



Merchant Acquiring Skill	Social Work – Fund Raising	Inter-School - Cricket Award Winner
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Career Objective

I am looking to pursue opportunities which leverage my skills and capabilities to the benefit of the organization and provides me an opportunity to excel as a professional with the relevant experience which I have gathered for previous job as well as utilizing my theoretical knowledge gained throughout educational qualification. To prepare myself for the new challenges and my quest to continually improve my technical skills.

Work Experience

ICICI Bank Pvt. Ltd (13 th July 2017 to 17 th June 2018)	Designation - Senior Sales Executive Domain – Personal Loan, Merchant Acquiring Department Roles & Responsibility includes – <ul style="list-style-type: none"> Assisting customers in processing the Loan requirement and coordination with them. Processing the loan for the Approval from the Authorized Management. Helped the organization to collect the required documents from the customer on request. Speaking to customer about the Loan requirements over the call or face to face. Managing business promotions & institutional sales. Acquiring new merchant relationships for the Bank. Work closely with branches / channels to ensure catchment scoping is done and acquisition is done. Promote and present to merchants, retailers and other merchants' relationships to ensure continual growth and sales
Axis Bank Pvt. Ltd (23 rd August 2018 to 23 rd January 2020)	
ICICI Bank Pvt. Ltd (7 th February 2020 to 17 th September 2020)	

Educational Qualification

Qualification	Institute/Board/University	CGPA/%	Year
BBA	ABBS, Bangalore. Bangalore University	51.00	2012
XII th	Marwari College, Bhagalpur. Tilka Manjhi Bhagalpur University	50.80	2009
X th	CND High School, Baunsi. BSEB	48.00	2004

Social Work

HelpAge India	<ul style="list-style-type: none"> Helped raise INR 20 Thousand (approx.) which was to taking care the elders in the society. Followed the CSR program for the awareness of HelpAge India Program through Road Show in the several societies in my area (Bhagalpur) to donate the fund with which needed peoples can be helped. 	2009
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College Summer Project

Consumer Behavior towards BATA Products	<ul style="list-style-type: none"> Based on the Survey we analyzed the consumer behaviors towards the Bata Products and noted that the Bata Should foresee to launch new product in the market or not. 	2012
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Skill Set & Personality Traits

<ul style="list-style-type: none"> Strong analytical, problem-solving, organizational ability MS Office Applications (Word, Excel, Power point). Well conversant in Tally ERP 9 Good Communication Skills.
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Extra-Curricular Activities

<ul style="list-style-type: none"> Awarded for winning Cricket Tournament held at school level. Won in “Debate Competition” on topic “Is a college education worth it” organized by College.
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Interests

Traveling	<ul style="list-style-type: none"> I love to travel & explore new places.
Cricket & Badminton	<ul style="list-style-type: none"> I have played Cricket & Badminton in College & School levels programs.