

# Venkata Satyanarayana

## Raju Vatshavayi

### EDUCATION

**2020-2022      Amity University, Dubai ( 2020 - 2022)**

MBA in Marketing and Sales with 73%



**2017-2019      Gitam Institute of Technology and Management. India**

BA (Bachelor of Arts – History, Public Administration) with 76%

### Internship Experience:

**June – September 2021      Marketing and Social Media Internship Students Factory**

- Planning and Executing Online Competition
- Developing contents and sharing it in social media and publish on other websites
- Conduct market research and take on additional duties and responsibilities.

**March - April 2022 Business Development Internship  
Compass Financial Solutions**

- Consultative selling skills to identify opportunities, overcome objections, build relationships and covert cold canvassing into qualified leads.
- Identified strategic partnerships and gathered market information to gain a competitive advantage.
- Sharpened Sales and customer service skills to ensure optimum consumer satisfaction.

**Sep 2022 – Dec 2023 Marketing Intern Al Sarea**

**Foodstuff Trading LLC**

- Conduct analysis using import/export data, and other government or private datasets to support market trend quantification.
- Negotiating contracts and packages.
- Reviewing sales performance
- Attending trade exhibitions, conferences and meetings.

### CONTACT DETAILS

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### PERSONAL DETAILS

Nationality: Indian

Date of Birth: 16/March/1996

### LANGUAGES

**English:** Fluent

**Telugu:** Fluent

**Hindi:** Beginner

### SKILLS

MS Office (Word, Excel, PowerPoint), Team Management skills, Negotiation Skills, Team Leading, Analytical thinking, Decision Making, Time Management, Writing and Communication Skills.

### SPORTS/HOBBIES

Travelling, Cricket, Puzzle, Music and Writing Stories.