# V.PRASHANTHKUMAR

No.18,7<sup>th</sup>cross Near Maruthi Bar, Amruthanagar Kodegahalli Gate, Benguluru,Karnataka 560092.

Email Id: v.prashanth61991@gmail.com Contact No: 7893763315,7993344005

#### **CAREER OBJECTIVE:-**

To work for an organization which provides me the opportunity to improve my skills and knowledge to growth along with the organization objective.

## **ACADEMIC QUALIFICATION:-**

Qualification	Institute	Board/University	Year of Completed	Percentage
B.Tech (Mechanical Engineering)	Sri Sai Institution Technology &Science College	Jntu Anantapuram	2014-2018	70%
Intermediate	Andhra Pradesh Open School Society ,Hyderabad	Board Of Intermediate Education A.P	2012-2014	65%
SSC	Bhashyam High School,Guntur	Board Of Intermediate Education A.P	2010-2011	82%

# **TECHNICAL SKILLS:-**

Auto CAD/CAM

• Office Packages : MS Office

• Operating System : Windows 7,8 & 10

#### **AREA OF INTEREST:-**

- Machine Design
- Production & Operations Management
- Power Plant Engineering
- Thermal Engineering

#### **STRENGTH:-**

- Self Confidence
- Positive Thinking
- Creating A Positive Work Environment
- Hard Working
- Quick Leaner

#### **ACHIEVEMENTS:-**

- Participants In Cricket Competition In District Level Runner
- Certificate Of Participation In University Level Engineering Tech Fest For Solar Based High Efficient Vaccum Cleaner
- Certificate Of Participation In Bhashyam Science Career Expo

## PROJECT WORK:-

• Anti Fuel Theft By Using Smart Way Solenoid

## **WORKING EXPERIENCE:-**

- Working with Axis Securities Ltd from 27<sup>th</sup> Sep 2018 (presently company name renewed as A Quess Corp Ltd from 1<sup>st</sup> of Apr 2019) to 16<sup>th</sup> Feb 2021 as "A Junior Relationship Officer" for Mortgages deputed to Axis Bank Ltd Sahakarnagar RAC.
- Working with "I-Process Services (India) Pvt Ltd" from 15<sup>th</sup> Feb 2021 to 17<sup>th</sup> May 2021 as a SR.Executive.
- Working with Bajaj Housing Finance Limited from 20<sup>th</sup> May 2021 to till date as "Assistant Manager" -SHOL, Sales at E02 Band.

# **Roles and Responsibilities:**

- Meeting new Customers and Generating new leads through direct marketing and references,
- Meeting and co-ordinating with Builders and Developers for new customers from there
  projects,
- Bringing new connectors to the bank to generate more sales, and communicating with them through regular meetings and calls.
- Approaching to the pvt companies offices and Housing Projects through home loan campaign and activities to generate leads.

- Meeting Customer requirements and giving the right information on home loans and helping till the end to end process. Discussing legal and valuation related with Senior whenever required .Visiting the property for demarcation Checking .
- Ensuring the customer is got the complete service regarding the loan process.

## PERSONAL DETAILS:-

Date of Birth	10 <sup>th</sup> December 1994
Marital Status	Married
Father Name	V.Venkatesh
Mother Name	V.Alivelamma
Nationality / Religion	Indian / Hindu
Language Read & Write	English, Telugu ,Hindi, Tamil & kannada

# **DECLARATION:-**

I hereby declare that all the above furnished particulars are true and correct to the best of my knowledge and belief.

DATE:	
PLACE:	(V.Prashanthkumar)