# Half Yearly Report December 2011



# FIRST CREDIT AND INVESTMENT BANK LTd.

**Major Joint Venture Partners:** 









# Vision

Be a preferred investment bank enhancing value for the stakeholders and contributing to the National goals.

# Mission Statement

Contributing through innovative financing and investment in quality portfolio, advisory services delivered in an environment of trust and customer confidence supported by a team of professionals.



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## **BOARD OF DIRECTORS**



Mr. Shahid Anwar Khan Chairman



Dr. Asif A. Brohi Director



Mr. Najib Tariq Director



Mr. Imdad Ali Shaikh Director



Mr. Wajahat A. Baqai Director



Mr. Anwar-ul-Haq Director



Chaudhary Tahir Hussain Director



*Mr. Mohammad Imran Malik*President & Chief Executive



### **COMPANY INFORMATION**

HR COMMITTEE:

Dr. Asif A. Brohi (Chairman)
Mr. Anwar-ul-Haq (Member)
Mr. Mohammad Imran Malik (Member)

AUDIT COMMITTEE:

Mr. Najib Tariq (Chairman)
Mr. Wajahat A. Baqai (Member)
Mr. Anwar -ul- Haq (Member)
Mr. Imdad Ali Shaikh (Member)

INVESTMENT AND CREDIT COMMITTEE:

Chaudhry Tahir Hussain (Chairman)
Mr. Najib Tariq (Member)
Mr. Wajahat A. Baqai (Member)
Mr. Imdad Ali Shaikh (Member)

**COMPANY SECRETARY:** 

Mr. Muhammad Mohsin Ali

**AUDITORS:** 

Rahman Sarfaraz Rahim Iqbal Rafiq

Chartered Accountants

LEGAL ADVISOR:

Mohsin Tayebaly & Company

BANKERS:

Allied Bank Limited MCB Bank Limited National Bank of Pakistan

SHARE REGISTRAR:

THK Associates (Pvt.) Limited Ground Floor, State Life Building-3 Dr. Ziauddin Ahmed Road, Karachi. 75530 Ph. # +92 (21) 111-000-322 Fax # +92 (21) 35655595

## HEAD OFFICE / REGISTERED OFFICE:

2nd Floor, Sidco Avenue Centre,

Stratchen Road, Karachi - 74200 Pakistan.

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LAHORE BRANCH:

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### **DIRECTORS' REVIEW**

On behalf of the directors of First Credit & Investment Bank Limited I have the honour of presenting the Directors' Review along with the interim financial statements (reviewed) of the Bank for the half-year ended December 31, 2011.

### **Operating Results**

Financial results of the Bank are as under:

	For the half year ended		
	Dec 31, 2011	Dec 31, 2010	
	(Reviewed)		
	(Rupees i	n thousand)	
Profit & Loss Account			
Total revenue	69,235	70,772	
Operating profit	(2,232)	1,007	
Profit/ (Loss) before tax	(35,466)	(70,551)	
Profit/ (Loss) after tax	(24,508)	(45,961)	
Earning/ (Loss) per share-basic & diluted (Rs.)	(0.38)	(0.71)	
	A	s at	
	Dec 31, 2011	June 30, 2011	
	(Reviewed)	(Audited)	
Balance Sheet			
Shareholders' equity	703,472	727,980	
Total assets	1,351,120	1,517,877	

Economies in the West continue to move into recession with rising unemployment, lower growth and sovereign debt crisis which are leading the affected countries to resort to severe austerity measures calling for adjustments in their respective budget deficits and consequently withdrawal of various social benefits like pensions, unemployment benefits, medical care, etc. and in essence causing private demand destruction.

Notwithstanding, South Asian economies and the Chinese economy in particular, continue to show substantial growth except Pakistan where growth has been stunted on account of severe energy crisis, coupled with massive flood-affecting agriculture-the main stay of the economy. This has inevitably lead to lower credit demand by industry which has been more than compensated by Government borrowings on a large scale, impacting inflation, which continues to hower around double digits.

