ARROW | Data Center

Experience VSPEX Blue with Arrow

The VSPEX Blue Experience
by Arrow

V | **Five Years** Out

VSPEX BLUE redefines simplicity by delivering virtualization, compute, storage and management in an agile, scalable, and easy to manage Hyper-Converged Infrastructure appliance. Leverage Arrow's portfolio of tools and resources and speed your time to market with EMC's VSPEX Blue!

Arrow Solutions Center

Experience the power of VSPEX Blue, EMC's new hyper converged appliance. Whether you're looking to show your customers just how easy provisioning VMs can be, showcasing technologies like RecoverPoint for VM and CloudArray or you're looking to test the performance of a workload against the VSPEX Blue system architecture, our Systems Engineering team and Solution Center are here to accommodate your needs.

Solutions Center Request Form

Lab Capabilities

> Explore private and hybrid cloud solutions
> Demonstrate a variety of converged infrastructures
> Show customers the value of storage operations within virtualized environments
> Demonstrate the impact of Data Protection
> Explore big data applications and management
> Drive value with demos and POCs that solve business challenges

Lab Features

> Live access or remote log-in with realtime, interactive environment that offers integrated data and audio web conferencing
  12 month technology refresh cycle
> Access to best-of-breed solutions across
> infrastructure supplier lines

Customer Try & Buy

Arrow Partners are able to position VSPEX Blue at **no risk – and no cost – for 60 days** to help leverage and secure customer commitment.
Be sure to ask your Area Sales Manager for more info!

Partner Benefits

Shorten sales cycles
Position Try & Buy to secure customer commitment

Validate "proof of concept"
End users can evaluate fit and performance within their environments

Easy to order with 60-day return contingency
Simple process specifically designed for partner ease

Marketing sales and tools
Sales enablement tools and marketing collateral

Customer Benefits

Readily accessible demo equipment
Highly available and centrally managed through Arrow

Ability to test within existing environment
A great proof of concept tool

No risk or commitment to purchase
60 day right of return policy

Decisions made confidently
Try VSPEX Blue to determine compatibility or fit

EMC vLab

The VSPEX BLUE - Build and Manage a virtual version of the HCI Appliance. Experience how easy it can be to build, provision, and manage your own HCIA Virtual Machines, manage operations and explore management features.

The vLab for VSPEX BLUE provides several use cases such as the following:

> Configuration of the appliance.
> Creating virtual machine sizes with pre-defined policies on the appliance.
> Managing virtual machines
> Monitoring the appliance performance and health.

Access EMC's vLab here!

Partner Demo Program

Arrow believes that a hands-on demonstration of VSPEX BLUE is a very powerful sales tool to help our partners, and in turn, their customers, understand the level of simplicity and the benefits of VSPEX BLUE.

Demo Program Details

> Access to "Not for Resale" (NFR) licenses of the EMC vLab software
> for 1 year term demo systems
> Hardware Demo Pricing for Purchase
> Leverage our "Demo the Demo" Training from our expert engineering team as an extension of your business
> Coop Eligible purchase

Are You Five Years Out?

Most people live in the present. The world of now. But a handful of us work in a unique world that doesn't quite exist yet - the world of Five Years Out.

Five Years Out is the tangible future. And the people who live and work there know that the new technologies, new materials, new ideas and new electronics will make life not only different, but better. Not just cheaper, but smarter. Not just easier, but more inspired.

Five Years Out is an exciting place to be. So exciting that, once you've been there, it's hard to get excited about the present. Because we know what's coming is going to be so much better.

Five Years Out is a community of builders, designers, engineers and imaginers who navigate the path between possibility and practicality. Creating the future of everything from our cars to coffeemakers.

Are you one of them? Then you're probably working with us.

To get started

Contact your local Arrow representative at **800 544 7674**

Or visit us at **ecs.arrow.com**

ARROW
Five Years Out

Arrow Electronics, Inc.
Enterprise Computing Solutions

7459 South Lima Street
Englewood, CO 80112, USA <!-- Generator: