

SAUMYA MUNDRA

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PROFESSIONAL QUALIFICATIONS & EDUCATION:

- Cleared **Chartered Financial Analyst (CFA)** Level I in December, 2016 & Level II in June, 2017. Level III results expected end-Aug 19.
- Pursuing **Masters of Commerce**, specialization in Adv. Accounting & Management from H.R. College, to be completed in 2019.
- Completed **Bachelors of Commerce** from H.R College of Commerce & Economics (University of Mumbai), 2014 –17, with distinction grade A & GPA of 6.6 / 7 scale.
- Completed **Chartered Accountancy IPCC Group II** level, Institute of Chartered Accountants of India.
- Pursuing **IBM's Professional Certification in Data Science & Data Analytics**, expected completion in July 2019.

WORK & LEADERSHIP EXPERIENCE:

Westpac Banking Corporation

Mumbai, India

Assistant Relationship Manager, Corporate & Institutional Banking, India

August, 2017– present

- Delivering relationship management support to senior coverage bankers on the India FI & Large Corporate side for arranging commercial banking facilities like syndicated USD term loans, structured trade products like receivable discounting, pre pay structures, USD buyer's credit, working capital facilities, guarantees & GTS mandates for diverse set of clients.
- Contributed to over 15 large syndication USD term deals in the India portfolio by assisting with deal modeling, credit & marketing strategy, loan documentation & booking. Responsible for client endorsements, deal pipeline management, account planning, onboarding, KYC, AML/sanctions monitoring & MIS. Built strong relationships with various stakeholders across geographies to pioneer seamless service externally & internally.
- Piloted market research & implementation of International Student Payments remittance pathway, which transformed a traditional payments business from wholesale flow & rebate focus to a solution generating incremental fees & FX business.

Credit Analyst, FI, NBFI Funds & Public Sector, CIB Australia

- Responsible for internal credit ratings & insights for allocated portfolio 65 counterparties in FI, NBFI, Funds & Public sector vertical with clients across Australia, North America & Europe, relationships worth AUD 21b.
- Maintain portfolio hygiene in terms of timeliness of reviews, resizing risk appetite & trigger management. Monitor regulatory & market events impacting customers. Collaborate with RM's and product teams across FM, DCM, Trade & Asset Finance to identify new opportunities.

Achievements at Westpac

- Nominated for the Group CEO Awards, 2018 in Sydney as a team finalist for bringing Service Revolution in Product capabilities.
- Won Asia Pacific One Team Award, 2018 & Westpac Institutional Bank Partnership Innovation Award, 2018 for key contribution to International Students Payment Solution.
- Co-Chair to the Asia Youth Network community from India.
- CSR Associate for leading Westpac's Social initiatives in India.

Pawankumar Parmeshwarlal Broking Ltd.

Mumbai, India

Research Intern, Research Group

June, 2017– July, 2017

- Analyzed Indian Banking industry matrix and studied performance of PSU banks to comprehend sector challenges and drivers.
- Assisted Head of Equity Research in preparation of earnings update, technical research reports for institutional clients and weekly stock tips update. Collated financial performance data, market news extracts, research reports and concalls to supplement the above.

Indian School of Management & Entrepreneurship

Mumbai, India

Business Simulation Project Developer

Sept, 2016 – June, 2017

- Developed simulations based on FM & Economic principles for introducing real world themes to undergrad students within classroom.
- Project #1 Carbon Credits: Revitalized concept of trading carbon credits in international markets by exposing tradeoff businesses face between optimizing profits & eco-conservatism.
- Project #2 CFO Challenge: Students found themselves in the shoes of CFOs and were expected to manage working capital, cash flows, investments and overall balance sheet of a manufacturing organization as it perpetuated into changing business environments.

Extra-curricular & Leadership

- United Nations Volunteer** for delivering Market Research support to Sustainable Development Goal initiatives of UN globally.
- SP Jain's Global Student Ambassador** (June 2016–17): Scholarship awardee for Singapore campus learning expedition, amongst 33 students from top colleges across India.
- US Military Leaders of Character Conference, New York:** Nominated as Student Ambassador to attend from H.R. College in 2016.
- University Scholars Leadership Symposium, Vietnam:** Student nomination on behalf of H.R. College in 2016.
- College profile: Lead **Planning Forum Committee** as Vice-President; **The Students' Council** as Editor Assistant; **Internal Complaints Committee** at University of Mumbai as Student Representative & **Nature Club** as President.
- Ernst & Young International Taxation Programme:** Amongst batch of 25 sponsored by college to attend on campus workshop in 2015.
- Participated and organized 25+ Inter-collegiate Finance & Economics competitions and programmes over rigorous tenure of undergrad.

ACCOLADES:

- Stood 2nd in **Research Paper Presentation** at **International seminar on New Education Policy** sponsored by **Ministry of Human Resource Development, Government of India** - July, 2016. Sole team of students amongst PhD scholars to participate and win.
- Awardee as **All Rounder of the Year**, 2015-16; **Promising Young Leader & General Leadership Award**, 2014-15 from H.R College.
- Received **Hats-Off Certificate** from Dr. (Mrs.) Indu Shahani, former Sheriff of Mumbai for accrediting services provided to society.

SKILLS & INTERESTS:

Skills: Credit & Risk management, financial analysis & modeling, Sales, Project Management, MS Office & effective communication.

Community: Dog welfare & Beach cleanup volunteer. Arranged blood donation, food-clothing collection drives during national calamities.

Involvement: Public speaking, Badminton player & Fintech enthusiast. **Languages:** English & French. **Computer:** Learning Python coding.