

```
In [3]: import numpy as np
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
import math
from scipy.stats import norm
from scipy.stats import binom
```

```
In [4]: walmart=pd.read_csv("walmart_data.csv")
```

```
In [3]: walmart.shape
```

```
Out[3]: (550068, 10)
```

```
In [4]: walmart.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 550068 entries, 0 to 550067
Data columns (total 10 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   User_ID                               550068 non-null  int64
1   Product_ID                           550068 non-null  object
2   Gender                                550068 non-null  object
3   Age                                    550068 non-null  object
4   Occupation                            550068 non-null  int64
5   City_Category                         550068 non-null  object
6   Stay_In_Current_City_Years           550068 non-null  object
7   Marital_Status                        550068 non-null  int64
8   Product_Category                     550068 non-null  int64
9   Purchase                              550068 non-null  int64
dtypes: int64(5), object(5)
memory usage: 42.0+ MB

No null values
```

```
In [6]: walmart.head()
```

```
Out[6]:
```

	User_ID	Product_ID	Gender	Age	Occupation	City_Category	Stay_In_Current_City_Years	Marital_Status
0	1000001	P00069042	F	0-17	10	A	2	
1	1000001	P00248942	F	0-17	10	A	2	
2	1000001	P00087842	F	0-17	10	A	2	
3	1000001	P00085442	F	0-17	10	A	2	
4	1000002	P00285442	M	55+	16	C	4+	

Unique Values

```
In [41]: walmart["User_ID"].nunique()
```

```
Out[41]: 5891
```

```
In [42]: walmart["Product_ID"].nunique()
```

```
Out[42]: 3631
```

```
In [43]: walmart["Gender"].nunique()
```

```
Out[43]: 2
```

```
In [44]: walmart["Age"].nunique()
```

```
Out[44]: 7
```

```
In [45]: walmart["Occupation"].nunique()
```

```
Out[45]: 21
```

```
In [47]: walmart["City_Category"].nunique()
```

```
Out[47]: 3
```

```
In [48]: walmart["Stay_In_Current_City_Years"].nunique()
```

```
Out[48]: 5
```

```
In [50]: walmart["Marital_Status"].nunique()
```

```
Out[50]: 2
```

```
In [51]: walmart["Product_Category"].nunique()
```

```
Out[51]: 20
```

```
In [52]: walmart["Purchase"].nunique()
```

```
Out[52]: 18105
```

Value Counts

```
In [55]: walmart["User_ID"].value_counts(normalize=True)*100
```

```
Out[55]: 1001680    0.186522
         1004277    0.177978
         1001941    0.163253
         1001181    0.156708
         1000889    0.149618
         ...
         1002690    0.001273
         1002111    0.001273
         1005810    0.001273
         1004991    0.001273
         1000708    0.001091
         Name: User_ID, Length: 5891, dtype: float64
```

```
In [56]: walmart["Product_ID"].value_counts(normalize=True)*100
```

```
Out[56]: P00265242    0.341776
         P00025442    0.293600
         P00110742    0.293055
         P00112142    0.283965
         P00057642    0.267240
         ...
         P00314842    0.000182
         P00298842    0.000182
         P00231642    0.000182
         P00204442    0.000182
         P00066342    0.000182
         Name: Product_ID, Length: 3631, dtype: float64
```

```
In [57]: walmart["Gender"].value_counts(normalize=True)
```

```
Out[57]: M    0.753105
         F    0.246895
         Name: Gender, dtype: float64
```

```
In [58]: walmart["Age"].value_counts(normalize=True)
```

```
Out[58]: 26-35    0.399200
         36-45    0.199999
         18-25    0.181178
         46-50    0.083082
         51-55    0.069993
         55+      0.039093
         0-17     0.027455
         Name: Age, dtype: float64
```

```
In [59]: walmart["Occupation"].value_counts(normalize=True)
```

```
Out[59]: 4      0.131453
          0      0.126599
          7      0.107501
          1      0.086218
          17     0.072796
          20     0.061014
          12     0.056682
          14     0.049647
          2      0.048336
          16     0.046123
          6      0.037005
          3      0.032087
          10     0.023506
          5      0.022137
          15     0.022115
          11     0.021063
          19     0.015382
          13     0.014049
          18     0.012039
          9      0.011437
          8      0.002811
          Name: Occupation, dtype: float64
```

```
In [60]: walmart["City_Category"].value_counts(normalize=True)
```

```
Out[60]: B      0.420263
          C      0.311189
          A      0.268549
          Name: City_Category, dtype: float64
```

```
In [61]: walmart["Stay_In_Current_City_Years"].value_counts(normalize=True)
```

```
Out[61]: 1      0.352358
          2      0.185137
          3      0.173224
          4+     0.154028
          0      0.135252
          Name: Stay_In_Current_City_Years, dtype: float64
```

```
In [62]: walmart["Marital_Status"].value_counts(normalize=True)
```

```
Out[62]: 0      0.590347
          1      0.409653
          Name: Marital_Status, dtype: float64
```

```
In [63]: walmart["Product_Category"].value_counts(normalize=True)
```

```
Out[63]: 5      0.274390
          1      0.255201
          8      0.207111
          11     0.044153
          2      0.043384
          6      0.037206
          3      0.036746
          4      0.021366
          16     0.017867
          15     0.011435
          13     0.010088
          10     0.009317
          12     0.007175
          7      0.006765
          18     0.005681
          20     0.004636
          19     0.002914
          14     0.002769
          17     0.001051
          9      0.000745
          Name: Product_Category, dtype: float64
```

```
In [64]: walmart["Purchase"].value_counts(normalize=True)
```

```
Out[64]: 7011      0.000347
          7193      0.000342
          6855      0.000340
          6891      0.000335
          7012      0.000333
          ...
          23491     0.000002
          18345     0.000002
          3372      0.000002
          855       0.000002
          21489     0.000002
          Name: Purchase, Length: 18105, dtype: float64
```

Unique Values

```
In [65]: walmart["User_ID"].unique()
```

```
Out[65]: array([1000001, 1000002, 1000003, ..., 1004113, 1005391, 1001529],
              dtype=int64)
```

```
In [66]: walmart["Product_ID"].unique()
```

```
Out[66]: array(['P00069042', 'P00248942', 'P00087842', ..., 'P00370293',
              'P00371644', 'P00370853'], dtype=object)
```

```
In [67]: walmart["Gender"].unique()
```

```
Out[67]: array(['F', 'M'], dtype=object)
```

```
In [74]: walmart["Age"].unique()
```

```
Out[74]: array(['0-17', '55+', '26-35', '46-50', '51-55', '36-45', '18-25'],
              dtype=object)
```

```
In [73]: walmart["Occupation"].unique()
```

```
Out[73]: array([10, 16, 15,  7, 20,  9,  1, 12, 17,  0,  3,  4, 11,  8, 19,  2, 18,
          5, 14, 13,  6], dtype=int64)
```

```
In [72]: walmart["City_Category"].unique()
```

```
Out[72]: array(['A', 'C', 'B'], dtype=object)
```

```
In [68]: walmart["Stay_In_Current_City_Years"].unique()
```

```
Out[68]: array(['2', '4+', '3', '1', '0'], dtype=object)
```

```
In [69]: walmart["Marital_Status"].unique()
```

```
Out[69]: array([0, 1], dtype=int64)
```

```
In [70]: walmart["Product_Category"].unique()
```

