

## **CURICULAM VITAE**

**D.ARUN**

46,Main Road,Pettai  
Thirunallar Post,Karaikal  
Pondicherry - 609607  
Mobile No: **9003100378**  
Mail: **arunsuriya@ymail.com**

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### **OBJECTIVE :**

*Be loyal and sincere to the Organization, Perceptive and Honest in working environment,  
Attentive and obedient to the superiors, accomplishing the objective of the organization,  
By proving the best proficiency in executing the allotted work.*

### **QUALIFICATIONS**

#### ***Academic***

<b>Qualification</b>	<b>Institution</b>	<b>Year</b>	<b>Percentage</b>
B.Com	Arignar Anna Arts & Science College	2009	55%
CBSE-Hr.Sec-AISSCE	Jawahar Navodaya Vidyalaya	2007	70%
CBSE-AISSE	Jawahar Navodaya Vidyalaya	2005	50%

### **Computer Proficiency**

- MS Office
- Working Knowledge in SAP Programming (SD & MM Module)

### **PROFESSIONAL EXPERIENCE**

<b>Company</b>	<b>Designation</b>	<b>Experience</b>
M/s.World Of Titan	Stores In charge	2 years
M/s.Madura Coats Pvt.Ltd	Sales Officer	4.9 Years [ From Nov 2013 to till date ]

**Current Job Profile:**

- Handling Threads,Zips, Interlining & Permess sales – Zone potential 1 Crore / Month
- 3 Customer care executive are reporting to me directly
- Promoting the premium products in Markets where the lower products is currently selling
- Follow up with the customers for sales & payments
- Follow up with mills for urgent stock requirements
- Educating the customer about the products & services
- Coordinating with Factories and Customer for lead time for delivering.
- Coordinating with warehouse for local deliveries
- Arranging Clearance sales for Old and non-moving Stocks
- Analyzing sales drops & growths over the previous years & taking action appropriately
- Adding new customers

**PERSONAL PROFILE**

Name	:	D.ARUN
Date of Birth	:	19-06-1989
Father Name	:	M.Dharbaranyam
Gender	:	Male
Marital Status	:	Single
Nationality	:	Indian
Permanent Address	:	46,Main Road,Pettai Thirunallar Post,Karaikal Pondicherry - 609607
Language Known	:	English & Tamil

**DECLARATION**

I hereby declare that all the above-mentioned information is true to the best of my knowledge and belief.

Place : Chennai  
Date :

[ **D.Arun** ]