

## Venkata Satyanarayana

### Raju Vatshavayi

#### EDUCATION

**2020-2022**      **Amity University, Dubai ( 2020 - 2022)**

MBA in Marketing and Sales with 73%

**2017-2019**      **Gitam Institute of Technology and Management. India**

BA (Bachelor of Arts – History, Public Administration) with 76%

#### Internship Experience:

June – September 2021      **Marketing and Social Media Internship Students Factory**

- Planning and Executing Online Competition
- Developing contents and sharing it in social media and publish on other websites
- Conduct market research and take on additional duties and responsibilities.

March - April 2022 **Business Development Internship Compass Financial Solutions**

- Consultative selling skills to identify opportunities, overcome objections, build relationships and convert cold canvassing into qualified leads.
- Identified strategic partnerships and gathered market information to gain a competitive advantage.
- Sharpened Sales and customer service skills to ensure optimum consumer satisfaction.

Sep 2022 – Dec 2023 **Marketing Intern Al Sarea Foodstuff Trading LLC**

- Conduct analysis using import/export data, and other government or private datasets to support market trend quantification.
- Negotiating contracts and packages.
- Reviewing sales performance
- Attending trade exhibitions, conferences and meetings.



#### CONTACT DETAILS

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#### PERSONAL DETAILS

Nationality: Indian

Date of Birth: 16/March/1996

#### LANGUAGES

**English:** Fluent

**Telugu:** Fluent

**Hindi:** Beginner

#### SKILLS

MS Office (Word, Excel, PowerPoint), Team Management skills, Negotiation Skills, Team Leading, Analytical thinking, Decision Making, Time Management, Writing and Communication Skills.

#### SPORTS/HOBBIES

Travelling, Cricket, Puzzle, Music and Writing Stories.