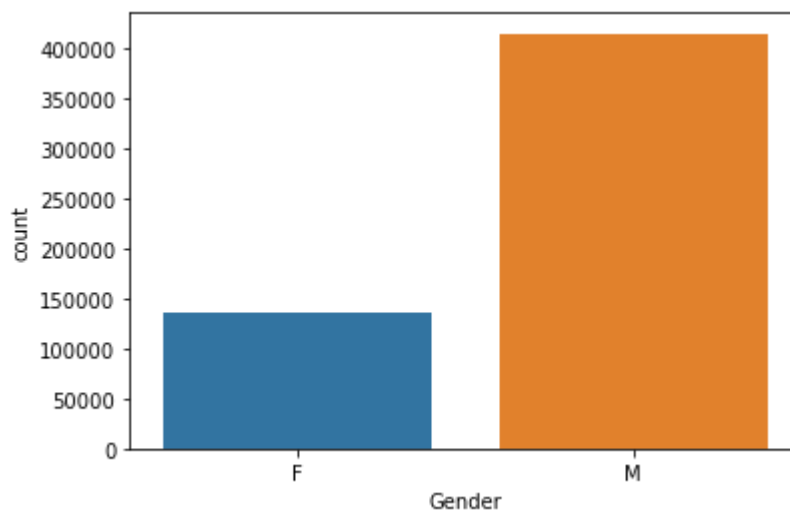
```
Out[70]: array([ 3,  1, 12,  8,  5,  4,  2,  6, 14, 11, 13, 15,  7, 16, 18, 10, 17,
          9, 20, 19], dtype=int64)
```

```
In [71]: walmart["Purchase"].unique()
```

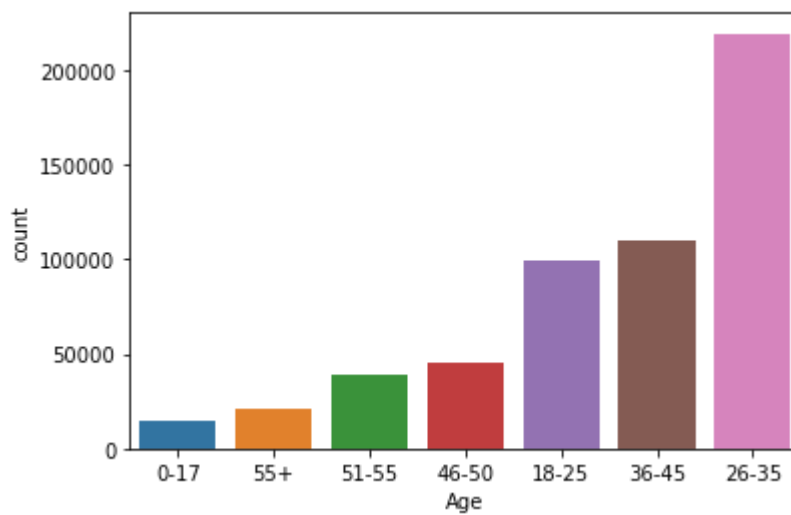
```
Out[71]: array([ 8370, 15200, 1422, ..., 135, 123, 613], dtype=int64)
```

Univariate Analysis

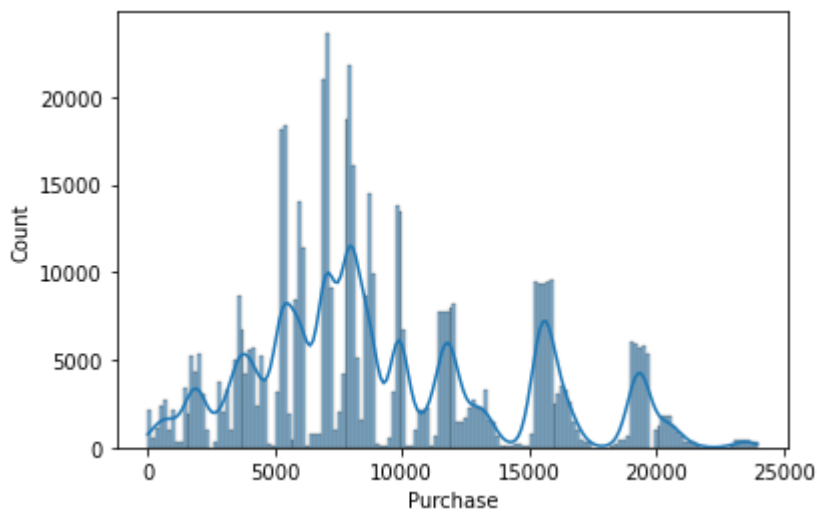
```
In [76]: sns.countplot(data=walmart, x="Gender")
plt.show()
```



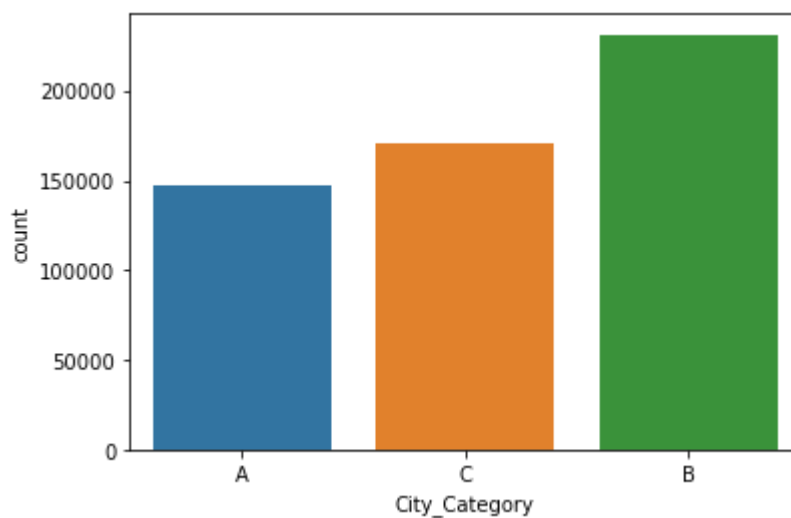
```
In [82]: sns.countplot(data=walmart, x="Age", order=walmart.groupby("Age")["User_ID"].count().sort_index())
plt.show()
```



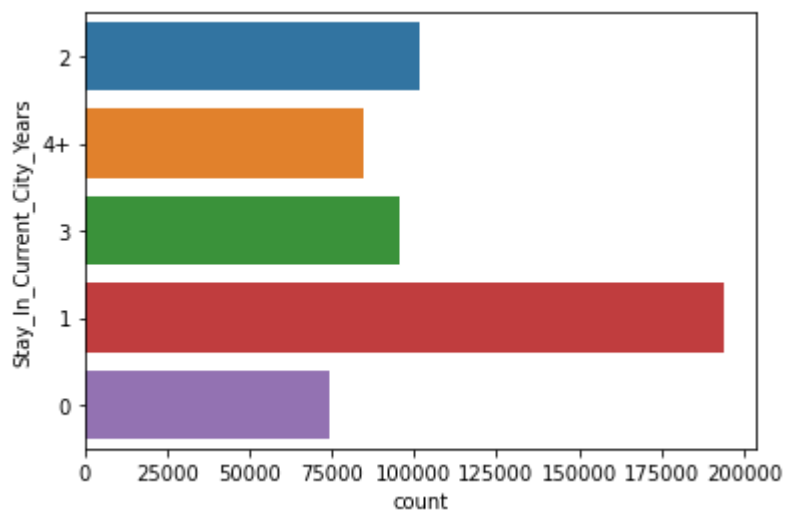
```
In [84]: sns.histplot(data=walmart,x="Purchase",kde=True)
plt.show()
```



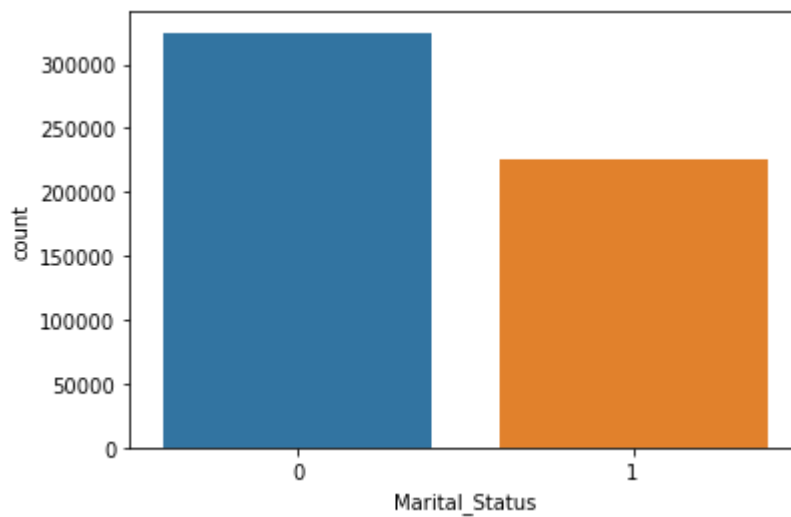
```
In [85]: sns.countplot(data=walmart,x="City_Category")
plt.show()
```



```
In [89]: sns.countplot(data=walmart,y="Stay_In_Current_City_Years")
plt.show()
```



