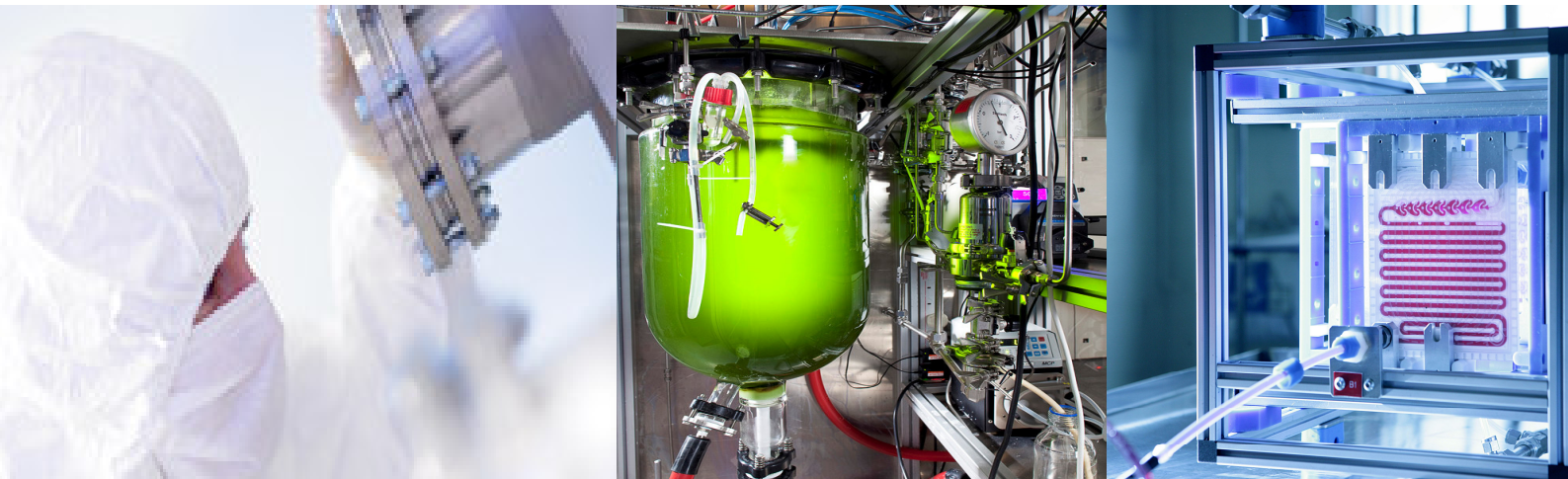


Tender Documents: IS 011

## **CPI Innovation Services Limited**

### **Legal Services – Approved Supplier List**



Issued on 6th February 2012

# Contents

- 1. INVITATION TO TENDER**
- 2. GENERAL PRINCIPLES**
- 3. INSTRUCTIONS TO TENDERERS**
- 4. TENDER SPECIFICATION**
- 5. CONTRACTUAL TERMS**
- 6. BINDING OFFER**

# 1. INVITATION TO TENDER

1. You are invited by CPI Innovation Services Limited (from now on referred to as CPIIS) to submit a tender for the provision of legal services, as described in the TENDER SPECIFICATION.
2. It is highly recommended that you **confirm your interest** in tendering for this piece of work on receipt of the Tender Documents. Confirming your interest in tendering for this piece of work can be done by email or in writing to the contact given in INSTRUCTIONS TO TENDERER paragraph 10.3 below, but an expression of interest shall not of itself be a formal tender submission. Note that it is the Tenderer's responsibility to ensure that the contact details provided are correct and up to date throughout the tender process.
3. Please read all the documents listed in the BINDING OFFER and seek guidance from the named contacts as appropriate if you have any queries. Should you be successful, these documents and any subsequent correspondence between you and CPIIS will form a binding contract between you and CPIIS.
4. The BINDING OFFER must be completed and returned with your submission.
5. Technical information about this contract can be obtained through the contact as stated in the TENDER SPECIFICATION.
6. Throughout this document, the expressions "Tenderer", "You", "We" and "our" (as the context requires) refer to the legal person who wishes to contract with CPIIS, whether they are an individual, partnership, company, or any other valid legal entity in any jurisdiction, and such expressions do not refer to the individual who is completing this documentation on behalf of the Tenderer.
7. Responses to this document will help CPIIS to evaluate the market in terms of price for certain fixed options, and in terms of creative solutions which those tenderers may themselves propose. The purpose of this document is to give interested tenderers an opportunity to formally tender for the provision of the services detailed in the TENDER SPECIFICATION, and to have the opportunity to propose their own creative solutions.
8. **Please note that because CPIIS and its subsidiaries are privately owned, and hence not "contracting authorities", and no public monies are being used in connection with these services, this process is not subject to the Public Contracts Regulations 2006.**
9. This process is also not a competitive tendering exercise. Different tenderers may propose different solutions and CPIIS reserve the right to accept whichever particular tender for any solution they in their sole discretion consider most appropriate, or indeed not to accept any tender received.

## 2. GENERAL PRINCIPLES

1. CPIIS and its subsidiaries are privately owned and are not a “contracting authority” under the Public Contracts Regulations 2006, and accordingly any contract resulting from this Invitation to Tender is not subject to the public procurement regime imposed by those regulations.
2. CPIIS needs to test the marketplace in respect of the provision of legal services. Accordingly it wishes to establish an approved supplier list with pre-agreed pricing and service standards in place with each supplier on that approved supplier list that will be valid from the date of contract award until 31<sup>st</sup> March 2014.
3. This tender request is not a competitive tendering exercise. Potential tenderers may offer different solutions to achieve the desired outcomes and it is likely that CPIIS will not be comparing like with like when assessing all tenders.
4. In order to have commercial certainty, CPIIS require the tender to be a legally binding offer from the Tenderer, who will be contractually bound to deliver the tendered services / solution if CPIIS choose to accept the tender in writing.
5. However, CPIIS shall not be bound to accept any tender or quotation, whether from the Tenderer or otherwise, and work on this project is conditional upon future funding availability.
6. CPIIS may choose to refer to the evaluation criteria below but shall not be bound to do so, and any decision shall be made at its sole discretion.
7. CPIIS reserves the right to enter into private discussions or negotiations with any individual tenderer in respect of their tenders at any time prior to acceptance, and CPIIS reserves the right to invite the submission of a revised binding tender by any such tenderer following such negotiations.
8. In the event that CPIIS accepts a tender, the successful tenderer shall promptly execute a formal confirmatory agreement with CPIIS or its nominated subsidiary incorporating the CONTRACTUAL TERMS, the terms of which shall not be expanded upon or further negotiated save in respect of minor matters of commercial or legal inconsequence, or in respect of requirements in the tender documentation which the parties mutually agree require further clarification. For the avoidance of doubt, any terms or conditions of supply included by the Tenderer in its tender are specifically excluded, and which CPIIS automatically rejects. Until such a formal confirmatory agreement is executed, the successful quotation documentation if accepted by CPIIS, including the CONTRACTUAL TERMS together with CPIIS’s written acceptance shall form a binding agreement between the Tenderer and CPIIS.
9. Please note that CPIIS cannot and **does not guarantee** any business for potential tenderers who provide tenders under this Invitation to Tender.

## 3. INSTRUCTIONS TO TENDERERS

### 1. Confidentiality of Tenders / No Collusion

- 1.1. All tender documents are PRIVATE AND CONFIDENTIAL. All information concerning the tendering or performance of this contract is to be treated as highly confidential, and for the avoidance of doubt, all ownership and intellectual property rights concerning all aspects of this tender remain fully with CPIIS.
- 1.2. Please note the following requirements, any breach of which will invalidate your Tender:
  - 1.2.1. You must not tell anyone else, even approximately, what your tender price is or will be, before the date of contract award.
  - 1.2.2. You must not try to obtain any information about anyone else's tender or proposed tender before the date of contract award.
  - 1.2.3. You must not make any arrangements with another party about whether or not they should tender, or discuss details of Tender prices except where Tenderers are considering joint or team bids, which will be accepted providing all participants to the discussions surrounding the bid are clearly stated in the tender response.
  - 1.2.4. Tender documents must not be sent by email before the specified deadline as this may invalidate the tender.

### 2. Binding Offer

- 2.1. The BINDING OFFER must be completed, signed and submitted in accordance with these Instructions together with your detailed Response to Tender prepared under paragraph 14 below. All documents connected with the tender must be completed in English, fully priced in Pounds Sterling and totalled. The documents should either be typed or completed in ink.
- 2.2. There should be no unauthorised alterations or additions to any component of the tender documents. Prices etc. may be altered by striking through the incorrect figures and inserting the correct figures above them. All alterations must be initialled.

### 3. Qualifications

- 3.1. Tenders must be submitted in accordance with the tender documents. CPIIS may choose at its sole discretion not consider any tender which is disqualified by any terms or conditions of contract submitted by you (which in all circumstances are hereby rejected), or general reservations, however expressed.

## 4. Incomplete Tenders

- 4.1. CPIIS may choose at its sole discretion not to consider tenders that do not contain all information and particulars requested.

## 5. Performance

- 5.1. It should be clearly stated that performance and delivery of the goods and/or services offered in your Response to Tender will be in full compliance in terms of quality, time and completeness as specified in these documents. Time of delivery is of the essence. Where so specified in the TENDER SPECIFICATION it is a condition of the contract that you will provide any applicable performance bond, parent company guarantee or submit to any applicable escrow mechanism.

