



K.KIRAN KUMAR PATNAIK

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|| Chartered Accountant ||

FINANCIAL PLANNING & ANALYSIS EXPERT

Strategist, planner & achiever with extensive experience in spearheading entire financial operations; targeting senior level assignments in **Financial Planning & Analysis** with an organization of high repute

Key Impact Areas

Benchmarks

Financial Planning & Analysis
Financial Reporting &
Accounting
Strategic Planning
Cash Flow Management
Audit / Internal Control
Budgeting & Forecasting
Statutory Compliance
Reporting & Documentation
IFRS Reporting

Education

ACCA (Association of
Chartered Certified
Accountants), United
Kingdom in 2020

Chartered Accountancy
from the Institute of
Chartered Accountants of
India in 2007

MBA (Finance) from ICAI
University, Tripura in 2014

B.Com. from Andhra
University in 2004

Profile Summary

- ❖ **Green Belt Certified Professional** with over 12 years of extensive experience in spearheading commercial functions involving **Financial Planning & Analysis, Budgeting, Forecasting, MIS & other business control functions**
- ❖ Recognized the **duplicate payments to the tune of \$1.5 Million** and was recovered from the vendor; steered **the automation of the reports** which reduced the turnover time of preparing reports and created space to absorb new responsibilities
- ❖ Proficient at implementing the **transfer pricing policy** by analyzing margins and advising on transfer prices
- ❖ Skilled in **preparation, review and finalization of monthly P&L and Balance Sheet**; conducting monthly variation analysis and giving comment of variation; knowledge of working on **SAP, BW, PeopleSoft, Cognos Cubes and MS Office**
- ❖ Directed the financial analysis of **Key Performance Indicators (KPI)**, profit drivers and cost management including all areas of revenue, cost of sales, operating expenditure and capital expenditures
- ❖ Experience in conceptualizing and implementing **financial procedures with working capital management, profit monitoring and building internal financial controls**
- ❖ Proficient in imparting assistance in the preparation of **budgets & forecasts**; monitoring the **actual Vs. budget** and analyzing the deviations
- ❖ Expertise in coordinating & working extensively on financial growth model & financial plan; developed various **financial reports, business cases & analysis** including budget setting, **expense variance analysis and proposal analysis**
- ❖ Merit of receiving multiple awards and appreciation like **Finance Operations Rewards, Recognition Award and Certificates of Appreciation** from the Senior Management for the impeccable performance

Work Experience

Since Apr'16 with Shell Business Operations, Chennai as Business Analyst

Key Result Areas:

- ❖ Assessing the Product costs and ensuring the same to be reflected correctly in the books
- ❖ Instituting the financial and accounting policies & systems; establishing product line profit & loss statements to identify opportunities & risks; reporting the business plan to the Senior Management Team for corporate policy development to improve net income, working capital & CCC (Cash Conversion Cycle)
- ❖ Supervising all financial transactions, reporting and policies including budget & forecasting reports; generating reports with logical analysis and interpretations, that depicts the financial trends and anticipating obstacles and potential problems
- ❖ Steering overall financial operations encompassing accounting, annual audit, budgeting, reporting and other financial functions while adhering to accounting principles, and standards; executing and maintaining the consistency of the transfer pricing policy
- ❖ Leading effective operational analysis and recommendations; apprising management with plan vs actual variances, problem areas and potential areas for improvement

- ❖ Establishing internal control disciplines throughout the region towards maintaining integrity and accuracy of financial reports; managing preparation and implementation of SOPs for adequate control
- ❖ Devising audit plan for the year and ensuring that the internal audits are completed within timelines; spearheading the assessment and rightful treatment of leases as per IFRS 16
- ❖ Ensuring the relevant MIS reports are prepared and presented to the management for monitoring business performance and taking timely corrective actions and decision making
- ❖ Reviewing current and past trends in key performance indicators including all areas of revenue, cost of sales, operating expenditure and capital expenditures
- ❖ Preparing monthly revenue projections based on the efforts logged in and analyzing the difference between actuals and projections after recognizing the revenue
- ❖ Developing and maintaining strong relationship with the cross-functional teams to accomplish the defined goals

Significant Accomplishments:

- ❖ Developed reporting packages including comprehensive Key Performance Indicator (KPI) reporting, Balance Scorecard, operational dashboard reporting, key business trends, actual v/s budget variances and executive level analysis
- ❖ Received multiple **Certificates of Appreciation** from the Senior Management for the impeccable performance
- ❖ Successfully **identified the duplicate payments to the tune of \$1.5 Million** which was recovered from the vendor
- ❖ Led the **reduction of revenue leakage worth \$2 Million** where the invoices were under billed to the customer and not adhering to the contractual terms
- ❖ **Automated the reports** which reduced the turnover time of preparing reports and created space to absorb new responsibilities

Previous Work Experience

Mar'15 - Mar'16 with HSBC Electronic Data Processing Private Limited, Chennai as Manager (Finance)

Nov'09 - Mar'15 with Shell Business Service Center, Chennai as Senior Specialist (Finance)

Growth Path:

Nov'09 - Sep'11: Specialist (Finance)

Oct'11 - Mar'15: Senior Specialist (Finance)

Significant Accomplishments:

- ❖ Successfully completed the migration of the MI activities for Shell Marine Products of APME region
- ❖ Received the Finance Operations Rewards and Recognition Award for the excellent performance.

Oct'07 - May'09 with Satyam Computer Services Limited, Chennai as Finance-in-charge

(Received Certificate of Appreciation from Strategic Relationship Unit for best business support to "GlaxoSmithkline"; accelerated the submission of invoices which led the contribution to the cash position of the organization)

Articleship

Aug'02 - Aug'05 with M/S Neelakanteswar & Co., Visakhapatnam

IT Skills

- ❖ SAP, BW, PeopleSoft, Cognos Cubes (TM1)
- ❖ MS Office

Personal Details

Date of Birth: 01st July 1984

Languages Known:	English, Hindi and Telugu
Address:	49B, Kuberan Nagar, Velachery, Chennai, India
Nationality:	Indian
Marital Status:	Married
No. of Dependents:	2
Passport Details:	T9865318
Driving License:	Indian
Visa Status:	B1/B2 US visa