In this scenario, the Bank's asset-portfolio continues to suffer on account of non-serviceability of the infected portfolio impacting on total revenue which for the half-year ended December 31, 2011 has marginally fallen to Rs.69.235 million as compared to Rs. Rs.70.772 million for the half-year ended December 31, 2010. Operating loss for the half-year under review was Rs. 2.232 million as against operating profit of Rs 1.007 million for the corresponding half-year ended December 31, 2010.





Due to ongoing market conditions, your Bank, based on subjective analysis of the investments, has made a provision at Rs 33.204 million for the six months under review. The Bank was able to close half-year under review with a after tax loss of Rs.24.508 million as against after tax loss of Rs.45.961 million for the corresponding period of last year.

Net shareholders' equity as at December 31, 2011 was Rs.703.47 million as compared to Rs.727.98 million as at June 30, 2011. Total assets as at December 31, 2011 decreased to Rs.1,351.1 million from Rs.1,517.9 million as at June 30, 2011.

#### **Credit Rating**

JCR-VIS Credit Rating Company Limited vide its report dated January 31, 2012 has maintained the medium to long-term entity rating of the Bank at 'A-' (Single A Minus). Short-term rating has been maintained at 'A-2' (A-Two).

#### **Future Outlook & Strategy**

The financial and economic crises in the country coupled with deteriorating law and order situation, uncertainties in the government policies, high inflation, and high input costs, etc still pose a big challenge for the financial sector particularly small financial institutions including investment banking sector in Pakistan. We are vigilant to the situation for safeguarding the interest of our shareholders. We will continue to avail opportunities to diversify our products and services for increasing our revenue streams as soon as conditions warrant. We shall be continuously reviewing and suitably amending our operational policies and procedures accordingly.

Notwithstanding, losses on account of 'provisioning', which have to be provided in compliance of prudential regulations, as applicable, which are likely to be reversed partly in the following years once the economy picks up and the litigations in process mature into 'execution in decrees' in favour of the Bank.

### Acknowledgement

The Directors wish to place on record their appreciation to our shareholders, valued customers and financial institutions for their continued trust and patronage. We are grateful to the regulatory authorities especially the SECP, SBP and KSE for their continued guidance and support. We acknowledge the hard work and dedication of our employees who are our real assets.

By order of the Board

Karachi February 22, 2012 Mohammad Imran Malik
Chief Executive & President



# AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of **First Credit and Investment Bank Limited** as at **31st December**, **2011** and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement together with the notes forming part thereof (herein after referred to as the "condensed interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended December 31, 2010 and 2011 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2011.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended December 31, 2011 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Karachi: February 22, 2012

Dated

**Chartered Accountants** 

Engagement Partner: Muhammad Waseem

Rohmon Solely



## **CONDENSED INTERIM BALANCE SHEET**

AS AT DECEMBER 31, 2011

AS AT DECEIVE	DER 31, 2011	December 31,	June 30,
		2011	2011
	Note	Rupe (Reviewed)	es (Audited)
ASSETS		,	, ,
Non-Current Assets			
Property plant and equipment	5	8,810,984	10,265,622
Intangible assets	-	1,446,270	1,805,616
Long-term investments	6	634,834,889	676,605,288
Long-term loans and finances		52,629,953	61,132,786
Long-term security deposits		1,050,000	1,050,000
Deferred tax asset		79,450,171	67,823,992
Current Assets		778,222,267	818,683,304
Short-term investments	7	217,403,429	154,343,017
Short-term placements		100,000,000	255,924,700
Current portion of non current assets -Long-term investments		167,682,342	204,834,420
-Long-term loans and finances		29,867,285	25,115,122
Mark-up accrued		34,700,706	38,437,935
Advances prepayments and other receivables		3,168,205	3,517,348
Advance taxation - net		10,252,314	8,423,041
Cash and bank balances		9,823,148	8,597,745
Total Assets		572,897,429 1,351,119,695	699,193,328 1,517,876,632
Equities and Liabilities			
Authorized capital		750,000,000	750,000,000
Issued, subscribed and paid-up capital		650,000,000	650,000,000
Reserves		53,471,988	77,979,714
TKGGIVGG		703,471,988	727,979,714
Deficit on revaluation of investments - net	8	(16,585,722)	(12,586,134)
Non - Current Liabilities			
Long term loan		156,250,000	203,125,000
Long-term certificate of deposit		7,650,000	5,000,000
Current Liabilities		163,900,000	208,125,000
		47 094 600	101 575 000
Short-term borrowings Current portion of long-term loan		47,984,600 78,125,000	181,575,800 46,875,000
Short-term certificates of deposit		329,065,000	333,020,000
Accrued markup	9	39,633,604	24,524,319
Accrued expenses and other liabilities	-	5,525,225	8,362,933
•	40	500,333,429	594,358,052
Contingencies and Commitments	10	-	-
Total Equity and Liabilities		1,351,119,695	1,517,876,632