## 6. Enquiries

- 6.1 All requests for clarification or further information in respect of this Tender should be emailed to [e-tendering@uk-cpi.com](mailto:e-tendering@uk-cpi.com) with the Tender reference number in the title of the email.
- 6.2 If CPIIS considers any question or request for clarification to be of material significance, both the question and the response will be communicated, in a suitably anonymous form, to all potential providers who have expressed an interest in the tender; or those that show an interest before the closing date of the tender.

## 7. Variant Tender(s)

- 7.1. CPIIS may accept variant tenders (at its sole discretion) if they meet the minimum specification detailed in the TENDER SPECIFICATION (or in the absence of a defined minimum specification in the TENDER SPECIFICATION, meet and exceed all criteria of the TENDER SPECIFICATION).
- 7.2. Variant tenders submitted which do not meet the minimum specification detailed in the TENDER SPECIFICATION (or in the absence of a defined minimum specification in the TENDER SPECIFICATION, meet all criteria of the TENDER SPECIFICATION) may be deemed non compliant.

## 8. Prices

- 8.1. All unit rates and prices must be quoted in Pounds Sterling and decimal fractions of a pound. There is no restriction on the number of decimal places, but the product of multiplying the rate by the quantity must be expressed in Pounds Sterling and whole Pence.
- 8.2. Your Tender Price or Rates must be fixed for the period of the contract.

## 9. Value Added Tax (VAT)

- 9.1. Tendered prices must exclude VAT. Where indicated VAT should be shown separately. Invoices must show VAT separately.

## 10. Submission of Tenders

- 10.1. Three hard copies of your tender and proposals must be delivered no later than **12 noon on Wednesday 29<sup>th</sup> February 2012**. One copy on CD should be mailed at the same time.
- 10.2. Please be aware that we cannot accept tender submissions by e-mail. Please also note that we cannot under any circumstances accept electronic copies of tenders in lieu of hard copies.
- 10.3. Three hard copies of Tenders must be sealed in an envelope clearly marked "TENDER DOCUMENTS ENCLOSED" and the TITLE and NUMBER OF THE TENDER must be identified on the Envelope and returned to:

Confidential Tender Documents  
For the Attention of Rosanne Ryott  
CPI Innovation Services Limited  
Wilton Centre, Wilton  
Redcar  
TS10 4RF

Email: [e-tendering@uk-cpi.com](mailto:e-tendering@uk-cpi.com)

- 10.4. CPIIS reserves the right to reject any tender received after the Tender Deadline for whatever reason. It is recommended that tenders be sent by registered post; recorded delivery service; Datapost or delivered by hand. The envelope, including the franking, and any associated paperwork delivered with the tender envelope must not identify the sender.
- 10.5. Please consider the environment, where possible we would appreciate double sided printing, the use of recycled or sustainably sourced paper and copies being bound with re-usable binders

## 11. Tender Validity

- 11.1. Tender(s) should remain open for acceptance for a minimum of 90 days from the Tender Deadline or for such other period as may be specified by CPIIS.
- 11.2. The contract shall be for a period as required for delivery of goods and/or services, plus meeting obligations for guarantee of performance, as detailed in the TENDER SPECIFICATION and unless terminated or extended by CPIIS.

## 12. Assessment / Right to Accept Portion of Tender; Lowest or Any Tender

- 12.1. CPIIS may choose to refer to the evaluation criteria below but shall not be bound to do so, and any decision shall be made at its sole discretion.
- 12.2. Unless stipulated otherwise by the Tenderer, CPIIS reserves the right to accept any part of the tender. CPIIS is not bound to accept the lowest tender, or any tender, or part thereof.



### 13. Conditions of Contract

- 13.1. CPIIS's terms and conditions or model contract (as set out in the CONTRACTUAL TERMS below) shall apply to the successful tender to the exclusion of any other terms and conditions, including but not limited to any terms which the Tenderer purports to apply to its supply of goods and/or services whether in the Response to Tender, or more generally, or otherwise in any way.
- 13.2. DO NOT SUBMIT A RESPONSE TO TENDER if you do not agree to provide the goods and/or services on the basis set out in paragraph 13.1 above. BY SUBMITTING A RESPONSE TO TENDER YOU ARE AGREEING TO PARAGRAPH 13.1 ABOVE and you agree by doing so that any contract or terms and conditions that you attach to your Response to Tender shall not apply to any goods and/or services supplied by you to CPIIS, if you are successful in your Tender bid.

### 14. Response to Tender

- 14.1. Your Response to Tender should explain in detail how you would propose to provide the services as outlined in the Specification. In preparing this, reference should be made to the Additional Information requirements below.
- 14.2. The Response to Tender should cover where appropriate:-
- 14.2.1. An hourly rate and pricing structure for individuals who will provide services at different levels of experience within your firm, which will remain fixed until 31 March 2014;
  - 14.2.2. Confirmation that your firm will offer fixed price or capped price options for discrete pieces of work in addition to costs estimates based on pure hourly rates;
  - 14.2.3. Details of volume purchase or other discounts that your firm may offer (for example, lowered hourly rates after certain quantities of instructions (by hours or days) have been completed);
  - 14.2.4. Details of any training offered by your firm which CPIIS staff may be able to attend for CPD and knowledge gaining purposes;
  - 14.2.5. Details of how many instruction-specific meetings per year at CPIIS will not incur travel charges (the actual time of the meetings itself being chargeable) or of any other related offers such as free meetings;
  - 14.2.6. Details of your main point of contact, who will act as Client Care Partner;
  - 14.2.7. Brief details of your firm, branch offices, the number of staff employed in the UK and overseas, details of any recent accreditations;
  - 14.2.8. Details of any external accredited quality assurance (QA) system that your firm has in place and to what part or parts of



the firm this applies. This could include Lexcel and/or ISO 9001. If ISO 9001 is quoted then details of which part or parts are held should be quoted;

- 14.2.9. Copies of insurances held;
- 14.2.10. Confirmation that three (3) years audited accounts can be made available to view, if called for;
- 14.2.11. Details of any items to which you have answered YES in Paragraph 2 of the BINDING OFFER;

In addition, in relation to each relevant service provision Lot you offer, provide:

- 14.2.12. A detailed summary of your firm's expertise in this Lot and how it can cover CPIIS's likely areas of need listed in the TENDER SPECIFICATION
- 14.2.13. An anonymised list of your key clients in this area, where possible demonstrating that your firm has experience and understanding of working with similar bodies to CPIIS in the academic, innovative, public and private technology sectors in an intellectual property rich environment,
- 14.2.14. A full list and CVs of the relevant staff proposed to undertake the work explaining their qualifications, knowledge, expertise and experience and indicating which staff would do which elements of the work.

## 15. Cancellation

- 15.1 CPIIS reserves the right to cancel or withdraw this Tender at any stage.

## 16. Exclusion of Liability

- 16.1 CPIIS shall not be held liable for any costs incurred in preparing or re-preparing your tender submissions.

## 17. Complaints

- 17.1 If you have a complaint or grievance regarding this procurement process please contact:

Louise Barker  
Funding and Compliance Manager  
CPI Innovation Services Limited  
Wilton Centre, Wilton  
REDCAR  
TS10 4RF

Email: [louise.barker@uk-cpi.com](mailto:louise.barker@uk-cpi.com)  
Tel. 01642 447275

## 4. TENDER SPECIFICATION

### 1. Scope of Services

#### 1.1 Introduction to CPIIS

The Centre for Process Innovation Limited (CPI) is a company limited by guarantee, and a not-for-profit organisation in receipt of public funds from the EU and UK government for specific projects. It is also the major partner in the UK's recently formed High Value Manufacturing Catapult national innovation centre of excellence, funded by the Technology Strategy Board under the control of the Department for Business, Innovation and Skills.

CPI Innovation Services Limited (CPIIS) is a wholly owned subsidiary of CPI, acts as CPI's trading arm, and offers contract research and development services, customer development projects, equipment access and consultancy on a normal commercial basis.

The group of companies includes several spin-out companies, shares of which are either wholly or partly owned by CPIIS, each of which is free to trade independently.

CPIIS uses its market knowledge and technology understanding to develop and prototype products and processes quickly and efficiently with minimal risk to its public and private sector partners, working in the innovation space between the discovery of an idea and the delivery of a product or service to the commercial market. Our role is to help British industry make things in a better, quicker, cheaper, more innovative way, and also to help it develop new and innovative world-beating products. We help them improve what they make, and how they make it.

In providing services to British industry, CPIIS has access to in excess of £60m of national UK research assets held by CPI, including laboratories, industrial research facilities, high tech plant and experimental equipment, all at the cutting edge of industrial research and which is made available, along with a wide range of scientific and industrial research and process manufacturing experts, to British industry to boost its research capabilities. It also holds a significant portfolio of intellectual property.

The CPI group was set-up in April 2004 to address innovation in the process industries which is a major and key industrial sector for the UK's future. The CPI group business model has already delivered substantial benefit because it links the needs of business to CPI assets and CPIIS technology expertise in two main technology areas:

- Advanced Manufacturing for the Process Industries – CPIIS develops advanced manufacturing technologies for the process industries. Markets served include energy, high value chemicals, carbon capture and pharmaceuticals. This business unit is home to the National Industrial Biotechnology Facility (NIBF).

