

Type

All

Stores

All

TAM

All

Month

All

Financial Year Week no.

All

Total Sales

2.14M

Sales Order Count

659

Total Quote

3.70M

Quote Count

438

Plan Quotes

1.10M

Plan Quote Count

23

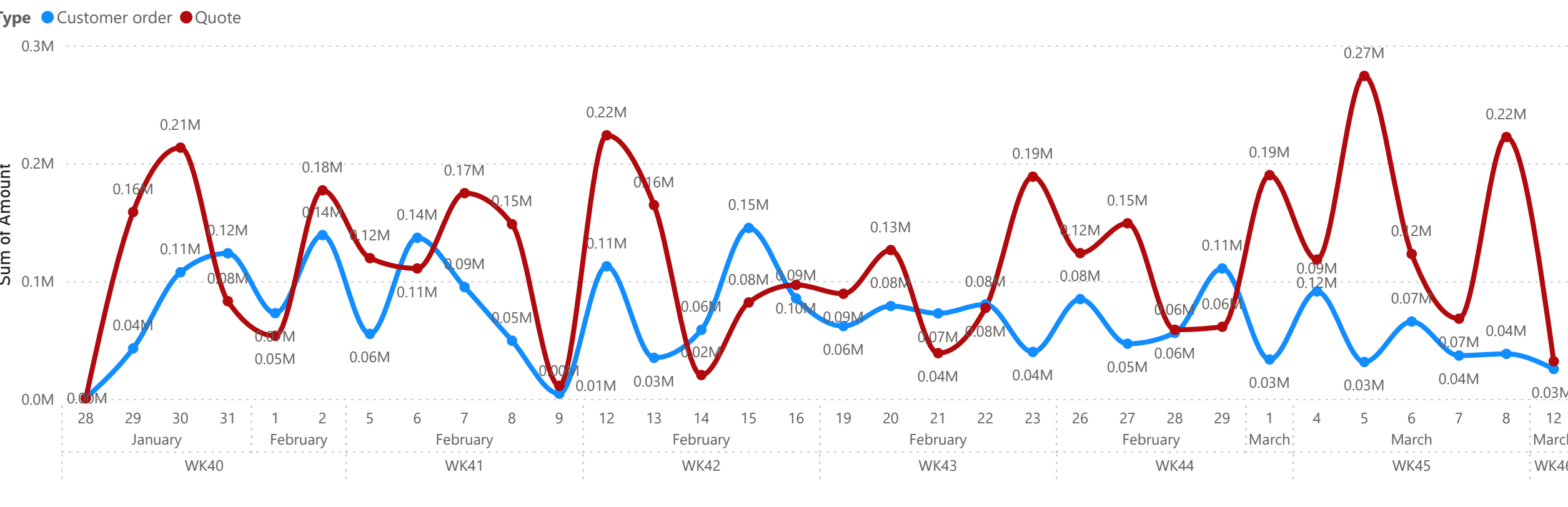
Plan Sales

127.90K

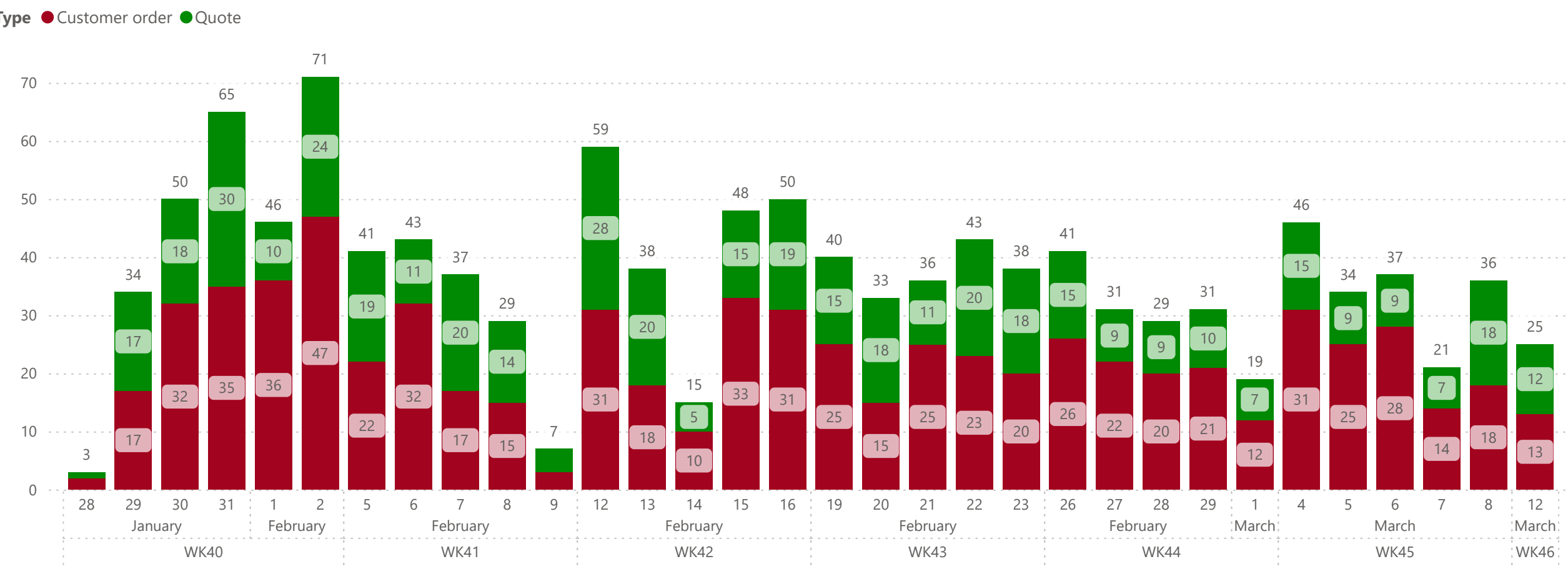
Plan Sales Count

3

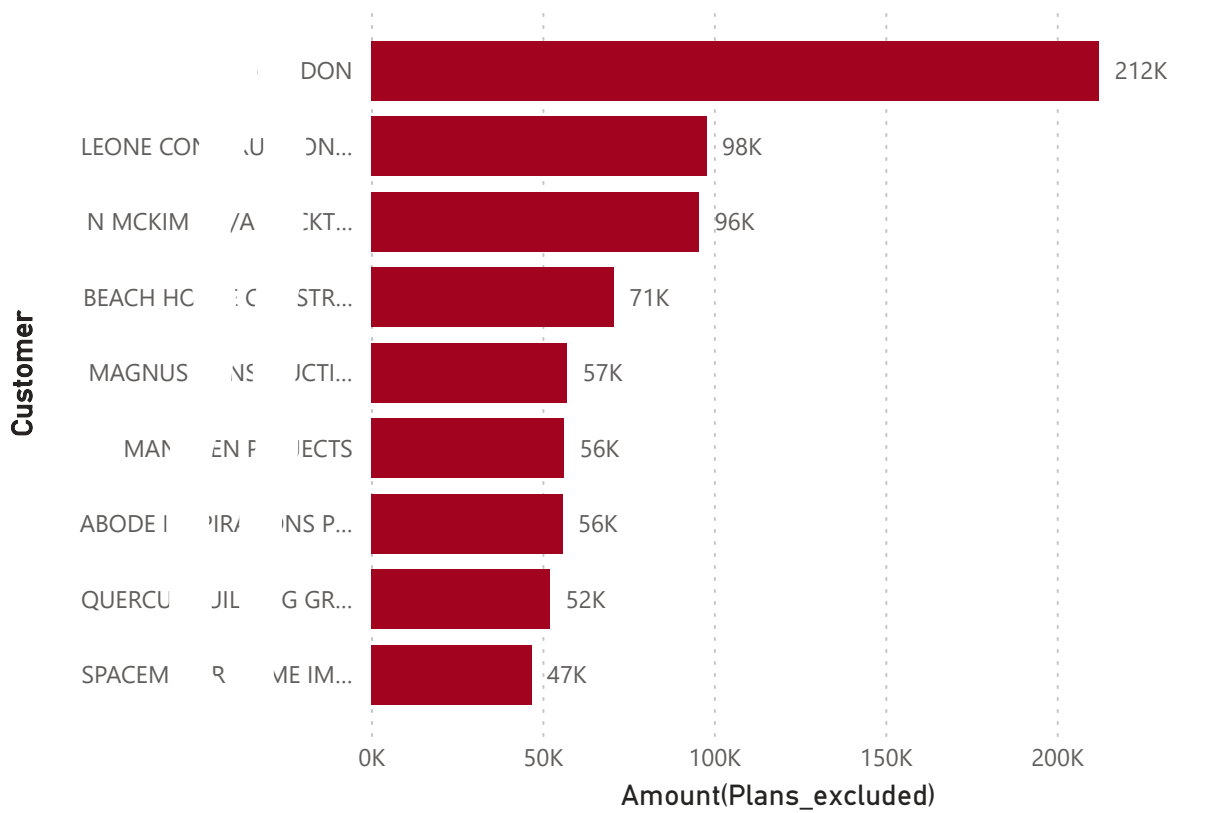
Sales Performance by Week



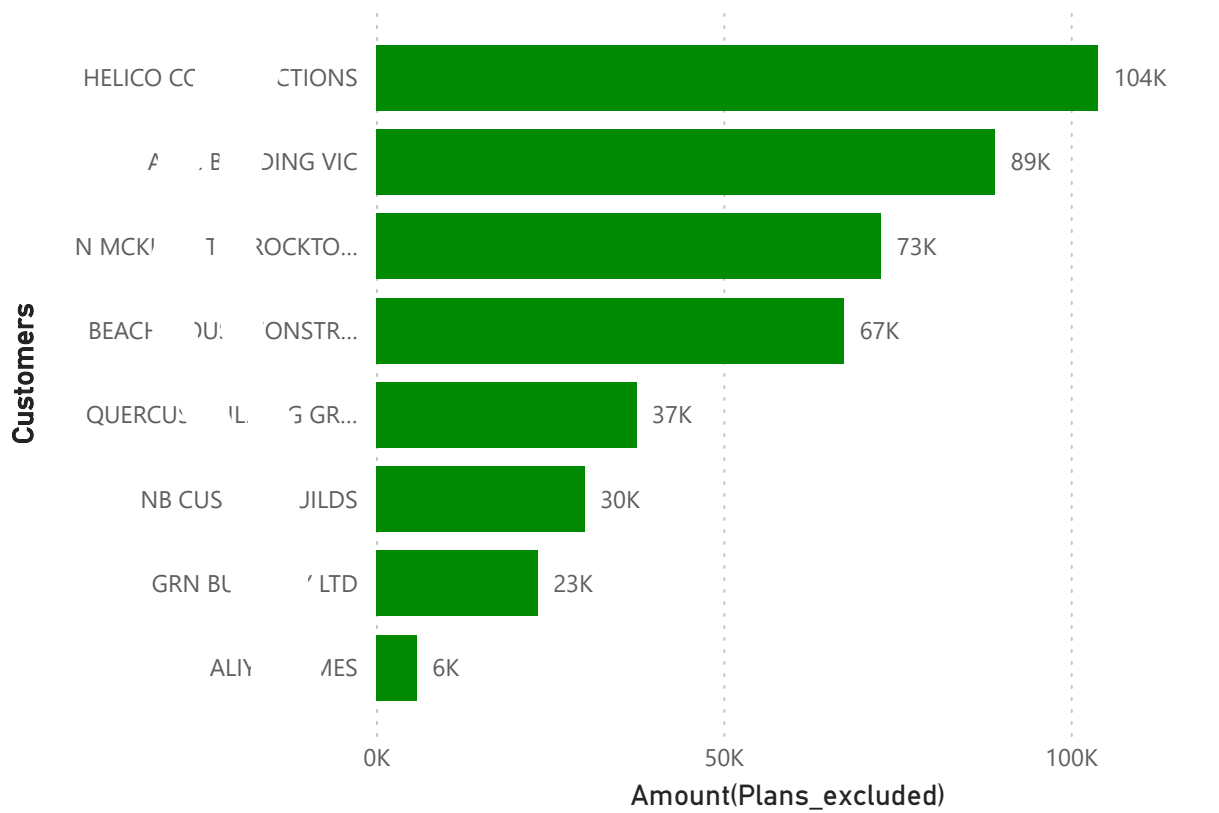
