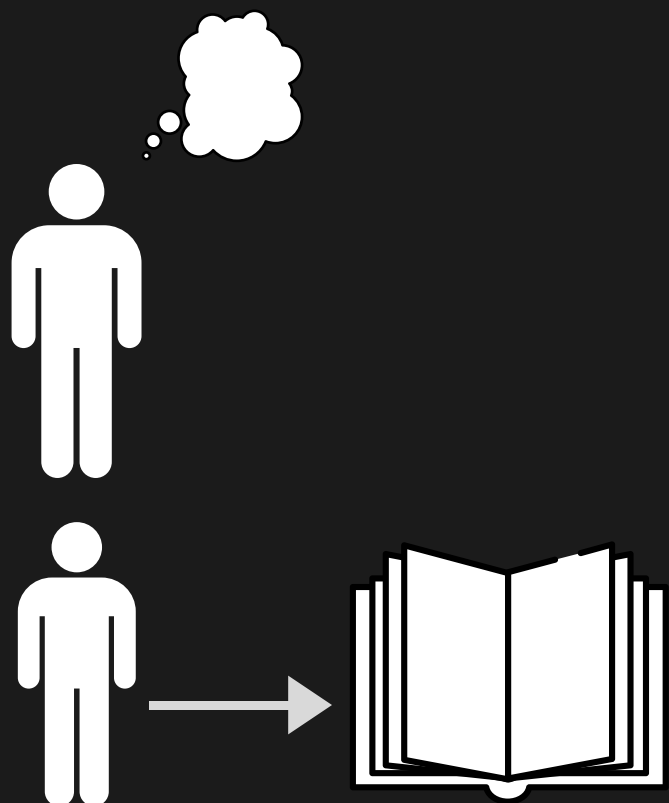




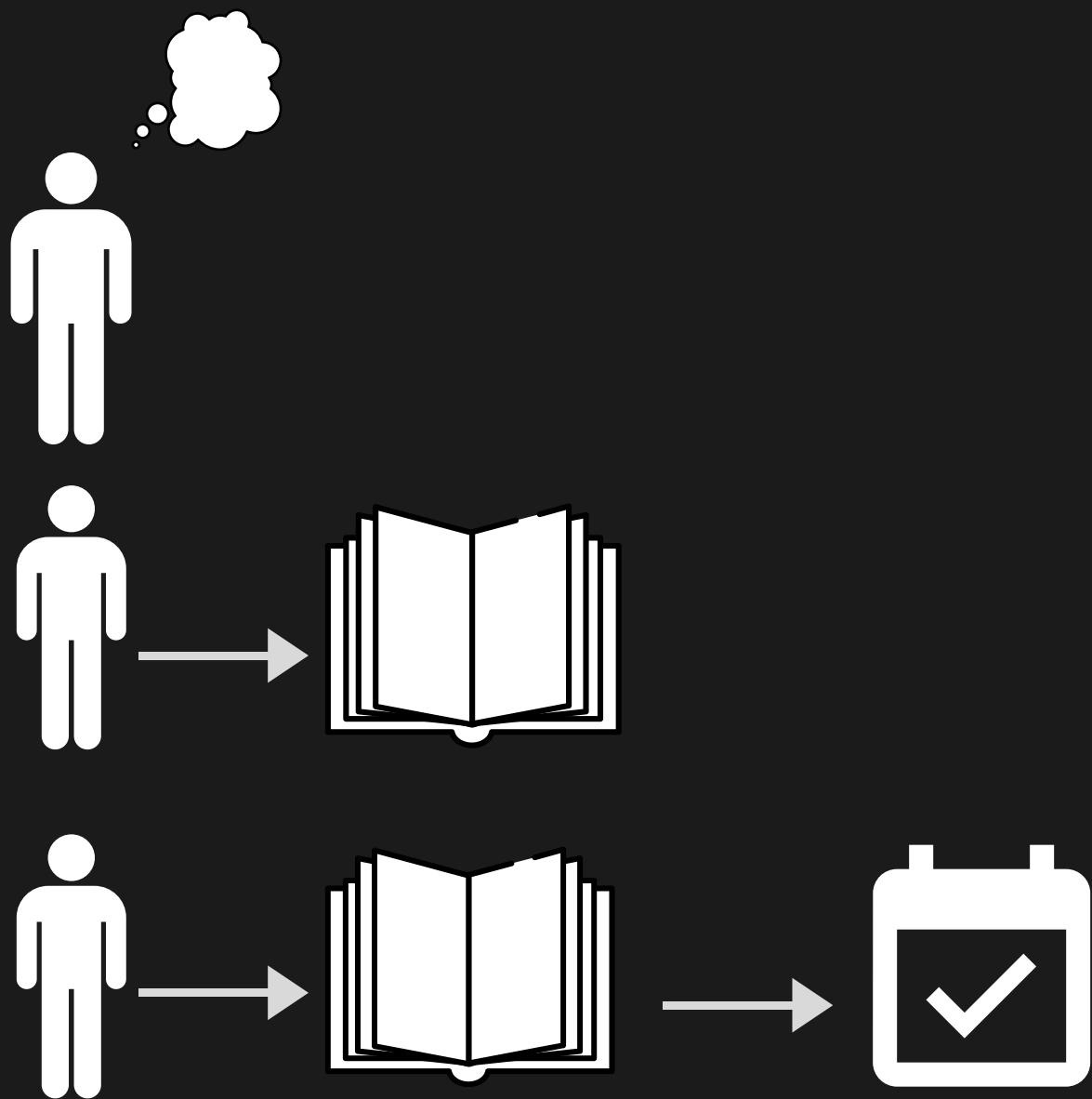
# Problem Statement

People are not **motivated** enough to develop the habit of reading