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

MOHAMMAD IMRAN MALIK
Chief Executive Officer / President

WAJAHAT A. BAQAI Director



# **CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (REVIEWED)**FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2011

	Six_mor	Six months ended Qua		
	December 31,	December 31, D	ecember 31,	December 31,
Note	2011	2010	2011	2010
		Rupe	ees	
Income				
Income from term finance and fund placements	14,611,000	12,587,893	7,002,151	6,818,552
Income from investments	52,406,842		26,391,279	22,932,053
Capital gains on disposal of securities	257,379		1,250	470,713
Dividend income	1,050,245	675,953	749,796	263,457
Fees and commission	687,154		377,127	
Others	221,908	529,678	109,021	356,320
	69,234,528	70,771,949	34,630,623	30,841,095
Finance costs				
Mark-up on bank loans	16,804,044	9,794,267	8,121,579	5,796,048
Mark-up on other short term borrowings	8,883,012		4,670,630	6,948,475
Mark-up on short term running finance	11,521	425,112	10,974	151,307
Mark-up on certificates of deposits	22,683,153	21,250,838	10,979,473	10,888,118
Others	31,351	754,971	11,373	8,325
	48,413,081	47,348,741	23,794,029	23,792,273
Operating expenses	23,053,549	22,416,022	11,660,423	11,473,473
	71,466,630	69,764,763	35,454,452	35,265,746
Operating (loss)/profit	(2,232,102)			(4,424,651)
7	,,,,,		, , ,	, , ,
Provision for non performing investments	(33,204,254)			(41,515,625)
Provision for markup / income accrued Unrealized loss on re-measurement of	-	(30,037,977)	-	(30,037,977)
investments classified as held-for-trading	(29,550)	(4,350)	(16,150)	2,325
Loss before taxation	(35,465,906)	(70,550,766)	(34,044,233)	(75,975,928)
Taxation 11	10,958,179	24,589,396	11,301,179	26,136,396
Loss after taxation	(24,507,727)	(45,961,370)	(22,743,054)	(49,839,532)
Loss per share - basic and diluted 12	(0.38)	(0.71)	(0.35)	(0.77)

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

MOHAMMAD IMRAN MALIK Chief Executive Officer / President





# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME - (REVIEWED)

FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2011

	December 31, 2011 Rup	December 31, 2010 ees
Loss after taxation	(24,507,727)	(45,961,370)
Other comprehensive income not transferred to equity		
(Losses) / gains on remeasuring of investment classified 'as available for sale'.	(3,999,588)	4,905,572
Total comprehensive loss for the period	(28,507,315)	(41,055,798)