Sales Count Vs Quote Count by Week



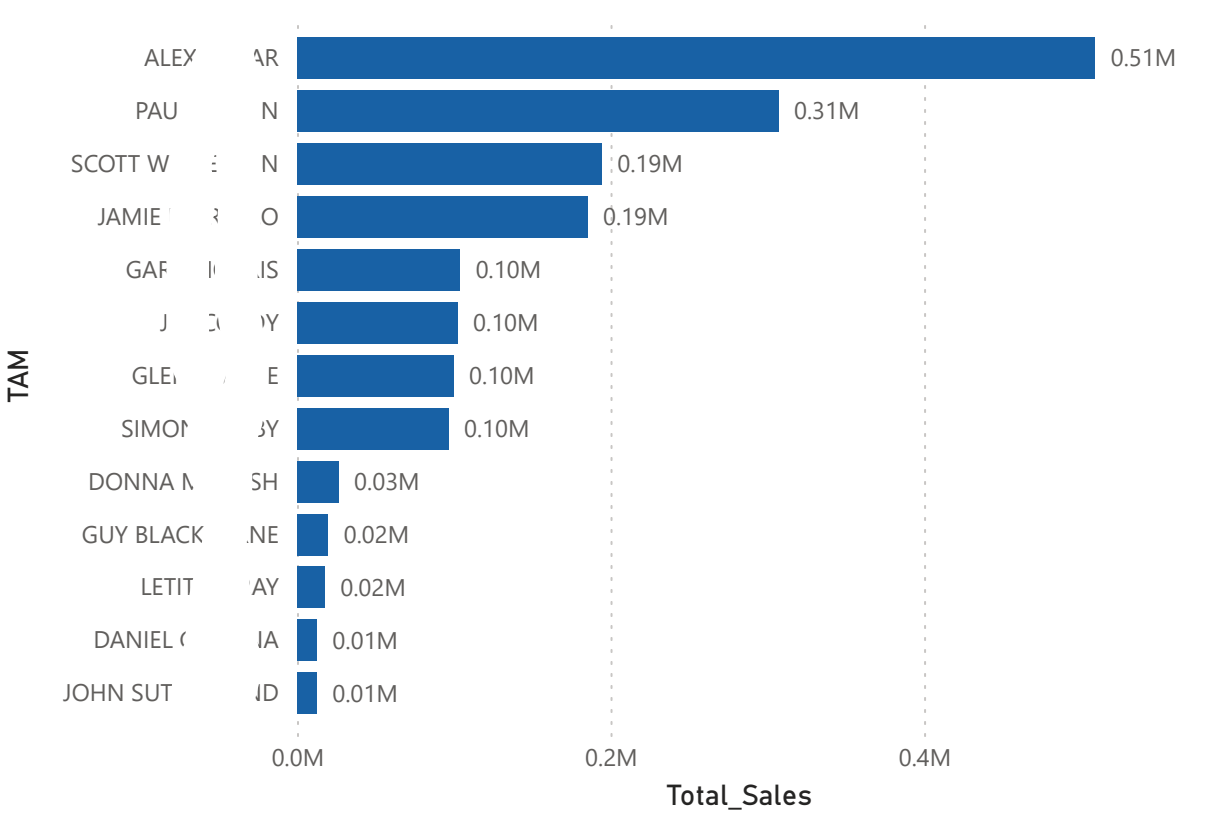
Top 10 Customers by Sales Order



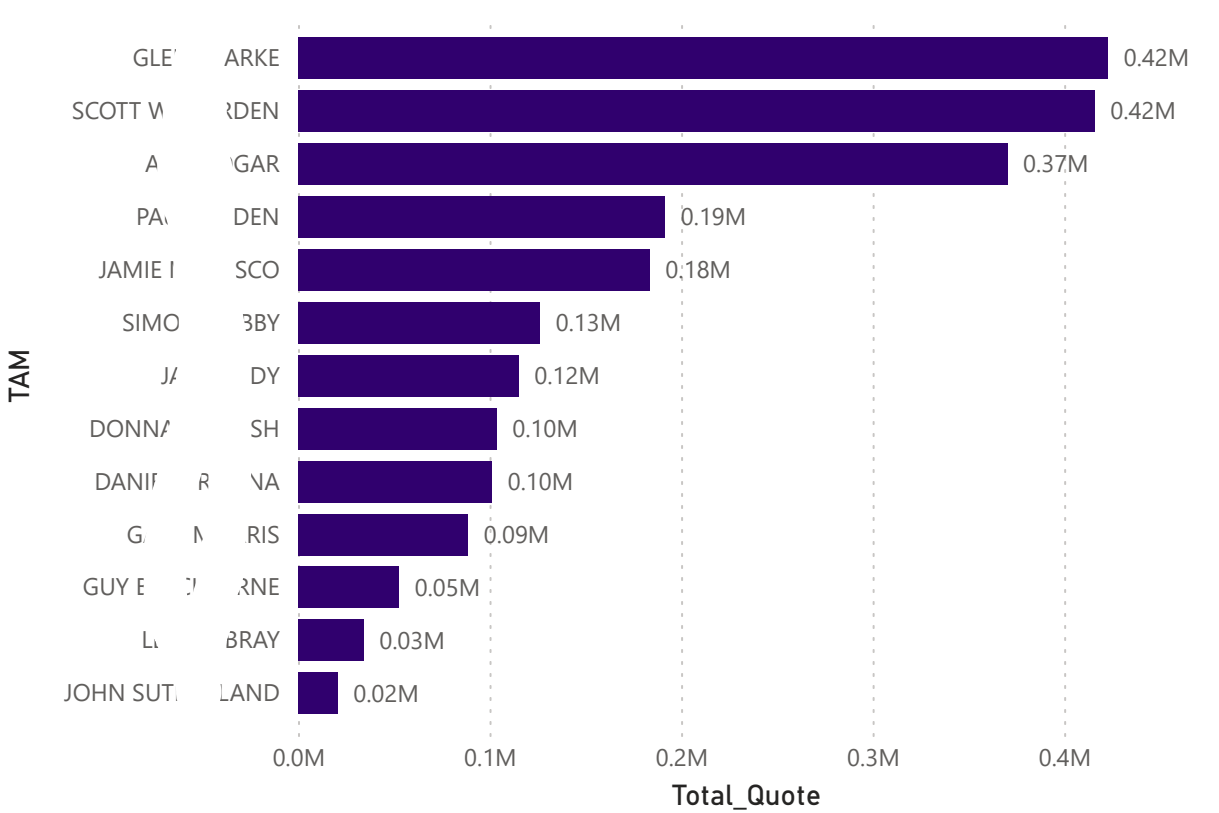
Top 10 Customer by Quote



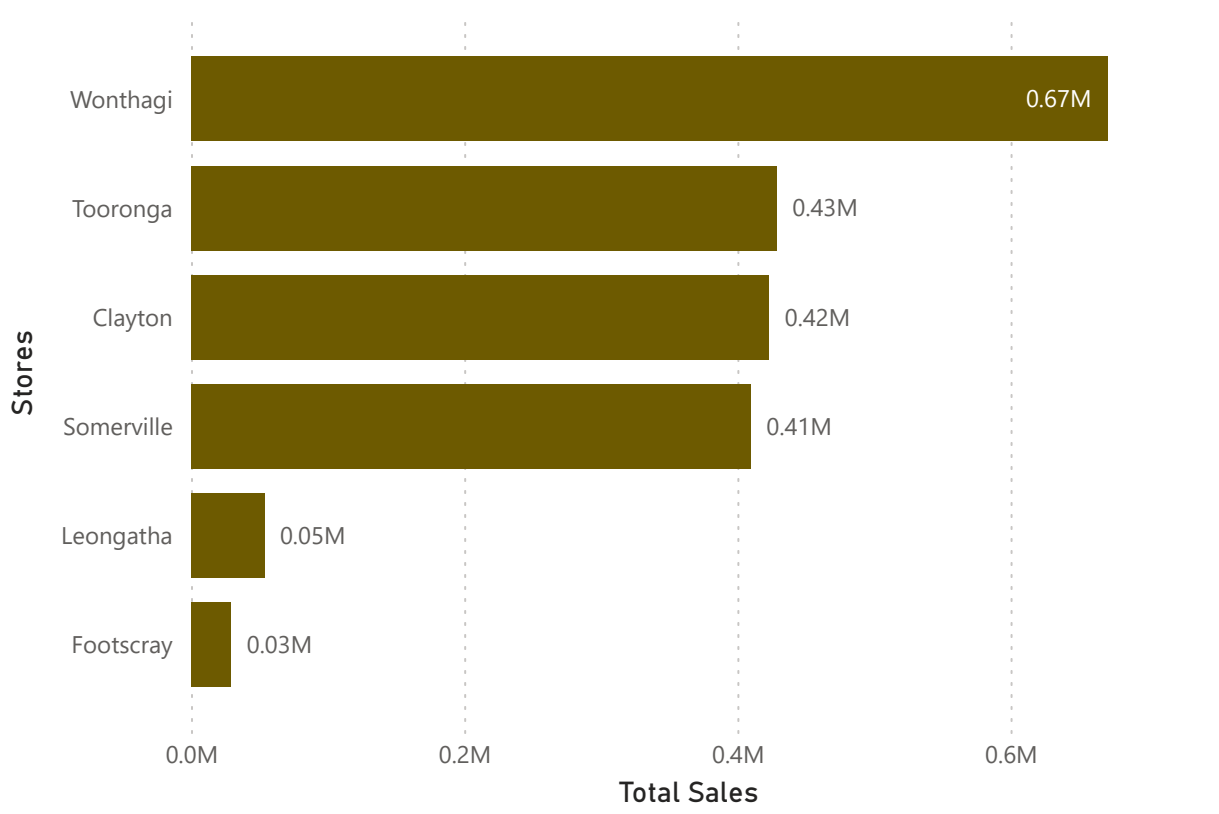
Total_Sales by TAM



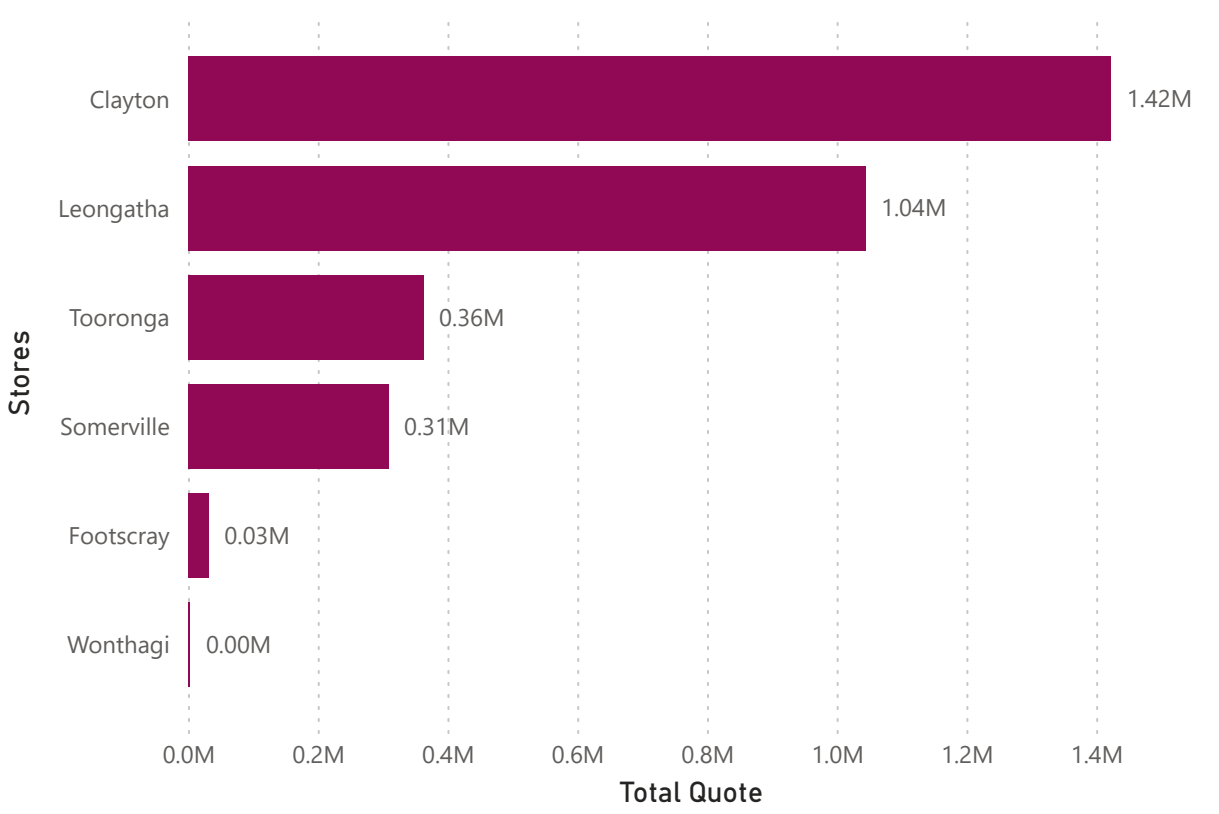
Total_Quote by TAM



Total Sales by Stores



Total Quote by Stores





Type

All

TAM

All

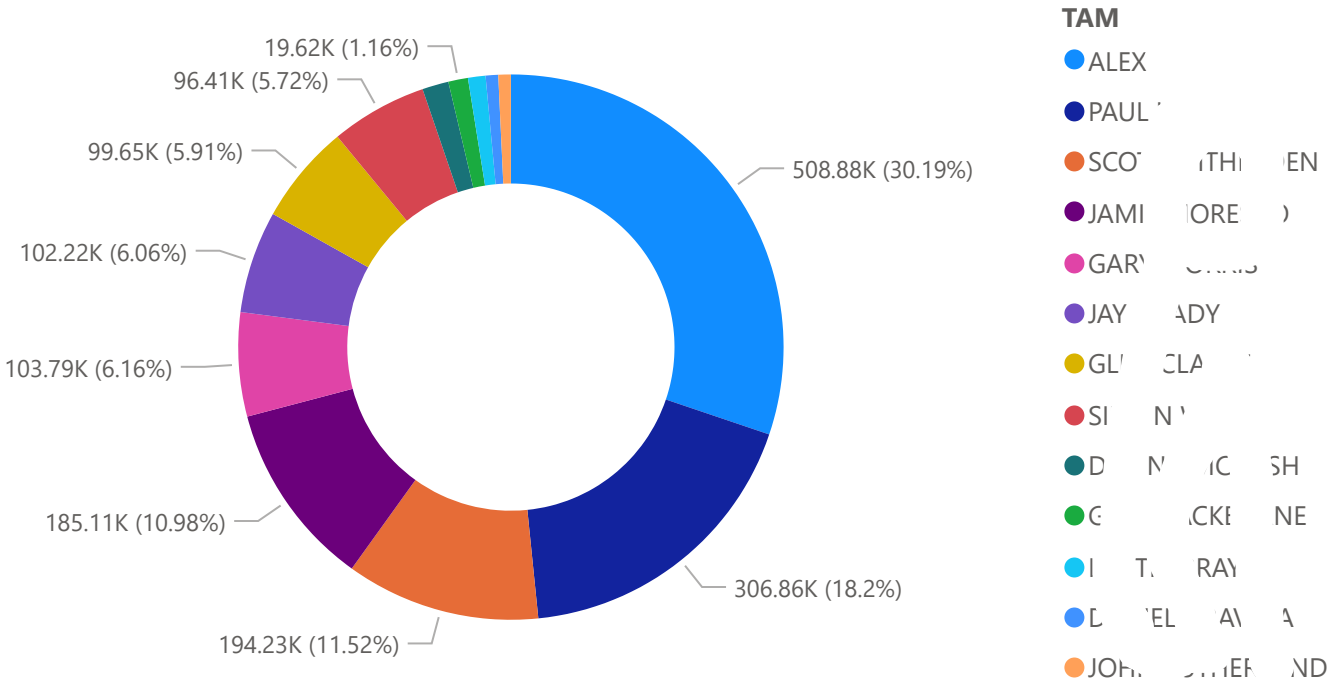
Month

All

