

## **CURRICULUM VITAE**

### **SUSHIL KUMAR CHAUBEY**

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**CAREER OBJECTIVE:** To work in better-cultured and highly professional company for achieving my career objective and simultaneously trying for achieving company's goal. To obtain a respectable position in an organization where I will be able to show my work and thus obtain a respectable position for myself. If a suitable chance and proper guidance given to me in this respect. I can reach my destination to be a good performer in future.

**Company Profile:** - Bajaj Allianz Life Insurance is a joint venture between Bajaj Fiserv Limited (formerly part of Bajaj Auto Limited) owned by the Bajaj Group of India and Allianz SE, a European financial services company. Being one of the private insurance companies in India, it offers insurance products for financial planning and security.

Bajaj Allianz Life Insurance offers a range of insurance services, operating through Participating, Non-Participating, and Linked segments.

Bajaj Allianz Life Insurance launches digital branches through Mosambee. Mosambee is a handheld device that offers the services of a mobile branch and assists customers with an entire range of customer services.

**Professional Experience:** - Worked with Bajaj Allianz Life Insurance Co. Ltd

Designation : Sales Manager

Duration : 31<sup>st</sup> May 2018. To Till Date

### **KEY RESPONSIBILITIES:-**

Responsible for the Sales & Support Services of branches., Conducts training for the RMS and telecaller of all branches, Providing guidelines, conduct activities for effective sales & promotional activities, Giving Service to resolve issues with help of Back operation staff, Doing joint calls with channel partner and Maintain MIS of the login business and check the issuance and login.

**Company Profile:** - **ICICI Prudential Life Insurance Company Ltd.** (ICICI Prudential Life) is a joint venture between ICICI Bank Ltd., one of India's largest private sector banks, and Prudential Corporation Holdings Limited.

ICICI Prudential Life began its operations in fiscal year 2001 and has consistently been the market leader\* amongst private players in the Indian life insurance sector. Our Assets under Management (AUM) as on 31st December 2016 were `1136.11 billion.

ICICI Prudential Life is the first private life insurer to attain assets under management of `1 trillion and In-force sum assured of over `3 trillion.

**Professional Experience: -** Worked with ICICI Prudential Life Insurance Co. Ltd

Designation : Senior Financial Manager

Duration : June 2011. To May 2018

**KEY RESPONSIBILITIES:-**

Responsible for the Sales & Support Services of branches., Conducts training for the RMS and telecaller of all branches, Providing guidelines, conduct activities for effective sales & promotional activities, Giving Service to resolve issues with help of Back operation staff, Doing joint calls with channel partner and Maintain MIS of the login business and check the issuance and login.

**Company Profile: -** India bulls Financial Services Limited is India leading retail financial Product Services Company of the capital market with 300 location spread across 110 cities. INDIABULLS FINANCIAL SERVICE LTD is a public company and listed on the National Stock Exchange, Bombay Stock Exchange, Luxembourg Stock Exchange and London Stock Exchange. The company ranks at 82nd position in the list of most valuable companies. INDIABULLS are a fastest growing company in India. An INDIABULLS offers a full range of Financial Services and product ranging from Equity to insurance home loans facility, consumer loans, brokerage and depository services personal loans and other financial product and services to the retail markets. An INDIABULLS is also engaged in real estate development.

**Professional Experience: -** Worked with India bulls Financial Services Ltd.

Designation : Executive – Account Opening

Duration : Feb 2008 to Jan 2011.

**KEY RESPONSIBILITIES:-**

Developed and Coordinate a new process for Quality of Customer services.  
Handling Surveillance Operation team. Preparing margin report on daily base. Reporting to management Daily process work. Leading offline & online Account opening & Exception document process Team. Report – Maintain data record as daily basis in management information system and implement the new tool's to improve software process. Developed new process to access immediate all information to Branches/Clients, which they required. Co-ordination with relationship manager & back office team & back office better process. Managing all team process which involve with Account Opening and Stock transaction process. Developed new process to smoothen the team workflow.

**Company Profile:-** PepsiCo entered India in 1989 and has grown to become the country's largest selling food and Beverage Company. One of the largest multinational investors in the country, PepsiCo has established a business which aims to serve the long term dynamic needs of consumers in India. PepsiCo nourishes consumers with a range of products from treats to healthy eats that deliver joy as well as nutrition and always, good taste. PepsiCo India's expansive portfolio includes iconic refreshment beverages Pepsi, 7 UP, Mirinda and Mountain Dew, in addition to low calorie options such as Diet Pepsi, hydrating and nutritional beverages such as Aquafina drinking water, isotonic sports drinks - Gatorade, Tropicana 100% fruit juices, and juice based drinks – Tropicana Nectars, Tropicana Twister and Slice, non-carbonated beverage and a new innovation Nimbooz by 7Up. Local brands – Lehar Evervess Soda, Dukes Lemonade and Mangola add to the diverse range of brands.

**PROFESSIONAL EXPERIENCE:-** Worked with PepsiCo India holdings Pvt. Ltd.

Designation : Executive – MIS (Shipping Office)

Duration : Mar 2005 to Mar 2006.

### KEY RESPONSIBILITIES:-

Data Collection, Processing of data, Storage of Information, Clear the Discrepancies in it, Retrieval of Information, Data Analysis. Generate different Sales and Productivity Graph for management with Sales Review Tracker. Different Funnel and Closure Tracker through Using Excel Different Tools. Making invoice, Indent and EDR punching.

**EDUCATIONAL QUALIFICATION:**

B.A (Pass) from kamaun university Nainital.

One year software Diploma from “APTECH COMPUTER CENTER”

### TECHNICAL SKILLS:

Working knowledge of operation system like Windows, SAP. Good working knowledge of MS Office (Word, Excel, power point, Access. Front page HTML & DHTML and C, Advance Java, RDBMS). Knowledge about the Share Trading Back Office Operation Software FOCUS E-Stock.

## PERSONAL DETAILS

FATHER'S NAME : Sh. Kamal Deo Chaubey

DATE OF BIRTH : 01<sup>st</sup> June 1983

HOBBIES : Watching Cricket, News & Net Surfing.

DATE:

SUSHIL KUMAR CHAUBEY

PLACE: