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INSTITUTE: IMARTICUS

Machine Learning using Python

Exam - Paper 1

[Time: 4 hrs]

[Total Marks: 50]

Part I: Supervised Learning [Total Marks - 30]

Given is the 'Portugal Bank Marketing' dataset:



Bank client data:

- 1) age (numeric)
- 2) job: type of

job(categorical:"admin.","bluecollar","entrepreneur","housemaid","management","retired","selfemployed","services","student","technician","unempl

- 3) marital: marital status (categorical: "divorced", "married", "single", "unknown"; note: "divorced" means divorced or widowed)
- 4) education: education of individual (categorical:

"basic.4y", "basic.6y", "basic.9y", "high.school", "illiterate", "professional.course", "university.degree", "unknown")

- 5) default: has credit in default? (categorical: "no", "yes", "unknown")
- 6) housing: has housing loan? (categorical: "no", "yes", "unknown")
- 7) loan: has personal loan? (categorical: "no", "yes", "unknown")

Related with the last contact of the current campaign: 8) contact: contact communication type (categorical: "cellular", "telephone")

- 9) month: last contact month of year (categorical: "jan", "feb", "mar", ..., "nov", "dec")
- 10) dayofweek: last contact day of the week (categorical: "mon", "tue", "wed", "thu", "fri")
- 11) duration: last contact duration, in seconds (numeric). Important note: this attribute highly affects the output target (e.g., if duration=0 then y="no"). Yet, the duration is not known before a call is performed. Also, after the end of the call y is obviously known. Thus, this input should only be included for benchmark purposes and should be discarded if the intention is to have a realistic predictive model.

Other attributes:

- 12) campaign: number of contacts performed during this campaign and for this client (numeric, includes last contact)
- 13) pdays: number of days that passed by after the client was last contacted from a previous campaign (numeric; 999 means client was not previously contacted)
- 14) previous: number of contacts performed before this campaign and for this client (numeric)
- 15) poutcome: outcome of the previous marketing campaign (categorical: "failure", "nonexistent", "success") Social and economic context attributes
- 16) emp.var.rate: employment variation rate quarterly indicator (numeric)
- 17) cons.price.idx: consumer price index monthly indicator (numeric)
- 18) cons.conf.idx: consumer confidence index monthly indicator (numeric)
- 19) concavepoints_se: standard error for number of concave portions of the contour
- 20) euribor3m: euribor 3 month rate daily indicator (numeric)
- 21) nr.employed: number of employees quarterly indicator (numeric)

Output variable (desired target):

22) y: has the client subscribed a term deposit? (binary: "yes", "no")

Perform the following tasks: Marks

- Q1. What does the primary analysis of several categorical features reveal? [5]
- Q2. Perform the following Exploratory Data Analysis tasks: a. Missing Value Analysis
- b. Label Encoding wherever required
- c. Selecting important features based on Random Forest
- d. Handling unbalanced data using SMOTE
- e. Standardize the data using the anyone of the scalers provided by sklearn [10]
- Q3. Build the following Supervised Learning models: a. Logistic Regression
- b. AdaBoost
- c. Naïve Bayes
- d. KNN
- e. SVM [10]
- Q4. Tabulate the performance metrics of all the above models and tell which model performs better in predicting if the client will subscribe to term deposit or not

4

PREDICTING TERM DEPOSIT SUBSCRIPTION BY CLIENT



IMPORT LIBRARIES

```
import numpy as np
from sklearn.model_selection import train_test_split,cross_val_score,KFold,GridSearchCV
from sklearn.ensemble import AdaBoostClassifier
from sklearn.tree import DecisionTreeClassifier
from sklearn.ensemble import RandomForestClassifier
from sklearn metrics import classification report, precision recall curve, recall score, roc curve, f1 score, confusion
from scipy.stats import skew
from sklearn import neighbors
from sklearn import metrics
from sklearn.preprocessing import StandardScaler,MinMaxScaler
from sklearn.naive bayes import GaussianNB
from sklearn import preprocessing, svm
from sklearn import tree
import matplotlib.pyplot as plt
from imblearn.over_sampling import SMOTE
import statsmodels.api as smapi
from sklearn.feature_selection import f_classif
from sklearn.linear_model import LogisticRegression
# feature selection
# RFE (recursive feature elimination)
from sklearn.feature selection import RFE
# visualisation
import seaborn as sns
import matplotlib.pyplot as plt
import pylab
import warnings
warnings.filterwarnings('ignore')
```

READ DATA

b	oank.	head	()															
	age		job	marital	education	default	housing	loan	contact	month	day_of_	_week	0	campaign	n pdays	previou	us poutc	ome e
0	56	hous	emaid	married	basic.4y	no	no	no	telephone	may		mon		1	999		0 nonexi	stent
1	57	se	ervices	married	high.school	unknown	no	no	telephone	may		mon		1	999		0 nonexi	stent
2	37	se	ervices	married	high.school	no	yes	no	telephone	may		mon		1	999		0 nonexi	stent
3	40	â	admin.	married	basic.6y	no	no	no	telephone	may		mon		1	999		0 nonexi	stent
4	56	se	ervices	married	high.school	no	no	yes	telephone	may		mon		1	999		0 nonexi	stent
4			columns															
4	oank.	× 21 c	()	ob mar	ital	education	default	housi	ng Ioan	contact	month	day_o	f_wee	∍k c	ampaign	pdays	previous	'
b	oank.	tail	()	ob mar	i tal ied profess		default		n g Ioan es no	contact	month nov	day_o		• k c .	ampaign 1	pdays 999		pout
4 b	oank.	tail age	() jo	bb mar ed marr e- marr		ional.course	no	у				day_o	1				0	pout none;
41 41	oank .	tail age	() jo retire blu	bb mar ed marr e- ar	ied profess	ional.course	no	У	es no	cellular	nov	day_o	1	fri	1	999	0	pout none:
41 41 41	oank . 1183 1184	tail age 73 46 56	() jet retire blu coll	ob mar ed marr e- ar marr ed marr	ied profess ied profess ied unive	ional.course	no	у	es no no no	cellular	nov	day_o	1	fri	1	999	0 0	pout none:

EXTRACT DATA INFORMATION

```
In [6]:
          len(bank.columns)
Out[6]: 21
In [7]:
          bank.shape
Out[7]: (41188, 21)
        - We have 41188 rows and 21 columns
In [8]:
          bank.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 41188 entries, 0 to 41187
         Data columns (total 21 columns):
          #
              Column
                                Non-Null Count Dtype
                                -----
          0
              age
                                41188 non-null int64
          1
                                41188 non-null object
              iob
          2
              marital
                                41188 non-null
                                                  object
          3
                                41188 non-null object
              education
          4
              default
                                41188 non-null object
          5
                                41188 non-null
              housing
                                                 object
          6
              loan
                                41188 non-null
          7
                                41188 non-null
              contact
                                                 object
          8
              month
                                41188 non-null
                                                  object
              day of week
                                41188 non-null
                                                  object
          10
              duration
                                41188 non-null
                                                  int64
          11
              campaign
                                41188 non-null
                                                 int64
          12 pdays
                                41188 non-null int64
          13
                                41188 non-null
              previous
                                                  int64
          14
              poutcome
                                41188 non-null
                                                  object
          15
              emp.var.rate
                                41188 non-null float64
          16
              cons.price.idx 41188 non-null float64
          17
              cons.conf.idx
                                41188 non-null
                                                  float64
          18
              euribor3m
                                41188 non-null
                                                  float64
          19
             nr.employed
                                41188 non-null float64
          20 y
                                41188 non-null object
         dtypes: float64(5), int64(5), object(11)
         memory usage: 6.6+ MB
In [9]:
          bank.describe()
                               duration
                                           campaign
                                                          pdays
                                                                     previous
                                                                              emp.var.rate
                                                                                          cons.price.idx
                                                                                                      cons.conf.idx
                                                                                                                      euribor3m
                                                                                                                                 nr.emp
Out[9]:
                      age
         count 41188.00000 41188.000000
                                       41188.000000
                                                    41188.000000
                                                                 41188.000000 41188.000000
                                                                                          41188.000000
                                                                                                       41188.000000
                                                                                                                   41188.000000
                                                                                                                                41188.0
                  40.02406
         mean
                             258.285010
                                           2.567593
                                                      962.475454
                                                                    0.172963
                                                                                 0.081886
                                                                                             93.575664
                                                                                                         -40.502600
                                                                                                                       3.621291
                                                                                                                                 5167.0
                  10.42125
                             259.279249
                                           2.770014
                                                      186.910907
                                                                     0.494901
                                                                                 1.570960
                                                                                              0.578840
                                                                                                           4.628198
                                                                                                                       1.734447
                                                                                                                                   72.2
                  17.00000
                               0.000000
                                           1.000000
                                                        0.000000
                                                                    0.000000
                                                                                 -3.400000
                                                                                             92.201000
                                                                                                         -50.800000
                                                                                                                       0.634000
                                                                                                                                 4963.6
          min
                             102.000000
          25%
                  32.00000
                                           1.000000
                                                      999.000000
                                                                    0.000000
                                                                                -1.800000
                                                                                             93.075000
                                                                                                         -42.700000
                                                                                                                       1.344000
                                                                                                                                 5099 1
          50%
                  38.00000
                             180.000000
                                           2.000000
                                                      999.000000
                                                                     0.000000
                                                                                 1.100000
                                                                                             93.749000
                                                                                                         -41.800000
                                                                                                                       4.857000
                                                                                                                                 5191.0
          75%
                  47.00000
                             319.000000
                                                                    0.000000
                                                                                 1.400000
                                                                                             93.994000
                                                                                                         -36.400000
                                                                                                                                 5228.1
                                           3.000000
                                                      999.000000
                                                                                                                       4.961000
```

'cons.conf.idx', 'euribor3m', 'nr.employed', 'y'],

dtype='object')

CHECK FOR DATA TYPES

4918.000000

56 000000

In [10]: bank.dtypes

7.000000

1.400000

94 767000

-26.900000

999.000000

5.045000

5228.1

Out[10]: age int64

98.00000

max

```
iob
                   object
marital
                  object
                 object
education
default
                   object
housing
                  obiect
                  object
loan
                  object
object
contact
month
             object
day of week
                   int64
duration
campaign
                    int64
                   int64
pdays
previous
                   int64
poutcome object
emp.var.rate float64
cons.price.idx float64
cons.conf.idx
                 float64
                  float64
euribor3m
nr.employed
                  float64
                   object
dtype: object
```

PRINT UNIQUE VALUES OF DATA WITH DATA TYPES

```
In [11]:
         def checkuniquevalues(data,cols):
             for c in cols:
                print("Column name:",c,data[c].dtypes)
                print(pd.unique(data[c]))
                print("-----
In [12]:
         checkuniquevalues(bank,bank.columns)
        Column name: age int64
        [56 57 37 40 45 59 41 24 25 29 35 54 46 50 39 30 55 49 34 52 58 32 38 44
         42 60 53 47 51 48 33 31 43 36 28 27 26 22 23 20 21 61 19 18 70 66 76 67
         73 88 95 77 68 75 63 80 62 65 72 82 64 71 69 78 85 79 83 81 74 17 87 91
         86 98 94 84 92 89]
        Column name: job object
        ['housemaid' 'services' 'admin.' 'blue-collar' 'technician' 'retired' 
'management' 'unemployed' 'self-employed' 'unknown' 'entrepreneur'
        Column name: marital object
        ['married' 'single' 'divorced' 'unknown']
        Column name: education object
        ['basic.4y' 'high.school' 'basic.6y' 'basic.9y' 'professional.course'
         'unknown' 'university.degree' 'illiterate']
         -----
        Column name: default object
        ['no' 'unknown' 'yes']
        . . .
        Column name: housing object
        ['no' 'yes' 'unknown']
         -----
        Column name: loan object
        ['no' 'yes' 'unknown']
        Column name: contact object
        ['telephone' 'cellular']
         -----
        Column name: month object
        ['may' 'jun' 'jul' 'aug' 'oct' 'nov' 'dec' 'mar' 'apr' 'sep']
        Column name: day of week object
        ['mon' 'tue' 'wed' 'thu' 'fri']
         Column name: duration int64
        [ 261 149 226 ... 1246 1556 1868]
        Column name: campaign int64
        [ 1 2 3 4 5 6 7 8 9 10 11 12 13 19 18 23 14 22 25 16 17 15 20 56
         39 35 42 28 26 27 32 21 24 29 31 30 41 37 40 33 34 43]
        Column name: pdays int64
        [999 6 4 3 5 1 0 10 7 8 9 11 2 12 13 14 15 16
```

```
21 17 18 22 25 26 19 27 20]
Column name: previous int64
[0 1 2 3 4 5 6 7]
Column name: poutcome object
['nonexistent' 'failure' 'success']
Column name: emp.var.rate float64
[ 1.1  1.4 -0.1 -0.2 -1.8 -2.9 -3.4 -3. -1.7 -1.1]
Column name: cons.price.idx float64
[93.994 94.465 93.918 93.444 93.798 93.2 92.756 92.843 93.075 92.893
92.963 92.469 92.201 92.379 92.431 92.649 92.713 93.369 93.749 93.876
94.055 94.215 94.027 94.199 94.601 94.767]
Column name: cons.conf.idx float64
[-36.4 -41.8 -42.7 -36.1 -40.4 -42. -45.9 -50. -47.1 -46.2 -40.8 -33.6 -31.4 -29.8 -26.9 -30.1 -33. -34.8 -34.6 -40. -39.8 -40.3 -38.3 -37.5
-49.5 -50.81
Column name: euribor3m float64
[4.857 4.856 4.855 4.859 4.86 4.858 4.864 4.865 4.866 4.967 4.961 4.959
4.958 4.96 4.962 4.955 4.947 4.956 4.966 4.963 4.957 4.968 4.97 4.965
4.964 5.045 5. 4.936 4.921 4.918 4.912 4.827 4.794 4.76 4.733 4.7
4.663 4.592 4.474 4.406 4.343 4.286 4.245 4.223 4.191 4.153 4.12 4.076
4.021 3.901 3.879 3.853 3.816 3.743 3.669 3.563 3.488 3.428 3.329 3.282
3.053 1.811 1.799 1.778 1.757 1.726 1.703 1.687 1.663 1.65 1.64 1.629
1.614 1.602 1.584 1.574 1.56 1.556 1.548 1.538 1.531 1.52 1.51 1.498
1.483 1.479 1.466 1.453 1.445 1.435 1.423 1.415 1.41 1.405 1.406 1.4
1.392 1.384 1.372 1.365 1.354 1.344 1.334 1.327 1.313 1.299 1.291 1.281
1.266 1.25 1.244 1.259 1.264 1.27 1.262 1.26 1.268 1.286 1.252 1.235
1.224 1.215 1.206 1.099 1.085 1.072 1.059 1.048 1.044 1.029 1.018 1.007
0.996 0.979 0.969 0.944 0.937 0.933 0.927 0.921 0.914 0.908 0.903 0.899
0.884 0.883 0.881 0.879 0.873 0.869 0.861 0.859 0.854 0.851 0.849 0.843
0.838 0.834 0.829 0.825 0.821 0.819 0.813 0.809 0.803 0.797 0.788 0.781
0.778 \ 0.773 \ 0.771 \ 0.77 \ \ 0.768 \ 0.766 \ 0.762 \ 0.755 \ 0.749 \ 0.743 \ 0.741 \ 0.739
0.75 \quad 0.753 \ 0.754 \ 0.752 \ 0.744 \ 0.74 \quad 0.742 \ 0.737 \ 0.735 \ 0.733 \ 0.73 \quad 0.731
0.728 \ 0.724 \ 0.722 \ 0.72 \ 0.719 \ 0.716 \ 0.715 \ 0.714 \ 0.718 \ 0.721 \ 0.717 \ 0.712
0.71 0.709 0.708 0.706 0.707 0.7 0.655 0.654 0.653 0.652 0.651 0.65
0.649 0.646 0.644 0.643 0.639 0.637 0.635 0.636 0.634 0.638 0.64 0.642
0.645 0.659 0.663 0.668 0.672 0.677 0.682 0.683 0.684 0.685 0.688 0.69
0.692 0.695 0.697 0.699 0.701 0.702 0.704 0.711 0.713 0.723 0.727 0.729
0.732 0.748 0.761 0.767 0.782 0.79 0.793 0.802 0.81 0.822 0.827 0.835
0.84 0.846 0.87 0.876 0.885 0.889 0.893 0.896 0.898 0.9 0.904 0.905
0.895 0.894 0.891 0.89 0.888 0.886 0.882 0.88 0.878 0.877 0.942 0.953
0.956 0.959 0.965 0.972 0.977 0.982 0.985 0.987 0.993 1. 1.008 1.016
1.025 1.032 1.037 1.043 1.045 1.047 1.05 1.049 1.046 1.041 1.04 1.039
1.035 1.03 1.031 1.028]
Column name: nr.employed float64
[5191. 5228.1 5195.8 5176.3 5099.1 5076.2 5017.5 5023.5 5008.7 4991.6
4963.61
Column name: y object
['no' 'yes']
----
```

- Observed that no inappropriate data types found in above data.
- Also no inappropriate symbols found in data.

