

CURRICULUM VITAE

ARUN.R

45/1 shree katernmma layout

Varanasi alias jinkethimmanahalli,

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CAREER OBJECTIVE

WORKING AS SALES OFFICER (CSD SALES) HANDLING CSD AREA DEPOTS KARNATAKA & CPC AREA KARNATAKA , BUSINESS DEVELOPMENT AND RETAIL OPERATION WITH GROWTH ORIENTED ORGANIZATION OF REPUTE. TO BE A PART OF LEADING ORGANIZATION, WHICH ALLOWS ME TO EXPOSE MY POTENTIALS TO THE MAXIMUM EXTENT IN A PROGRESSIVE ENVIRONMENT WITH CO-OPERATIVE WORK CULTURE, THAT FOSTERS THE STEADY GROWTH OF THE ORGANIZATION AND MYSELF.

EDUCATIONAL QUALIFICATION	NAME OF THE INSTITUTION
B.COM	THE GLOBAL OPEN UNIVERSITY
S. S. L.C	BANGALORE UNIVERSITY

PERSONAL STRENGTHS

- COMMITTED AND GOAL ORIENTED WITH A POSITIVE ATTITUDE.
- EXCELLENT ANALYTICAL SKILLS
- SELF MOTIVATED, CONFIDANT.
- ALWAYS WILLING TO LEARN.

LANGUAGES KNOWN

- WRITE : ENGLISH, HINDI, KANNADA
- READ : ENGLISH, HINDI, KANNADA
- SPEAK : ENGLISH, HINDI, TELUGU, KANNADA & TAMIL
- UNDERSTAND : ENGLISH, HINDI, KANNADA, TAMIL & TELUGU .

PERSONAL PROFILE

- FATHER NAME : K. RUDRAPATHI
- DATE OF BIRTH : 26.08.1992
- SEX : MALE
- NATIONALITY : INDIAN
- MARITAL STATUS : MARRIED

ACTIVITIES/INTERESTS

- INDORE GAMES
- TRAVELING
- LISTENING TO MUSIC

WORK EXPERIENCE :

NAME OF THE COMPANY	YEAR	DESIGNATION
SEAGRAM , SURYA CFL (AGENCY)	2 YEARS	SALES REPRESENTATIVE (CSD /CPC)
BAJAJ PVT LTD (SALES CUM MERCHANDISER)	1YEARS	SALES REPRESENTATIVE (CSD)
GSK PVT LTD (SALES CUM MERCHANDISER)	1YEARS	SALES REPRESENTATIVE
CARGILL INDAIN PVT LTD	3 YEARS	SALES OFFICER (CSD / CPC)
BRITANNIA PVT LTD(CURRENT WORKING)	16 MONTHS	SALES OFFICER (CSD / CPC)

AREA OF COVERAGE

- RESPONSIBLE FOR PRIMARY AND SECONDARY SALES AND PROMOTIONAL ACTIVITIES OF CSD & CPC KARNATAKA, & GOA

JOB RESPONSIBILITIES

- HANDLING BANGALORE CSD DEPOTS/ CPC AND MORE THAN 75/ 58 URC'S UNDER AREA DEPOTS ,
- ACHIEVING SALES TARGET, SALES VALUE, AND MARKET SHARE AS FIXED BY COMPANY WITH SUBSTANTIAL
- GROWTH (AS MARKET AND INDUSTRY GROWTH).
- VISITING TOP URCs, TOP LEVEL DEFENSE PERSONNEL FOR GETTING ORDERS,
- ENSURING TIMELY AFTER SALES SERVICES TO CSD DEPOTS / CPC URCs AND CUSTOMERS.
- ENSURING TIMEY PAYMENTS FROM CSD/ CPC WITH IN TIME FRAMED.
- VISITING CSD / CPC AREA DEPOT FOR DAY-TO-DAY WORK, GETTING NECESSARY PRIMARY ORDERS AND KEEP TRACKS OF SECONDARY SALES OF THE CANTEENS MARKET INTELLIGENCE
- KEEPING A TRACK ON PRIMARY, SECONDARY SALES.
- COMPETITORS RE-VIEW

DECLARATION :

I HEREBY DECLARE THAT ALL THE INFORMATION GIVEN ABOVE ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF.

DATE :

PLACE : BANGALORE

(ARUN.R)

