

MANIKANDAN T

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CAREER OBJECTIVE:

To work with maximum potential in a challenging and dynamic environment, with an opportunity of working with diverse group of people and enhancing my professional skills with learning and experience for career growth.

SUMMARY:

More than 2+ years at experience in the field of Livelihoods. Being a highly analytical thinker also able to quickly identify, scrutinize, improve, and streamline processes and procedures. Planning, Monitoring, Execution and Evaluation of Micro-Credit Operations and Sales with value added in ICICI Bank.

The primary focus of my work has always been to facilitate practical and innovative solutions that promote the delivery of a wide range of competitive and sustainable market led financial services (Savings, Credit, Insurance, and Remittance) to low income households.

Specialities:

- Leading from the front
- Micro finance Operations and Sales
- Vendor Management for allocated territory
- Livelihood Promotion and capacity building
- Adaptability & Workaholic

WORK EXPERIENCE:

ICICI Bank Ltd , Since 23-06-2015

Designated in **Sales Officer – SHG** (Self Help Group) at ICICI Bank. The Key Role is of client Acquisition, Effective implementation of Business Targets, Portfolio quality of the allocated resources, Delinquency Management and Business expansion of sourcing by direct model. Also responsible for given field training of allocated resource to the team.

Achievement:

- YTD Mar'18 target of was FY 17-18 is ₹ 73.02 mn.
- YTD of Achievement Mar was ₹ 152.90 mn.
- Completed AOP target for the FY with **209%** achievement.
- Consistently achieving on an average of **200% MoM disbursement** & being the great strength adding **value of Rs. 17.01 mn file count 50 in crossing Rs. 90.8 mn.**
- Highest Number of Files & value disbursed in the cluster with **512 files & Value 152.90 mn.**
- **Star Sales Officer** for the year April 17 to Nov 2017 – 2nd Place appreciation letter from RH
- Certificate received from RH – Oct 17 **Best Performing Productivity SO** over last 9 months (Apr to Sep 17)TN North.
- 510 SJS forms procured out of which 312 were converted to issuance.
- Monitoring and following MoM repayment & handling 3 SHPIs in Erode cluster.

ACADEMIC EDUCATION QUALIFICATIONS:

- B.COM CA from Jairam Arts & Science college with 62% (2012-2015), Karur.
- H.S.C. from Govt Hr. Sec. School with 60% (2012), Karur.
- S.S.L.C. from Govt Hr Sec .School with 42% (2010), Karur.

PERSONAL PROFILE :

Name : Manikandan T

DOB : 22 Jun 1995

Language Known: English, Tamil

Marital Status: Single

Hobbies: Reading books, Listening Music, Playing, and Gardening.

DECLARATION:

I hereby declare that all the details furnished above are to the best of my knowledge.

Signature

Date :

Place : KARUR

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