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

MOHAMMAD IMRAN MALIK
Chief Executive Officer / President

WAJAHAT A. BAQAI Director



# **CONDENSED INTERIM CASH FLOW STATEMENT (REVIEWED)**FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2011

	December 31, 2011	Demeber 31, 2010
Note CASH FLOWS FROM OPERATING ACTIVITIES	Rupe	es
Loss before taxation Less: Dividend income Realised gain on sale of investment	(35,465,906) (1,050,245) (257,379)	(70,550,766) (675,953)
Adjustments for:		
Depreciation Amortisation (Gain) on disposal of asset Provision for the gratuity Provision for interest/markup accrued Provision for non performing finances Provision for non performing investments Unrealised loss on investments at fair value through profit & loss	1,619,222 359,346 - 571,176 - 1,458,334 31,745,920 29,550 35,783,548 (989,982)	1,428,495 (78,263) 405,191 30,037,977 3,515,625 38,000,000 4,350 73,313,375 2,086,656
(Increase) / decrease in current assets	(000,002)	2,000,000
Short-term placement Markup accrued Advances prepayments and other receivables	155,924,700 3,737,229 699,470 160,361,399	(91,680,350) (8,527,962) (544,420) (100,752,732)
Increase / (decrease) in current liabilities Short-term borrowings Accrued markup Accrued and other liabilities	(133,591,200) 15,109,285 (4,038,665)	(71,447,700) 8,764,500 (3,468,982)
Cash generated from operations	(122,520,580) 36,850,837	<u>(66,152,182)</u> (164,818,258)
Gratuity contribution paid Income tax paid	(946,878) (2,497,273) (3,444,151)	(309,460) (1,236,406) (1,545,866)
Net cash generated from / (used in) operating activities	33,406,686	(166,364,124)
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions in property and equipment Short-term investments acquired Sale proceeds from disposal of assets Long-term investments proceeds Dividend income received Long-term loans and finances Net cash (used in) / from investing activities	(164,580) (91,611,433) - 71,698,440 1,075,620 3,750,670 (15,251,283)	(4,820,290) 110,699,710 82,500 (94,191,438) 681,329 47,174,825 59,626,636
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayments of long term loan Long term certificate of deposit Short-term running finance Short term Certificate of deposit Net cash (used in) / from financing activities Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period	(15,625,000) 2,650,000 (3,955,000) (16,930,000) 1,225,403 8,597,745 9,823,148	125,000,000 100,000 (11,180,805) (5,480,000) 108,439,195 1,701,707 18,898,227 20,599,934

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

MOHAMMAD IMRAN MALIK Chief Executive Officer / President WAJAHAT A. BAQAI



# **CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY - (REVIEWED)**FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2011

	Issued, subscribed and paid-up capital	Statutory reserve	Unappro- priated profit	Total
		(Ruj	oees)	
Balance as at July 01, 2010	650,000,000	117,663,484	48,778,606	816,442,090
Loss for the period	-	-	(45,961,370)	(45,961,370)
Balance as at December 31, 2010	650,000,000	117,663,484	2,817,236	770,480,720
Balance as at January 01, 2011	650,000,000	117,663,484	2,817,236	770,480,720
Loss for the period	-	-	(42,501,005)	(42,501,005)
Balance as at June 30, 2011	650,000,000	117,663,484	(39,683,769)	727,979,715
Balance as at July 01, 2011	650,000,000	117,663,484	(39,683,769)	727,979,715
Loss for the period	-	-	(24,507,727)	(24,507,727)
Balance as at December 31, 2011	650,000,000	117,663,484	(64,191,496)	703,471,988

The annexed notes from 1 to 15 form an integral part of these condensed interim financial statements.

MOHAMMAD IMRAN MALIK Chief Executive Officer / President WAJAHAT A. BAQAI



# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS - (REVIEWED)

FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2011

#### 1. Status and Nature of Business

First Credit and Investment Bank Limited ("the Company") was incorporated in Pakistan on August 31, 1989 as a private limited company under the name of First Credit and Discount Corporation (Private) Limited. Subsequently, the name of the Company was changed to First Credit and Investment Bank Limited. During the year 2008-09, the Company was listed on the Karachi Stock Exchange by way of issue of shares to general public. The Company is an associated undertaking of Water and Power Development Authority (WAPDA) and National Bank of Pakistan (NBP).

The Company is licensed to undertake business of investment finance services as a Non-Banking Finance Company ("NBFC") under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 ("the NBFC Rules") issued by the Securities and Exchange Commission of Pakistan (SECP) [previously described under SRO 585(1)/87 dated July 13, 1987 issued by the Ministry of Finance, Government of Pakistan. The registered office of the Company is situated at 2nd Floor, SIDCO Avenue Centre. Stratchen Road. Karachi.

