at school.
- I have been master of Ceremony in many of my school/college function.

HOBBIES:

I like reading anything under the sun. I also make an attempt to write. Traveling & meeting people are my favorite pastime.

A BRIEF DESCRIPTION ABOUT MYSELF:

I stand out like a beacon house of light that scatters goodwill and gaiety all around. With a pleasure personality and my nature being flexible. I adapt my self to my surrounding with ease. I am a man of full energy and optimism. I am highly ambitious and work sincerely to register solid achievements. I have a strong will power and courage to take failures in my stride. I am gifted with creative and imaginative mind. I am a good orator

and possess leadership quality. My open mind is prone to receive ideas coming from all directions and thus enrich itself intellectually and culturally beyond all expectations.

Every rose has a thorn and so I am. My weak points are that I am Moody, Iconoclast, Perfection, Extrovert and Sensitive. I am both credulous and impulsive by nature. I am over ambitious and a daydreamer. I do not believe in cynicism. It difficult for me accepts injustice.

Inspire of my shortcomings. I am humble to learn and improve upon myself. I believe in the philosophy of “KARMA” as espoused in “THE GITA” and a devout follower of “Swami Vivekanand”.

REFERENCES:

Available on request.

All the information provided my me in this Curriculum-Vitae is correct and I have not knowingly omitted any related information, which would have a bearing on my employment with you.

DATE: _____

PLACE: NEW DELHI.

(MANISH KUMAR CHOUDHARY)