

**Sankaralingam V**

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**Career Objective:**

To seek challenging avenues where my knowledge and experience matches with the organization's growth.

**Personal Qualities:**

- Strong leadership and motivational skills.
- Ability to handle pressure.
- Good in communication in written and verbal both. Ability to handle the team.

**Academic Qualification:**

Course	Institution	Board/University	Year	Percentage
S.S.L.C	Kumara Rajah Muthiah Higher Secondary School	State Board	2009	56.8
Higher secondary	Kumara Rajah Muthiah Higher Secondary School	State Board	2011	71.6
MBA Finance &Marketing	Guru Nanak college	Madras University	2016	67%
B.Com	Mohammed Sathak college of arts and science	Madras University	2014	69%

**1, WORK EXPERIENCE:**

Company Name : TATA AIA LIFE INSURANCE PVT LTD

Department : BANCA CHANNEL – HDFC BANK

Job Title : Cooperate Account Manager.

Period : From 29<sup>th</sup> March 2021 to Till Date.

**Roles and Responsibilities:**

- Taking Business from Walk-in Customer
- Lead converting from Bank Portfolio
- Having good rapport among HNI Clients and keep giving Business for both Brand as well TATA AIA Insurance.

**1, WORK EXPERIENCE:**

Company Name : HDFC Life Insurance co ltd

Job Title : Direct Sales Manager.

Period : From 7<sup>th</sup> June 2018 to Till Date.

**Achievements in HDFC Life Insurance:**

- In March 2018 qualified for sales meeting in Goa Contest.
- In December 2019 qualified for Mumbai contest Dinner with STARS in ITC Grand Hotel.
- In January 2020 Qualified for Hyderabad Contest.
- Achieved HDFC Life SHIKAR Employee of the Quarter for (Q2 - JAS) 195% achievement of my binder target.
- Nominated for Employee of the Year for FY' 2019-2020.
- Fiscal Year 2019-2020 Consistently Performed and Earned Incentive Month on Month around Rs.5,30,000 /- overall.
- Fiscal Year 2019-2020 Qualified CDO Club for H2 Performance most Prestigious Award in HDFC Life.
- Fiscal Year 2019-2020 Achieved my PROMOTION target with 170% on applied basis.
- Within this 2years 3 times Qualified for Maximum Rating of 5.

## **2, WORK EXPERIENCE:**

Company Name: Lario Modular Kitchens.

Job Title : Execution Engineer.

Period : March 2017 to December 2017

Job Profile : Customer coordination, Customer service, Team coordination, Lead  
Generating from Existing Customers Material organising.

## **PERSONAL DETAILS:**

**Name** : V. Sankaralingam

**Father Name** : S. Vanniyan Doss

**Date of birth** : 27/11/1993

**Address** : 1\197 Pillaiyar Kovil 1<sup>st</sup> cross street,  
Thuraipakkam, Chennai - 97.

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## **DECLARATION**

I hereby declare that all the statements made in the above are true and correct to the best of my knowledge and belief. I would be obliged if I were endowed with an opportunity to serve your organization.

Place: CHENNAI

Signature

Date:

[Sankaralingam V]