RESUME

A.SATHISH,

17/1 Maruthachala Moorthy Koil

Street GF Rood Irugur

Cbe - 641103.

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OBJECTIVE

Obtaining a position to utilize my skills in the industry that offers professional growth while being innovative and resourcefully.

ACADEMICE PERFORMANCE

* Diploma in Mechanical Engineering done at Nanjappa Polytechnic College during   the

    Year 2005 – 2008

*   SSLC – done at Govt Boys Hr .sec School Ondipudur during   the Year 2004 – 2005

Final year college Projects: -

** **Multi-Drill Head** **

- Three drill in one operation

- Time saving

- Increased Production

- Electricity saving

- Man-energy saving

- B.E Part time in Karpagam College of Engineering Cbe

INDUSTRIAL EXPOSURE

Industrial Implant Training

* Undergone Industrial Training at SUN TECHNOLOGIES Coimbatore

  during IV Semester .

WORKING EXPERIENCE-(Total experience-13.8 Years)

- **Lakshmi Ring Travelers (LRT) Group of LMW – Coimbatore**

Role   :   Asst.Engineer
Dept   :   Production
Experience   :   June 2008 – June 2009
Achievement: Exceeded production target for the year
Strength   :   Collaboration and Commitment

- **Flowtech Encon Pvt. Ltd – Chennai (Flow serve Pumps & valve division)**

Role   :   Sales Engineer & Service Engineer
Experience   :   July 2009 to June 2010
Achievements: Best Employee for the Year for Sales Growth in the Company
Strength   :   Good in convincing and sales skills.

• AXIS Technologies – Coimbatore (ISCAR Cutting tools)

Role   :   Sales Engineer
Experience   :   August 2010 to May 2012
Strength   :   Good in convincing and sales skills

• HEMANT TOOLS PVT LTD- Coimbatore (VARDEX Cutting tools)

Role   :   Sales & Application - Engineer
Experience   :   June 2012 to December 2014
Strength   :   Good in convincing and sales skills

• QUATTRO ENGINEERING INDIA LTD (KAISER Boring Bars) (Group of LMW – Coimbatore)

Role   :   Assistant Manager - Sales & Application
Experience :   January 2015 to May 2018
Strength   :   Good in convincing and sales skills

• Otto Bilz India Private Limited (Manufacturer of CNC Tool Holders)

Role   :   Assistant Manager - Sales & Business Development
Experience :   June 2018 to till date
Strength   :   Good in convincing and sales skills

- **RESPONSIBILITY IN (Sales & Application – Engineer)**

- Handling Distributors

- Handling Direct Customers

- Generating the new Business

- Finding a new application & make a trial for generating the order

- Collecting payment

Nature of Work at LRT .

- Line inspection in machine shop.

- Quality tool handling .

- Customer complaint action (internal)

- Documentation maintenance .

- Drawing study and Layout preparation .

Achievements:

• Achieved 100% client satisfaction with 100% quality .

• Maintained high quality standards, high productivity levels, process improvement

  & internal customer delight.

Nature of work in LRT

• QAD in machine shop.

• Quality tool handling .

• Drawing study and Layout preparation.

• Documentation maintenance .

• Machine setting and fixture, components proving.

• Quality grade improvement machine shop for component.

INPLANT TRAINING

- 20 days Sales & Marketing training (Sell your self) in Vivekas Business Managements – Coimbatore.

(Topic Covered – Customers SWORD Analysis, Product Promotion, Sales Closing, Post sales follow-up's, Customer satisfaction, Goal Setting, Report writing & soft skills)

FIELD OF INTEREST

• Production

• Designing

• Research & Development

Strength:

• Commitment

• Team Work

• Self-motivated

Extra Curricular activities:

- Drawing

- Music

PERSONAL DETAILS

Name	:	A.SATHISH
Father's Name	:	M.Asokan
Date of Birth	:	19.03.1988
Nationality	:	Indian
Religion	:	Hindu
Languages Known	:	English and Tamil
Address for Communication	:	17/1, Maruthachala Moorthy Koil Street G F road, Irugur, Coimbatore – 641 103
Contact No.	:	97900 49011
Email id	:	sathish.nit123@gmail.com

LANGUAGES KNOWN

• To Read   : English, Tamil

• To Write   : English, Tamil

• To Speak   : English, Tamil

DECLARATION

I hereby declare that the details given above are true to the best of my knowledge and belief.

Place: Coimbatore   yours faithfully,

Date: **(A.SATHISH)**