

RESUME

T. SANKAR

No. 14/1-B B 3rd street
Loyd's road
Chennai-600005

E-mail: sankart1974@gmail.com

Cell : 98840 72499.

Educational Qualification:

- B.A Corporate Secretary ship from University of Madras (1994-1997)

Professional Experience:

FERROUS CREATE INDIA PVT LTD 2018 to 2019

BRANCH MANAGER TAMILNADU KERALA AND KARNATAKA

M/S CERA SANITARYWARE LTD 2017 to 2018 23-06-2018

ASSISTANT MANAGER BASED AT CHENNAI

FERROUS CRETE INDIA PVT LTD _TAMIL NADU MANAGER 2015 to 2017

AREA OF OPERATION- THROUGHOUT TAMIL NADU

❖ Sales and Marketing of **Tile Adhesive, Water Proofing, Grout, Plaster, Decorative Plaster, Wallputty, Light Weight Bending Motor(AAC) Epoxy,Gypsum Plaster,**

METHRA INDUSTRIES INDIA PVT LTD – REGIONAL MANAGER (South) MAR 2014 to 2015

AREA OF OPERATION - THROUGHOUT TAMIL NADU ,KERALA,BANGALORE

- ❖ Sales and Marketing of **AAC BLOCKS**,
- ❖ Appointed New Distributors, dealers and Project sales
- ❖ Establishing and maintaining distributor, dealer and sub dealer network.
- ❖ Meeting With Architect and Builders.
- ❖ Possess Good communication, inter-personal and analytical skills with the ability to deliver under pressure and adherence to strict deadlines.

CONMIX INDIA PVT. LTD – SALES MANAGER APR 2012 to MAR 2014

AREA OF OPERATION - THROUGHOUT TAMIL NADU

- ❖ Sales and Marketing of **Tile Adhesive, Water Proofing, Grout, Construction Chemical, Plaster, Decorative Plaster, Wallputty, Light Weight Bending Motor Epoxy Flooring & Self Levelling Product.**
- ❖ Appointed New Distributors, dealers and Project sales
- ❖ Establishing and maintaining distributor, dealer and sub dealer network.
- ❖ Meeting With Architect and Builders.
- ❖ Possess Good communication, inter-personal and analytical skills with the ability to deliver under pressure and adherence to strict deadlines.

Kerakoll India Pvt Ltd, Madurai – Territory Manager MAR2011 to APR 2012

- ❖ Sales and Marketing of Tile Adhesive, Water Proofing, Epoxy Grout across **Tamil Nadu** (Trichy to Kanyakumari)
- ❖ Appointment New Distributors, dealers and Project sales in Madurai, Nagercoil, Trinaveli, Tuticorin & Trichy.
- ❖ Establishing and maintaining dealer network.
- ❖ Heading sales for Projects across Tamilnadu.
- ❖ Meeting With Architect and Builders.

Restile Ceramics Ltd, Chennai – Sr. Sales Executive (Chennai) JAN2009 to MAR 2011

- ❖ To Market Company's products and sell them through team members with the aim to improve market share of the company.
- ❖ To co ordinate & motivate salesman for effective selling.

- ❖ Ensure meeting of agreed sales & collection targets.
- ❖ Ensure timely & quality customer & dealer service.
- ❖ Carry out all these activities keeping in view of financial discipline & adherence to norms & budgets laid down.

Rak Ceramics India Ltd. Chennai – Sales Executive, APRIL 2006 to JAN 2009

- ❖ Associated with RAK Ceramics – as Sales Executive.
- ❖ Sound Knowledge and understanding of client requirements in the Sanitary ware and Vitrified Tiles, Demonstrated abilities in generating healthy relation ship with clients for generating business & maximizing service deliveries.

Key Responsibilities:

- ❖ Sales and Marketing of Tiles and Sanitary ware products across **Tamil Nadu** and **Pondicherry**.
- ❖ Handled dealers and Project sales in Chennai, Pondichery, Karaikkal, Kumbakonam, Kanchipuram, Thiruthani, Vellore and Thiruppathur.
- ❖ Establishing and maintaining dealer network.
- ❖ Heading sales for Projects across Tamilnadu.
- ❖ Maintaining a portfolio that generates sale of Rs. 20 Lakhs from the projects and Rs. 25 Lakhs from Dealers.
- ❖

RATNAM REALTORS, SALES EXECUTIVE [APRIL'99 – MARCH'06]:

Key Responsibilities:

- Sale of Plots, Flats, Commercial establishments
- Creation / Collection of Layouts and other Documents
- Areas Handled – Chennai and Kanchipuram District

AMERICAN REMEDIES PRIVATE LIMITED, CO-ORDINATOR – ASSISTANT

[APRIL'97 – MARCH'99]

Key Responsibilities:

- Compilation of Sales Data
- Co – Ordination and assisting other marketing activities.

Personal Profile:

Name : **T. SANKAR.**

Father's Name : P. Thulasi Rathinam.

Date of Birth 18th Sep 1974.

Sex : Male

Nationality : Indian

Language Known : Tamil & English

Date:

Place: Chennai.

Yours Faithfully,
T.Sankar