

CURRICULUM VITAL

PRAVEEN AMERRAO MORE

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Pune

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EXPERIENCE PROFESSIONAL TOTAL - 04 + YEARS.

CURRENT WORKING.....

NAME OF COMPANY	-	V-GUARD INDUSTRIES LTD
HEAD OFFICE	-	KOCHIN.
LOCATION	-	PUNE.
DESIGNATION	-	EXECUTIVE MARKETING.
DURATION	-	01 DEC 2014 TO TILL DATE

COMPANY PROFILE:-

V-GUARD INDUSTRIES LIMITED.

Working as a .EXECUTIVE MAKETING for the product sales of **ELECTRONIC VOLTAGE STABILIZER, WATER PUMP, ELECTRIC WATER HEATER, FAN, UPS, DIGITAL UPS (INVERTER) WIRES & CABLE , SOLAR WATER HEATER.**

CURRENT PROFILE –

Independently Handling Sales distributor & direct dealer in Pune District.

- **Area: - Pune District** –Regular visit to all taluka places to support existing dealers and distributors & Appointing new distributor & dealer.
- Visit Distributer & direct Dealer network in all areas to get feedback for improvement in after – sales, service & Suggestions.
- Doing Market activities like – canopy activities , Branding etc. for support to increase sales and company Brand image .
- Co-Ordination with our company head or with service department for implementing modifications / changes in present product.
- Co- Ordination with account for distributor & dealer account purpose.
- Co- Ordination with Stores for inventory equipment & dispatch to the concerned locations as per requirements.

EXPERIENCE

2) **Company: STFC LTD.**

Job Profile: - Product Executive.

•Total Experience: - SIX month work exp.

Job Responsibilities:

- Sustaining existing customers of the company.
- New customer acquisition.
- Handling all queries of the customer regarding documentation process.

3) **Infiniti Retail limited .**

- Croma electronic megastore.

Job Profile : CSS

Job Responsibilities:

- Handling walk-in customer.
- fulfil customer needs.

OBJECTIVE

Seeking a position that is challenging where my acquired knowledge can be shared and enriched. A role where I can utilize my skill and expertise to the optimum which will in turn help me towards achieving the goal while contributing to the growth of the organization .

EDUCATION DETAILS

Post Graduation : Master of Business Administration MBA in Marketing .

Institution : VSK university campus Bellary .

Percentage : 64%

Year : 2010-2012.

Graduation : bachelor of science (B.sc)

Institution : govt. degree collage, Gulbarga .

Percentage : 68%

Year : 2006-2010.

12th class : Maharashtra state board ,Pune .

Percentage : 50.60%

COMPUTER LITERACY

- Ms office.
- English typewriting .
- Internet .
- MS-CIT(85%) .

PROJECT IN MBA

company : “ Honda distributor P ltd

Duration : 60 days

Project title : organization study

Description : the organization study very much necessary to understand

CORE COMPETENCY

- Curiosity to learn new things.
- Zeal achieving the set goal .
- Creative mind and sharp grasping power .
- Knowledge in electrical and electronics subject .

PERSONAL DETAILS

- **Hobbies:-**

Reading books ,playing cricket listening to music , chess & browsing internet .

- **Personal Details:-**

Date of birth : 16-02-1986

Material status : married

Language known : Marathi, English, Hindi, Kannada.

- **Declaration:-**

I hereby declare that the information given above are true and correct to the best of my knowledge .

DATE -

PLACE :PUNE

(PRAVEEN A MORE)

