

RESUME

JAYAPRAKASH .P

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Objective

Being a committed team player ,want to be a part of a renowned organization, to contribute towards the growth of the organization, based on my expertise and to further my personal capabilities by learning from the new exposure within the structured frame work of the organization.

Expertise Summary

- To be an asset to the organization I serve.
- Expertise in HRD .
- A quick learner with can do attitude.

Key Skills And Management:

- Professional management skills
 - Meeting the objectives
 - Identifying problems
 - Promoting solution
 - Motivating and developing staff
- Well –developed effective communication skills.
- Excellent team building skills.

Professional Qualification

. MBA from Sri Manakula Vinayager Engineering College, Madagadipet, Pondicherry University, specialization in HR and MARKETING with 65 % of marks (2013-2015).

- B.Sc., chemistry from st.joseph's college of arts and science, manjakuppam, Thiruvalluvaruniversity, with 65 % Of marks.
- HSC from Govt.High.Sec.School, state board, manjakuppam, with 56% of marks.

Project

Summer Project Title: A study on brand preference and satisfaction towards the SUV and MUV models of cars with special reference schakralaya motors at cuddalore.

Winter Project Title: A study on influence of employee's attitude towards their organizational commitment at shsun pharmaceutical private ltd, cuddalore.

Experience Summary

Worked in **Bajaj capital Ltd** as a **Relationship manager** from **Jan 2017 to Dec2017**

Environment – Mutual funds, Various Insurance products, Bonds, Company deposits.

Roles and responsibilities

- Meeting with clients and help them sort out their financial difficulties
- Help team members in achieving their monthly targets
- Portfolio report analysis
- Formulate financial plans according to class of clients

Worked in **Motilal oswal securities ltd** as a **Relationship Manager** from **Mar 2018 to April 2019.**

Working as **Jana Small Finance Bank** as a **Business Development Executive** from **Jun 2019 to Till Now.**

Roles and responsibilities

- Hand Customer Related Products and Queries and Maintain daily register account opening.
- Handling products like CASA, LI, GI, FD, GL, ect.,
- Achieving Month end target on all parameters
- Handle the customer request regarding banking products and new account creation.

Computer Skills

-MS office, Internet

Achievements

-Won first prize in Paper presentation competition on the topic “Rural marketing “at IFET college.

-Participating best manager competition runner-up at AVC college.

-Participating in various sports & cultural activities at school and college level.

Personal details

Father name	: Palanisamy.S
Date of birth	: 09.06.1989
Age	: 30
Gender	: Male
Language	: Tamil and English
Nationality	: Indian
Marital status	: Married

Hobbies

- Reading books, net surfing and web searching
- Listening music, different sport, travelling
- Gardening.

Declaration

I hereby declare that the above information is true to the best of my knowledge and belief.

Place:

Date:

(JAYAPRAKASH.P)