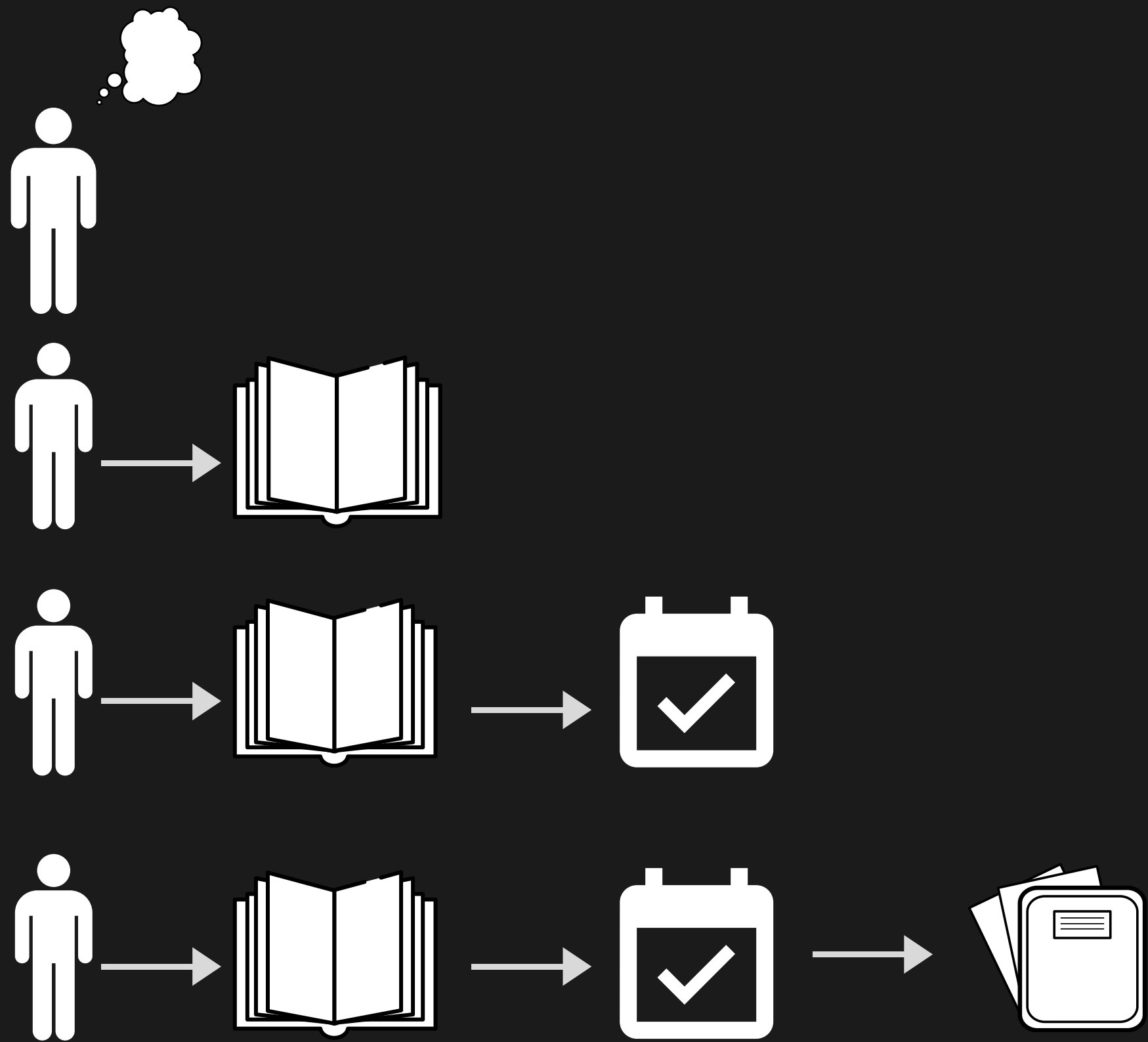




Gather the **courage**



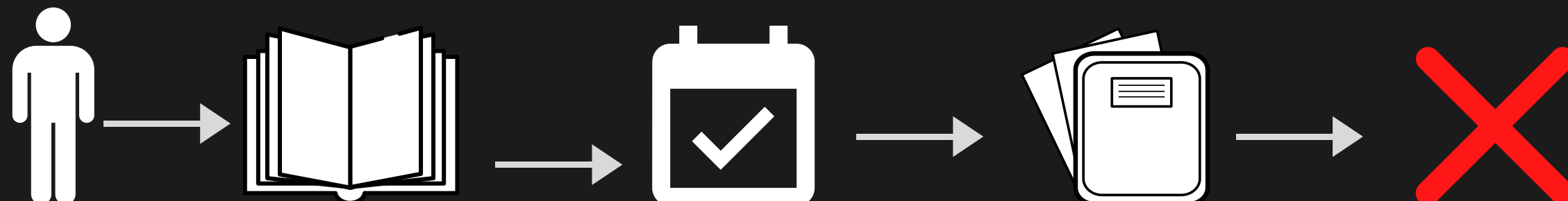
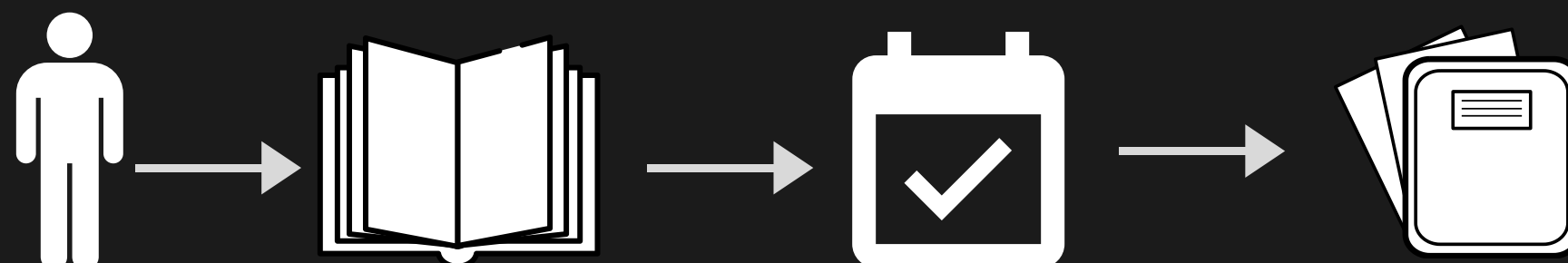
