

Name: JAYRAJ MADHUKAR

Contact Details: 9130039937

Current Address Personal Data

437 scheme no 114 part 2 Gender :- Male

Satya sai squar vijay nagar. , **DOB:-** 28<sup>th</sup> august 1994

E-mail: - m.rajjay28@gmail.com

INDORE 452001 Mobile No: 9130039937, 8871103760

Career objective:-To work in an organization where I can acquire new knowledge and sharpen my skills and put my efforts to achieve organizational as well as professional goals.

# **Professional Qualification:-**

**PGDM -** Post Graduate Diploma in Management (AICTE Approved), from International Institute of Management & Studies (IIMS Pune) batch 2016-2018

### **Major ---** Marketing

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Semester	1 <sup>st</sup>	$2^{\mathrm{nd}}$	$3^{\mathrm{rd}}$	4 <sup>th</sup>
Marks (%)	60%	61%	65%	63%

### **Academic Records:**

Education	University/College Name	Year of Passing	Marks (%)
Graduation	Madhav institute of technology and science	2016	65%
Higher Secondary	Sunrays Higher secondary school	2012	67%
High School	Holy faith red cross school	2010	69%

#### **Professional Certification:-**

- Attended the one week Ecole Solitaire Finishing School Program for management students
  of Sai Balaji Group of Institutes, tilted Ordinary to extra Ordinary conducted by
  Internationally acclaimed and India's leading motivational speaker and success coach Mr.
  Minocher Patel. Founder Director Ecole Solitaire.
- Attended Digital Marketing certification program
- Attended SAP certification program.

## **Summer Internship:-**

Company Name: IDEA CELLULAR LTD.

**Duration: 2 months** 

**Job Profile:** 

- Responsible for business development
- Competition analysis
- ➤ Create awareness of new product among telecom retailers
- Generating leads and working on data
- > Upselling to existing customer.
- > Convince retailers to attend Retailers meet conducted by Idea

#### Job Experience:-

Company Name: Trifid Research, Indore

**Job Title:** Financial Consultant / BDE (International market)

**Duration:** 6 months (from 19 sept to 28 feb )

**About Company;-** Trifid Research **is one of the leading** Financial Service provider and Investment advisory **companies in India established in 2010.** 

### Responsibilities: -

- Engaging with the Global Client.
- The client profiling.
- Generate client for Subscription of our research product will generate the business
- Convince client to purchase the product and service
- Assist in development of system and process of the department
- This will include documentation, reporting etc.

### **Achievements & Honors:**

- ➤ Awarded as a best social interactor in BLISS FOUNDATION Gwalior
- Participated in **RYLA Programme** Conducted by Rotary Club of Chinchwad Morya
- Member of the organizing committee of corporate football league held at SaiBalaji Education Society in 2017.
- Event coordinator of lemon 91.9 FM at Gwalior in 2013

# **Computer Proficiency:**

- Ms-Office
- Basic Knowledge of programming language (C, C++ ,Java)
- HTML

# **Social project:**

- Development of national character in school children in nearby villages.
- Swach Bharat Abhiyan on the verge of Independence Day in Nere Village.
- Helping Traffic Police by doing traffic Regulation in Ganpati Season.
- Donation of Old clothes to unprivileged people.

### **Hobbies:**

- Internet surfing
- Bike riding& Travelling
- Watching movies
- Playing guitar

# **Declaration:-**

I hereby declare that the information provided by me is true to the best of my knowledge and belief.

Date:

Place: Pune JAYRAJ MADHUKAR