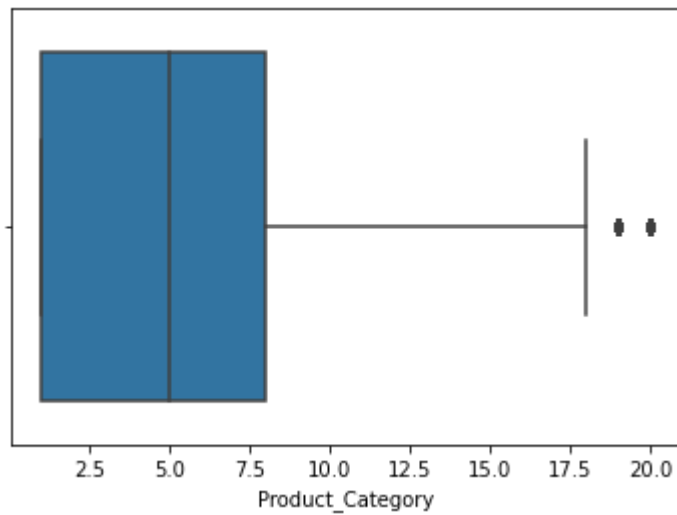
```
In [90]: sns.countplot(data=walmart,x="Marital_Status")  
plt.show()
```



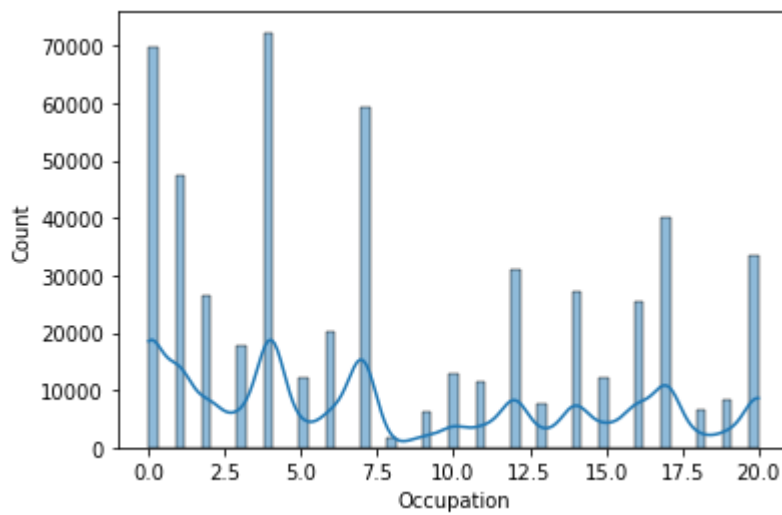
```
In [92]: walmart["Product_Category"].dtype
```

```
Out[92]: dtype('int64')
```

```
In [93]: sns.boxplot(data=walmart,x="Product_Category")  
plt.show()
```

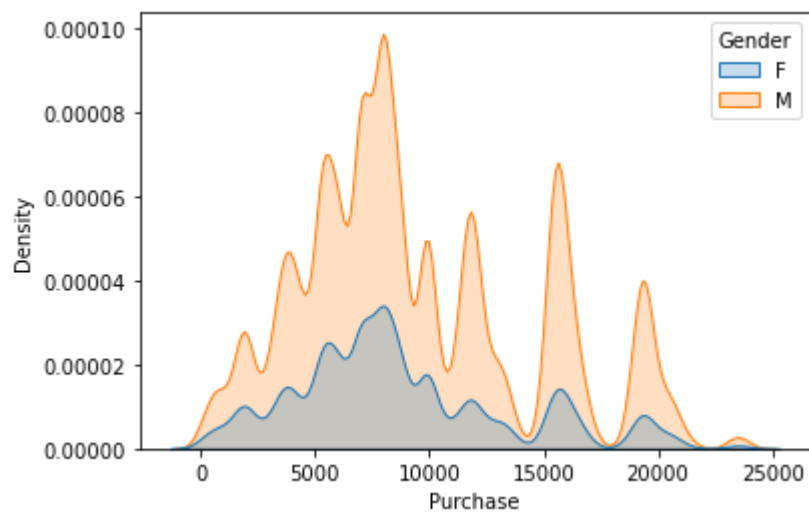



```
In [96]: sns.histplot(data=walmart,x="Occupation",kde=True)  
plt.show()
```

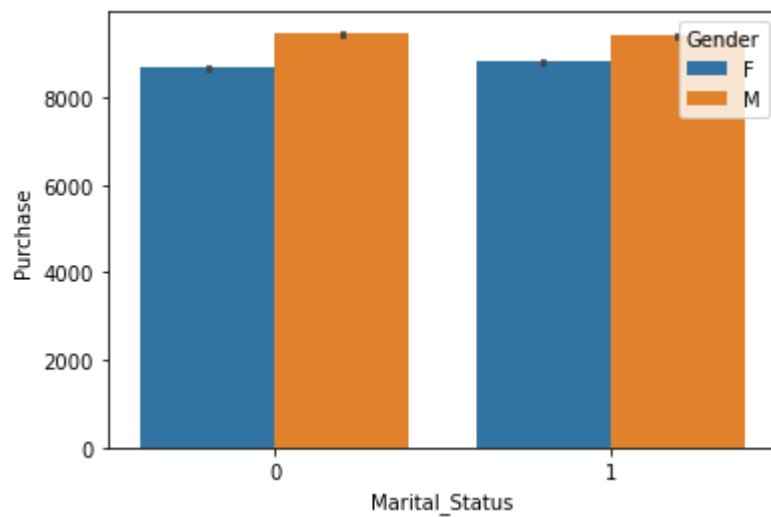


Bivariate Analysis

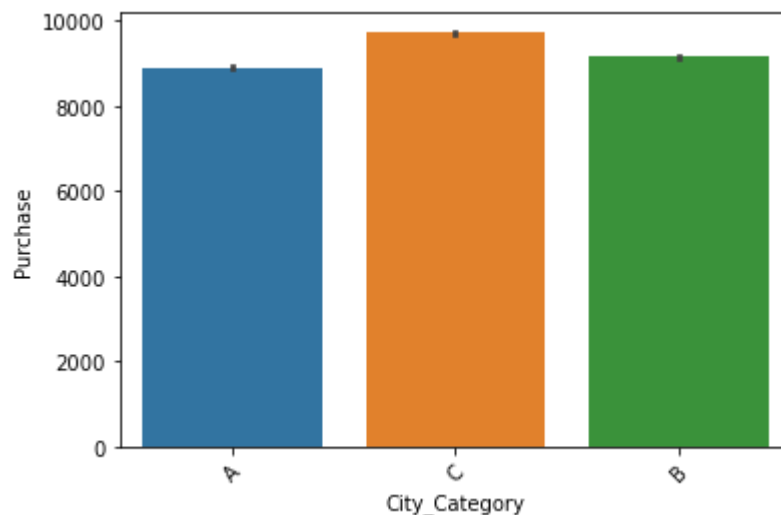
```
In [99]: sns.kdeplot(data=walmart,x="Purchase",hue="Gender",shade=True)  
plt.show()
```