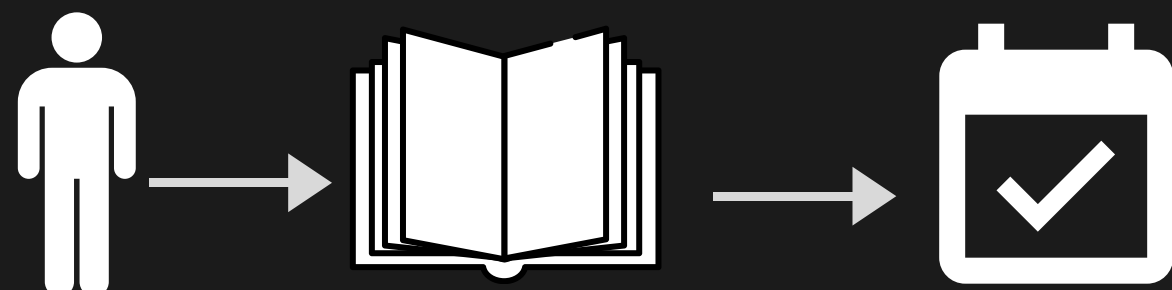
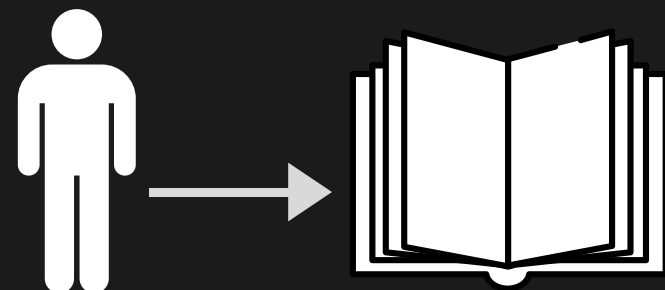
Gather the **courage**  
Are they **consistent?**  
**(NO)**



Gather all the **courage**