- Printable Electronics – CPI group is home to the National Printable Electronics Centre where we transfer experimental processes to manufacturable products. It targets barrier coatings, advanced material deposition processes, printable electronic materials, printable circuits for high resolution display and smart packaging applications, solid state lighting and organic photovoltaics.

**Please note: this tender is only for legal services to be provided to CPIIS and/or other subsidiary companies within the CPI group only, and not to the parent company, Centre for Process Innovation Limited.**

Separate procurement exercises are being conducted distinct from this tender in relation to other services, including intellectual property services for CPIIS, and open tender processes to establish multi-supplier frameworks for the provision of legal services and intellectual property services to CPI; the tenders for CPI are subject to some provisions in the Public Procurement Regulations 2006.

## 1.2 Requirements

This tender exercise is to establish approved supplier list, which will be valid from the date of contract award until 31<sup>st</sup> March 2014, when it will be re-advertised.

CPIIS has recently appointed an experienced in-house lawyer as Group Solicitor, who will provide the majority of day-to-day legal support to the business, but who may consult this external approved supplier list for legal support as and when needed, and who will manage the relationship with each firm on the approved supplier list.

All instructions will come through the Group Solicitor or in his absence, CPI's CFO, and unlike previous arrangements, individuals within the CPI business are not authorised to instruct external organisations or law firms directly for legal services and you are not authorised to take instructions from anyone other than the Group Solicitor or the CFO.

All firms on the approved supplier list will provide a quality service to CPIIS in terms of:

- Responsiveness and timeliness of delivery
- Transparency on costs at all stages with no unexpected surprises
- Legal quality of advice (for example, properly drafted documents without legal errors or unadvised commercial exposure through inappropriate provisions being included)
- Commerciality of advice
- Good working relationships

Firms appointed to the approved supplier list will have their performance reviewed from time to time and in the event of a serious problem in their work being uncovered may, at CPIIS's sole discretion, be subject to conditions (such as named individuals doing or not doing future work), or ultimately the firm may be removed from the approved supplier list, although we would seek to resolve the matter through discussion with you first.

We require a range legal services and we are looking to appoint suppliers to an approved supplier list; we have split the services we require into the following lots:

- Lot 1 – Property and Construction
- Lot 2 – Corporate
- Lot 3 – Regulatory
- Lot 4 – Litigation
- Lot 5 – Commercial and Technology

More detail about the kind of support that we may need in each Lot is set out below.

Work will be allocated to suppliers as and when it arises, at the sole discretion of CPIIS, with or without competition. We may call for competition between suppliers, in which case we will contact selected suppliers by e-mail (please confirm the e-mail address you would like any such requests sent to and inform us of any changes to contact details during the lifetime of the contract).

**Please note that appointment of a firm to the approved supplier list will not guarantee that firm any volume of business, nor will it guarantee that firm any opportunity to provide quotes for individual pieces of work, and CPIIS at its sole discretion may appoint further firms to the approved supplier list at any time, and may engage suppliers that are not on the approved supplier list should it decide to do so.**

### **1.3 Lot 1 – Property and Construction**

CPIIS leases and licences property. We may require legal input on all aspects of property related matters. We also regularly alter or refit our premises (for example converting offices to laboratory space) and have project managed such works for our clients, and accordingly construction law advice may occasionally be needed.

### **1.4 Lot 2 - Corporate**

CPIIS may occasionally require legal input into matters relating to its group structure and acquisition and disposal of subsidiaries.

### **1.5 Lot 3 – Regulatory**

CPIIS also operates technical facilities in a diverse range of industrial areas including production facilities and may from time to time need advice on environmental and regulatory matters, as diverse as novel food and alcohol production regulation to health and safety matters. There are experts in-house who cover some of these areas but they will require expert legal support, particularly in the event of any regulatory incidents.

There is also the potential for CPIIS and its directors to require criminal defence advice in relation to such matters in the event of a regulatory incident, although to date this has not been necessary.

## 1.6 Lot 4 - Litigation

CPIIS tries to avoid litigation wherever possible, but in the current financial climate has increasingly run into difficulty with suppliers both within the UK and abroad who fail to deliver on time, to specification or even at all. This may have upstream consequences for the users of CPI's facilities. CPIIS requires advice and representation from time to time on such commercial litigation matters mainly as claimant. The value of such claims can vary from simple UK small claims up to seven figure sums involving multiple jurisdictions

## 1.7 Lot 5 – Commercial and Technology

CPIIS may from time to time require external legal support in relation to the drafting and negotiation of business contracts, collaboration agreements and technology and IP licensing arrangements with industry, academia, and other research institutions, nationally and internationally, although the majority of this work is dealt with day-to-day by CPI group's in-house lawyer.

## 2. Evaluation of Tenders

- 2.1 In order to help you understand the relative importance that CPIIS currently places on the areas that it anticipates it will need to assess in relation to your BINDING OFFER, **CPIIS may take into account the following factors in assessing, negotiating or accepting any BINDING OFFER, but is not bound to do so**, and CPIIS may also consider other factors not listed below and/or also disregard certain listed factors, at its sole discretion.

Tender evaluation may take into account the following factors, in no particular order of priority or of weighting:-

- Expertise in relation to the services
- Experience of advising similar bodies with regard to the services
- Key Staff experience and expertise with regard to the services
- Your firm's reputation and standing
- Pricing including hourly and daily rates; availability of fixed and capped advice; volume discounts
- Client Care plan for CPIIS
- Methodology
- Training offered
- Free Meetings / travel offer

2.2 CPIIS reserves the right to hold interviews with any of the bidders as part of the evaluation process.

## 3. Contacts

3.1 If you have any questions concerning the tender please email:  
[e-tendering@uk-cpi.com](mailto:e-tendering@uk-cpi.com)

## 5. CONTRACTUAL TERMS

### 1. Contractual Terms

#### **CPI TERMS AND CONDITIONS OF PURCHASE OF GOODS AND OFF-SITE SERVICES**

##### **1 DEFINITIONS & INTERPRETATION**

1.1 In these Conditions the following words shall have the following meanings unless inconsistent with the context:

Change of Control	means a change in the ability to direct the affairs of another person, whether through the ownership of shares; or the power to appoint directors to the board of a company; or through management contracts; or otherwise;
Conditions	means these terms and conditions for the purchase of Goods and/or Services;
Confidential Information	means the existence and terms of any Order, Specification or Contract and any and all information (whether recorded or supplied in permanent or transitory form) which has been, is now or at any time after the date of these Conditions is disclosed to or made available by CPI to: the Supplier or its Employees; or (where applicable) to any company within the Supplier's Group; or to any other person at the request of the Supplier as recipient; or any information of which the Supplier becomes aware or which comes into the Supplier's control or knowledge as a result of entering into these Conditions or of providing the Services which is of a technical, commercial or financial nature (including software in various stages of development in human or machine readable form, research information, methodologies, knowledge, data, know-how, formulae, processes, designs, drawings, specifications, models, diagrams, flow charts, marketing and development plans, business plans, intellectual property rights, customer information, customer lists, actual or prospective sales contacts, photographs and samples) and which relates to CPI or CPI's business or that of its Group or to any of CPI's customers or their

business or that of its Group but shall not include information which:-

- (a) is accessible from public sources or is or becomes generally available to third parties (other than as a result of disclosures by the Supplier, by the Employees or by any company within the Supplier's Group, of such information in breach of these Conditions); and/or
- (b) either party can establish to the reasonable satisfaction of the other party that the information was known to the Supplier before the date of these Conditions and that it was not under any obligation of confidence in respect of the relevant information; and/or
- (c) becomes lawfully available to the recipient from a source other than CPI or the End Customer, which source is not bound by any obligation of confidentiality to another party in relation to such information; and/or
- (d) was required to be disclosed by law or by the rules or directions of any court or any authority;

Contract

means, as the context requires, the legally binding agreement between CPI and the Supplier made up of either:

- (a) in a tender situation - the Order, these Conditions, and any Specification; or
- (b) in a non-tender situation - the Order, these Conditions, any Specification and the Supplier's acceptance of the Order whether made in



writing (subject always to Conditions 2.1 and 2.4) or through delivering the Goods and/or providing the Services, whichever occurs first); or

- (c) any written agreement between CPI and the Supplier that incorporates these Conditions within a Schedule to such written agreement;