The medium to long term credit rating of the company is 'A-' with stable outlook and short term rating of the Company is 'A-2 as of 31 December, 2010 by JCR-VIS Credit Rating Company limited.

#### 2. Statement of compliance

This condensed interim financial information of the company for the six months period ended December 31, 2011 has been prepared in accordance with the requirements of the International Accounting Standard - 34, Interim Financial Reporting Standards, provisions of and directives issued under the Companies Ordinance, 1984, the NBFC Rules, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 ("the NBFC Regulations") and the directives issued by SECP. Wherever the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP differ with the requirements of IFRS, the requirements of the Ordinance, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP have been followed.

The SECP has deferred the applicability of International Accounting Standards, IAS-39, 'Financial Instruments: Recognition and measurement' and IAS-40, 'Investment Property' through Circular No.19 dated August 13, 2003 to NBFCs providing investment finance services, discounting services and housing finances services. The SECP has also deferred the applicability of International Financial Reporting Standard, IFRS-7, 'Financial Instruments: Disclosures' through Circular No. 411(1)/2008 dated April 28, 2008 to NBFCs providing investment finance services, discounting services and housing finance services. Accordingly, the requirements of these standards have not been considered in preparation of these condensed interim financial statements.

This condensed interim financial information does not include all the information required for full annual financial statements, and should be read in conjunction with the Company's annual financial statements as at June 30, 2011.

### 3. Accounting Policies

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended as on June 30,2011 except as follows:

### 3.1 Adoption of new accounting standards

The company has adopted the following amended IFRS and related interpretations which became effective during the period:



31-Dec-11

30-Jun-11

IAS 24 - Related Party Disclosures (Revised)

IFRIC 14 - Prepayments of a Minimum funding Requirement (Amendment)

In May 2010, International Accounting Standards Board (IASB) issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

IFRS 7 - Financial Instruments Disclosures

IAS 1

- Clarification of disclosures - Presentation of Financial Statements

Clarification of Statement of changes in equity

IFRIC 13 - Presentation of Financial Statements
- Fair Value of award credits

The adoption of the above standards, amendments, interpretations and improvements did not have any effect on these condensed interim financial statements.

#### Accounting estimates and judgments

The preparation of this condensed interim financial information is in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Actual results may differ from these estimates.

In preparing this condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and key sources of estimation were the same as those that applied to the preceding published financial statements as at and for the year ended 30th June, 2011.

Note

5.	Property plant and equipment	11010	Rupees		ees
		5.1	8,8	810,983	10,265,622
		31-Dec-11			June-11
5.1	Major Additions and deletions are as:	Additions Disp Rupees	osals	Additions R	Disposals Rupees
	Furniture and fixtures	-	-	27,202	
	Office Equipments Computers	15,000 149,580	-	7,400 739,302	268,885
	Vehicles Air conditioner	-	-	966,330 849,302	193,064
	Leasehold improvements	164,580	-	6,200,000 8,789,536	
	=	Note	31	-Dec-11	30-Jun-11
6.	LONG-TERM INVESTMENTS			Rup	ees
	Held-to-maturity				
	Term finance certificates - unquoted Term finance certificates - quoted Government / Government guaranteed securities	es	49, 305,	740,457 871,064 196,953 808.474	556,004,543 29,902,048 357,855,361 943,761,952
	Less : Provision against investments	6.1	,	993,496)	(109,243,496)
	Available-for-sale				
	Term finance certificates - quoted Less: Provision against investments	6.2	(2,9	698,173 995,920)	46,921,252
	Less : Current portion of Investments			834,889	(204,834,420) 676,605,288



6.1	Provision for non-performing TFC's/Sukuk	Note	31-Dec-11 Ruր	30-Jun-11 bees
	Opening balance Charge for the period	6.1.1	109,243,496 3,750,000 112,993,496	40,000,000 69,243,496 109,243,496

- **6.1.1** This represents investment in Sukuk Certificates issued for a period of five years at the rate of 3- month KIBOR+2% with a floor of 11% and cap of 25%, secured by gurantee of a commercial bank. This is a non-performing investment and classified under 'sub-standard' category. Accordingly a provision of Rs.3,750,000 has been made.
- 6.2 This represents investment in TFCs with maturity in 2017, at the rate of 6- months KIBOR+ upto 1.75% and secured by first pari passu mortgage charge over assets of the investee company. This is a non-performing investment and classified under 'sub-standard' category. Accordingly a provision of Rs.2,995,920/has been made.