CHECK FOR MISSING VALUES

```
campaign
pdays
                  0
previous
                  0
poutcome
                  0
emp.var.rate
                  0
cons.price.idx
                  0
cons.conf.idx
                  0
euribor3m
                  0
nr.employed
                  0
                  0
dtype: int64
```

SPLIT COLUMNS

```
In [14]:
          def splitcols(data):
              nc=data.select dtypes(exclude='object').columns.values
              fc=data.select_dtypes(include='object').columns.values
              return(nc,fc)
In [15]:
          numeric cols, factor cols=splitcols(bank)
In [16]:
          numeric cols
Out[16]: array(['age', 'duration', 'campaign', 'pdays', 'previous', 'emp.var.rate',
                 'cons.price.idx', 'cons.conf.idx', 'euribor3m', 'nr.employed'],
               dtype=object)
In [17]:
          factor cols
Out[17]: array(['job', 'marital', 'education', 'default', 'housing', 'loan',
                 'contact', 'month', 'day_of_week', 'poutcome', 'y'], dtype=object)
```

CHECK FOR ZEROS

```
In [18]:
          bank[numeric_cols][bank[numeric_cols]==0].count()
                               0
Out[18]: age
         duration
                               4
                               0
         campaign
         pdays
                              15
                           35563
         previous
         emp.var.rate
                               0
         cons.price.idx
                               0
         cons.conf.idx
                               0
         euribor3m
                               0
         nr.employed
                               0
         dtype: int64
```

- * Duration has zeros but it indicates that this attribute highly affects the output target (e.g., if duration=0 then y="no"). Yet, the duration is not known before a call is performed. Also, after the end of the call y is obviously known. Thus, this input should only be included for mbenchmark purposes and should be discarded if the intention is to have a realistic predictive model.
- * We will not delete the zeros or neither replace those in this column duration
- * pdays column has zero values but those denote that its been 0 days until the client has been contacted so we decide not to delete or replace these zeros in this column pdays
- * For previous column the zero indicates those many contacts have been performed before the campaign here more count of 0 contacts performed is been observed which is helpful data for prediction so lets keep zeros in this data as it is without deleting or replacing it

CHECK FOR SINGULARITY AND DATA IMBALANCE IN DATA

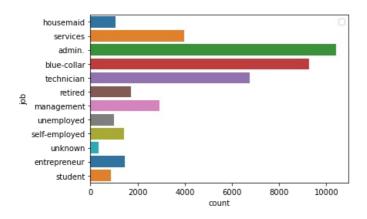
In [20]:

checksingularity(bank,factor_cols)

No handles with labels found to put in legend.

Column name : job

admin. 25.303486 blue-collar 22.467709 technician 16.371273 services 9.636302 management 7.099155 4.175974 retired entrepreneur 3.535010 self-employed 3.450034 housemaid 2.573565 2.461882 unemployed student 2.124405 0.801204 unknown Name: job, dtype: float64

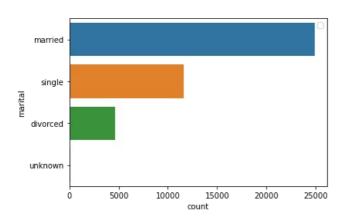


No handles with labels found to put in legend.

Column name : marital

married 60.522482 single 28.085850 divorced 11.197436 unknown 0.194231

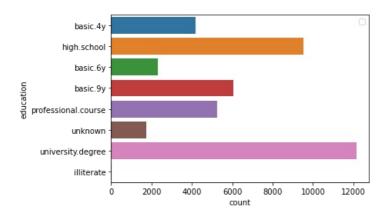
unknown 0.194231 Name: marital, dtype: float64



No handles with labels found to put in legend.

Column name : education

university.degree 29.542585 high.school 23.101389 basic.9y 14.676605 12.729436 professional.course basic.4y 10.138875 basic.6y 5.564728 unknown 4.202680 illiterate 0.043702 Name: education, dtype: float64

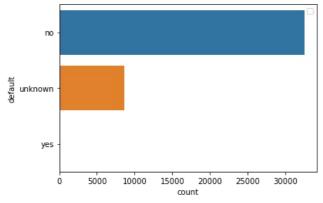


No handles with labels found to put in legend.

Column name : default

no 79.120132 unknown 20.872584 yes 0.007284

Name: default, dtype: float64

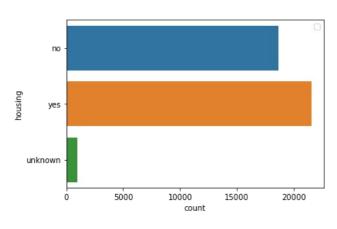


No handles with labels found to put in legend.

Column name : housing

yes 52.384190 no 45.212198 unknown 2.403613

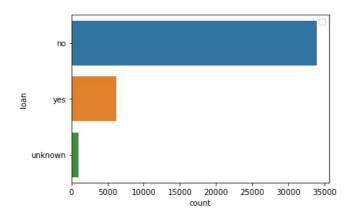
Name: housing, dtype: float64



Column name : loan

82.426920 no yes 15.169467 unknown 2.403613 Name: loan, dtype: float64

No handles with labels found to put in legend.

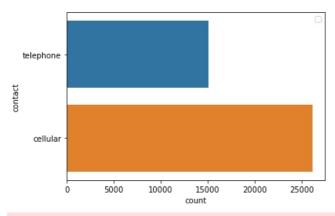


No handles with labels found to put in legend.

Column name : contact

cellular 63.474798 telephone 36.525202

Name: contact, dtype: float64

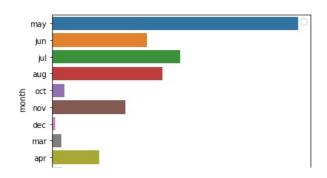


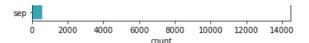
No handles with labels found to put in legend.

Column name : month

may 33.429640 17.417694 jul aug 14.999514 12.911528 jun nov 9.956784 6.390211 apr oct 1.743226 1.383898 sep mar 1.325629 0.441876 dec

Name: month, dtype: float64



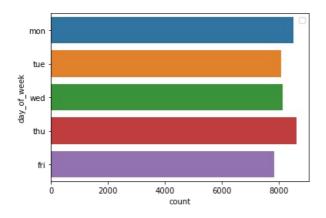


No handles with labels found to put in legend.

Column name : day_of_week

thu 20.935709 mon 20.671069 wed 19.748470 tue 19.641643 fri 19.003108

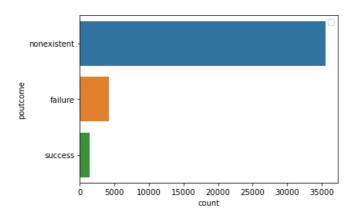
Name: day_of_week, dtype: float64



No handles with labels found to put in legend.

Column name : poutcome

nonexistent 86.343110 failure 10.323395 success 3.333495 Name: poutcome, dtype: float64

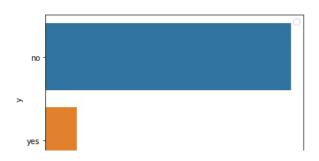


No handles with labels found to put in legend.

Column name : y

no 88.734583 yes 11.265417

Name: y, dtype: float64



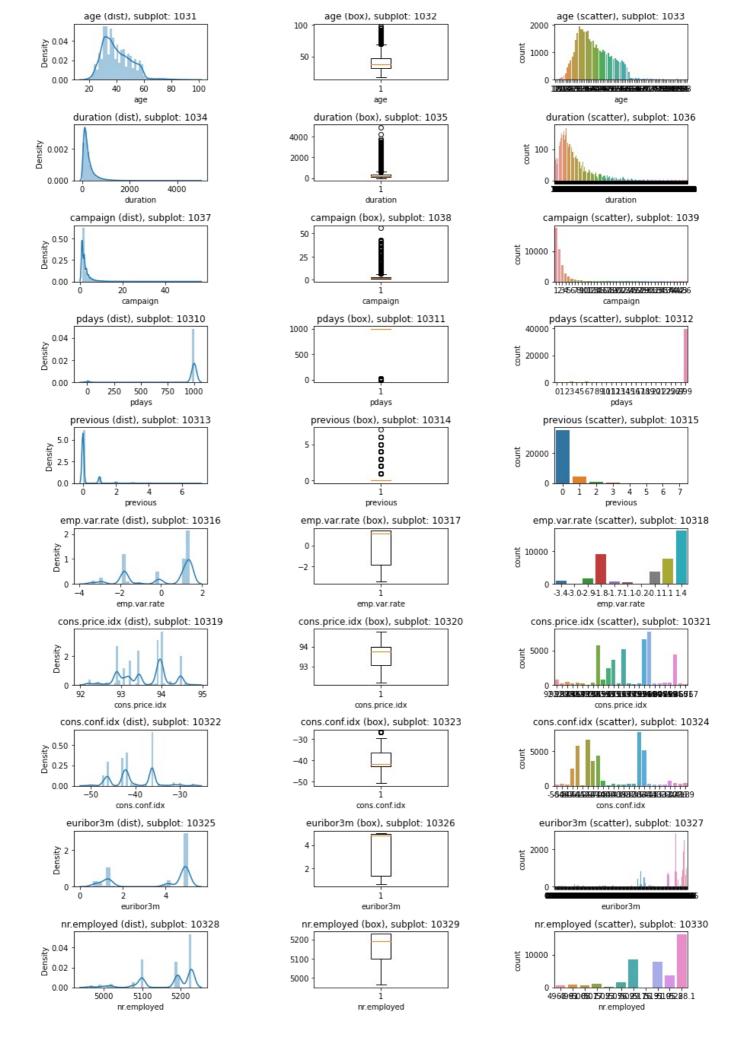
.....

- * Looking to the percentage of contribution of every attribute to the column there are multiple atrributes that need to be deleted and has no importance in the overall data
- * Also target column data imbalance is observed as the number of clients not subscribing to term deposit are more in number than those subscribing.

EXPLORATORY DATA ANALYSIS

LETS ANALYSE NUMERIC DATA

```
In [21]:
          len(numeric cols)
Out[21]: 10
In [22]:
          # Numerical Data
          features_num = numeric_cols
          # plot Numerical Data
          a = 10 # number of rows
          b = 3 # number of columns
          c = 1 # initialize plot counter
          fig = plt.figure(figsize=(14,22))
          for i in features num:
              plt.subplot(a, b, c)
              plt.title('{} (dist), subplot: {}{}{}'.format(i, a, b, c))
              plt.subplots_adjust(left=0.1,
                              bottom=0.1,
                               right=0.9,
                               top=0.9,
                              wspace=0.8,
                              hspace=0.8)
              plt.xlabel(i)
              sns.distplot(bank[i])
              c = c + 1
              plt.subplot(a, b, c)
              plt.title('{} (box), subplot: {}{}{}'.format(i, a, b, c))
              plt.subplots_adjust(left=0.1,
                              bottom=0.1,
                               right=0.9,
                               top=0.9,
                               wspace=0.8
                              hspace=0.8)
              plt.xlabel(i)
              plt.boxplot(x = bank[i])
              c = c + 1
              plt.subplot(a, b, c)
              plt.title('{} (scatter), subplot: {}{}{}'.format(i, a, b, c))
              plt.subplots_adjust(left=0.1,
                              bottom=0.1,
                               right=0.9,
                               top=0.9,
                               wspace=0.8,
                              hspace=0.8)
              plt.xlabel(i)
              sns.countplot(data = bank, x = bank[i])
              c = c + 1
          plt.show()
```

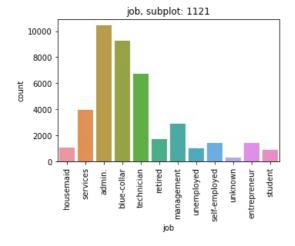


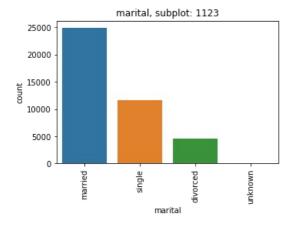
- Few outliers and skewness observed in above columns

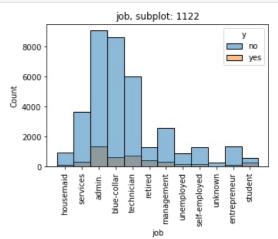
```
In [23]: len(factor_cols)
```

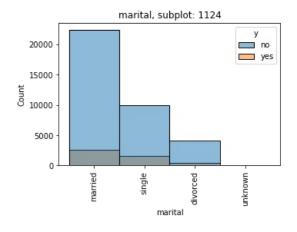
Out[23]: 11

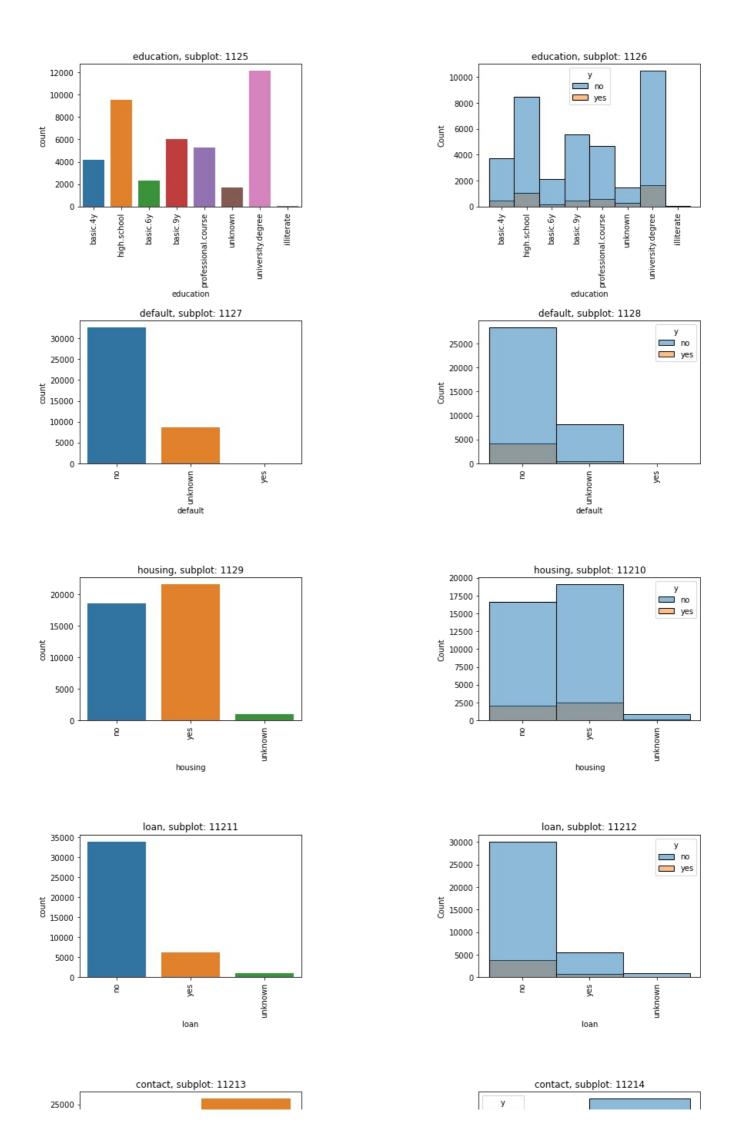
```
In [24]:
          # Categorical Data
          features_cat = factor_cols
          # Categorical Data
          a = 11 # number of rows
          b = 2 # number of columns
          c = 1 # initialize plot counter
          fig = plt.figure(figsize=(14,10))
          for i in features_cat:
              plt.subplot(a, b, c)
              plt.title('{}, subplot: {}{}{}'.format(i, a, b, c))
              plt.subplots_adjust(left=0.1,
                              bottom=0.1,
                              right=0.9,
                              top=5,
                              wspace=0.8,
                              hspace=0.8)
              plt.xticks(rotation=90,size=10)
              plt.xlabel(i)
              sns.countplot(bank[i])
              c = c + 1
              plt.subplot(a, b, c)
              plt.title('{}, subplot: {}{}{}'.format(i, a, b, c))
              plt.subplots_adjust(left=0.1,
                              bottom=0.1,
                              right=0.9,
                              top=5,
                              wspace=0.8,
                              hspace=0.8)
              plt.xticks(rotation=90,size=10)
              plt.xlabel(i)
              sns.histplot(x=bank[i],hue=bank['y'])
              c = c + 1
          plt.show()
```

