
PJ Hire

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EXPERIENCE

Made In KC - Kansas City, MO - *In-house Fabrication & Buildout Lead*

MAY 2018 - PRESENT

- Provide in-house planning, management and hands-on execution of the build-out of multiple retail stores, coffee shops, bars and other concepts.
- Coordinate engagement of outside contractors, architects and other vendors, with focus cost analysis, project timeline and quality results.
- Lead and mentor three staff members, guiding them through training, managing their project assignments and offering solutions, encouragement and support along the way.

KC Wood Co - Kansas City, MO - *Owner*

MAY 2018 - FEB 2020

- Build mid-century modern furniture business from the ground up - concept, production, sales/marketing/branding & distribution.
- Build and manage brand through eCommerce website and social media presence.

Stack Overflow - Denver, CO - *Sales Representative*

SEPTEMBER 2016 - DECEMBER 2017

- Sell advertising campaigns on the 50th largest website in the world.
- Manage the entire sales cycle: prospecting, cold-calling, selling/closing & account management.
- 116% to quota over 14 months.

Mobile Instrument - Denver, CO - *Team lead, Technician & Sales Representative*

AUGUST 2013 - OCTOBER 2016

- Manage customer relationships and service at over 30 key hospital accounts.
- As Team Lead: Supervise three associates, managing scheduling, allocating tasks and communicating with upper management to ensure \$500k contract was successfully completed.

EDUCATION

University of Missouri - Columbia

AUGUST 2008 - MAY 2013

- B.S. - Hospitality Management
- Minor In Business

The Tallgrass School

JUNE 2020 - JAN 2021

- Full Stack Web Development Program

SKILLS

- HTML5, CSS3, JavaScript (ES6), Vue.js, Node.js, Express, JQuery, MySQL, MongoDB, Sass, Bootstrap, Firebase Auth, Linux, Ubuntu, Heroku
- Version Control: Git
- Scrum/Agile
- Wordpress