

VINEET NEGI (22nd DEC 1990) **E-mail – *negivineet2290@gmail.com***
A-9/35 Dayalpur Delhi, 110094 **Contact no. – 9910571983**

OBJECTIVE

To learn and function effectively in an organization and be able to deliver to the bottom-line. To constantly upgrade my knowledge and skills and make a difference in whatever I do.

WORK EXPERIENCE

(1) Company: Modern Divine Publication
Designation: Sales Executive
Duration: Six month

JOB PROFILE

- Responsible for 'Promotion of books'
- Developing marketing strategies for existing and new products
- New client acquisition.

(2) Company: SMC Global Securities Ltd.
Designation: Sales Executive
Duration: Six month

JOB PROFILE

- Responsible for selling investment plans to the customers.
- New client acquisition.
- Dealing with existing customers.

(3) Company: Bytecode Cyber securities pvt. Ltd.
Designation: Sr. business development executive.
Duration: One year

JOB PROFILE:

- Responsible for Business Development.
- Visit various institutes and colleges to arrange for workshop.
- Invite Students from different colleges to attend classes for ethical hacking.

(4) Company :- Geekay Services

Designation :- Business Development Manager

Duration :- One year 6 Months

JOB PROFILE:

- Responsible for Business Development.
- Managing daily sales report.
- Handling Complaints.

(5) Company :- Tech Mahindra Ltd

Designation :- Customer Support (Key account manager)

Process :- OYO ROOMS

Duration :- 8 Months

JOB PROFILE:

- Responsible for Business Development.
- Generating revenue from new onboarded travel agents.
- Handling escalation and responsible for giving 24*7 support to travel agents.

(6) Company :- Dirt Go

Designation :- Business Development Manager

Duration :- Currently working from 1 Jan 2019

JOB PROFILE:

- Responsible for Business Development.
- Collecting information online offline of car parking, car rental companies, cab provider, societies etc. pitching them our product of Car Drycleaning, wax rubbing and teflon coating at their doorstep.
- Responsible for quality of services.

EDUCATION

- Schooling from Arwachin Bharti Bhawan Senior Secondary School.
- Graduation from National Institute of Management.

SKILLS

- Can make good relations with customers or clients.
- Can handle any kind of situation.
- Hard Working
- Can make my whole efforts to the company.

SOFTWARES AND PLATFORM CAN HANDLE

- WINDOWS (2003, XP, 7, 2008)
- HTML
- PHOTOSHOP
- MICROSOFT OFFICE (PowerPoint, Excel, Word)

HOBBIES

Playing snooker, listening music and playing online games .

PERSONAL PARTICULARS

Name	Vineet Negi
Date of Birth	22 dec 1990
Father's Name	Chander Singh Negi
Marital status	Single
Language Known	English & Hindi

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Date: - 13 August 2019

Place: - Delhi

(Vineet negi)