

# **Curriculum-Vitae**

**Luv Kaushik**

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## **CAREER OBJECTIVE**

Looking for a promising and challenging career which will enable me to provide best of my technical, analytical and professional skills.

## **WORK EXPERIENCE-**

### **Kotak Mahindra Bank-(20<sup>th</sup>Aug-2018 to 12<sup>th</sup> Jan-2019)**

My last assignment with Kotak Mahindra Bank; as a Deputy Manager for retail banking liabilities. My key responsibilities includes but not limited to the following-

#### **Key Responsibilities:**

- 1) CASA
- 2) Business Development
- 3) Ensuring there's a high level of customer service.
- 4) Loans
- 5) Finance
- 6) Credit Card
- 7) Demat Account
- 8) Team Handling
- 9) Promoting and marketing the branch and its products.
- 10) Meeting with customers and resolving any problems or complaints.
- 11) Monitoring sales targets.
- 12) Reporting to head office.

### **ICICI Bank Ltd.- (24<sup>th</sup>Oct2016 - 8<sup>th</sup>Aug2018)**

I have worked with ICICI bank Ltd almost 1 Year & 10 months. My key responsibilities includes but not limited to the following-

#### **Key Responsibilities:**

- 1) CASA
- 2) Business Development
- 3) Customer Service
- 4) Loans

- 5) Finance
- 6) Credit Card
- 7) Demat Account

### **KGK Creations India Pvt Ltd -20<sup>th</sup>Apr2015 - 6<sup>th</sup>Sept2016**

1 Year 5 months worked with **KGK Creations (India) Pvt. Ltd.** as a **Marketing Executive** from April 2015 to September 2016. My key responsibilities includes of the following-

#### **Key Responsibilities:**

- 1) Back Office Operation
- 2) Product Quality Analyze
- 3) Meeting with new clients and existing
- 4) Sale Diamond jewelry
- 5) Team management

### **Institute of Clinical Research India-20<sup>th</sup>Feb2014 to 20<sup>th</sup>Dec2014**

11 months worked with **Institute of clinical research India** as a **Senior Counselor** from Feb 2014 to Dec 2014.

#### **Key Responsibilities:**

- 1) Student Counseling
- 2) Manage team
- 3) Back office operations
- 4) Online Promotion
- 5) Leads Generation
- 6) Sale Medical courses
- 7) Payment collection

### **ACHIEVEMENTS**

- **Pan India top Employee in ICICI Bank Ltd June 2017 to Aug 2017.**
- **Highest Credit Card sale in Rajasthan Region In ICICI Bank Ltd.**
- **Highest Demat Account open in Rajasthan Region In ICICI Bank Ltd.**
- **Women Advantage Account Contest Achiever in ICICI Bank Ltd..**
- **CASA Builder Bronze Winner in ICICI Bank Ltd.**

### **ACADEMICQUALIFICATION**

MCA [2015] with aggregate of 72% from Jaipur National University, Jaipur

BA [2012] with aggregate of 44% from Delhi University, Delhi

Senior Secondary [2009] with aggregate of 52.2% from CBSE, Delhi

Secondary [2007] with aggregate of 45.16% from CBSE, Delhi

### **PROFESSIONALSKIL**

**SOFTWARE - DSS , EIS**

**MS Office**

### **TRAINING**

Three months training in **TEHELKA Magazine**.

Four months training in **GULAIL** as a Administrator.

### **HOBBIES**

Listening music, Playing piano & Internet surfing .

### **PERSONALDETAILS**

Father's Name	:	Mr. Rakesh Kaushik
Date of Birth	:	January 07, 1992
Address	:	F-13/8 Third Floor Krishna Nagar Delhi 110051.
Gender	:	Male
Nationality	:	Indian
Languages Known	:	Hindi and English.
Status	:	Single

Date:

Place:

(Luv Kaushik)