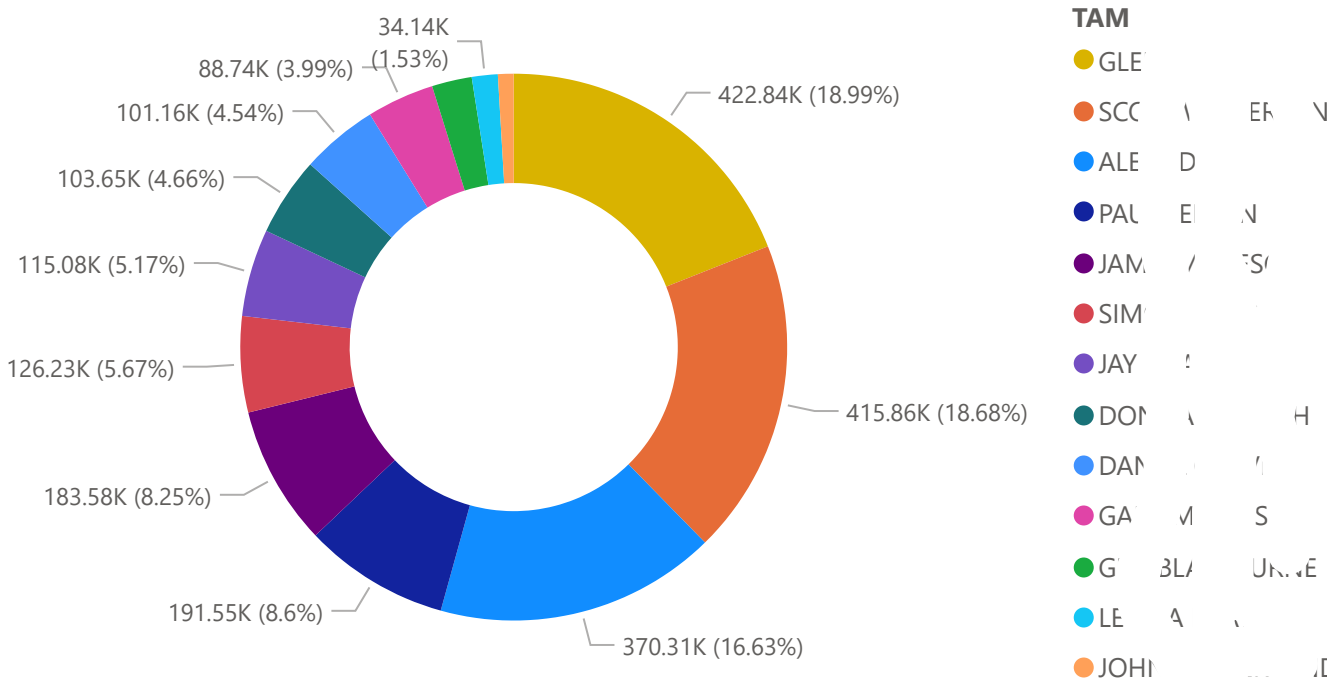
Financial_Year_Week_no

All

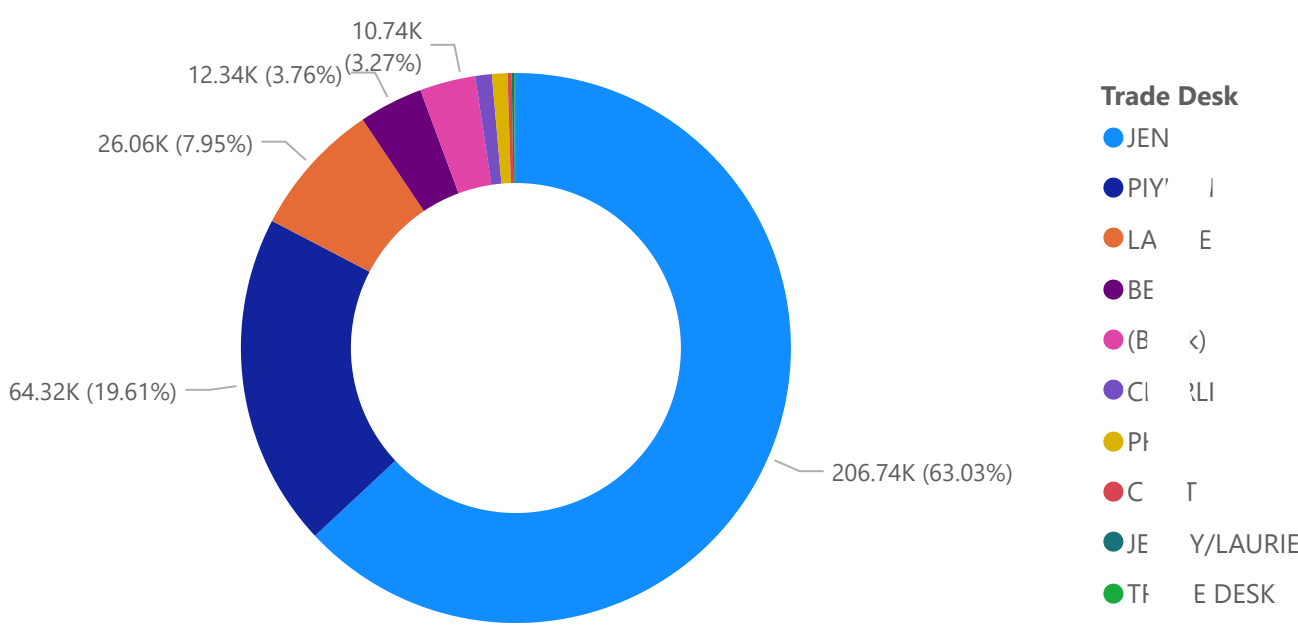
Total Sales Share by TAM



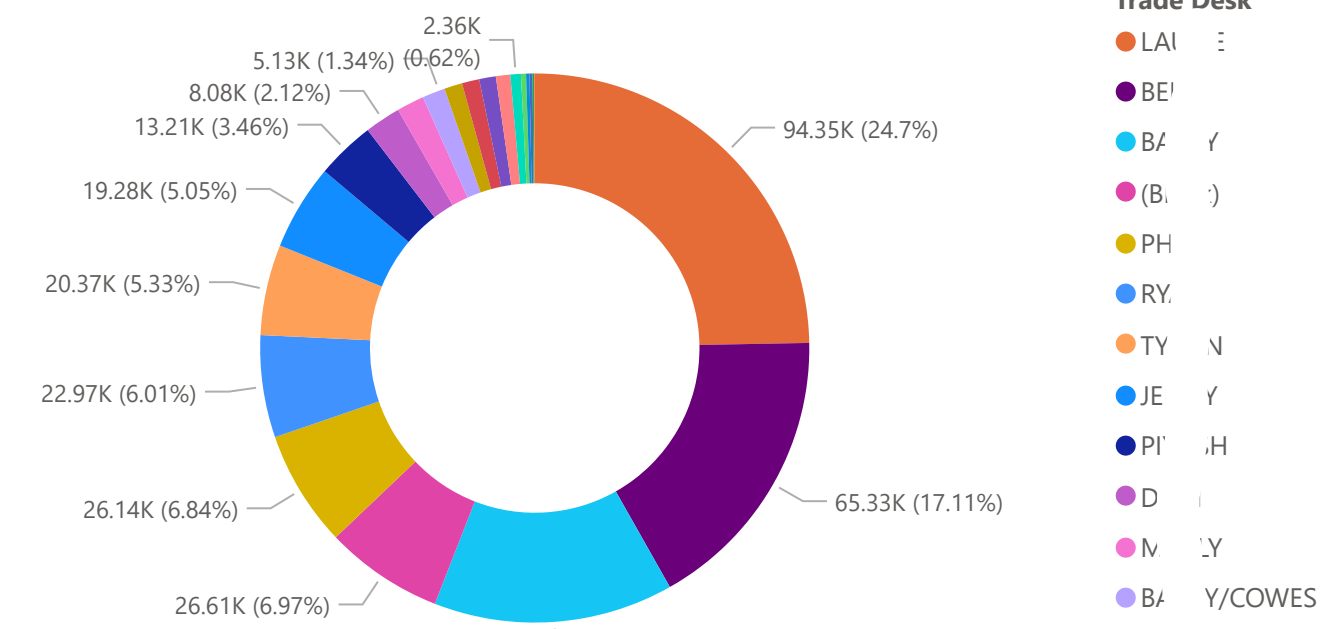
Total Quote Share by TAM



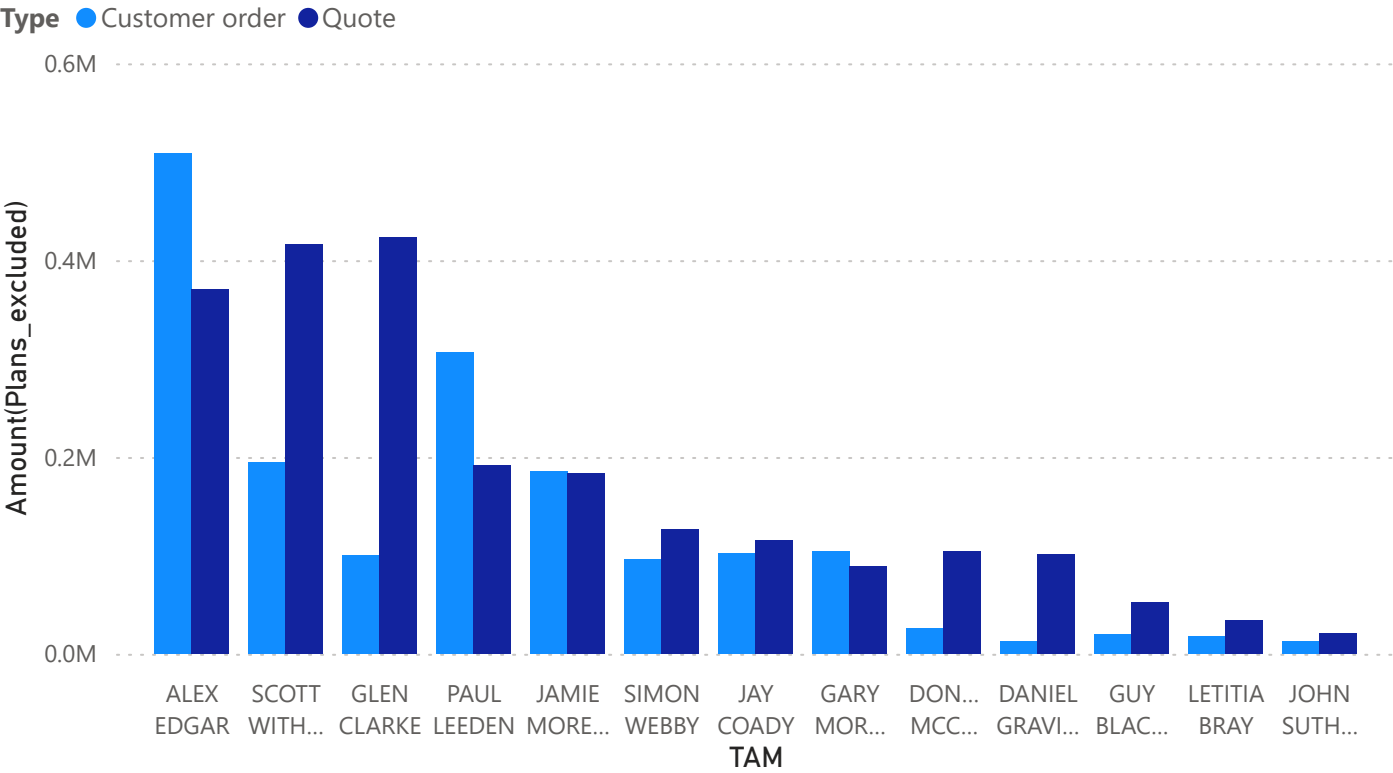
Total Sales Share by Trade Desk



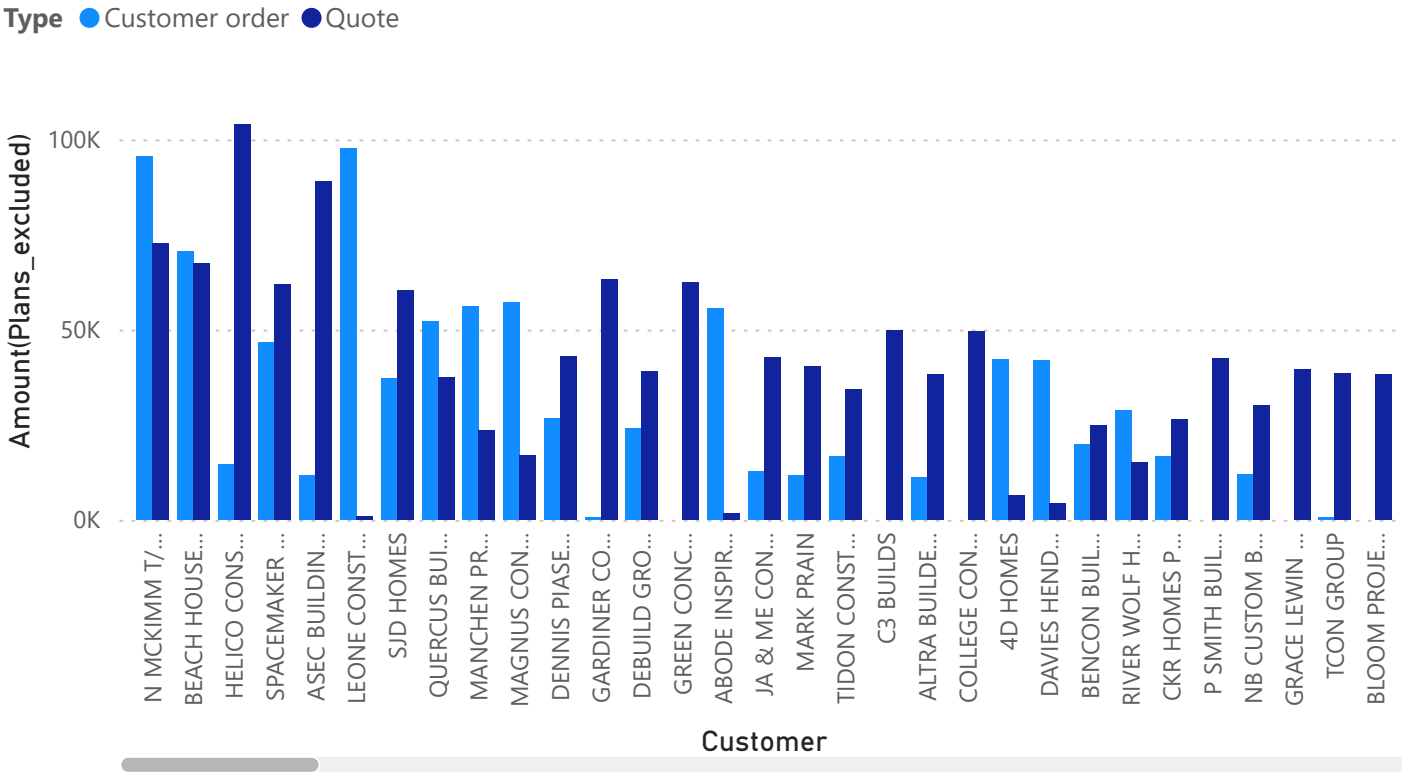
Total Quote Share by Trade Desk



TAMs Sale vs Quote



TAMs Sale vs Quote



TAMs Sales Order/Quote

TAM		Sales Count	Total_Sales