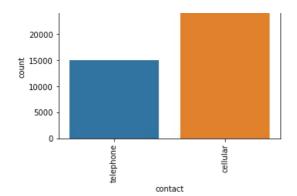


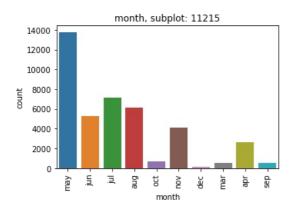


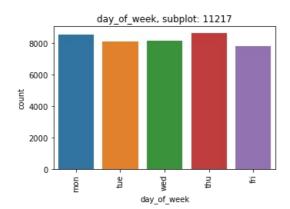


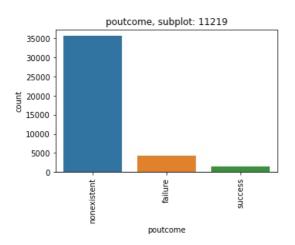


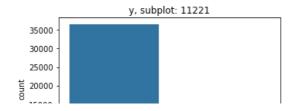


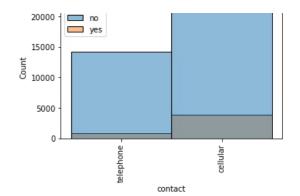


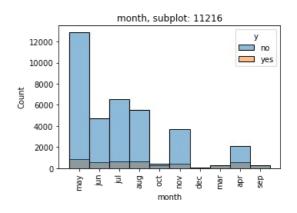


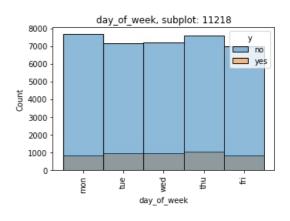


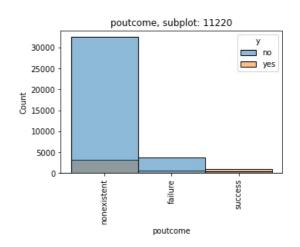


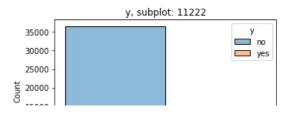


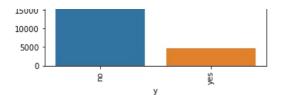


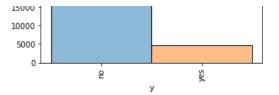






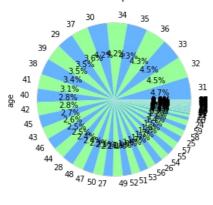




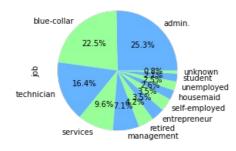


```
for c in bank.columns:
    plt.figure(figsize=(4,4))
    bank[c].value_counts().plot.pie(autopct='%1.1f%', colors = ['#66b3ff','#99ff99'])
    plt.title("Pie Chart of Response Status", fontdict={'fontsize': 14})
    plt.tight_layout()
```

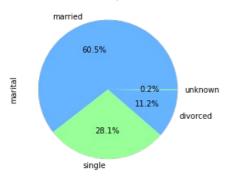
Pie Chart of Response Status



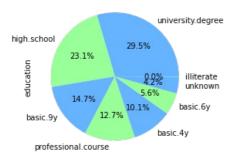
Pie Chart of Response Status



Pie Chart of Response Status



Pie Chart of Response Status

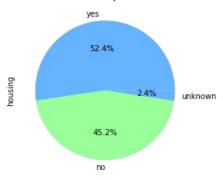


Pie Chart of Response Status

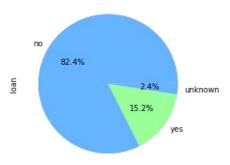




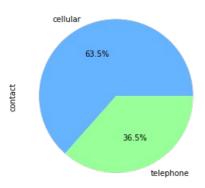
Pie Chart of Response Status



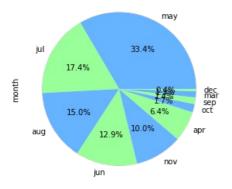
Pie Chart of Response Status



Pie Chart of Response Status

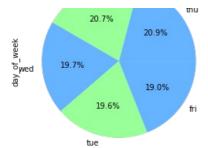


Pie Chart of Response Status

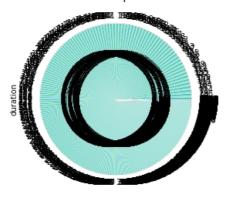


Pie Chart of Response Status

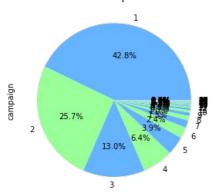




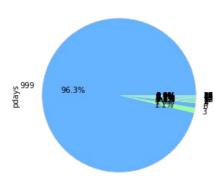
Pie Chart of Response Status



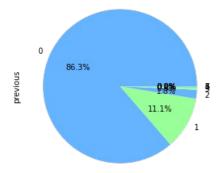
Pie Chart of Response Status



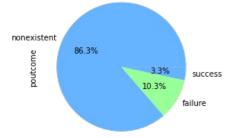
Pie Chart of Response Status



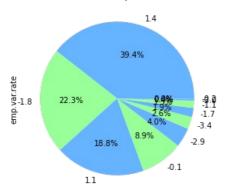
Pie Chart of Response Status



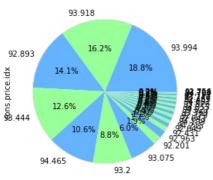
Pie Chart of Response Status



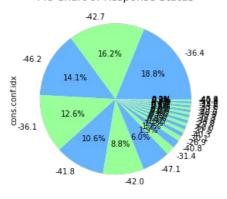
Pie Chart of Response Status



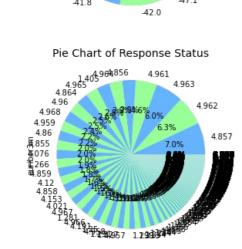
Pie Chart of Response Status



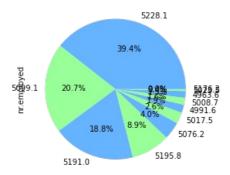
Pie Chart of Response Status



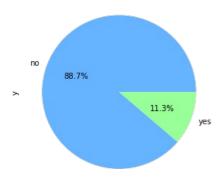
Pie Chart of Response Status



Pie Chart of Response Status



Pie Chart of Response Status



- Maximum people subscribe to term deposit who have admin job, who are married,educated from university college,who are non defaulters,who have house ,who have not taken loan.¶
- Also subscribers are from the people who are contacted via cells,in month of may,mostly on thursday with nonexistant poutcome

CHECK MULTICOLINARITY

```
In [26]:
         # select few attributes
         # correlation - target yes
         dfTermDepositY = df_bank[(df_bank['y'] == 'yes')]
         dfTermDepositYCorr = dfTermDepositY.drop(["y"], axis=1).corr()
         # correlation - target no
dfTermDepositN = df_bank[(df_bank['y'] == 'no')]
         dfTermDepositNCorr = dfTermDepositN.drop(["y"], axis=1).corr()
         # SUBPLOTS
         fig = plt.figure(figsize=(12,6))
         plt.subplot(121) # subplot 1 - target yes
         plt.title('TermDepositY.corr(), subplot: 121')
         sns.heatmap(dfTermDepositYCorr, annot=True, fmt='.2f', square=True, cmap = 'Reds_r')
         plt.subplot(122) # subplot 2 - target no
         plt.title('TermDepositN.corr(), subplot: 122')
sns.heatmap(dfTermDepositNCorr, annot=True, fmt='.2f', square=True, cmap = 'Blues_r')
         plt.show()
```

```
TermDepositY.corr(), subplot: 121
                                                                                                         TermDepositN.corr(), subplot: 122
                                                                                 -0.8
                                                                                                                                                                     0.8
           age -1.00-0.06-0.01-0.060.07-0.08-0.020.14-0.09-0.11
                                                                                               age -1.00 0.00 0.01 -0.01-0.00 0.03 0.01 0.12 0.04 0.02
                -0.06<mark>1.00</mark> 0.16 0.24 <mark>-0.23</mark> 0.50 0.24-0.14 0.50 0.48
                                                                                                      0.00 <mark>1.00</mark>-0.08-0.01-0.000.00 0.02 0.00 0.01-0.00
                                                                                 - 0.6
                                                                                         duration
                                                                                                                                                                     0.6
                -0.01 0.16 <mark>1.00</mark> 0.11 -0.10 0.22 0.12 -0.04 0.21 0.2
                                                                                                     0.01-0.08<mark>1.00</mark> 0.03-0.070.13 0.12-0.010.12 0.13
                                                                                        campaign
         pdays -0.06 0.24 0.11 1.00 -0.73 0.28 -0.06-0.17 0.36 0.45
                                                                                                      0.01-0.010.03 <mark>1.00-</mark>0.43 0.19 0.09-0.03 0.20 0.2
                                                                                                                                                                     0.4
     previous -0.07-0.23-0.10-0.731.00-0.28 0.09 0.13-0.39-0.49
                                                                                                      0.00-0.00-0.07-0.43<mark>1.00</mark>-0.42-0.27-0.14-0.44-0.46
                -0.08 0.50 0.22 0.28 <mark>-0.28</mark> 1.00 0.66<mark>-0.27</mark> 0.93 0.79
                                                                                                      0.03 0.00 0.13 0.19 0.42 1.00 0.80 0.32 0.98 0.92
                                                                                                                                                                     0.2
cons.price.idx -0.02 0.24 0.12 -0.06 0.09 0.66 1.00 -0.33 0.41 0.1
                                                                                                      0.01 0.02 0.12 0.09 0.27 0.80 1.00 0.15 0.73 0.59
                                                                                   cons.price.idx -
```

-1.0

-1.0

```
cons.conf.idx -0.14-0.14-0.04-0.170.13-0.27-0.331.00-0.12-0.20
                                                                                           -rogns.conf.idx -0.12 0.00-0.01-0.03-0.14 0.32 0.15 1.00 0.39 0.21
                  -0.09 0.50 0.21 0.36 0.39 0.93 0.41 0.12 1.00 0.92
                                                                                                euribor3m -0.04 0.01 0.12 0.20-0.44 0.98 0.73 0.39 1.00 0.95
   euribor3m
                                                                                           -0.4
nr.employed
                                                                                                                                                                                      -0.2
 nr.employed -0.11 0.48 0.20 0.45 -0.49 0.79
                                                                                                               0.02-0.000.13 0.24-0.46 0.92 0.59 0.21 0.95 1.00
                                      pdays
                                                                                                                                  pdays
                                                  emp.var.rate
                                                                                                                            campaign
                                                                                                                                              emp.var.rate
                                campaign
                                                         cons.price.idx
                                                              cons.conf.idx
                                                                           nr.employed
                                                                                                                                                     cons.price.idx
                                                                                                                                                                                      -0.4
                                                                                                                                                           cons.conf
```

```
In [27]:
    plt.figure(figsize=(10,5))
    sns.heatmap(bank.corr(),annot = True,cmap='RdYlGn')
```

Out[27]: <AxesSubplot:>



- * Highly correlated columns are emp.var.rate and cons.price.idx , euribor3m and emp.var.rate, nr.employed and emp.var.rate, nr.employed and euribor3m, cons.price.idx and euribor3m
- * We can say overall columns haing multicolinearity to be removed are euribor3m,nr.employed,cons.price.idx

```
In [28]:
          cor matrix = bank.corr().abs()
          print(cor matrix)
                                                                    previous
                                    duration
                                               campaign
                                                             pdays
                               age
                          1.000000
                                    0.000866
                                               0.004594
                                                          0.034369
                                                                    0.024365
         age
         duration
                          0.000866
                                    1.000000
                                               0.071699
                                                          0.047577
                                                                    0.020640
                          0.004594
                                    0.071699
                                               1.000000
                                                          0.052584
                                                                    0.079141
         campaign
                          0.034369
                                    0.047577
                                               0.052584
                                                          1.000000
         pdays
                          0.024365
                                    0.020640
                                               0.079141
                                                          0.587514
                                                                    1.000000
         previous
                          0.000371
                                    0.027968
                                               0.150754
                                                          0.271004
                                                                    0.420489
         emp.var.rate
         cons.price.idx 0.000857
                                    0.005312
                                               0.127836
                                                          0.078889
                                                                    0.203130
         cons.conf.idx
                          0.129372
                                    0.008173
                                               0.013733
                                                          0.091342
                                                                    0.050936
         euribor3m
                          0.010767
                                    0.032897
                                               0.135133
                                                          0.296899
                                                                    0.454494
         nr.employed
                          0.017725
                                    0.044703
                                               0.144095
                                                          0.372605
                                                                    0.501333
                                         cons.price.idx
                                                          cons.conf.idx
                                                                         euribor3m
                          emp.var.rate
                              0.000371
                                               0.000857
                                                               0.129372
                                                                          0.010767
         age
         duration
                              0.027968
                                               0.005312
                                                               0.008173
                                                                          0.032897
                              0.150754
                                               0.127836
                                                               0.013733
         campaign
                                                                          0.135133
         pdays
                              0.271004
                                               0.078889
                                                               0.091342
                                                                          0.296899
         previous
                              0.420489
                                               0.203130
                                                               0.050936
                                                                          0.454494
         emp.var.rate
                              1.000000
                                               0.775334
                                                               0.196041
                                                                          0.972245
         cons.price.idx
                              0.775334
                                               1.000000
                                                               0.058986
                                                                          0.688230
         cons.conf.idx
                              0.196041
                                               0.058986
                                                               1.000000
                                                                          0.277686
         euribor3m
                              0.972245
                                               0.688230
                                                               0.277686
                                                                          1.000000
         nr.employed
                              0.906970
                                               0.522034
                                                               0.100513
                                                                          0.945154
                          nr.employed
         age
                             0.017725
         duration
                             0.044703
         campaign
                             0.144095
         pdays
                             0.372605
         previous
                             0.501333
```

```
      emp.var.rate
      0.906970

      cons.price.idx
      0.522034

      cons.conf.idx
      0.100513

      euribor3m
      0.945154

      nr.employed
      1.000000
```

```
In [29]:
          upper_tri = cor_matrix.where(np.triu(np.ones(cor_matrix.shape),k=1).astype(np.bool))
          print(upper_tri)
                                                      pdays previous emp.var.rate \
                              duration campaign
                          NaN
                              0.000866
                                         0.004594
                                                   0.034369
         age
                                                             0.024365
                                                                            0.000371
         duration
                          NaN
                                    NaN
                                         0.071699
                                                   0.047577
                                                             0.020640
                                                                            0.027968
         campaign
                          NaN
                                    NaN
                                              NaN 0.052584
                                                             0.079141
                                                                            0.150754
         pdays
                          NaN
                                    NaN
                                              NaN
                                                        NaN
                                                             0.587514
                                                                            0.271004
                         NaN
                                    NaN
                                              NaN
                                                        NaN
                                                                  NaN
                                                                            0.420489
         previous
         emp.var.rate
                          NaN
                                    NaN
                                              NaN
                                                        NaN
                                                                  NaN
                                                                                NaN
         cons.price.idx NaN
                                    NaN
                                              NaN
                                                        NaN
                                                                  NaN
                                                                                 NaN
         cons.conf.idx
                         NaN
                                    NaN
                                              NaN
                                                        NaN
                                                                  NaN
                                                                                 NaN
         euribor3m
                         NaN
                                    NaN
                                              NaN
                                                        NaN
                                                                  NaN
                                                                                 NaN
         nr.employed
                         NaN
                                    NaN
                                              NaN
                                                        NaN
                                                                  NaN
                                                                                NaN
                          cons.price.idx cons.conf.idx euribor3m nr.employed
         age
                               0.000857
                                               0.129372
                                                          0.010767
                                                                       0.017725
                                                                       0.044703
                                               0.008173
                                                          0.032897
         duration
                               0.005312
         campaign
                               0.127836
                                               0.013733
                                                          0.135133
                                                                       0.144095
         pdays
                               0.078889
                                               0.091342
                                                          0.296899
                                                                       0.372605
         previous
                               0.203130
                                               0.050936
                                                          0.454494
                                                                       0.501333
         emp.var.rate
                               0.775334
                                               0.196041
                                                          0.972245
                                                                       0.906970
                                               0.058986
                                                          0.688230
         cons.price.idx
                                     NaN
                                                                       0.522034
                                                          0.277686
                                     NaN
                                                    NaN
                                                                       0.100513
         cons.conf.idx
         euribor3m
                                     NaN
                                                    NaN
                                                               NaN
                                                                       0.945154
                                     NaN
                                                    NaN
                                                               NaN
         nr.employed
                                                                             NaN
```

```
to_drop = [column for column in upper_tri.columns if any(upper_tri[column] > 0.60)]
print(to_drop)
```