CPI	means the Centre for Process Innovation Limited (Company Number 05002194) whose registered office is at Wilton Centre, Wilton, Redcar, Cleveland, TS10 4RF or where so specified in the Contract, such other member of Centre for Process Innovation Limited's Group that is contracting with the Supplier;
CPI Representative	means CPI's representative named in the Order who will be first point of contact in relation to the Services, or in the absence of any specified person, CPI's internal solicitor and contracts manager;
DDP	means the provisions of the incoterm Delivered Duty Paid as set out in Incoterms 2010, which are incorporated into these Conditions as varied under Condition 5;
Delivery Point	means the locations / addresses specified for delivery of the Goods and/or Services in the Order;
Due Date	means the fixed date(s) for delivery set out in the Order;
Employees	means the staff used by the Supplier to carry out its obligations under the Contract;
Good Industry Practice	means the exercise of that degree of skill, diligence, prudence and foresight which, as at the relevant time, would reasonably and ordinarily be expected from a skilled and experienced provider of the Services seeking in good faith to

	comply with its contractual obligations to a high standard, and complying with all applicable laws and codes of practice in the same type of undertaking and under the same or similar circumstances and observations;
Goods	means any goods or materials to be supplied to CPI that are specified and/or described in the Order;
Group	in relation to a party, means any subsidiary and/or holding company of that party and any subsidiary of any such holding company from time to time;
Incoterms 2010	means the 2010 edition of the International Chamber of Commerce official rules for the interpretation of trade terms (ISBN 978-92-842-0080-1);
Intellectual Property Rights	means all patents, trade marks, service marks, registered designs or any applications for any of the foregoing, copyright (including in any text, computer coding, algorithms, applets, or in any other constituent elements of the Outputs), design right, database rights, topographical rights, unregistered trade marks or other intellectual or industrial property rights, look and feel in any graphical user interface in the Outputs, and all know-how whether subsisting in the United Kingdom or anywhere else in the World;
Month	means a calendar month;
NDA	means CPI's standard non-disclosure agreement from to time in the form provided to the Supplier;
Order	means CPI's written instruction to the Supplier to purchase the Services, which may be in a purchase order, and/or in appropriate circumstances may be set out in a tender award letter and related tender documentation, and which shall incorporate these Conditions;
Outputs	means all research, designs, records, reports, documents, papers, drawings, diagrams, discs, transparencies, photos, graphics, logos, text, typographical arrangements, coding, software, formulas, samples, prototypes and all

- other materials or items in whatever form, including but not limited to physical items, hard copies and electronic forms, prepared and/or produced by the Supplier in the provision of the Services and any other material to the extent that it reproduces, contains, embodies, or is made according to, CPI's Confidential Information
- Parent Company Guarantee means a performance guarantee issued by the holding company of the Supplier in the form required in the Order;
- Performance Bond means a bank performance bond in the form required in the Order issued by a bank or insurance company first approved by CPI for a sum equal to that required in the Order;
- Services means those services specified to be provided by the Supplier in the Order that relates to the Services;
- Specification means any agreed specification and/or timetable and/or schedule of works against which the Supplier has given a quotation for the supply of Goods and/or Services, or which is attached to or incorporated in the Order that relates to the Goods and/or the Services;
- Supplier means the company or individual supplying the Goods or Services;
- 1.2 References to any statute or statutory provision shall include any subordinate legislation made under it, and any subsequent legislation that adds to or replaces it.
- 1.3 The descriptive headings to clauses, schedules and paragraphs are inserted for convenience only, have no legal effect and shall be ignored in the interpretation of these Conditions.
- 1.4 Words importing the singular include the plural and vice versa, words importing a gender include every gender and reference to persons include an individual, company, corporation, firm, partnership, unincorporated association or body of persons.
- 1.5 The words and phrases "other", "including" and "in particular" shall not limit the generality of any preceding words or be construed as being

limited to the same class as the preceding words where a wider construction is possible.

- 1.6 Any reference to a “day” shall mean a period of 24 hours running from midnight to midnight, reference to a “working day” shall mean Monday to Friday inclusive but excluding bank holidays and references to times of the day are to London time on the applicable date.

## 2 BASIS OF PURCHASE

- 2.1 These Conditions are the only basis upon which CPI is prepared to deal with the Supplier and, they shall govern the Contract between CPI and the Supplier to the entire exclusion of all other terms or conditions. These Conditions apply to all of CPI's purchases of the Goods and/or the Services from the Supplier under the Contract.
- 2.2 Each Order for Goods and/or Services by CPI shall be deemed to be an offer by CPI to purchase the Goods and/or Services, subject to these Conditions, which shall be accepted when the first of the following occurs:
  - 2.2.1 the Supplier issues any written documentation (including by email) expressly or impliedly accepting the Order (including by offering to proceed with the supply of the Goods or Services after receipt of the Order); or issues any invoice relating to any part of the Order (subject in each case to Condition 2.4); or
  - 2.2.2 the Supplier accepts the Order verbally expressly or impliedly (including by offering to proceed with the supply of the Goods or Services after receipt of the Order) ; or
  - 2.2.3 the Supplier accepts the Order through conduct by taking any steps towards delivery of the Goods and/or Services (whether by commencing manufacture and/or supply of the Goods or performance of the Services or otherwise); or
  - 2.2.4 the Supplier delivers the Goods and/or Services to CPI.
- 2.3 Once the Supplier accepts any Order in accordance with Condition 2.2, any Specification relating to that Order shall become a binding condition on the Supplier.
- 2.4 No terms or conditions endorsed upon, delivered with or contained in the Supplier's quotation, acknowledgement or acceptance of order, invoice or any other document will form part of the Contract and the Supplier hereby waives any right which it otherwise might have to rely on such terms and conditions.
- 2.5 No variation to these Conditions shall be binding unless agreed in writing between the authorised representatives of CPI and the Supplier.

## 3 SUPPLIER'S OBLIGATIONS

- 3.1 The Supplier warrants to CPI that upon delivery and for a period of 18 months thereafter, all Goods it supplies:
  - 3.1.1 are and shall be of satisfactory quality within the meaning of the Sale of Goods Act 1979;
  - 3.1.2 are and shall be fit for purpose within the meaning of the Sale of Goods Act 1979;

- 3.1.3 shall comply fully and in all respects with the terms of any Specification including any specified quality, grade, technical and/or functional specification.
- 3.2 Without prejudice to any other remedy that CPI may have under these Conditions or otherwise, in the event of a breach by the Supplier of any of the warranties under Condition 3.1, the Supplier shall, at its own cost and at CPI's sole discretion, upon request promptly and in any event within five Working Days:
  - 3.2.1 replace the Goods that are not compliant with any of the warranties with new Goods that are fully compliant; or
  - 3.2.2 repair the Goods to ensure that they are fully compliant with all of the warranties; or
  - 3.2.3 remove the Goods that are no longer compliant with all of the warranties and make a full refund to CPI of all monies paid to the Supplier in relation to such removed Goods,and all Goods repaired or replaced under this Condition 3.2, if they subsequently fail any of the warranties shall be subject to the remedies of this Condition 3.2.
- 3.3 The Supplier warrants and represents that in respect of all Services which it provides to CPI, it shall:
  - 3.3.1 fulfil its obligations under these Conditions in a conscientious manner and shall deal with CPI in good faith;
  - 3.3.2 maintain the capacity and expertise to provide the Services to CPI and shall provide the Services through experienced, qualified and trained personnel acting with all due skill, care and diligence;
  - 3.3.3 discharge its obligations under these Conditions with all due skill, care, and diligence including Good Industry Practice (prevailing as at the relevant time) and in accordance with its own established internal procedures;
  - 3.3.4 commit all such resources as are reasonably necessary to ensure that the Services are provided in accordance with the provisions of the Order and any Specification, and in particular but without limitation that:
    - (a) it shall provide appropriate and adequate numbers of Employees who will dedicate sufficient time and energy to ensure that the Services are provided in a timely and efficient manner and in compliance with the agreed Specification); and

- (b) where any staffing or skill levels are specified in the Specification that it shall ensure that those levels are maintained so as to ensure timely delivery;
- 3.3.5 in carrying out the Services, comply (and will procure that its staff shall comply) with CPI's reasonable instructions in relation to, without limitation, such matters as to the priority to be given to each element of the Services and co-ordination with CPI's operational requirements.
- 3.4 During the term of the Contract, the Supplier shall (without prejudice to the other obligations of the Supplier under these Conditions):
  - 3.4.1 at all times ensure, to the reasonable satisfaction of CPI, the proper performance of the Services by the Supplier (whether by the Employees or otherwise) in accordance with the Specification, and comply with all reasonable requirements as to best practice stipulated by CPI from time to time as to the performance of the Services or the manner in which the Services are provided;
  - 3.4.2 report to CPI on the provision and performance of the Services as reasonably required by CPI;
  - 3.4.3 in performing its obligations under the Contract, comply with all relevant statutory requirements and regulations and all codes of conduct (whether voluntary or otherwise) in force at the time of performance of such obligations;
  - 3.4.4 when appropriate make suggestions to CPI regarding enhancements to the provision of the Services;
  - 3.4.5 where Goods or Services are to be delivered at a third party's premises (for example, at the premises of a customer of CPI), liaise with such third party in respect of delivery a reasonable time before the Due Date and, as far as reasonably practicable, take into account such third party's requirements in so far as they do not conflict with the applicable Specification and the terms of the Contract;
  - 3.4.6 deal with any complaints or enquiries received from CPI or CPI's own customers (whether received orally or in writing) in a prompt, courteous and efficient manner. All such complaints and enquiries shall be logged by the Supplier and discussed between the parties as appropriate. If any serious complaints are made, the Supplier shall notify CPI and co-operate with CPI to resolve any problems which arise;
  - 3.4.7 not do anything which would be likely to prejudice the reputation of CPI.



- 3.5 CPI may from time to time modify any Specification by way of minor variations of an insignificant nature. CPI shall provide reasonable prior written notice of any such variation of the Specification to the Supplier.
- 3.6 CPI may, during the term of these Conditions and within 3 months of the termination of the Contract, request any information relating to the carrying out of all or any part of the Services and/or in relation to the Goods, and such information shall be supplied by the Supplier as soon as reasonably possible and at no cost to CPI.