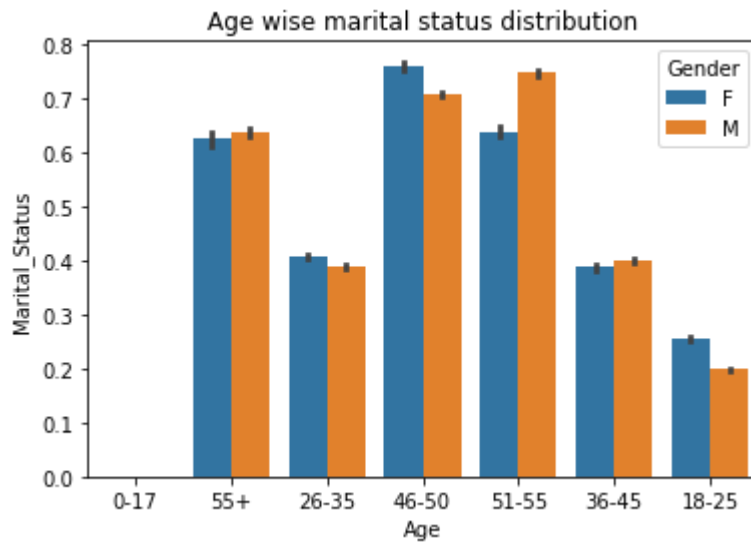
```
In [101...] sns.barplot(data=walmart,x="Marital_Status",y="Purchase",hue="Gender")  
plt.show()
```



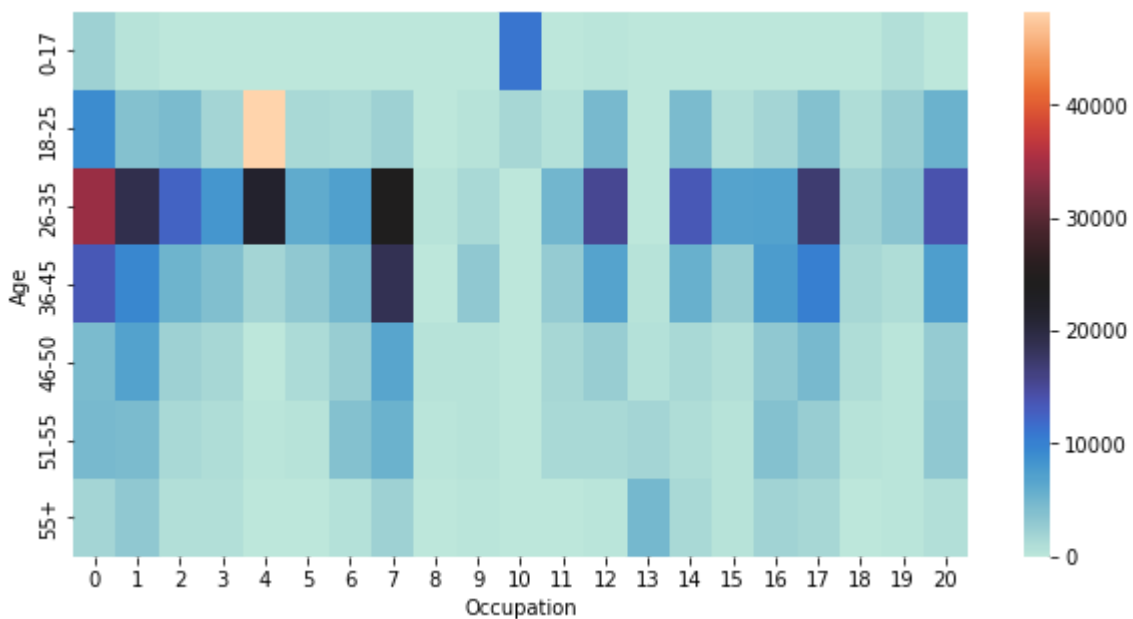
```
In [105...] sns.barplot(data=walmart,x="City_Category",y="Purchase")  
plt.xticks(rotation=45)  
plt.show()
```



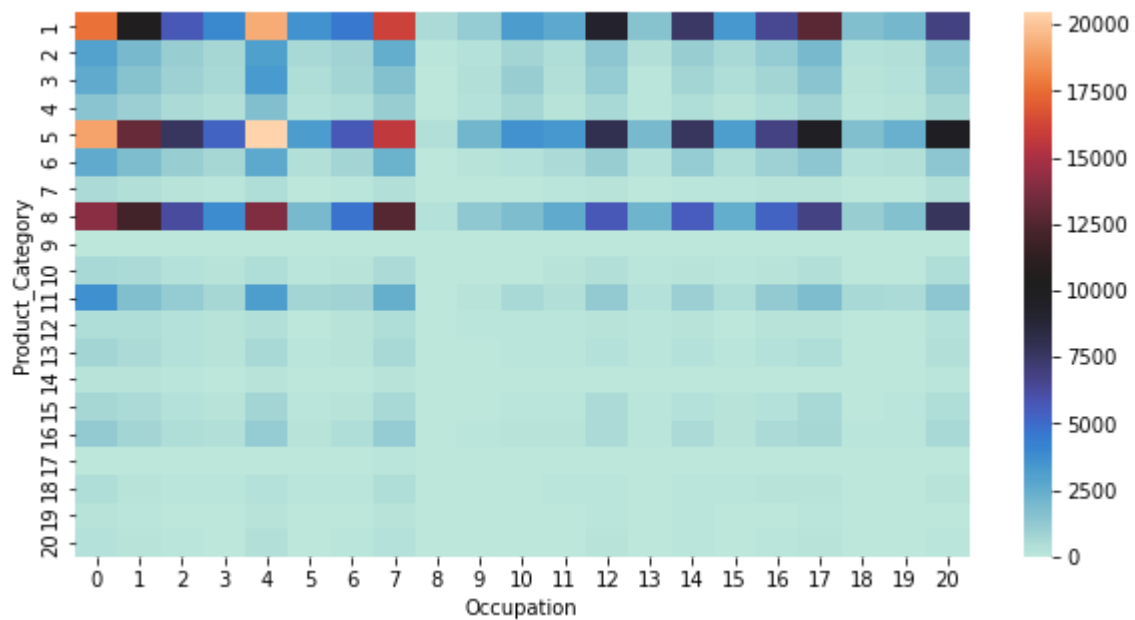
```
In [107... sns.barplot(data=walmart,x="Age",y="Marital_Status",hue="Gender")
plt.title("Age wise marital status distribution")
plt.show()
```



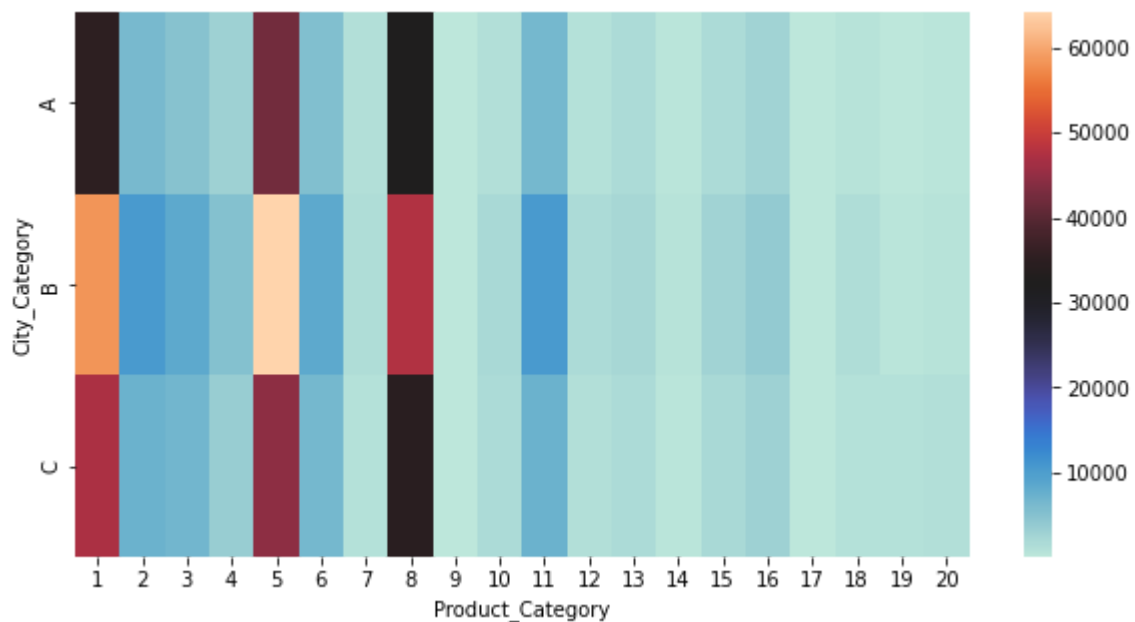
```
In [117... plt.figure(figsize=(10,5))
sns.heatmap(pd.crosstab(index=walmart["Age"],columns=walmart["Occupation"]),cmap="icef
plt.show()
```



