



NIRANJAN JOSHI

B-560 Karnik Nagar, Solapur,
Maharashtra, India-413006

+917756907990, nrjoshi20@gmail.com,
www.linkedin.com/in/niranjan-joshi-b459a98

AREA OF EXPERTISE

International Agribusiness	Dairy Industry
Horticulture	Agricultural Science
International Sales	Market research

EDUCATIONAL QUALIFICATIONS:-

- Bachelor in International Agribusiness and Trade – Van Hall Larenstein, University of Applied science, Velp,
The Netherland. (2015-16)
- Bachelor of Agriculture Science – Mahatma Phule Agriculture University,
Rahuri, India. (2011-2015)

WORK EXPERIENCE:-

Project Management - The Farmers International, Solapur, India. (Oct 2017 - Jan 2019)

- Constantly researched the market to capitalize on high demands for various crops
- Maintained constant communication and contacts within registered groups of farmers
- Maximized revenue of the dairy farmers by utilizing Dutch frugal techniques and insourcing feed supply
- Managed export orders and documentation
- The supply chain for export activity
- Managed training session of the organing fruit cultivator.

Project Coordinator - Bilips, Pune, India.**(Nov 2016- May 2017)**

- Prepared Detailed project report
- Managed dairy farmers group & training activity
- Market research and entry strategies

Intern- Lokmangal Biotech**(Oct 2014- Nov 2014)**

- worked in greenhouse & assist in a tissue culture lab
- Production & Marketing Assignment

Intern- Lokmangal Agro Industries**(Dec 2013- Jan2014)**

- worked in fertilizer plant & market research activity
- Input and supply chain of raw material

Intern- Chintamani Dairy Farm**(Jun2012-Jul 2012)**

- Worked in Large scale dairy farm
- Feed management & calf handling
- getting touch with modern farm technologies

PERSONAL SKILLS:-

Mother tongue(s)	Marathi				
Another language (s) -English	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
	A2	B2	A2	A2	B2
	Cambridge English Entry level certificate in ESOL International (Business English)				
ORGANIZATIONAL / MANAGERIAL SKILLS	<ul style="list-style-type: none"> • Managerial skill- Working in the group for Business Development Plan • Marketing skills- marketing projects during study • Organizational skills- During Training at Lokmangal groups India. 				
COMMUNICATION SKILLS	Good communication skills acquired due to group projects and thesis project during my studies also due to working at Internship in industry.				
KNOWLEDGE	Theoretical knowledge of Food supply chain, Business development, Market analysis, International Economic, International Law, management, Purchasing, Export plan and Agriculture sector of India.				