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<!--Designed By: Pranav Krovi-->
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# SMB Revenue Service {

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<For="Neuron Edge AI"/>
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# The Problem {

How can small and medium businesses use their own internal sales and financial data to generate actionable insights for growing revenue?

#### Real-World Scenario:

A coffee shop owner wants to increase daily revenue — but how?

- What products are the top sellers?
- Are there slow periods where promotions might help?
- Can AI predict sales based on weather, day of the week, or time of day?
- Are certain SKUs underperforming consistently?

# 55%

Of SMBs say they struggle to extract actionable insights from their financial data, Deloitte, "SMB Digital Transformation Study", 2022

# 312 - 520 hours

Hours spent manually reviewing financials — with limited forecasting accuracy, Xero,
"The State of Small Business", 2021

## 10%

Of growth when comparing SMBs that use analytics vs peers who don't, McKinsey & Company, "Unlocking growth in SMBs with data", 2020

# 34.8 million

SMBs in the United States alone, Census.gov, "Small Business Week 2024", 2024

# 70%

Of products disappear due to lack of granular SKU-level analysis, Gartner Research, "Data-Driven Decision-Making in SMBs", 2022

# What is this? {

SMB Revenue Cloud -Financial Analysis Dashboard

A Flask-based web application designed to help small-to-medium businesses analyze financial data using AI-driven insights and forecasting.

#### Target Users:

SMBs, financial analysts, founders, or operations teams seeking automated financial visibility.

- Purpose:
- Upload CSV, Excel, or Google Sheets
- Analyze revenue, costs,
   and profits
- Interact with dynamic dashboards
- Ask data-related
   questions via an AI
   chatbot

# Basic Function {

#### How It Works:

- 1. Upload financial data
- 2.Backend processes & analyzes
- 3. Interactive dashboard is generated
- 4. Forecasting model predicts trends
- 5. Chatbot answers questions like:
  - "What are my top-performing SKUs?"
  - o "How do I improve profit
    margin?"
  - "What will my revenue look like next quarter?"

#### Forecasting Logic:

- Weighted SKU scoring (frequency, price, consistency)
- Prophet-based time series modeling

## Financial Dashboard Generator

AI-Powered Business Intelligence for SMBs

Summary Analysis 💿 💹	Forecast Analysis	
	Upload Excel/CSV File:	
Choose File No file chosen		
	OR	
	Google Sheets URL:	
nttps://docs.google.com/spreadsl	eets/d/	
nttps://docs.google.com/spreadsl		

# Features & Structure {

#### Core Features

- AI-Powered Insights using LLaMA models
- Time Series Forecasting with Prophet
- Interactive Dashboards via Plotly
- SKU Performance Scoring & Prediction
- Natural Language Chatbot for financial Q&A

## Security and Production Ready

- CSRF protection, rate limiting, file validation
- Health checks, session management
- Ready for EC2 deployment or reverse proxy setup

## Application Stack

- Backend: Flask (Python 3.9+)
- AI Engine: Ollama + LLaMA models
- Visualization: Plotly
- Forecasting: Prophet (with fallback)

#### Main Components

- Upload Module: Accepts CSV/XLSX
- Dashboard: Charts & KPIs
- Chatbot: Interactive Q&A on uploaded data
- API Endpoints: /upload, /dashboard/<id>, /health, etc.

### Deployment Options

- Local machine
- AWS EC2 instance
- Reverse proxy via Nginx
- Systemd service for uptime

Diagram { Summary Analysis LLama Enhanced AI Small Data Front Business Aggregation End CLUSTER Forecast Analysis

# Moving Forward {



### PHASE 1

Current State

#### PHASE 2

Expand AI models for deeper NLP insights

Expand ML models for deeper forecast analysis

#### PHASE 3

Add user accounts & authentication

Support multi-user, multi-session environments

#### PHASE 4

Enable integration with accounting platforms (e.g., QuickBooks, Xero)

Enhance forecasting accuracy with ensemble models

#### VISION

Become the go-to AI dashboard for SMBs seeking accessible, intelligent financial decision-making tools.

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# Thanks {

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