#### 4 BRIBERY AND CORRUPTION PREVENTION MEASURES

- 4.1 The Supplier warrants and undertakes to CPI that in connection with the Contract it shall, and it shall procure that all Employees shall:
  - 4.1.1 comply with applicable laws, regulations, codes and sanctions relating to anti-bribery and anti-corruption including but not limited to the Bribery Act 2010;
  - 4.1.2 comply with CPI's anti-bribery and anti-corruption policies in force from time to time, a copy of which shall be provided to the Supplier and to any Employees upon written request;
  - 4.1.3 maintain in place effective accounting procedures and internal controls necessary to record all expenditure in connection with the Agreement;
  - 4.1.4 notify CPI as soon as practicable of any breach of any of the undertakings contained within this Condition of which it becomes aware.
- 4.2 The Supplier shall, upon request by CPI from time to time, promptly confirm in writing that it has complied with its undertakings under Condition 4.1, and shall promptly and fully provide any information reasonably requested by CPI in support of such compliance;
- 4.3 For the avoidance of doubt, any breach by the Supplier of this Condition 4 shall be deemed to be a breach of the Contract which is not capable of remedy for the purposes of Condition 10.1.9.

## 5 DELIVERY OF GOODS OR SERVICES

- 5.1 The Supplier hereby acknowledges and accepts that timely delivery and continuity of supply of the Goods or Services is of fundamental and critical importance to CPI, and that CPI has contractual obligations with its own customers in connection with the Goods and/or Services.
- 5.2 Time for delivery of all Goods and/or Services shall be of the essence and it shall be a condition that the Supplier shall deliver the Goods or Services at the specified Delivery Point by the relevant Due Dates specified in the relevant Orders.
- 5.3 Unless otherwise specified in the Order, it shall be a condition that the Supplier shall deliver all Goods DDP as varied by this Condition 5 to the Delivery Point specified in the Order. Title to the Goods shall pass to CPI upon physical delivery to the Delivery Point specified in the Order. Risk in the Goods shall transfer upon acceptance by CPI after physical delivery, unless the Goods are also being installed by the Supplier, whereupon risk shall transfer upon successful installation. Title in any rejected Goods shall revert to the Supplier only upon the Supplier's collection of such rejected Goods from the Delivery Point and the full refund by the Supplier of any monies paid by CPI in relation to such rejected Goods. Physical delivery for the purpose of this Condition 5.3 shall include completing the unloading of the Goods at the Delivery Point at the sole risk of the Supplier, which for the avoidance of doubt may include internal locations where so specified in the Order.
- 5.4 The Supplier shall ensure that:
  - 5.4.1 upon dispatch of each consignment of the Goods, it shall send a dispatch note to CPI by email to the email address shown in the Specification, which shall include the means of transport, weight, number and volume of Goods, dispatch date and time, and anticipated delivery date and time at the Delivery Point; and
  - 5.4.2 each delivery of Goods is accompanied by a delivery note which shows, amongst other things, the order number, date of order, description of the Goods and in the case of part delivery, the outstanding balance remaining to be delivered; and
  - 5.4.3 (without prejudice to any statutory obligations on the Supplier) upon delivery, all Goods and their packaging shall contain suitable prominent handling and hazard warning labels in relation to all likely hazards arising from despatching, receiving, handling, using, storing or possessing the Goods, and where it is not practicable for such details to be provided in full on such labelling, they shall be provided in accompanying supplementary literature.

5.5 Where CPI agrees in any Order to accept delivery by instalments the Contract will be construed as a single contract in respect of each instalment. Failure by the Supplier to deliver any one instalment in accordance with the provisions of Conditions 5.2 and 5.3 shall entitle CPI at its option to treat the whole Contract as repudiated.

5.6 If the Services or any part of them are not performed by the relevant Due Date and/or in accordance with the Specification, and/or if the Goods or any part of them are not delivered by the relevant Due Date (or Due Dates in the case of Goods and/or Services delivered in instalments) and/or in accordance with the Specification (subject to the Supplier having been given the opportunity to promptly carry out remedial steps under Condition 6) then, without prejudice to any other remedy that it may have, and without granting a waiver of the Supplier's breach of these Conditions, CPI may at its sole discretion:

5.6.1 procure the provision of any particular Goods and/or Services or any parts thereof which the Supplier has failed to successfully deliver, from a third party at the Supplier's cost, the additional costs to CPI of which the Supplier agrees to reimburse to CPI promptly upon demand; and/or

5.6.2 where the Supplier requests an extension of time on the Due Date and in CPI's opinion are realistically capable of achieving delivery on the extended Due Date, opt to give the Supplier an extension of time for the relevant Due Date in return for a discount on the agreed price for such Goods and/or Services, which in the absence of written agreement to the contrary in the Order or elsewhere, shall be a discount of 5% of the original delivery price for each additional Month granted; and/or

5.6.3 terminate the Contract and receive a full refund of any instalments of the price paid to the Supplier for such Goods and/or Services (subject to making all non-compliant Goods actually delivered available for removal by the Supplier at the Supplier's own cost).

## 6 PRE-DISPATCH TESTING AND POST-DELIVERY ACCEPTANCE OF GOODS

6.1 Before despatching the Goods, the Supplier shall inspect and test them for compliance with the Specification and/or the Contract. The Seller shall, if requested by CPI, give CPI reasonable notice of such inspections and tests and CPI shall be entitled to be represented thereat. The Seller shall at its own cost also supply to CPI certificates of the results of inspections and tests in such form as CPI may require.

6.2 CPI shall be entitled at any reasonable time, at its sole discretion, to inspect and test the Goods during manufacture, processing or

storage, and the Seller shall at its own cost provide or procure the provision of all facilities as may reasonably be required by CPI in respect thereof.

- 6.3 If as a result of any inspection or test under Condition 6.1 or 6.2 above, CPI is of the opinion that the Goods do not or are unlikely on completion of manufacture or processing to comply with the Specification and/or the Contract, CPI may notify the Seller, and the Seller shall promptly take at its own expense all steps as may be necessary to ensure full compliance of the Goods with the Specification and/or the Contract upon the delivery on the Due Date.
- 6.4 The provisions of Conditions 6.1, 6.2 and 6.3 above are without prejudice to any other rights or remedies that CPI may have in relation to the Goods, whether under the Contract or otherwise.
- 6.5 Following physical delivery of any Goods, CPI shall inspect the Goods within a reasonable period of time and shall send confirmation of acceptance to the Supplier. In the event that there is any fault with the Goods or that they fail to comply with the Specification and/or the warranties given by the Supplier in Condition 3.1, the Supplier shall promptly remedy this at its own cost, and at CPI's sole discretion, by either:
- 6.5.1 delivering the correct quantity of non-faulty and/or compliant replacement Goods and removing any faulty and/or not compliant Goods; or
- 6.5.2 attending at the Delivery Point and carrying out any necessary remedial work to ensure that the Goods are fully compliant with the Supplier's warranties.
- 6.6 Unless otherwise specified in the Order, the Supplier shall only invoice CPI following CPI's acceptance of the Goods and/or the Supplier's complete and satisfactory delivery of the Services.
- 6.7 Without prejudice to any other rights and/or remedies that CPI may have, in the event that the Supplier delivers items other than the Goods to CPI, the Supplier shall promptly remove all such items at its own cost, and if it has not done so within 48 hours of CPI requesting it to do so, CPI may dispose of all such items as it sees fit, including treating them as waste, and may recharge the costs of such disposal to the Supplier.
- 6.8 CPI shall not be obliged to return to the Supplier any pallets, packaging, or packing materials for the Goods, whether or not any Goods are accepted by CPI.

## 7 PRICE AND PAYMENT

- 7.1 The price payable by CPI shall be the applicable price of the relevant Goods and/or Services set out in the relevant Order and unless otherwise agreed in writing by CPI, and shall be exclusive of value added tax (if any).
- 7.2 Unless specified in the Order, all sums payable shall be calculated and paid in £ Sterling.
- 7.3 CPI will accept no variation in the price or extra charges for the supply and delivery of the Goods and/or Services unless such variation to the price or such extra charges for the supply and delivery of the Goods and/or Services has been expressly agreed in advance and in writing by an authorised representative of CPI (including, for the avoidance of doubt, increases in the costs of materials, labour, and/or transport costs, fluctuation in rates of exchange).
- 7.4 All properly issued and undisputed invoices shall be paid within 30 days of the last day of the month in which the invoice was received by CPI. These payment terms shall prevail to the exclusion of any payment terms of the Supplier, express or implied, save in the case that the Supplier's payment terms exceed 30 days of the last day of the month in which the invoice was received by CPI.
- 7.5 Where the Order specifies that any Goods and/or Services shall be paid for in instalments prior to delivery of the Goods and /or Services, CPI may at its sole discretion where so specified in the Order require the Supplier:
- 7.5.1 to put in place a Performance Bond; and/or
- 7.5.2 to put in place a Parent Company Guarantee; and/or
- 7.5.3 to hold all monies received from CPI under such instalments upon trust for CPI until CPI's acceptance of the Goods under Condition 6 and/or or the Supplier's complete and satisfactory delivery of the Services (as applicable), at which time they shall become the Supplier's monies, and until such time the Supplier shall keep all monies paid by CPI in instalments unmixed and separate from the general monies of the Supplier in a separate bank account designated as a CPI trust account.
- 7.6 Without prejudice to the generality of Condition 21, CPI shall be entitled to deduct from the price (and any other sums) due to the Supplier any sums that the Supplier may owe to CPI at any time.
- 7.7 If any undisputed sum properly due from CPI to the Supplier is not paid on the due date then interest shall accrue and be payable on

any such sum at the rate of one per cent per annum above the business base rate of Barclays Bank plc from time to time, apportioned on a daily basis, until payment in full of the overdue sum and whether before or after judgment.

