

Finance Your Cloud with F I e xPricing

Not only is the way we consume IT changing (off-premise, cloud, SaaS-based, mobile ready) so too is the way we purchase it.

Arrow Capital offers many options for financing, from traditional leasing options to capacity offerings that align expenses with planned business growth, to our latest offering, F I e xPricing.

As with everything we do, F I e xPricing was designed specifically for the channel, allowing you to plan for growth, even when you may not know from when and where it is coming. Much like a utility, you only pay for the capacity you use.

And, the price per metric decreases as utilization increases!

Advantages of F I e xPricing

- Provides flexibility to support agile, rapidly-changing companies of all sizes.
- Scalable to accommodate growth.
- Transition IT from capital expenditures to recurring monthly operating expenses.

How it works:

1. Arrow conducts an assessment of historical usage and creates a CORE commitment based upon that amount.
2. A reserve is established, typically 30-40 percent above CORE.
3. If the additional capacity isn't utilized, there is no additional charge.
4. Billing and metering are created monthly or quarterly.
5. Once utilization reaches 70 percent of the overall capacity, additional reserve is provisioned.

Arrow F I e xPricing enables you and your customers to better match payments to business outcomes, ensuring continued growth and corporate financial security.

Contact Arrow

Capital Solutions

Today.

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