Are they **consistent**

**Track** their progress

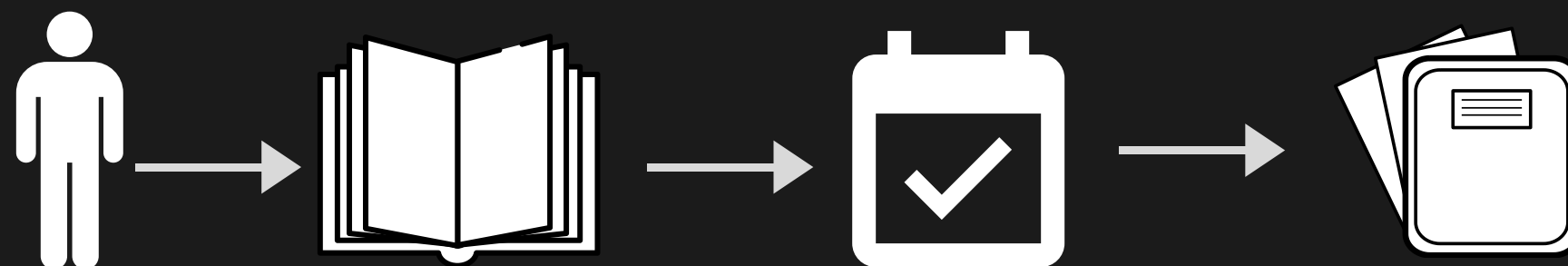
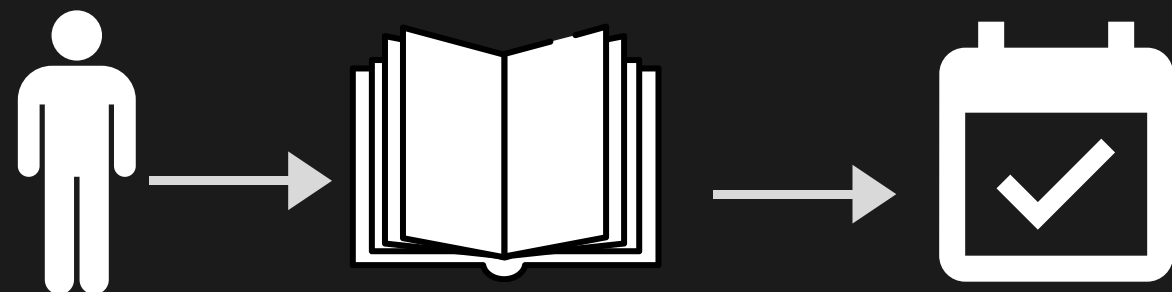
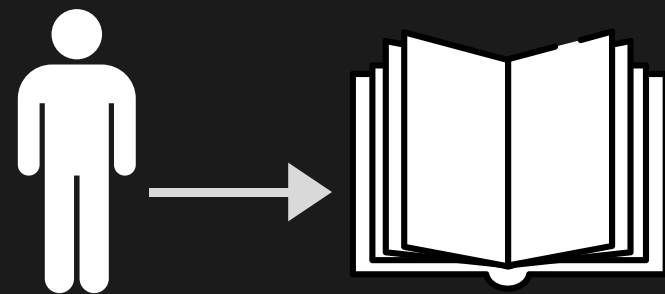


