

# **RAJIV KUMAR SAH**

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## **Career Objective**

To build a sound foundation in marketing, which offers me scope to utilize my analytical ability and communication skills contributing towards the growth of the organization.

## **Work Experience**

**6 years**

**Working as a senior Relationship manager with Piramal capital&housing finance Ltd. [Since April'2018 to till now]**

- To mobilize business **for home loan and Lap** through connectors ,DSA and financial consultants.
- Maintain relationship with channel partners.
- Maintain business performance and relationship.

**Worked as a SALES MANAGER WITH ADITYA BIRLA HEALTH Insurance Company Ltd. (banc assurance) [Since feb'2017 to march2018]**

- To mobilize business **for health insurance** through **Aditya Birla finance Ltd(Home and business loan)**.
- Maintain relationship with channel partners.
- Maintain business performance and relationship.

**Worked as a Credit life officer with CANARA HSBC OBC Life Insurance Company Ltd. (banc assurance) [Since july'2016 to Feb2017]**

- To mobilize business for life insurance through **ORIENTAL BANK OF COMMERCE (Home and education loan)**.
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**Worked as a Relationship manager with Bajaj Allianz Life Insurance Company Ltd. (banc assurance) [Since sep'20013 to JUNE2016]**

- To mobilize business for life insurance through **BAJAJ FINANCE LTD.(home loan)**
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**Working as a BDM with HDFC Life Insurance Company Ltd. [Since march2013 to Aug2013 ]**

- To mobilize business through channel partners.

## Education Qualification

- Completed Graduation in 2004 from NorthBengalUniversity, Darjeeling, West Bengal.
- Completed Senior Secondary in 2001 from West Bengal Board.
- Completed Higher Secondary in 1999 from West Bengal Board.

## Professional Qualification

- Executive MBA from NIMS, DELHI(DISTANCE LEARNING) in 2014.

## Key Skill

- Expertise in Client Relationship.
- Expertise in expand business and relationship new channel.
- Achieved **OSCAR AWARD " AUSTRALIA"(INDIA TOPPER) WITH BAJAJ IN 2015.**

## IT Skills

- 1 Hence of experience in computers consisting of Ms Office, financial accounting(tally6.3), Internet Etc.
- 2 Expertise in Power Point Presentations.

## Personal Details

**Date of Birth:** 17<sup>th</sup>Jan 1983

**Address:** 1/236, p- Block,dayal park, West Sagarpur, New Delhi – 110046

**Father's Name:** Mr. Lekh Ram Sah

**Nationality:** Indian.

**Sex:** male.

**Martial Status:** married.

**Personality Traits:** Confident, Quick learner, hard working

**Proficiency:** In Written and Spoken English, possess good Communication Skills.

Place: New Delhi

Date :

Rajiv Kumar Sah

