

RESUME

SACHIN GAJARE

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Address :- Krishna Residency, 2A, Uttam Nagar NDA Road, Pune

Career Objective

Seeking a position which will effectively utilize my acquired expertise, creative talents and commitment towards the work to make the organization grow and establish them in the market. Looking forward to, grow with the company by using my talents, leadership qualities and business development skills.

Career Summary

- 12+ years of professional experience in dealing with customer service industry.
 - Played role in developing good relationship between the organization and Guest to maintain their trust.
 - Responsible for sale, food cost P&L and training of the company.
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Qualification

Diploma in Hotel Management

Perusing Graduation (B.A.)

Computer Skills

Well versed with MS office, word and Power point.

Personal Details:

Date of Birth: 11th June 1984

Languages Known: English, Marathi, Hindi

Hobbies: Listening music, cooking, watching movies

Professional Experience

Organization :- *Hola Chef Hospitality Pvt Ltd.*

Designation :- *Marketing & Operation Manager Pune*

Period :- *June 2015 – May 2018*

Profile :-

Developing and insuring execution of operation and sales process to allow the business efficiently operate and grow. Leading and managing the team of managers, executives and chefs to offers the best customer experience. Sales and business Development. Recruit and manage the team, setting the vision and direction of the team by managing individual and team performance. Proactively keeping an eye out and experimenting with new feature which could provide seamless customer experience. Look after the customers complaints, suggestions and queries. End to end coordination with different departments.

Organization:- *Faasos Food Services Pvt Ltd*

Designation:- *Sr.Area Manager Operation Pune*

Period:- *June 2012 –Feb-2015*

Profile:-

Handling 11 outlets of 200 staff. Developing sales strategies and setting the vision and direction of the team by managing individual and team performance. Providing training to new comers and planning sales levels and profitability. Business Development Stock checking. Analyzing Inventory Control. Organize marketing and event of company. Responsible for over all smooth functioning of the store.

Organization:- *Donut Magic*

Designation:- *Store Manager*

Period:- *2010-12*

Job Profile:

*Responsible for smooth **store** operation sales , friendly service and maintaining high standard without compromising quality. Business Development . . Check quality of deliveries of fresh food and baked goods , Damage handling .Responsible for managing the daily and monthly P&L. Formulating accurate statistical & compilation of various F&B reports and MIS. Stock checking. Inventory Control. . Guide and train the new staff and motivate them. Look after the customers complaints, suggestions and queries.*

Organization: - Barista Lavazza

Designation: - Chief Brew Master (assistant store Manager)

Period: - 2007- 2010

Job Profile: -

Preparing monthly MIS. Imprest handling. Achievement of Sales Targets & profitability. Safe management. Banking of cash, Perform procedure of transfer in and transfer out. Damage handling. Taking monthly, weekly and daily sale target report, stock report, wastage report, merchandise report and inventory report. Check quality of deliveries of fresh food and baked goods. Guide and train the new staff and motivate them. Organizing & implementing events .Responsible for smooth functioning of the store.Coordinating with all the departments for the smooth functioning of the cafes. Weekly attendance &staffing reports .Inventory Control. Maintained all the operation standards, the cleanliness of all machinery, equipment Hygiene of the outlet

Organization: - Pizza Hut

Designation: - Team Member

Period: - 2005-07

Job Profile: -

Handling total delivery dispatch department. Organizing ODC events. Handling pizza and pasta making section. Handling cash section. Taking monthly, weekly and daily sale target report, stock report. Achievement of Sales Targets & Profitability. Maintained all the operation standards , the cleanliness of all machinery, equipment Hygiene of the outlets. co-ordinate with the managers to get the work done. Guide and train the new staff and motivate them . relationships with customer and staff.

Professional Affiliation

- Best Sales Growth Award From Fassos Food Pvt Ltd
- Crazy about customer service award from Fassos Food Pvt Ltd
- Target achievement award certificate year 2008 From Barista Lavazza ,
- Target achievement award certificate year 2009 From Barista Lavazza ,
- Silver team member in Champs challenge in Pizza Hut
- Expert in Delivery Section From Pizza Hut,
- Expert in Cashier Section From Pizza Hut,
- Expert Pizza Maker From Pizza Hut.

Sachin K.Gajare