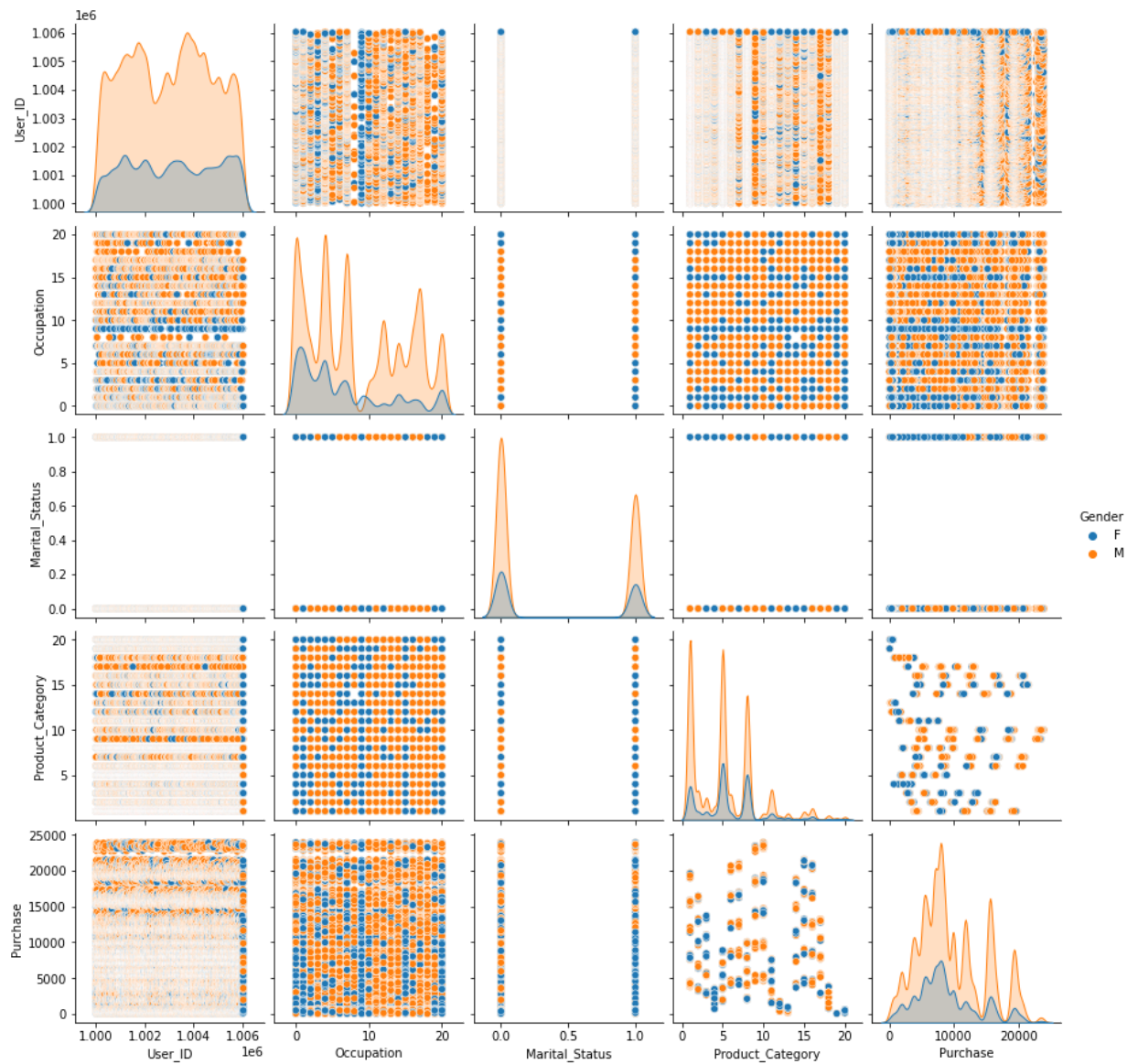
```
In [9]: plt.figure(figsize=(10,5))
sns.heatmap(pd.crosstab(index=walmart["Product_Category"],columns=walmart["Occupation"]
plt.show()
```



```
In [10]: plt.figure(figsize=(10,5))
sns.heatmap(pd.crosstab(index=walmart["City_Category"],columns=walmart["Product_Category"],
plt.show()
```



```
In [106... sns.pairplot(data=walmart,hue="Gender")
plt.show()
```



Statistical Summary

In [11]: `walmart.describe().T`

Out[11]:

	count	mean	std	min	25%	50%	75%	
User_ID	550068.0	1.003029e+06	1727.591586	1000001.0	1001516.0	1003077.0	1004478.0	1
Occupation	550068.0	8.076707e+00	6.522660	0.0	2.0	7.0	14.0	
Marital_Status	550068.0	4.096530e-01	0.491770	0.0	0.0	0.0	1.0	
Product_Category	550068.0	5.404270e+00	3.936211	1.0	1.0	5.0	8.0	
Purchase	550068.0	9.263969e+03	5023.065394	12.0	5823.0	8047.0	12054.0	

Null Value and outlier detection

```
In [12]: walmart.isna().sum()
```

```
Out[12]: User_ID          0
Product_ID         0
Gender             0
Age               0
Occupation         0
City_Category     0
Stay_In_Current_City_Years  0
Marital_Status    0
Product_Category  0
Purchase          0
dtype: int64
```

```
In [ ]: # No null values means no missing values in the dataset
```

```
In [16]: Purchase_25=np.percentile(walmart["Purchase"],25)
Purchase_25
```

```
Out[16]: 5823.0
```

```
In [17]: Purchase_75=np.percentile(walmart["Purchase"],75)
Purchase_75
```

```
Out[17]: 12054.0
```

```
In [18]: IQR=Purchase_75-Purchase_25
IQR
```

```
Out[18]: 6231.0
```

```
In [19]: Upper_whisker=Purchase_75+1.5*IQR
Upper_whisker
```

```
Out[19]: 21400.5
```

```
In [20]: Lower_whisker=Purchase_75-1.5*IQR
Lower_whisker
```

```
Out[20]: 2707.5
```

```
In [26]: Outlier_pct=walmart[(walmart["Purchase"]>Upper_whisker) | (walmart["Purchase"]<Lower_w
Outlier_pct
```

```
Out[26]: 7.207836122079452
```

There are 7.2% data that are outliers in the walmart Purchase column.

Business Insights based on Non- Graphical and Visual Analysis

Insights: There are around 5 lakhs data for male and female spending on Black Friday in Walmart. A sample of 50 million of female data and 50 million of male data is to be extrapolated using the population data of 5 lakh. Here

nearly 70% data is of Male customers and 30% data is of female customers. By reconnaissance it looks that the average male spending is more than the female however to emerge a complete picture we will have to apply central limit theorem and statistics and confidence interval to comment on each gender spending in Black Friday Sales. Numerous people of different age bands are shopping during the time and it is found that the age band of 18-46 are purchasing in bulk amount as they are the people emerging maximum to shop. Married and Unmarried people are equally likely to spend in Black Friday with Unmarried people shopping higher than the married couples. City Category A, B, C are more or less equally likely to shop in Black Friday just that City Category c has little higher sale than that of A and B. Product Category from 0-8 account for 50% sales. All occupation types are more or less equally likely to shop according to given data.