['cons.price.idx', 'euribor3m', 'nr.employed']

DROPPED COLUMNS WITH MULTICOLINEARITY DATASET

```
In [31]: bank.drop(columns=['nr.employed','euribor3m','cons.price.idx'],inplace=True)
```

HANDLING OUTLIERS

```
In [32]:
    def removeoutliers(data):
        Q1 = data.quantile(0.25)
        Q3 = data.quantile(0.75)
        IQR = Q3 - Q1
        LL=Q1-1.5*(IQR)
        UL=Q3+1.5*(IQR)
        data = data[~((data < (Q1 - 1.5 * IQR)) | (data > (Q3 + 1.5 * IQR))).any(axis=1)]
    return data

In [33]:
    bank=removeoutliers(bank)
```

- REMOVED ALL THE OUTLIERS IN DATA

In [34]:	bank														
Out[34]:		age	job	marital	education	default	housing	loan	contact	month	day_of_week	duration	campaign	pdays	previo
	0	56	housemaid	married	basic.4y	no	no	no	telephone	may	mon	261	1	999	
	1	57	services	married	high.school	unknown	no	no	telephone	may	mon	149	1	999	

2	37	services	married	high.school	no	yes	no	telephone	may	mon	226	1	999
3	40	admin.	married	basic.6y	no	no	no	telephone	may	mon	151	1	999
4	56	services	married	high.school	no	no	yes	telephone	may	mon	307	1	999
41180	36	admin.	married	university.degree	no	no	no	cellular	nov	fri	254	2	999
41181	37	admin.	married	university.degree	no	yes	no	cellular	nov	fri	281	1	999
41184	46	blue-collar	married	professional.course	no	no	no	cellular	nov	fri	383	1	999
41185	56	retired	married	university.degree	no	yes	no	cellular	nov	fri	189	2	999
41186	44	technician	married	professional.course	no	no	no	cellular	nov	fri	442	1	999
30360 rd	ows >	< 18 columi	าร										

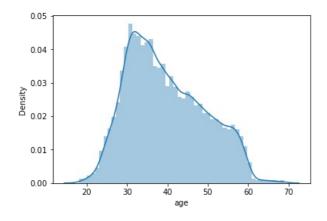
AFTER DROPPING COLUMNS AGAIN SPLIT THE DATA

```
In [35]: numeric_cols, factor_cols=splitcols(bank)
```

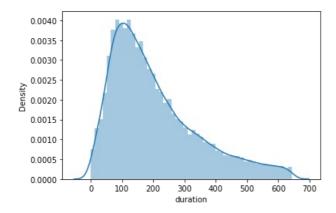
HANDLING SKEWNESS IN DATA

```
for col in numeric_cols:
    print(col)
    print(bank[col].skew())
    plt.figure()
    sns.distplot(bank[col])
    plt.show()
```

age 0.40393336854725415

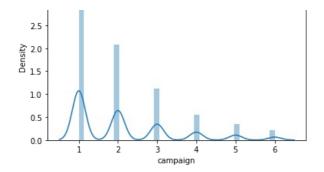


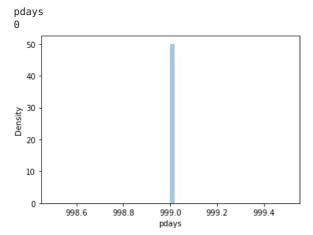
duration 1.0504633333893845



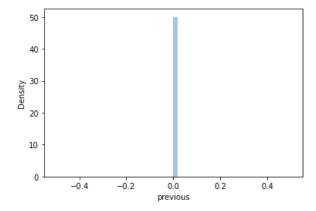
campaign 1.2494328717767667

```
3.5
```

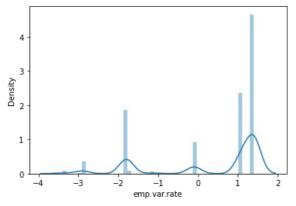




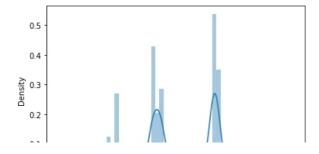
previous 0



emp.var.rate -1.1131460454175437



cons.conf.idx -0.019265689273849376



```
0.1

0.0

-50

-45

-40

-35

-30

cons.conf.idx
```

```
In [37]:
           bank[numeric cols].skew()
                              0.403933
                              1.050463
           duration
                              1.249433
           campaign
          pdays
                              0.000000
                             0.000000
           previous
                             -1.113146
           emp.var.rate
          \verb|cons.conf.idx|
                             -0.019266
          dtype: float64
In [38]:
           skew cols = bank[numeric cols].apply(lambda x: skew(x)).sort values(ascending=False)
           skew cols = abs(skew cols)
           high_skew = skew_cols[skew_cols > 0.5]
           print(high_skew)
           skew index = high skew.index
           # Normalize skewed feature
           #bank[skew_index] = np.log1p(bank[skew_index])
           campaign
                             1.249371
                             1.050411
           duration
           emp.var.rate
                             1.113091
          dtype: float64
In [39]:
           #bank[numeric cols].skew()
          - SUCCESFULLY REMOVED SKEWNESS IN DATA
In [40]:
           bank
Out[40]:
                            job
                                marital
                                               education
                                                          default housing loan
                                                                                 contact month day_of_week
                                                                                                            duration campaign
                                                                                                                               pdays
                 age
              0
                                                                                                                 261
                                                                                                                                  999
                  56
                      housemaid
                                married
                                                 basic.4v
                                                                      no
                                                                            no
                                                                               telephone
                                                                                           may
                                                                                                        mon
                  57
                        services
                                married
                                              high.school
                                                         unknown
                                                                      no
                                                                               telephone
                                                                                                        mon
                                                                                                                 149
                                                                                                                                  999
              2
                  37
                        services
                                married
                                              high.school
                                                                               telephone
                                                                                                        mon
                                                                                                                 226
                                                                                                                             1
                                                                                                                                  999
                                                              no
                                                                      ves
                                                                                           may
                                                                            no
              3
                                                                                                                                  999
                  40
                                                 basic.6y
                                                                                                                 151
                                                                                                                             1
                         admin
                                married
                                                              no
                                                                      no
                                                                            no
                                                                               telephone
                                                                                           may
                                                                                                        mon
              4
                  56
                        services
                                married
                                              high.school
                                                              no
                                                                      no
                                                                               telephone
                                                                                                        mon
                                                                                                                 307
                                                                                                                             1
                                                                                                                                  999
           41180
                  36
                                                                                                         fri
                                                                                                                254
                                                                                                                            2
                                                                                                                                  999
                         admin.
                                married
                                          university.degree
                                                              no
                                                                      no
                                                                            no
                                                                                  cellular
                                                                                           nov
```

CONVERTING DATA TO DUMMY VARIABLES (ONE HOT ENCODING) AND LABEL ENCODING

yes

no

yes

no

no

cellular

cellular

cellular

cellular

nov

nov

fri

fri

fri

281

383

189

442

999

999

999

999

1

2

no

no

no

LABEL ENCODING ON TARGET AND EDUCATION COLUMN

university.degree

university.degree

professional.course

professional.course

41181

41184

41185

41186

37

46

56

44

30360 rows × 18 columns

admin.

retired

blue-collar

technician

married

married

married

married

```
# Encode labels in column 'species'.
            bank['y']= label_encoder.fit_transform(bank['y'])
            bank['y'].unique()
            bank['education']= label encoder.fit transform(bank['education'])
            bank['education'].unique()
Out[41]: array([0, 3, 1, 2, 5, 7, 6, 4])
In [42]:
            bank
                                  marital education
                                                       default housing loan
                                                                               contact month day_of_week duration campaign pdays
Out[42]:
                  age
                                                                                                                                       previous
                                                                                                                                                  pοι
                   56
                       housemaid
                                  married
                                                  0
                                                                             telephone
                                                                                         may
                                                                                                       mon
                                                                                                                 261
                                                                                                                                   999
                                                                                                                                              0 non€
                   57
                          services
                                  married
                                                  3
                                                     unknown
                                                                   no
                                                                             telephone
                                                                                         may
                                                                                                       mon
                                                                                                                 149
                                                                                                                                              0
                                                                                                                                                 none
                                                                         no
               2
                   37
                                                  3
                                                                                                                 226
                                                                                                                                   999
                                  married
                                                                             telephone
                                                                                                                                              0 none
                          services
                                                          no
                                                                   yes
                                                                         no
                                                                                         may
                                                                                                       mon
               3
                   40
                           admin.
                                  married
                                                  1
                                                           no
                                                                    no
                                                                              telephone
                                                                                         may
                                                                                                       mon
                                                                                                                 151
                                                                                                                                   999
                                                                                                                                              0 none
                   56
                          services
                                  married
                                                  3
                                                          no
                                                                             telephone
                                                                                         may
                                                                                                       mon
                                                                                                                 307
                                                                                                                                              0 none
                                                                   no
                                                                        yes
           41180
                   36
                           admin.
                                 married
                                                  6
                                                                    no
                                                                         no
                                                                                cellular
                                                                                          nov
                                                                                                         fri
                                                                                                                 254
                                                                                                                             2
                                                                                                                                   999
                                                                                                                                              0 none
           41181
                   37
                           admin.
                                  married
                                                  6
                                                          no
                                                                                cellular
                                                                                                         fri
                                                                                                                 281
                                                                                                                                              0 none
                                                                   ves
                                                                         no
                                                                                          nov
                                                  5
                                                                                                         fri
                                                                                                                 383
           41184
                   46
                       blue-collar married
                                                                                cellular
                                                                                                                                   999
                                                                                                                                              0 none
                                                          no
                                                                   no
                                                                         no
                                                                                          nov
           41185
                   56
                           retired
                                 married
                                                  6
                                                                   yes
                                                                                cellular
                                                                                          nov
                                                                                                         fri
                                                                                                                 189
                                                                                                                                   999
                                                                                                                                              0 none
           41186
                        technician married
                                                  5
                                                                                cellular
                                                                                                                 442
                                                                                                                                              0 non€
                                                          no
                                                                   no
                                                                         no
                                                                                          nov
          30360 rows × 18 columns
```

DUMMIES (ONE HOT ENCODING) ON REST ALL COLUMNS

3]:	bank_	dummies	_cat=p	d.get_	dummies(bank[factor_c	cols].drop('y'	,1),drop_f	irst =True	2)			
4]:	bank_	dummies	_cat.h	ead()									
4]:	edu	cation jo	b_blue- collar	job_ent	trepreneur	job_housemaid	job_management	job_retired	job_self- employed	job_services	job_student	job_techni	cian
C)	0	0		0	1	0	0	0	0	0		0
1	1	3	0		0	0	0	0	0	1	0		C
2	2	3	0		0	0	0	0	0	1	0		(
3	3	1	0		0	0	0	0	0	0	0		(
4	4	3	0		0	0	0	0	0	1	0		(
]:	bank_ bank_	data = data.he	pd.con	cat([b	ank[nume	ric_cols],ban	k_dummies_cat	,bank[' <mark>y'</mark>]],axis =1	L)			
5]:	age	duration	n campa	aign pd	lays previ	ous emp.var.rate	e cons.conf.idx	education ^{jo}	ob_blue- collar jo	b_entrepreneur	month_	mar month	_ma
-	56	261		1	999	0 1.	1 -36.4	0	0	0		0	
1	1 57	149)	1	999	0 1.	1 -36.4	3	0	0		0	
2	2 37	226	6	1	999	0 1.	1 -36.4	3	0	0		0	
3	3 40	151		1	999	0 1.	1 -36.4	1	0	0		0	

^{*} Here label encoding is applied for these columns for assigning numerical values according to specific order to the data.

```
5 rows × 43 columns
```

TAKE BACKUP OF ORIGINAL DATA

```
In [47]:
            data = bank data.copy()
In [48]:
            data = data.sample(frac=1)
In [49]:
            data.reset index(drop=True,inplace = True)
In [50]:
            data.dropna(inplace=True)
In [51]:
            data
                                                                                                   job_blue-
Out[51]:
                       duration campaign pdays previous emp.var.rate cons.conf.idx education
                                                                                                              job_entrepreneur ... month_mar month_m
                   age
                                                                                                       collar
                0
                    33
                            200
                            190
                                                                                                 2
                                                                                                                             0 ...
               1
                    43
                                         2
                                              999
                                                          0
                                                                      1.4
                                                                                   -41.8
                                                                                                                                            0
               2
                    46
                            282
                                         1
                                               999
                                                          0
                                                                      -2.9
                                                                                   -33.6
                                                                                                 3
                                                                                                           0
                                                                                                                             0 ...
                                                                                                                                            0
                    51
                            133
                                                                                                 3
                                                                                                           0
                                                                                                                             0 ...
                                                                                                                                            0
               3
                                               999
                                                                      1.4
                                                                                   -41.8
                                                                                                 3
                                                                                                           0
                                                                                                                                            0
                    24
                            242
                                                          0
                                                                      14
                                                                                   -42 7
                                                                                                                             0
                4
                                         1
                                               999
           30355
                    52
                            114
                                         6
                                               999
                                                                      1.4
                                                                                   -36.1
                                                                                                 3
                                                                                                           0
                                                                                                                             0 ...
                                                                                                                                            0
                                                                                                 2
                                                                                                                             0 ...
           30356
                    34
                            133
                                         2
                                               999
                                                          0
                                                                      -0.1
                                                                                   -42 0
                                                                                                           1
                                                                                                                                            0
                                                                                                                             0 ...
           30357
                    49
                            197
                                               999
                                                          0
                                                                      -0.1
                                                                                   -42.0
                                                                                                 6
                                                                                                           0
                                                                                                                                            0
                                                                                                 3
                                                                                                                             0 ...
           30358
                    29
                            290
                                               999
                                                                      -1.8
                                                                                   -46.2
                                                                                                                             0 ...
                                                                                                 3
                                                                                                           0
                                                                                                                                            0
           30359
                    43
                             26
                                         3
                                               999
                                                          0
                                                                      -18
                                                                                   -47 1
          30360 rows × 43 columns
```

SMOTE - OVERSAMPLING TECHNIQUE

```
In [52]:
    sm=SMOTE()
    smX,smY = sm.fit_resample(data.drop('y',1),data.y)

# create the new dataset
    data_smote = smX.join(smY)

# compare the 2 datasets (original / oversampled)
    len(data), len(data_smote)

# compare distribution of classes (original / oversampled)
    data.y.value_counts(), data_smote.y.value_counts()
```