- 7.8 Time for payment shall not be of the essence (nor made of the essence by notice) of the Contract.

## 8 INSURANCE

- 8.1 The Supplier shall, unless otherwise agreed by CPI in writing, insure against its liabilities arising out of or in connection with the performance of the Contract including (without prejudice to the generality of the foregoing):

8.1.1 employers' liability insurance for no less than £5,000,000 (five million pounds) in respect of any one incident unlimited in any 12 month period;

8.1.2 public liability insurance for no less than £5,000,000 (five million pounds) in respect of any one incident unlimited in any 12 month period;

8.1.3 professional indemnity insurance for no less than £2,000,000 (two million pounds) in respect of any one incident unlimited in any 12 month period.

- 8.2 The Supplier shall promptly at CPI's request provide CPI with details of all relevant insurance policies and copies of any cover-notes relating to the insurances effected pursuant to this Agreement and will use all reasonable endeavours to procure that:

8.2.1 the interests of CPI are duly noted on insurance policies;

8.2.2 subrogation rights are waived by the insurers; and

8.2.3 such insurance policies include non-avoidance of liability provisions to ensure that an act by the Supplier which negates the terms of an insurance policy will not prejudice the insurance cover benefit to CPI.

- 8.3 If the Supplier shall fail to comply in any respect with the provisions of this Condition 8, CPI shall be entitled (but not obliged) to arrange the insurance cover required by this Condition 8 which the Supplier shall pay for, and the Supplier hereby indemnifies CPI fully and holds it fully indemnified against all costs, claims, demands and liabilities incurred by CPI as a result.

## 9 LIMITATION OF LIABILITY

9.1 Neither party excludes or limits liability to the other party for death or personal injury caused by negligence or for fraud or fraudulent misrepresentation nor where liability cannot be excluded or limited as a matter of law (e.g. breach of any obligations implied by Section 12 of the Sale of Goods Act 1979 (as amended) or Section 2 of the Supply of Goods and Services Act 1982).

9.2 Subject to Condition 9.1 above, CPI's total liability in contract, tort (including negligence or breach of statutory duty), misrepresentation or otherwise, arising in connection with the performance or contemplated performance of this Agreement shall be limited to a maximum of the total price payable in respect of any Goods and/or Services which have given rise to the claim or liability.

9.3 Subject to CPI paying all undisputed invoices that have been properly issued for Services that have actually been delivered under the Contract, and to Condition 9.1, CPI shall not be liable to the Supplier for any:

9.3.1 loss of profit, (whether direct or indirect); and/or

9.3.2 loss of business; and/or

9.3.3 loss of business opportunity; and/or

9.3.4 depletion of good-will; and/or

9.3.5 loss or corruption of data, or the costs and consequences of any data restoration; and/or

9.3.6 costs of loans, borrowing and/or of temporary financing; and/or

9.3.7 additional staffing costs; and/or

9.3.8 costs, expenses or other claims for any type of special, indirect or consequential loss or compensation (including loss or damage suffered as a result of an action brought by a third party);

whatsoever and howsoever caused which arises out of or in connection with these Conditions and/or the Contract, even if such loss was reasonably foreseeable or CPI had been advised of the possibility of the Supplier incurring the same.



## 10 TERMINATION

10.1 CPI shall be entitled at its sole discretion to terminate the Contract instantly upon written notice to the Supplier in the event that:

- 10.1.1 an order is made or a resolution is passed for the winding up of the Supplier or circumstances arise which entitle a Court of competent jurisdiction to make a winding-up order of the Supplier; or an order is made for the appointment of an administrator to manage the affairs, business and property of the Supplier or documents are filed with a court of competent jurisdiction for the appointment of an administrator of the Supplier or notice of intention to appoint an administrator is given by the Supplier or its directors or by a qualifying floating charge holder (as defined in paragraph 14 of Schedule B1 to the Insolvency Act 1986); or
- 10.1.2 a receiver is appointed of any of the Supplier's assets or undertaking or if circumstances arise which entitle a court of competent jurisdiction or a creditor to appoint a receiver or manager of the Supplier or if any other person takes possession of or sells the other party's assets; or
- 10.1.3 the Supplier makes any arrangement or composition with its creditors or makes an application to a court of competent jurisdiction for the protection of its creditors in any way; or
- 10.1.4 the Supplier is, or is reasonably considered to be unable to pay its debts when they fall due as defined in Section 123 of the Insolvency Act 1986; or
- 10.1.5 any distraint is levied against the other party or its property by any Supplier;
- 10.1.6 the Supplier ceases, or threatens to cease, to carry on business;
- 10.1.7 any action or occurrence analogous to the provisions of Conditions 10.1.1 to 10.1.6 occurs in respect of the Supplier in any jurisdiction;
- 10.1.8 the termination rights in Condition 22.2 relating to Change of Control are exercised by CPI; or
- 10.1.9 the Supplier is in breach of these Conditions and such breach is not capable of remedy; or
- 10.1.10 the Supplier is in breach of these Conditions and such breach is capable of remedy, but the breach has not been remedied within 7 (seven) days of issue of a written notice by CPI to the Supplier specifying the breach and requiring remedy.

- 10.2 The provisions of Conditions 3.1, 3.2, 3.3, 3.6, 4. 5.6, 6.6, 6.7, 6.8, 7.5, 8, 9, 11, 12, 13, 14, 15, 17, 18, 19, 20, 21, 23, and 24 shall survive termination of the provision of any Goods and/or Services under an Order, and the termination of any relevant Contract, howsoever arising.

## 11. CONFIDENTIAL INFORMATION

- 11.1 Subject to Condition 11.7, the Supplier undertakes to, and to procure that its Employees shall:

11.1.1 keep secret and maintain confidential the Confidential Information; and

11.1.2 use Confidential Information only in connection with the provision of the Goods and/or Services and in particular not use any Confidential Information to obtain a commercial, trading or any other advantage; and

11.1.3 upon demand:-

- (a) procure the return to CPI of all items and copies of all or any Confidential Information; and
- (b) expunge all Confidential Information from any computer, word processor or other similar device into which it was programmed; and
- (c) destroy all notes, analyses or memoranda containing or referring to Confidential Information; and
- (d) if so required, furnish to CPI a certificate of a director of the Supplier confirming that to the best of his or her knowledge, information and belief, having made all proper enquiries, the provisions of this Condition 11.1 have been complied with.

- 11.2 To secure the confidentiality attaching to the Confidential Information, the Supplier shall:-

11.2.1 keep separate all Confidential Information and all information generated by the Supplier based on Confidential Information from all other documents and records of the Supplier;

11.2.2 not use, copy, photocopy, reproduce, transform or store any of the Confidential Information in an externally accessible computer or transmit it in any form or by any means whatsoever outside of its usual place of business;

11.2.3 at the request of CPI made at any time, immediately deliver up to CPI all documents and other material in the possession, custody or control of the Supplier (or of any Employee pursuant to

Condition 11.2.4) that bear or incorporate any part or parts of the Confidential Information;

11.2.4 undertake to permit access to the Confidential Information only to those Employees who reasonably need access to such Confidential Information for the purpose of the provision of the Services, and on the conditions that such Employees shall have:

(a) entered into legally binding confidentiality obligations to the Supplier on terms at least equivalent to the restrictions on the use of Confidential Information as set out in these Conditions; and

(b) been informed of CPI's interest in the Confidential Information and the terms of these Conditions, and instructed to treat the Confidential Information as secret and confidential in accordance with the provisions of these Conditions.

11.3 The Supplier warrants to CPI that it shall be responsible for the enforcement of the confidentiality obligations and that it shall procure that all Employees given access to Confidential Information under Condition 11.2.4 shall comply with the provisions of these Conditions.

11.4 Nothing contained in these Conditions shall prevent the Supplier from imparting Confidential Information which it or any company in its Group may be obliged to disclose or make available:

11.4.1 under any applicable rule of law or other governmental regulation of the United Kingdom or any other competent jurisdiction; or

11.4.2 in connection with proceedings before a court of competent jurisdiction in relation to these Conditions or under any court order;

provided that the Supplier shall promptly notify CPI if any Confidential Information is required or requested to be disclosed and, so far as it is permitted by law, seek CPI's approval regarding the manner of such disclosure and the content of any announcement or, at CPI's expense, co-operate with any reasonable action which it may elect to take to challenge the validity of such requirement.

11.5 If any proceedings are commenced or action taken which could result in Confidential Information having to be disclosed, the Supplier shall immediately notify CPI of such proceedings or action in writing and shall take all available steps to resist or avoid such proceedings or action (including all steps that CPI may reasonably request) and keep CPI fully and promptly informed of all matters and developments relating to such proceedings. If the Supplier is obliged to disclose Confidential Information to any third party, such disclosure will only be made to such third party and the Supplier will disclose only the minimum amount of information consistent with satisfying its obligation to such person. Prior to making

any such disclosure, the Supplier will give written notice to CPI of the information it proposes to disclose containing a copy of the proposed disclosure and confirmation that its legal advisers' opinion is that such disclosure is required and the Supplier will take into account any reasonable comments CPI may have in relation to the contents of the proposed disclosure.

