# **Curriculum vitae**

1. Name : Mr.Thirupathy

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3. Age and date of birth : 75 years, 10/05/1943

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# 6. Educational qualifications

a) one year graduate programme in Agribusiness management from IIM, Ahmadabad.

(1972-73)

- b) Post graduate diploma in Training & Development with All India  $\mathbf{1}^{\text{st}}$  rank in the subject of "Man power planning"
- c) Post graduate in agriculture from Madras Agricultural College, Coimbatore (1969-71)
- D) Diploma in computer application
- E) CAIIB with distinction in Management accountancy
- F) Approved trainer in Behaviour science from SBI

# **Experience**

- a) Area Manager in charge of Recruitment & training in India Infoline finance limited, Bangalore, from 24 the February 2011 to 05/07/2013
- b) 2 years experience as Branch manager of KRpuram branch in Muthoot finance limited, Bangalore with a business turnover of 50 crores .It was the second largest branch in India in terms of business volume. Though it was a junior assignment, i accepted it as they were kind enough to give a branch nearer to my residence. (2008-10)
- c) I was running my own consultancy "Athika Consultants" mainly concentrating on training and development. I was giving training to branch managers and senior officers of leading commercial banks at Chennai. I also associated myself with "RIPE Institute" of Nanganallur, Chennai in giving training to final year engineering college students on Personality development, group discussions, cv writing, interview technique etc. (2001-2008).

From 2004 to 2008,i was a faculty in "IGNOU" central university teaching management subjects and also a guide in dissertation work for M.B.A students.

- d) 26 years experience in State Bank of India at junior, middle and senior management levels (12<sup>th</sup> June 1975 to 31/03/2001). During the tenure I was a faculty member in one of the "Staff training centre" of SBI for 4 years. Though i was considered for the assignment of faculty in "State bank institute of rural development", Hyderabad I could not accept the same due to my children's education. I came out on voluntary retirement scheme in 2001 to take up my own consultancy services.
- e) Joined as Management trainee in E.I.D parry India Ltd (Based on campus interview at IIM, Ahmadabad) and later confirmed as Assistant cane super indent in charge of planning and development for raising quality cane to the factory. (1973-75)Resigned the job to prepare for my higher studies in U.S.A

f) 1 year experience as Deputy Agricultural officer (Agronomy) (1971-72) and 4 years experience as Agricultural extension officer in the Government of Tamilnadu (1961-65). Resigned the job to pursue my post graduate studies in Agriculture at Coimbatore.

# **Scholastic achievements**

a) Got senior research fellowship from ICAR for doing PH.D in agriculture. As I was doing my management programme at IIM, Ahmadabad, I could not avail the fellowship.

b)Based on my TOEFL and GMAT score I got admission for concurrently doing M.S in International management at Arizona university and PH.D in Methodix university, in management discipline(U.S.A)However due to financial and family constraints i could not pursue my higher studies in U.S.A

## Special achievements in earlier assignments

#### India infoline finance limited

During my tenure in India Infoline finance limited i was in charge of recruitment form February 2011 to january2012 which job I carried out successfully to the satisfaction of my superiors. In recognition of my good service i was given the "Excellence" award during the south gold meet held at Tirupati on 5<sup>th</sup> November 2911 for the FY 2010-11

From January to September 2012, I have coordinated 17 programmes on" gold appraisal cum management development programme "for freshly recruited fresh M.B.As at the MSME skill development institute, Bangalore run by the Ministry of Micro, small medium industries, Government of India.

In recognition of my good service in training I was given the "Exemplary contribution award" for training in the 1<sup>st</sup> annual IIFL pan India gold loan conference held at pattaya in Thailand in March 2012.

#### **Muthoot finance limited**

(Senior manager, Krishnarajapurm branch)

- 1. Got the award for maximum gold loan increase in 2008-2009 in the state of Karnataka
- 2 Got the second prize for maximum interest collection in 2009-2010 in the state of Karnataka
- 3 Got the first prize for maximum gold coin sale in the state of Karnataka
- 4 All India second position in the sale of gold coin on Akshyathirth day

#### As a Free lance trainer (2001 to 2008) & as a faculty in SBI staff training centre.

- As a faculty I have trained about10000 field officers and Branch managers of SBI and associate banks in general banking, agricultural banking and on HRD. As a free lancer I have trained about 5000 engineering students on personality development
- 2. I was an approved faculty in IGNOU, for handling sessions in MBA programme
- 3. I have handled sessions on HR and general banking in the following organizations
  - a Anna university, Chennai
  - b Indian bank academy for management excellence and growth (IMAGE),

Chennai

- c. Anna institute of management, Chennai
- d. Indian overseas bank staff college, Chennai
- e. Agricultural co-operative staff training institute, madhavaram, Chennai
- f. Department of integrated child development, Chennai
- g. Faculty development programme conducted by various engineering colleges
- h. Indian institute of bankers, Chennai

i as a faculty member in the Staff Training Centre of SBI I have specialized in HR, general banking& agricultural banking

#### STATE BANK OF INDIA

#### 1. CHIEF MANAGER

- a. Made more thrust in the area of personal and Agricultural banking and changed the product mix at the branch and increased the net result of the branch.
- b. Making use of HRD concept, good industrial relation was maintained at the branch resulting in good team sprit and better involvement of the employees, leading to better productivity.
- 2. CHIEF MANAGER ( PERSONAL BANKING )
  - a. Improved the central office inspection rating from Fairly well run to wel
  - b. The deposit accretion at the division over a period of 28 years was only 22 crores. However, during my tenure of 3 years, I have added 12 Crores.
  - c. During my team as Assistant General Manager (Officiating) the following account which were not balanced for a long time were balanced.

Difference in current account

#### **Draft Summary**

## Agency clearing account

- d. The branch was adjusted as one among the top 10 branches in respect of profitability and got appreciation letter both from DGM and GM (DEV & PB)
- e. Received certificate of merit from Chief general manager for reduction in NPA
- f. As per the survey conducted by Scope software(An external agency),the service rendered by the personal banking division of Nungambakkam branch was rated as the best among all the SBI branches in Madras city

#### 3. MANAGER (PERSONAL INVESTMENT CELL)

In addition to my duties, I was also in charge so SBI Bond Collection. A sum of Rs.6 crores was mobilized in 1995, which was the maximum in Coimbatore module.

#### 4. MANAGER (PERSONAL BANKING DIVISION), ERODE

With the Co-operation of all staff members in the branch introduced, "Group dynamics" for branch growth and better customer service at branch.

- a. Due to improved business, the PB division was upgraded from Scale III to Scale IV.
- b. Erode branch topped the list in SBI mutual fund collection in Chennai circle in 1992

#### 5. MANAGER (TRAINING)

- a. Did a project work on DCB register and put up my recommendations to the local head office for the further improvement.
- b. Prepared two case studies on Agricultural Banking
- c. Went for Guest Lecture on Behavioural Science to LIC and Tamil Nadu Tourism Development Corporation.

#### 6. BRANCH MANAGER – VISHMANGALAM BRANCH

- a. Got efficiently run rating for the branch
- b. Got appreciation letter from chief General Manager for outstanding performance in "P" segment deposits
- c. Got appreciation letter from DM (Agri) for best performance in Agricultural advances
- d. It was declared as a model branch in Region IV
- 7. RURAL, DEVELOPMENT OFFICER AT TAMBARAM AND PONDICHERY AND RURAL DEVELOPMENT MANAGER, AT AGRICULTURAL DEVELOPMENT BRANCH, PONDICHERY. Received appreciation letters from the controlling authority for the following
  - a. for special efforts in deposit mobilization
  - b. for conducting low cost Technology function
  - c. For organizing a function to inaugurate the intensive leading programme by one of the Minister from Govt. of Tamil Nadu.

8. ASSISTANT CANE SUPERITENDENT CAUVERY SUGARS AND CHEMICALS LTD, PETTAIVAITHAILAI Undertook a study on the performance of sugar recovery in Kothari Sugars, Deccan Sugars and Cauvery Sugars and put up my recommendation for improving the sugar recovery at Pettaivaithalai.

9. DEPUTY AGRICULTURAL OFFICER (AGRONMY) AT THE CENTRAL SUGARCANE RESEARCH STATION CUDDALORE.

I was closely associated with the Varietals trial of Co.6304, an improved cane variety

10. AGRICULTURAL EXTENSION OFFICER AT BOGALUR, KALLAL AND THIRUPATTUR Got appreciation letter from District Agricultural officer and Deputy director of Agriculture on more than 3 occasions for my good performance in Developmental work.

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