



**ASHISH YADAV**

Phone No. 8700516792

Email: ashishyadav57@yahoo.co.in

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### **CAREER OBJECTIVE**

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To be a part of an organization which provides a good environment for learning and challenging assignments where I can utilize and apply my knowledge as well as improve and develop my own skills which would enable me to grow while fulfilling organizational goals.

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### **ACADEMIC BACKGROUND**

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Year(s)	Qualification	Board/University	Institute
2012-2016	B.TECH MECHANICAL	Maharishi Dayanand University	D.P.G Institute of Technology and Management
2012	Class XII	Central Board of Secondary Education	Ramjas Senior Secondary School
2010	Class X	Central Board of Secondary Education	S.D. Public Secondary School

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### **TRAINING**

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#### **Summer Internship Program**

Organization: LARSEN & TUBRO

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## **EXPERIENCE**

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1 Year experience in Anmol Solutions Private Limited as Asstt. Project Engineer

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## **CURRENT JOB PROFILE & RESPONSIBILITY**

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Sales & Marketing of company or foreign principals' products & services, consulting, project engineering, execution of project, including contract & project management and co-ordination of the same.

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## **PROFILE SNAPSHOT**

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- Proactive and smart planner with expertise in strategic planning, data analysis and research work.
- Skilled communicator and a quick learner with an analytical bent of mind coupled with zeal to utilize and enhance ideas, knowledge and skills.
- Exceptionally well organized with track record that demonstrates self – motivation, creativity and initiative to achieve both personal and Academic goals.

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## **SKILLS**

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#### Sales and Marketing

- Identifying business opportunities
- Formulating Marketing strategies
- Market Development

Project sales and networking

#### Strategy

- Formulating entry strategies
- Formulating competitive strategies
- Strategic Alliance
- Mergers and Acquisitions
- Project Exports

#### Consulting & Advisory

- Convergence
- Transmission and Distribution
- Privatization
- Project Financing
- Environmental

#### Others

- Contract Administration
- Construction Management
- Project Implementation
- Manage Human Capital
- Create engaging and motivating culture in workplace.
- Representation of firms

### **ACADEMIC AND EXTRA CURRICULAR ACHIEVEMENTS**

- Event organizer in sports meet in DPGITM sports meet 2013.
- Volunteer in socio cultural organizations.
- Rotary club member
- Organizer in various socio cultural festivals.
- Attended Robotics workshop in class XI.

### **COMPUTER SKILL**

- ✓ Good knowledge of MS Office
- ✓ Worked on operating system like XP,Vista,Windows 7,Windows 8 and Linux

<b>PERSONAL DETAILS</b>
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Date of Birth : 25-08-1994

Father's Name : Sumant Prakash Yadav

Mother's Name : Sushila Yadav

Category : General

Nationality : Indian

Home Town : Gorakh Pur, Uttar Pradesh

Permanent Address : B-4/9 Gamri Extension Bhajanpura Delhi -110053

Permanent contact No. : 8700516792

Languages Known : English, Hindi,

Mobility : Ready to relocate in India and Abroad

I declare that the details above are correct and true to the best of my knowledge **Ashish Yadav**