CLT and Confidence Interval for Male and female Customers

```
In [27]: walmart_female_purchase=walmart.loc[walmart["Gender"]=="F", "Purchase"]
```

```
In [28]: walmart_female_purchase
```

```
Out[28]: 0      8370
1     15200
2      1422
3      1057
14     5378
...
550061     599
550064     371
550065     137
550066     365
550067     490
Name: Purchase, Length: 135809, dtype: int64
```

```
In [29]: walmart_male_purchase=walmart.loc[walmart["Gender"]=="M", "Purchase"]
```

```
In [30]: walmart_male_purchase
```

```
Out[30]: 4      7969
5     15227
6     19215
7     15854
8     15686
...
550057      61
550058     121
550060     494
550062     473
550063     368
Name: Purchase, Length: 414259, dtype: int64
```

As creating a sample of 50 million female and 50 million male customers using bootstrap would take higher time, we will assume a sample distribution of means of 50 samples to create a population of 50 million.

As Central limit theorem states that the sample distribution of means will be a Gaussian distribution given that we consider a bigger sample. If Sample_size > 30, we can assume Gaussian Distribution.

```
In [37]: female_sample_mean=walmart_female_purchase.mean()  
female_sample_mean
```

```
Out[37]: 8734.565765155476
```

```
In [32]: female_population_std=walmart_female_purchase.std()
```

```
In [33]: female_sample_std=female_population_std/np.sqrt(50)
```

Calculating z score of 2.5 percentile and 97.5 percentile

```
In [34]: z_95_lower=norm.ppf(0.025)
```

```
In [35]: z_95_upper=norm.ppf(0.975)
```

```
In [36]: female_95pct_confidence=(female_sample_mean+z_95_lower*female_sample_std,female_sample  
female_95pct_confidence
```

```
Out[36]: (7413.180395716255, 10055.951134594696)
```

90 Percentile female purchases

```
In [38]: z_90_lower=norm.ppf(0.05)
```

```
In [39]: z_90_upper=norm.ppf(0.95)
```

```
In [40]: female_90pct_confidence=(female_sample_mean+z_90_lower*female_sample_std,female_sample  
female_90pct_confidence
```

```
Out[40]: (7625.62420568454, 9843.507324626411)
```

99 percentile female purchases

```
In [41]: z_99_lower=norm.ppf(0.005)
```

```
In [42]: z_99_upper=norm.ppf(0.995)
```

```
In [43]: female_99pct_confidence=(female_sample_mean+z_99_lower*female_sample_std,female_sample  
female_99pct_confidence
```

```
Out[43]: (6997.971020185672, 10471.160510125279)
```

Male Calculations

```
In [44]: male_sample_mean=walmart_male_purchase.mean()  
male_sample_mean
```


Out[44]: 9437.526040472265

In [45]: male_population_std=walmart_male_purchase.std()

In [46]: male_sample_std=male_population_std/np.sqrt(50)

90 percentile Male purchases

In [47]: z_90_lower_male=norm.ppf(0.05)
z_90_upper_male=norm.ppf(0.95)
male_90pct_confidence=(male_sample_mean+z_90_lower_male*male_sample_std,male_sample_mean+z_90_upper_male*male_sample_std)
male_90pct_confidence

Out[47]: (8252.994767527816, 10622.057313416713)

95 percentile Male Purchases

In [48]: z_95_lower_male=norm.ppf(0.025)
z_95_upper_male=norm.ppf(0.975)
male_95pct_confidence=(male_sample_mean+z_95_lower_male*male_sample_std,male_sample_mean+z_95_upper_male*male_sample_std)
male_95pct_confidence

Out[48]: (8026.069971985875, 10848.982108958655)

99 percentile Male Purchases

In [49]: z_99_lower_male=norm.ppf(0.005)
z_99_upper_male=norm.ppf(0.995)
male_99pct_confidence=(male_sample_mean+z_99_lower_male*male_sample_std,male_sample_mean+z_99_upper_male*male_sample_std)
male_99pct_confidence

Out[49]: (7582.558331597577, 11292.493749346952)

Female Purchases have a mean of 8734.56 with 95% Confidence Interval in range
(7413.180395716255, 10055.951134594696)

Male Purchases have a mean of 9437.52 with 95% Confidence Interval in range
(8026.069971985875, 10848.982108958655)

As the 95% confidence interval of male and female purchases **Coincides** with each other, the purchases of male and female are **statistically insignificant**

Creating a sample for cross checking the above data

In [78]: sample_walmart_female=[walmart_female["Purchase"].sample(50).mean() for i in range(100)]

In [79]: sample_walmart_female

```
Out[79]: [7957.72,  
          9694.34,  
          7723.74,  
          10037.14,  
          8861.86,  
          10010.86,  
          8967.56,  
          8128.64,  
          9284.06,  
          9453.92,  
          9299.2,  
          9658.32,  
          8590.96,  
          8529.92,  
          9073.7,  
          8111.94,  
          8981.96,  
          8438.52,  
          9270.76,  
          8332.38,  
          8676.78,  
          8982.82,  
          8507.64,  
          9219.46,  
          9674.0,  
          7968.98,  
          8597.72,  
          9117.34,  
          8780.42,  
          8620.62,  
          8298.2,  
          8899.5,  
          7976.6,  
          9548.7,  
          8252.4,  
          9018.82,  
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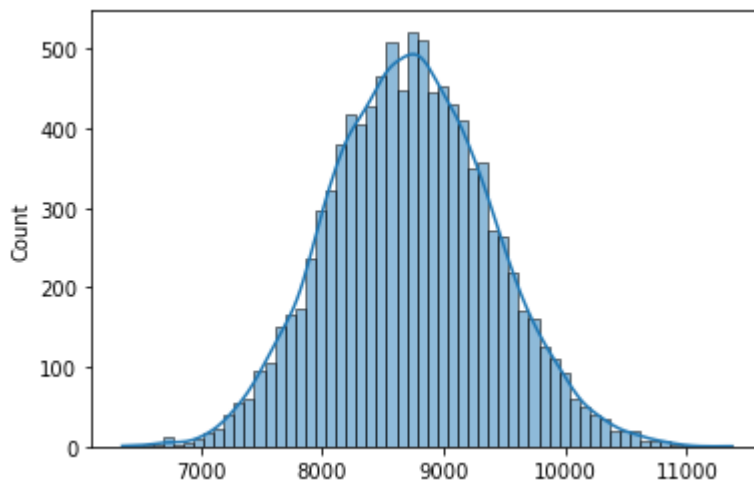
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...]
```

```
In [81]: sns.histplot(data=sample_walmart_female, kde=True)  
plt.show()
```



It is a gaussian distribution

```
In [88]: sample_walmart_female_mean=np.mean(sample_walmart_female)
sample_walmart_female_mean
```

```
Out[88]: 8730.132466000001
```

```
In [89]: sample_walmart_female_std=np.std(sample_walmart_female)
sample_walmart_female_std
```

```
Out[89]: 665.1526256067842
```

```
In [90]: np.percentile(sample_walmart_female,2.5)
```

```
Out[90]: 7464.67
```

```
In [91]: np.percentile(sample_walmart_female,97.5)
```

```
Out[91]: 10063.2775
```

The values obtained from CLT for female purchases are: Mean:8734.56 , 95% CI(7413.180395716255, 10055.951134594696)

The values obtained from sample distribution of mean for female purchases are: Mean:8730.132466000001 , 95% CI (7464.67,10063.2775)

The values obtained from both applying CLT and by creating sample distribution of means gives the same result for all mean and confidence interval. It proves that just by applying CLT we can solve complex problems of probability distribution without applying bootstrapping method.

CLT and Confidence Interval for Married and Unmarried People

```
In [50]: walmart.head()
```

```
Out[50]:
```

	User_ID	Product_ID	Gender	Age	Occupation	City_Category	Stay_In_Current_City_Years	Marital_Status
0	1000001	P00069042	F	0-17	10	A	2	
1	1000001	P00248942	F	0-17	10	A	2	
2	1000001	P00087842	F	0-17	10	A	2	
3	1000001	P00085442	F	0-17	10	A	2	
4	1000002	P00285442	M	55+	16	C	4+	

```
In [52]: walmart_unmarried=walmart.loc[walmart["Marital_Status"]==0,"Purchase"]
walmart_unmarried
```

```
Out[52]:
```

0	8370
1	15200
2	1422
3	1057
4	7969
...	
550056	254
550059	48
550062	473
550064	371
550066	365

Name: Purchase, Length: 324731, dtype: int64

```
In [53]: walmart_married=walmart.loc[walmart["Marital_Status"]==1,"Purchase"]
walmart_married
```

```
Out[53]:
```

6	19215
7	15854
8	15686
9	7871
10	5254
...	
550060	494
550061	599
550063	368
550065	137
550067	490

Name: Purchase, Length: 225337, dtype: int64

As creating a sample of 50 million married and 50 million unmarried customers using bootstrap would take higher time, we will assume a sample distribution of means of 50 samples to create a population of 50 million.