Gather all the **courage**

Are they **consistent**

**Track** their progress

???

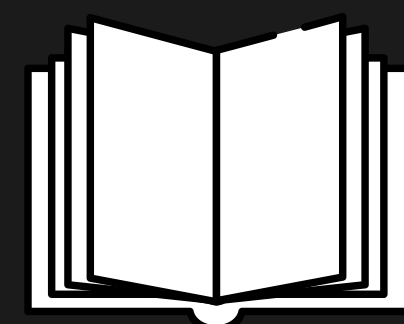


Gather all the **courage**

Are they **consistent**

**Track** their progress

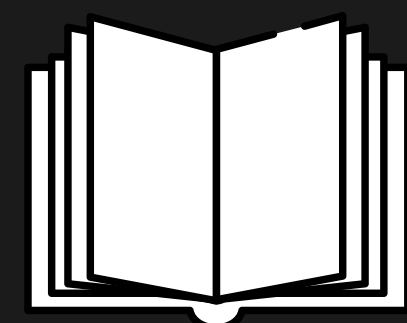
# Reward



# NISH

Cultivating reading habit





# NISH

Gamifying reading habit



# Our Solution

A standalone app that uses the **reward-based system** to motivate the user and cultivate reading habit



# User Persona



Corporate Employee

Kiran Vij

37

Female

Pain

Lack Consistency

Behaviour

Read for 2 days and then skip

Needs & Goals

Be consistent with reading habit.  
Feel motivated to read daily.