Out[52]: (0 28705 1 1655

```
Name: y, dtype: int64)
In [53]:
             data_smote
Out[53]:
                                                                                                       job_blue-
                   age duration campaign pdays previous emp.var.rate cons.conf.idx education
                                                                                                                 job_entrepreneur ... month_mar month_m
                                                                                                          collar
                0
                    33
                             200
                                                999
                                                            0
                                                                  -0.100000
                                                                                -42.000000
                                                                                                    6
                                                                                                               0
                                                                                                                                 0 ...
                                                                                                                                                 0
                                          1
                1
                    43
                             190
                                          2
                                                999
                                                            0
                                                                   1.400000
                                                                                -41.800000
                                                                                                    2
                                                                                                                                 0 ...
                                                                                                                                                 0
                2
                    46
                             282
                                           1
                                                999
                                                            0
                                                                   -2.900000
                                                                                -33.600000
                                                                                                    3
                                                                                                               0
                                                                                                                                 0 ...
                                                                                                                                                 0
                3
                    51
                             133
                                                999
                                                            0
                                                                   1.400000
                                                                                -41.800000
                                                                                                    3
                                                                                                               0
                                                                                                                                 0 ...
                                                                                                                                                 0
                                                                                                               0
                                                                                                                                                 0
                4
                    24
                             242
                                          1
                                                999
                                                            0
                                                                   1.400000
                                                                                -42.700000
                                                                                                    3
                                                                                                                                 0 ...
            57405
                    38
                             271
                                                999
                                                            0
                                                                                -40.293734
                                                                                                    2
                                                                                                               0
                                                                                                                                 0 ...
                                                                                                                                                 0
                                          1
                                                                  -0.551629
            57406
                    25
                             242
                                          2
                                                999
                                                            0
                                                                  -1.800000
                                                                                -49.328979
                                                                                                    6
                                                                                                               0
                                                                                                                                 0 ...
                                                                                                                                                 0
            57407
                    45
                             442
                                          2
                                                999
                                                                   -2.900000
                                                                                -35.334845
                                                                                                    6
                                                                                                               0
                                                                                                                                 0 ...
                                                                                                                                                 0
                                                                                                                                 0 ...
                    20
                             211
                                                999
                                                                                                               0
                                                                                                                                                 0
            57408
                                                                   -2.419975
                                                                                -40.599990
            57409
                    38
                             237
                                                999
                                                                  -1.759258
                                                                                -47.315349
                                                                                                    5
                                                                                                               0
                                                                                                                                 0 ...
                                                                                                                                                 0
```

Data before oversampling

57410 rows × 43 columns

Name: y, dtype: int64,

Data after oversampling

```
In [55]: data_smote["y"].value_counts()
Out[55]: 0     28705
     1     28705
     Name: y, dtype: int64
```

- FOR IMBALANCED DATA WE NEED TO OVERSAMPLE OR UNDERSAMPLE THE DATA I PREFER TO OVERSAMPLE DATA USING SMOTE

STANDARDIZE THE DATA TO USE FOR MODELS

```
def stdData(data,y,std):
    D = data.copy()
    if std == "ss":
        tr = preprocessing.StandardScaler()
    elif std == "minmax":
        tr = preprocessing.MinMaxScaler()
    else:
        return("Invalid type specifies")

D.iloc[:,:]=tr.fit_transform(D.iloc[:,:])
    D[y] = data[y]
    return (D)
```

```
In [57]:
    df_ss = stdData(data_smote, "y", "ss")
```

```
In [58]:
    df_mm = stdData(data_smote,"y","minmax")
```

SPLIT DATA INTO TRAIN AND TEST

```
In [59]:
          def splitdata(data,y,ratio=0.3):
              trainx,testx,trainy,testy = train_test_split(data.drop(y,1),
                                                            data[y],
                                                            test size = ratio )
              return(trainx,testx,trainy,testy)
In [60]:
          #trainx, testx, trainy, testy = splitdata(data_smote, 'y')
          #print(trainx.shape, trainy.shape, testx.shape, testy.shape)
In [61]:
          trainx,testx,trainy,testy = splitdata(df_ss,'y')
          print(trainx.shape, trainy.shape, testx.shape, testy.shape)
         (40187, 42) (40187,) (17223, 42) (17223,)
In [62]:
          def cm(actual,predicted):
              # method 1
              print("Confusion matrix:\n",confusion matrix(actual,predicted))
              print("\n")
              # method 2: using cross tab to print confusion matrix
              df = pd.DataFrame({'actual':actual,'predicted':predicted})
              print("Cross tab:\n",pd.crosstab(df.actual,df.predicted,margins=True))
              print("\n")
              # print the classification report
              print("Classification report:\n",classification report(actual,predicted))
```

RANDOM FOREST

```
In [63]:
       m rf = RandomForestClassifier().fit(trainx,trainy)
       m_rf.estimators
       y train pred = m rf.predict(trainx)
       y_test_pred = m_rf.predict(testx)
       # confusion matrix, cross tab, classification report
       print("Train Matrices:\n")
       print(cm(trainy,y_train_pred))
       print('----')
print('----')
       print("Test Matrices:\n")
       print(cm(testy,y_test_pred))
                       print('----
       print('-----')
       accuracy_score_rf_train=accuracy_score(trainy,y_train_pred)
       print('Train accuracy score:',accuracy score rf train)
       accuracy score rf test=accuracy score(testy,y test pred)
       print('Test accuracy_score:',accuracy_score_rf_test)
       print("-----")
       cv_rf_train=np.mean(cross_val_score(m_rf,trainx,trainy,scoring='f1',cv=5))
       cv_rf_test=np.mean(cross_val_score(m_rf,testx,testy,scoring='f1',cv=5))
       print('Train cross val score: %.3f' % cv_rf_train)
       print('Test cross val score: %.3f' % cv_rf_test)
       print('-----')
       print("-----")
       recall_score_rf_train=recall_score(trainy, y_train_pred)
       print('Train recall score:',recall_score_rf_train)
       recall score rf test=recall score(testy, y test pred)
       print('Test recall score:',recall_score_rf_test)
       print('----')
       print("-----")
       f1_score_rf_train=f1_score(trainy,y_train_pred)
       print('Train f1 score:',f1_score_rf_train)
       f1_score_rf_test=f1_score(testy,y_test_pred)
```

```
print('Test f1 score:',f1_score_rf_test)
print('-----')
print("----")
precision_score_rf_train=precision_score(trainy, y_train_pred)
print('Train Precision:',precision_score_rf_train)
precision_score_rf_test=precision_score(testy, y_test_pred)
print('Test Precision:',precision_score_rf_test)
print('-----')
print("-----")
df_rf=pd.DataFrame({'actual':testy,'predicted':y_test_pred})
print(df rf)
print("Cross Tab:",pd.crosstab(df_rf.actual,df_rf.predicted,margins=True))
Train Matrices:
Confusion matrix:
[[20096 0]
[ 0 20091]]
Cross tab:
predicted 0
                1 All
actual
       20096 0 20096
     0 20091 20091
20096 20091 40187
1
All
Classification report:
          precision recall f1-score support
            1.00 1.00 1.00 20096
1.00 1.00 1.00 20091
                                 40187
40187
                            1.00
  accuracy
macro avg 1.00 1.00 1.00 weighted avg 1.00 1.00 1.00
                                   40187
None
______
Test Matrices:
Confusion matrix:
[[8388 221]
[ 244 8370]]
Cross tab:
predicted 0 1 All
actual
       8388 221 8609
0
       244 8370 8614
8632 8591 17223
1
A11
Classification report:
           precision recall f1-score support
            0.97 0.97 0.97 8609
0.97 0.97 0.97 8614
        0
                                 17223
17223
                           0.97
  accuracy
  macro avg 0.97 0.97 0.97 ighted avg 0.97 0.97
weighted avg
                                   17223
-----
Train accuracy_score: 1.0
Test accuracy score: 0.9730012192997736
Train cross val score: 0.970
Test cross val score: 0.967
______
```

Train f1 score: 1.0 Test f1 score: 0.9729729729729

Test recall score: 0.971674019038774

Train recall score: 1.0

```
Train Precision: 1.0
Test Precision: 0.9742754044930741
______
     actual predicted
       0
1
6051
                 0
                 1
               1
       1
1
0
46367
                1
0
34028
13824
28336 0
49600 1
2447 0
18946 0
15607 0
        . . .
                0
                . . .
                1
                 0
[17223 rows x 2 columns]
Cross Tab: predicted 0 1 All
        8388 221 8609
244 8370 8614
1
All 8632 8591 17223
```

HYPERTUNING - RANDOM FOREST

```
In [64]:
       rf_clf = RandomForestClassifier(n_estimators=500,max_features=2,class_weight = 'balanced')
       rf_clf.fit(trainx,trainy)
       y_train_pred = rf_clf.predict(trainx)
       y_test_pred = rf_clf.predict(testx)
       # confusion matrix, cross tab, classification report
       print("Train Matrices:\n")
       print(cm(trainy,y_train_pred))
       print('-----')
       print('-----
       print("Test Matrices:\n")
       print(cm(testy,y_test_pred))
       print('-----')
       print('-----')
       accuracy_score_rf_train=accuracy_score(trainy,y_train_pred)
       print('Train accuracy score:',accuracy score rf train)
       accuracy_score_rf_test=accuracy_score(testy,y_test_pred)
       print('Test accuracy_score:',accuracy_score_rf_test)
       cv rf train=np.mean(cross val score(rf clf,trainx,trainy,scoring='f1',cv=5))
       cv_rf_test=np.mean(cross_val_score(rf_clf,testx,testy,scoring='f1',cv=5))
       print('Train cross val score: %.3f' % cv_rf_train)
       print('Test cross val score: %.3f' % cv_rf_test)
       print('-----')
       print("-----")
       recall score rf train=recall_score(trainy, y_train_pred)
       print('Train recall score:',recall_score_rf_train)
       recall_score_rf_test=recall_score(testy, y_test_pred)
       print('Test recall score:', recall_score_rf_test)
       print('-----')
       print("-----")
       f1 score rf_train=f1 score(trainy,y train pred)
       print('Train f1 score:',f1 score rf train)
       f1_score_rf_test=f1_score(testy,y_test_pred)
       print('Test f1 score:',f1_score_rf_test)
       precision_score_rf_train=precision_score(trainy, y_train_pred)
       print('Train Precision:',precision score rf train)
       precision_score_rf_test=precision_score(testy, y_test_pred)
       print('Test Precision:',precision_score_rf_test)
print('-----')
       print("----")
       df_rf=pd.DataFrame({'actual':testy,'predicted':y_test_pred})
       print("-----
       print("----")
       T..... M........
```

```
[[20096 0]
[ 0 20091]]
Cross tab:
predicted 0
               1 All
actual
       20096 0 20096
       0 20091 20091
20096 20091 40187
1
All
Classification report:
          precision recall f1-score support
           1.00 1.00 1.00
1.00 1.00 1.00
                                 20096
        0
                                  20091
                                 40187
  accuracv
                            1.00
macro avg 1.00 1.00 1.00 weighted avg 1.00 1.00 1.00
                                 40187
                                   40187
None
------
Test Matrices:
Confusion matrix:
[[8378 231]
[ 272 8342]]
Cross tab:
predicted 0 1 All
actual
       8378 231 8609
272 8342 8614
0
       272 8342 8614
8650 8573 17223
1
Δ11
Classification report:
          precision recall f1-score support
           0.97 0.97 0.97 8609
0.97 0.97 0.97 8614
        0
                                 17223
17223
  accuracy 0.97
macro avg 0.97 0.97 0.97
ighted avg 0.97 0.97 0.97
weighted avg
                                   17223
-----
Train accuracy_score: 1.0
Test accuracy_score: 0.9707948673285722
Train cross val score: 0.970
Test cross val score: 0.966
-----
______
Train recall score: 1.0
Test recall score: 0.9684234966333876
Train f1 score: 1.0
Test f1 score: 0.9707336940711003
______
Train Precision: 1.0
Test Precision: 0.9730549399276799
______
    actual predicted
     0
1
1
1
0
           0
6051
39970
              1
1
0
46367
34028
13824
       . . .
      0
1
               0
1
28336
49600
```

irain matrices:
Confusion matrix:

```
2447 0 0
18946 0 0
15607 0 0
```

30

month_dec

False

IMPORTANT FEATURES USING RANDOM FOREST MODEL

```
In [65]:
         # Important features
         # method 1
         feat = pd.DataFrame({'feature':trainx.columns,
                              'score':rf clf.feature importances })
         feat = feat.sort_values('score',ascending=False)
         print(feat.head(10))
                      feature
                     duration 0.159452
        1
        5
                 emp.var.rate 0.155449
                cons.conf.idx 0.078324
        6
        28 contact_telephone 0.062667
                  month_may 0.053920
        34
        0
                         age 0.043641
            default unknown 0.034101
        22
        8
             job_blue-collar 0.033201
        31
                    month_jul 0.031408
                    education 0.028898
In [66]:
         # method 2 : RFE
         rfe = RFE(m_rf,n_features_to_select=10).fit(trainx,trainy)
         feat = feat.sort_values('rank')
         print(feat)
                      feature support rank
        0
                                 True
                                          1
                         age
        1
                     duration
                                 True
                                 True
                emp.var.rate
               cons.conf.idx
                                 True
        7
                                 True
                                          1
                    education
             job_blue-collar
        8
                                 True
        35
                    month nov
                                 True
                                          1
                    month_may
                                 True
        28 contact_telephone
                                 True
                                          1
        22
             default_unknown
                                 True
                                          1
                                False
        2
                    campaign
        31
                    month jul
                                False
        29
                    month_aug
                                False
            day_of_week_mon
        38
                                False
                                          5
             marital married
        19
                                False
        39
             day of week thu
                                False
                                          7
        41
              day_of_week_wed
                                False
                                          8
              day_of_week_tue
         40
                                False
                                          9
              job_technician
        16
                                False
                                         10
        27
                     loan_yes
                                False
                                         11
                  housing_yes
         25
                                False
                                         12
         14
                 job_services
                                False
                                         13
        20
               marital single
                                False
                                         14
        11
             job_management
                                False
                                         15
                    month_jun
        32
                                False
                                         16
        13
           job self-employed
                                False
                                         17
              job unemployed
                                False
        17
                                         18
        9
             job_entrepreneur
                                False
                                         19
        15
                  job student
                                False
                                         20
        26
                 loan_unknown
                                False
                                         21
        12
                 job retired
                                False
                                         22
         10
                job housemaid
                                False
                                         23
                                False
         36
                    month oct
                                         24
                                         25
        33
                    month mar
                                False
         37
                    month sep
                                False
                                         26
         24
              housing_unknown
                                False
                                         27
```

```
18job_unknownFalse2921marital_unknownFalse3023default_yesFalse313pdaysFalse324previousFalse33
```