ALEX	GAR	179	508,879.54
DANIEL	RAVINA	6	12,535.69
DONALD	CCOSH	5	26,340.34
GARY	RIS	27	103,788.25
GLENN	KE	33	99,647.64
GUY	BURNE	12	19,621.21
JAMIE	ESCO	71	185,107.71
JAY	C	31	102,220.34
JOHN	ERLAND	6	12,459.09
LETITIA	/	7	17,521.59
PAUL	ERDEN	69	306,862.76
SCOTT	BY	74	194,225.68
SIMON	BY	30	96,410.16
Total		550	1,685,620.00

TAM		Quote Count	Total_Quote
ALEX		66	370,308.00
DANIEL	R...VA	19	101,164.11
DONALD	M...OSH	8	103,652.69
GARY	F...	11	88,743.25
GLENN	AF...	71	422,842.50
GUY	C...RNE	6	52,607.41
JAMIE	O...ICO	32	183,584.50
JOHN	D...LAND	21	115,082.89
LETITIA	R...	12	34,144.74
PAUL	...	30	191,545.93
SCOTT	ERDEN	55	415,862.98
SIMON	JY	12	126,234.10
Total		346	2,226,409.70

Trade Sales Order/Quote

Trade Desk	Quote Count	Total_Quote
	5	26,614.77
ALEC	2	4,067.84
BARRY	6	53,905.56
BA...	1	5,131.99
BARY	1	3,236.26
BEN	11	65,325.34
CHARLI	1	3,736.77
Clayton Trade Desk	1	
CLINT	3	3,898.42
CRAIC	1	1,140.96
DANI	1	8,080.20
JENNY	17	19,275.94
LAURIE	18	94,348.41
MOLLY	2	6,174.18
PHIL	5	26,140.51
PIYUSH	5	13,206.20
RYAN	3	22,966.05
RYAN (COWES)	1	697.71
Total	92	381,901.60

Trade Desk	Count_SO	Total_Sales
	4	10,737.12
BEI	7	12,343.00
CH...	1	3,190.97
CLI...	1	787.82
JEN	65	206,736.04
JEN / LAURIE	1	462.56
LAI...	15	26,064.38
PH...	1	2,986.19
PIY...	9	64,321.76
TRAL...DESK	1	340.64
Total	105	327,970.48