# User Persona



School Student

Varun Singh

17

Male

Pain

Lack Motivation

Behaviour

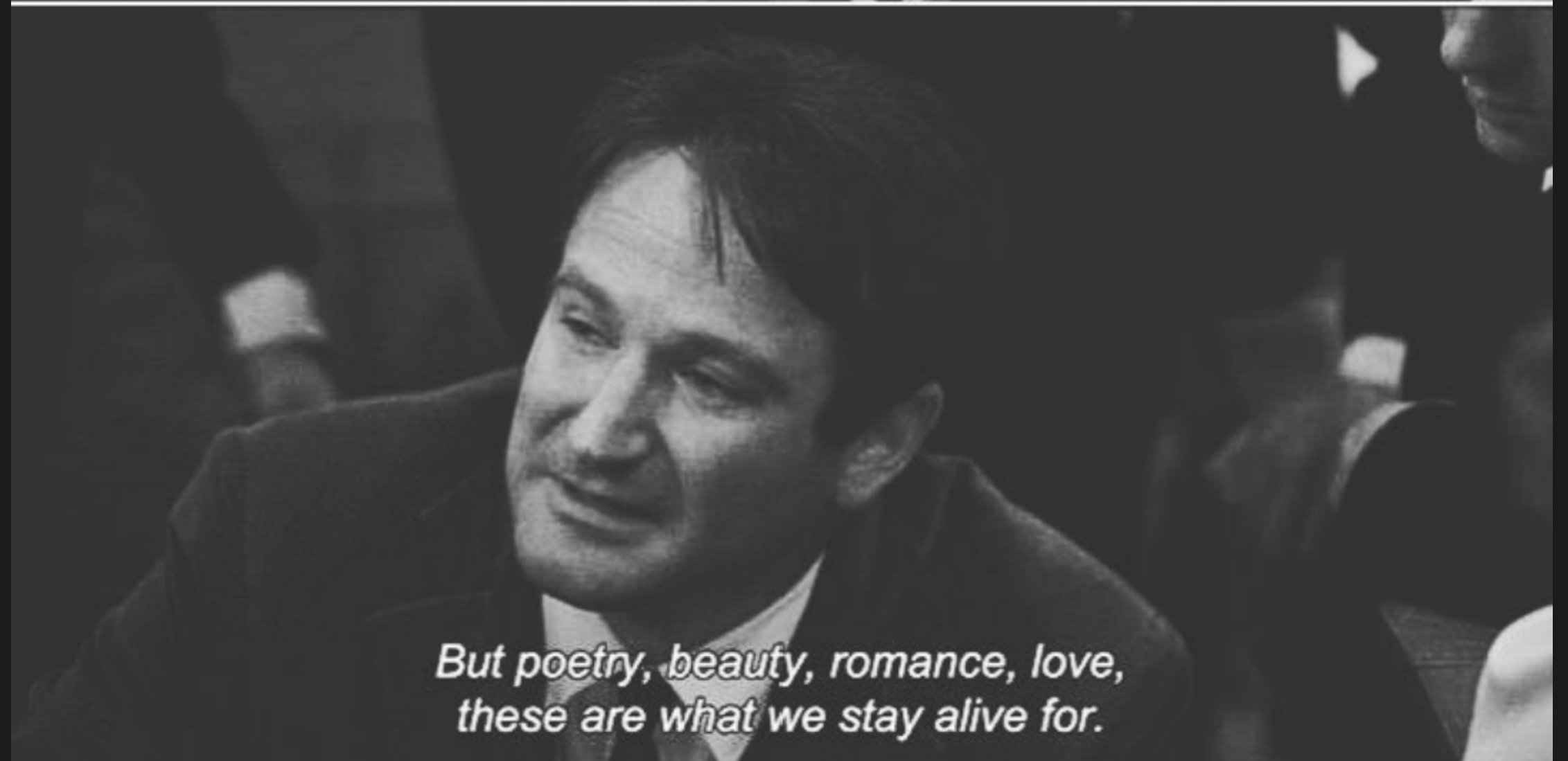
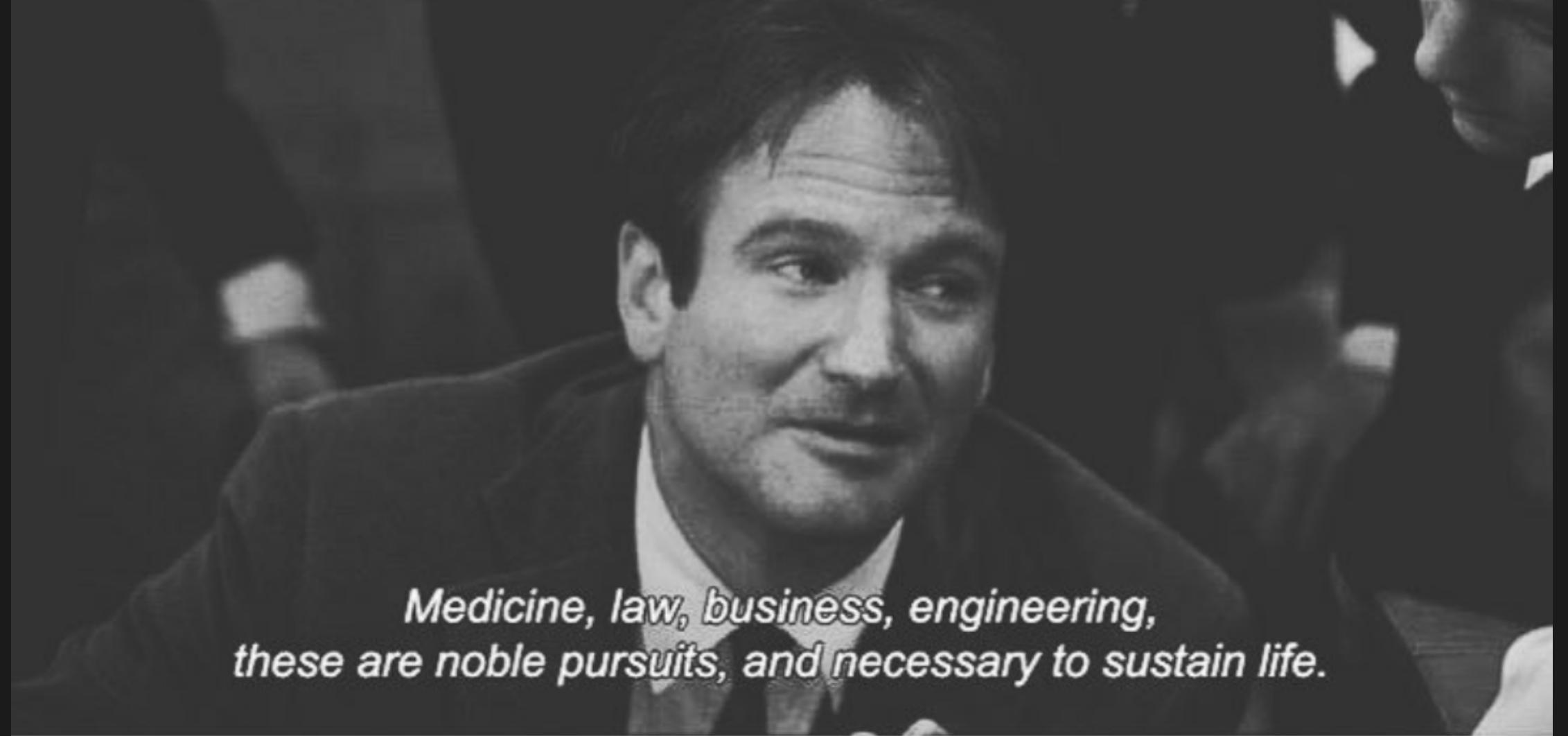
Find excuses to avoid reading

Needs & Goals

Develop a reading habit.  
Feel encouraged to read daily.

# User Persona

Source - Dead Poets Society  
Seriously Check it out if you haven't



# Journey

From paper to balsamiq to proto

# Final Solution

It takes 21 days to form a habit. We charge user Rs 1050 upfront and the user has a chance to win back Rs 50 for the next 21 days by reading the book otherwise, it will be deposited to charity (with 10% cut)

# Additional Solution

We can do tie-ups with institutes and parents who can pay for the kids. A quiz can be held after 21 days and if the kid is successful they get pocket money



# Working Prototype

[share.proto.io/RMF981/](https://share.proto.io/RMF981/)

# Whats Next

- A community feature connecting people reading the same book or genre.
- Provide interesting facts about the book that the user is reading.

# Whats Next

User testing



"Improvements"

# Team



Renish Sundrani



Shahid Dhamani



Muskan Kaur Sethi

**Thank You**