- 11.6 The duties of confidentiality set out in this Condition 11 shall survive termination of each respective Contract for the longer of a period either of ten years from the date of its termination, or any period over ten years from the date of its termination that is specified in the Order.
- 11.7 The parties agree that in respect of Confidential Information protected by any executed NDA, the provisions of this Condition 11 shall not apply, and shall not supersede, supplement nor replace the provisions of any executed NDA in respect of that Confidential Information, and that this Condition 11 shall only apply to any such Confidential Information to the extent that such Confidential Information is not already protected by any executed NDA in place between the parties.

## 12. INTELLECTUAL PROPERTY RIGHTS

- 12.1 Unless otherwise agreed in writing in the Order, CPI shall gain no Intellectual Property Rights in the Goods, which shall remain with their respective owner.
- 12.2 Unless otherwise agreed in writing in the Order, the Intellectual Property Rights in any Outputs arising from the performance of the Services shall vest in CPI absolutely, but for the avoidance of doubt, any designs or works created by the Supplier and/or the Employees which are created outside of the performance of the Services, or which are owned by the Supplier or its licensors prior to the date of the applicable Contract, will remain the property of the Supplier or of its licensors (as applicable).
- 12.3 Ownership of all Intellectual Property Rights in the Specification (where the Specification is given to the Supplier by CPI) shall remain at all times with CPI (or with CPI's licensors as applicable), and where the Specification in any Goods has been created by the Supplier for CPI as an Output of any Services, ownership of that Specification shall vest in and remain at all times with CPI. The Supplier shall hold such Specification as CPI's Confidential Information and shall not be permitted to make any further use of it outside of the Contract (either on its own behalf or on behalf of any other person) nor to disclose it to any third party.

- 12.4 The Supplier shall promptly disclose and shall procure that the Employees promptly disclose to CPI's Representative full details of all Outputs created in the course of the provision of the Services in the format made available to the Supplier from time to time by CPI.
- 12.5 The Supplier hereby assigns and shall procure that each of the Employees assigns to CPI (including, to the extent necessary and permissible, by way of future assignment) the copyright and other Intellectual Property Rights in the Outputs which are created by the Supplier and/or the Employees in the performance of the Services or which relate to the Project.
- 12.6 The Supplier shall, and shall procure that the Employees shall:
- 12.6.1 keep all Outputs confidential;
  - 12.6.2 whenever requested to do so by CPI and in any event on the termination of the applicable Contract, promptly to deliver to CPI all correspondence, documents, papers and records on all media (and all copies or abstracts of them), recording or relating to any part of the Outputs and the process of their creation which are in its possession, custody or power;
  - 12.6.3 not register nor attempt to register any of the Intellectual Property Rights in the Outputs, unless instructed in writing to do so by CPI; and
  - 12.6.4 promptly upon demand by CPI to execute all such documents and do all acts as CPI believes are reasonably necessary to confirm that absolute title in all Intellectual Property Rights in the Outputs vests in CPI.
- 12.7 The Supplier warrants to CPI that:
- 12.7.1 it has not given and will not give permission to any third party to use any of the Outputs, nor any of the Intellectual Property Rights in the Outputs;
  - 12.7.2 it is unaware of any use by any third party of any of the Outputs or Intellectual Property Rights in the Outputs; and
  - 12.7.3 the use of the Outputs or the Intellectual Property Rights in the Outputs by CPI will not infringe the rights of any third party.
- 12.8 The Supplier shall procure that each of the Employees waives any moral rights in the Outputs to which it is now or may at any future time be

entitled under Chapter IV of the Copyright Designs and Patents Act 1988 or any similar provisions of law in any jurisdiction, including (but without limitation) the right to be identified, the right of integrity and the right against false attribution, and agrees not to institute, support, maintain or permit any action or claim to the effect that any treatment, exploitation or use of such Outputs or other materials, infringes the Supplier's moral rights.

- 12.9 The Supplier acknowledges that no further remuneration or compensation other than that provided for in these Conditions is or may become due to the Supplier in respect of the performance of its obligations under this Condition 12.
- 12.10 In the event that the Supplier is subject to a claim from any Employees under Section 40 of the Patents Act 1977 (or under any similar statutory provision which may replace or supplement Section 40 of the Patents Act 1977 in the future), the Supplier acknowledges and agrees that it is the applicable employer of the Employees, and agrees that it shall not join CPI as a party to any such claim, nor purport to pass responsibility to CPI for any sums that may be payable to such Employees, nor seek to recover any such sums from CPI.
- 12.11 In the event that any claim or attack is brought or threatened by any third party against the Supplier and/or any Employees in relation to any Intellectual Property Rights in or connected with the Outputs, the Supplier shall immediately notify CPI with full details, and the Supplier shall liaise with CPI in the conduct of its defence (at the Supplier's own cost) and shall not take any steps which in CPI's opinion would prejudice CPI's position in relation to its ownership of the Intellectual Property Rights in the Outputs.

### 13. NON-SOLICITATION

- 13.1 The Supplier covenants with CPI that the Supplier shall not, and shall procure that the Personnel shall not at any time for a period of 6 months after the end of the Contract directly or indirectly:
- 13.1.1 solicit or entice away or seek to entice away or employ or procure to be employed any person who is or has been an employee of CPI throughout the duration of the Contract;
  - 13.1.2 employ or procure to be employed any former employees of CPI who have been employed by CPI in the 12 months prior to the termination date of the Contract and who have had direct dealings with clients of CPI;
  - 13.1.3 solicit or entice away or seek to entice away from doing business with CPI any person, firm, company or organisation who throughout the duration of the Contract was a client of CPI.

13.2 The parties in all respects consider the restrictions contained in this Condition 13 reasonable.

13.3 Without prejudice to Condition 19, the provisions of Conditions 13.1.1, 13.1.2 or 13.1.3 are separate and severable and shall be construed and be capable of enforcement accordingly.

#### 14. NOTICES

14.1 Any notice or other communication given or made under these Conditions shall be in writing and may be sent by email, save in respect of a notice of termination which shall be served under the provisions of Condition 14.2 below. Without affecting the validity of the original notice or communication sent by email, the party who sends such email may, in addition and at its sole discretion, send a paper copy of such communication to the recipient under Condition 14.2.

14.2 Any such notice or other communication shall be sent to the address for service set out in the Order, or where the Order is silent on such matters, to the relevant parties' registered office and, if so addressed, shall be deemed to have been duly given or made as follows:-

14.2.1 if sent by personal delivery, upon delivery at the address of the relevant party;

14.2.2 if sent by first class post, two working days after the date of posting.

14.3 If any notice or other communication would otherwise be deemed to be given or made after 5:00 pm on any working day, such notice or other communication shall be deemed to be given or made at 9:00 am on the next following working day.



15. CONTRACT FORMATION AND ENTIRE AGREEMENT

- 15.1 Without prejudice to Condition 2, and subject to Condition 11.7 and any to prior undertaking, representation, warranty, promise, or assurance made to CPI about the Goods and/or the Services and/or the Outputs by the Supplier, the Contract constitutes the entire and only agreement and understanding between the parties in connection with the provision of the relevant Goods and/or Services under that Contract.
- 15.2 The Supplier acknowledges that it has not entered into the Contract in reliance on any undertaking, representation, warranty, promise, assurance or arrangement of any nature from CPI which is not expressly set out herein.
- 15.3 Nothing in this Condition 15 shall limit or exclude either party's liability for fraud or for fraudulent misrepresentation.

## 16. FORCE MAJEURE

- 16.1 Neither party shall be liable for any delay in performing or failure to perform any of its obligations under these Conditions if such delay or failure results from events or circumstances outside its reasonable control and which it could not have taken reasonable steps to avoid or to mitigate. Such delay or failure shall not constitute a breach of these Conditions where notified to the other party as soon as reasonably practicable and the time for performance shall be extended by a period equivalent to that during which performance is so prevented, for a period of up to one month. For the avoidance of doubt, failures by the Supplier's own suppliers or sub-contractors, and strikes by the Supplier's employees shall not be events or circumstances outside of the Supplier's reasonable control for the purposes of this Condition 16.

## 17. SUCCESSORS AND ASSIGNS / SUB-CONTRACTING

- 17.1 The Contract shall be binding upon, and enure for the benefit of, the parties' successors in title.
- 17.2 The Supplier shall not assign or novate all or any part of the benefit of, or its rights or benefits under, the Contract incorporating these Conditions without the prior written consent of CPI. Any rights which are the subject of a purported assignment in breach of this clause shall be unenforceable unless and until the breach is rectified.
- 17.3 The Supplier shall not sub-contract any of its obligations under the Contract incorporating these Conditions without the prior written consent of CPI (at CPI's sole discretion), and in such circumstances where CPI's consent under this Condition 17.3 is granted, the Supplier agrees that it shall be fully liable to CPI for all acts and / or omissions of the permitted sub-contractor as if such acts and / or omissions were the Supplier's own.

## 18. VAT

- 18.1 All payments to be made pursuant to these Conditions shall (save where otherwise specifically stated) be exclusive of Value Added Tax (if applicable). Any Value Added Tax chargeable in respect of the matters giving rise to such payments shall be added to the amount of, and paid in addition to, them.

