

Nimesh K. Kamdar

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Mira Road (E), Thane – 401107. (Mumbai-India),
Email: nimesh.kamdar@gmail.com
Date of Birth: 26th Sep 1979, (Mobile) +91 9867409496.

Educational Qualifications:

Diploma in Industrial Electronics	Mumbai University
Secondary School Certificate (SSC)	Maharashtra Board

Computer Skills

- Hardware Tools: Computer hardware and Networking.
- Operating Systems: Windows 9X, Windows XP, Windows Vista, Windows 7, Windows 10
- Office Package: Microsoft Word, Excel and PowerPoint.

Professional background

April 2016 to till date (Atul Project India Pvt. Ltd.)

Working as an Manager Sales (Residential & Commercial projects Location Andheri - East, Marol Military Road Residential Box price 1.25 to 2.30cr and Commercial property leasing)

- Sell Residential Properties in Western Suburb
- Handling team of Sourcing, Sales executive, telesales
- Attend Walk-in Clients, Understand clients need and propose solutions that suit them best.
- Accompany the customer at site and display property to them and manage daily routine calls
- Develop network and engage with various channel partners and promote sales.
- Intermediate negotiation processes and prices.
- Booking at site office, closing deal.
- Coordinate with other departments after client booking till possession
- Maintain required file (DSR report, booking file, ERP updates)
- Commercial Space leasing.

Bhandup Horizon Project (Joint Venture with Ajanta Airavat-(From February 2022 till date)

Attending Existing Client's query, clearing documentation from CRM department.
Responsibilities of receiving payments from Existing client's booking.

Hillcrest Hub town Joint Venture Project.

Selling Inventories 1.5, 2.5 and 3bhk (Box price starting from 1.89 cr to 2.85 cr).

NOV-2014 to Mar -16 (BRICKS INDIA REALTY SOLUTIONS LLP)

Worked as an Area Sales Manager in western suburb and thane west for residential projects.

- Initial project information from developers.
- Inventory management.
- Developer coordination.
- New project tie-ups.
- Go for site visit with clients.
- Negotiates with developers & gets final price approvals.
- Prelaunch project marketing.
- Booking at site office.

2003 - OCT 2014: (SOFTECH COMPUTERS)

- Selling desktops, laptops and networking products.
- Trading in corporate companies for computer hardware and network related products (Switches, Wireless routers cables, lan card).
- Annual Maintenance Contract (AMC) of Desktop PC in small scale industries, offices, classes, residence.
- Selling Antivirus, UPS and other computer accessories.
- CCTV camera.

Jan 2000 - Dec 2002: Service Supervisor

Sphere hot Pvt .Ltd. (Manufacturer and Sales of Electric and gas geyser)

- Coordinating with dealers and giving them technical specification
- Attend the Customers coming in company to give them brief description and live demo
- Supervise the worker working in workshop give them daily routine work

June 1999 - Dec 1999: Service Engineer

Condot Systems Pvt. Ltd (Manufacturer of coding and marking machines, importer of lei binger inkjet printers).

- Worked as a service engineer for lei binger inkjet printers
- Give after sales support and go for demonstration
- Give training on customers online production where machine is installed
- Visited companies like MDH Masala Gurgaon, Universal cables satna, Jivraj Tea for demo ,installation and service
- Take the approval from customers for sending consumables items for machine to print and service related products