As Central limit theorem states that the sample distribution of means will be a Gaussian distribution given that we consider a bigger sample. If $\text{Sample_size} > 30$, we can assume Gaussian Distribution.

Married Calculations

```
In [55]: married_sample_mean=walmart_married.mean()  
married_sample_mean
```

```
Out[55]: 9261.174574082374
```

```
In [56]: married_population_std=walmart_married.std()
```

```
In [57]: married_sample_std=married_population_std/np.sqrt(50)
```

90% Confidence Interval

```
In [58]: z_90_lower_married=norm.ppf(0.05)
```

```
In [59]: z_90_upper_married=norm.ppf(0.95)
```

```
In [60]: married_90pct_confidence=(married_sample_mean+z_90_lower_married*married_sample_std,ma  
married_90pct_confidence
```

```
Out[60]: (8094.1567957972975, 10428.192352367449)
```

95% Confidence Interval

```
In [61]: z_95_lower_married=norm.ppf(0.025)
```

```
In [62]: z_95_upper_married=norm.ppf(0.975)
```

```
In [63]: married_95pct_confidence=(married_sample_mean+z_95_lower_married*married_sample_std,ma  
married_95pct_confidence
```

```
Out[63]: (7870.587121631699, 10651.762026533048)
```

99% Confidence Interval

```
In [64]: z_99_lower_married=norm.ppf(0.005)
```

```
In [65]: z_99_upper_married=norm.ppf(0.995)
```

```
In [66]: married_99pct_confidence=(married_sample_mean+z_99_lower_married*married_sample_std,ma  
married_99pct_confidence
```

```
Out[66]: (7433.632875651405, 11088.716272513342)
```

Unmarried Calculations

```
In [67]: unmarried_sample_mean=walmart_unmarried.mean()
unmarried_sample_mean
```

```
Out[67]: 9265.907618921507
```

```
In [68]: unmarried_population_std=walmart_unmarried.std()
```

```
In [69]: unmarried_sample_std=unmarried_population_std/np.sqrt(50)
```

90% Confidence Interval

```
In [70]: unmarried_90pct_confidence=(unmarried_sample_mean+z_90_lower*unmarried_sample_std,unma
unmarried_90pct_confidence
```

```
Out[70]: (8096.458876623868, 10435.356361219145)
```

95% Confidence Interval

```
In [71]: unmarried_95pct_confidence=(unmarried_sample_mean+z_95_lower*unmarried_sample_std,unma
unmarried_95pct_confidence
```

```
Out[71]: (7872.423494186887, 10659.391743656124)
```

99% Confidence Interval

```
In [72]: unmarried_99pct_confidence=(unmarried_sample_mean+z_99_lower*unmarried_sample_std,unma
unmarried_99pct_confidence
```

```
Out[72]: (7434.5590478078675, 11097.256190035145)
```

Married Purchases have a mean of 9261.17 with 95% Confidence Interval in range
(7870.587121631699, 10651.762026533048)

Unmarried Purchases have a mean of 9265.90 with 95% Confidence Interval in range
(7872.423494186887, 10659.391743656124)

As the 95% confidence interval of married and unmarried purchases **Coincides** with each other,
the purchases of male and female are **statistically insignificant**

CLT and Confidence Interval for different age band of people

```
In [92]: walmart["Age"].unique()
```

```
Out[92]: array(['0-17', '55+', '26-35', '46-50', '51-55', '36-45', '18-25'],
dtype=object)
```

```
In [94]: walmart_seventeen=walmart.loc[walmart["Age"]=="0-17", "Purchase"]
```

```
In [95]: walmart_twentyfive=walmart.loc[walmart["Age"]=="18-25","Purchase"]
```

```
In [96]: walmart_thirtyfive=walmart.loc[walmart["Age"]=="26-35","Purchase"]
```

```
In [97]: walmart_fortyfive=walmart.loc[walmart["Age"]=="36-45","Purchase"]
```

```
In [98]: walmart_fifty=walmart.loc[walmart["Age"]=="46-50","Purchase"]
```

```
In [99]: walmart_fiftyfive=walmart.loc[walmart["Age"]=="51-55","Purchase"]
```

```
In [100...]: walmart_fiftyfiveplus=walmart.loc[walmart["Age"]=="55+","Purchase"]
```

```
In [101...]: walmart_seventeen
```

```
Out[101]:
```

0	8370
1	15200
2	1422
3	1057
85	7746
...	
549904	256
550012	26
550024	12
550035	61
550046	236

Name: Purchase, Length: 15102, dtype: int64

```
In [102...]: walmart_twentyfive
```

```
Out[102]:
```

70	1780
71	10754
72	2802
73	19473
74	19672
...	
550000	14
550015	477
550017	363
550020	36
550032	491

Name: Purchase, Length: 99660, dtype: int64

```
In [103...]: walmart_thirtyfive
```

```
Out[103]:
```

5	15227
9	7871
10	5254
11	3957
12	6073
...	
550058	121
550059	48
550061	599
550064	371
550065	137

Name: Purchase, Length: 219587, dtype: int64

In [104...] walmart_fortyfive

```
Out[104]: 18      11788
          29      16352
          30       8886
          31       5875
          32       8854
          ...
          550049    473
          550050    368
          550053    371
          550054     60
          550060    494
          Name: Purchase, Length: 110013, dtype: int64
```

In [105...] walmart_fifty

```
Out[105]: 6      19215
          7      15854
          8      15686
          52       5839
          53      15912
          ...
          550041    488
          550043     48
          550052    239
          550062    473
          550067    490
          Name: Purchase, Length: 45701, dtype: int64
```

In [106...] walmart_fiftyfive

```
Out[106]: 14      5378
          15      2079
          16     13055
          17      8851
          67     15872
          ...
          549985     24
          550004     12
          550037     62
          550042    243
          550063    368
          Name: Purchase, Length: 38501, dtype: int64
```

In [107...] walmart_fiftyfiveplus

```
Out[107]: 4      7969
          159     8596
          160     5248
          161    10592
          162     3482
          ...
          549925    121
          549989     12
          550008     50
          550030    376
          550066    365
          Name: Purchase, Length: 21504, dtype: int64
```


Walmart 0-17 calculations using CLT and confidence interval

```
In [108... seventeen_sample_mean=walmart_seventeen.mean()
```

```
In [109... seventeen_sample_mean
```

```
Out[109]: 8933.464640444974
```

```
In [112... seventeen_population_std=walmart_seventeen.std()
```

```
In [113... seventeen_sample_std=seventeen_population_std/np.sqrt(50)
```

90% Confidence Interval

```
In [114... seventeen_90pct_confidence=(seventeen_sample_mean+z_90_lower*seventeen_sample_std,seve
```

```
In [115... seventeen_90pct_confidence
```

```
Out[115]: (7744.530422868527, 10122.39885802142)
```

95% Confidence Interval

```
In [116... seventeen_95pct_confidence=(seventeen_sample_mean+z_95_lower*seventeen_sample_std,seve
```

```
In [117... seventeen_95pct_confidence
```

```
Out[117]: (7516.762139836455, 10350.167141053493)
```

99% Confidence Interval

```
In [118... seventeen_99pct_confidence=(seventeen_sample_mean+z_99_lower*seventeen_sample_std,seve
```

```
In [119... seventeen_99pct_confidence
```

```
Out[119]: (7071.601950996227, 10795.32732989372)
```