BUILD MULTIPLE ML MODELS -

LOGISTIC REGRESSION MODEL (M1)

```
In [67]:
        def buildModel(trainx,trainy):
           model = smapi.Logit(trainy,trainx).fit()
           return(model)
In [68]:
        def predictClass(probs,cutoff):
           if (0<=cutoff<=1):
               P = probs.copy()
               P[P < cutoff] = 0
               P[P > cutoff] = 1
               return(P.astype(int))
In [69]:
        def bestFeatures(trainx,trainy):
           features = trainx.columns
           fscore,pval = f_classif(trainx,trainy)
           df = pd.DataFrame({'feature':features, 'fscore':fscore,'pval':pval})
           df = df.sort_values('fscore',ascending=False)
           return(df)
In [70]: '''# build model M1
        m_lr = buildModel(trainx,trainy)
        # summarise the model
        print(m lr.summary())
        # predict on the test data and convert predictions into classes
        p lr train = m lr.predict(trainx)
        p_lr_test = m_lr.predict(testx)
        cutoff = 0.50
        y train pred = predictClass(p lr train,cutoff)
        y test_pred = predictClass(p_lr_test,cutoff)
        # confusion matrix, cross tab, classification report
        print("Train Matrices:\n")
        print(cm(trainy,y_train_pred))
        print('-----
        print("Test Matrices:\n")
        print(cm(testy,y_test_pred))
        print('----')
        print('-----')
        # select the best features
        print("Best Features:\n",bestFeatures(trainx,trainy).head(10))
        print('----')
        accuracy_score_lr_train=accuracy_score(trainy,y_train_pred)
        print('Train accuracy score:',accuracy score lr train)
        accuracy_score_lr_test=accuracy_score(testy,y_test_pred)
        print('Test accuracy_score:',accuracy_score_lr_test)
        print('-----')
        print('-----')
        recall score lr_train=recall_score(trainy, y_train_pred)
        print('Train recall score:',recall_score_lr_train)
        recall_score_lr_test=recall_score(testy, y_test_pred)
        print('Test recall score:',recall_score_lr_test)
        print('-----')
        print('----')
        f1_score_lr_train=f1_score(trainy,y_train_pred)
print('Train f1 score:',f1_score_lr_train)
        f1_score_lr_test=f1_score(testy,y_test_pred)
        print('Test f1 score:',f1_score_lr_test)
```

```
print('-----')
print('----')
precision_score_lr_train=precision_score(trainy, y_train_pred)
print('Train Precision:',precision score lr train)
precision_score_lr_test=precision_score(testy, y_test_pred)
print('Test Precision:',precision_score_lr_test)
print('----')
print('-----')
#cv_lr_train=np.mean(cross_val_score(m_lr,trainx,trainy,scoring='f1',cv=5))
#cv_lr_test=np.mean(cross_val_score(m_lr,testx,testy,scoring='f1',cv=5))
#print('Train cross val score: %.3f' % cv lr train)
#print('Test cross val score: %.3f' % cv lr test)
#print('-----')
print('----')
df_lr=pd.DataFrame({'actual':testy,'predicted':y_test_pred})
on the test data and convert predictions into classes\np_lr_train = m_lr.predict(trainx)\np_lr_test = m_lr.predict(trainx)
t(testx)\ncutoff = 0.50\ny train pred = predictClass(p lr train,cutoff)\ny test pred = predictClass(p lr test,cut
```

```
Out[70]: '# build model M1\nm lr = buildModel(trainx,trainy)\n\n# summarise the model\nprint(m lr.summary())\n\n# predict
             off)\n\n\m# confusion matrix,cross tab,classification report\nprint("Train Matrices:\n")\nprint(cm(trainy,y train
              pred))\nprint(\'-----\')\nprint(\'------
              -----\')\nprint("Test Matrices:\n")\nprint(cm(testy,y_test_pred))\nprint(\'
              -----\')\nprint(\'------
              -----')\n# select the best features\nprint("Best Features:\n",bestFeatures(trainx,trainy).h
              ead(10))\nprint(\'-----\')\nprint(\'-------
              -----\')\n\naccuracy_score_lr_train=accuracy_score(trainy,y_train_pred)\np
              rint(\'Train accuracy_score:\',accuracy_score_lr_train)\naccuracy_score_lr_test=accuracy_score(testy,y_test_pred)
              \nprint(\'Test accuracy_score:\',accuracy_score_lr_test)\nprint(\'------\')\nprint(\'-----\')\nprint(\'-----\')\nprint(\'-----\')\nprint(\'-----\')\nprint(\'-----\')\nprint(\'-----\')\n\n\nrecall_score
               lr train=recall score(trainy, y train pred)\nprint(\'Train recall score:\',recall score lr train)\nrecall score
              lr test=recall score(testy, y test pred)\nprint(\'Test recall score:\',recall score lr test)\nprint(\'----------
              -----\')\nprint(\'-----
              -----\')\nf1_score_lr_train=f1_score(trainy,y_train_pred)\nprint(\'Train f1 score:\',f1_score_lr_train)
              \nf1_score_lr_test=f1_score(testy,y_test_pred)\nprint(\'Test f1 score:\',f1_score_lr_test)\nprint(\'------
              -----\')\nprint(\'------
              ------') \\ nprecision\_score\_lr\_train=precision\_score(trainy, y\_train\_pred) \\ nprint(\'Train\_precision:\',precision:\',precision\_score\_lr\_train=precision.
              ision_score_lr_train)\nprecision_score_lr_test=precision_score(testy, y_test_pred)\nprint(\'Test Precision:\',pre
              cision_score_lr_test)\nprint(\'-----\')\nprint(\'-----
              -----\')\n#cv_lr_train=np.mean(cross_val_score(m_lr,trainx,tr
             ainy, scoring = \ 'f1\ ', cv=5)) \\ n\#cv_lr_test=np.mean(cross_val\_score(m_lr,testx,testy,scoring = \ 'f1\ ', cv=5)) \\ n\#print(\ ',
             -----\')\nprint(\'------
              -----\')\ndf_lr=pd.DataFrame({\'actual\':testy,\'predicted\':y_test_pred})\nprint(df_lr)'
```

LOGISTIC REGRESSION USING SKLEARN (M1)

```
In [71]:
       sk lr = LogisticRegression()
       sk_lr.fit(trainx,trainy)
       y train pred = sk lr.predict(trainx)
       y_train_proba = sk_lr.predict_proba(trainx)[:,1]
       y_test_pred =sk_lr.predict(testx) # Predicted class
       y_test_proba= sk_lr.predict_proba(testx)[:,1] # probability of class
       print("Train Matrices:\n")
       print(cm(trainy,y_train_pred))
       print('----')
       print('----')
       print("Test Matrices:\n")
       print(cm(testy,y_test_pred))
       accuracy_score_sklr_train=accuracy_score(trainy,y_train_pred)
       print('Train accuracy score:',accuracy score sklr train)
       accuracy_score_sklr_test=accuracy_score(testy,y_test_pred)
       print('Test accuracy_score:',accuracy_score_sklr_test)
       print('-----
       print('----')
       cv sklr train=np.mean(cross val score(sk lr,trainx,trainy,scoring='f1',cv=5))
       cv_sklr_test=np.mean(cross_val_score(sk_lr,testx,testy,scoring='f1',cv=5))
       print('Train cross val score: %.3f' % cv sklr train)
       print('Test cross val score: %.3f' % cv_sklr_test)
       print('-----')
        recall_score_sklr_train=recall_score(trainy, y_train_pred)
        print('Train recall score:',recall_score_sklr_train)
        recall score sklr_test=recall_score(testy, y_test_pred)
       print('Test recall score:',recall_score_sklr_test)
```

```
print('-----')
f1_score_sklr_train=f1_score(trainy,y_train_pred)
print('Train f1 score:',f1_score_sklr_train)
f1 score sklr_test=f1 score(testy,y test_pred)
print('Test fl score:',fl_score_sklr_test)
print('----')
print('----')
precision_score_sklr_train=precision_score(trainy, y_train_pred)
print('Train Precision:',precision_score_sklr_train)
precision_score_sklr_test=precision_score(testy, y_test_pred)
print('Test Precision:',precision_score_sklr_test)
print('-----')
print('----')
# select the best features
print("Best Features:\n", bestFeatures(trainx, trainy).head(10))
print('----')
print('-----')
df_sk_lr=pd.DataFrame({'actual':testy,'predicted':y_test_pred})
print(df_sk_lr)
Train Matrices:
Confusion matrix:
[[19109 987]
[ 865 19226]]
Cross tab:
predicted 0 1 All
actual
0
       19109 987 20096
        865 19226 20091
1
All
       19974 20213 40187
Classification report:
          precision recall f1-score support
             0.96 0.95
0.95 0.96
        0
                           0.95
                                   20096
                           0.95
                                   20091
        1
                            0.95
                                   40187
  accuracy
          0.95 0.95
0.95 0.95
  macro avg
                             0.95
                                   40187
weighted avg
                            0.95
                                   40187
None
______
.....
Test Matrices:
Confusion matrix:
[[8172 437]
[ 362 8252]]
Cross tab:
predicted 0 1 All
actual
0
        8172 437 8609
        362 8252 8614
1
A11
       8534 8689 17223
Classification report:
           precision recall f1-score support
            0.96 0.95
0.95 0.96
        0
                           0.95
                                   8609
                           0.95
                                   8614
                            0.95
                                   17223
  accuracy
          0.95 0.95
0.95 0.95
                            0.95
                                   17223
  macro avq
                             0.95
                                   17223
weighted avg
```

None

Train accuracy_score: 0.953915445293254
Test accuracy_score: 0.9536085467107938

Train cross val score: 0.954 Test cross val score: 0.953

.....

```
Train recall score: 0.9569458961724155
Test recall score: 0.9579753889017878
Train f1 score: 0.9540492258832871
Test f1 score: 0.9538230364676645
______
Train Precision: 0.951170039083758
Test Precision: 0.9497065254920014
______
Best Features:
                        fscore pval
            feature
       emp.var.rate 20502.444349 0.0
          duration 11903.371506 0.0
28 contact_telephone 10285.887873 0.0
34 month_may 6146.743667 0.0
22 default_unknown 5209.208656 0.0
8 job_blue-collar 4126.647028 0.0
                              0.0
   marital_married 3451.079208 0.0
month_jul 2995.438932 0.0
campaign 2554.498791 0.0
19
2
38 day of week mon 2421.365088 0.0
______
______
     actual predicted
39970
       1
1
1
0
                 1
46367
34028
                 1
13824
                0
       ...
А
       0
1
0
0
28336
                 1
49600
2447
18946
                 0
15607
[17223 rows x 2 columns]
```

HYPERTUNING - LOGISTIC REGRESSION USING SKLEARN (M1.1)

```
In [72]:
       sk_lr_ht = LogisticRegression(C=1,class_weight='balanced')
       sk lr ht.fit(trainx,trainy)
       y train pred =sk lr ht.predict(trainx)
       y_test_pred = sk_lr_ht.predict(testx)
       cross_val = np.mean(cross_val_score(sk_lr_ht,trainx,trainy,cv=5,scoring='f1'))
       print("Train Matrices:\n")
       print(cm(trainy,y_train_pred))
       print('----')
       print('-----')
       print("Test Matrices:\n")
       print(cm(testy,y_test_pred))
       print('-----')
       print('-----')
       accuracy_score_sklrht_train=accuracy_score(trainy,y_train_pred)
       print('Train accuracy score:',accuracy score sklrht train)
       accuracy_score_sklrht_test=accuracy_score(testy,y_test_pred)
       print('Test accuracy_score:',accuracy_score_sklrht_test)
       print('----')
       print('-----')
       cv_sklrht_train=np.mean(cross_val_score(sk_lr_ht,trainx,trainy,scoring='f1',cv=5))
       cv_sklrht_test=np.mean(cross_val_score(sk_lr_ht,testx,testy,scoring='f1',cv=5))
       print('Train cross val score: %.3f' % cv sklrht train)
       print('Test cross val score: %.3f' % cv_sklrht_test)
       print('----')
       print('-----')
       recall_score_sklrht_train=recall_score(trainy, y_train_pred)
       print('Train recall score:',recall score sklrht train)
       recall_score_sklrht_test=recall_score(testy, y_test_pred)
       print('Test recall score:',recall_score_sklrht_test)
       print('-----')
       print('----')
       f1_score_sklrht_train=f1_score(trainy,y_train_pred)
       print('Train f1 score:',f1_score_sklrht_train)
       f1 score sklrht test=f1 score(testy,y test pred)
```

```
print('Test f1 score:',f1_score_sklrht_test)
print('-----')
print('----')
precision score_sklrht_train=precision_score(trainy, y_train_pred)
print('Train Precision:',precision score sklrht train)
precision_score_sklrht_test=precision_score(testy, y_test_pred)
print('Test Precision:',precision score sklrht test)
print('-----')
print('----')
df sk lr ht=pd.DataFrame({'actual':testy,'predicted':y test pred})
print(df sk lr ht)
Train Matrices:
Confusion matrix:
[[19109 987]
[ 865 19226]]
Cross tab:
predicted 0 1 All
actual
       19109
            987 20096
0
        865 19226 20091
All
       19974 20213 40187
Classification report:
          precision recall f1-score support
            0.96 0.95
0.95 0.96
                          0.95
                                  20096
       0
                          0.95
                                  20091
                           0.95
                                  40187
  accuracy
          0.95 0.95
0.95 0.95
                        0.95
0.95
  macro avg
                                  40187
weighted avg
                                  40187
______
Test Matrices:
Confusion matrix:
[[8172 437]
[ 362 8252]]
Cross tab:
predicted 0 1 All
actual
       8172 437 8609
0
       362 8252 8614
       8534 8689 17223
All
Classification report:
          precision recall f1-score support
            0.96 0.95 0.95
0.95 0.96 0.95
                                  8609
                                  8614
                           0.95
  accuracy
                                  17223
         0.95 0.95
0.95 0.95
                          0.95
  macro avq
                                  17223
weighted avg
                          0.95
                                 17223
______
Train accuracy score: 0.953915445293254
Test accuracy_score: 0.9536085467107938
______
Train cross val score: 0.954
Test cross val score: 0.953
```

Train recall score: 0.9569458961724155 Test recall score: 0.9579753889017878

Train fl score: 0.9540492258832871 Test fl score: 0.9538230364676645

.....

```
Train Precision: 0.951170039083758
Test Precision: 0.9497065254920014
______
0051 0 0
39970 1 1
46367 1 1
34028 1 1
13824 0 0
        . . .
       0
1
0
0
28336
49600
                  1
2447
                 0
18946
15607
[17223 rows x 2 columns]
```

DECISION TREE

In [73]:

```
dt clf = DecisionTreeClassifier()
dt_clf.fit(trainx,trainy)
y_train_pred = dt_clf.predict(trainx)
y_test_pred = dt_clf.predict(testx)
print("Train Matrices:\n")
print(cm(trainy,y_train_pred))
print('----')
print('----')
print("Test Matrices:\n")
print(cm(testy,y_test_pred))
print('----')
print('----')
accuracy score dt train=accuracy score(trainy,y train pred)
print('Train accuracy score:',accuracy score dt train)
accuracy_score_dt_test=accuracy_score(testy,y_test_pred)
print('Test accuracy_score:',accuracy_score_dt_test)
print('-----')
print('-----')
cv dt train=np.mean(cross val score(dt clf,trainx,trainy,scoring='f1',cv=5))
cv_dt_test=np.mean(cross_val_score(dt_clf,testx,testy,scoring='f1',cv=5))
print('Train cross val score: %.3f' % cv_dt_train)
print('Test cross val score: %.3f' % cv_dt_test)
print('-----')
print('----')
recall_score_dt_train=recall_score(trainy, y_train_pred)
print('Train recall score:',recall_score_dt_train)
recall_score_dt_test=recall_score(testy, y_test_pred)
print('Test recall score:',recall_score_dt_test)
print('-----')
print('-----')
f1_score_dt_train=f1_score(trainy,y_train_pred)
print('Train f1 score:',f1_score_dt_train)
f1_score_dt_test=f1_score(testy,y_test_pred)
print('Test f1 score:',f1_score_dt_test)
print('----')
print('-----')
precision_score_dt_train=precision_score(trainy, y_train_pred)
print('Train Precision:',precision score dt train)
precision score dt test=precision score(testy, y test pred)
print('Test Precision:',precision_score_dt_test)
print('-----')
print('-----')
df_dt=pd.DataFrame({'actual':testy,'predicted':y_test_pred})
print(df dt)
Train Matrices:
Confusion matrix:
[[20096 0]
[ 0 20091]]
Cross tab:
predicted 0
               1 All
actual
       20096 0 20096
```

All	20096	20091	40187			
Classifi		•	recall	f1-score	support	
	·					
	0 1	1.00 1.00	1.00 1.00	1.00 1.00	20096 20091	
accu	racy			1.00	40187	
macro	-	1.00	1.00	1.00	40187	
weighted	avg	1.00	1.00	1.00	40187	
None						
 Test Mat						
Confusio [[8232 [284 8	377]	:				
Cross ta predicta	b: ed 0	1	All			
0			609			
1 All	284 8516		614 223			
Classifi			recall	f1-score	support	
	0	0.07	0.06	0.06	0600	
	0 1	0.97 0.96	0.96 0.97	0.96 0.96	8609 8614	
				0.06	17222	
accu macro	-	0.96	0.96	0.96 0.96	17223 17223	
weighted	-	0.96	0.96	0.96	17223	
None						
		 core: 1.0				
		ore: 0.96	1621088079			
		score: 0.				
		core: 0.9				
Train re			2041560256	7.5		
			3041560256			
Train fl			10400157			
		.96183823				
Train Pro			045365798			
	-	redicted				
6051 39970	0 1	0 1				
46367	1	1				
34028	1	1				
13824	0	0				
28336	0	0				
49600	1	1				
2447 18946	0 0	0 0				
	-	-				

[17223 rows x 2 columns]

