

Vinodh. V
Mobile: +91- 9962949328
E-Mail: vinodravid1992@gmail.com

■ Career Objective

Intend to build a career with leading corporate, committed & dedicated people, which will help me to explore myself fully and realize my potential.

■ Summary

B.E. (Computer Science & Engineer) with 5 years of experience in Logistics field. Currently associated with Caterpillar India Private Ltd as Logistics Analyst.

■ Work Experience

Company : **LG Electronics India Pvt Ltd**

Duration : Jan'16 – Jan'17

Job Profile : Sales Team Lead

Company : **Caterpillar India Pvt Ltd**

Duration : Sep'17 – Sep'21

Job Profile : Logistics Analyst

Company : **Kerry Indev Logistics Pvt Ltd**

Duration : Nov'21 – Till Date

Job Profile : Pricing Analyst

■ Roles & Responsibilities

Logistics Analyst:

- Freight Settlement Process/ Freight Audit (Validating Freight Invoices with Agreed rates and Processed in CBS)
- Freight details updated in operational master for respective value stream.
- PR & PO creation with SAC code to maintain the Tax code for credit benefits.
- Service entry Creation & Release to process payment.
- Coordinator - Vendor Reconciliation process to ensure on time payment
- Coordinator/ owner – Grief resolution

- Coordinator - Vendor Master updation
- Coordinator – Accruals for all Business support
- SOX – Audit with Nil NC
- In case of any invoice rate discrepancy credit note obtained.
- Periodic review with all vendors on outstanding and for on time invoice submission.
- Coordinator - Monthly freight spent reports for all business units.

Current Profile:

- Perform detailed cost/revenue analysis based on input from several departments, including Sales, Pricing, Linehaul, Operations, etc.
- Interpret analysis output for sales presentations to buyers; assist Sales team with negotiation preparation
- Conduct analyses under different pricing scenarios to compare net results
- Collaborate with Pricing team leadership to establish and implement a pricing strategy and tactical plan
- Understand and create strategies around Off Bill Incentive (OBI) programs that impact multimillion-dollar opportunities

Sales Team Lead:

- End to end process owner for home appliances.
- Sales coordinator for Doveton branch.
- Target achieved every month results in increased sale.
- Meet customer requirement & update complaints to management.
- Regular track on inventory.

■ Technical Skills

- Area of Interest: OOPS, DBMS, Android.
- Others: MS Office, Photoshop, SAP 7.0.
- Operating Systems: Windows 7, Windows 8, Windows 8.1, Windows 10.

■ Project

- Implementation of a wireless glove mouse using a MEMS sensor accelerometer.

■ Key Strengths

- Adaptability
- Team player
- Vendor Management.

■ Academic Qualifications

- | | |
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| 2015 | B.E in Computer Science
Vel Tech Multi Tech Dr. Rangarajan Dr. Sakunthala Engineering College,
Avadi
Secured an aggregate of 6.24(CGPA) |
| 2011 | XII – Anita Methodist matriculation and higher secondary school, Vepery
Secured an aggregate of 58% |
| 2009 | X - Don Bosco Matriculation School, Chennai
Secured an aggregate of 71% |

■ Extra Curricular Activities

- Have strong sporting ability and analyst.
- Winner of Inter School Dance Competitions.
- Participated in various college symposiums.
- Collecting Information's about extra terrestrial activities and civilization fading away from humans.
- More Interested in Learning Historical Events.

■ Personal Details

Date of Birth : 2nd June, 1992

Address : Plot No :35, Appar Street, Vivekanandha Nagar, Kodungaiyur,
Chennai-600118

Linguistic Abilities : English and Tamil (Read, Write and Speak),Telugu (Speak)

■ Declaration

I hereby declare that above information is correct to the best of my knowledge and belief.

Place:

Date:

(Vinodh.V)