Walmart 18-26 calculations using CLT and confidence interval

```
In [121... twentyfive_sample_mean=walmart_twentyfive.mean()
```

```
In [122... twentyfive_sample_mean
```

```
Out[122]: 9169.663606261289
```

```
In [123... twentyfive_population_std=walmart_twentyfive.std()
```

```
In [125... twentyfive_sample_std=twentyfive_population_std/np.sqrt(50)
```

90% Confidence Interval

```
In [126...] twentyfive_90pct_confidence=(twentyfive_sample_mean+z_90_lower*twentyfive_sample_std,t
In [127...] twentyfive_90pct_confidence
Out[127]: (7998.592557783694, 10340.734654738882)

95% Confidence Interval
```

```
In [128...] twentyfive_95pct_confidence=(twentyfive_sample_mean+z_95_lower*twentyfive_sample_std,t
In [129...] twentyfive_95pct_confidence
Out[129]: (7774.246384482343, 10565.080828040234)

99% Confidence Interval
```

```
In [130...] twentyfive_99pct_confidence=(twentyfive_sample_mean+z_99_lower*twentyfive_sample_std,t
In [131...] twentyfive_99pct_confidence
Out[131]: (7335.774514988781, 11003.552697533796)
```

Walmart 26-35 Calculations using CLT and Confidence Interval

```
In [132...] thirtyfive_sample_mean=walmart_thirtyfive.mean()
In [133...] thirtyfive_sample_std=walmart_thirtyfive.std()/np.sqrt(50)

90% Confidence Interval
```

```
In [134...] thirtyfive_90pct_confidence=(thirtyfive_sample_mean+z_90_lower*thirtyfive_sample_std,t
In [135...] thirtyfive_90pct_confidence
Out[135]: (8087.1546450161, 10418.226620723675)

95% Confidence Interval
```

```
In [136...] thirtyfive_95pct_confidence=(thirtyfive_sample_mean+z_95_lower*thirtyfive_sample_std,t
In [137...] thirtyfive_95pct_confidence
Out[137]: (7863.868842621841, 10641.512423117934)

99% Confidence Interval
```

```
In [138...] thirtyfive_99pct_confidence=(thirtyfive_sample_mean+z_99_lower*thirtyfive_sample_std,t
In [139...] thirtyfive_99pct_confidence
```

Out[139]: (7427.469407915763, 11077.911857824012)

walmart 36-45 Calculations using CLT and Confidence Interval

In [140... fortyfive_sample_mean=walmart_fortyfive.mean()

In [141... fortyfive_sample_std=walmart_fortyfive.std()/np.sqrt(50)

90% Confidence Interval

In [142... fortyfive_90pct_confidence=(fortyfive_sample_mean+z_90_lower*fortyfive_sample_std,fort

In [143... fortyfive_90pct_confidence

Out[143]: (8162.931047358126, 10499.770342477621)

95% confidence Interval

In [144... fortyfive_95pct_confidence=(fortyfive_sample_mean+z_95_lower*fortyfive_sample_std,fort

In [145... fortyfive_95pct_confidence

Out[145]: (7939.092812196464, 10723.608577639283)

99% Confidence Interval

In [146... fortyfive_99pct_confidence=(fortyfive_sample_mean+z_99_lower*fortyfive_sample_std,fort

In [147... fortyfive_99pct_confidence

Out[147]: (7501.613678983709, 11161.087710852038)

Walmart 45-50 calculations using CLT and Confidence Interval

In [148... fifty_sample_mean=walmart_fifty.mean()

In [149... fifty_sample_std=walmart_fifty.std()/np.sqrt(50)

90% Confidence Interval

In [150... fifty_90pct_confidence=(fifty_sample_mean+z_90_lower*fifty_sample_std,fifty_sample_mea

In [151... fifty_90pct_confidence

Out[151]: (8053.164588237038, 10364.086806699617)

95% Confidence Interval

In [152... fifty_95pct_confidence=(fifty_sample_mean+z_95_lower*fifty_sample_std,fifty_sample_mea

```
In [153...] fifty_95pct_confidence
```

```
Out[153]: (7831.80886554919, 10585.442529387465)
```

99% Confidence Interval

```
In [154...] fifty_99pct_confidence=(fifty_sample_mean+z_99_lower*fifty_sample_std,fifty_sample_mea
```

```
In [155...] fifty_99pct_confidence
```

```
Out[155]: (7399.181662143912, 11018.069732792743)
```

Walmart 50-55 calculations using CLT and COnfidence Interval

```
In [156...] fiftyfive_sample_mean=walmart_fiftyfive.mean()
```

```
In [157...] fiftyfive_sample_std=walmart_fiftyfive.std()/np.sqrt(50)
```

90% Confidence Interval

```
In [158...] fiftyfive_90pct_confidence=(fiftyfive_sample_mean+z_90_lower*fiftyfive_sample_std,fift
```

```
In [159...] fiftyfive_90pct_confidence
```

```
Out[159]: (8351.397539078236, 10718.218522842233)
```

95% Confidence Interval

```
In [160...] fiftyfive_95pct_confidence=(fiftyfive_sample_mean+z_95_lower*fiftyfive_sample_std,fift
```

```
In [161...] fiftyfive_95pct_confidence
```

```
Out[161]: (8124.687455481226, 10944.928606439245)
```

99% Confidence Interval

```
In [162...] fiftyfive_99pct_confidence=(fiftyfive_sample_mean+z_99_lower*fiftyfive_sample_std,fift
```

```
In [163...] fiftyfive_99pct_confidence
```

```
Out[163]: (7681.595457409579, 11388.020604510892)
```

Walmart 55+ Calculations using CLT and Confidence Interval

```
In [164...] fiftyfiveplus_sample_mean=walmart_fiftyfiveplus.mean()
```

```
In [165...] fiftyfiveplus_sample_std=walmart_fiftyfiveplus.std()/np.sqrt(50)
```

90 % Confidence Interval

```
In [168... fiftyfiveplus_90pct_confidence=(fiftyfiveplus_sample_mean+z_90_lower*fiftyfiveplus_san
```

```
In [169... fiftyfiveplus_90pct_confidence
```

```
Out[169]: (8170.51960204658, 10502.041316852228)
```

95% confidence Interval

```
In [170... fiftyfiveplus_95pct_confidence=(fiftyfiveplus_sample_mean+z_95_lower*fiftyfiveplus_san
```

```
In [171... fiftyfiveplus_95pct_confidence
```

```
Out[171]: (7947.190720606959, 10725.37019829185)
```

99% Confidence Interval

```
In [172... fiftyfiveplus_99pct_confidence=(fiftyfiveplus_sample_mean+z_99_lower*fiftyfiveplus_san
```

```
In [173... fiftyfiveplus_99pct_confidence
```

```
Out[173]: (7510.707090350419, 11161.85382854839)
```

As all the values for confidence interval 95% for different age bands coincide with each other, the difference is statistically insignificant

Insights:

- It is found that the data doesn't indicate any statistical significant difference between male and female spending in Black Friday Sale in Walmart
- It is noted that there is not any statistical significant difference between married and unmarried spending.
- Also there is not any statistical difference for different age band spending. However the turnout of people in age bracket 18-45 is much higher than rest others.
- The distribution of population for spending is not a Gaussian distribution, however the sample distribution of means given that the sample is large enough follows Gaussian distribution and hence all the calculations can be done using central limit theorem.

Recommendations:

- It is observed that the customer staying in particular city for around 1 year has the highest footfall in the Walmart store. So by providing some offers to them like early access, the sale further can be increased.
- The people who have stayed in city for more than 1+ years whose footfall is little lesser than those around 1 year in city, their footfall can further be increased by providing some discounts.

- Targeted segmentation can also be incorporated by providing discounts to people of certain age band such as 18-25 years as their footfall is quite higher than rest.
- Equal spend on all genders for marketing as their spend is more or less same with male spending is little higher than female spending using their averages per transaction.
- Unmarried people tend to visit more often than married people. so by introducing some kind of couple products or couple games during entry, the married peoples' visits can also be increased.

In []: