



### Team

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Concept







### Overview

 In the present world most of the sales companies wants to forecast their sales in order to take an appropriate decision for their business.

 Their goal is to know which product is sold most and during which time of the year depending on conditions like weather, holidays, month and year.







### Overview

 Their main motto is to take a healthy decision which will contribute to growth in business based on the forecast of the products depending on their sale statistics.

• In our project we have developed an application which will help them in taking decision related to their business efficiently.







### **Project Requirements**

- Dataset for project required- In this project we took Rossman Dataset.
- Dataset: https://www.kaggle.com/c/rossmann-store-sales/data
- Implementation of two evaluation algorithm
- Tools used: SAP HANA Database, SAP Predictive Analysis, Python, Javascript, HTML and SAPUI5(UI Framework).







### Project Plan

#### Phase 1- Requirement

- Getting the exact idea of the Project.
- Understanding the project requirements.
- Research for the getting the dataset and then analyzing its structure.
- Steps taken for data Transformation
- Loading data into Hana.







### Project Plan

#### Phase 2- Implementation

- Minimization of data in Hana by association process.
- For Association of data Calculation view is being used.
- Next step is transferring the associated data to Predictive Analysis.
- To illustrate the result user interface is to be designed.
- SAPUI5 For implementation of user interface.







### Project Plan

#### Phase 3 – Evaluation

- Research for selecting and implementing the best algorithm suitable for the data
- Implementation of algorithm on dataset
- Evaluation of final result.







### Roles & Responsibility

Pooja Mishra	Team Leader
Tejaswini Mahendra	Developer
Tina Ancelin Joseph Martin	Developer
Jagriti Labh	Manager







### Concept

- Three dataset were taken into consideration
  - train.csv historical data including Sales
  - test.csv historical data excluding Sales
  - store.csv supplemental information about the stores







### Concept







# Thank you