Stores

All

Financial_Year_Week_no

All

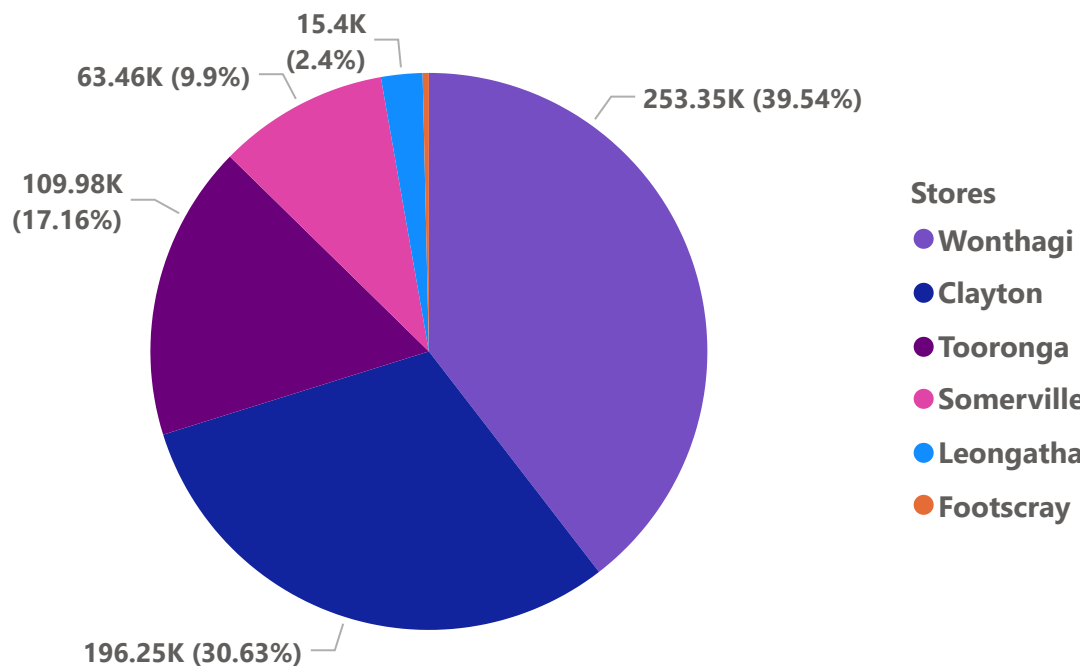
Month

All

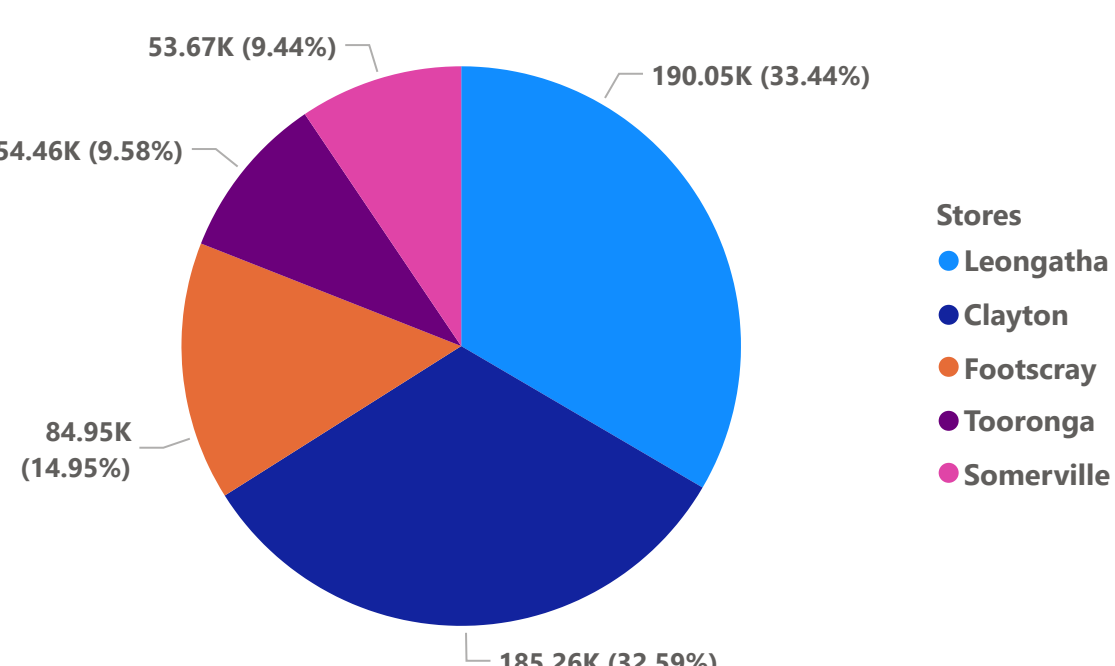
Year

All

Total Sales share by Stores

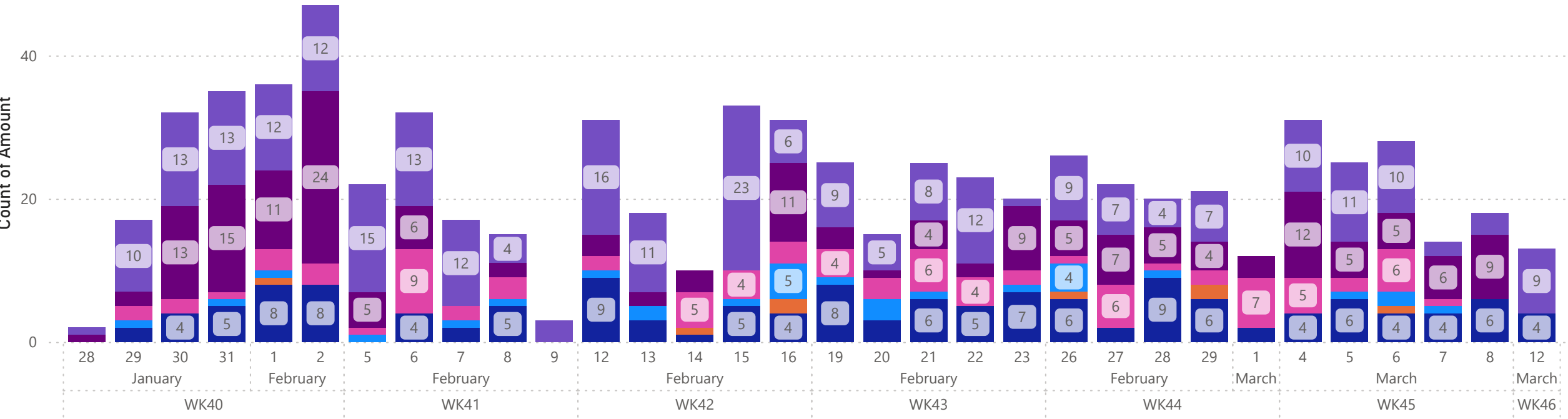


Total Quotes share by Stores



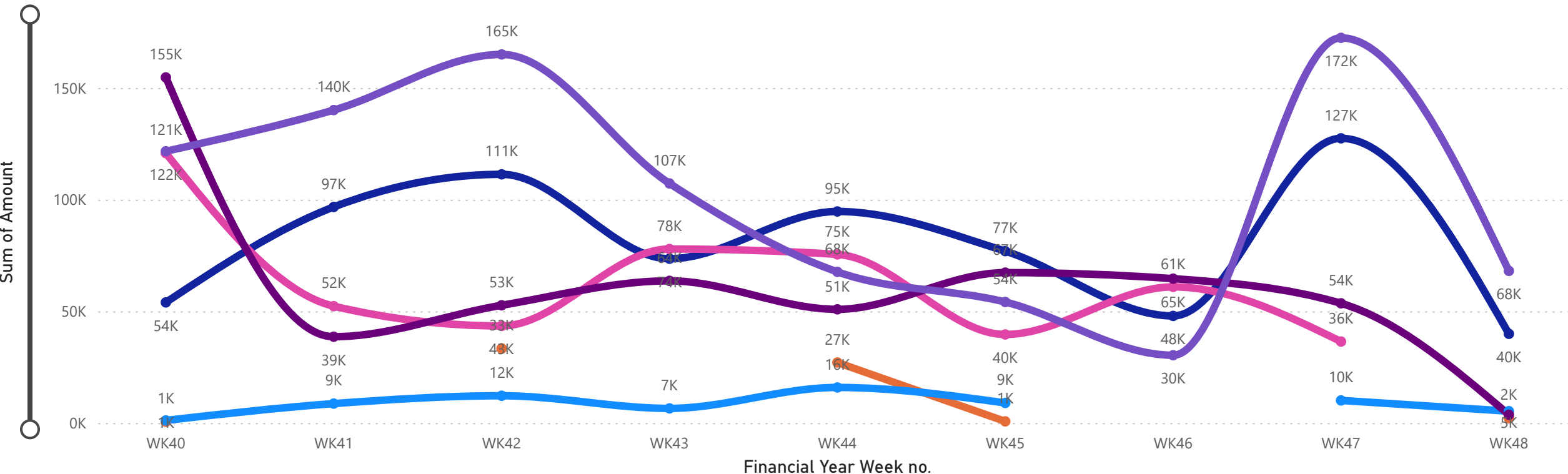
Sales Count by Week

Stores Clayton Footscray Leongatha Somerville Tooronga Wonthagi



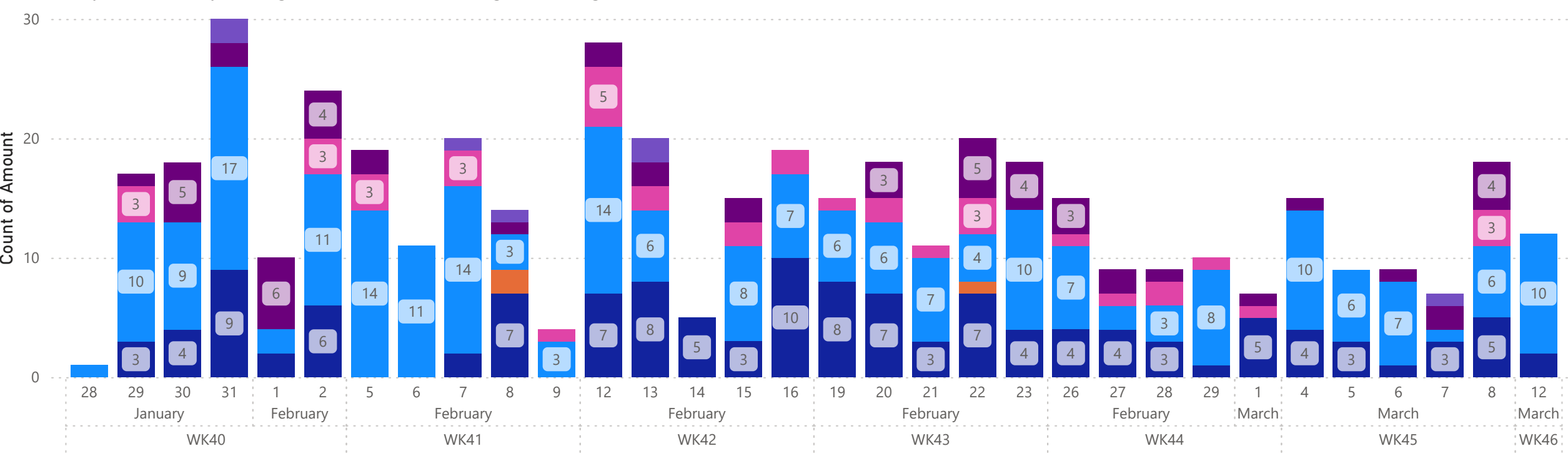
Sum of Sales by Financial Week

Stores Clayton Footscray Leongatha Somerville Tooronga Wonthagi



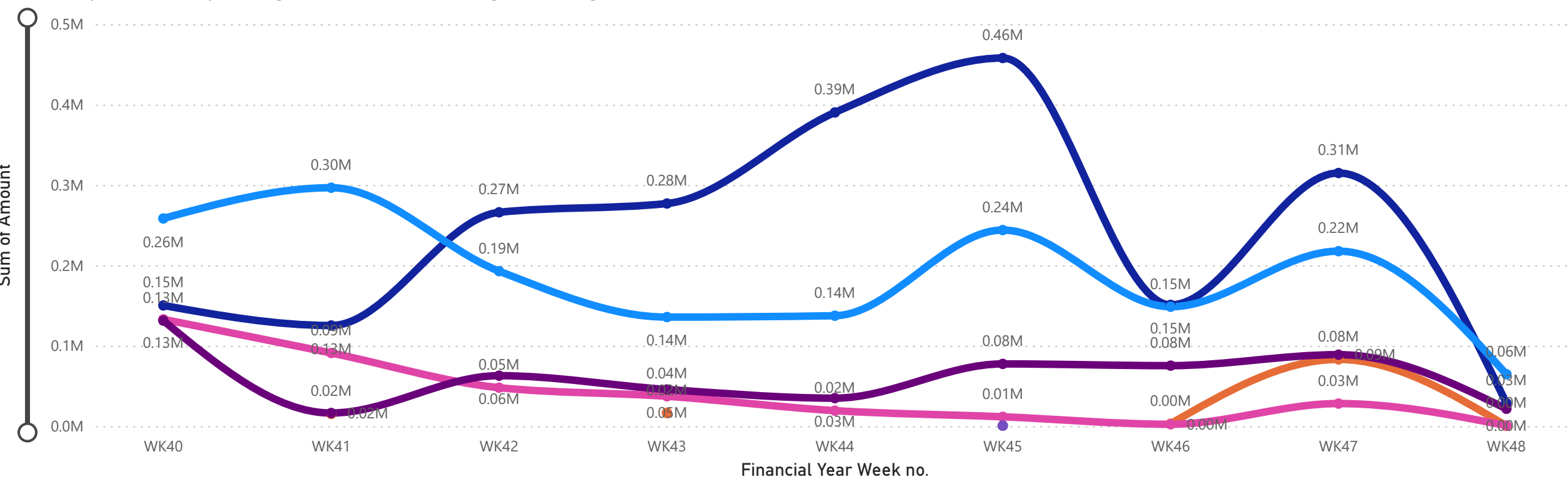
Quote Count by Week

Stores Clayton Footscray Leongatha Somerville Tooronga Wonthagi



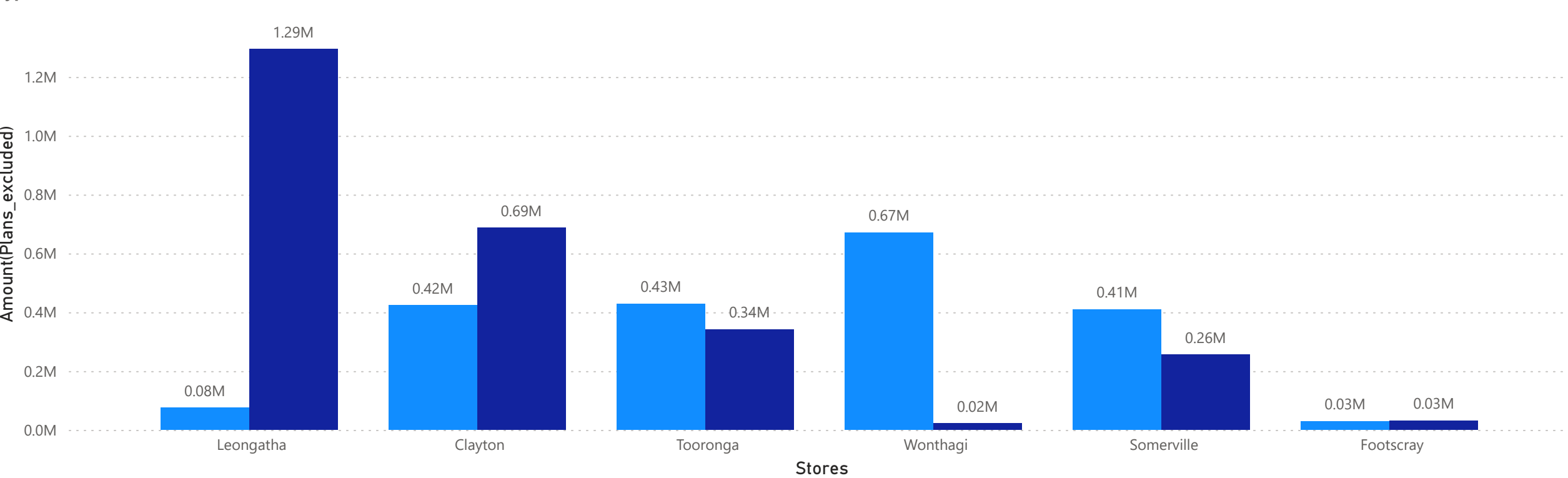
Sum of Quotes by Financial Week

Stores Clayton Footscray Leongatha Somerville Tooronga Wonthagi



Stores Sale vs Quote

Type Customer order Quote





Type

All

Site

Clayton

TAM

All

Customer

All

Financial Year Week no.

All

Date	Financial Year Week no.	TAM		Site	Customer			Amount	Type	Plans	Document No.
16-Feb-24	WK42			Clayton	Cash			1,926.61	Quote		502203514
16-Feb-24	WK42			Clayton	CENTUM			4,948.15	Quote		505200215
16-Feb-24	WK42			Clayton	CENTUM			8,460.01	Quote		505200214
16-Feb-24	WK42			Clayton	CENTUM			11,157.03	Quote		505200210
16-Feb-24	WK42			Clayton	CENTUM			12,364.61	Quote		505200217
01-Mar-24	WK44			Clayton	LUMAR GROUP PTY LTD			56,922.80	Quote		505200291
05-Mar-24	WK45			Clayton	LUMAR GROUP PTY LTD			70,277.78	Quote		505200303
13-Mar-24	WK46	ALEX	AR	Clayton	CASH ACCOUNTS - TONGA			1,059.00	Customer order		505101720