## 19. SEVERABILITY

- 19.1 If any wording in any provision of the Contract and/or of these Conditions shall be found by any court or administrative body of competent jurisdiction to be invalid or unenforceable, such wording shall be deemed removed from the relevant provision, and the invalidity or unenforceability of such wording shall not affect the remainder of that provision, nor the remainder of the relevant Contract and/or of these Conditions, and the remaining wording of such provision and all other provisions not affected by such invalidity or unenforceability shall remain in full force and effect.

## 20. WAIVERS AND RELEASES

- 20.1 The rights, powers and remedies conferred on the parties in these Conditions are cumulative and are additional to, and not exclusive of, any rights, powers and remedies provided by law or otherwise available it.
- 20.2 No delay or omission on the part of any party to these Conditions in exercising any right, power or remedy provided by law or under these Conditions shall impair such right, power or remedy or operate as waiver thereof.
- 20.3 The single or partial exercise of any right, power or remedy provided by law or under these Conditions shall not preclude any other or further exercise thereof or the exercise of any other right, power or remedy.
- 20.4 Except as specifically provided in these Conditions, no waiver of any provision of these Conditions shall in any event be effective unless the same shall be in writing, and then such waiver shall be effective only in the specific instance, for the purpose for which the same is given, and such waiver shall not operate as a waiver of any future application of such provision.

## 21. SET-OFF

- 21.1 Any sums credited by or due from CPI to the Supplier may, at any time and from time to time without notice, be applied to and/or set off against any liabilities or obligations of the Supplier to CPI, whether absolute or contingent, due or to become due, direct or indirect, whether under the Contract or otherwise.

## 22. CHANGE OF CONTROL

- 22.1 If at any time whilst the Contract is in force there is a Change of Control of the Supplier, the Supplier shall notify CPI within 14 days of the Change of Control having occurred.
- 22.2 Where CPI believes in its sole discretion that the continuation of the Contract would, as a result of the Change of Control, adversely affect CPI's commercial interest, CPI shall have the right to terminate the Contract forthwith by giving notice to the Supplier, such notice to be served during a period of ninety (90) calendar days from the date on which the notification from the Supplier of the Change of Control is served (for the avoidance of doubt, whether served within the correct period, or served late). After such time CPI's rights to terminate due to a Change of Control under this Condition 22 shall lapse.
- 22.3 For the avoidance of doubt, failure to notify a Change of Control under Condition 22.1 shall be deemed to be a breach which is not capable of remedy of any applicable Contract for the purposes of Condition 10.1.9.

## 23. THIRD PARTY RIGHTS

- 23.1 A person who is not a party to the Contract incorporating these Conditions has no right under the Contracts (Right of Third Parties) Act 1999 to enforce any term of that Contract but this shall not affect any right or remedy of a third party which exists or is available apart from that Act.

## 24. GOVERNING LAW AND JURISDICTION

- 24.1 These Conditions and the Contract incorporating them shall be governed by and construed in accordance with the law of England.
- 24.2 In the event of a dispute between the parties, CPI shall (at its sole discretion) decide whether to have the matter finally resolved under Conditions 24.3 and 24.4. In all other circumstances the parties submit to the exclusive jurisdiction of the English courts.
- 24.3 All disputes arising out of or in connection with these Conditions (or the Contract made pursuant to these Conditions), which are referred to

arbitration under Condition 24.2, shall be finally settled under the Rules of Arbitration of the International Chamber of Commerce by one or more arbitrators appointed in accordance with the said Rules.

24.4 It is agreed that in relation to any dispute referred to arbitration under Condition 24.2:

24.4.1 the tribunal shall include at least one arbitrator who is an expert in the purchasing and use of the Goods and/or Services that are in dispute; and

24.4.2 the place of arbitration shall be Newcastle-upon-Tyne, England; and

24.4.3 the language of arbitration shall be English; and

24.4.4 each party shall bear the costs of arbitration as directed by the arbitrators.

## 6. BINDING OFFER

Tender For: Legal Services Approved Suppliers List.

Tender number:- IS011

<b>Company Name (Lead company if joint bid)</b>	
<b>Registered office address</b>  <b>Postcode</b>	
<b>Company number and VAT number</b>	
<b>Name of main contact</b>	
<b>Address (if different from above)</b>  <b>Postcode</b>	
<b>Telephone number</b>	
<b>Email</b>	
<b>Total Bid Price (including expenses but excluding VAT)</b>	£ Not Applicable
<b>and/or Hourly Rate (if applicable)</b>	
<b>Where did you read about this Tender?</b>	Website: <input type="checkbox"/> Mytenders.org: <input type="checkbox"/> Other: .....

## 1. Declarations Regarding Insolvency and Convictions

Do any of the following circumstances apply to the Company named in this BINDING OFFER (and/or its directors, and/or any other person who has powers of representation, decision or control of such Company)?

**Please circle as applicable:**

- (a) being an individual is bankrupt or has had a receiving order or administration order or bankruptcy restrictions order made against him or has made any composition or arrangement with or for the benefit of his creditors or has made any conveyance or assignment for the benefit of his creditors or appears unable to pay or to have no reasonable prospect of being able to pay, a debt within the meaning of section 268 of the Insolvency Act 1986, or article 242 of the Insolvency (Northern Ireland) Order 1989, or in Scotland has granted a trust deed for creditors or become otherwise apparently insolvent, or is the subject of a petition presented for sequestration of his estate, or is the subject of any similar procedure under the law of any other state; **Yes / No / NA**
- (b) being a partnership constituted under Scots law has granted a trust deed or become otherwise apparently insolvent, or is the subject of a petition presented for sequestration of its estate; **Yes / No / NA**
- (c) being a company or any other entity within the meaning of section 255 of the Enterprise Act 2002 has passed a resolution or is the subject of an order by the court for the company's winding up otherwise than for the purpose of bona fide reconstruction or amalgamation, or has had a receiver, manager or administrator on behalf of a creditor appointed in respect of the company's business or any part thereof or is the subject of the above procedures or is the subject of similar procedures under the law of any other state; **Yes / No / NA**
- (d) has been convicted of a criminal offence relating to the conduct of his business or profession; **Yes / No**
- (e) has committed an act of grave misconduct in the course of his business or profession; **Yes / No**
- (f) has been convicted in any jurisdiction of any criminal offences in relation to: conspiracy; corruption; bribery; fraud; theft; dishonesty; destruction of evidence; money laundering; tax; corporate law; health and safety; corporate manslaughter; environment and environmental protection; consumer protection; or any industry-specific offences; **Yes / No**

**If any answer to 2 (a) to (f) is YES please give full details in the Tender Response including of any court actions and/or industrial tribunal hearings.**

**PLEASE NOTE: CPIIS reserves the right in its sole discretion to disqualify any tender where any YES answer has been given.**

### 3. Declaration of Binding Offer

We have read the documents a), b), c), d), e), f) and g) listed below which we have examined, understand and accept and we offer to supply the goods and/or services specified on the basis set out Paragraph 4 below, at the rates or prices quoted, and we hereby agree that our tender is a legally binding offer, which upon acceptance in writing by CPIIS shall form a legally binding contract between us and CPIIS on the basis set out in Paragraph 4 “Agreed Contract” below.

### 4. Agreed Contract

We agree that this tender and the contract which will result from it, if we are successful, shall be made up of the provisions in the documents listed below:

- a) Invitation to Tender
- b) Instructions to Tenderers
- c) Tender Specification
- d) Binding Offer
- e) Response to Tender (excluding any contractual terms of supply that we submit in or with it, but including any other clarifications to the Response to Tender provided by us at CPIIS’s specific request which are marked by CPIIS as being incorporated into the contract)
- f) The CONTRACTUAL TERMS above
- g) CPIIS Purchase Order

all of which shall apply to the successful tender to the exclusion of any other contractual terms and conditions, including but not limited to any terms and conditions which we purport to apply to our supply of goods and/or services whether in the Response to Tender, or more generally, or otherwise in any way. We agree that any other terms or conditions of contract or any general reservations which we submit or which emanate from us in connection with this tender or with any contract resulting from this tender shall not be applicable to the contract.

Where a model contract is set out in the CONTRACTUAL TERMS we agree that if we are successful with this tender, we shall promptly after the final award of the contract execute such model contract without requesting amendment, the terms of which shall not be expanded upon or further negotiated save in respect of minor matters of commercial or legal inconsequence, or in respect of requirements in the tender documentation which the parties mutually agree require further clarification, and agree that until such model contract is prepared and executed, this tender if accepted by CPIIS shall constitute a binding contract as set out above.

### 5. Law

We agree that any contract that may result from this tender shall be subject to the law of England.

### 6. Confidentiality / No Collusion

We declare that we have abided by the Confidentiality of Tenders / No Collusion requirements set out in the Instructions to Tenderers.



## 7. Offer Validity

All of this BINDING OFFER (including but not limited to the prices quoted) is valid for acceptance and cannot be withdrawn by us for 90 days from the tender return date.

Signed: .....Date: .....

Print Name: .....

Position: .....

Duly authorised to sign tenders for and on behalf of:  
(full legal name of the Tenderer in BLOCK CAPITALS)

.....

Postal Address.

.....

.....

Telephone No .....