0

15607

```
In [74]:
       dt clf ht = DecisionTreeClassifier()
       param_grid ={
          'max_depth':[2,3,4,5,6,7,8,9],
          'criterion':['gini','entropy'],
           'class_weight':['balanced',{1:2,2:1}]
       grid clf=GridSearchCV(dt clf ht,param grid=param grid,cv= 5,scoring='f1')
       grid clf.fit(trainx,trainy)
       y_train_prob = grid_clf.predict_proba(trainx)[:,0]
       y test prob = grid clf.predict proba(testx)[:,0]
       print("Train Matrices:\n")
       print(cm(trainy,y_train_pred))
       print('----')
       print('----')
       print("Test Matrices:\n")
       print(cm(testy,y_test_pred))
       print('----')
       print('----')
       accuracy score dtht train=accuracy score(trainy,y train pred)
       print('Train accuracy_score:',accuracy_score_dtht_train)
       accuracy_score_dtht_test=accuracy_score(testy,y_test_pred)
       print('Test accuracy_score:',accuracy_score_dtht_test)
       print('-----')
print('-----')
       cv dtht train=np.mean(cross val score(dt clf ht,trainx,trainy,scoring='f1',cv=5))
       cv_dtht_test=np.mean(cross_val_score(dt_clf_ht,testx,testy,scoring='f1',cv=5))
       print('Train cross val score: %.3f' % cv_dtht_train)
       print('Test cross val score: %.3f' % cv dtht test)
       print('-----')
       print('-----')
       recall score dtht train=recall score(trainy, y train pred)
       print('Train recall score:', recall score dtht train)
       recall_score_dtht_test=recall_score(testy, y_test_pred)
       print('Test recall score:', recall score dtht test)
       print('-----')
       print('----')
       f1_score_dtht_train=f1_score(trainy,y_train_pred)
       print('Train f1 score:',f1 score dtht train)
       f1_score_dtht_test=f1_score(testy,y_test_pred)
print('Test f1 score:',f1_score_dtht_test)
       print('----')
       print('----')
       precision_score_dtht_train=precision_score(trainy, y_train_pred)
       print('Train Precision:',precision_score_dtht_train)
       precision score dtht test=precision score(testy, y test pred)
       print('Test Precision:',precision_score_dtht_test)
       print('-----')
       print('----')
       df_dt_ht=pd.DataFrame({'actual':testy,'predicted':y_test_pred})
       print(df dt ht)
      Train Matrices:
       Confusion matrix:
       [[20096 0]
         0 20091]]
      Cross tab:
       predicted 0
                      1 All
      actual
      0 20096 0 20096
1 0 20091 20091
All 20096 20091 40187
      Classification report:
                 precision recall f1-score support
                  1.00 1.00 1.00
1.00 1.00 1.00
                                        20096
               0
                                         20091
      macro avg 1.00 1.00 40187 weighted avg 1.00 1.00 1.00 40187
       -----
```

Test Matrices:

```
Confusion matrix:
         [[8232 377]
         [ 284 8330]]
        Cross tab:
                  0 1 All
         predicted
        actual
                 8232 377 8609
        0
                  284 8330
        1
                             8614
                 8516 8707 17223
        All
        Classification report:
                     precision recall f1-score support
                  0
                        0.97
                                                   8609
                               0.96 0.96
                        0.96
                                 0.97
                                          0.96
                                                   8614
                                          0.96
                                                 17223
           accuracy
                    0.96 0.96
0.96 0.96
                                        0.96
                                                17223
          macro avg
                                          0.96
                                                  17223
        weighted avg
        ______
        Train accuracy_score: 1.0
        Test accuracy_score: 0.9616210880798932
        Train cross val score: 0.957
        Test cross val score: 0.951
        Train recall score: 1.0
        Test recall score: 0.9670304156025076
        Train f1 score: 1.0
        Test f1 score: 0.9618382310490157
        Train Precision: 1.0
        Test Precision: 0.9567015045365798
             actual predicted
               0 0
        6051
                1
1
1
0
                          1
1
        39970
        46367
        34028
                           1
        13824
                          0
                          0
                . . .
                0
1
        28336
        49600
                           1
        2447
                 0
                          0
                 0
0
        18946
                            0
        15607
        [17223 rows x 2 columns]
In [75]:
         grid_clf.best_params_
Out[75]: {'class_weight': 'balanced', 'criterion': 'gini', 'max_depth': 9}
In [76]:
         for k,v in grid_clf.best_params_.items():
            if k=="max depth":
               max dpt=v
            if k=="class_weight":
               class_wt=v
            if k=="criterion":
               crit=v
In [77]:
         grid clf.best estimator
```

fut[77]. DecisionTreeClassifier(class weight='halanced' may denth=0)

```
In [78]:
           grid_clf.best_score_
Out[78]: 0.9483606597899161
In [79]:
           precision, recall, thresholds = precision_recall_curve(trainy, y_train_prob,pos_label=1)
In [80]:
           sns.set()
           \verb|sns.lineplot(thresholds,precision[:-1],label='Precision')|\\
           sns.lineplot(thresholds,recall[:-1],label ='Recall')
           plt.legend()
           plt.show()
          1.0
                                                      Precision
                                                     Recall
          0.8
          0.6
          0.4
          0.2
          0.0
               0.0
                                         0.6
                                                           1.0
In [81]:
           fpr, tpr, thresholds = roc_curve(trainy, y_train_prob, pos_label=1)
In [82]:
           plt.figure
           sns.lineplot(fpr,tpr)
           sns.lineplot(x = [0,1], y=[0,1], linestyle = '--', color = 'red')
           plt.xlabel('False Positive Rate')
           plt.ylabel('True Positive Rate')
           plt.title('ROC AUC -> Reciever Operating Characterstic Area Under the Curve')
           plt.show()
             ROC AUC -> Reciever Operating Characterstic Area Under the Curve
            1.0
            0.8
            0.6
          True Positive
            0.2
            0.0
                 0.0
                                                             1.0
                                 False Positive Rate
```

ADABOOST MODEL (M2)

```
In [83]:
    trees = 100

    m_ab = AdaBoostClassifier(DecisionTreeClassifier(max_depth=2),n_estimators=trees).fit(trainx,trainy)

    p_ab = m_ab.predict(testx)
    p_ab

def cm_adaboost(actual,pred):
    # accuracy score
    print("Model Accuracy = {}".format(accuracy_score(actual,pred)))
```

```
print("\n")
      # confusion matrix
      df = pd.DataFrame({'actual':actual, 'predicted':pred})
      print(pd.crosstab(df.actual, df.predicted, margins=True))
      print("\n")
      # classification report
      print(classification_report(actual,pred))
 # model 1 evaluation
 cm adaboost(testy,p ab)
Model Accuracy = 0.9626081402775358
predicted 0 1 All
actual
0 8257 352 8609
1 292 8322 8614
All 8549 8674 17223
                   precision recall f1-score support
                       0.97 0.96 0.96
0.96 0.97 0.96
                                                               8609
               0
                                                                8614

        accuracy
        0.96
        17223

        macro avg
        0.96
        0.96
        0.96
        17223

        weighted avg
        0.96
        0.96
        0.96
        17223
```

ADABOOST MODEL USING BASE MODEL AS DECISION TREE (M2.1)

```
In [84]:
       base estimator = DecisionTreeClassifier(max depth=max dpt,class weight=class wt,criterion=crit)
       ad\_dt\_clf = AdaBoostClassifier(base\_estimator=base\_estimator, n\_estimators=trees, learning\_rate=0.1)
       ad dt clf.fit(trainx,trainy)
       y Train pred =ad dt clf.predict(trainx)
       y test pred = ad dt clf.predict(testx)
       print("Train Matrices:\n")
       print(cm(trainy,y_train_pred))
       print('----')
       print('----')
       print("Test Matrices:\n")
       print(cm(testy,y_test_pred))
       print('-----')
       print('-----')
       accuracy_score_addt_train=accuracy_score(trainy,y_train_pred)
       print('Train accuracy_score:',accuracy_score_addt_train)
       accuracy score addt test=accuracy score(testy,y test pred)
       print('Test accuracy_score:',accuracy_score_addt_test)
       print('----')
       print('-----')
       cv addt train=np.mean(cross val score(dt clf,trainx,trainy,scoring='f1',cv=5))
       cv_addt_test=np.mean(cross_val_score(dt_clf,testx,testy,scoring='f1',cv=5))
       print('Train cross val score: %.3f' % cv_addt_train)
       print('Test cross val score: %.3f' % cv_addt_test)
       print('-----')
       print('-----')
       recall score addt train=recall_score(trainy, y_train_pred)
       print('Train recall score:',recall_score_addt_train)
       recall_score_addt_test=recall_score(testy, y_test_pred)
       print('Test recall score:',recall_score_addt_test)
       print('-----')
       print('-----')
       f1 score addt train=f1 score(trainy,y train pred)
       print('Train f1 score:',f1 score addt train)
       f1_score_addt_test=f1_score(testy,y_test_pred)
       print('Test f1 score:',f1_score_addt_test)
print('-----')
       precision_score_addt_train=precision_score(trainy, y_train_pred)
       print('Train Precision:',precision score addt_train)
       precision_score_addt_test=precision_score(testy, y_test_pred)
       print('Test Precision:',precision_score_addt_test)
       print('-----')
print('-----')
       df dt ad=pd.DataFrame({'actual':testy,'predicted':y test pred})
```

```
print(df_dt_ad)
Train Matrices:
Confusion matrix:
[[20096 0]
[ 0 20091]]
Cross tab:
predicted 0
               1 All
actual
       20096 0 20096
0
      0 20091 20091
20096 20091 40187
All
Classification report:
         precision recall f1-score support

    1.00
    1.00
    1.00
    20096

    1.00
    1.00
    1.00
    20091

       0
                                40187
40187
  accuracy
                           1.00
macro avg 1.00 1.00 1.00 weighted avg 1.00 1.00 1.00
                                40187
-----
______
Test Matrices:
Confusion matrix:
[[8376 233]
[ 231 8383]]
Cross tab:
predicted 0 1 All
actual
0
      8376 233 8609
1
       231 8383 8614
       8607 8616 17223
All
Classification report:
         precision recall f1-score support
           0.97 0.97 0.97 8609
0.97 0.97 0.97 8614
       1
                           0.97
                                 17223
  accuracy
accuracy 0.97 17223
macro avg 0.97 0.97 0.97 17223
weighted avg 0.97 0.97 0.97 17223
______
______
Train accuracy score: 1.0
Test\ accuracy\_score:\ 0.9730592811937525
______
Train cross val score: 0.957
Test cross val score: 0.952
-----
Train recall score: 1.0
Test recall score: 0.9731831901555608
-----
Train f1 score: 1.0
Test f1 score: 0.9730702263493906
______
Train Precision: 1.0
Test Precision: 0.9729572887650882
______
    actual predicted
6051 0 0
39970 1 1
46367 1 1
34028 1 1
```

ADABOOST MODEL USING BASE MODEL AS LOGISTIC REGRESSION (M2.2)

```
In [85]:
       base estimator = LogisticRegression(C=2)
       ad lr clf = AdaBoostClassifier(base estimator=base estimator, n estimators=trees, learning rate=1)
       ad lr clf.fit(trainx,trainy)
       y_train_pred =ad_lr_clf.predict(trainx)
       y_test_pred = ad_lr_clf.predict(testx)
       print("Train Matrices:\n")
       print(cm(trainy,y train pred))
       print('-----')
       print('----')
       print("Test Matrices:\n")
       print(cm(testy,y_test_pred))
       print('----')
       accuracy score adlr train=accuracy score(trainy,y train pred)
       print('Train accuracy_score:',accuracy_score_adlr_train)
       accuracy_score_adlr_test=accuracy_score(testy,y_test_pred)
       print('Test accuracy_score:',accuracy_score_adlr_test)
       print('----')
       print('----')
       cv adlr train=np.mean(cross val score(dt clf,trainx,trainy,scoring='f1',cv=5))
       cv_adlr_test=np.mean(cross_val_score(dt_clf,testx,testy,scoring='f1',cv=5))
       print('Train cross val score: %.3f' % cv_adlr_train)
print('Test cross val score: %.3f' % cv_adlr_test)
       print('-----')
       print('----')
       recall score adlr train=recall score(trainy, y train pred)
       print('Train recall score:', recall score addr train)
       recall_score_adlr_test=recall_score(testy, y_test_pred)
       print('Test recall score:',recall_score_adlr_test)
       print('----
       print('----')
       f1_score_adlr_train=f1_score(trainy,y_train_pred)
       print('Train f1 score:',f1 score adlr train)
       f1_score_adlr_test=f1_score(testy,y_test_pred)
       print('Test f1 score:',f1_score_adlr_test)
       print('----')
       print('-----')
       precision_score_adlr_train=precision_score(trainy, y_train_pred)
       print('Train Precision:',precision_score_adlr_train)
       precision score adlr test=precision score(testy, y test pred)
       print('Test Precision:',precision_score_adlr_test)
       print('-----')
       print('-----')
       df lr ad=pd.DataFrame({'actual':testy,'predicted':y_test_pred})
       print(df_lr_ad)
       Train Matrices:
      Confusion matrix:
       [[19076 1020]
       [ 892 19199]]
      Cross tab:
       predicted 0 1 All
      actual
      0 19076 1020 20096
1 892 19199 20091
All 19968 20219 40187
      Classification report:
                 precision recall f1-score support
                  0.96 0.95 0.95
0.95 0.96 0.95
                                        20096
               0
                                         20091
```

```
0.95
                                        40187
   accuracy
  macro avg 0.95 0.95
ighted avg 0.95 0.95
                                0.95
                                        40187
weighted avg
                                0.95
                                        40187
______
Test Matrices:
Confusion matrix:
[[8158 451]
[ 366 8248]]
Cross tab:
predicted 0 1 All
actual
         8158
              451
                    8609
         366 8248
1
                   8614
         8524 8699 17223
All
Classification report:
            precision recall f1-score support
         0
               0.96
                       0.95
                                0.95
                                         8609
                       0.96
               0.95
                                0.95
                                         8614
         1
                                      17223
   accuracy
                                0.95
            0.95 0.95
0.95 0.95
  macro avg
                                0.95
                                        17223
                                       17223
                                0.95
weighted avg
None
Train accuracy score: 0.952422425162366
Test accuracy_score: 0.9525634326191721
Train cross val score: 0.957
Test cross val score: 0.951
Train recall score: 0.9556020108506297
Test recall score: 0.9575110285581612
Train f1 score: 0.9525676010915407
Test f1 score: 0.9528100271472304
Train Precision: 0.9495524012067857
Test Precision: 0.948154960340269
_____
    actual predicted
      0
1
             0
1
6051
39970
      1
1
0
                  1
46367
                 1
0
34028
13824
        . . .
       0
28336
                  1
49600
        0
0
2447
                   0
18946
                   0
15607
[17223 rows x 2 columns]
```

NAIVE BAYES (M3)

```
In [86]:
```

```
# build the NaiveBayes classifier model
m_nb = GaussianNB().fit(trainx,trainy)

# predict on test data
y_train_pred =m_nb.predict(trainx)
y_test_pred = m_nb.predict(testx)
```

```
print("Train Matrices:\n")
print(cm(trainy,y_train_pred))
print('-----')
print("Test Matrices:\n")
print(cm(testy,y_test_pred))
print('-----')
print('----')
accuracy score nb train=accuracy score(trainy,y train pred)
print('Train accuracy score:',accuracy score nb train)
accuracy_score_nb_test=accuracy_score(testy,y_test_pred)
print('Test accuracy score:',accuracy score nb test)
print('-----')
print('----')
cv nb train=np.mean(cross val score(m nb,trainx,trainy,scoring='f1',cv=5))
cv nb test=np.mean(cross val score(m nb,testx,testy,scoring='f1',cv=5))
print('Train cross val score: %.3f' % cv_nb_train)
print('Test cross val score: %.3f' % cv_nb_test)
print('-----')
recall score nb train=recall score(trainy, y train pred)
print('Train recall score:', recall score nb train)
recall_score_nb_test=recall_score(testy, y_test_pred)
print('Test recall score:',recall_score_nb_test)
print('-----')
f1_score_nb_train=f1_score(trainy,y_train_pred)
print('Train f1 score:',f1 score nb train)
f1 score nb test=f1 score(testy,y test pred)
print('Test f1 score:',f1_score_nb_test)
print('-----')
print('-----')
precision score_nb_train=precision_score(trainy, y_train_pred)
print('Train Precision:',precision_score_nb_train)
precision_score_nb_test=precision_score(testy, y_test_pred)
print('Test Precision:',precision_score_nb_test)
print('-----')
print('-----')
df nb = pd.DataFrame({'actual':testy,'predicted':y test pred})
print(df_nb)
Train Matrices:
Confusion matrix:
[[14283 5813]
[ 978 19113]]
Cross tab:
predicted 0 1 All
actual
        14283 5813 20096
0
         978 19113 20091
A11
        15261 24926 40187
Classification report:
           precision recall f1-score support
            0.94 0.71 0.81
0.77 0.95 0.85
                                    20096
        0
                             0.85
                                    20091
                               0.83
                                      40187
   accuracy
          0.85 0.83 0.83 40187
0.85 0.83 0.83 40187
  macro avq
weighted avg
Test Matrices:
Confusion matrix:
[[6097 2512]
[ 416 8198]]
Cross tab:
```

predicted 0 1 All

0 6097 2512 8609 1 416 8198 8614 All 6513 10710 17223

actual

```
Classification report:
           precision
                    recall f1-score support
             0.94 0.71 0.81
                                    8609
             0.77
                    0.95
                           0.85
                                    8614
                            0.83
  accuracy
                                   17223
            0.85 0.83
  macro avq
                            0.83
                                    17223
             0.85
weighted avg
                    0.83
                             0.83
                                    17223
None
______
Train accuracy score: 0.8310150048523154
Test accuracy_score: 0.8299947744295418
-----
Train cross val score: 0.860
Test cross val score: 0.812
______
Train recall score: 0.9513214872330894
Test recall score: 0.951706524262828
Train f1 score: 0.8491458782237821
Test f1 score: 0.8484785758642103
Train Precision: 0.7667896975046137
Test Precision: 0.7654528478057889
     actual predicted
6051
             0
       0
39970
                1
       1
1
0
46367
                 1
34028
               0
13824
       0
1
0
28336
                1
49600
                 1
2447
                1
18946
       0
                0
15607
       0
[17223 rows x 2 columns]
```