13-Mar-24	WK46	ALEX	AR	Clayton	VIRGON INDUSTRIES			3,068.92	Customer order		505101727
13-Mar-24	WK46	LETITIA	JAY	Clayton	TCM BUILDING GROUP PTY LTD			1,670.68	Customer order		505101714
14-Mar-24	WK46	ALEX	AR	Clayton	CLOVIS CONSTRUCTION PTY LTD TAITO			2,615.56	Customer order		501111648
14-Mar-24	WK46	ALEX	AR	Clayton	DAVIES HOLDINGS PTY LTD			2,824.14	Customer order		505101447
14-Mar-24	WK46	JAY C	Y	Clayton	AUSTLALAND BUILDERS			423.00	Customer order		501111660
14-Mar-24	WK46	JAY C	Y	Clayton	QC MASTERHOODS PTY LTD			1,482.90	Customer order		505101746
14-Mar-24	WK46	JAY C	Y	Clayton	TOPGATE CONSTRUCTIONS PTY LTD			7,593.85	Customer order		505101747
14-Mar-24	WK46	PAUL	DEN	Clayton	TIDON CONSTRUCTION PTY LTD			2,132.50	Customer order		505101624
15-Mar-24	WK46	ALEX	AR	Clayton	DAVIES HOLDINGS PTY LTD			1,230.00	Customer order		505101759
15-Mar-24	WK46	ALEX	AR	Clayton	VIRGON INDUSTRIES			4,713.99	Customer order		502105530
15-Mar-24	WK46	ALEX	AR	Clayton	SPACEMAN HOLDINGS PTY LTD			15,153.30	Customer order		501111647
15-Mar-24	WK46	DONALD	MCCOSH	Clayton	BUILDING CONSTRUCTION PTY LTD			3,102.00	Customer order		505101742
15-Mar-24	WK46	JAY C	Y	Clayton	QUERCLING BUILDING GROUP PTY LTD			1,135.50	Customer order		505101757
18-Mar-24	WK47	ALEX	AR	Clayton	SPACEMAN HOLDINGS PTY LTD			1,178.57	Customer order		505101780
18-Mar-24	WK47	ALEX	AR	Clayton	HEMMING & COLLIERS PTY LTD			1,795.58	Customer order		505101785
18-Mar-24	WK47	ALEX	AR	Clayton	DAVIES HOLDINGS PTY LTD			2,348.50	Customer order		501111717
18-Mar-24	WK47	ALEX	AR	Clayton	MANCHESTER PROJECTS			6,448.96	Customer order		505101773