#### YOUR RESULTS

Personality Quiz

## The Loyal Friend

Your Total Score: 32 out of 64

#### **Summary**

Others see you as sensible, cautious, careful & practical. They see you as clever, gifted, or talented, but modest. Not a person who makes friends too quickly or easily, but someone who's extremely loyal to friends you do make and who expects the same loyalty in return. Those who really get to know you realize it takes a lot to shake your trust in your friends, but equally that it takes you a long time to get over if that trust is ever broken.

### **Scoring**

0-20

The Shy Worrier

21-30

The Careful Plodder

31-40

The Loyal Friend

11-50

The Lively Center of Attention

51-60

The Natural Leader

61+

The Vain, Self-Centered Leader

https://psychcentral.com/quizzes/personality-quiz#6

# **ASSESSMENT**

You're an **introvert**. To get better at moving others, try practicing some of the skills of an extravert. Practice your 'ask' in advance, so you don't flinch from it when the moment arrives. Goofy as it might sound, make a conscious effort to smile and sit up straight. Even if it's uncomfortable, speak up and state your point of view.

For more on introversion, extraversion, and attunement, see Chapter 4 of *To Sell is Human*.