KNN MODEL (M4)

```
In [87]:
          # cross-validation to determine the best K
          cv accuracy = []
          n_{ist} = np.arange(3,12,2); n_{ist}
          for n in n list:
              model = neighbors.KNeighborsClassifier(n_neighbors=n)
              scores = cross val score(model,trainx,trainy,cv=10,scoring='accuracy')
              cv accuracy.append(scores.mean() )
          print(cv_accuracy)
          bestK = n_list[cv_accuracy.index(max(cv_accuracy))]
          print("best K = ", bestK)
          # plot the Accuracy vs Neighbours to determine the best K
          plt.plot(n_list,cv_accuracy)
          plt.xlabel("Neighbours")
          plt.ylabel("Accyuracy")
          plt.title("Accuracy - Neighbours")
         [0.957623104588694,\ 0.9554084190191166,\ 0.9543881347075756,\ 0.9533430490882594,\ 0.9514518084890696]
         best K = 3
Out[87]: Text(0.5, 1.0, 'Accuracy - Neighbours')
                              Accuracy - Neighbours
```

Accuracy - Neighbour

```
0.956
0.955
0.954
0.953
0.952

3 4 5 6 7 8 9 10 11
Neighbours
```

```
In [88]:
       # build the model using the best K
       m knn = neighbors.KNeighborsClassifier(n neighbors=bestK,metric = "manhattan").fit(trainx,trainy)
       # metric = "manhattan"
       # predict on test data
       y_train_pred =m_knn.predict(trainx)
       y_test_pred = m_knn.predict(testx)
       print("Train Matrices:\n")
       print(cm(trainy,y train pred))
       print('-----')
       print('----')
       print("Test Matrices:\n")
       print(cm(testy,y_test_pred))
       print('-----')
       accuracy score knn train=accuracy score(trainy,y train pred)
       print('Train accuracy_score:',accuracy_score_knn_train)
       accuracy_score_knn_test=accuracy_score(testy,y_test_pred)
       print('Test accuracy_score:',accuracy_score_knn_test)
       print('----')
       print('----')
       cv knn train=np.mean(cross val score(m knn,trainx,trainy,scoring='f1',cv=5))
       cv_knn_test=np.mean(cross_val_score(m_knn,testx,testy,scoring='f1',cv=5))
       print('Train cross val score: %.3f' % cv_knn_train)
       print('Test cross val score: %.3f' % cv_knn_test)
       print('-----')
       print('-----')
       recall score knn train=recall score(trainy, y train pred)
       print('Train recall score:', recall score knn train)
       recall_score_knn_test=recall_score(testy, y_test_pred)
       print('Test recall score:',recall_score_knn_test)
       print('-----
       print('-----')
       f1_score_knn_train=f1_score(trainy,y_train_pred)
       print('Train f1 score:',f1 score knn train)
       f1 score knn test=f1 score(testy,y test pred)
       print('Test f1 score:',f1_score_knn_test)
       print('-----
       print('-----')
       precision_score_knn_train=precision_score(trainy, y_train_pred)
       print('Train Precision:',precision_score_knn_train)
       precision score knn test=precision score(testy, y test pred)
       print('Test Precision:',precision_score_knn_test)
       print('----')
       print('-----')
       df knn = pd.DataFrame({'actual':testy,'predicted':y test_pred})
       print(df knn)
      Train Matrices:
      Confusion matrix:
       [[19621 475]
       [ 533 19558]]
      Cross tab:
       predicted 0
                     1 All
      actual
      0
             19621 475 20096
              533 19558 20091
20154 20033 40187
      1
      A11
      Classification report:
```

precision recall f1-score support

```
0
             0.97 0.98 0.97
                                        20096
               0.98
                        0.97
                                0.97
                                        20091
                                0.97
                                        40187
   accuracy
              0.97 0.97
  macro avg
                               0.97
                                        40187
               0.97
weighted avg
                       0.97
                                0.97
                                        40187
______
Test Matrices:
Confusion matrix:
[[8237 372]
[ 304 8310]]
Cross tab:
predicted 0 1 All
actual
         8237 372 8609
0
         304 8310
        8541 8682 17223
All
Classification report:
           precision recall f1-score support
             0.96 0.96
0.96 0.96
                               0.96
         0
                                         8609
                                0.96
                                         8614
                                      17223
   accuracy
                               0.96
                     0.96
  macro avg 0.96
                                0.96
                                        17223
weighted avg
               0.96
                        0.96
                                 0.96
                                        17223
None
Train accuracy_score: 0.97491726180108
Test accuracy_score: 0.9607501596702085
Train cross val score: 0.960
Test cross val score: 0.953
Train recall score: 0.9734707082773381
Test recall score: 0.9647086138843742
Train f1 score: 0.9748778785764131
Test f1 score: 0.9609158186864013
Train Precision: 0.9762891229471372
Test Precision: 0.9571527297857636
     actual predicted
      0 0
6051
        1
1
1
39970
                   1
                  1
46367
34028
13824
        0
                  0
        . . .
28336
        0
                   0
        1
49600
2447
        0
                   0
        0
0
18946
15607
```

FOR SVM MODEL IT TAKES LOT OF TIME SO FOR EXAM PURPOSE TAKING SAMPLE DATA

[17223 rows x 2 columns]

```
In [90]:
           data sample svm
                                                                                              job_blue-
Out[90]:
                           duration
                                   campaign pdays previous
                                                                        cons.conf.idx
                                                                                     education
                     age
                                                            emp.var.rate
                                                                                                        job_entrepreneur ...
                                                                                                                           month mar
                                                                                                  collar
          11566
                 0.695786
                           0.590688
                                    0.162676
                                                         0.0
                                                                0.947865
                                                                            0.873803
                                                                                      1.068250 -0.399102
                                                                                                               -0.143288 ...
                                                                                                                             -0.120375
                                                0.0
          32523
                 2.453387
                          -0.488783
                                    -0.709090
                                                0.0
                                                        0.0
                                                               -0.603921
                                                                            -1.548960
                                                                                      -1.459269 -0.399102
                                                                                                               -0.143288 ...
                                                                                                                             -0.120375
          22640 -0.378303 -1.472831
                                    -0.709090
                                                0.0
                                                        0.0
                                                                1.130429
                                                                            -0.225598
                                                                                      0.562746 -0.399102
                                                                                                               -0.143288 ...
                                                                                                                             -0.120375
          54224 -0.085370
                          0.859064
                                    0.162676
                                                0.0
                                                        0.0
                                                               -0.816920
                                                                            -0.807719
                                                                                      0.562746 -0.399102
                                                                                                               -0.143288 ...
                                                                                                                             -0.120375
          28569
                0.891075
                          0.566832
                                    0.162676
                                                0.0
                                                         0.0
                                                                1.130429
                                                                            0.934881
                                                                                      1.068250 -0.399102
                                                                                                               -0.143288 ...
                                                                                                                             -0.120375
          28733 -0.085370 -1.025537
                                    -0.709090
                                                0.0
                                                        0.0
                                                                0.947865
                                                                            0.873803
                                                                                      1.068250 -0.399102
                                                                                                               -0.143288 ...
                                                                                                                             -0.120375
           4137
                -0.964170 0.047970
                                    1.034442
                                                0.0
                                                        0.0
                                                                1.130429
                                                                            -0.225598
                                                                                      -0.448261 -0.399102
                                                                                                               6.978942 ...
                                                                                                                             -0.120375
                                                                                                               -0.143288 ...
           5760 -0.671237 -0.178659
                                                0.0
                                                        0.0
                                                                                      1 068250 -0 399102
                                                                                                                             -0 120375
                                   -0 709090
                                                                1 130429
                                                                            0.934881
          39901
                 0.500497 0.787497
                                    -0.709090
                                                0.0
                                                        0.0
                                                               -1.790595
                                                                            2.205623
                                                                                      -0.448261 -0.399102
                                                                                                               -0.143288 ...
                                                                                                                             -0.120375
          28051
                 0.109919
                          0.924668
                                   -0.709090
                                                0.0
                                                        0.0
                                                                1.130429
                                                                            -0.408831
                                                                                      0.562746 2.505622
                                                                                                               -0.143288 ...
                                                                                                                             -0.120375
         11482 rows × 43 columns
In [91]:
           trainx svm,testx svm,trainy svm,testy svm = splitdata(data sample svm,'y')
           print(trainx_svm.shape, trainy_svm.shape, testx_svm.shape, testy_svm.shape)
          (8037, 42) (8037,) (3445, 42) (3445,)
In [92]:
           # SVM specific parameters
           # list of values for C and gamma
           lim=10
           lov_c = np.logspace(-5,4,lim)
           lov_g = np.random.random(lim)
In [93]:
           kernels in SVM
           linear -> C
           sigmoid -> C,gamma
           poly -> C,gamma
           rbf(radial basis function) -> C,gamma
Out[93]: '\nkernels in SVM\nlinear -> C\nsigmoid -> C,gamma\npoly -> C,gamma\nrbf(radial basis function) -> C,gamma\n'
In [94]:
           # build the parameters
           'kernel':['poly'],'C':lov_c,'gamma':lov_g,
                         'kernel':['rbf'],'C':lov_c,'gamma':lov g}]
In [95]:
           # perform Grid Search
           model = svm.SVC()
           # grid CV on stdscaler data
           grid = GridSearchCV(model,param_grid=params,
                                 scoring="accuracy",cv=3,
                                 n jobs=-1).fit(trainx svm,trainy svm)
           # best parameters
           bp = grid.best_params_
           bp1 = bp.copy()
           bp1
Out[95]: {'C': 10.0, 'gamma': 0.20384418248375802, 'kernel': 'rbf'}
```

```
In [96]:
       # build the model with the best parameters
       m svm = svm.SVC(kernel=bp['kernel'], C=bp['C'], gamma=bp['gamma']).fit(trainx svm,trainy svm)
       def cm svm(actual,pred):
          # model accuracy
          print("Model Accuracy = {}".format(accuracy_score(actual,pred)))
          print("\n")
          # confusion matrix
          df = pd.DataFrame({'actual':actual,'pred':pred})
          print(pd.crosstab(df.actual,df.pred,margins=True))
          print("\n")
          # classification report
          print(classification report(actual, pred))
           return(1)
       # predict on test data
       y train pred =m svm.predict(trainx svm)
       y test pred = m svm.predict(testx svm)
       print("Train Matrices:\n")
       print(cm_svm(trainy_svm,y_train_pred))
       print('----')
       print('-----')
       print("Test Matrices:\n")
       print(cm(testy_svm,y_test_pred))
       print('-----')
       print('----')
       accuracy_score_svm_train=accuracy_score(trainy_svm,y_train_pred)
       print('Train accuracy score:',accuracy score svm train)
       accuracy_score_svm_test=accuracy_score(testy_svm,y_test_pred)
       print('Test accuracy score:',accuracy score svm test)
       print('-----')
       print('----')
       cv_svm_train=np.mean(cross_val_score(m_svm,trainx_svm,trainy_svm,scoring='f1',cv=5))
       cv_svm_test=np.mean(cross_val_score(m_svm,testx_svm,testy_svm,scoring='f1',cv=5))
       print('Train cross val score: %.3f' % cv_svm_train)
       print('Test cross val score: %.3f' % cv_svm_test)
       print('-----')
       print('----')
       recall_score_svm_train=recall_score(trainy_svm, y_train_pred)
       print('Train recall score:',recall score svm train)
       recall score svm_test=recall_score(testy_svm, y_test_pred)
       print('Test recall score:',recall_score_svm_test)
       print('-----')
       print('-----')
       f1_score_svm_train=f1_score(trainy_svm,y_train_pred)
       print('Train f1 score:',f1_score_svm_train)
       f1 score svm test=f1_score(testy_svm,y_test_pred)
       print('Test f1 score:',f1 score_svm_test)
print('-----')
print('-----')
       precision_score_svm_train=precision_score(trainy_svm, y_train_pred)
       print('Train Precision:',precision_score_svm_train)
       precision score svm test=precision score(testy svm, y test pred)
       print('Test Precision:',precision_score_svm_test)
print('-----')
       print('----')
       df svm = pd.DataFrame({'actual':testy svm,'predicted':y test pred})
       print(df_svm)
       Train Matrices:
       Model Accuracy = 0.9990046037078512
       pred
                   1 All
       actual
            4000 7 4007
       0
             1 4029 4030
       1
            4001 4036 8037
       All
                 precision recall f1-score support
                     1.00
                            1.00
                                    1.00
                                            4007
               0
                    1.00 1.00
                                   1.00
                                            4030
                                    1.00
                                           8037
          accuracy
                 1.00 1.00 1.00
                                         8037
```

macro avo

```
weighted avg
          1.00 1.00
                            1.00
                                    8037
    _____
Test Matrices:
Confusion matrix:
[[1629 34]
[ 126 1656]]
Cross tab:
predicted 0 1 All
actual
       1629 34 1663
0
       126 1656 1782
A11
       1755 1690 3445
Classification report:
          precision recall f1-score support

      0.93
      0.98
      0.95

      0.98
      0.93
      0.95

        0
                                   1663
                                   1782
  accuracy
                            0.95
                                   3445
          0.95 0.95
0.95 0.95
                           0.95
                                   3445
  macro avg
                         0.95
                                   3445
weighted avg
Train accuracy_score: 0.9990046037078512
Test accuracy score: 0.95355587808418
.....
Train cross val score: 0.945
Test cross val score: 0.930
Train recall score: 0.9997518610421836
Test recall score: 0.92929292929293
_____
______
Train f1 score: 0.999008182494421
Test f1 score: 0.9539170506912442
Train Precision: 0.9982656095143707
Test Precision: 0.9798816568047337
______
______
     actual predicted
7347
     0 0
9000
     1
1
1
55900
              1
1
1
52250
49858
       . . .
      0
0
0
13387
               0
28110
                0
               0
3036
1398
11692
       0
[3445 rows x 2 columns]
```

```
round(precision score svm test,2)]]
In [98]:
            results = pd.DataFrame(result,columns=['Model','Recall','Precision'])
In [99]:
            results
Out[99]:
                                      Model Recall Precision
           0
                           Logistic Regression
                                               0.96
                                                         0.95
           1
                                Decision Tree
                                               0.97
                                                         0.96
           2 Adaboost using Logistic Regression
                                               0.96
                                                         0.95
           3
                   Adaboost using Decision Tree
                                               0.97
                                                         0.97
           4
                                 Naive Bayes
                                               0.95
                                                         0.77
           5
                                       KNN
                                               0.96
                                                         0.96
           6
                                       SVM
                                               0.93
                                                         0.98
```

CONCLUSION

- ALL THE MODELS ARE BUILD ON CLEAN DATA ALSO DROPPED MULTICULINEAR FEATURES AND REMOVED ALL

OUTLIERS IN DATA ALSO STANDARDIZED THE DATA USING STANDARD SCALER AS MINMAX SCALER AND STANDARD

SCALER DIDNT AFFECT THE ACCURACY MUCH

- USED RANDOM FOREST FOR GETTING TOP FEATURES
- TRAINED ON MULTIPLE MODELS LIKE LOGISTIC REGRESSION, ADABOOST, DECISION TREE ,NAIVE BAYES,KNN ,SVM
- PERFORMED EDA TO HAVE BETTER ANALYSIS ON DATA
- PLOTTED GRAPHS AND MATRICES TO GET THE ACCURACY OF DATA FOR TERM DEPOSIT SUBSCRIPTION
- AMONG THE ABOVE MODELS DECISION TREE AND ADABOOST WITH DECISION TREE HAS PERMORED WELL WITH RECALL RATE AND PRECISION RATE BOTH HIGH.
- SVM HAS BEEN PERFORMED ON SAMPLE DATA SO PROBABILTY OF GETTING HIGHER SVM ACCURACY ON ACTUAL DATA IS LESS

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