

RESUME

❖ **Name** : TANVI ARUN POWAR
❖ **Address** : Western Hills, Phase 2,
Sus Road, Baner, Pune
❖ **Pin code** : 411021
❖ **Mob no/ Landline** : 7045945877
❖ **Email ID** : tanvipowar0717@gmail.com

❖ EDUCATIONAL QUALIFICATION:

Degree	Year of Passing	University/Board	Percentage
S.S.C	2007	Mumbai	68.92%
H.S.C	2009	Mumbai	74.33%
B.Sc.(Agri.)	2013	Dr.B.S.K.K.V,Dapoli	78.30%
M.M.M	2015	Savitribai Phule Pune University, Pune	71.10%

Discipline of specialization:- MASTERS IN MARKETING MANAGEMENT

❖ Masters Research Topic:-

Completed project on the sales process of N.G. Rath Investrade Pvt.ltd in marketing department.

❖ WORK EXPERIENCE:

❖ LIC OF INDIA -

MUMBAI : From - 01 DEC, 2015
To - 02 JAN, 2017
Designation : Development Officer

❖ Job description:

- Recruit , train and nurture agents and procure business through the team.
- Guide, supervise and direct the activities of the agents.
- Carry out investigation of claims, revival policies.
- Services to policyholders conducive to better policy servicing.

❖ SAMRUDDHI ORGANIC FARM PVT LTD-

PUNE : From - 15 APRIL, 019
To - TILL
Designation : Business Development Executive

❖ Job description:

- Researching organisations and individuals online to identify new leads and potential new markets.

- Researching the needs of other companies and learning who makes decisions about purchasing.
- Contacting potential clients via email or phone to establish rapport and set meetings.
- Planning and overseeing new marketing initiatives.
- Attending conferences , meetings, and industry events.

❖ **FIELD EXPERIENCE AQUIRED THROUGH EDUCATION:**

- Completed 6 months **Rural Agricultural Work Experience (RAWE)** programme at village Chandranagar, Tal.- Dapoli, Dist.- Ratnagiri, under College of Agriculture, Dapoli.

❖ **EXPERIENTIAL LEARNING PROGRAMME :-**

- Completed 6months **Experiential Learning Programme in Commercial Production of Milk Products** offered by Department of Animal Husbandry and Dairy Science, College of Agriculture, Dapoli.

❖ **EXTRA-CURRICULAR ACTIVITIES/COMMUNITY SERVICE:**

- ❖ Successfully completed 2 years course of PGDM in ABM.
- ❖ Successfully completed Maharashtra State Certificate in Information Technology **(MS-CIT)**.
- ❖ Successfully completed **Microsoft Office Specialist** for Office Word 2007.
- ❖ Participated in COMPUDON Season 3.
- ❖ Completed 240 hrs of social service. Attended special residential camp and also participated in various programmes involved in it under **NSS** (National Service Scheme).
- ❖ Won 2nd price in state level “APLI MATI APLA MAHARASHTRA” for street play.
- ❖ Won 2nd price in “MAYURPANKH” for skit & mime.
- ❖ Participated in “INDRADHANUSHYA”.

❖ **PERSONAL DETAILS:**

Date of Birth	:	17 July 1992
Nationality	:	Indian
Marital Status	:	Married
Language known (Read, Speak, and Write)	:	Marathi,Hindi,English

DATE :

SIGNATURE

PLACE: