
JAYSHREE FUTANE



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OBJECTIVE

To be part of a progressive and dynamic organization and to utilize my knowledge and skills in a team environment contributing to the successful achievement of corporate goals and personnel objective.

EXPERIENCE



Apply

RESEARCH ANALYST

Aug 2017 – Dec 2017

- Initiate first level dialogue with key decision makers including VP, SVP, Director and C level executives (e.g. CTO, COO, CEO) in potential organizations that could use client's IT/Other services
- Mapping global markets, capturing market intelligence and defining the target market for client's product or services.
- Profiling companies across industries based on revenue, employee strength, vertical etc. and defining target companies.
- Lead Generation
- Discovering Right Party Contacts in target companies
- Appointment Generation with Key Decision Makers
- Social Media (Facebook, LinkedIn, Twitter, etc)
- Other Digital Marketing Stuff.

EDUCATION

Master in Science (zoology)

2016 – 2017

Shri Shivaji Science College, Amaravati

Bachelor in Science

2012- 2015

R. L. T. College of Science, Akola



SKILLS

Market Research all Platform

Research & Analysis

Inside Sales

Contact Discovery

Lead Generation & Qualification

VOLUNTEER EXPERIENCE OR LEADERSHIP

Participated in National Event Brilliant Bridge held at Shri Shivaji College of Science, Amaravati

Participated in Science Exhibition inter college event held at R.L.T. College of Science, Akola

Industrial Visit to LEBEN Laboratories which is located at MIDC, Akola

Visited to PDKV, Akola for Science Conference

TECHNICAL PROFICIENCIES

Microsoft Office Suit

Social Media Accounts

- Facebook
- LinkedIn
- Twitter
- Instagram
- Quora
- etc

PERSONAL DETAILS

Date of Birth – 07 July 1993

Marital Status – Unmarried

Language Known – English, Hindi, Marathi

Hobbies – Guitarist, Reading, Internet Surf, traveler

I hereby declare that the details furnished above are true to my Knowledge and belief, and I will be responsible for any data found incorrect

ADDRESS

A Wing, Flat No. 12 Dhanlakshmi
COHS, PMG Colony, Poonam Nagar,
Andheri East, Mumbai- 400093

Date

Signature