7	Short-Term Investments	Note	<b>31-Dec-11</b> 30-Jun-11 Rupees	
	Available for sale			
	Pre-IPO TFCs Investment in shares- Listed Investments in mutual funds Investment in preference shares	7.1	50,000,000 28,916,547 34,922,802 15,000,000 128,839,349	50,000,000 33,684,701 33,676,116 15,000,000 132,360,817
	<b>Held-to-maturity</b> Government Securities -T-Bills	7.2	138,451,380	46,839,950
	Held-for-trading Investment in shares- Listed Less: Provision against investment	7.1	112,700 138,564,080 (50,000,000) 217,403,429	142,250 46,982,200 (25,000,000) 154,343,017

- 7.1 This Pre IPO investment was made for a period of five years at the rate of 6- months Kibor + 2% and secured by way of first pari passu charge over assets of the investee company. This is a non- performing investment and has been classified under 'loss' category. Accordingly 100% provision has been made.
- **7.2** These represent investment in government securities to comply with the requirement of Regulation 14(4)(i) of NBFC Regulations.

8.	Deficit on Revaluation of Investments - net Available-for-sale - Quoted Securities	Note	<b>31-Dec-11</b> 30-Jun-11 Rupees	
	Shares Term finance certificates Mutual funds		(14,922,936) (3,064,697) 1,401,911 (16,585,722)	(10,154,781) (2,586,579) 155,226 (12,586,134)
9.	Accrued markup			
	Secured			
	Loans and borrowings including running finances Repo borrowings	9.1	8,132,601 47,326	8,781,757 4,668,414
	Unsecured			
	Certificates of deposit		31,453,677 39,633,604	<u>11,074,148</u> 24,524,319

9.1 This amount includes Rs.8,179,875 (June 30, 2011: Rs.8,781,704/-) due to National Bank of Pakistan, an associated undertaking.



10.	Contingencies and Commitments	Note	<b>31-Dec-11</b> 30-Jun-11 Rupees		
	Bank Guarantee issued Stand-by letter of credit facility Underwriting to IPO Term finance certificates		5,000,000 73,000,766 	5,000,000 91,443,991 10,000,000	
		Note	31-Dec-11	31-Dec-10	
11.	Taxation		Rupees		
	Current Deferred taxation		668,000 (11,626,179) (10,958,179)	695,663 (25,285,059) (24,589,396)	
12.	Loss Per Share - Basic and Diluted				
	Loss for the period		(24,507,727)	(45,961,370)	
	Weighted average number of shares		65,000,000	65,000,000	
	Loss per share - basic and diluted		(0.38)	(0.71)	

### 13. Transactions with Related Parties

The related parties comprise associated undertaking, key management personnel and post employment benefit scheme. The company in the normal course of business carries out transactions with various related parties.

## Associated Undertakings

Associated Undertakings		
Mark-up accrued on long-term loan Mark-up on short-term running finance Mark-up on repo borrowings Rent of the office premises	16,804,044 11,450 5,646,268 1,055,671	9,794,267 425,495 - 1,005,406
Staff Retirement Plans Contribution to staff retirement plans	1,092,915	1,355,484
Key management personnel		
Salaries, benefits and other allowances Retirement benefits	5,906,146 879,600 6,785,746	4,705,466 718,441 5,423,907
Return on long-term loan	217,150	220,890

### 14. Date of Authorization for Issue

This interim financial information were authorized for issue on February 22, 2012 by the Board of Directors of the Company

### 15. General

- Figures have been rounded off to the nearest rupee.

MOHAMMAD IMRAN MALIK
Chief Executive Officer / President

WAJAHAT A. BAQA Director

