

Ghulam Dastgeer

Karve Nagar, Pune (412114)



+91-9870239828



umarghulam92@gmail.com

I have total working experience of 2.7 years, currently working in P Square Technologies (Pune, M.H) deals in customized Environmental Engineering(Dust Collections System, Fume Extraction System and Wet Scrubbers) Process equipment and Pneumatic Materials Handling(Powder transfer Systems, Dense and Lean Phase conveying) since 01/06/2018, as Sales and Marketing Executive.

Previously worked in Ashok Leyland ltd. (Gurgaon, H.R) as Customer Field Executive in spares parts division for 1.6 yrs, and In Dynamic Transmission Ltd.(Aurangabad, M.H) as GET(Graduate Engineering Trainee) in Production line(CNC Machine, Grinding, CNC Hobbing, CNC Shaper Machine and Gear Teeth Cutting Machine) for 9 months.

I contribute with effective product management and professional communication skills that help bridge gaps between marketing, engineering and manufacturing. I am a hard worker and consistently put forth the extra effort to make my team's goal a reality.

I am excited to learn about opportunities for an engineering position with your company, and am confident that I would be a great asset to your team.

Yours Sincerely
Ghulam Dastgeer



GHULAM DASTGEER

Mechanical Engineer

Kalpataru
Colony,
Karve Nagar,
Pune (412114)
umarhulam92@gmail.com
+91-9870239828

Skills

Enjoy the ability to build good relations, constructive social.

ΔΔΔΔΔΔΔΔΔΔΔΔ

Computer and Software
C, C++, MS-Office.



Summary

Professional highly qualified Mechanical Engineer with excellent Organizational and team working skills.

• Work Experience

June 2018- Present **PSquare Technologies**
Designation: - Sales & Marketing Executive.

Job Profile: -

- Understanding the customer requirement, preparation of technical & commercial offer for enquiry received from client.
- Preparation of Tech. Specifications (proposals) as per customer requirement.
- Handling technical queries
- Meeting with customer for technical discussion
- Techno-commercial discussion with customer.
- Negotiation with clients in regards to terms and conditions and other commercial issues and closure of sales.

October 2016- April 2018 **Ashok Leyland Ltd.**
Designation:- Customer Support Executive.

Job Profile:-

- Business to business and Business to Customer.
- Meeting with automatic mechanics.
- Following beat plan for regular assistance.
- Promotion of parts, updated and upcoming technologies.
- Redemption of mechanic coupons, updating
- Updating & Maintaining Client profile.
- Solving technical problems of mechanics, retailers and fleet.
- Arranging training and meetings of retailers and mechanics.

Exposure and understanding of Sales, Service, Customer needs, Parts inventory up keeping, Upbringing of manpower, Marketing strategy development and target oriented planning.

Jan 2016- September 2016 **Dynamic Transmission Ltd.**
Designation:- Graduate Trainee Engineer

Job Profile:- Trainee engineer in production department with working experience on CNC machine, CNC Grinding, CNC Hobbing & Shaping machine and Special teeth cutting machines.

Projects handled:

Pneumatic conveying systems, Material handling equipment, Dust collection systems, Bag filters, screw conveyor, Rotary valve.

Clients handled:

Adani Ports & SEZ Ltd., Kingfa material Science, GFL, Forbes Marshal, Jagnath Steel Ltd, Hamtek, Meso Carbon



Education

Examination Name	Board/ University	Year of passing	Percentage	Remark
MBA (Project Management)	Dr.D.Y.Patil Vdyapeeth, Pune	Pursuing	72.33	1 st Semester Cleared
B.E. (Mech)	G.H.Raisoni Academy of Engineering and technology, Nagpur	2015	60.30	All semesters without failure or ATKT.
XII	Don Bosco Public School, Panchmari(CBSE)	2011	56.00	
X	St. Joseph's Convent School,Sagar(CBSE)	2009	63.00	



Awards & Achievement

- ✓ Cleared business English certificate preliminary council of Europe level b1 from University of Cambridge ESOL Examinations.
- ✓ Paper published in IJIRAE entitled “design and analysis of re-bar bending machine.
- ✓ Participated in TECHKRUNCH-2015(G.H. Raisoni Academy of Engineering & Technology) in event “project completion”.
- ✓ Successfully completed Auto Botz-AVR a workshop conducted by Technophilia systems in association with robotics and computer application.
- ✓ Participated in IMPETUS 15.0 (Dr. Babasaheb Ambedkar College of Engineering & Research) in event “detail to assembly”.
- ✓ Participated in paper presentation on algae fuel technology.
- ✓ Worked as a student volunteer for accommodation & logistics committee and local publicity committee.



Project Lead

- ✓ Mega project titled “RE-BAR BENDING MACHINE”
- ✓ Mini project titled “ROPE PULLING MACHINE(RPM)”



Industries Visited

- ✓ Facor Steel, Nagpur (M.H)
- ✓ Ajni Locomotives
- ✓ BHEL, Bhopal (M.P.)



Training under MAHAGENCO (Koradi Thermal Plant) Nagpur, Maharashtra.



Personal Profile

Father's Name	Dr. Ghulam Umar Khan
Mother's Name	Mrs. Raziya Begum
Date Of Birth	June 30,1992
Martial Status	Unmarried
Gender	Male
Languages Known	English, Hindi, Urdu and Arabic

Declaration:

I hereby declare that the above mentioned information is correct up to my knowledge and bear the responsibility for the above mentioned particulars.

Date:

Place: Pune

(GHULAM DASTGEER)